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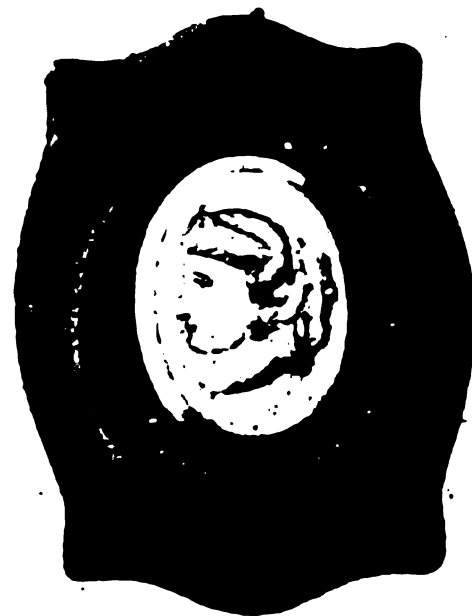
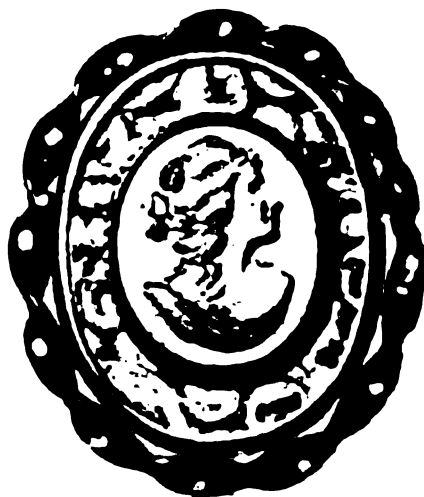
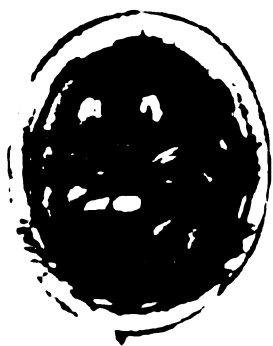
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*The jewelers' circular and  
horological review*







MAC















# THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY,

THE JEWELERS REVIEW

Copyright 1908 by  
The Jewelers' Circular  
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year

WEDNESDAY, MAY 6, 1908.

Vol. LVI., No. 14.



Beautiful Ostensorium  
or Monstrance  
by a  
Dutch Artist.

Made for  
the Church of  
Mary Immaculate,  
Nelson, B. C.

(See Text on Page 41.)



# ALVIN SILVER

The daily papers announce:—  
“Many weddings after Easter to interest society. They will be the feature of social life for the short Spring season.”

When wedding presents are thought of, Silver is the most popular gift.

The two most appropriate patterns of Sterling Silver flat ware for wedding gifts are the “Bridal Rose” and the “Orange Blossom.”

It is only a matter of choice. Either pattern is appropriate, and therefore in good taste. Both are handsome.

These patterns are made in the full line, fancy pieces and cutlery—over one hundred different articles, sure of being able to suit all requirements.



BRIDAL ROSE.



ORANGE BLOSSOM.



ALVIN MFG. CO.

SILVERSMITHS

NEW YORK



# **CONFIDENCE**

**is immediately established when carrying Fahys Gold Filled Cases in stock.**

**Confidence between the jeweler and the manufacturer—confidence between the jeweler and his customer—because the Fahys Cases are uniformly good, and every case carries our guarantee, backed by over 50 successful years in manufacturing watch cases. This protects the jeweler, and through him his customer.**

**All of our cases are made with our patent one-piece pendant, which eliminates all solder. This patent is controlled by us exclusively.**

**JOSEPH FAHYS & CO.**

**NEW YORK**

**BOSTON**

**CHICAGO**

**SAN FRANCISCO**



# The Measure of Success



## TO CORRECT THE RUMOR

connecting our name with the  
financial troubles of Chas. F.  
Wood & Co., Diamond Jobbers,  
of 1 Maiden Lane, New York,

## WE MAKE THE STATEMENT

That we are an entirely different  
firm and in no way connected  
with that house.

### J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Corner of 170 Broadway, NEW YORK



# GOOD ACCOUNTS

Paying Tellers Window



## TO CORRECT THE RUMOR

connecting our name with the financial troubles of Chas. F. Wood & Co., Diamond Jobbers, of 1 Maiden Lane, New York,

## WE MAKE THE STATEMENT

That we are an entirely different firm and in no way connected with that house.

---

# J.R.WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

Digitized by Google



# The Big Dipper

Will Dip Up Profits For You



THE  
BEST IN EVERY  
GRADE

CHICAGO  
701 Heyworth Bldg.

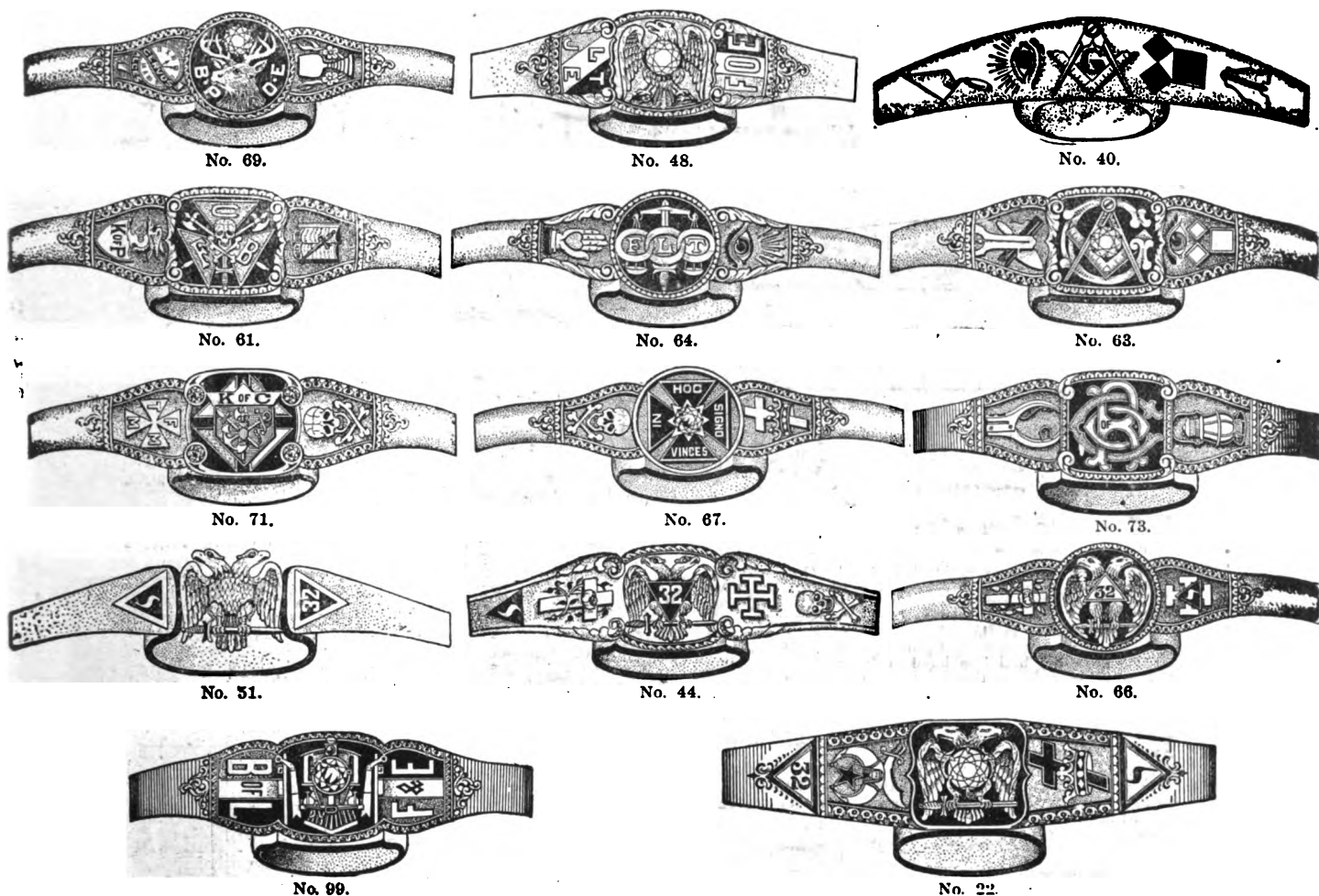
*Ask your Jobber*

NEW YORK  
Maiden Lane

**STARWATCH CASE CO.**  
LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY.





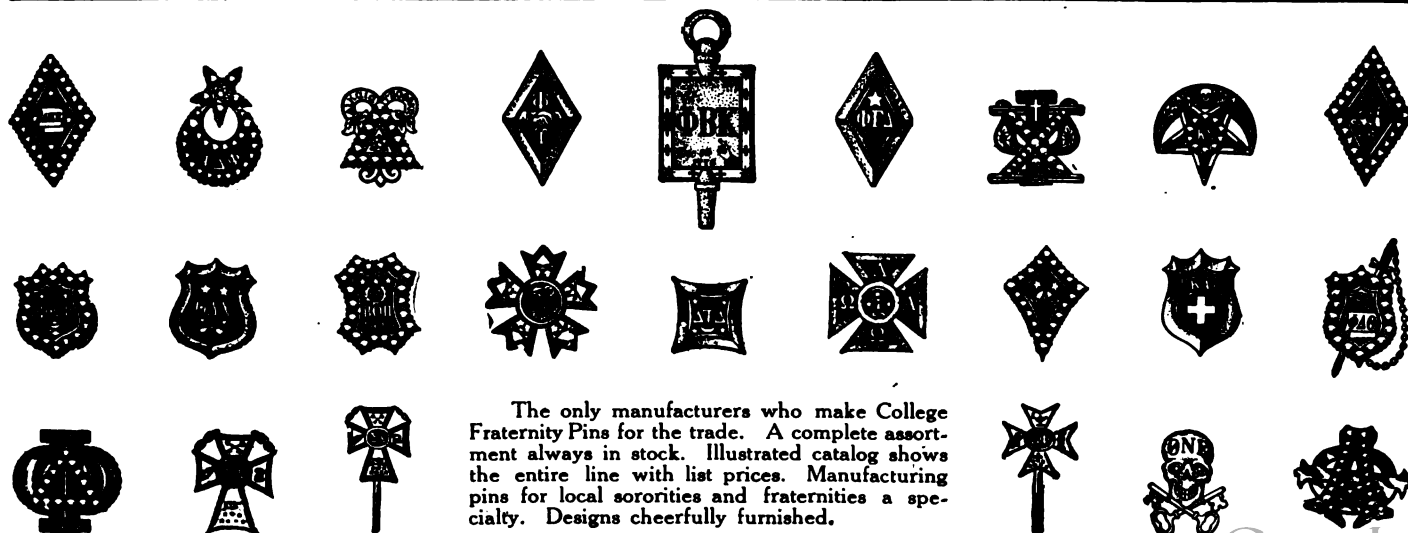
When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

## WENDELL AND COMPANY

*The Special Manufacturers for the Retail Jewelry Trade*

103-105 WILLIAM STREET, NEW YORK

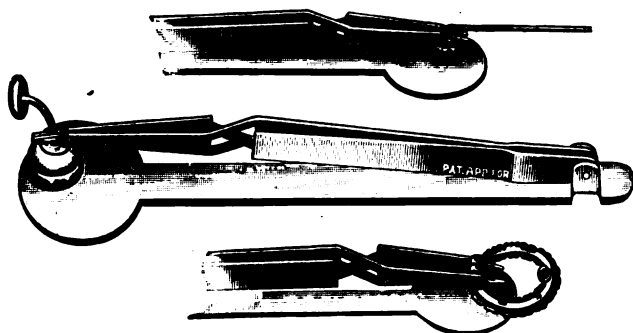
57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



### Phesay's Two-In-One Soldering Tweezer



(Patent Applied for)

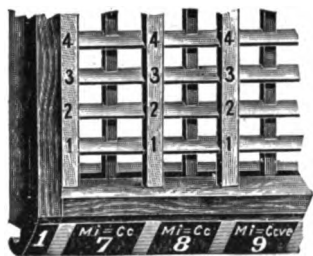
**For Soft Soldering all kinds of Backs, Joints, Catches, etc., on Jewelry**

**Saves Time**

**DIRECTIONS:**—Hold Tweezer in left hand. Open it out straight by swinging disk arm down. Press top part of Tweezers above interlocking point, to open jaws. Take hold of joint, catch or "Back" with these jaws and fill same with solder as usual; retain joint catch or "Back" in these jaws. (They hold same automatically). Swing disk arm back to former position, place article to have this joint catch or "back" soldered on it on the disk. Then press top part that is holding the joint catch or "Back" down gently and firmly, until it holds joint catch or "Back" on that part of the piece of jewelry that it is to be soldered to. Apply flame as usual.

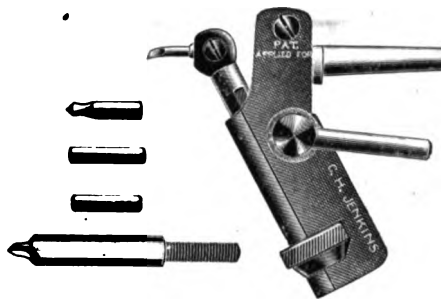
By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

**SAVES TROUBLE.**—Phesay's Two-in-One Soldering Tweezers will solder plum and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

### Improved Turning and Jeweling Attachment No. 33



#### New Features

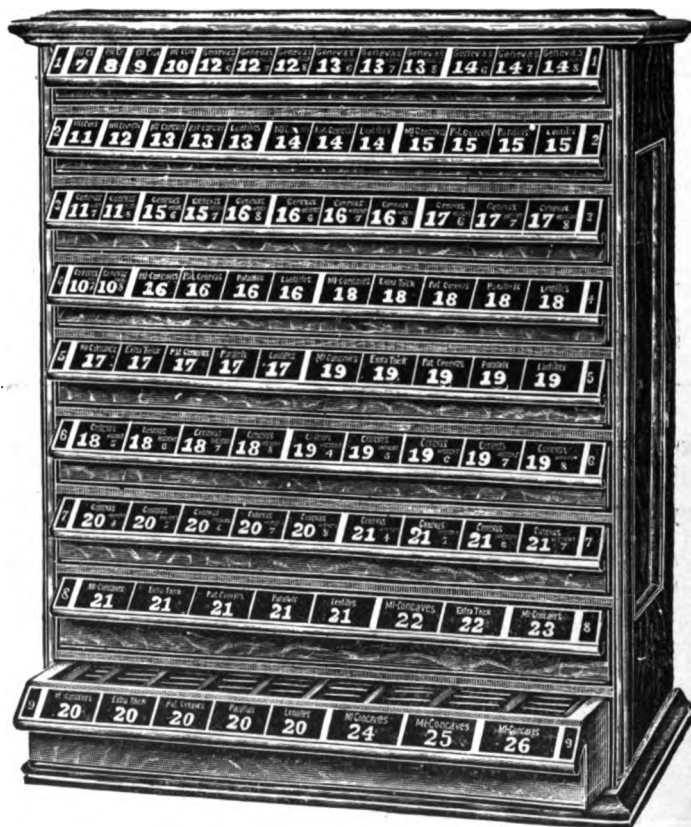
Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

#### And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

#### All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, \$4.00**



### Echarco Watch Glass Cabinet No. 15 (Patented)

Price, each, \$16.00

This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

**CONSTRUCTION AND MATERIAL.**—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.

**PARTITIONS** are skeleton, preventing accumulation of dust, chips, etc.

**BOTTOMS** of cabinets are hollow to receive chips, dust, etc.

**ARRANGEMENT FOR GLASSES.**—The 9 drawers contain 1,547 spaces to hold glasses in upright position.

**Labeling** of drawers as shown in cut is on the pulls of the drawers and done in gold bronze on black background.

**DIMENSIONS.**—24 inches wide, 29 1/4 inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

**HAMMEL, RIGLANDER & CO.**

47-49 Maiden Lane  
New York



# TO THE RETAILER:

About 50 years ago the first Gold Filled Watch Case was manufactured.

The GUARANTEE of the Manufacturer sold this case.

The GUARANTEE of the Manufacturer has ever since been instrumental in selling Gold Filled Watch Cases, and has established them as the most popular cases before the public to-day.

Mr. Jeweler, with the above facts before you, can you lend your assistance to the passage of the Vreeland Stamping Bill, which absolutely eliminates the best and strongest feature in the sale of a Gold Filled Case, and gives you absolutely nothing in return?

The advocates of this Bill tell you its provisions are to uplift the Filled Case Business—to prevent fraudulent stamping of cases, etc.

Don't deceive yourselves by chasing a will-o'-the-wisp.

Ninety-five per cent. of the Gold Filled Cases are made by reputable Manufacturers, under legitimate trade marks and guarantees.

Don't be a party to the destruction of 95 per cent. of good, trying to eliminate 5 per cent. of evil.

If you have not read the Vreeland Stamping Bill—READ IT CAREFULLY.

If you have read the Vreeland Stamping Bill—READ IT AGAIN, but this time *more carefully* than before.

Under its provisions the Gold Filled Case business is robbed of its very vitals, namely—THE GUARANTEE FOR TIME, and in its place is substituted AN OPTION, A MERE OPTION on the part of the Manufacturer to stamp the thickness of plate by decimal, and the fineness of same by karat.

Do you think, Mr. Jeweler, the Filled Case business is still young enough for you to commence a new campaign of education to the public in buying Filled Cases under the provisions of this act, namely—Gold Filled Watch Cases with nothing but the Manufacturer's trade mark in them?

Mr. Jeweler, there is a remedy for the fraudulent stamping of watch cases. The present standard of Filled Cases can be uplifted and the interests of the Jeweler still be conserved, but not under this act.

Pass an act that is an act, a law that is a law.

A Compulsory Stamping Act is the Remedy and the Wadsworth Watch Case Co. will lend all the assistance in its power in that direction.

---

## THE WADSWORTH WATCH CASE COMPANY

NEW YORK  
49 Maiden Lane

CHICAGO  
Columbus Bldg.

SAN FRANCISCO  
717 Market Street

FACTORY: DAYTON, KY.



# THE “400” SIZE

THE BEST, THE SMALLEST,  
THE HANDSOMEST  
LADIES' AMERICAN WATCH



**“The Molly Stark”**

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



**“The Diadem”**

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



**“The 400”**

HUNTING ONLY

17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

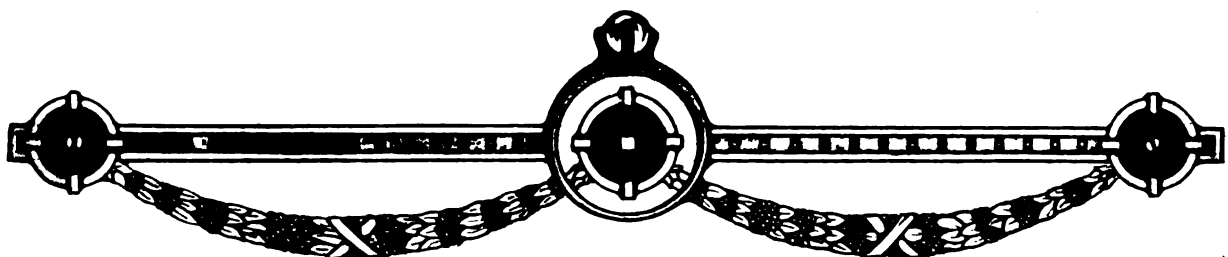
**The Dueber-Hampden Watch Works**  
CANTON, OHIO





**WHY** is it possible for the dealer to make a *better* season's profit on **HB RINGS** than on all others? **HB RINGS** are equal to, and better as regards quality and finish; they move quicker for reason of the constant change of design. An unlimited assortment of new ideas is constantly presented to the purchaser for his selection. Many new designs for **SPRING** now ready. Send for a memo. selection.

**HEINTZ BROTHERS**  
RING MAKERS  
BUFFALO, NEW YORK





**SOLD DIRECT TO THE RETAIL TRADE ONLY****FEATURES OF OUR LINE****The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH**

296



624

**SASH BROOCHES**

in gold-filled, finished in rose or dark green (antique).

**Sash  
Brooches**

287



816

We use finest imitation stones and can furnish any stone or color required.

*We Manufacture in GOLD-FILLED and STERLING SILVER***BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.****C. RAY RANDALL & CO., North Attleboro, Mass.**

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

**4-IN-1 ASH-RECEIVER**

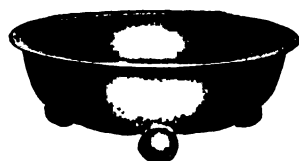
Your chances of selling an article are doubly increased when the article combines both convenience and economy.

The Ash-Receiver shown here is both convenient and economical because it can be used for one, two, three, or four persons.

Catalogue of many other styles, profitable for the jeweler to sell THROUGHOUT the year will be sent on request



With the parts suspended

With the parts nested  
No. 929. Made in Polished Brass**S. STERNAU & COMPANY**

MAKERS OF

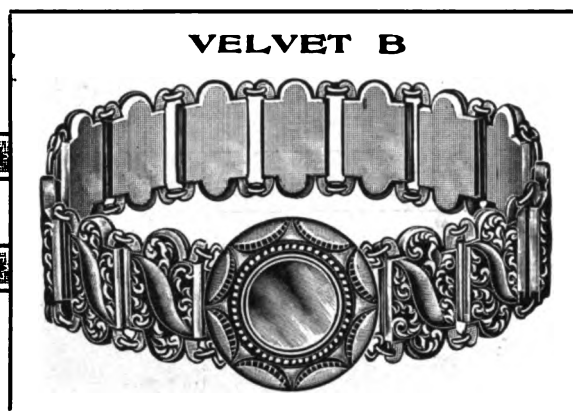
Coffee-machines, Fancy Teakettles, Chafing-dishes and their Accessories, Alcohol-stoves, Coffee and Tea Pots, Candlesticks, Trays, etc.

New York Showrooms  
BROADWAY, COR. PARK PLACE  
Opposite Post OfficeOffice and Factory  
195 PLYMOUTH STREET  
BROOKLYN, N. Y.**IF IT BURNS ALCOHOL, WE MAKE IT**





VELVET



VELVET B

¶ For the trade who wish to handle a cheaper adjustable bracelet, the makers of the well-known "Velvet" have produced a line to be known as "Velvet B"; will wear, will not break, and at a price that will make it a seller.

## MASON, HOWARD & CO.

Factory: ATTLEBORO, MASS.

New York Office: 180 Broadway



2/3 SIZE



### The Original Carmen Adjustable Bracelet

With 20 years' experience and the best factory equipment that can be procured, we are able to produce

**THE BEST IN THE WORLD FOR THE MONEY**

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

## THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE  
180 Broadway

CHICAGO OFFICE  
Heyworth Bldg.

ST. LOUIS OFFICE  
Mermod & Jaccard Bldg.

LONDON OFFICE  
118-122 Holborn E. C.





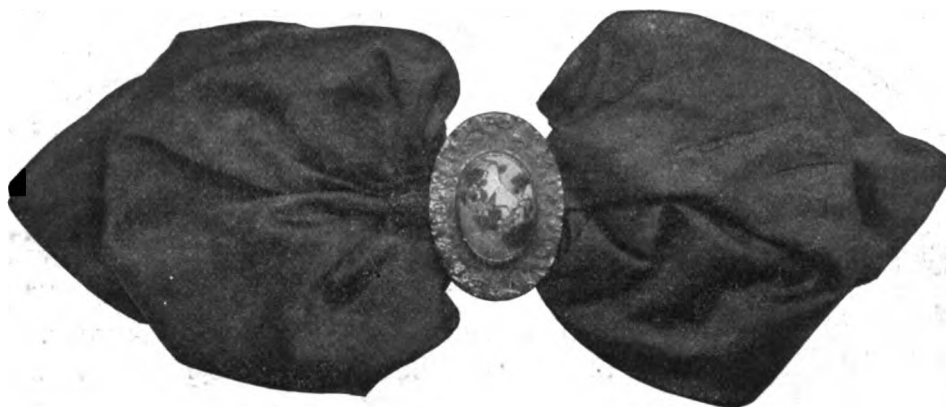
# E. A. POTTER COMPANY

Providence

Rhode Island

ORIGINATORS OF

## THE "HOLDWELL" COLLAR AND BOW PIN



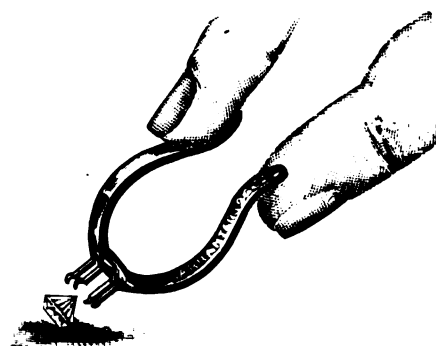
### NUMEROUS IMITATIONS PROVE ITS MERITS

We make Fifty Designs, all in High Grade Gold Filled. Buy of the Originators and get Quality, Design and Finish. Hereafter Holdwell pins will be stamped "Holdwell" on back.

*Representatives*  
LOUIS S. HODGES  
HARRY E. FARQUHARSON

SEE OUR NEW GOODS IN  
CUFF PINS, VEIL PINS, ETC.  
READY MAY 1st.

## ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS MEET A LONG-FELT WANT



### THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezers when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

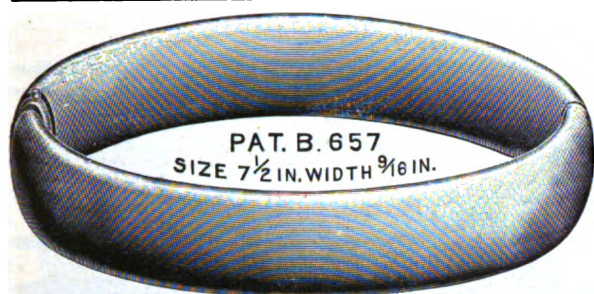
Sets of 18 (full set), in box,	\$4.00
" " 12	" " 4.00
" " 9	" " 3.00

## HAMMEL, RIGLANDER & CO.

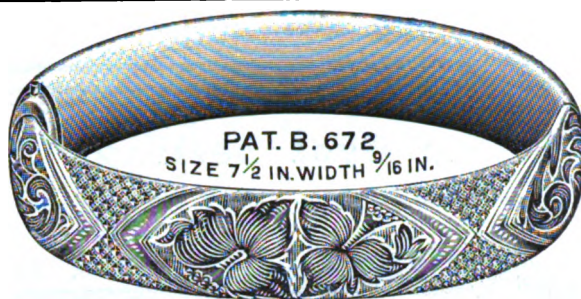
47 Maiden Lane, New York

Selling Agents for United States and Canada





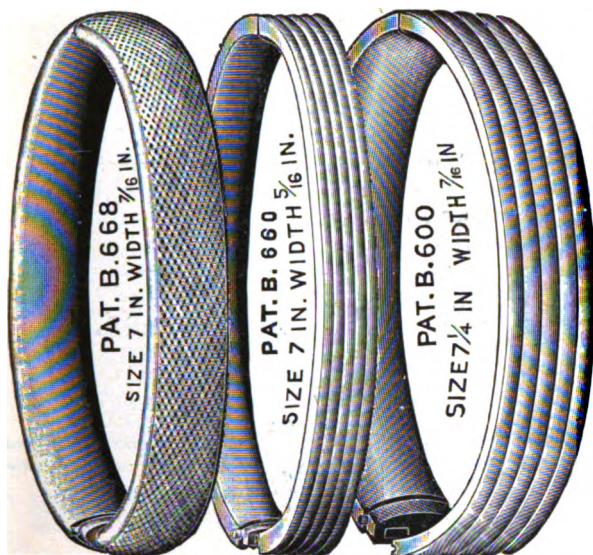
The consumer demands our Bracelets. Our new patterns will suit the most fastidious. Just the Bracelet for the Sweet Girl Graduate.



NEW YORK, 9 Maiden Lane  
CHICAGO, 103 State Street

**BATES & BACON**

ATTLEBORO  
MASSACHUSETTS



GENTS' VESTS

SAFETY FOBS

DICKENS

PONY

NECKLACES

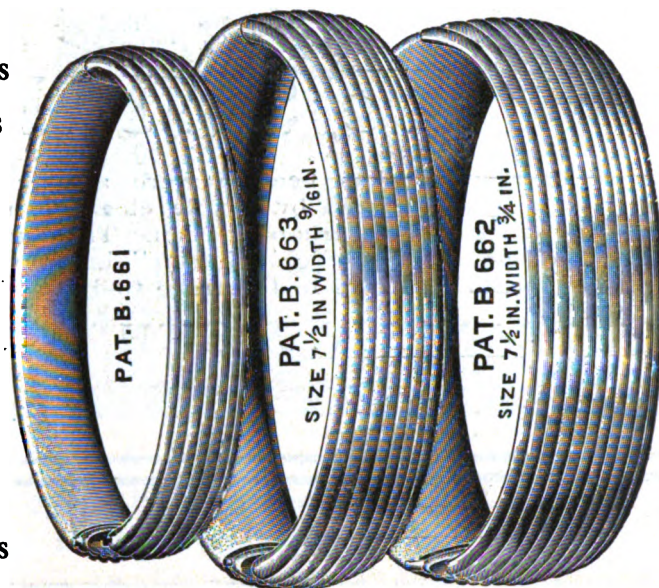
LORGNETTES

CHAINS

BRACELETS

LOCKETS

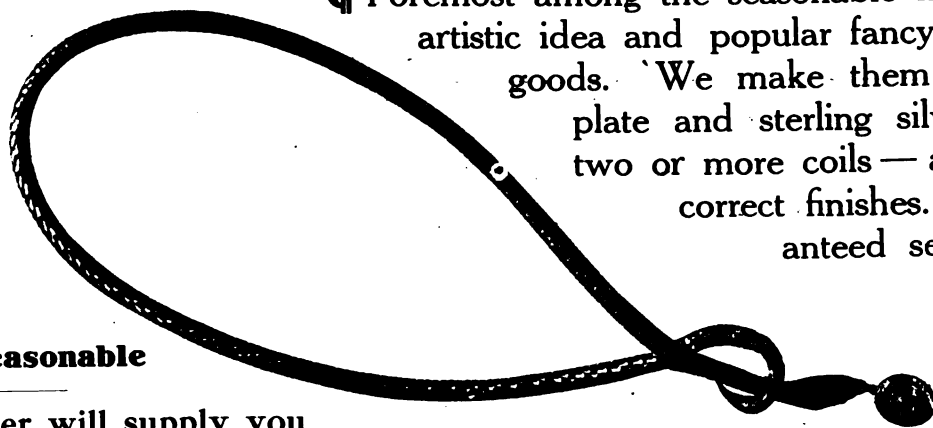
CHATELAINES



## Snake Bracelets and Necklaces



Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



**Prices  
Very Reasonable**

Your Jobber will supply you



Made by

**WHITING & DAVIS**

NEW YORK OFFICE  
7 Maiden Lane

Plainville, Norfolk Co., Mass.



**The Best Selling "Thread" Pattern in the Trade**



## *The* SMITH "PILGRIM"

There never has been a more artistic and lasting design than the Smith "Pilgrim." It is characterized by simple elegance, refinement and dignity of design, and grateful absence of over-ornamentation. The Smith "Pilgrim" pattern will remain permanently in demand. Include "Pilgrim" in your stock. It is without question the best selling "thread" pattern in the trade to-day. Made in all the fancy pieces.

**FRANK W. SMITH CO.** MANUFACTURERS OF  
STERLING SILVERWARE **Gardner, Mass.**



OUR FALL LINE ALL READY

FULL OF BEST SELLERS

## GOLD RINGS

Gold Scarf Pins

Gold Brooches

**A Handsome Line of Seamless Wire GOLD FILLED RINGS**

**OSTBY & BARTON CO.**

PROVIDENCE

RHODE ISLAND

New York Office  
9-13 MAIDEN LANE

Chicago Office  
103 STATE STREET





# R. BLACKINTON & CO.

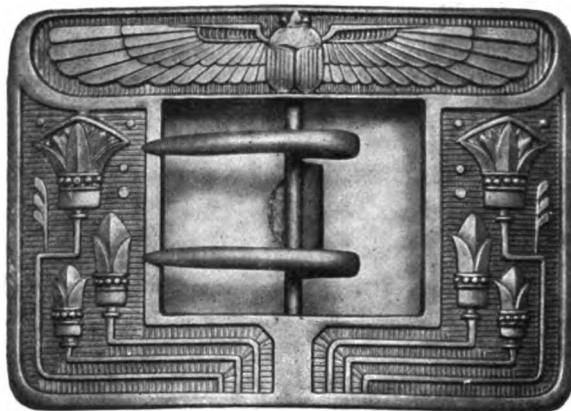
Established 1861

TRADE  MARK

SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Our Mr. J. R. Morss  
will be pleased  
to greet you at  
our New Sample  
Rooms in the  
Silversmiths Build-  
ing, 15 - 17 - 19  
Maiden Lane.



Here is another example from our leading line of  
Sterling Buckles and Belt Pins.



# *Kotobuki*

(Pronounced Ko-to-bū-ki)

THE JAPANESE WORD FOR LONG LIFE

The Popular Craze in

## == SCARF PINS ==

Price in 14 Kt.  
\$3.00

MANUFACTURED IN 14 KT. GOLD BY

Price in 14 Kt.  
\$3.00

## VAN DUSEN & STOKES CO.

MAKERS OF ORIENTAL JEWELRY

IMPORTERS OF CORAL AND SEMI-PRECIOUS STONES

1123 CHESTNUT STREET

. . . . .

PHILADELPHIA





**This is a period  
of Renaissance  
in jewelry:—**

**a revival of old works of art in modern form.**

A striking example may be found in the use of cameos, corals, etc., in brooches, scarf pins and other articles of jewelry. They are among the best "Sellers" and destined to become extremely popular.

We are constantly increasing our line of these goods and shall be pleased to send memo. packages which will interest and pay you to inspect.

Remember "We Sell Sellers"

**HENRY FREUND & BRO.**

**Jewelry, Watches and Diamonds**

**71 Nassau St., NEW YORK**

ELK and F. O. E. GOODS a Specialty

Our Trade-Mark "The Rose,"



stands for quality and excellence



66112

**Mr. Retailer:**

This cut shows the ACTUAL SIZE of a 14K. Gold Watch Case (weighing 285 1/8 dwts.) made by us SIXTEEN YEARS AGO for Messrs. C. G. ALFORD & CO., NEW YORK.

Notwithstanding its size, it really was a work of art,

AND

That case was stamped:

**"SOLIDARITY"**

**Solidarity Watch Case Co.**

Established 1885

**54 Maiden Lane, New York**

General Selling Agents

JOHN W. SHERWOOD :: :: FRANK E. HARMER





3 inch

No. 4444  
(Actual size)

\$10.50 dozen

## Coasters

One of our many designs,  
new this Season, made in  
all sizes, from 3 inches to  
6 inches.

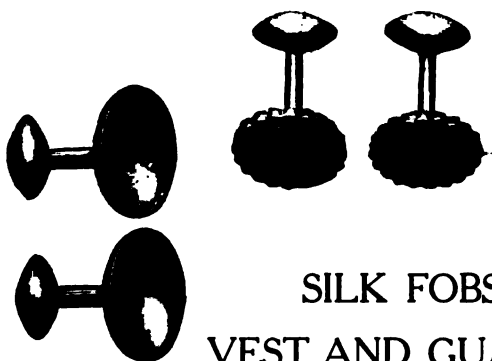
Prices \$10.50 to \$27.00  
per dozen

### Frank M. Whiting & Co.

#### SILVERSMITHS

320 Fifth Avenue, New York

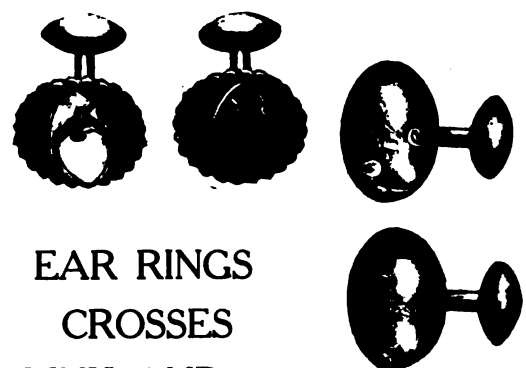
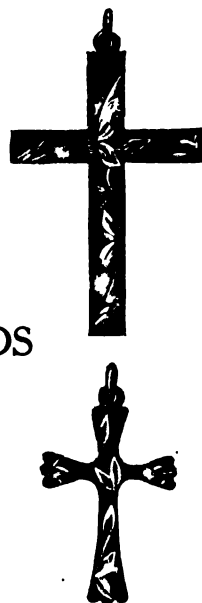
North Attleboro, Mass.



SILK FOBS  
VEST AND GUARDS

LACE, VEIL, CHATELAINE  
AND BROOCH PINS

*For Sale by all Jobbers*



EAR RINGS  
CROSSES  
LINK AND  
LEVER BUTTONS  
STUDS AND PIN SETS

*Ask for S. & C. Gold Front Goods*

FACTORY:

## Smith & Crosby, Attleboro, Mass.

Manufacturers of the Original Line of

### SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved.

All are Stamped S. & C. and Guaranteed



*The*  
**TOWLE MFG. COMPANY**  
*Silversmiths*

HAVE OPENED NEW

**SALESROOMS**

AT

**17 MAIDEN LANE**

**THE SILVERSMITHS BUILDING  
NEW YORK**

**GEORGE DAVENPORT LUNT**  
*Manager*



**FACTORIES  
NEWBURYPORT  
MASSACHUSETTS**

**SALESROOMS  
CHICAGO, ILL.  
42 MADISON ST.**

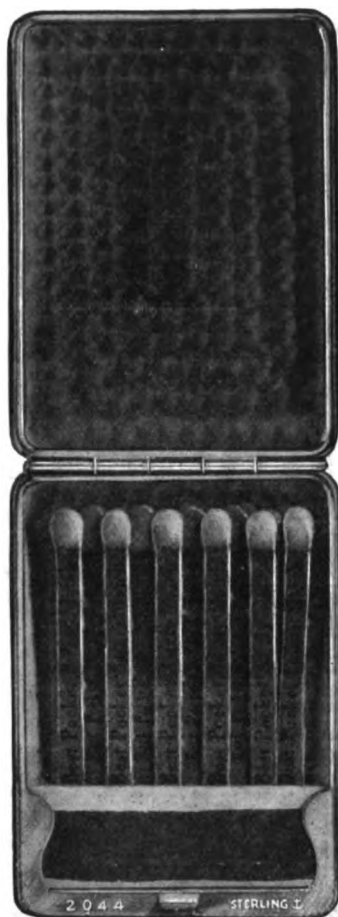
**SALESROOMS AT 41 UNION SQUARE ARE DISCONTINUED**



# The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes:  
Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open

Side View  
Closed

Order No.  
in 14-Kt. Gold  
2117

Order No.  
in  
Sterling  
Silver  
2043

Front View  
Closed

## PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

## KREMENTZ & CO.

Manufacturers of

**Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only**

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

BRANCH  
San Francisco Office  
722 Shreve Bldg.

Factory and Main Office  
NEWARK, N. J.

BRANCH  
New York Office  
1 Maiden Lane



## SHOWINGS FOR THE SPRING TRADE

TRADE



MARK

AFTER the quiet of the winter's end and the Lenten lull, the advent of a new season gives rise to new demands. For these demands in the matter of jewelry, generous provision has been made by this house. Varied and complete lines abound in beauty and value. Fair prices always prevail. See the lines.

TRADE



MARK

DURAND &amp; CO.

49-51 FRANKLIN STREET  
NEWARK, N. J.

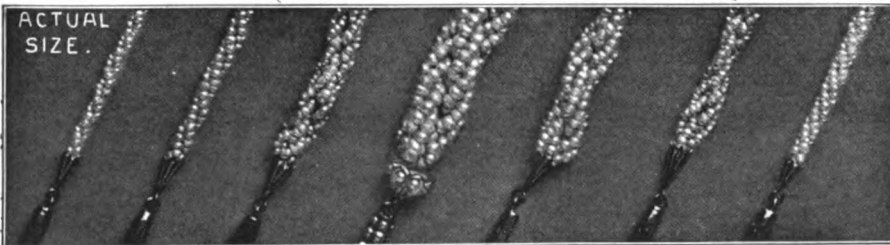
## "THE BRACELET HOUSE"

GOLD BRACELETS of every kind  
For WOMAN, MISS OR BABY

KENT &amp; WOODLAND

16 John Street, New York

Factory: Newark, N. J. San Francisco: Julius A. Young

ACTUAL  
SIZE.

SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK

Bet. 26th and 27th Sts.

Telephone, 913 Madison.

DEALERS IN  
BAROQUES, PEARLS and  
FANCY STONESDESIGNING  
AND  
SPECIAL ORDER WORKSash  
Buckle  
Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied Trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark  
& Co. 14 kt. Gold  
Jewelry23 Maiden Lane  
NEW YORK



G. R. HOWE  
W. T. CARTER  
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON  
F. W. STANBROUGH  
H. L. FARROW

# CARTER, HOWE & CO.

MANUFACTURERS OF

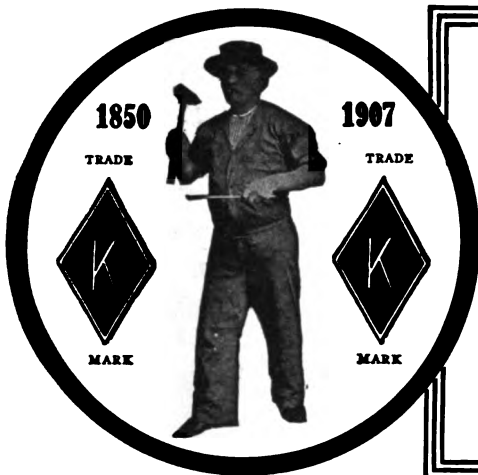
## GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey



## SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price.

SEND FOR CATALOGUE.

### ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

## Notice

## Because

A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions.

Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.



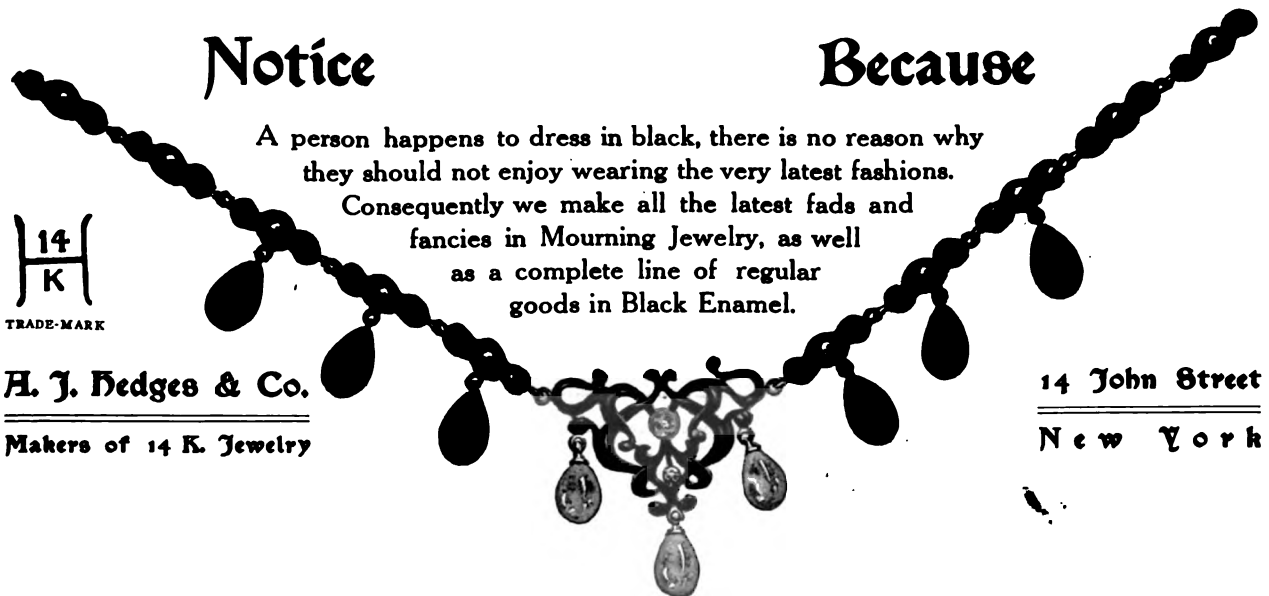
TRADE-MARK

H. J. Hedges & Co.

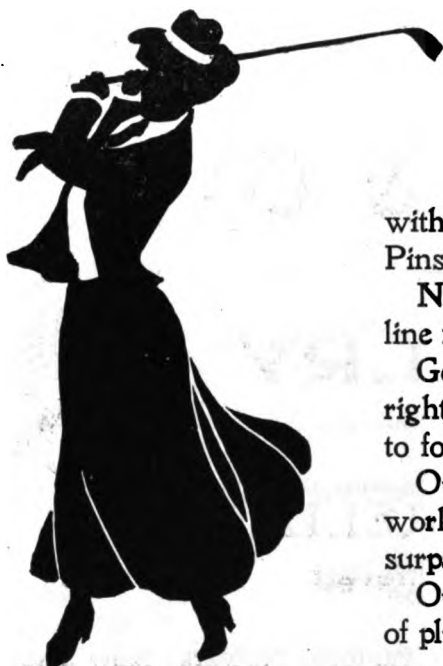
Makers of 14 K. Jewelry

14 John Street

New York







**We have made  
... a Hit ...**

with our new Buttons and Scarf Pins.

Now is the time to select your line for 1908.

Get the right goods at the right prices and results are sure to follow.

Our 10K. line is unequalled in workmanship and finish, and unsurpassed in quality.

Our trade-mark is a guarantee of plump 10K.

## KELLER JEWELRY MFG. CO.

Manufacturers of Fine Gold Jewelry

Brooches, Link Buttons, Locketts, Scarf Pins, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

**64 Nassau Street, New York**

Factory 251 N. J. R. R. Avenue

NEWARK, N. J.

## SOLID GOLD BUCKLES AND SASH PINS

PLAIN AND ENGRAVED



14 K. — Everything in Gold Jewelry — 10 K.

Brooches, Links, Bracelets, Scarfs, Fobs, Locketts, Hat Pins, Festoons, Emblems, Gold Novelties, Pendants, Earrings, Combs, etc.

*Chas. L. Trout & Co.*

2 Maiden Lane,

New York



## The Hagerstrom Co.

### Makers of 14 Kt. Jewelry

- Q Our line consists of up-to-date and latest designs in **Handy Pins, Scarf Pins, Brooches, Cuff Buttons, etc.** We have without doubt the largest and most complete line of **Necklaces** and **LaVallieres** in the market to-day.
- Q Convince yourself by looking over our stock when our salesmen call.

OFFICE AND WORKS:

**276 N. J. R. R. Avenue, NEWARK, N. J.**

### Send for the Latest Styles in MONOGRAMS and INITIALS

as manufactured  
by

**Thomas J. Dunn Co.**

101 Chambers Street  
NEW YORK

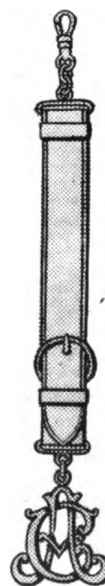
Makers of Exclusive  
Styles in

### Monogram Fobs

in Gold, Sterling and  
Rolled Gold Plate

Our 1908 Ladies' Belt  
Buckles are most orig-  
inal and artistic.

Specialties in the Monogram and Initial line  
Send for Illustrated Sheets



## Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS  
SLEEVE-LINKS  
SCARF-PINS  
FOBS AND SEALS

### UNIQUE GEMS

I am showing an entirely new lot of NATIVE, CEYLON, URAL and BRAZIL semi-precious stones, in new and fancy cuttings as well as cabochons. ALL GENUINE. Sample papers sent to reliable dealers.

**Louis J. Deacon, CAPE MAY N. J.**  
(Summer headquarters)





## The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

### A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

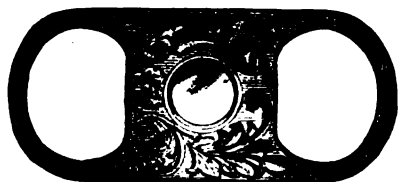
### A Good Article



### We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

### A Good Seller



Trade supplied by  
**Enos Richardson & Co.**  
23 Maiden Lane, New York.

## ENOS RICHARDSON & CO.

23 Maiden Lane



New York, N. Y.

## MANUFACTURERS OF 14 K. GOLD JEWELRY

Handy Pins

Safety Pins

Brooches

Flat Links

Dumb-Bell Links

Fobs

Tie Clasps

Veil Pins

Hat Pins

Scarf Pins

Barrettes

Belt Pins

10 K. and 14 K. Neck Chains  
and Guard Chains

Plain and Jeweled Lorgnette Chains

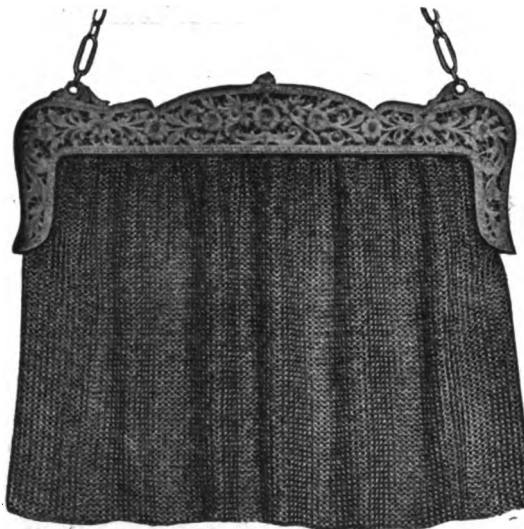
I. N. LEVINSON, President

ESTABLISHED 1865

H. S. MORRIS, Sec. and Treas.

## S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags

Buckles

Card Cases

Chatelaines

Vanity Cases

Sash Pins

Purses

Hat Pins

S. COTTLE CO.

31 EAST 17th STREET  
NEW YORK

PARIS, 28 Rue D'Hautville



SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW

CHAS. E. WESTCOTT

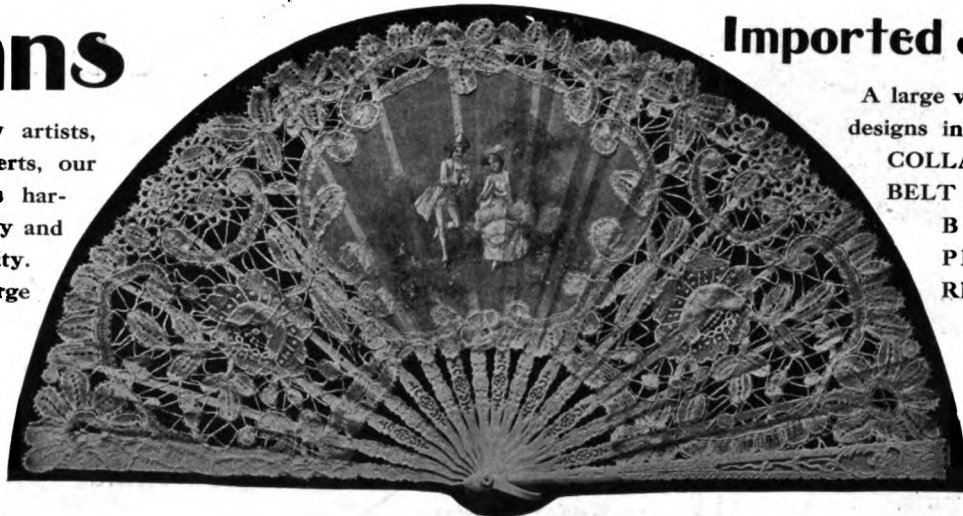
Makers of Fine Gold  
Jewelry

ESTABLISHED 1834



# Fans

Designed by artists,  
made by experts, our  
line represents har-  
monious beauty and  
excellent quality.  
We show a large  
variety in all  
prices for  
Graduation,  
Confirmation,  
Weddings,  
etc.



# Imported Jewelry

A large variety of choice  
designs in NECKLACES,  
COLLARS, BUCKLES,  
BELT PINS, CHAINS,  
BROOCHES,  
PEARL EAR-  
RINGS, Etc., Etc.

Send for Selection  
mentioning  
price.

**LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.**

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN  
QUALITY AND PERFECT IN FINISH. WE  
MAKE EVERY VARIETY OF FINGER RINGS.

**J. B. BOWDEN & CO.,**

15, 17, 19 Maiden Lane, 2d Floor,

NEW YORK.

# French Jewelry Novelties

COMBS, BARRETTIES, BROOCHES, HAT PINS, BRACELETS  
BUCKLES, LA VALLIERES, LORGNETTE CHAINS, ETC.  
Complete Lines of JET JEWELRY, PEARL COLLARS and  
every quality of PEARL STRINGS.

Selection Packages sent upon request to all Reliable Dealers

**Chopard Frères Co.**

Factory, 35 Rue des Trois Bornes  
PARIS, FRANCE

56 Maiden Lane, New York

# L. BONET, CAMEO PORTRAITS,



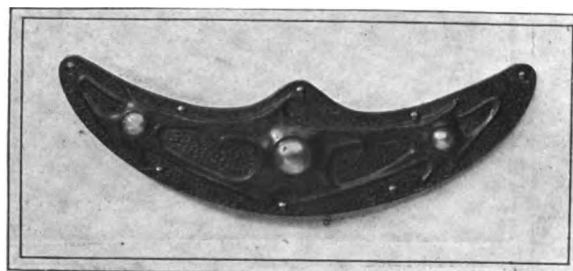
Importer of **Precious Stones,**  
41 Union Square, NEW YORK.

# Shell Cameo Brooches and = Belt Pins =

IN STERLING SILVER  
FLORENTINE WORK

FROM  
**\$3.25 to \$7.00 Each**

Send for a choice selection  
on memorandum



**M. GUGENHEIM, Importer**

Brooches, Festoon Chains, Combs, Hat Pins, Collars, Jet Goods, Mesh  
Bags, in German Silver, Gilt Metal and Sterling

NEW YORK OFFICE  
33 Union Square, Decker Building

PARIS  
33 Faubourg Poissonniere

¶ While in Italy I antici-  
pated the daily growing  
demand for Cameos, and  
accordingly negotiated  
for such quantities as  
now enable me to unin-  
terruptedly meet the  
heavy call for these goods.





THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

## The Comb House

**W**E beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT  
TO RELIABLE JEWELERS

**WAGNER COMB MANUFACTURING  
COMPANY** *Hartford Building*  
41 Union Square, New York

## The "Bryant" Rings.

**W**E have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK

**M. B. BRYANT & Co.,** No. 7 MAIDEN LANE,  
NEW YORK.

**SIGNET LOCKET  
PHOTO  
RINGS**



**Charles M. Levy**

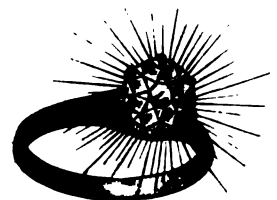
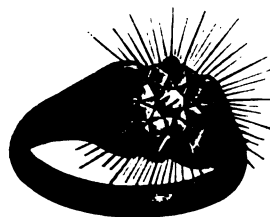
Manufacturer of

**RINGS  
LOCKETS  
— AND —  
BUTTONS**

90 WILLIAM STREET  
NEW YORK CITY

**DIAMONDINE MOUNTED RINGS**

A natural brilliant white and hard gem, the nearest substitute for a diamond ever discovered



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# LOCKETS ONLY

Registered



U.S. Pat. Office

NUMBER  
8489

Old English Style and Finish; Hand Decorated

**WIGHTMAN & HOUGH CO.**
NEW YORK OFFICE  
3 Maiden LaneMain Office and Factory { 7 Beverly St.  
PROVIDENCE, R. I.

- Diagram 1. 1. Snap complete.  
Diagram 2. 2. Outside of snap.  
Diagram 3. 3. Inside of snap.

## The E. P. H. Patent NON-PULL-OUT Neck Chain Snap

*is a patented snap that insures  
the wearer against loss of*

**CHAIN or CHARM**  
for it positively will not pull out

Made in 10 and 14 Karat Gold and  
in Gold Filled.

Can be had of the following Wholesale  
Selling Agents:

Messrs. W. Green & Co.,  
81 Nassau St., New York  
M. Sickles & Sons, Philadelphia  
E. A. Cewan & Co., Boston  
E. & J. Swigart, Cincinnati  
Swartchild & Co., Chicago  
Nordman Brothers, San Francisco  
Leonard Krower, New Orleans  
A. Walker Co., Providence, R. I.  
Bauman-Massa Jewelry Co., St. Louis  
H. S. Meiskey Co., Lancaster, Pa.  
The Edw. Lehman Jewelry Co., Denver, Col.

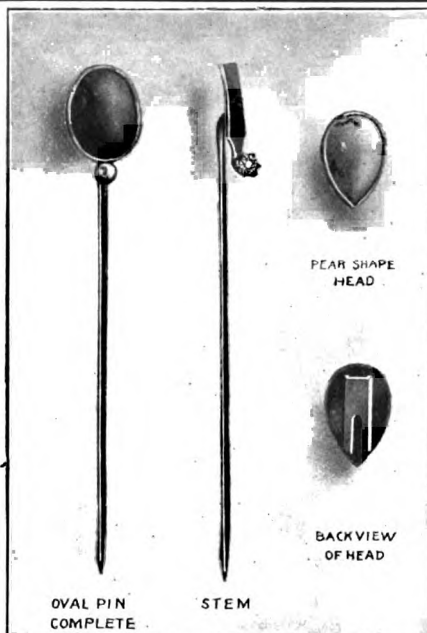
### PRICES.

14 Karat—Small, \$7 per doz. net  
Large, \$7.50 per doz. net  
10 Karat—Small, \$6 per doz. net  
Large, \$6.50 per doz. net  
Gold Filled—Small, \$2 per doz. net  
Large, \$2.25 per doz. net

## Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.


**ROTHSCHILD BROS. & CO.**

TRADE



MARK.

The Locket House 51-53 Maiden Lane, New York

**CHARLES M. PRIOR, Designer**

Designs for Gold

and Silversmiths

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK

Etching  
Engraving  
Chasing  
Modeling

Mary's Lamb stayed right there and had all their  
chewing gum to eat.  
CHESTER H. WELLS, Jeweler, Mesheppen, Pa.

## The St. James

Cor. Walnut and 13th Sts., Phila., Pa.

### THE IDEAL HOTEL OF THE QUAKER CITY

A spacious fire and burglar proof  
safe has been provided for the con-  
venience of the trade. Palatial  
rooms with bath \$2.50 per day  
and up. Rooms without bath,  
(running water) \$2.00 and up.

EUGENE G. MILLER, Mgr.

Mary had a little Lamb, its fleece  
was fine and white. If you wear Well's  
Perfect Adjusters in your rings, they  
will stay up nice and right. It follow-  
ed her to school one day to see what it  
could learn, rubbed its fleece against  
the stove not knowing it would burn.  
Then the teacher shouted, this school  
we will adjourn. With a hand on each  
nose they varied every seat, but



## "INK PENCILS" Beacon Stylos

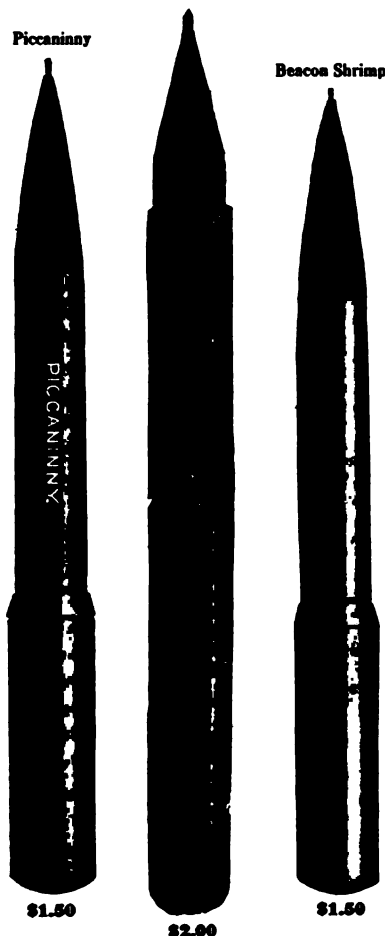
THE BEST MAKE

THREE POPULAR STYLES

Brown Beacon

Piccaninny

Beacon Shrimp



\$1.50

\$2.00

\$1.50

Liberal trade discounts. Platinum-Iridium Points.  
Attractive Display Cartons. Write for Catalogues.

### Aikin-Lambert Co.

15 MAIDEN LANE, NEW YORK

## THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade*; its reliability is unquestionable.

### SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value. Write for this catalog; it means much to you.

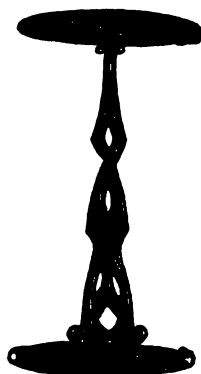
### THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

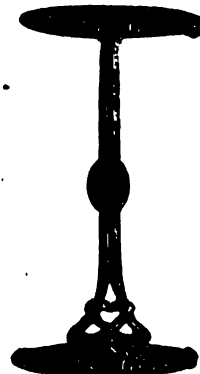
411-413-415-417 Elm St., CINCINNATI, OHIO

# Important Notice

The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



KREMENTZ & CO.  
CARTER, HOWE & CO.  
BIPPART, GRISCOM & OSBORN  
A. J. HEDGES & CO.  
ECKFELDT & ACKLEY  
J. T. MAURAN MFG. CO.  
WOLCOTT MFG. CO.  
ARCH CROWN MFG. CO.  
SCHRADER-WITTSTEIN CO.  
THEO. W. FOSTER & BRO. CO.



The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

## CHARLES T. WITTSTEIN

ARCH CROWN MANUFACTURING CO., Camp &amp; Orchard Sts., Newark, N. J.

## "HOLD-ON" CLUTCH

FOR SCARF PINS AND BROOCHES

14 K. GOLD PLATE  
SUPERIOR TO ALL OTHERS

Pat. May 20, '08  
To Release  
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '08  
Attached  
to Scarf Pin

### ADVANTAGES:

1. *It Holds*—The harder you pull, the tighter it holds.
2. *To Release*—Raise the clutch and pull the ball.
3. *All One Piece*—No parts to lose.

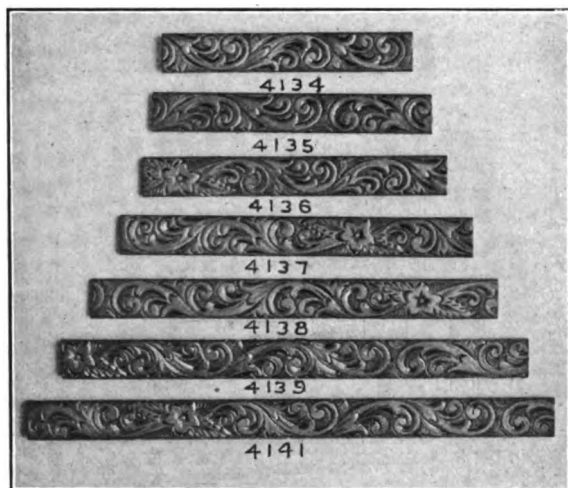
## HOLD-ON CLUTCH CO. 33 GOLD STREET NEW YORK





Something new and unique in Ladies' **MONOGRAM BELT BUCKLES** with back slides to match. Made in **14Kt. GOLD, STERLING SILVER and GOLD PLATE.** JUST THE THING FOR SUMMER.

**WALDRON & CARROLL, 34 Warren St., New York City**



### Seamless Gold Plated Pins FOR EVERY USE

Variety of Patterns in Plain and Engraved, in lengths one to four inches : : : : :

**GUARANTEED GOLD FRONT, BACK AND SIDES**

**SEND FOR SELECTION**

**Maintien Bros. & Elliot**, Makers of Jewelry for the Jobbing Trade

**NO. ATTLEBORO, MASS.**

New York Office, 9-11 Maiden Lane

## DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

**HENRY BASCHKOPF**

47-49 Maiden Lane

New York, N. Y.

**S. F. Myers & Co.**

**WHOLESALE JEWELERS**

47-49 Maiden Lane

New York

The concern which has the largest constituency, and sells the most goods, **MUST** have the smallest percentage of expense. We are the largest concern in the world of our kind.

For the trade only — our new, big catalogue, with 100,000 items, sent free.

## REMOVAL NOTICE

**MABIE, TODD & CO.**

Gold Pens

PENCILS, HOLDERS AND CASES  
SWAN FOUNTAIN PENS

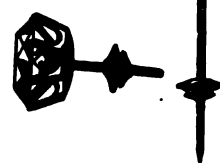
HAVE REMOVED TO  
**SILVERSMITHS BUILDING**  
15-17-19 Maiden Lane, New York

## THE WASHBURN

**SECURITY** **MAGIC NUT**  
Automatic Holder for car studs, scarf-pins etc.  
for all sizes of scarf-pin wire. Guaranteed.



**EAR WIRES**  
for unpierced ears.



**SAFETY CATCH**  
For Brooches, etc.  
Can be applied to any work where pin tongues are used.



Descriptive Circular on Application.  
Pearl Drilling and Adjusting a specialty.  
Special Order Work and Repairing.  
C. IRVING WASHBURN, 12-16 John St., N. Y.

**F. DE SIMONE & SON**  
Importers of Coral

76 Nassau Street, New York

FACTORY  
TORRE DEL GRECO  
ITALY

**LEO CAHN**  
General Representative



**"Come In  
and See Us"**

**NEW QUARTERS  
NEW GOODS**

Up-to-date Sellers in

**Solid Gold  
Jewelry**

**AS USUAL  
ORDERS PROVE  
OUR GOODS SELL**

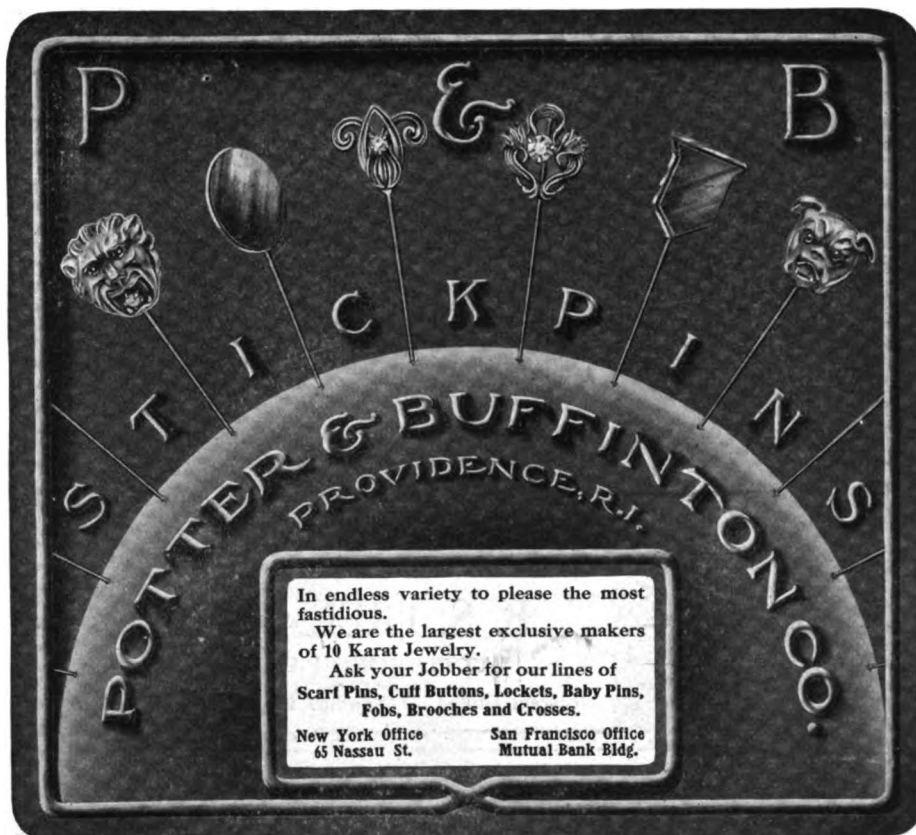
**E. L. SPENCER CO.**

**Makers of  
Solid Gold Jewelry**

**95 Chestnut St., Providence, R. I.**

**New York Office  
SILVERSMITHS BUILDING  
15-17-19 Maiden Lane**

**TWO SAMPLE LINES**



**OUR NEW YORK OFFICE**

is now in the

**Silversmiths  
Building**

15-17-19 Maiden Lane - Rooms 1706 and 1707

**S. K. Merrill Company  
LOCKET MAKERS**

**FACTORY  
116 Chestnut St., PROVIDENCE, R. I.**





## Roller Chain

### OUR SPECIALTY

Do not forget that we still continue to show the best line of these goods on the market, in Fobs, Bracelets and Neck Chains. These wear longer, give better satisfaction than any metal fob made, and our designs are up-to-date. Also our line of chains of all kinds find a ready market among the best trade, both in 1-10 and a medium wearing grade.

We also make a nice line of Brooches, Hatpins, Scarfpins, Barrettes, etc., that should demand your attention.

Ask your jobber, and if unable to obtain them from him, advise us who he is, and we will make arrangements for you to get them.

**B. S. FREEMAN CO.**

ATTLEBORO FALLS, MASS.

Chicago Office, J. T. Edwards, 103 State St., Chicago, Ill.

## CAMEOS

Unquestionably the best selling goods in the country to-day are

### CAMEOS

We are making the finest and best line of these goods that can be found.

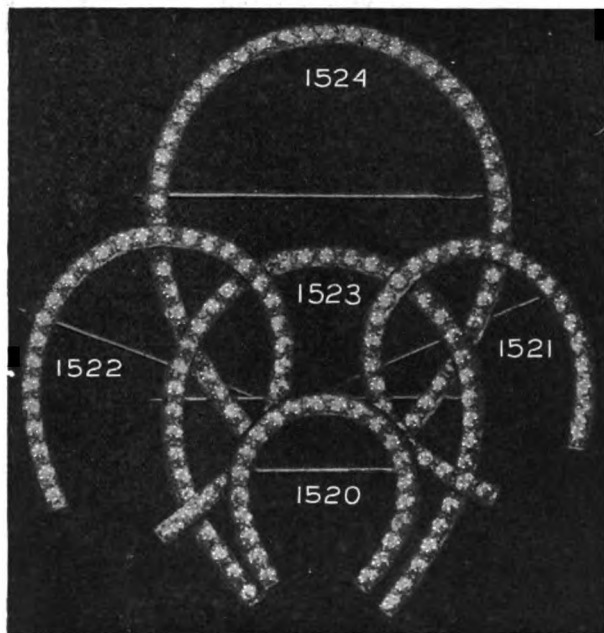
Mounted in Scarf Pins, Brooches, Rings and Links.

Handsome New Patterns  
Now Being Made

**BROOCHES  
SCARF PINS  
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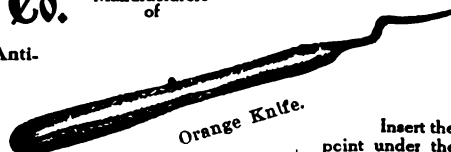
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Orange Knife.

Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

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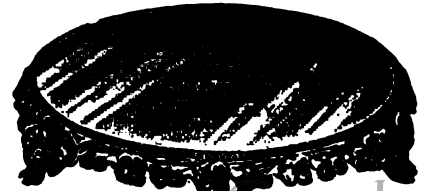
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obtained on inventions and designs. Trade marks, prints and labels registered.

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PRINCESS, NECK AND GUARD CHAINS

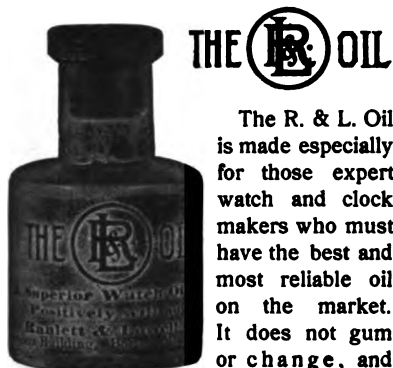
We do not make as much noise as some of our friends but we are "there with the goods" and the *Jobbing Trade* handling our product for the last half century, know that our QUALITIES are genuine and can be depended upon, that our FINISH is unparalleled and that our prices are consistent.

If you do not handle O. M. DRAPER GOODS, we both lose.  
*We sell only to the Jobbing Trade.*

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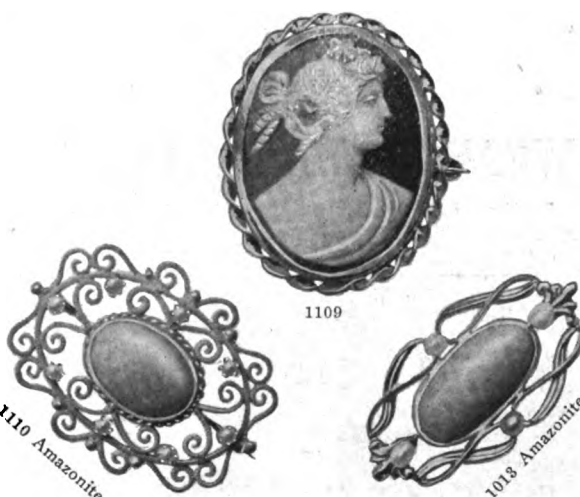
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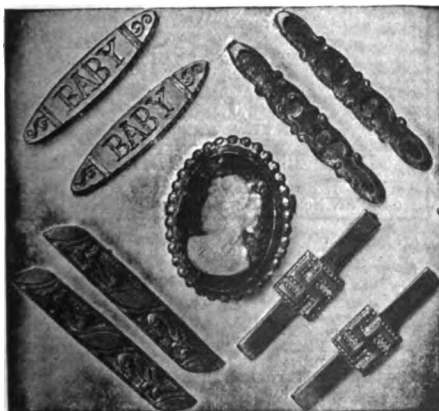
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An immense line. Many new designs supplementing our staple patterns—all of acknowledged beauty and easily sold.

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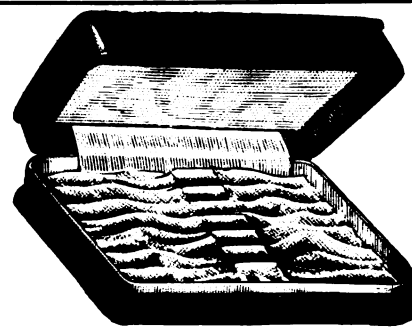
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For Scarf Pins, Studs and Lace  
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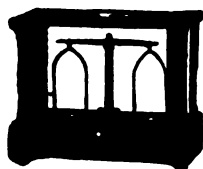




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Manufacturer of Fine Balances and Weights  
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We are using the most approved  
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Designs cheerfully submitted for jewelry, silver-  
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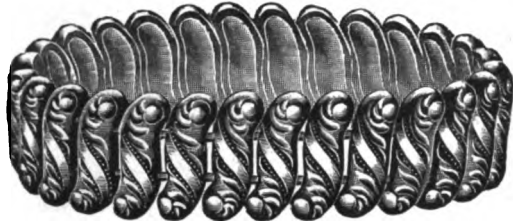


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## *The* "Mary Stuart" Bracelet

**Surpasses all others !!**

"Ask the Dealer Who Handles Them"



No. 16398

**YOUR JOBBER WILL  
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For \$1.00**

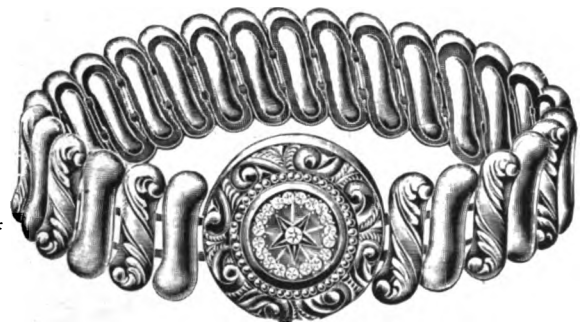
Write us if you wish to be referred to  
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**Convince Yourself To-day. We Sell to Jobbers Only**



No. 16401

This is the cheapest guaranteed Gold-filled Adjustable Bracelet on the Market.



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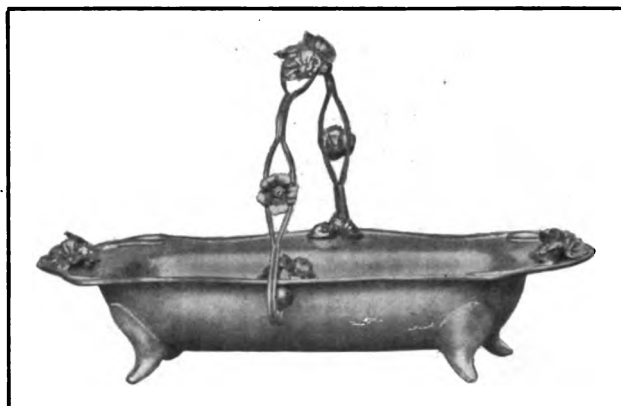
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Factory at ATTLEBORO, MASS.

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SOLD WITH  
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IF YOU HAVEN'T  
SEEN OUR  
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OUR SALES-  
MEN WILL  
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**ROCKFORD, ILL.**

**"Stand By Those Who Stand By You"**

**WE PROTECT EVERY RETAILER OF ROCKFORD GOODS**





7801

**T**HE MAN who doesn't advertise is a good deal like the fellow who throws his sweetheart a kiss in the dark — he knows what he is doing, but no one else does.

We know pretty well what we are doing — we shipped a half million last year — but when you know what we are doing as well as we do, we will ship a million.

We are therefore making our bow through the Jewelers' Circular-Weekly in an endeavor to put you next and let you in on the ground floor.

This is getting to be one of the best advertised and favorably known lines in the business. We intend to keep it up until there is not a jeweler in the country who does not know that the Fleur-de-Lis line is a winner.

### THE MINERVA

This bids fair to be an interesting season in adjustable bracelets.



has never yet been equaled, and whatever is doing, you will find us there with the goods.

Made by  
THE ELECTRIC CHAIN  
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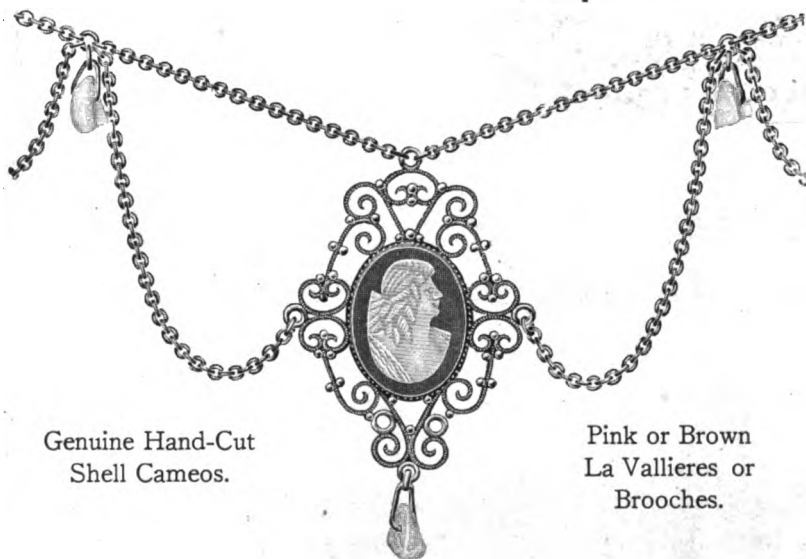
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Fontneau & Cook Co.  
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This trade-mark  
appears inside the  
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**MINERVA  
BRACELETS**

THE MINERVA GIRL



Genuine Hand-Cut  
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Pink or Brown  
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2699/266C



6170—Locket



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We have every kind  
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8127—Polished 8128—Roman 8129—Old English  
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**FONTNEAU & COOK CO.**  
**ATTLEBORO, MASS.**

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## ***Would You Have the Present Year Bring You Increased Patronage, Profit and Prosperity?***

Do you realize that nearly every hour in the day some man is converted to the easier, quicker and more economical way of shaving himself with the

# **Gillette Safety Razor?**

Our persistent and vigorous advertising in the leading publications of this country discloses — *and will continue to disclose* — beyond all question of doubt, the superiority of the "Gillette." It advocates the advantages of self-shaving and guides the man to your store with a five dollar bill to exchange for the best shaving device in this world.

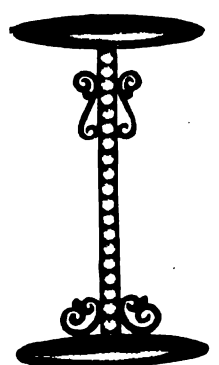
You can readily see the wisdom of having the "Gillette" ready when he calls. The Standard Gillette Set retails at \$5.00 everywhere. Combination Sets from \$6.50 to \$50.00. Keep a good supply in stock. Write to-day for valuable selling information and prices.

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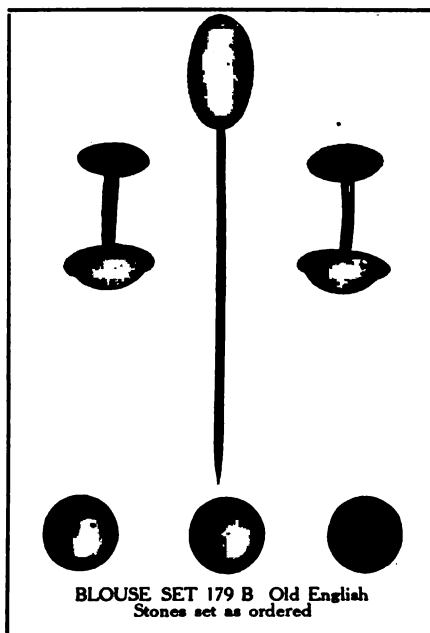


## Jewelry which gives Distinct Pleasure to its Wearer

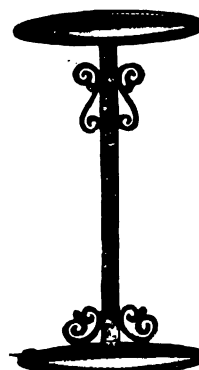
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



1 1/4 in. high No. 3963  
2 " " 3969  
2 1/4 " " 3975  
THE "FASHION" PIN



BLOUSE SET 179 B Old English  
Stones set as ordered



1 1/4 in. high No. 3965  
2 " " 3971  
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THE "FASHION" PIN

### FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Locketts and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

## Theodore W. Foster & Bro. Co.

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CANADA: Kingston, Ontario



# THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

## THE HOROLOGICAL REVIEW

THE JEWELERS' WEEKLY THE JEWELERS REVIEW

Vol. LVI.

WEDNESDAY, MAY 6, 1908.

No. 14.

### Conditions for Technical Education in England and United States Compared by Sir William Preece.

LONDON, April 16.—As THE CIRCULAR-WEEKLY has been well to the front by encouraging technical education, a short account (in so far as it is an appreciation of America and its students) of a lecture by Sir William Preece will be interesting to its readers. The lecturer is one of the greatest British authorities upon electrical engineering and took part in the opening of the Technical Schools of the Carnegie Institute of Pittsburg. The lecture, entitled "Technical Education in America," was given before the Royal Society of Arts. Sir William said:

"Like Science itself, a trade school also develops the perception of truth. It means the addition of thought, reason and judgment to mere manual craft. It excites the 'reason why' for every operation. Adopting Mr. Carnegie's grandfather's terms, it is *handification PLUS headification*. Every industry is based on natural facts, and the most successful workman is he who is able to apply the facts of nature, and the dictates of common sense, which is science, to produce the greatest economical effect from the least expenditure of energy by sensuous, manual or mechanical operations. Hence technical education means an economical advance upon general education, and is supplementary to ordinary board or public school tuition.

"Technical education is more the result of self-acquisition than of professional impartation, and the true secret of success is to place within easy access of the student every possible means of enabling him to acquire facts for himself. It is for this reason so important that he should be instructed with the very tools and processes he uses in his own work.

"The academical professor, who has lived a secluded life in some university town, is, in the language of our American friends, the worst teacher on earth. His knowledge of life is limited, but his value of his own qualifications is excessive. The knowledge he has imparted has often to be unlearned.

"Nothing surprised me more than the character of the apprentices and journeymen who study and practice with all that wonderful energy that is such a marked feature in American life. This imbibed energy is not a question of race, but one of climate, for it affects all those who go there, whatever their nationality. It is as evident in the teacher as in the pupil. It is the exciting influence that generates a craving for education. The American boy in every branch of life will know 'all about it,' and there is no need of stimulation, for he is born with the spirit of ambition, and he is actuated by the national love of progress and the determination to win his own

bread and make his own fortune. He is determined to acquire handiness and skill in pen, pencil, brush and tools, and he is as keen in the pursuit of games in the playing fields as in the pursuit of knowledge in the classroom. He has a natural aptitude for acquiring scientific methods and habits, and he speedily masters the rudiments of his trade, business or profession.

"It is difficult, if not impossible, to make any just comparison between the methods of technical education in America and those at home. The conditions are totally different: climate, race, commerce, industry, fashion, wants and aims are different. We are a conservative, archaic nation, well provided with inertia, not wanting in wealth, accustomed to grandmotherly attentions, subject to the traditions of the past, and swayed by the precedents of our grandfathers. America is a congeries of numerous self-governing States, intensely ambitious, enjoying a champagne-like climate, formed of a mixture of all the Celtic, Teutonic and Latin races of Europe, inspired by a rapid and excessive flood of the wealth of the soil and the demands of a phenomenal inroad of aliens; abounding with advancing commerce and growing industry, and suffering from a great inroad of wealth and an immature system of finance. The American boy, the training of whose mind we are considering, possesses the energy and smartness of a new race. The European boy is mentally two years behind him. His precocity is assisted by his keenness and his vivacity. He works with an object and a determination to succeed. He throws the same determination into his studies that he applies to his games. He is irresponsible and sometimes a terror. The absolute unfitness of these characteristics to the British boy must be self-evident, but they will account for the differences in the curricula, and the papers set for examination provided for these boys when they become students in colleges and universities.

"Teachers, like poets, are born, not made. The teachers differ but little from those in Europe, but they are excited to greater energy by their natural enthusiasm, by climatic influences and by the reflected encouragement of their receptive pupils. Indeed, many are imported from France, Germany and the United Kingdom, and I should like to see the reverse operation, for there is much to be gained by a process of blending in professorial ranks. We want new blood at home. We have made a bold start here by appointing Dr. Henry Bovey (M.A., Cambridge), of the McGill University (Montreal), the rector of our new Imperial College of Technology, in South Kensington, and there is every reason to anticipate complete justification for his selection.

"Fortunately for Americans education has been kept outside politics, and it is not as with us the shuttlecock of party."

### Beautiful Ostensorium Made for a Church at Nelson, B. C.

IN THE CIRCULAR-WEEKLY, July 10, 1907, appeared a half-tone print of a beautiful Romanesque monstrance called also *Ostensorium*, or portable tabernacle for the Sacred Host, such as is used in Roman Catholic churches, made by C. A. Beurners, of Dusseldorf (Germany). In this issue THE CIRCULAR-WEEKLY presents a print of a similar specimen of the goldsmith's art, which, though probably less costly and elaborate than Beurners' work, has yet a certain analogy to it in being a departure from the usual form of the Romanesque style.

The *Ostensoria* in Roman style, however varied in details of ornamentation, nearly always have the sunburst appearance, wherein the *Luna* containing the Sacred Host is surrounded by a halo of rays. It will be observed that this monstrance, designed by and made in the atelier of Camille Esser, of Weert (Holland), like that of Beurners, though strictly in the Roman style, follows the *Boldachino* form of the Gothic. The *Luna* is strongly defined by a quarterfoil, the four points of which, accentuated by small diamonds, just reach out to its rim. This quarterfoil in its turn is surrounded by circular field in mat gold, divided in four parts by an equal number of larger diamonds, and in this field in very light blue enamel is the Latin text, *Et nos credimus et cognovimus, quia Tu es Christus, Filius Dei vivi* (We also believe and we know that Thou art the Christ, the Son of the living God).

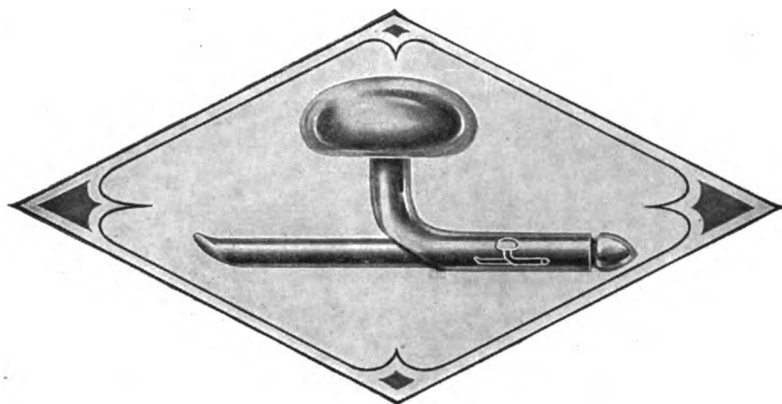
The *Luna* and its immediate ornamentation, as described, is overshadowed by a dome surmounted by a statuette of the Saviour in the pose of blessing the people with extended arms and hands, placed under a *boldachino* of exceedingly graceful form. To the right and left of the Sacred Host are exquisite statuettes of the Virgin Mother and St. John the Divine, both, like that of the Saviour, in mat gold; the first with folded hands, "Crowned with stars, and the moon at her feet"; the second with his Gospel opened at the sixth chapter, from which the text quoted above is taken.

The two figures are flanked by Cherubim with extended wings and swinging censers. The foot of the monstrance finally is decorated with amethysts of unusual beauty.

With the exception of the *Luna* made of gold, the whole is wrought of silver mined and refined in British Columbia, weighing about 4,500 grams, is heavily gold-plated throughout and, as our print plainly shows, is truly an artistic piece of work.

The piece was made for the Church of Mary Immaculate, of Nelson, B. C., to the order of J. O. Patenaude, jeweler of that city.





## BUSINESS CONDITIONS.

**UNDER** the existing business conditions, the wise retail jeweler carries in stock a good line of every-day-called-for staple jewelry.

At the head of this class is **THE LARTER SHIRT STUD.**

The summer season is now near at hand and as there is always an extra demand for mother-of-pearl studs for summer wear, you can not afford to leave this part of your stud stock incomplete.

Don't lose sales by not having the styles your customers desire.

We carry the most complete line of mother-of-pearl studs in the market, with patterns to please all tastes, made in 14K gold also 10K gold and 14K gold filled. These two latter qualities to be had through progressive jobbers.

Be sure that your stud stock consists of a complete line of **LARTER SHIRT STUDS** and you will then be in a position to supply all stud customers.

**REMEMBER**, every **LARTER SHIRT STUD** is Guaranteed.

## LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

TRADE-MARK



REGISTERED IN U. S. PATENT OFFICE

### A Beautiful Automobile Trophy.

**THE** Briarcliff automobile trophy, which is depicted herewith, was recently on exhibition at the Fifth Ave. store of Tiffany & Co., New York, and attracted much attention. The trophy was presented by W. W. Law and was made by the firm exhibiting it.

The trophy is of sterling silver and stands on an ebony base. It is thoroughly typical of automobilism. The chief decorative feature consists of a graceful figure of a young woman, with flowing drapery, poised on the axle of an automobile wheel, suggesting velocity. In her uplifted right-



THE BRIARCLIFF TROPHY.

hand is a branch of laurel symbolizing victory.

The figure and wheel surmount a silver base upon which are chased in relief three racing automobiles. In the background are etched views of the Briarcliff course. The base of the drum represents an automobile tire with a chain guard.

Two silver bands at the foot of the trophy bear the inscription.

The trophy contains over 350 ounces of silver and stands 34 inches high.



# REPOUSSE' WORK AND CHASING\*

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(Continued from issue of April 29.)

## RENAISSANCE.

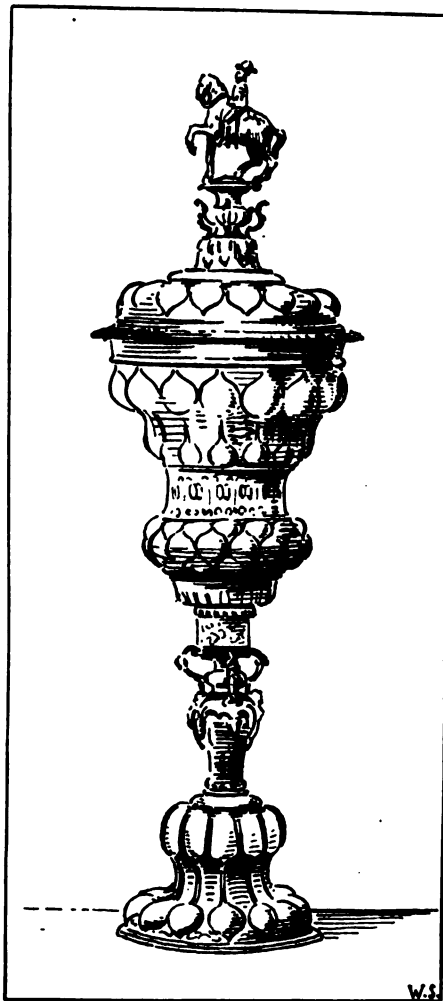
MANY causes combined to bring about the Renaissance, or "revival," in the 16th century. The overthrow of Constantinople by the Turks, and the reunion of the Greeks, brought the ancient Greek learning and art under the notice of the Italians, and a little later to other European countries, which until then had followed the Gothic style; and with it a renewed desire and enthusiasm for the work of the antique. From a social point of view this renaissance was a very necessary and beneficial change. It liberated the human mind from the fetters of superstition and an autocratic church, and caused people to think for themselves. But from an artistic point of view it was decidedly bad, taken as a whole, although the period has produced some great masters in painting and sculpture such as Raphael and Michel Angelo; in fact, it is more in the decorative and applied arts that one notices the deterioration from the Gothic style. The artists of the Middle Ages sought their inspirations from what they saw around them; when one examines their figures one feels that they are types of the people of the time simply idealized. They chose subjects easily understood by the mass of the people, such as incidents connected with the life of Christ, or some saint popular in certain states and districts.

This is the essential difference between the Gothic and Renaissance styles; the Gothic was a national art, the direct result of the life in the Middle Ages; the art of the Renaissance was not the outcome of the national life, and only appealed to the cultured few. It was simply an attempt to revive the art of 15 centuries ago under conditions which were totally different than in the time of ancient Greece. Classical mythology, which was the very life of ancient Greece, and which furnished the vast majority of the subjects made use of by Greek artists, meant practically nothing to the vast majority of people in the 16th century, and this accounts for much of the artificial appearance which crept into the work of the Renaissance.

## IN ITALY.

The earliest work of the Renaissance was known in Italy as the *quattro cento* period. The work of this period is still influenced by Gothic methods and traditions; this is especially noticeable in German work, but in Italy, the home of the new style, it speedily disappeared. As in the Middle Ages, so in the "revival" the goldsmiths' art was considered one of the most important, and many of the greatest sculptors and painters that the Renaissance produced received their first artistic training in the workshops of the well-known goldsmiths. Among the many fine goldsmiths that Italy produced

during this period may be mentioned Benvenuto Cellini. He occupies the same place in the Italian goldsmiths' art of the period as Michel Angelo and Raphael those of the sculptors and painters. Although in latter years the opinion has gained ground that his art has been overrated, and that much of his work was too ornate to be in good taste, his wonderful knowledge of technique cannot be questioned, while his designs were simply typical of the style of the period. Cellini wrote two treatises, one



SILVER CUP AND COVER; GILT. GERMAN, ABOUT 1600. THE WORK OF HANS PETZOLT OF NUREMBERG.

on sculpture and another on the goldsmiths' art. The processes he described in the 16th century are, on the whole, practically the same as those described by Theophilus, the monk, several centuries previous. It would be difficult to say which of the other European countries was the first to follow the example set by Italy. Germany is richest in gold and silver plate of this period still in existence, and an immense amount of work must have been produced, largely due to the flourishing condition of the goldsmiths' guilds in the large cities.

## IN GERMANY.

Augsburg was among the first of the more important centers to adopt the new style, but Nuremberg clung to the old traditions long after other towns were producing work in the Renaissance style. The most conspicuous feature in German silverware was the lobing of large surfaces; generally the foot, bowl and cover of a cup was decorated in this way. Introduced during the Gothic period, this very effective decoration was continued side by side with typical Renaissance motives, such as figures from classical mythology, grotesques and arabesques down to the 18th century. By the end of the 16th century Nuremberg had become the most important center of production in Germany. The tall cup and cover shown in the sketch is a typical example of Nuremberg work of this period. It has two marks—a capital N in a circle (the Nuremberg stamp) and a ram's head on a shield, this being the mark of Hans Petzolt, one of the most famous of Nuremberg masters, who died in 1633. This cap forms part of the Waddesdon Bequest Collection in the British Museum. W. S.

(To be continued.)

## Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., April 29, 1908.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Basle: 1 case jewelry, \$250.  
Bergen: 2 cases clocks, \$190.  
Bremen: 1 case plated ware, \$255; 3 cases watches, \$2,060.  
Buenos Ayres: 7 cases plated ware, \$859; 1 case plated ware, \$150; 4 cases silverware, \$1,000; 7 cases clocks, \$201.  
Calcutta: 1 case plated ware, \$115; 134 cases clocks, \$2,326.  
Callao: 1 case watches, \$104.  
Colon: 2 cases watches, \$170.  
Corinto: 1 case plated ware, \$130.  
Disterra: 76 cases clocks, \$452.  
Hamburg: 10 cases clocks, \$240; 4 cases optical goods, \$475; 48 cases clocks, \$2,871.  
Havre: 3 cases jewelry, \$277; 1 case silverware, \$200.  
Havana: 7 cases clocks, \$218; 1 case watches, \$118.  
Howrah: 7 cases clocks, \$118.  
Hull: 2 cases plated ware, \$155.  
Las Palmas: 28 cases clocks, \$479.  
Liverpool: 38 cases clocks, \$658; 1 case jewelry, \$700.  
London: 1 case silverware, \$182; 13 cases scopes and views, \$400; 52 cases clocks, \$1,191; 42 cases clocks, \$1,822; 20 cases clocks, \$550.  
Maranham: 1 case watches, \$150.  
Melbourne: 26 cases plated ware, \$840; 30 cases clocks, \$458; 1 case watches, \$219.  
Mollendo: 11 cases clocks, \$181.  
Naples: 1 case jewelry, \$100.  
Santiago: 1 case silverware, \$250; 1 case optical goods, \$132.  
Savanna: 7 cases clocks, \$150.  
Sekandi: 12 cases clocks, \$182.  
Shanghai: 7 cases clocks, \$897.  
Sheffield: 7 barrels jewelers' sweepings, \$2,500.  
Southampton: 18 cases watches, \$3,371; 2 cases stereoscopes, \$322; 13 cases watches, \$2,300.  
Tampico: 10 cases clocks, \$125.  
Valparaiso: 19 cases clocks, \$867.  
Vera Cruz: 13 cases plated ware, \$115.  
Zurich: 2 cases clocks, \$110.

The Taubman & Harding Co., St. Johnsville, N. Y., was incorporated, May 4, with a capital of \$5,000, to deal in jewelry and china. The incorporators were Henry and Maud A. Taubman and Frank G. Harding.

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### Philadelphia Jewelers' Club Host of Many Jewelers at Jolly Smoker and Entertainment.

PHILADELPHIA, Pa., April 30.—The handsomely furnished rooms of the Philadelphia Jewelers' Club at 1228 Chestnut St., were the scene Tuesday night of one of the largest gatherings of jewelers and their friends in this city on any occasions, except, perhaps, those of the annual banquet of the club, and it is doubtful whether there were not more jewelers at the club Tuesday night than there were at the Bellevue-Stratford Hotel in February last. It was the occasion of a smoker and vaudeville entertainment given by the club and was in every way an unqualified success, bringing together for a night's jollification and commercial fraternalism "inside" and "road" salesman, clerk and employer, manufacturer, wholesaler and retailer, the latter both of the big cities and the small suburban and rural towns and villages.

How the spirit of good fellowship prevailed while the members and their guests were being entertained by talent, recruited from the best theatrical aggregations, must be left to be told by those who were there. Louis P. White and Joseph E. Cadwallader, of the Board of Governors, who had worked completing the arrangements for the smoker, have been overwhelmed with congratulations of their fellow members on the success that crowned their efforts and feel more than amply repaid by the assurance that they had afforded such a pleasant evening's entertainment.

The vaudeville show began at nine o'clock and was given in the suite of parlors on the second floor at the rear of which was erected a stage. H. Bart McHugh, an agent, had charge of the theatrical talent and arranged the programme to meet the wishes of Messrs. White and Cadwallader for a first-class show only. Billy Farnon and the Misses Wills and Ransley sang and danced themselves into good favor with the jewelers from the start. Farnon scored a hit with a song, "It's Better to be the Lobster than a Wise Guy," and Carl Brehmer, as a magician, puzzled even the card sharps with his tricks with the paste boards and amazed all with displays of legerdemain. Larry Flood, a black face comedian, had a funny dissertation to make on street car traffic, while the Jewelers' Club quartette was as usual given vociferous applause. As a persuasive, bewitching soubrette, Miss Louise Charland was, in the language of her auditors, "all to the good." The Five Musical McClarens displayed their versatility in the musical line, pounding out melodies from all sorts of queer instruments. As a sentimental balladist Miss Hattie Dixey, awakened memories that were pleasing. William Humphries was agreeable as a mimic.

The vaudeville show continued until 11 o'clock, after which the clubmen and their guests went to the third floor where the festivities were continued indefinitely and where the members organized a little vaudeville show all their own, calling upon John Brandt, the possessor of a voice of remarkable timbre, and ever-popular with the jewelers, although his line like his voice is timber, yet no one will venture to say he is

a wooden man, and if he had been he would even then have been of the California red wood variety, since he is some six or seven feet high and of 300 lbs. avoirdupois. Mr. Brandt was obliging and responded to the calls for a song with some good old arias and then added some brand new stories, with telling effect. A Mr. Betz, a guest of the Jewelers' Club all the way from Auckland, New Zealand, had a variety of stories from the Australian continent. Others who helped in the entertainment of their fellow members and their hosts were John Liefried, William Reimold, Howard Freeley and Howard Stevenson. The swapping of yarns, punctuated with the popping of corks, lasted until long after midnight.

Of the hundreds who partook of the famed hospitality of the Jewelers' Club, many came early and left early, and many came late and left later. Indeed, members and their guests were coming and going all night, and only a guess can be made as to the number actually there. But the club rooms were crowded from early evening to early morning.

### Jewelers' 24 Karat Club Leases Quarters at 57 Maiden Lane.

A special meeting of the Jewelers' 24 Karat Club of New York City was held last Wednesday afternoon at two o'clock, in parlor L of the Astor House, at which time the report of the Board of Directors, regarding the question of securing headquarters for the club was submitted and the matter of changing the date of the annual outing from Sept. 12 to Aug. 1 decided.

The club has leased the third floor of the Reisenweber building, 57 Maiden Lane, where the organization will establish social quarters. One-half of the floor space will be given up for dining purposes and the other half will be used for club rooms. The club rooms will be furnished in heavy leather covered furniture in keeping with the use for which they are to be made. An opening or house warming will be held shortly, and will be in the form of a luncheon to be served to members of the club only.

The change, from Sept. 12 to Aug. 1, in the date for the annual outing of the club, which will be held at Pleasure Bay, Long Branch, N. J., was made because it was considered that the September date was too late in the year, and because of the fact that the Steamboat Co. could furnish better transportation facilities in August.

A clambake will be held again this year, and Voss' First Regiment Band, of Newark, N. J., will be on hand to accompany the jewelers as usual. The boat will start at 9 A. M. instead of 10, and will thus afford more time for the athletic events which will be finished before dinner time.

Wilson Oplinger, a popular jeweler of Lehighton, Pa., who died recently of pneumonia in his 47th year, was a native of Danielsville, but had a residence at Lehighton for many years. The funeral services, which were held from the United Evangelical Church, were largely attended, and the interment was in the Uniontown Cemetery.

### Death of Edmund C. Gifford.

FALL RIVER, Mass., April 29.—Edmund C. Gifford, the head of the well-known jewelry concern known as Chas. E. Gifford & Co., at 13 N. Main St., died Sunday evening last in West Falmouth, and the news of his passing, though not unexpected, caused profound sorrow and regret not only among the members of the jewelry trade of this city, but throughout the east, as he was widely known and highly regarded both as a business man and as a jeweler. Mr. Gifford had suffered for some time with liver trouble, and in the hope of benefitting his condition by a rest, had gone to his Summer home in this city last March. The remains were brought to Fall River and the funeral services were held here yesterday.

Edmund Chase Gifford was a native of this city and was born March 10, 1852. He was a son of Ellis and Abby C. Gifford, and was one of 10 children. His father, who had a successful business as jeweler and silversmith on S. Main St., which he founded in 1836, educated the son to that trade, and young Mr. Gifford learned the business in his father's store. The father admitted an elder son, Charles E. Gifford, as partner, and after the death of the founder of the firm, Edmund C. Gifford became associated with his brother under the firm style of C. E. Gifford & Co. The firm, prospered and for many years the partnership continued without change until the death of Charles Gifford, March 20, 1895, since which time Edmund C. Gifford had been the sole owner of the business.

Deceased was married twice, first to Miss Edith Heywood Miles, of Worcester, who died July 26, 1888, and next to Miss Alice J. Flagg, of Chelsea. The latter and her three daughters together with a son, Ellis Gifford, by his first wife, survive.

Mr. Gifford, though he gave a large part of his time to his business, also devoted time and energy to other work. He was for many years a member of the Unitarian Society, and had much to do with all the large building operations of that organization, of which he was treasurer for about 15 years. He was one of the original members of the Fall River Merchants' Association and had been prominent in the latter body both as a member and officer. He was a man of quiet habits and strong domestic tendencies and was noted for his remarkable good taste. He was extremely fond of good literature, and in fact had all the attributes of the ideal type of the New England merchant and gentleman.

### New Schedules Clocks, Jewelry, Etc., Under the New Zealand Tariff.

WASHINGTON, D. C., May 1.—The New Zealand tariff provides the following duties on goods imported:

Clocks, time registers and time detectors, 20 per cent. ad valorem.  
Fancy hair and toilet combs, 20 per cent.  
Jewelry, plate, gold or silver, silver-plated ware, green stone, cut or polished, 20 per cent.  
Watches, 20 per cent.  
Lacquered metal ware, 25 per cent.  
Medals and old coin, free.

The partnership existing between Sharp & Meodors, Maysville, Ga., was recently dissolved, W. G. Sharp continuing alone.





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### Bids Received and Contracts Awarded by Government Departments to Supply Various Articles.

WASHINGTON, D. C., April 29.—The following bids for silverware have been received by the depot quartermaster, Philadelphia, Pa.:

For 10 gravy boats and trays—James K. Shaw, New York, \$9.99 each; L. Barth & Sons, New York, \$11.50 each; John Wanamaker, Philadelphia, \$10.48 each.

For 50 nut crackers—James K. Shaw, 37c. each; Manhattan Supply Co., 36½c. each; Ellis A. Gimble, Philadelphia, \$18.50 all; L. Barth & Son, 38c. each; John Wanamaker, \$4.04 per dozen.

For 10 butter dishes—James K. Shaw, \$8.49; L. Barth & Son, \$9.40; John Wanamaker, \$8.92.

For 500 dessert forks—James K. Shaw, \$2.34 dozen; Manhattan Supply Co., 21½c. each; Ellis Gimble, \$110 all; Albert Pick & Co., Chicago, 25c. each; Paul J. Devitt, Philadelphia, 20½c. each; L. Barth & Son, 21c. each; John Wanamaker, \$2.46 per dozen.

For 500 table forks—James K. Shaw, \$2.74 per dozen; Manhattan Supply Co., 25½c. each; Ellis A. Gimble, \$135 all; Albert Pick & Co., 30c. each; Paul J. Devitt, 24c. each; L. Barth & Sons, 23 1/6c. each; John Wanamaker, \$2.88 per dozen.

For 500 dessert knives—James K. Shaw, \$1.99 per dozen; Wm. Hodges & Co., Philadelphia, 17½c. each; Manhattan Supply Co., 18c. each; Ellis A. Gimble, \$95 all; Albert Pick & Co., 16c. each; Paul J. Devitt, 18c. each; L. Barth & Son, 17c. each; John Wanamaker, \$2.10 per dozen.

For 500 Fruit knives—James K. Shaw, \$1.69 per dozen; Manhattan Supply Co., 16½c. each; Ellis A. Gimble, \$85 all; Albert Pick & Co., 15c. each; Paul J. Devitt, 16½c. each; L. Barth & Son, 17½c. each; John Wanamaker, \$1.78 per dozen.

For three soup ladles—James K. Shaw, \$1.94 each; Manhattan Supply Co., \$1.47½c. Ellis A. Gimble, \$3 all; L. Barth & Son, \$1.59 each; John Wanamaker, \$2.04 each.

For 10 ice pitchers—James K. Shaw, \$14.99 each; L. Barth & Son, \$16.25; John Wanamaker, \$15.74.

For 10 syrup pitchers—James K. Shaw, \$9.24; L. Barth & Son, \$10.20; John Wanamaker, \$9.70.

For 500 dessert spoons—James K. Shaw, \$2.34 per dozen; Manhattan Supply Co., 21½c. each; Ellis Gimble, \$110 all; Albert Pick & Co., 25c. each; Paul J. Devitt, 20½c. each; L. Barth & Son, 21c. each; John Wanamaker, \$2.46 per dozen.

For 1,000 teaspoons—James K. Shaw, \$1.54 per dozen; Manhattan Supply Co., 12½c. each; Ellis A. Gimble, \$140 all; Albert Pick & Co., 15c. each; Paul J. Devitt, 12½c. each; L. Barth & Son, 11½c. each; John Wanamaker, \$1.62 per dozen.

For 1,200 tablespoons—James K. Shaw, \$2.74 per dozen; Manhattan Supply Co., 25½c. each; Ellis A. Gimble, \$324 all; Albert Pick & Co., 30c. each; Paul J. Devitt, 24½c. each; L. Barth & Son, 23½c. each; John Wanamaker, \$2.88 per dozen.

For 500 small spoons—Paul J. Devitt, 8c. each; Siegel-Cooper Co., 6½c. each.

For 500 German silver forks—Manhattan

### Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., May 1.—The monthly report of the Department of Trade and Commerce of Canada for January, 1908, just issued, gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of January,		Ten months ending January,	
	1907.	1908.	1907.	1908.
<b>Clocks:</b>				
Great Britain.....	\$494	\$632	\$12,118	\$15,058
United States.....	28,391	12,197	240,624	287,256
Germany.....	2,388	3,342	35,776	43,365
Other countries.....	413	269	12,385	13,375
<b>Totals .....</b>	<b>\$26,686</b>	<b>\$16,440</b>	<b>\$800,898</b>	<b>\$309,049</b>
<b>Watches:</b>				
Great Britain.....	\$2,575	\$673	\$28,056	\$19,076
United States.....	59,644	19,720	633,234	625,879
France.....	56	229	18,338	4,085
Switzerland.....	17,594	17,356	186,570	184,470
Other countries.....	632	1,283	81,344	40,253
<b>Totals .....</b>	<b>\$80,501</b>	<b>\$39,259</b>	<b>\$842,542</b>	<b>\$873,263</b>
<b>Jewelry:</b>				
Great Britain.....	\$10,846	\$12,485	\$129,965	\$189,067
United States.....	49,010	43,029	652,120	681,247
Germany.....	8,468	3,623	91,332	95,145
Other countries.....	5,512	6,729	87,180	88,407
<b>Totals .....</b>	<b>\$73,831</b>	<b>\$65,866</b>	<b>\$910,597</b>	<b>\$1,003,866</b>
<b>Gold and silver and manufactures of:</b>				
Great Britain.....	\$13,494	\$12,510	\$208,427	\$210,333
United States.....	11,847	9,923	254,909	244,043
Other countries.....	2,133	2,934	60,409	54,104
<b>Totals .....</b>	<b>\$26,974</b>	<b>\$25,367</b>	<b>\$523,745</b>	<b>\$508,480</b>
<b>Precious stones of all kinds and imitations of (dutiable):</b>				
Great Britain.....	\$30,875	\$23	\$66,208	\$60,702
United States.....	15,684	2,986	53,165	58,018
France.....	7,068	3,738	29,997	65,138
Holland.....	.....	.....	.....	676
Other countries.....	9,741	170	117,502	31,611
<b>Totals .....</b>	<b>\$63,368</b>	<b>\$6,917</b>	<b>\$226,872</b>	<b>\$216,145</b>
<b>Precious stones of all kinds and imitations of (free):</b>				
Great Britain.....	\$12,600	\$2,699	\$499,007	\$567,646
United States.....	18,504	6,048	122,376	198,355
France.....	.....	.....	122,714	263,978
Holland.....	.....	.....	218,694	310,290
Other countries.....	.....	14,542	130,110	55,961
<b>Totals .....</b>	<b>\$26,104</b>	<b>\$22,289</b>	<b>\$1,092,901</b>	<b>\$1,396,239</b>

Supply Co., 9c. each; Ellis A. Gimble, \$55 all; Paul J. Devitt, 9½c. each.

WASHINGTON, D. C., May 1.—The Navy Department has awarded a contract for 30 peloruses, spheres and dials to Keuffel & Esser, Hoboken, N. J., at \$2,981.50.

### Assets and Liabilities of D. & A. Brinker, New York, as Shown by Their Schedules.

Schedules in bankruptcy of David Brinker and Abraham Brinker, trading as D. & A. Brinker, wholesale jewelers, 49 Maiden Lane, New York, which were filed May 1, in the United States District Court, New York, show the liabilities to be \$7,420 in unsecured claims and assets to be \$3,712, consisting of stock in trade, \$200; accounts, \$1,364; fixtures, \$319, and cash in bank, \$29.

Among the unsecured creditors are Dunn & Rodenberg, \$184; Shiman & Eisenstein, \$927; J. M. Fisher & Co., \$228; S. K. Merrill & Co., \$677; Andrew I. Kiefer, \$676; H. F. Barrows & Co., \$512; I. Hohberger, \$609; I. Wallman, \$252; M. & F. Rosenberg, \$292; Malliet & Maxwell, \$528; Kleinberg & Propstein, \$250; H. Brinker, \$414; Joe Grand, \$100; L. & B. Lehr, \$1,484.

### Jobbers of Chicago Hold Important Meetings and Decide to Form a New Organization.

CHICAGO, May 4.—A meeting of all the Chicago jobbers was held at the rooms of the Chicago Jewelers' Association in the Columbus Memorial building last Tuesday and Thursday. The meetings were specially called for the purpose of considering certain conditions which at present obtain in the jewelry jobbing trade. A new association will be formed, composed exclusively of jewelry jobbers.

Another meeting will be held this week and the following officers will probably be elected: President, B. C. Allen, of Benj. Allen & Co.; vice-president, C. H. Knights, of the C. H. Knights-Thearle Co.; secretary, A. W. Sproehle, of Sproehle & Co.; treasurer, Harry W. Hahn, of H. F. Hahn & Co. The board of directors will consist of seven members. A. Hirsch, of A. Hirsch & Co.; Lem. W. Flershem, of Lapp & Flershem, and S. Glickauf, of S. Glickauf & Co., together with the four officers, constitute the board.

Co-operation of jobbers' associations of other cities is one of the possibilities of the new association.

Saul Klein, Greenville, Miss., has sold out to Lang & Schlom.



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### Beware of This Young Woman With an Affinity for Three Carat Diamond Rings.

Jewelers in this city and throughout the country are again warned to beware of a young woman who calls at jewelry stores under the pretense of wishing to buy valuable diamond rings and substitutes imitation rings in the place of the genuine articles. This young woman visited the store of E. M. Gattle & Co., 420 Fifth Ave., recently, during the afternoon when the store was well filled with people, and succeeded in working the same trick that she had previously perpetrated at the store of William Barthman, 174 Broadway, New York. At the Gattle store the woman substituted a ring containing an imitation stone for one with a diamond of about 2½ carats, mounted in a 14-karat Tiffany mounting. She had scarcely succeeded in getting out of the store before the fraud was discovered, though not in time to catch her. The woman visited the Fifth Ave. store of Reed & Barton the same afternoon and asked to see diamond rings. Rings were shown her which were in locked trays. She decided that there was nothing that just suited her and asked for some special order goods, with the understanding that she was to return later for them. She has not as yet returned. She also visited other Fifth Ave. and lower Broadway jewelry stores, but so far as could be learned did not succeed in obtaining goods from any of them.

At the store of E. M. Gattle & Co. she gave the name of Mrs. P. B. Wilcox, 107th St. and Broadway. At the Barthman store she gave the name of Mrs. W. H. Bittigan. Her method of working at the Gattle store was almost identical with that at the downtown jewelry establishments. She first asked for a three-carat diamond ring, and, after examining it carefully, decided that the price was too high, and, having made the exchange, diverted the clerk's attention by calling for a gentleman's ring containing a three-stone setting. She, of course, failed to find the ring which suited her, and as soon as possible took her departure.

The woman is described as being about five feet eight inches in height, weighing about 130 pounds. She has light brown hair, an oval face and very white complexion. Her fingers are long and tapering and are stained with nicotine. Her eyes are light brown and in the left one there is a slight cast. Her lips are thick and red. She dresses fairly well.

### Boston Jeweler Who Was Sent to Jail on Charge of Concealing Assets Is Granted a New Trial.

BOSTON, May 2.—The United States Circuit Court of Appeals has set aside the verdict rendered a few months ago by the United States District Court in this city in the Simeon W. Jacobs case. The appeal was taken on account of alleged errors in the admission of evidence, and the United States Circuit Court of Appeals finds that this occurred specifically as to the cross examination of Jacobs on testimony that had been given by him before the referee in bankruptcy previously, inasmuch as the bankruptcy act provides that questions answered by the bankrupt shall

not subsequently be used against him in criminal proceedings.

The Jacobs case attracted considerable attention when it came up for trial last year. Simeon W. Jacobs was a retail jeweler in Worcester, and a creditors' petition was filed against him on Sept. 3, 1904. His liabilities proved to be about \$22,000 and his assets about half that amount. I. Warshauer, a Boston jobber, was the appraiser of his stock in the store, and valued it at approximately \$3,000.

Concealment by Jacobs of certain of the assets was alleged subsequently, and he was indicted in February, 1906, his case coming up for trial in September, 1907. Meanwhile the wife of Jacobs had applied for a divorce, which was decreed, and she was one of the witnesses against him in the criminal proceedings. He was adjudged guilty and sentenced to two years in jail. Exceptions were allowed, however, and by the decree of the Court of Appeals just entered the case is remanded to the United States District Court for re-trial.

### Reward of \$200 Offered for Capture of Thieves Who Robbed Hammond, Ind., Jewelers—Two Suspects Arrested.

CHICAGO, May 4.—William Davis alias "Bloomington Red" and "Ike" Blone, was arrested Friday on suspicion of being the men who committed the robbery at Bastar & McGarry's jewelry store, Hammond, Ind., last week. Davis claimed he could prove an alibi. Blone admitted he was in Hammond at the time of the theft but denied he had anything to do with it.

The thief smashed the window of Bastar & McGarry's store and escaped with the following diamond rings:

Slightly yellow stone, 1½ 1/16 carats, set in Gypsy Belcher.  
White stone, ¾ 1/16 carat, set in flat Belcher.  
Two white stones, ½ carat each, set in six-prong tooth mountings, Roman colored.  
White stone, ¾ 1/16 carat, set in six-prong tooth mounting, Roman color.  
White stone, ¾ 1/32 carat, set in Tiffany mounting.  
White stone, ¾ 1/64 carat, set in six-prong tooth mounting, Roman color.  
White stone, 1½ 1/32 carat, set in Tiffany.  
" " 1 1/32 carat, set in Tiffany.  
" " 1 1/32 carat, set in Tiffany.  
" " ¾ carat, set in Tiffany.  
" " ¾ 1/32 carat, set in Tiffany.  
" " ¾ 1/16 carat, set in Tiffany.  
" " 1 1/32 carat, set in flat Belcher.  
" " about ½ carat, set in Tiffany.  
" " about ¾ carat, set in Tiffany.

Three white stones, about ¾ carat each, set in Tiffany mounting.  
White stone and ruby, ¾ carat, set in double Tiffany.  
Two white stones, about ¾ carat each, set in double Tiffany.  
Two white stones, about ¾ carat each, set in Tiffany single mountings.  
Two gents' signet top, with ¾ carat stone set in center of signet.

A reward of \$200 is offered for the arrest of the thief. Jewelers are requested to telegraph direct to Fred G. Rimbach, Supt. of Police, Hammond, Ind., in case the thief or the jewelry is located in their vicinity.

The building of the Hallett Jewelry Co., Lincoln, Nebr., is being thoroughly remodeled. A cut glass room and an optical room will be added.

### Creditors of Isadore Kahn, Washington, D. C., Meet in New York and Discuss His Offer of Settlement.

The meeting of creditors of Isadore Kahn, Washington, D. C., was held Friday morning at 10 o'clock, at the Hotel Astor, New York. The meeting was called by the debtor through his attorney, and was attended by creditors representing about 50 per cent. of the indebtedness. The debtor was not present, but was represented by Mr. Rosenberg, his attorney, who stated that Mr. Kahn's stock and fixtures were valued at about \$3,000, and that his liabilities were about \$12,000. An offer of 33 1-3 per cent. in settlement of the debts was made, on a basis of 25 per cent. in cash and the balance of 8 1-3 per cent. in notes signed by the debtor and indorsed by his brother, Adolph Kahn. It was at once apparent that the creditors present were not favorably inclined towards this proposition and unanimously voted not to accept it.

Considerable discussion then followed, relative to the situation, and it was decided best to appoint a chairman and Montague D. Cohn, of Cohen, Shultz & Co., was selected. A motion was made and passed that creditors suggest to the attorney that in behalf of the debtor he should make an offer on the basis of 30 cents cash, and 10 cents in notes, and bearing interest, payable Jan. 1, 1909, and indorsed by Adolph Kahn. The attorney agreed to take the proposition up with the debtor and attempt to get an immediate answer.

Isadore Kahn, the debtor, has been running an auction sale, and from questions asked the attorney, it was ascertained that no books had been kept in the usual business, and that Mr. Kahn did not know the amount of money taken at the auction sale, and did not know the amount of goods disposed of, nor the price received for them.

When asked as to what had become of the proceeds of the auction sale, the attorney stated that it had been paid out to creditors and that the debtor claimed to have no cash on hand at the present time. He claimed to have in his possession cancelled checks showing that the debtor had paid out between \$12,000 and \$13,000 to creditors since January 1. He also stated that there were no cash loans or no goods pawned. The facts gleaned from the attorney relative to the debtors financial condition were very meagre, and the creditors seemed very much dissatisfied with the slight amount of information obtained from him. They seemed to be of the opinion, however, that it would be best to effect a settlement rather than to put the debtor through bankruptcy proceedings.

There are about 50 creditors in all, the largest of whom is Nathan Wolff, with a claim of \$2,300.

Word was received from West Point, Miss., last week, to the effect that T. L. Mitchel, one of the most prominent opticians of that city and vice-president of the Mississippi Optical Society, had died at his home, April 25. Mr. Mitchel was formerly a resident of Sparta, Tenn., to which place his remains were taken for interment. The deceased is survived by a widow and six children.



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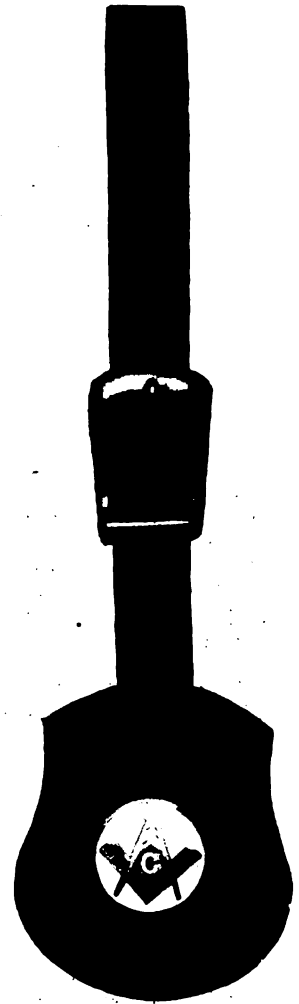
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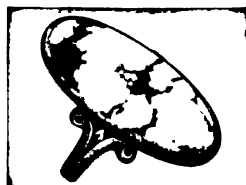
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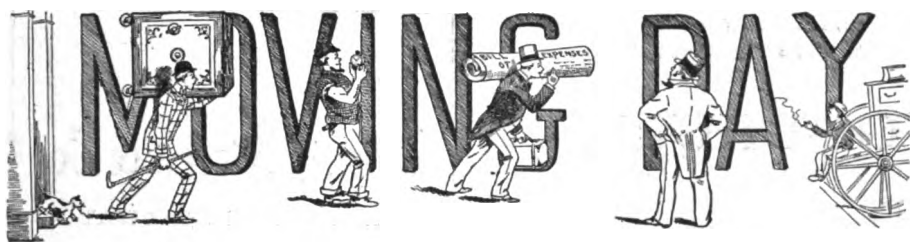
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THE usual Spring moving has been at its height in the wholesale jewelry district in New York during the past week, and all along Maiden Lane, Nassau St. and John St. between Broadway and William St. the turmoil has been most active. The new Silversmiths' building, 15 Maiden Lane, and the new Frankel building, 45 John St., have been the destination of the majority of the movers, and these commodious buildings are now the homes of a number of prominent concerns. The number of removals this year has exceeded those of last year to some extent. The business concerns are fast becoming settled in their new quarters, and the period of moving is about over.

Following is a list of removals from Jan. 1 to date as far as they have been reported:

Adams, Thomas W., & Co., manufacturers, 11 John St., to 15 Maiden Lane.  
 Aikin-Lambert Co., pens, 33 Maiden Lane, to 15 Maiden Lane.  
 Aikin-Lambert Jewelry Co., jobbers, 33 Maiden Lane, to 15 Maiden Lane.  
 Allen, C. H., & Co., manufacturers, 11 Maiden Lane, to 180 Broadway.  
 Barnett, L., & Co., manufacturers, 13 Maiden Lane, to 15 Maiden Lane.  
 Barrows, H. F., Co., manufacturers, 37 Maiden Lane, to 15 Maiden Lane.  
 Berland & Nadler, jobbers, 30 Chrystie St., to 47 Maiden Lane.  
 Blackinton, R., & Co., manufacturers, 3 Maiden Lane, to 15 Maiden Lane.  
 Bliss Bros. Co., manufacturers, 9 Maiden Lane, to 15 Maiden Lane.  
 Bloom, I., diamond polisher, 101 Beekman St., to 51 Maiden Lane.  
 Bowden, J. B., & Co., manufacturers, 1 Maiden Lane, to 15 Maiden Lane.  
 Braun, Jacob F., retailer, 37 Maiden Lane, to 2168 Third Ave.  
 Breivogel, Philipp J., watchmaker, 1 Maiden Lane, to 68 Nassau St.  
 Brokaw, D. D., manufacturer, 10 John St., to 15 Maiden Lane.  
 Bruhl Bros. & Henius Co., importers, 68 Nassau St., to 15 Maiden Lane.  
 Cattelle, W. R., precious stones, 7 Maiden Lane, to 180 Broadway.  
 Chopard Freres, importers, 49 Maiden Lane, to 56 Maiden Lane.  
 Coon, P. A., Silver Mfg. Co., silversmiths, 32 Park Pl., to 7 Warren St.  
 Daggett & Clap Co., manufacturers, 21 Maiden Lane, to 7 Maiden Lane.  
 Draper, Estate of O. M., manufacturers, 37 Maiden Lane, to 15 Maiden Lane.  
 Durgin, Wm. B., Co., silversmiths, downtown offices opened at 15 Maiden Lane.  
 Elgin National Watch Co., manufacturers, 11 John St., to 15 Maiden Lane.  
 Esposito, A. & S., Co., lapidaries, 12 John St., to 45 John St.  
 Ford & Carpenter, manufacturers, 2 Maiden Lane, to 15 Maiden Lane.  
 Follette Time Recording Co., 675 Hudson St., to 18th and Ninth Ave.  
 Frankenthal, Adolph L., watch importer, 81 Nassau St., to 170 Broadway.  
 Friedman, Benjamin, diamond setter, 17 Maiden Lane, to 45 John St.  
 Garreaud & Griser, lapidaries, 68 Nassau St., to 45 John St.  
 Goddard, Ira, jobber, 11 John St., to 15 Maiden Lane.  
 Golden, Isaac, retailer, 238 Bleecker St., to 328 W. 125th St.  
 Goldmuntz Bros., diamond importers, 71 Nassau St., to 87 Nassau St.  
 Gorham Co. (downtown store), silversmiths, 21 Maiden Lane, to 15 Maiden Lane.

Gould, F. D., manufacturer, Watertown, N. Y., to 71 Nassau St.  
 Hammond, Samuel, & Co., retailers, 71 Wall St., to 72 Wall St.  
 Henckel, G. A., & Co., manufacturers, 540 W. 22d St., to 109 W. 26th St.  
 Hick's, Wm. S., Sons, gold pen manufacturers, 231 Greenwich St., to 15 Maiden Lane.  
 Himalaya Mining Co., cutters, 52 Nassau St., to 15 Maiden Lane.  
 Howard, E., Clock Co., manufacturers, 41 Maiden Lane, to 84 William St.  
 Ingersoll, Robert, & Bro., manufacturers, 51 Maiden Lane, to 45 John St.  
 Jewelers Board of Trade, 170 Broadway, to 15 Maiden Lane.  
 Jewelers' Protective Union, 11 John St., to 15 Maiden Lane.  
 Jewelers' Safety Fund Society, 11 John St., to 15 Maiden Lane.  
 Junsch, J. W. B., watchmaker, Brooklyn, N. Y., to 6 John St.  
 Kautzmann & Co., manufacturers, 13 Maiden Lane, to 170 Broadway.  
 Kent, E. R., & Co., manufacturers, 51 John St., to 282 Pearl St.  
 Kerr, Wm. B., Co., silversmiths, open office at 15 Maiden Lane.  
 Kleinberg & Probststein, diamond importers, 65 Nassau St., to 71 Nassau St.  
 Lehman, E. A., & Co., manufacturers, 20 Maiden Lane, to 45 John St.  
 Mabie, Todd & Co., gold pen manufacturers, 130 Fulton St., to 15 Maiden Lane.  
 Maebert & Reiss, repairers, 71 Nassau St., to 15 Maiden Lane.  
 Manchester Mfg. Co., manufacturers, to the 13th floor, 13 Maiden Lane.  
 Marden, Kettlety, manufacturers, 35 Maiden Lane, to 15 Maiden Lane.  
 Marx, Charles, jobber, 37 Maiden Lane, to 15 Maiden Lane.  
 Merrill, S. K., Co., manufacturers, 9 Maiden Lane, to 15 Maiden Lane.  
 Myers & Gordon, watchmakers, 1368 Broadway, to 71 Nassau St.  
 New York Diamond Cutting Co. (factory), cutters, Brooklyn, N. Y., to 45 John St.  
 Penfold, William C., Co., jobbers, Philadelphia, Pa., to 35 Maiden Lane.  
 Randall, C. Ray, & Co., manufacturers, 4th floor to 6th floor, 7 Maiden Lane.  
 Robbins, Chas. M., Co., manufacturers, 13 Maiden Lane, to 15 Maiden Lane.  
 Rosenbaum, Morris, retailer, 1455 First Ave., to Long Island City.  
 Rosenthal, Adolph, watch specialist, 12 John St., to 45 John St.  
 Saart, W. H., Co., manufacturers, 12th floor to 10th floor, 47 Maiden Lane.  
 Scheidig, John, & Co., opticians, 50 Maiden Lane, to 32 Maiden Lane.  
 Schmukler, Jacob J., jobber, 122 Canal St., to 131 Canal St.  
 Schultz & Co., manufacturers, 12 John St., to 9 Maiden Lane.  
 Sexton, William L., & Co., manufacturers, 7 Maiden Lane, to 45 John St.  
 Spencer, E. L., Co., manufacturers, 9 Maiden Lane, to 15 Maiden Lane.  
 Standard Button Co., 180 Broadway, to 15 Maiden Lane.  
 Sugarman, Benj. S., lapidary, 12 John St., to 45 John St.  
 Sussman, B. J., diamond setter, 19 Beekman St., to 106 Fulton St.  
 Tannenbaum, L., & Co., diamond importers, 52 Nassau St., to 15 Maiden Lane.  
 Tepper, M. F., repairer, 19 W. 31st St., to 41 W. 35th St.  
 Towle Mfg. Co., silversmiths, 41 Union Sq., to 15 Maiden Lane.  
 Turner, John F., auctioneer, 2 Maiden Lane, to 15 Maiden Lane.  
 Van Antwerpen, Van den Bosch & Co., importers, 187 Lafayette St., to 45 John St.

Watson & Newell Co., manufacturers, 180 Broadway, to 15 Maiden Lane.  
 Weinberg, Isaac H., retailer, 14 Maiden Lane, to 15 Maiden Lane.  
 Weiner, Garson & Naigles, jobbers, 277 Grand St., to 15 Maiden Lane.  
 Wendell & Co., manufacturers, 103 William St., to 45 John St.  
 Westphal, W. C. A., watchmaker, 180 Broadway, to 171 Broadway.  
 Wood, Chas. F., & Co., importers, 1 Maiden Lane, to 15 Maiden Lane.

The following have, since Jan. 1, opened stores and offices in New York:

Brainard & Wilson Co., Danbury, Conn., opened New York offices, 621 Broadway.  
 Crown Mfg. Co., Attleboro, Mass., opened New York offices, 51 Maiden Lane.  
 De Dilectis, M., Torre del Creco, Italy, opened New York offices, 529 Broadway.  
 Goldberg, Michael M., diamond broker, opened at 14 Maiden Lane.  
 Leiss, John H., as representative, opened offices, 7 Maiden Lane.  
 Mead, M. A., & Co., Chicago, opened New York office, 15 Maiden Lane.  
 Pitzele, Samuel, manufacturer, opened at 51 Maiden Lane.  
 Queen City Silver Co., Cincinnati, O., opened New York offices, 15 Maiden Lane.  
 Rauch, Frederick W., broker in precious stones, opened at 9 Maiden Lane.  
 Sommer, Charles W., dealer in precious stones, opened at 68 Nassau St.  
 Weiner, B. J., diamond cutter, opened quarters at 45 John St.  
 Whiting Mfg. Co., silversmiths, downtown office opened at 15 Maiden Lane.  
 Williams Bros. Mfg. Co., Glastonbury, Conn., opened New York offices, 15 Maiden Lane.

CHICAGO, May 2.—Removals in Chicago this year are few in number. The trade seems to have settled down for some time to come. Those who moved May 1 and prior to that date are:

Abelson & Co., instalment jewelers, new firm, 72 Madison St.  
 American Swiss Watch Co., watch importers, from 103 State St. to 42 E. Madison St.  
 Autofiller Pen Co., fountain pens, from 185 Dearborn St. to 42 E. Madison St.  
 Burrows, Wm. A., jobber, from room 1109 to room 801, 42 E. Madison St.  
 Bauman Jewelry Co., retail jewelers, from 72 E. Madison St. to 110-112 E. Madison St.  
 Bauman Loan Co., from 159 S. Clark St. to 110-112 E. Madison St.  
 Basch, Louis, & Co., instalment jewelers, from 209 State St. to 272 State St.  
 Barger, M. F., & Co., watch jobbers, from 103 State St. to 42 E. Madison St.  
 Crafters, Clarence, arts and crafts, new corporation, 170 E. Madison St.  
 Challen, F. H., manufacturer's agent, from 37 Randolph St. to 169 Wabash Ave.  
 Crescent Mfg. Co., from 42 Madison St. to 11 S. Water St.  
 Daggett & Clap Co., branch office, from room 805 to room 405, 103 State St.  
 Daniels & Lesch Co., jobbers, new firm, at 164-166 E. Madison St.  
 Floyd-Horsman Co., manufacturers, new agency, 42 E. Madison St.  
 Fry, H. C., Glass Co., from 185 Fifth Ave. to 42 E. Madison St.  
 Gelderth, W. B., jewelry repairer, from Masonic Temple to 42 E. Madison St.  
 Goldsmith Bros. Smelting & Refining Co., from 67 Washington St. to 42 E. Madison St.  
 Illinois Watch Case Co., from 131 Wabash Ave. to 42 E. Madison St.  
 Irons & Russell Co., emblems, new agency, 131 Wabash Ave.  
 Jennings Bros. Mfg. Co., art metal goods, from 131 Wabash Ave. to 42 E. Madison St.  
 Jerome, C. L., diamonds, 13th to 9th floor, Heyward Bldg.  
 Lapp & Flershem, from 195 State St. to 156 Wabash Ave.  
 Leach, Miller & Co., manufacturers, new agency, 103 State St.  
 Lefort, Henry G., watch case materials, from 72 E. Madison St. to 42 E. Madison St.  
 Lenox Co., Inc., art china, new agency, 169 Wabash Ave.



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Lyons, C. D., & Co., manufacturers, new agency, 42 E. Madison St.  
 Maintien Bros. & Elliot, manufacturers, new agency, 42 E. Madison St.  
 Noel, E., buyer of stocks, new firm, 42 E. Madison St.  
 Norris, Alister & Co., jobbers, from 138 Wabash Ave. to 42 E. Madison St.  
 North-Western Ohio Cut Glass Co., new agency, 169 Wabash Ave.  
 Owens, J. B., Pottery Co., new agency, 169 Wabash Ave.  
 Peerless Jewelry Co., from 364 State St. to 174 E. Madison St.  
 Quaker City Cut Glass Co., from 185 Fifth Ave. to 169 Wabash Ave.  
 Richardson & Sieger, jewelry repairers, new firm, 42 E. Madison St.  
 Rochester Glass Co., from 185 Fifth Ave. to 42 E. Madison St.  
 Rockford Watch Co., from 131 Wabash Ave. to 42 E. Madison St.  
 Rochelle Clock & Watch Mfg. Co., from 64 Wabash Ave. to 42 E. Madison St.  
 Schwartz, H., buyer of stocks, from 72 E. Madison St. to 42 E. Madison St.  
 Swartzchild & Co., tools, materials and optical goods, from 138 Wabash Ave. to 42 E. Madison St.  
 Spence, Charles T., & Co., diamonds, from room 304 to room 301, 103 State St.  
 Todd, Edw., & Co., fountain pens, novelties, etc., new agency, 42 E. Madison St.  
 Walker-Edmund Co., instalment jewelers, from 103 State St. to 209 State St.  
 Waterman, L. E., Co., fountain pens, from 158 State St. to 209 State St.  
 Webster, G. A., leather goods, from 64 Wabash Ave. to 100 Lake St.  
 Wildprett & Saacke, branch office, from 185 Dearborn St. to 42 E. Madison St.  
 Worley-Jaeger Engraving Co., new firm, at 42 E. Madison St.  
 Wolstenholme Mfg. Co., manufacturers, from 185 Dearborn St. to 42 E. Madison St.

#### Portland, Ore., Jeweler Killed in His Store by Thieves.

PORTLAND, Ore., May 2.—Nathan Wolff, a pawnbroker and jeweler who had been in business in Portland for 25 years, was murdered by robbers last night. He was shot in the neck and hacked with a hatchet.

Wolff carried a large stock of diamonds. The robbers took \$1,700 in jewelry and money.

The victim of the robbers has long been known to the jewelry trade. For many years in early life he traveled for the house of Henry Wolff, San Francisco, and was also for a time with S. B. Dinkelspiel & Co., of that city. He started in business in this city under the style of Wolff & Eisner, and succeeded to the business about 16 years ago. He was highly regarded in the trade and in social circles, and his tragic death is mourned throughout the jewelry industry on the Pacific Coast.

A meeting of the Southeastern Massachusetts Association of Optometrists was held April 27 at the office of A. A. Day, Whitman, Brockton, Mass., Rockland, Stoughton, and Plymouth being well represented. The report of the committee on the optometry bill before the Massachusetts legislature was encouraging. The following committees were appointed: Educational, A. A. Day and W. L. Bemis, this city, George H. Dears, Stoughton; legislative, W. L. Bemis and A. A. Day, this city, C. H. Evingston, Plymouth; press, R. M. Sawyer; trustee and auditor, W. L. Bemis; by-laws, W. L. Bemis and A. A. Day; investigating, A. A. Barrett, A. C. Tucker, of Whitman, and C. H. Evingston, of Plymouth. The next meeting will be held at the office of A. A. Day, May 25.

#### George Bramhall, the "Automobile Clock Thief," Pleads Guilty and Is Sentenced to a Prison Term.

NEW HAVEN, Conn., May 1.—George Bromhall, or Bramhall, alias Powell, alias Hardy and other names, but known best to the jewelry trade as the "automobile clock thief," has been sentenced to State prison for a term of not less than two years and not more than four years. Bramhall, as he prefers to be called, it will be remembered, was arrested recently in Cincinnati on the complaint of stealing \$900 worth of diamonds from S. Silverthau & Sons, of this city, who were one of many firms on whom he worked his tricks, which he tried throughout Massachusetts, New York and Connecticut. His method was to get acquainted with the jeweler by giving him an automobile clock to be repaired, and when he had disarmed suspicion, look at diamonds

S. Silverthau & Son have succeeded in getting back two of the three diamonds stolen from them, which they redeemed from brokers with whom the thief had pawned the gems. The third diamond has not yet been located. Demands for the prisoner have been received from Springfield, Troy, N. Y., and Brooklyn, N. Y., where warrants for Bramhall's arrest have been sworn out, and he will be rearrested as soon as he serves the term to which he has been sentenced.

#### Jewelry and Gems Stolen by Bandits Who Robbed Adams Express Car.

PITTSBURG, Pa., May 4.—Two men were implicated in looting the safe of the Adams Express Co. in a car on Panhandle train No. 25 last Thursday night. The men, who were masked, bound, blindfolded and robbed Noah H. Roshen, an express messenger,



GEO. BRAMHALL, THE "AUTOMOBILE CLOCK THIEF," SENT TO PRISON AT NEW HAVEN.

and run away with them as soon as he had got them in his possession.

When he called at the store of Herman Lange in Cincinnati he was recognized by the watchmaker, who had read his description in THE CIRCULAR-WEEKLY, and Mr. Silverthau was notified. As told in THE CIRCULAR-WEEKLY in previous issues, Mr. Silverthau came to Cincinnati, recognized the man, and had him brought back to this city, where he was held in \$5,000 bail.

The prisoner was rearrested yesterday on a warrant issued by Judge Case of the Superior Court, was brought in the court and asked to plead. Evidently seeing that the evidence was too strong to go to trial, his attorney put in a plea of "guilty" and sentence was immediately pronounced.

The police announce that though they had attempted to examine the prisoner as to his history and acts in other places they succeeded in getting no information from him whatsoever, nor could they learn anything as to how, when or where he disposed of his plunder. A brother of the accused man visited him in police headquarters, and to the authorities said that the prisoner was the black sheep of a respectable family and that his relatives know nothing of his movements in recent years.

and stole a number of packages, among which was a package of diamonds valued at several hundred dollars, shipped from Pittsburgh by Sam F. Sipe, the diamond merchant, to O. L. Anderson & Co., of Columbus, O.

As soon as Mr. Sipe was notified of the robbery he at once communicated the facts to the Jewelers' Safety Fund Society, of New York. Mr. Sipe carried \$550 insurance on the goods, \$500 of which was placed with the society, so Mr. Sipe will sustain no loss. He immediately forwarded another package to the Columbus house.

The robbery was one of the most daring ever perpetrated in this section and created intense local interest. Three other packages of jewelry were stolen at the same time, and in addition the bandits secured \$441.47 in cash, contained in three bags. Another bag contained all the packages of jewelry. The men dumped the money into the jewelry bag, and made away with the loot.

According to the story told by the express messenger, the thieves evidently were concealed in the express car when the train left Pittsburgh at 10:20 p. m. Judging from the manner in which the bandits applied the brakes it is thought that they were experienced in railroading.



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### Geo. H. Carpenter Still Under Examination as to Disposition of Diamonds Obtained from R. A. Breidenbach.

The examination of George H. Carpenter, with whom Maurice Dreshfield was associated in transactions by which \$182,549 worth of diamonds are alleged to have been obtained from R. A. Breidenbach, 51 Maiden Lane, New York, was continued Thursday for Special Master Peter B. Olney, at his office, 68 William St.

Mr. Carpenter was again on the stand and Receiver William Lesser opened the examination by asking Mr. Carpenter whether or not he had given any diamonds to women within the past eight months. Carpenter testified that he gave a ring to Miss Moylan, his stenographer, but that he had given no other diamonds to any one. He testified that he had used diamonds as collateral security for \$2,500, borrowed of a Mrs. Sunderland. In explaining this loan he said he had deposited pawn tickets for a diamond brooch and a ruby pin as security and gave his note for \$2,500. The goods were pawned at McAleenan's and \$600 was obtained on them.

He was questioned relative to what he did with the money obtained from Mrs. Sunderland, and stated that it went to Bridgeport, and was applied on the payroll of the Monarch Corporation, and that some of it went to Charles R. Brown, with whom he was connected in a business way. He further testified that Mr. Brown received \$2,500 worth of diamonds from him, for which he had the receipt, but which had not been paid for.

At this point in the examination F. C. Straat, cashier of the Royal Bank of New York, who had been subpoenaed as a witness, was sworn and excused.

Receiver Lesser examined the witness further as to the diamonds sold to Mr. Brown and as to his early acquaintance with Mr. Brown and circumstances under which he met him, to which the witness testified that he could not recollect when he first met Mr. Brown, but that his first business transactions with him was with reference to the discounting of some paper for him, and that he was introduced to Mr. Brown by a broker.

Asked if he owned any mining stock or was interested in mining schemes, he answered both questions in the negative.

The special master then questioned the witness as to diamonds received from Mr. Dreshfield. The witness mentioned the diamonds delivered to Mr. Brown as the only ones he kept. When asked about those he did not keep he told of a package of diamonds delivered to him by Mr. Breidenbach for Dreshfield and afterward given by him (the witness) to Dreshfield. The diamonds for which notes were given to Dreshfield, it was stated, amounted to about \$180,000, although no statement was received. One lot of these was deposited with the Royal Bank of New York as security for \$5,500 in borrowed money. Mr. Carpenter stated that he did not know the full value of the diamonds pledged, but that he had a knowledge of what was charged for them on the invoice to Mr. Dreshfield from Mr. Breidenbach, and that the amount was about \$8,000. He stated that he had had no other transactions with

the bank relative to this diamond matter.

It is conceded on the part of Mr. Carpenter that practically all moneys that Carpenter received from Dreshfield that Dreshfield claims he realized on these diamonds went to the Monarch Corporation, with the exception of the part that went to Mr. Brown and some small amounts. About \$50,000 was paid into the Monarch Corporation and was used on the payroll and for material, etc.

The receiver turned his attention to an investigation of the Monarch Fire Appliance Co., which was incorporated under the laws of New York State, with a capital stock of \$500,000, in 1902, practically all of which stock was owned by Mr. Carpenter who was questioned about transactions between the Monarch Corporation and the Monarch Fire Appliance Co., the gist of his testimony being to the effect that the accounts of the two firms are at present about balanced. Mr. Carpenter then went into a long explanation of a judgment which was obtained against the Monarch Fire Appliance Co. by a former employee named Rogers.

An adjournment was taken until tomorrow, 2 P. M.

### Death of J. Morton Clinch.

Boston, Mass., May 4.—J. Morton Clinch, of the firm of William Bond & Son, 148 State St., with which he had been identified for half a century, died on Saturday, May 2, at the Homeopathic Hospital, in this city.

Mr. Clinch was born in Windsor, N. S., in 1833. His father was an Episcopal clergyman, and the family came here when he was quite young, Rev. Mr. Clinch being for nearly 25 years rector of a church in South Boston. The firm of which the son became a member is one of the oldest in this city, dating back to 1793, and has long been noted for the manufacture and sale of ship chronometers. Mr. Clinch was a graduate of Rensselaer Polytechnic Institute of Troy, N. Y. His residence was in Cambridge, where funeral services were held this afternoon, the body being cremated at Mt. Auburn Cemetery. He is survived by a widow and other near relatives, including his nephew, William C. Bond, of the firm.

### Death of R. C. Hines.

WASHINGTON, D. C., April 29.—The funeral of Rudolph C. Hines, for many years a well-known jeweler of this city, was held yesterday afternoon from the home of his son, Edmund G. Hines, 1513 8th St., N. W. The interment was in Prospect Hall Cemetery. Mr. Hines died at the City Hospital Saturday, April 25, after a short illness.

The deceased, who was 67 years old, formerly conducted a jewelry establishment in this city, and of late years was associated with his son at the latter's store, 921 F St.

The store of James Ober, Millford, Mass., was recently damaged by fire to the extent of \$3,000.

Burglars recently entered the general store of H. B. Harding, Breesport, N. Y., and took a small amount of cash from the cash register and about \$50 worth of miscellaneous jewelry, consisting of rings, pins, brooches, etc.

### Friends Pay Last Tribute to the Late Adolph Ludwig.

A large number of jewelers attended the funeral of the late Adolph Ludwig, senior member of the firm of A. Ludwig & Son, 75 Nassau St., New York, which took place last Thursday from his late home, 51 E. 122d St., Manhattan. The funeral was in charge of Socrates Lodge No. 595, F. and A. M. of New York.

Mention was made in last week's issue of the death of Mr. Ludwig, who was well known in the jewelry trade. He was born in Middlewilt, Germany, 61 years ago, and when a young man came to this country, after learning his trade. He secured employment and in time built up a business



THE LATE ADOLPH LUDWIG.

of his own. He had been in business for himself and in partnership with his son, Charles Ludwig, in New York, for 30 years.

Besides being a Mason Mr. Ludwig belonged to the Odd Fellows, the Knights of the Ladies of Honor and to a number of sporting and shooting clubs. Many beautiful floral offerings were sent to his bier by the different organizations to which he belonged. His surviving relatives include a widow, three daughters and five sons. The interment took place at Woodlawn Cemetery. Rev. J. H. Stone was the officiating clergyman.

The business will be continued under the old style by Mr. Ludwig's sons.

At 4:01 o'clock P. M., April 27, the messenger of the Mayor of Milwaukee, Wis., was dispatched to the Council chamber bearing the ordinance that the Mayor had drawn up providing for the erection of the clocks. The Council chamber was vacant. The Council had adjourned at 3:50. The Council meets every two weeks, and the next session is scheduled for May 11. The delay is making the jewelers impatient, and a delegation from the Milwaukee Jewelers' Club held a consultation with the Mayor April 29. He promised to call a special meeting for this week, May 4, to act on the street clock matter and other signs.



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## Philadelphia.

C. Carter, of Carter & Co., Wilmington, Del., has been confined to his home with an attack of gripe.

Thomas Judge, of Joseph B. Bechtel & Co., departed last week for a canvass of the coal regions of the State.

M. E. Hunter, Beverly, N. J., purchased, last week, a property in that town, to which he will remove with his family.

Vernon Lay Phillips, Smyrna, Del., has announced his approaching marriage to a Miss Ferguson, of Blackbird, Del.

Abraham M. Yeakel, Perkasi, Pa., completed, last week, the installation of a complete burglar alarm system in his store.

H. I. Gager's eyeglass case factory, 144 N. 7th St., was the scene of a fire last week. The blaze was extinguished before much damage was done.

James McCullough, a former retail jeweler on 8th St., near Chestnut St., who went out of business some months ago, has taken an office on 11th St., near Chestnut St.

J. S. Kamp, in business with his father, S. R. Kamp, wholesaler, 9th and Chestnut Sts., is receiving the felicitations of his friends in the trade upon his marriage last week.

G. H. Horner, Millville, N. J., is reported to have disposed of the fixtures of his branch store in Wildwood, N. J., and intends to combine his business at the Millville store.

C. S. Kepner, Chester, Pa., has leased a store in Asbury Park, N. J., which he will open soon for the Summer seashore trade, conducting it in connection with the home store in Chester.

Albert Bandschapp, a retailer, 248 N. 8th St., walked, Saturday afternoon, from this city to Atlantic City to spend Sunday at the seashore. Mr. Bandschapp is a pedestrian who thinks little of a 60-mile jaunt.

C. M. Fogg, of the Keystone Watch Case Co., was confined to his home with a slight illness last week. His family does not expect any serious results from his illness, and his return to his duties is looked for soon.

The stock and fixtures of George Mayer & Co., bankrupt manufacturing opticians at 728 Sansom St., were disposed of at public auction yesterday. The receivers are William Morris, retired jeweler, and D. V. Brown, manufacturing optician, 740 Sansom St.

Isador Rosenberg, 204 N. 9th St., was last week sued for divorce by his wife, Laura. Mrs. Rosenberg has left her home, 1235 Germantown Ave., and returned to her parents. They have agreed to separation, pending a definite settlement of the marital troubles.

E. Berlet, of the firm of Maxwell & Berlet, silversmiths and jewelers, 13th and Walnut Sts. has called a meeting of the Walnut St. Business Men's Association, of which he is head, to devise ways and means of securing better lighting facilities for the merchants of Walnut St.

Charles Miller, time superintendent and head of the watch and clock makers of the Reading Railway Co., suffered a loss of \$1,500 last Friday when thieves entered his home in Tioga and stole diamonds, watches and other pieces of jewelry from Mrs. Miller's chiffonier. Documents and papers of



importance were removed from the drawers and laid aside. The stolen gems consisted of heirlooms.

The Philadelphia Horological Club held its regular monthly meeting Thursday of last week at Soulas, 5th and Minor Sts. George S. Cullen presided. Interesting trade topics were discussed by James M. Orr, Charles Murset, F. Breiting, William Haines and F. J. Salfinger.

Otto C. Rickert opened, last week, a new retail store of his own in Ashland, Pa. Mr. Rickert had been for nine years watchmaker for P. H. Loeper, Ashland. The new store has been attractively furnished and stocked, and Mr. Rickert looks hopefully forward to a successful business career.

Edward D. Kruse, a brother of Herman Kruse, watchmaker with the Bailey, Banks & Biddle Co., has leased a store on 11th St., near Chestnut St., which will be fitted up elaborately for the sale of confections. The store was formerly occupied as a jewelry store by Victor Binder, diamond dealer.

Frank Thoman, who closed out his retail store in Camden about two years ago on account of the severe illness of his wife, and who moved to the west, has returned east and leased a store on Broadway, near Lyons St., Camden, where he will soon open a retail jewelry store.

Alfred Bonsal, who was for many years associated in business with his father at 260 S. 2d St., but who now carries on his trade as a side issue to his business as an electrician, at 1339 N. 21st St., is being congratulated upon the fact that a baby girl was left at his home by the stork last week.

The old auction firm of M. Thomas & Sons, 1519 Chestnut St., dissolved partnership last week, and have leased the building to Freeman & Sons, who will consolidate the two auction businesses. Both firms are called upon to sell out jewelry stores from time to time and to dispose of diamonds and other jewelry in settlement of decedent's estates and estates involved in litigation and in bankruptcy.

O. O. Stillman formally opened his new store in New Brunswick, N. J., last week, and had a number of neighboring retailers and jewelers of this city as his guests to celebrate the occasion. Among them was Ed. Sickles, of M. Sickles & Sons, who, accompanied by Mrs. Sickles, was Mr. Stillman's guest from Thursday until Sunday night. Mr. Stillman erected the property which is occupied by his store and designed it to be one of the prettiest of rural jewelry stores.

Watchmakers of this city were inconvenienced last week when the Philadelphia Local Telegraph Co. took its master clock out of circuit to be cleaned and repaired, and was thereby only able to furnish the noon time from the Naval Observatory. Many of the watchmakers of the city depend for precise time to set chronometers and guiding clocks upon the company's bulletins. James M. Orr, watchmaker, 18 S. 10th St., was entrusted with the task of repairing the delicate master clock and completed his work Saturday.

The career of a daring diamond thief, who selected Camden as the scene for his depredations, was ended after a short but successful time last week through the astuteness and alertness of T. L. Bear, a jeweler,

204 Market St., Camden. The man had called upon Mr. Bear to purchase diamonds. His manner excited suspicion and the jeweler was on his guard. He promised to call in the morning to make a more thorough inspection and a final selection. Mr. Bear notified the police to be on hand in case of developments.

The Board of Governors of the Philadelphia Jewelers' Club announces that the annual shad supper will be given, Tuesday evening, May 12, on the roof garden of the New Bingham Hotel, 11th and Market Sts. An excellent menu is promised, with an abundance of the toothsome Delaware fish, planked and a vaudeville show and music to make the evening pass more pleasantly. The annual baseball game between nine recruited from the New York and Philadelphia members will be played off in this city in June. This event also will be a red letter day for the jewelers of this city, who will be invited to witness the game and bring their wives and daughters or sweethearts.

Among the visitors to this city's trade last week were the following: E. S. Gehman, Bally, Pa.; J. H. Fyfe, Girardville, Pa.; Mr. Haas, of F. W. Haas & Co., South Bethlehem, Pa.; H. V. Stratton, Bordentown, N. J.; Dr. Wardell, Phoenixville, Pa.; Harry Halt, Mt. Holly, N. J.; M. E. Allez, Millville, N. J.; William Huber, Elmer, N. J.; David Krause, North Wales, Pa.; Frank O'Hara, Chester, Pa.; L. S. Caldwell, Wildwood, N. J.; C. S. Kepner, Chester Pa.; H. S. Kratz, Souderton, Pa.; E. K. Bean, Lansdale, Pa.; H. B. MacFarland, Downingtown, Pa.; Calvin Solliday, Lambertville, N. J.; F. J. Bloomhall, Conshohocken, who is also burgess of that town, and John MacPherson, Mauch Chunk.

The huge clock in the City Hall tower, operated by compressed air at a distance of 500 feet above the ground, had a cranky spell last Thursday and stopped for a few hours, after having committed some grave errors with its giant hands. The stopping was due to some trouble with the delicate master clock, encased in glass some hundreds of feet below. Repairs were made by the clock's custodian, James Gaskill. In this connection jewelers of this city are urging the civic authorities to place the care of the City Hall tower clock in the hands of an expert clockmaker of this city. The present custodian of the clock, while skilled in its care, is not a watch or clock maker by trade or education.

They came to the place in the morning. The diamond thief saw the police first and started to run. He was pursued and shots were fired until he halted and surrendered. After his arrest John Schnitzus an 18-year-old lad employed by J. C. Demmert at 504 Federal St., another jeweler, recognized the man as one who had lured the lad to his home with two diamond rings and under pretense of showing them to his wife before purchasing them made his escape with them. This incident had happened only shortly before the man's arrest. The rings, worth about \$200, were found in his possession. The prisoner has been held in heavy bail for trial. The name he gave of Charles Hallings, South St., this city, is known to be fictitious.

Paul Zaehring, one of the best known watchmakers in this city, died, April 25, at

his residence, 3645 N. 6th St., after a short illness aged 57 years. Mr. Zaehring had been for the last decade in the employ of William G. Earle, 11 N. 9th St. His entire career as a watchmaker was spent in this city, and he was employed by many of the leading jewelers at various times, being regarded as one of the most skilful men in his trade. Mr. Zaehring was a member of the Deutscher Landwehr Beneficial Society, Irene Post No. 2, O. V. K. D. A., Deutscher Krieger Society and many other organizations. The funeral was held from his late residence, April 28, and interment was made at Holy Cross Cemetery. Funeral services were held at St. Bonaventur's Church. Employees of William G. Earle sent a floral tribute.

## Lancaster, Pa.

### TRADE CONDITIONS.

Spring business among the jewelers shows more life than almost any other line of trade, and while it is not brisk, it is improving. The signs point to a fair Spring business, especially in view of the fact that the new tobacco crop has been entirely sold and half of it is delivered. It will put \$2,000,000 in the growers' pockets, and the jewelers always get trade from this source.

L. C. Smiley, formerly of Greencastle, Pa., has opened a jewelry store at Des Moines, Pa.

Claude Ridenour, of L. T. Chapman, Norfolk, Va., paid a visit to Lancaster friends last week.

Webb C. Ball, Cleveland, O., with two associates, visited the Hamilton Watch Co.'s factory last week.

Charles L. Minnich, jeweler, of Birmingham, Ala., visited Lancaster friends last week, stopping on his way to his old home, Utica, N. Y.

W. N. Shute, southern representative of the Non-Retailing Co., with headquarters at Atlanta, Ga., who has been visiting the house, went south again this week.

It is rumored that the Hamilton Watch Co., which recently doubled its capital stock to \$1,000,000, intends further enlarging the factory. For the present no news is being given out.

Correll Smith, Lititz, has performed the feat of engraving the alphabet on an ordinary sized pin head, doing it in two hours. He intends engraving the alphabet on another pin head, with his name and address.

The following jewelers visited Lancaster lately: H. Cassel, with B. Simmons, Columbia; E. E. Coble, Elizabethtown, Pa.; Martin Ferguson, Baltimore; George L. Hepp, Lititz, Pa.; W. E. Koch, York, Pa.; S. H. Miller, Mt. Joy, Pa.; John Goll, with A. K. Brubaker, Columbia, Pa.; D. F. Magoon, Toledo, O.; C. F. Reitling, Carlisle, Pa.; J. H. Miller, Mercersburg, Pa.

E. H. Flory and H. B. McCauley have been added to the staff of instructors of the Ezra F. Bowman Optical School. R. Slagenhaupt, of the Hamilton Watch Co. factory, has entered the school for a course in watchmaking. Ralph Sheeley, Littletown, has returned to the school after a three weeks' vacation. John Diebold, with Albert Diebold, Buffalo, N. Y., has entered the school as a student in watchmaking. The baseball team of the school last week defeated the local Y. M. C. A. team by a score of 9 to 8.



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**Attleboro.****TRADE CONDITIONS.**

Signs of an encouraging flurry of new business are discernible to the practiced eye in the jewelry manufacturing district of the town. Longer hours have been established at a number of the shops, some of the laid-off resident workers have been recalled to their benches, and the last touches are being put on the new samples with which the salesmen will be touring the country through the Summer. A marked improvement by the middle or last of June is freely predicted.

W. E. Dunham, veteran enameler, has returned from a visit to Colorado.

The Walter E. Hayward Co. has returned to full time at its Union St. factory.

Ernest M. Bliss, of the Bliss Bros. Co., has returned from a business trip to New York.

W. E. Richards & Co. have moved their New York office, which is now at 9-13 Maiden Lane.

William A. Sturdy, of W. A. Sturdy & Co., has returned after spending the Winter at Crescent City, Fla.

John M. Fisher, of J. M. Fisher & Co., has returned to his office after being kept out by an illness with bronchitis.

Joseph Finberg, of Joseph Finberg & Co., started out, last week, over his circuit of customers with his sample case.

N. G. Larsen, foreman for the Frank Mossberg Co., left, last week, to revisit his native land, Sweden, which he has not seen for 14 years.

Arthur A. McRae, of McRae & Keeler, left, last week, for a business visit to the plant of the Peerless Mfg. Co., the McRae & Keeler Canadian branch, at Sherbrooke, Que.

G. Strandberg, of the firm of Sykes & Strandberg, is slowly recovering from his recent illness, which followed as a result of an accident he received on his last business trip west.

Augustus Strandberg, of Sykes & Strandberg, visited the office last week, for the first time after an extended illness, due primarily to a fall, and later to complications, principally erysipelas, which followed.

Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington; Fred H. Hill, formerly of Fred H. Hill & Co., and Amos Blackinton, have been enjoying a fishing trip among the streams of the Berkshire hills.

When W. Charles Hodge and Miss Margaret R. Buckle were united in marriage last week, the employes of the Chas. M. Robbins Co., where the groom is employed, and those of S. O. Bigney & Co., where the bride has been employed, gave generous nuptial gifts.

Joseph L. Sweet, of the R. F. Simmons Co., returned, last week, after an absence in Europe. The trip was taken principally for the tonic effect of the sea voyage. Mr. Sweet's health was threatened by his exertions in saving all possible for the depositors of the embarrassed Jewelers' Bank in North Attleboro.

To guard against the possibility of breaks, which have been rather frequent in this part of the State recently, additional watchmen have been put in service in the district just north and west of the business center, a section in which are located the factories of the Horton, Angell Co., R.

F. Simmons Co., Bliss Bros. Co., W. E. Richards & Co., Watson & Newell Co., and a few others. At none of these shops has there been a report of trouble, but the step has been taken on the ground that an ounce of prevention is better than a lot of regret afterward.

The will of the late Charles E. Bliss has been probated and the entire estate will be at the disposal of the widow as long as she lives. She and the oldest daughter are the executors. The amount of property involved will not be made public, but it is believed to be large, and the securities are of the very best.

Col. Sidney O. Bigney, of S. O. Bigney & Co., declared positively Saturday that he would not be a candidate for lieutenant governor of Massachusetts this Fall. He issued a statement in which, after telling how he had been urged to enter the contest for the lieutenant governorship as the business men's candidate, he says: "It is my intention for several years to devote my attention to my business affairs. While I have a strong interest in political matters, the demands of my manufacturing enterprises are so urgent that I could not accept a political office requiring my time, even if it came to me without a contest."

Miss Blanche May De Castro became the bride last week of Joseph Bernard Bloom, the ceremony being performed at the home of the bride's mother, Mrs. Anna De Castro, 8 Olive St., by Rev. J. Lee Mitchell, of the Congregational church. The ceremony unites in wedlock two young people already united by business relations, as they have been joint proprietors of the D. & D. Chain Co. Mr. Bloom was formerly a member of Bloom Bros., manufacturing jewelers, leaving the concern to enter business on his own account. Miss De Castro, after working for a number of years in local factories, started the chain business and rapidly built up a thriving industry, wherein a large force of workers was marshalled under her leadership. Mr. Bloom, her fiancé, became associated with her in the venture, which is a promising one. After a brief wedding reception Mr. and Mrs. Bloom left for New York to spend a short visit with relatives, and then to sail for a honeymoon in France and Germany.

**North Attleboro.**

Theron I. Smith is building a Summer cottage at Lake Archer, Wrentham.

J. A. Sweet left, Wednesday, for the west in the interests of J. F. Sturdy's Sons.

G. Cheever Hudson and Alpin Chisholm have returned from a month's trip in Europe.

A small addition, three stories high, is being built to the north side of the Totten building on East St.

The Plainville Stock Co. has called back all of its hands and commenced working on a 10-hour-a-day schedule.

Arthur Coddington and Alfred Farrell were in New York last week on business connected with the Coddington & Heilborn Co.

Last week Curtis Reed, with H. F. Barrows Co.; H. H. Curtis, Harry Booth and B. A. Noble, with Sturtevant & Whiting; Charles H. Clark, Alpin Chisholm and

Daniel M. Chisholm, of the Bugbee, Niles Co., left on extended trips.

Donald LeStage, western salesman for the H. D. Merritt Co., has been receiving congratulations over the recent arrival of a son at his home.

Clarence W. Fisher, of E. I. Franklin & Co., and Frank H. Cutler and William Sherman, of H. D. Merritt & Co., have been enjoying a few days' fishing on Cape Cod.

Howard Grant is the new western salesman for Riley & French. He left on his initial trip last Tuesday. Mr. Grant for some years has been superintendent of the shipping department.

The shops located in the Riley building on Broad St. will resume work Thursday. The power has been closed for two weeks to permit the installation of a new boiler. The connections are expected to be made to permit operations beginning to-morrow. Riley & French, G. C. Hudson & Co., C. Ray Randall & Co., and the W. & S. Blackinton Co. are the firms affected.

**Canada Notes.**

H. Dworkin, Ottawa, Ont., has assigned to W. A. Cole.

W. E. Coutts, head of the stationery department of Ryrie Bros., Ltd., Toronto, has gone to New York and Boston on a buying trip.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: William Busby and W. A. Smith, Oakville, and R. M. Bassett, Whitby, Ont.

R. J. Abbs, western traveling representative of the Goldsmith's Stock Co., returned, last week, from a trip through the west to the Pacific coast. He reports conditions in British Columbia more satisfactory than in the prairie provinces, where the trade is disposed to be conservative in buying, as money is scarce, owing to the low price of wheat. The business tone, however, is decidedly one of confidence, as there is a great influx of immigration of a good class and weather conditions have been favorable for seeding.

Walter J. Barr, late managing director of the Goldsmiths' Stock Co., Toronto, Ont., succeeds H. H. Fudger, as president of the company, having bought out his interests. J. A. Hethrington, secretary, has been elected a director. The Goldsmiths' Stock Co. is the oldest jewelry business in Toronto, having been originally started in 1837, in the City of Kingston, by Rossin Bros., who, in 1842, removed to Toronto. It has ever since been conducted without interruption though under different names. The successive heads of the business have always been former employes, long associated with the house. In 1852 Rossin Bros. sold out to Robert Wilkes, who, in 1880, was succeeded by Henry Smith and H. H. Fudger. The latter, in association with Walter J. Barr, organized the Goldsmith's Stock Co., which was incorporated in 1888. The business has occupied its present stand at 50 Yonge St., for 54 years.

The Peerless Jewelry Co., Chicago, Emil Schaffer, proprietor, has removed to a new store at 174 E. Madison St.



# EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS,

65 NASSAU STREET,

(Prescott Building.)

NEW YORK.

### Pittsburg.

William McKinney spent a few days of last week in Uniontown on business.

William Hoffman, of Heeren Bros. & Co., has returned from a trip to Atlantic City.

Mr. and Mrs. B. E. Brown, Monessen, were in Pittsburg last week on a shopping tour.

Graf & Nieman and Gillespie Bros. last week carried advertisements in the Grand Opera programmes.

George W. White, of West, White & Christy, who has been visiting in Brooklyn, has decided to remain a few days longer.

Messrs. Mather and Harrison, of the Marsh, Brown, Mather Co., made an automobile trip to New Castle last week, and had two break-downs and a fire on the way over.

Woodbury Melcher, of Scofield, Melcher & Scofield, was in Pittsburg last week introducing Gerard M. Wildes to the trade. Mr. Wildes succeeds the late Harry A. Scofield, who formerly covered this territory.

Only two teams of the Jewelers' Duckpin League rolled last Thursday night. The Terheydens defeated the Wattles No. 2 team three out of the four games. The remainder of the teams rolled on Monday night.

Jay Collier, Uniontown, Pa., who was stricken with paralysis about 18 months ago, and who has been spending most of his time at Mt. Clemens, Mich., has formed a stock company for the purpose of building a hotel there.

The Chamber of Commerce has rented the entire 16th floor of the new Keenan store building, at Liberty Ave. and 7th St., and will occupy the new quarters the latter part of this week. The rooms are being handsomely furnished.

The wholesale jewelers of Pittsburg are very much interested in the proposed Wholesale Jewelers' Association, and it is quite likely that a number of them will take membership in the new organization, judging from the expressions of some of them.

Claud Reznor, of Sharon, Pa., the well-known jeweler of that town, who is also the proprietor of the Reznor House, has been granted the first liquor license in the town for many years. Mr. Reznor now expects his receipts to be greatly increased.

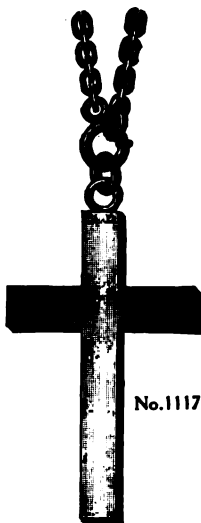
Jewelers are very much interested in the proposition to hold an Old Home Week in Pittsburg in September, when Pittsburg will celebrate the 150th anniversary of its incorporation as a city. Big plans are being proposed and the indications are that there will be great opportunities for the sale of souvenirs.

The appraisers of the stock of M. L. R. Howald, of Salem, O., who recently failed, have finished their labors and find the stock is worth about \$3,000. Howald's liabilities in round numbers total about \$6,200. The court has not as yet signed the order setting a time for the sale of the stock, but is expected to do so in a few days.

Among the out-of-town jewelers who were in Pittsburg last week were the following: F. B. Thekstone, Brownsville; John Lutzke, Boswell; Harry Furtwangler, Greensburg; A. Katzenmyer, Burgettstown; R. L. Keplinger, Franklin; L. L. Swan, New Castle; W. I. Brehm, Rochester; J. R.

### Perennially Popular

THE best evidence of the popularity of our various lines is the increasing demand for them and our consequent growth. Our jewelry is unexcelled in every quality that contributes to serviceability and appearance. The designs are artistic enough to court that investigation which results in sales.



No. 1117

Ask to see our line of

**CHAINS  
CHAIN PENDANTS  
CROSSES  
AND BRACELETS**

The  
**Kenilworth  
Bracelet**

particularly, the strongest  
on the market.

**DORAN,  
BAGNALL & CO.**

North Attleboro, Mass.

OFFICES

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Chicago: 42 E. Madison St.  
San Francisco: 91 Drumm St.

No.  
4397 X1

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AN EXCELLENT

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Power, 7 Diameters  
Jointed Cross Bars

**RETAILS AT \$30.00**

Leaving a Good Profit

For Sale by all Jobbers

**Sussfeld, Lorsch & Co.**

Importers

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## BAR PINS

**\$3.25 UP**

**CROSSMAN COMPANY**

3 Maiden Lane New York

**JOHN M. RICHARD**

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Room 302, NEW YORK

*American Pearls and Baroques*

**MATCHED PAIRS FOR EARRINGS**

The Largest and Finest Assortment in the Market, Mounted and Unmounted.

Tel. 4457 } Cort.  
4458 }



Thorn, Toronto; J. J. Schmidt, Turtle Creek.

A petition is being circulated among the manufacturers, jobbers, wholesalers and material houses, requesting all to close at 1 p. m. Saturdays, beginning June 1. The petition is being generally signed by all houses. Heretofore it has been customary for the houses to remain open until 5 p. m. on Saturdays, the same as other days, except in rare instances. So the present movement means an innovation. Not a firm so far has refused to sign the petition and the agreement.

### Boston.

William A. Block is south, traveling in the Carolinas.

L. H. Beane, silver plater, is financially embarrassed, with liabilities of \$773 and no assets.

C. G. Perry, vice-president of the Ripley-Howland Mfg. Co., has been in New York on a business trip during the past week.

Maurice D. Connor, of J. C. Sawyer's force of salesmen, has returned from an outing trip to New Orleans and to Atlantic City, taken for the benefit of his health.

George T. Sellers, who has been with Nelson H. Brown in the repairing department, has returned to Weymouth, Mass., and opened business on his own account.

William Crowley, salesman for Charles May & Son, has been on an eastern New England trip, and reports business improving at most of the places visited en route.

Arthur E. Fisk, who was in the diamond department of the Smith, Patterson Co. a few years ago, and later went to New York, has returned to this city, and is now with Maynard & Potter.

Buyers in town during the week included E. G. Tucker, Worcester; W. J. Moore, Berlin, N. H.; Daniel Low, Salem; George W. Wetherbee, Walpole (who has since gone on an outing trip to Albany, N. Y.), and A. P. Lundborg, Worcester.

Mr. Sweetser, of the Sweetser & Bennett Co., who has been on a trip to Portland and other points down east, reports an improved tone in the trade in that section. Mr. Bennett is traveling in New Hampshire, Vermont and western Massachusetts.

Samuel Zumelman, 19 Endicott St., is missing from this city, having disappeared upward of two weeks ago, and there are a number of creditors extremely anxious to know his whereabouts. It is rumored in the trade that he owes about \$30,000, mostly among dealers in diamonds.

The American Optical Co., Southbridge, has filed with the Secretary of State of Massachusetts the following annual corporation report, through Treasurer Albert B. Wells: Real estate, \$321,148; machinery, \$180,000; cash and debts receivable, \$799,473; manufactures and merchandise, \$517,137; capital stock, \$60,000; accounts payable, \$4,663; surplus, \$1,000,000; profit and loss, \$453,095; reserved for depreciation, \$300,000.

Irving S. Pettit has just completed extensive alterations and improvements in his store at Patchogue, L. I. New show cases and fixtures have been installed and the beauty of the interior has been considerably enhanced.

## "ASK YOUR JOBBER"



A NEW DEPARTURE IN  
OUR RINGS FOR LADIES  
WHICH COMBINES THE  
ANTIQUE IDEAS IN MODERN  
EFFECTS . . . SET WITH

CORAL  
CORAL CAMEO  
TURQUOISE MATRIX  
GARNET

JADE  
ONYX CAMEO  
STONE SCARAB  
AMETHYST

## The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

**A. ROSEMAN, 9-11-13 Maiden Lane, New York**

IMPORTER OF

**DIAMONDS**

Maker of Diamond Jewelry



TRADE-MARK

Established 1872

HEADQUARTERS FOR

**AMERICAN  
WATCHES**

**ARTHUR REICHMAN**

DEALER IN

**AMERICAN BAROQUE PEARLS**

65 Nassau St.

New York



# GORHAM LEATHER

"TO-MORROW TO FRESH WOODS AND PASTURES NEW."—MILTON.

¶ Shortly the tide of Summer travel in quest of "fresh woods" will be at its height and coincidently will arise the demand for Traveling Necessaries.

¶ Foremost among these must be placed those Gorham traveling bags which are universally accepted as the acknowledged standard of excellence.

¶ Whether with or without fittings they express the very highest skill of the worker in fine leathers, and when fitted with toilet articles carrying the stamp of Gorham individuality the combination is interestingly unexampled.

## THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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NEW YORK,

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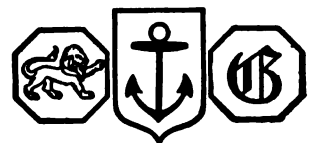
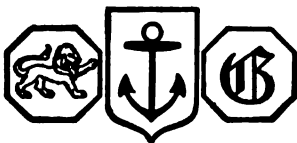
SAN FRANCISCO,

Temporary Office:  
1103 Broadway, Oakland, Cal.

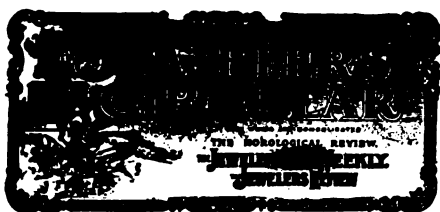
LONDON,

Elv Place.

WORKS: Providence and New York.







PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.**  
 L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.  
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**G**RADUALLY, but surely, the importations of gems are growing larger from month to month, and though they in no way approach the normal figures, the proportionate increase is very satisfactory. This will be seen from the fact that importations of precious stones and pearls at the Port of New York, which in February amounted to \$200,443, and jumped in March to \$389,514, in April reached \$403,052. The importations of precious stones cut and pearls amounted to \$197,231.88 last month, while the uncut precious stones, principally diamonds, totaled \$205,821. It will be seen from this that the largest gain was in the uncut precious stones as the amount imported was nearly 50 per cent. of the importations of April, 1907, namely, \$435,336. The cut stones and pearls imported during the same month last year amounted to \$1,638,152.

**A**NOTHER example of the value of publicity and the protection which it can offer to the jewelry trade is to be found in the recent arrest at Cincinnati of George Bramhall, alias Charles Powell, etc., better known as the "automobile clock thief," who has just been sentenced to the Connecticut State Prison to serve a term of between two and four years. Bramhall, who had made it a practice of getting the confidence of jewelers by bringing an automobile clock and having it repaired, and then inquiring about diamonds, succeeded in robbing a number of firms in New York and New England, and would probably have been continuing to make victims of jewelers in the middle west had not a New Haven firm which had been robbed of diamonds notified THE CIRCULAR-WEEKLY and the Jewelers Security Alliance of the robbery and of the methods by which it was accomplished. This brought to light other victims of the man and also put the members of the trade on their guard, so that when Bramhall started to work the same trick in Cincinnati he was recognized and the New Haven jeweler sent for, and he was quickly identified and extradited.

Through notifying their trade journal as well as the Security Alliance of the theft, Bramhall's victims not only obtained the satisfaction of having the thief who robbed them punished, but also have probably saved their brother jewelers from heavy losses at his hands. It is to be hoped that the example which they set will be followed by all jewelers who may come in contact with thieves, whether the operations of the latter eventually result in loss or not.

Incidentally it might be mentioned that the publicity given by this journal of the "short-change" swindler has resulted in saving a number of jewelers from loss even though the man has not yet been captured. He appears to be jumping around the country, and a few weeks ago was in New York. Though he tried his tricks at several places in upper Third Ave., New York, the jewelers appeared to have heeded the warning in regard to counting money, and no new victims have been reported.

This man is described as being very well dressed and easily creates a good impression. He is between 26 and 28 years old,

To keep in touch with buyers, your weekly advertisement in these columns will be invaluable.

about five feet six inches high, medium build, and weighs between 130 and 140 pounds. He has a sallow complexion and wears spectacles. His eyes are dark, his nose is long and thin, his cheeks are much sunken, and he has long and slender fingers. He is apparently a Jew.

In his operations he uses a few bills of a very large denomination and a large number of one-dollar bills, and in making payment presents one dollar less than the amount required. When the mistake is called to his attention he recounts the money, adds a silver dollar to it and hands the bills back to the jeweler with a rubber band around them and skips. After the man has gone his victim finds that the bills of large denomination have gone with him, and there is nothing left but the one-dollar bills and the silver dollar.

**Technical Education Should be Encouraged.** MEMBERS of the jewelry trade, particularly the manufacturers, have in the past few years not only begun to appreciate the necessity of helping all movements for technical education that will tend to develop the class of artist-artisans in this country, but many of them are beginning to realize that the artistic development of the jewelry trade will, within a few years, be absolutely dependent upon the success of the schools which turn out such artist workmen. To anyone who has given any thought to the subject at all the prospect for the future, as far as the workman is concerned, is distinctly dark if present conditions are to continue, because not only have the older artist-artisans (most of whom received their early training in Europe) begun to die off, but their places cannot be filled from boys trained under them in our shops, and our supply of these workmen from Europe is diminishing instead of increasing in proportion to the increase in manufacturing here.

The American boy of artistic ability seems to be averse to "going into the shop," and even the sons of foreign artists whose families for years have followed the jewelry trade seem to be affected by the same prejudice. Therefore, the necessity for encouraging those boys who have gone into jewelry making into developing what artistic ability they have, and, on the other hand, interesting artists in the suggestion that they become artisans as well, has caused the manufacturers of Newark to encourage the class of jewelry designing and jewelry making in their local drawing school and brought the support of the jewelry trade to the courses such as have been established in Providence and the Attleboros in the



## Important "Diamond" News

Form No. 2.  
**THE WESTERN UNION TELEGRAPH COMPANY.**  
 INCORPORATED IN AMERICA. CABLE SERVICE TO ALL THE WORLD.  
 23,000 OFFICES IN AMERICA. ROBERT C. CLOWRY, President and General Manager.

Receiver's No. 17 Time Filed 9:03 A VW N.Y. Date May 6 1908

SEND the following message subject to the terms on back hereof, which are hereby agreed to.

To Jewelers Everywhere  
Buy diamonds now. Safe invest-  
ment. Positively will not go  
lower. Stable 90 higher. Our  
prices always very lowest. Always  
package sent on request.  
Cross & Beguelin

READ THE NOTICE AND AGREEMENT ON BACK.

## CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

48 Rue de Meslay, PARIS

Telephone,  
480 John

31 Maiden Lane, NEW YORK



Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

Ask to see it and look for our trade-mark—the imprint of originality and all that's good.

85 Sprague Street  
PROVIDENCE, R.I.

**H. A. KIRBY**

9-11-13 Maiden Lane  
NEW YORK CITY

schools of design, the public schools, the Y. M. C. A. courses, etc.

Strange to say, with the exception of a little encouragement given by some public-spirited retailers and a very few manufacturers, the manufacturing jewelry trade of New York has, on the whole, taken but little interest in the jewelry designing course which has started in the public schools and at Cooper Union, nor have they taken advantage or given any support to the good work which has been and is being done in this line at the Pratt Institute at Brooklyn, where a very thorough course under competent instructors has resulted in the turning out of a number of capable craftsmen and craftswomen.

Is it not about time that the manufacturing jewelers of New York wake up in this regard and give some thought to this question of technical education, which is and will be of much importance to them? If they do not at last take advantage and encourage the movements for technical education in the jewelry lines that have been started, the time is not far distant when they will be without competent artists and artisans necessary to produce a class of original and beautiful designs such as the public of this country will demand, as public taste is developing artistically every day, and artistic perfection as well as perfect workmanship will become a factor of greater and greater importance as time goes on.

### Harrisburg, Pa.

Charles Snotterly, charged with stealing jewelry, etc., from May's store in York, was sentenced to five months in jail and \$100 fine.

There will be a big sale of clocks, furniture, etc., at the State Capitol May 13. The catalogue of goods to be sold makes a pamphlet of 40 pages.

A charter has been granted to McConnell & Co., Inc., of Scranton (capital, \$40,000) to deal in jewelry, clothing, etc. The president is John G. McConnell, who is given \$29,900 worth of stock in consideration of his turning over his store at No. 400-402 Lackawanna Ave. to the company. The directors are Messrs. McConnell, Gordon M. Taylor and Frank Hummler.

### Pacific Northwest

The building at 266 Morrison St., Portland, Ore., formerly occupied by the Security Savings & Trust Co., is being remodeled for Jaeger Bros., whose store is now on 5th St., between Washington and Alder Sts.

The Montana State Association of Optometrists, recently, held its regular annual meeting at Helena, Mont. All parts of the State were represented. The following officers were elected: President, E. La Londe, Helena; first vice-president, H. J. Riesland, Helena; second vice-president, D. J. Meagher, Helena; secretary-treasurer, A. C. Hoose, Billings; Carl B. Taylor, Dillon, was elected director.

The Barnham Jewelry Co., Blakely, Ga., April 25, suffered a heavy loss by fire.



## New York Notes.

E. H. Hartman, Brooklyn, is out of business.

Anna Rauch is no longer in the employ of Korones Bros.

F. B. Yerrington, 65 Nassau St., is confined at home by sickness.

Bliss Bros. Co. are now located in their new office at 15 Maiden Lane.

Daniel Petrill has opened the Arcade Barber Shop in the Silversmiths building.

The Wm. B. Durgin Co., Concord, N. H., has opened an office in the Silversmiths building.

Benjamin Friedman, 17 Maiden Lane, has moved to offices in the new Frankel building.

Fred Peters, of the H. S. Meiskey Co., Lancaster, Pa., was a visitor in this city, Monday.

Oscar Jonassohn, 65 Nassau St., returned from Europe Saturday on *La Provence*.

Louis Tomchin, 90 Graham Ave., Brooklyn, is moving to larger quarters at 32 Graham Ave.

W. E. Richards & Co. have moved their New York offices from 14 John St. to 11 Maiden Lane.

Chas. Marx, 37 Maiden Lane, has moved to the new Silversmiths' Building, 15 Maiden Lane.

Peacock, Stone & Markham have moved from 180 Broadway to the 15th floor at 9 Maiden Lane.

W. R. Cattelle, dealer in precious stones and pearls, has moved from 7 Maiden Lane, to 180 Broadway.

Chas. Davidson, buyer for the Thomas Long Co., Boston, Mass., called on friends in town last week.

Leopold Stern, of Stern Bros. & Co., 68 Nassau St., sailed Thursday on the *Deutschland* for Europe.

D. A. Beer, of Bernheim & Beer, 49 Maiden Lane, returned Saturday from a trip to the Pacific coast.

Russell A. Talbot, with Joseph Fahys & Co., has recovered from a week's illness and is again on the road.

The Lawyers Title Insurance & Trust Co.'s building, 6 Maiden Lane, will be ready for occupancy Oct. 1.

I. Bloom, diamond cutter and polisher, has moved from 101 Beekman St., to larger quarters at 51 Maiden Lane.

Erle R. Sheppard, manufacturers' agent, 51 Maiden Lane, is in Philadelphia, Baltimore and Washington on a business trip.

Chas. Whiting, of Whiting & Davis, Plainville, Mass., stopped in town Saturday and Sunday. He is starting on a western trip.

Weiner, Garson & Naigles, importers of diamonds, have moved from 277 Grand St., to the new Silversmiths' building, 15 Maiden Lane.

C. H. Allen & Co. have moved from 11 Maiden Lane to 180 Broadway, where they will have space on the seventh floor with the B. H. Briggs Co.

Schultz & Co., Inc., have removed their office in this city from 12 John St. to 9 Maiden Lane. This firm will be succeeded on July 1 by Laymann & Strauss Co.

John Scheidig & Co., opticians, are moving from 50 Maiden Lane to 32 Maiden

Lane. Sherwood, the stationer, will occupy the offices vacated by the optical company.

The Maiden Lane Outing Club is making plans for its annual picnic at Clifton, Staten Island. A feature of the outing is the baseball game, which is played by members of the club.

E. M. Weinberg has acquired the interest of Hugo Low in the firm of Low & Florenzie, 37 Maiden Lane. Mr. Low has retired from business. The style of the firm will continue as heretofore.

F. Jeandheur, gold and silver plater; Thaler & Co., electroplaters; the Jewelers' Supply Co. and Geo. Schofield, manufacturing jeweler, 26 John St., have rented offices in the new Frankel building.

The Boost Club, New York, met for the last dinner of the season at the Café des Beaux Arts last Thursday evening. The attendance was one of the largest of the season and a most enjoyable evening was passed.

Frederick Holthausen, a jeweler of Manhattan Ave., Greenpoint, N. Y., is confined at his home in Brooklyn with pneumonia. The danger point has been passed, it is said, and it is hoped that he soon will be about again.

The "S" Mfg. Co. has been incorporated under the laws of the State of New York, to deal in combs and jewelry, with a capital stock of \$1,000. The directors are: M. N. Goldschmidt, J. L. Wolff and H. H. Goldberger, all of this city.

The Western Clock Mfg. Co. has been incorporated under the laws of New York to manufacture watches, clocks, etc., with a capital of \$5,000. The incorporators are: F. K. Seward, T. J. McKee, and E. S. Lewis, all of New York.

The American Protective Eyeglass Co. has been incorporated under the laws of New York State to manufacture eyeglasses and optical goods with a capital of \$10,000. The incorporators are Solomon Cohen, Adolph Reisenburg, Sander Grass and Mayer Hassmer, all of New York.

Despondent because of financial troubles, Long Wundo, 40 years old, a Chinaman, committed suicide, last week, by jumping from the roof of the six-story tenement at 351 Eighth Ave. Long was a member of the firm of Long Sang Ti & Co., dealers in art curios at 307 Fifth Ave.

Bernard J. Wiener has opened a factory for the purpose of cutting and re-cutting, polishing, and re-polishing, sawing and cleaving diamonds for the trade at 45 John St. John Wiener, diamond cutter, of 37 John St., who has been confused with Bernard J. Wiener, will remain at his present place of business.

Judge Holt in the United States District Court has dismissed the petition in bankruptcy against A. Anzelewitz & Co., Inc., wholesale jewelry dealers, 154 Canal St., a settlement having been effected. The concern pays its debts in full in four payments of 25 per cent. each, six months apart. The liabilities are about \$57,000.

Joseph Mauge, employed in the store of E. B. Meyrowitz, 125 W. 42d St., was decoyed to a room in W. 50th St., Saturday night, and stabbed by two men, who forced him to give up the keys to the store. The man managed to give an alarm and was helped to a nearby police station. From

there he was taken to a hospital. The store was not molested.

D. Goldberg, of "Lucios," 110 W. 34th St., states that he understands that there are several stores throughout the United States that are conducting business under the name "Lucios." He wishes to notify the trade that his firm has no connection with any other store trading under the name "Lucios" outside of New York.

Theodore A. Kohn & Son, 321 Fifth Ave., have incorporated under the laws of the State of New York, with a capital of \$100,000. The incorporators are Theodore A. Kohn, Albert M. Kohn, Emil W. Kohn, the present members, and Robert D. Kohn and John J. McGeary. Mr. McGeary has been an employe of the firm and its predecessors for 33 years. He celebrated his 33d anniversary in the business last week.

Daring robbers early last Friday cut through a heavy wire screen, bent the iron bars guarding the window of Lebolt & Co., jewelers, 54 W. 23d St., smashed through the plate glass window, and, reaching in, stole a plush box containing four rings valued at more than \$500. Just before the robbery four men were seen standing in front of the Garfield Trust Co. Two started east on 23d St. and the other two waited, one on each corner of 23d St. and Sixth Ave.

Brigadier Lamb, of the Salvation Army, 120-130 West 14th St., has a communication from the daughter of William Donald, asking for the address of Charles Donald, a jewelry worker in this city, who was at one time a resident of Greenock, England. A man named Donald died in this city some time ago, and his description corresponds with that of William Donald, and the relatives are trying to locate Charles Donald, who, it is expected, can give them accurate information on the matter.

New arrangements will go into effect for the Jewelers' Bowling League the coming season. Club teams will be admitted into the league, the teams to be made up of men from different establishments in the trade in the city. The teams will be arranged so as to nearly as possible balance their respective strengths. It is expected that more teams will be included in next year's schedule and more prizes will be offered. The schedule committee will be appointed by President Woodrow shortly.

A petition in involuntary bankruptcy was filed Monday in the United States District Court, New York, against Jacob Barth and Max Barth, individually and as members of the firm of Barth Bros., 39 W. 112th St., Manhattan, by the following creditors: Spiro & Hirsch, \$475; Reich & Rottenberg, \$1,429, and Simon Spiro, \$63. It is alleged that they are insolvent and have made preferred payments by transferring money and jewelry to the amount of \$1,000 to relatives. The liabilities are placed at \$7,000. Chas. Apfel is the attorney for the petitioning creditors.

The Jewelers Board of Trade has sent out a letter to members calling their attention to a resolution adopted in 1902, to the effect that members refrain from signing any paper of compromise or settlement or extension presented to them by a

(New York Notes continued on page 66a.)



1851

The Jeweler's Bank for half a century  
in the same location

1908

# THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

## ACCOUNTS INVITED

GEORGE M. HARD, President

FRANK J. HEANEY, Vice-President

C. H. IMHOFF, Vice-President

WILLIAM H. STRAWN, Cashier

HENRY L. CADMUS, Assistant Cashier

## Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane)  
NEW YORK

Capital and Surplus, \$12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

### TRUSTEES

John Jacob Astor, 23 West 26th St., New York  
 Frank Bailey, Vice-President  
 E. T. Bedford, President Corn Products Refining Co.  
 Charles S. Brown, of Douglas Robinson, Charles S. Brown & Co.  
 Julien T. Davies, of Davies, Stone & Auerbach  
 William M. Ingraham, Attorney-at-Law, 44 Court St., Brooklyn  
 Augustus D. Juilliard, of A. D. Juilliard & Co.  
 Martin Joost, Vice-President Bond & Mortgage Guarantee Co.  
 Clarence H. Kelsey, President  
 John S. Kennedy, Retired, 31 Nassau St., New York  
 Woodbury Langdon, of Joy, Langdon & Co.  
 James D. Lynch, Retired, 129 East 21st St., New York  
 Ronald H. Macdonald, of R. H. Macdonald & Co., Real Estate  
 James H. Manning, President National Savings Bank, Albany  
 Edgar L. Marston, of Blair & Co.

Wm. J. Matheson, of W. J. Matheson & Co., 182 Front St.  
 Charles Matlack, 70 State St., Boston  
 William H. Nichols, Chairman of Board, General Chemical Co.  
 William A. Nash, President Corn Exchange Bank  
 Robert Olyphant, of Ward & Olyphant  
 Charles A. Peabody, President Mutual Life Insurance Co.  
 William H. Porter, President Chemical National Bank  
 Frederick Potter, 71 Broadway, New York  
 Charles Richardson, 1307 Spruce St., Philadelphia  
 Henry Roth, 1562 Myrtle Ave., Brooklyn  
 Jacob H. Schiff, of Kuhn, Loeb & Co.  
 James Speyer, of Speyer & Co.  
 Sanford H. Steele, of Steele, Otis & Hall, Attorneys  
 Ellis D. Williams, 560 Drexel Bldg., Philadelphia  
 Louis Windmuller, of Louis Windmuller & Roelker

BRANCH BANKING OFFICES 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

## The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, \$1,000,000

Surplus, \$1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President

R. A. PARKER, Vice-President

T. J. STEVENS, Cashier

JOHN H. CARR, Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

## THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over \$1,500,000.

Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.



## New York Notes.

(Continued from page 65.)

dealer, unless said paper bear the certificate of this corporation that the debtor has filed with the corporation a full statement of his or their affairs, or that proper investigation has been made. The board points out that under present conditions there seems to be more of a necessity for members to adopt this course than ever before.

In the Court of Special Sessions, last Wednesday, Morris Holden pleaded guilty to the charge of having sold watch glasses bearing fraudulent labels in imitation of the V. T. F. watch glasses. Sentence was deferred until May 15. The charge in this case was brought some time ago by L. Glick.

Nathaniel Motkin, a manufacturing jeweler, reported to the police last Wednesday that he had been held up, gagged and bound while bandits looted his safe before his eyes. He said he was in the shop on the fourth floor at 79 Canal St., when confronted by four men, each pointing a pistol at him. They tied him to a lathe, he said, and then ransacked the place. He said they took jewelry worth \$1,000, much of which belonged to customers who had left it there to be repaired, and \$50 in cash. After the men left he finally succeeded in working himself free and walked across the hall, where neighbors cut his thongs and released him.

Nathan Schwarz, 1422 Third Ave., last Wednesday, caused the arrest of two young men who tried to substitute a cheap imitation ring for a genuine diamond ring, valued at \$70. The men were held in \$1,000 bail for examination. Mr. Schwarz said that his two prospective customers came to his establishment, and that he showed them three rings, one valued at \$42, one at \$50, and one at \$70. One of the men made an attempt to substitute the imitation ring for the best one of the three rings shown. The jeweler was on his guard and at once detected the attempt. When arraigned in the 88th St. station, the prisoners pleaded not guilty and were taken from there to the 121st St. station. The jeweler said that the police found \$1.75 on the men, but the ring could not be located. The imitation ring is in the possession of the police officers.

William Aschendorf, a watchmaker who has been employed by several firms in this city, and who resides at 219 E. 40th St., has reported to the police that he has been robbed of jewelry and other valuables worth about \$300. While he was away from home early Sunday morning of last week, his apartment was broken into, and the following articles were taken: Watch, 18 size, monogram M. A.; a ladies' model "S" watch with a silver dial, monogram S. A.;  $\frac{1}{2}$  carat ring, Tiffany setting; a wedding ring, engraved "S. L. to M. A., 1902"; two gold scarf pins, one mounted with cameo and one with coral; six Swiss watch movements; a collection of foreign coins, gold, silver and copper; one pair of gold earring settings; some watchmaker's tools; 14 karat gold heart shaped locket; a ring 14 karat; rope chain, 18 inches in

length; a silver watch and a fleur-de-lis pin.

The S. L. & G. H. Rogers Co. has asked for a referee in the suit brought against it by Joseph Irons for \$15,000 damages for alleged breach of contract. The suit was brought in the Supreme Court in New York and the Rogers concern entered a counter suit in the United States Circuit Court to set aside the summons on the ground that it is not liable to process from the New York courts. In the opinion handed down by Judge Lacombe the motion to set aside the summons was denied, but stated that if the defendant believed that it could show the agent to be a mere solicitor who had no power to contract and if the defendant were willing to pay the expense of a hearing before a master to establish that fact, an order of reference would be made. It is this order which permits of a hearing before a referee that has been asked for. Mr. Irons formally represented the defendants in this city and vicinity and on the road.

The jewelers of this city are warned to be careful in dealing with a lame man of light complexion, who is rather tall and wears eyeglasses. He has been using the name of George J. Schindel, of L. Bamberger & Co., Newark, N. J., ordering fountain pens, and other goods, for immediate delivery, at the same time asking that goods be sent to his home. Last Thursday morning a man representing himself as being from Bloomingdale Bros., 59th St. and 3d Ave., called at the office of the L. E. Waterman Co., 173 Broadway, to purchase a quantity of fountain pens, but not having a written order, it was suggested by the salesman that the pens be sent to the firm. To this the purchaser agreed. Upon telephoning to Bloomingdale Bros., it was ascertained that no one had been authorized to place an order for pens by that firm. It is thought that perhaps this may be the same man who has been placing orders under the name of L. Bamberger & Co., by using the name of Mr. Schindel, of that firm.

## Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 2, 1908.

The U. S. Assay Office reports:		
Gold bars exchanged for gold coin	\$5,262,557.04	
Gold bars paid depositors	53,850.15	
Total	\$5,316,407.19	
Of this the gold bars exchanged for gold coin are reported as follows:		
April 27	\$1,549,101.56	
" 28	40,693.75	
" 29	2,603,691.83	
" 30	33,636.79	
May 1	25,094.23	
" 2	10,333.89	
Total	\$5,262,557.04	

## Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	New York.
	.999 Basis.	
April 27	24 9-16d.	55½%
" 28	24 11-16d.	55½%
" 29	24 11-16d.	55½%
May 1	24 5-16d.	54½%
" 2	24 3-8d.	54½%
" 4	24 8-8d.	54½%

## Association Notes.

The Pennsylvania Retail Jewelers' Association is attempting to stir up interest in the association in the Keystone State and a committee of the association is to visit various cities between May 18 and 23 to arrange for a meeting of the jewelers and explain the possibilities and results to be obtained from organization. The association's third annual convention will probably be held in Philadelphia during the convention of the Association of Opticians, and a meeting of the Philadelphia jewelers to arrange for the convention will be held at the Continental Hotel, Philadelphia, Friday evening, May 22.

A joint mass meeting of the Illinois State Optical Society and the Illinois Association of Optometrists will be held in Peoria, Ill., May 14. The officers of both organizations will be asked to resign for the purpose of expediting reorganization. Resolutions will be offered to cover these questions: (1) Shall all members of the Illinois Association of Optometrists be unqualifiedly admitted as members of the Illinois State Optical Society? (2) Shall new officers be elected and new by-laws adopted? (3) Shall the Illinois State Optical Society be known as the Illinois State Association of Optometrists. Members of both associations are urged by the officers to come to Peoria and vote on these questions, as it is their endeavor to have one large optical society on as broad and liberal a basis as possible.

## Importations at the Port of New York.

Weeks Ended April 27, 1907, and April 25, 1908.

China, Glass and Earthen Ware:		
	1907.	1908.
China	\$40,742	\$77,876
Earthen ware	24,895	5,293
Glass ware	21,141	18,920
Optical glass	1,425	1,831
Instruments:		
Musical	21,661	23,797
Optical	10,802	5,095
Philosophical	1,976	2,424
Jewelry, etc.:		
Jewelry	10,206	5,698
Precious stones	467,104	81,611
Watches	20,767	27,679
Metals, etc.:		
Bronzes	869	865
Cutlery	31,994	33,047
Dutch metal	1,266	1,355
Platina	35,613	33,820
Silverware	819	.....
Miscellaneous:		
Alabaster ornaments	.....	19
Amber	780	1,444
Beads	4,175	4,821
Clocks	5,866	2,498
Fans	7,902	3,906
Fancy goods	6,745	8,086
Ivory	.....	.....
Ivory, manufactures of..	104	25
Marble, manufactures of.	46,060	6,473
Statuary	3,652	2,261
Shells, manufactures of..	11,499	.....

Charles H. Brink, who is widely known to the jewelry trade of the west, particularly in this city and Salt Lake City, Utah, where for the past 23 years he has been associated with the business of the Boyd Park Jewelry Co., has now started in business for himself, having opened a store at 404 16th St. Denver, Colo. Mr. Brink has been the recipient of many messages of congratulation from friends, who have expressed their hearty good wishes for the success of his venture.



# The Only Silver Advertised

consistently and continuously throughout the year is our ware. Our policy is what it has been for many years; we advertise

## "1847 ROGERS BROS."

the year round, suggesting it as a desirable purchase for household or presentation purposes in dull season as well as during the busy months, invariably directing readers and inquirers to call upon their local dealer.

¶ We are ready at all times, and have for the past ten years, been supplying, free of charge, electrotypes, circulars, posters, show cards, etc., to the trade.

¶ The advertisement shown here is one of several that have appeared in the recent general magazines.

## Think Twice About Silver

A purchase of silver is a matter for deliberation. As to design every eye forms its own beauty, but selection cannot be safely made on the merits of design. Quality must be considered, for it is quality that imparts lasting satisfaction. The wisest buyers of silver plate are guided by the mark

## "1847 ROGERS BROS."

choosing from the broad line of patterns made under this brand the designs of their taste. Being the original silver plate first made in 1847 by Rogers Brothers, "**1847 ROGERS BROS.**" is the standard by which all other brands are measured—the brand which is popularly known as

### "Silver Plate that Wears"

Our long experience has been productive of designs which in refinement of beauty and finish are equalled only in sterling ware.

Sold by leading jewelers everywhere. Send for catalogue "79" showing full assortment of patterns and designs in staple and fancy pieces.

**MERIDEN BRITANNIA CO., Meriden, Conn.**  
(International Silver Co., Successor)  
**NEW YORK. HAMILTON, ONT. CHICAGO.**  
"Meriden Silver Polish—The Silver Polish that Cleans."

**OVER SIXTY YEARS**  
experience in manufacturing is  
**OUR GUARANTEE**  
of quality and finish





## News Gleanings.

Fritz Hoefler, Aurora, Nebr., is rebuilding his store.

Doud Bros., Chatsworth, Ill., have sold out to W. A. Coghlin.

H. A. Iverson, Punta Gorda, Fla., is about to retire from business.

Edwin Newhouse, Spring Grove, Minn., recently graduated from the De Mars Optical School, Minneapolis.

A jewelry store belonging to A. J. O'Brien, Oshkosh, Wis., was burned, recently, with a loss of \$1,000.

C. R. Hanson, Waterloo, Ia., has been granted a patent on a smokeless stove which he invented last Winter.

C. E. Hobson and Reno Ramgren, formerly of Chariton, Ia., have opened a jewelry and music store in Creston, Ia.

During a recent fire at Woodstock, Ont., slight damage was done by smoke to the store of Woodroffe & Son, at that place.

A lamp exploded in the jewelry store of A. J. O'Brien, Oshkosh, Wis., on the evening of April 23, causing a loss by fire amounting to \$1,000.

The Weisser Jewelry & Optical Co., Peoria, Ill., has purchased a jewelry stock at San Antonio, Tex. The stock will be disposed of in Peoria.

The Zerweck Jewelry Co. has been incorporated in East St. Louis, Ill., with a capital of \$25,000. The incorporators were A. Zerweck, Anna M. Zerweck and George W. Stoehr.

A thief broke a large plate glass window in the store of F. N. Prevey & Co., Akron, O., about a week ago, and stole \$600 worth of jewelry. Thus far no clue has been obtained.

Nicholas P. Palo was arrested in Pittsburgh, Pa., recently, accused of stealing \$100 in cash, nine gold rings, 79 bracelets and 39 lockets from C. Valente, Pottstown, Pa.

Anthony Kovaleski, charged with stealing 47 rings, half a dozen lockets and a small amount of cash from the jewelry store of H. Rozanski, at the corner of St. Aubin and Canfield Aves., Detroit, Mich., was arraigned last week before Justice Jeffries and was held for further examination. He denied the charge.

The partnership existing between Levy Robins and Nathan Miller, who under the style of Robins & Miller have conducted a retail store at 24 S. Salina St., Syracuse, N. Y., has been dissolved by mutual consent and limitation. Mr. Robins continues in Syracuse, and Mr. Miller is now located at 82 Genesee St., Auburn, N. Y.

A young man recently went into the jewelry store of G. W. Halton, Fort Worth, Tex., and representing himself as the son of a prominent attorney, obtained a diamond ring worth \$150, which he asked permission to take to his home and show to his parents before buying. The man disappeared with the ring and has not been seen since. The police were notified, but they could find no clue to the thief.

Samuel Rose, 712 Edmund St., St. Joseph, Mo., was recently bound over to the Criminal Court on a charge of embezzlement, he having been charged by the Union Mercantile Co. at that place with the misappropriation of \$1,000. Rose pleaded in defense that by the terms of a contract drawn up

between him and S. W. Hundley, president of the Union Mercantile Co., all of his former obligations to the plaintiffs have been settled. Mr. Hundley said that he did not understand this to be true, while Louis Wheat, who explained that he himself had drawn up the contract, declared that Rose's contention is correct.

The jewelry store of Glover Chapman, at Newton, Miss., was robbed recently by burglars who opened the safe without the use of explosives and got a quantity of jewelry. Later a young man by the name of Hurt was arrested and confessed to the crime, saying that he had a partner in the work, named Johnson, but the latter escaped. All the stolen articles were recovered. The reports published in many newspapers estimated the value of the stolen articles at from \$800 to \$4,000, but Mr. Chapman states that his actual loss was about \$100.

Alleging that officers of the Colorado Jewelry Co., Denver, Colo., made a false statement regarding its assets for the purpose of obtaining a loan from the Central National Bank, that institution recently filed a suit in the District Court, asking a body judgment on the officers for \$500 and interest. It is asserted that the loan was made Oct. 14, 1907, and that the company claimed to have assets of \$5,000. The note is overdue, and it is claimed that an investigation showed there are no such assets available as those claimed by the officers. The defendants are L. K. Hallock, H. N. Gossett and C. A. Rose.

## Louisville, Ky.

Miss Bertha Smith, a daughter of Charles E. Smith, of the Southern Optical Co., died at the St. Mary's and Elizabeth Hospital recently from the effects of an operation, after an illness of two years. Mr. Smith's many friends sympathize with him in his bereavement.

The proprietors of the Lucius Diamond Co., which until recently was located at 554 Fourth Ave., under the management of L. Gubin, have left the town and the store was closed early last week. Neither Mr. Gubin nor the stock were to be found after April 28, and the landlord as well as some other creditors made a vain search for assets on which they could realize. The landlord swore out a distress warrant in the Magistrate's Court, but the only thing he had to evict were the electric lights.

## Baltimore.

S. Ruman has removed from 145 N. Gay St. to 1734 N. Appleton St.

The Henneken, Bates Co. supplied the jeweled ostensorium, valued at \$20,000, which was made for St. Matthew's Church, at Washington. The ostensorium is made of 18-karat gold and set with 175 diamonds, six rubies, two sapphires, an emerald and four amethysts.

The firm of Henry Heil's Son, manufacturing jeweler, has removed to larger and more convenient quarters at 202 Calvert St., opposite the Post-Office and Court House. By the addition of new machinery they are ready to fill orders more promptly than ever before.

## Famous Hope Blue Diamond Sold In Paris for the Joseph Frankel's Sons Co.

A cable dispatch received in this city from Paris Monday said that dealers acting on behalf of the owners announce that they have sold the famous Hope blue diamond for \$400,000 to a dealer. It is understood that it was bought for the Sultan of Turkey.

The Hope diamond, which is one of the most famous gems of the world and weighs 44½ carats, was bought some years ago by Joseph Frankel's Sons, of New York. When asked yesterday about the report from London Simon Frankel, head of the Joseph Frankel's Sons Co., stated that it was true as far as the sale was concerned, as the gem had been sold in Paris Saturday for his concern. As to who the purchaser was or the price paid for the gem Mr. Frankel said he could not properly make this public, and that the information must come from the purchaser himself. As to the price he could only say that it realized a substantial sum, and the reports in some papers that it had been sold as low as \$100,000 were ridiculous on their face. Whether or no the report that \$400,000 was the price was true or not he could not say.

## Treasury Department Still Determined to Collect 50 Per Cent. on Manufactures of Agate, Coral, and Other Precious Stones.

BOSTON, Mass., May 2.—That the Treasury Department has, or now may, withdraw from its position as to collecting 50 per cent. duty on manufactures of agate, alabaster, coral, etc., whether or not the article is intended as a setting for jewelry, is clear from the letter recently received by the Collector at this port from the Department, which has just been made public. The letter reads:

TREASURY DEPARTMENT, April 22, 1908.

Dear Sir—The department is in receipt of your letter of the 14th instant, relative to the classification of agate, alabaster, chalcedony and other articles mentioned in Par. 115 of the tariff act when the same are cut, polished and fitted for use as settings in jewelry.

In the case of United States against Lorsch (T. D. 28513), the United States Circuit Court of Appeals held that certain pieces of agate which had been cut, polished, grooved and were intended for use as bearings for scales, were not dutiable at the rate of 10 per cent. ad valorem under the provisions of Par. 485 of the tariff act for "precious stones advanced in condition or value from their natural state, etc.," but were dutiable at the rate of 50 per cent. ad valorem under the provisions of Par. 115 of said act for manufactures of "agate, alabaster, chalcedony, chrysolite, coral, etc.," for the reason that the provisions of said Par. 115 were more specific as to articles of the character therein expressly named than were the provisions of said Par. 485.

The department is of the opinion that under said decision articles of the character described in said Par. 115, when advanced in condition by a process of manufacture, should be classified as dutiable under said paragraph, regardless of whether the same are intended to be used as jewelry or otherwise, for the reason that no other reference to the purpose for which such articles are intended to be used is made in either said Par. 115 or in Par. 485.

You are, therefore, instructed to classify articles constituting manufactures of agate, alabaster, chalcedony, chrysolite, coral, etc., as subject to duty under the provisions of said Par. 115.

Respectfully, JAMES B. REYNOLDS, Acting Sec. COLLECTOR OF CUSTOMS, Boston, Mass.



## Providence.

The Ostby & Barton Co. closed down last week for its annual stock-taking week. Henry J. Geer is fitting up a factory at 9 Calender St. He will manufacture plated jewelry.

The Lees Findings Co. has removed its shop from 151 Pine St. to 9 Calender St. Edward H. Grimm, a designer, who has hitherto been located at 151 Pine St., has also changed his location to 9 Calender St.

Registered in the local hotels last week were the following buyers: Leo Leubuscher and L. Block, of the L. Block Jewelry Co., Milwaukee; G. M. Bramen, of A. & J. Plaut, Cincinnati, and Henrietta Graff, of Berg Bros., New York.

Six handsome silver trophies have been offered by Commodore W. C. Pearce of the Washington Park Yacht Club for a series of launch races to be held by the club every Saturday and holiday. The cups were exhibited last week and were the subject of considerable admiration and comment.

The suit brought by Leroy M. Emhoff against Charles H. Davis, doing business as Davis Bros., resulted in favor of Mr. Davis, who has been awarded costs against the plaintiff. The suit, which was to recover an expressman's bill of \$35 for moving household goods belonging to a former employe of Davis Bros. from Providence to Boston, came up in the Superior Court, April 24, and at the conclusion of the plaintiff's testimony Mr. Emhoff was non-suited.

Oscar Karlson was arrested early last week at Woonsocket by private detectives, as was Maria G. Gabbles. The charge against them is larceny of jewelry and clothing valued at several hundred dollars, which, it is said, were taken from the home of E. H. H. Smith, of the E. H. H. Smith Silver Co., Bridgeport, Conn. The woman, the detectives claim, was employed as a domestic in the house where the jewelry was stolen, and that the man had been calling upon her. Karlson was taken to Bridgeport for trial.

The Union Trust Co., with an entirely new set of officers and strong backing, reopened its doors Monday morning, after having been closed since Oct. 24, when, during the height of the financial panic, it failed to survive a run and went into the hands of a receiver. Perhaps nothing within the past four years has had as far-reaching an effect on the jewelry trade as the closing of this bank. When it went into the receiver's hands the funds of several of the large manufacturing jewelers were tied up in its vaults. When the bank closed there was \$28,000,000 on deposit. The bank was reopened on a somewhat different basis than that under which the business was run previous to the reopening. Depositors who had accounts of \$100 or less were paid in full, and those whose accounts were \$100 or more were permitted to check out an amount up to 25 per cent. of their full account. Six months hence they can draw out 25 per cent. more. This has had the effect of placing \$3,000,000 in available cash circulation in this city—a fact which has had an immediate effect on general trade conditions here, and which has had a particular reflection of the jewelry business.

## Newark.

Charles E. Vail, Plainfield, N. J., has moved from Orchard Pl. to Norwood Ave., where he will occupy the property which he purchased some time ago.

Miss Imogene W. Drake, daughter of Nathaniel Drake, of 971 Clinton Ave., Irvington, and Ernest A. Dreher, a manufacturing jeweler, of 15 Van Ness Pl., this city, were married in the home of the bride's parents, April 28, by the Rev. John William Ryder, pastor of the Watsessing M. E. Church.

Harry A. Norton, who formerly conducted a pawnbroker's store on Perry St., Trenton, N. J., was arrested in Newark, a short time ago. Norton is wanted in Trenton to answer a charge of embezzling a quantity of silverware that was given into his care by a Lafayette St. woman. Since Norton came to this city he has been engaged in the jewelry business at 239 Littleton Ave. The arrest was made by Detective Sergeants Ryan and Long, of the city police force. Norton was held in \$500 bonds for his appearance before Mercer County Court.

## Trade Gossip.

Hammersmith & Co., San Francisco, Cal., recently displayed a large line of goods made from brass cannon shells, ranging from the size of the machine gun up to six inches in diameter. The display is very catchy and timely. A large line of battle-ship fleet souvenir spoons is also being displayed by this company, the design being made by Mr. Hammersmith.

One of the cleverest and most complete and compact articles that has been offered to smokers in a long time, is a device known as the Hold-On cigar cutter, which has just been put on the market. When closed, the cutter is so small that it can conveniently act as a watch charm, while a touch of the spring opens it and it is ready for action. The cutter cuts the cigar clean, is simple in construction and folds so compactly that it is bound to meet with success. It is made in gold, silver, gold plate and white metal.

One of the latest novelties that is attracting widespread attention at present is the interchangeable scarf pin, which has been patented, and is being manufactured by Rothschild Bros. & Co., 51 Maiden Lane, New York. For some time past it has been fashionable to have jewels match in color the gowns on which they are worn, and the popular fad has grown until the desire prevails at present for men to match the cravat in the same way. The interchangeable scarf pin permits the wearer to have several colored stones always at hand to be slipped over the stem at will, thus making the cost far less, and the variety and appearance just as effective.

The store of J. J. Zock & Co., Toronto, Ont., was destroyed by fire May 2. The loss is said to be about \$60,000.

R. M. Craig, Haskell, Tex., is making improvements in the interior of his store in order to meet the demands of his increasing business.



Frank Thomas has re-engaged in business at Camden, N. J.

Otto C. Rickert has opened a retail jewelry store at Ashland, Pa.

N. Roff has started in business at 4715 Ashland Ave., Chicago, Ill.

George T. Sellers has opened a repairing shop in Weymouth, Mass.

Ben. F. Haller, Jr., has engaged in the retail jewelry business at Holdredge, Nebr.

Charles H. Brink has started in business on his own account at 404 16th St., Denver, Colo.

E. C. Ernestene has opened a store in the Grand Hotel Block, Nebraska City, Nebr.

Benjamin Sachs is now in the diamond business at 901 Heyworth building, Chicago, Ill.

S. Lefkowitz has started a jewelry and loan business at 161 S. Clark St., Chicago, Ill.

T. J. Beavers is about to open a jewelry and watch repairing business in Williamson, W. Va.

Arthur Moore recently began business as a retail jeweler and watch repairer in Carthage, Mo.

Victor Sterns has opened a store at 14 N. Pack Square, Asheville, N. C., to deal in antique jewelry.

The Electro-Clock Co. has been incorporated in Baltimore, Md., with a capital stock of \$40,000.

R. S. Schindel & Co. have been incorporated, with a capital of \$25,000, in East Orange, N. J., to do a manufacturing jewelry business.

The H. H. Hawley Co., Dallas, Tex., was incorporated about a week ago, with a capital stock of \$50,000, to engage in the jewelry business.

The Morrison Jewelry Co. has been incorporated in East Liverpool, O., with a capital of \$10,000. W. C. Morrison will manage the business.

The Beaumont Optical Co., Beaumont, Tex., has been incorporated, with a capital of \$4,000. The incorporators are W. F. Keith, C. H. Aronsfeld, H. A. Philipson, B. Richardson and L. E. Nay.

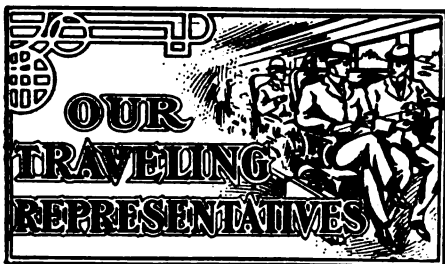
## Buffalo, N. Y.

Benj. Lewin & Son have succeeded to the business of Benj. Lewin, 37 Dun building.

The regular monthly meeting of the Optometrical Society of this city was held Friday evening in room 139 of the Lafayette Hotel. Besides the routine business the members listened to Wm. Bilicke, who lectured on "The Theory of Lenses in Optical Instruments."

Thos. Morris, a jeweler of Crookston, Minn., is erecting a new business building to cost \$12,000.





A. R. Cooper is making the California territory for M. Schussler & Co., San Francisco, Cal.

J. B. Tucker, with W. E. Graves, San Francisco, Cal., is on a trip through southern California.

C. F. Redman, with the Alphonse Judis Co., San Francisco, Cal., is in from his trip through the south.

Traveling representatives in San Francisco, Cal., last week, included: J. F. Finley, Whiteside & Blank; T. Epstein, Illinois Watch Case Co.

Traveling representatives in Toronto, Ont., last week, included: Ernst Gideon Bek (Pforzheim, Germany); E. E. Stockton, E. Ingraham Clock Co.

Traveling representatives in Los Angeles, Cal., recently, include: H. A. Kidder, Henry A. Kirby; Louis Freund, Henry Freund & Bro.; C. Edward Innes, Henry M. Abrams Co.

G. F. Arnold, with A. I. Hall & Son, San Francisco, Cal., is in Portland, Ore., while O. G. Boss and Mr. Smith, with the same company, are making their regular trips in California.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: William A. Lamb, Geo. H. Fuller & Son Co.; Emil Pick, Hammel, Riglander & Co.; E. J. Hiller, Sussfeld, Lorsch & Co.; Robert E. Kehl, F. H. Noble & Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Charles B. Smith, M. B. Bryant & Co.; T. A. Brennan, L. Witsenhausen & Co.; Mr. Ehrlich, Ehrlich & Co.; Mr. Linton, E. H. H. Smith Silver Co.; H. C. Kionka; Theodore Wagner; L. E. Picard, American Watch Case Co.; J. Fagan, Unger Bros.

Traveling representatives visiting Indianapolis, Ind., recently, were: Alexander Mayer, Arnstein Bros. & Co.; Carl F. Haber, Towle Mfg. Co.; E. G. Seymour, Shepard Mfg. Co.; I. B. Carmichael, Bride & Tinkler; Herbert C. Schwab, A. G. Schwab & Sons; D. A. Burt, R. Wallace & Sons Mfg. Co.; J. Thompson, J. B. Bowden & Co.; R. S. Atwood, Gorham Co.

Traveling salesmen visiting Boston, Mass., during the past week, included: E. Cooper Stone, Jones & Woodland; Mr. Crane, Stroebel & Crane; Charles Tomer, Adelphi Silver Co.; Mr. Unger, Unger & Christl; J. D. Pettengill, International Silver Co.; Mr. Coulter, Libby Glass Co.; Jacob Schorsch, Emrich, King & Schorsch; H. E. Slater, Whiteside & Blank; Victor Dominick, Dominick & Haff; Lucien M. Zell, American Gem & Pearl Co.

Traveling representatives who called on the trade in Omaha, Nebr., during the past week, were: Horace G. Smith, Shepard Mfg. Co.; S. W. Abbey, E. Ira Richards & Co.; Robert Edwards, Whiting Mfg. Co.; E. B. Frank, Pairpoint Corporation; Robert E. Kehl, F. H. Noble & Co.; T. S. Richter, Doran, Bagnall & Co.; Leopold Heyman, Stern Bros. & Co.; M. F. Thornton, A. J. Hedges & Co.; A. S. Riley, Mandeville, Carrow & Crane; H. N. Van Bergen, Snow & Westcott; H. J. Perl, Wagner Comb Mfg. Co.; H. Lacour, A. Gredelne; Charles E. Bride, Bride & Tinkler; William A. Lamb, Geo. H. Fuller & Son Co.; A. L. Hancock, C. Sydney Smith & Co.; M. S. Greenbaum, Wm. I. Rosenfeld; Mr. Thornton, Hayden W. Wheeler & Co.; M. F. Thornton, A. J. Hedges & Co.

A number of traveling representatives, last week, visited the trade at Pittsburg, Pa., including: Charles S. Miller, Ansonia Clock Co.; W. D. Powers, Wm. C. Greene Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Mr. Kettlety, A. H. Bliss Co.; G. L. Sweet, R. F. Simmons Co.; George A. Allsopp, Jr., Allsopp Bros.; H. T. Daughaday, Providence Mfg. Co.; Mr. Leach, Leach, Miller & Co.; Gerard M. Wildes, Scofield, Melcher & Scofield; Fred H. Felger, F. & F. Felger; Mr. Cunningham, E. L. Spencer Co.; F. C. Winship, H. C. Fry Glass Co.; Mr. Somes, Bates & Bacon; L. B. Jones, C. A. Marsh & Co.; Alfred J. Moss, Ostby & Barton Co.; Frank W. Bloomer, E. I. Franklin & Co.; William W. Middlebrook, B. A. Ballou & Co.; Lucien Rockwell,

Poole Silver Co.; J. B. Macdonald, Wolcott Mfg. Co.; Charles S. Williams, Landers, Frary & Clark; A. J. Sherrard, Enos Richardson & Co.; H. B. Bliss, Gorham Co.; Frederick S. Potter, Flint, Blood & Co.; Frank J. Ryder, Walter E. Hayward Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; M. Wille.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Norbert Gunsberger, L. & M. Kahn & Co.; D. A. Davidson, Wallach & Davidson; Gus Rodenberg, Rhode Island Novelty Co.; N. Moore, Austin & Stone; George N. Steer, George N. Steer & Co.; A. J. Moss, E. C. Ostby and C. Drown, Ostby & Barton Co.; J. S. Cunningham, E. L. Spencer Co.; J. F. Ripley, Standard Button Co.; Max Jacoby, Manchester Mfg. Co.; B. Nussbaum, Nussbaum & Hunold; F. C. Somes, Bates & Bacon; L. Hyman, Stern Bros. & Co.; J. J. Sommer, J. J. Sommer & Co.; I. Smith, Horton, Angell & Co.; A. Dolan, Moore Mfg. Co.; F. S. Potter, Flint, Blood & Co.; J. White, White & Rounsaville; Frank W. Bloomer, E. I. Franklin & Co.; Mr. Lucas, Frank W. Smith Co.; W. H. Gregory, Strobel & Crane; J. Cohn, Michigan Optical Co.; Mr. Howard, Mason & Howard; Mr. Remington, Carter, Quarstrom & Remington; Mr. Brigham, Cheever, Tweedy & Co.; W. Melcher and Gerard M. Wildes, Scofield, Melcher & Scofield; Mr. Marble, L. B. Marble & Co.; E. C. McKeen, Waltham Watch Co.; Emil Herbeck, Herbeck, Demer Co.; W. R. Eliot, Meriden Cut Glass Co.; L. B. Jones, C. A. Marsh & Co.

### Connecticut.

W. E. Dunbar has been elected a member of the Board of Assessors of Bristol.

Charles D. Morris has just been elected chairman of Wallingford's town committee.

Thus far no clue has been obtained to the thief who recently entered the jewelry store of H. S. Townsend, Winsted, and escaped with stock valued at \$600.

F. A. Wallace, Wallingford, is a candidate for one of the alternate delegates to the Republican Presidential convention, which will be held in Chicago next June.

Patents have been recently granted to J. Morway, of Plainville, on a repeating alarm clock, and to J. J. Tansey for a suction device designed to secure glasses in place.

Peter Osborn, formerly in the employ of the movement department of the Seth Thomas Clock Co., is reported to have died in Ireland, where he had gone a short time ago.

Robert M. Wilcox, who returned from Honolulu, where he and his wife, Ella Wheeler Wilcox, spent the Winter, is now at Short Beach superintending improvements in Bungalow Court.

Wm. E. Sessions and his aged mother arrived home, about a week ago, from Sarasota, where Mr. Sessions had taken his mother for the benefit of her health. Mrs. Sessions has not improved appreciably, however, and physicians thought it best to take her home again.

C. M. Parker, who for many years conducted an optical establishment in New Haven's leading mercantile center, moved last week into attractively furnished quarters adjoining his old location. The new establishment is equipped with every modern optical appliance.

According to the will of P. A. Winterfeldt, a watch repairer of New Haven, property valued at about \$800 has been bequeathed to his daughter, Mrs. Anna Elizabeth Hada, with whom the testator made his home. The bequest is given to Mrs. Hada with the provision that she provide for her mother, who is named as executrix.

E. H. H. Smith, president and treasurer

of the E. H. H. Smith Silver Co., Bridgeport, upon his return with his wife, recently, from Briarcliff, found that his home had been ransacked and robbed of several jewels. A girl 19 years of age, said to have been a maid in the employ of Mr. and Mrs. Smith, was later arrested at Worcester, Mass. A man was also taken into custody at Woonsocket, R. I., both of whom were charged with knowing something of the robbery.

F. W. Long, optician, New Britain, suddenly left town about a week ago, leaving behind his office furniture. An attachment was shortly afterwards placed by Deputy Sheriff L. M. Cowels upon the optician's desk to cover a bill of \$10.80 alleged to be due to Edward G. Hart, of Hartford. Later Long gave a bill of sale for \$10 of all his office furniture to a man named Alling, of Hartford, who came to New Britain to take it away. It was loaded on an express wagon when the sheriff noticed it. Seizing the desk, he pulled it out and took possession of it.

Albert Kohn, of the jewelry firm of Henry Kohn & Sons, Hartford, last week presented a handsome automobile trophy to be awarded to the successful contestants in the automobile contest, May 16. The trophy is a French bronze model of an automobile reproduced in the act of racing at full speed, the driver leaning well forward with the typical auto expression on his visage, and his hands firmly clutching the steering gear. On his left sits the mechanic, who also has a firm hold of the machine. The model was made in Paris and is mounted on a wooden base.

### Pacific Coast Notes.

L. S. Swain, Richmond, Cal., has decided to move his business to Oakland, Cal., and is now disposing of his entire stock.

F. E. Jenkins, Santa Paula, Cal., has announced that J. W. Hodge, Fillmore, is the winner of the watch in the contest which he recently held.

The American Jewelry Co. has been incorporated at Bakersfield, Cal., with a capital stock of \$100,000 by N. R. Solomon, C. G. Law and B. Snyder, all of Bakersfield.

On account of the great number of burglaries recently reported, many of the jewelers of Stockton, Cal., are installing burglar alarms which are connected with police headquarters.

An attempt to loot the show window in the store of F. F. Daunt, on Canal St., Merced, Cal., was made recently by some one who poked a buggy axle through the plate glass. The thief was evidently frightened away before anything of great value was taken.

H. Morton, who conducts a store in Oakland, Cal., has left for Baltimore, Md., as a delegate from the California Methodist Episcopal Conference to the Quadrennial Conference of the Methodist Episcopal Church, to be held in that city during the present month.

T. P. McIntyre, Eveleth, Minn., has been elected city clerk to fill out the unexpired term of the late A. Skeel. The new clerk will hold office until Jan. 1, 1910.





**ENTERPRISING** and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for **ILLINOIS WATCHES**, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

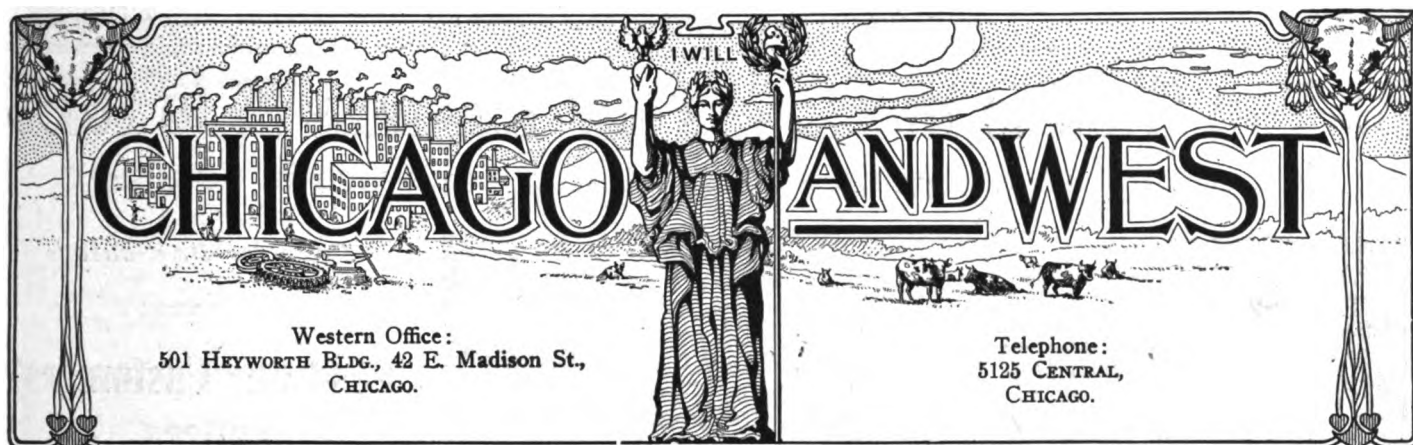
If you are not familiar with the superior quality of—and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.

Price List sent on application.

**ILLINOIS WATCH COMPANY**  
**SPRINGFIELD**





VOL. LVI.

CHICAGO, WEDNESDAY, MAY 6, 1908.

No. 14.

## Chicago Notes

Mrs. M. Hirsch is on a visit to New York.

Wolf Bros. are enlarging their store on Clark St.

J. W. Forsinger purchased an automobile last week.

Geo. H. Spies has been taking a vacation at West Baden.

Will Beck, of Sioux City, Ia., was a visitor here last week.

Frank Waugh, of the E. Kirstein's Sons Co., was here last week.

Carl I. Josephson, Moline, Ill., spent a few days here last week.

Henry Freund, of Henry Freund & Bro., N. Y., was here last week.

A. G. Schwab, of A. G. Schwab & Sons, Cincinnati, O., was here last week.

O. A. Starke, of the Star Watch Case Co., was here for a few days last week.

Mr. and Mrs. Wm. M. Alister are spending a few weeks at Oconomowoc, Wis.

Henry Reinhard, of the Varney Jewelry Co., Wichita, Kan., has been here all week.

R. Bruening, with the Schrader-Wittstein Co., is on a western and southern trip.

Theo. Jacobs, of Theo. Jacobs & Co., has returned from a two weeks' purchasing trip east.

Moore & Evans have taken the store at 157 Wabash Ave. for their sporting goods department.

W. Ullrich, of Ullrich Bros., Evanston, has opened a new jewelry store at 995 Milwaukee Ave.

N. Roff, formerly with Forstrom Bros., has engaged in business for himself at 4715 Ashland Ave.

Briggs & Dodd, jewelry auctioneers, are making a sale for R. Van Keuren & Co., Savannah, Ga.

Among the buyers in town last week was Mr. Greenwood, of Fish & Greenwood, Reedsburg, Wis.

C. L. Jerome, diamond dealer, has removed from the 13th to the ninth floor of the Heyworth building.

A. N. Kuhn will hereafter cover the territory formerly visited by Robt. L. Clark, for the Towle Mfg. Co.

Mr. and Mrs. Louis Holzheimer, Elmira, N. Y., parents of A. Max Holzheimer, are here on a visit.

Sproehle & Co., heretofore exclusive watch jobbers, will hereafter carry additional lines of 10 karat jewelry.

The Wadsworth Watch Case Co. has installed a new large safe in its premises in the Columbus building.

B. Schuette, J. A. Lucas and F. F. Klosterman have been appraisers of the bankrupt estate of the F. C. Happel Co.

A first dividend of 12½ cents has been ordered paid by the bankrupt estate of Sigmund Ascher, 444 Milwaukee Ave.

Ben Sachs, formerly with the Bauman Loan Co., has engaged in the diamond business at room 901 Heyworth building.

Wm. F. Zibell, receiver for the estate of Max. Marcus & Co., has been appointed trustee of the estate under a bond of \$5,000.

E. D. Buell, Wm. Hathorn and Samuel Cutler have been appointed appraisers for the estate of Maison Nouvelle, bankrupts.

Henry E. Volkman, Kankakee, Ill., has admitted his eldest son to partnership and the firm is now Henry E. Volkman & Son.

Albert Happel, of F. C. Happel & Co., is in Providence this week to see if the affairs of the company can be straightened out.

Samuel H. Wiener, formerly in charge of the optical department of Jos. Brown & Co., has opened an optical parlor at 269 W. 12th St.

C. D. Gardner, Manistee, Mich., was here last week to meet his wife and daughter who have been spending the Winter in California.

Samuel Liefkovitz, formerly of El Paso, Tex., has engaged in the jewelry and loan business at 161 S. Clark St., under the name of Samuels' Loan Bank.

The Elk Button Watch Co. has been incorporated here with a capital of \$30,000. The incorporators are Clifford V. Bates, John W. Harris and F. Benjamin.

John R. Lilja, diamond buyer for Benj. Allen & Co., will sail to-day for the European diamond markets. Benj. Allen & Co. are heavy purchasers of diamonds abroad.

Harry E. Farquharson, representing the E. A. Potter Co. and E. D. Gilmore & Co., has removed from the Columbus Memorial building to room 902 Heyworth building.

F. B. and D. N. Tinker, Chicago, have bought out the retail jewelry store of H. L. Dodge, Anacortes, Wash. D. N. Tinker will manage it under the name of Tinker Bros.

T. L. Combs, Omaha, Nebr., was here last week. Mr. Combs has secured the services of Sam Martin, jewelry auctioneer, and is now holding an auction sale in Omaha.

May Alicia Dungan, daughter of C. P. Dungan, of the International Silver Co., was united in marriage on May 6 to Thomas J. Rigney, at St. Luke's Church, River Forrest.

"Tony" Serewicz, who is traveling abroad for the Dueber-Hampden companies, writes his friends in Chicago that during his visit to Rome he was granted an audience with the Pope.

D. W. Wiser, formerly with Heintz Bros., Buffalo, N. Y., and lately with Moser Wolfe, New York, will take up his residence at Watertown, S. Dak., where he has important real estate interests.

C. E. True, formerly in business at Muskegon, Mich., announces his intention of again entering the jewelry field in Muskegon in the Fall. Mr. True has just written a novel called "Uncle Carl" under the *nom de plume* of "Surev."

J. C. Crumm, alias Young, was arrested here last week charged by L. L. Sachs, of "Lucios," with purchasing \$50 worth of jewelry with a worthless check. He was sentenced to serve out a fine of \$100 and costs in the county jail.

Theo. Wolff, retail jeweler of Norway, Mich., was here last week and announced that he had sold out his business to a Mr. Zimmer. Mr. Wolff will again embark in the retail jewelry business in the Fall, at either Los Angeles or Pasadena, Cal.

Jones & Dreyer, creditors for \$1,824; H. F. Weber, creditor for \$850, and L. W. Johnson, creditor for \$370, have filed a petition in involuntary bankruptcy against Nellie D. Smith, whose occupation, according to the petition, is principally agricultural.

Geo. H. Wilcox, president of the International Silver Co.; George Munson, director and manager of factory "H," and C. H. Tibbets, director and manager of Simpson, Hall, Miller & Co., were here, last week, on a visit to the Chicago offices of the companies.

A meeting of the creditors of the Shourds, Adcock, Teufel Co. took place last Tuesday before Referee Eastman. An objection to the proposed composition at 40 cents on the dollar was made by Samuel L. Winternitz & Co., auctioneers, who guaranteed to get \$40,000 for the estate net. As no one bid over this the court ordered Winternitz to hold the sale. The old premises at the corner of State and Madison Sts. will be retained until the end of the sale, which commences Tuesday, May 12.

A meeting of the creditors of Jos. Brown



# Do You Want to Increase Your Business 25 to 100% in a Simple and Dignified Way With a High-Grade Catalog?



STORE OF BAUER BROTHERS, ZANESVILLE, OHIO.

*Write for Particulars*

## Read Our Customers' Letters

ZANESVILLE, Ohio, Jan. 8, 1908.  
The Arnstine Bros. Company,  
Cleveland, Ohio.

Gentlemen:—Your letter of the 4th inst. to hand. Will say we are glad to be with the progressive and prominent merchants you are to illustrate in your Souvenir Book. We believe in your Catalog and method of doing business as it is a big trade winner. We will be with you this year.

Yours respectfully,

BAUER BROS.



STORE OF MAWHINNEY & RYAN COMPANY, OMAHA, NEB.

The Arnstine Bros. Company,  
Cleveland, Ohio.

OMAHA, Neb., Jan. 7, 1908.

Gentlemen:—The panic of the latter part of 1907 was responsible for a decrease of our November and December business, but the Catalog issued at about the time of the greatest scare helped to save the day and added very materially to the volume of business, and we are more than pleased at the results. Yours truly,

MAWHINNEY & RYAN CO.

This concern used the Arnstine Bros. Company's Catalogs in 1903, 1905, 1906 and 1907, and have again placed their order for 1908.

**Write us at once for samples and particulars FREE**

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

# THE ARNSTINE BROS. COMPANY

*Originators of Our Exclusive Catalog Method for the Retail Jeweler*

**CLEVELAND, OHIO**

IN WRITING US, PLEASE MENTION THIS ISSUE, "JEWELERS' CIRCULAR-WEEKLY"



& Co. was held before Referee Eastman, Tuesday, April 28. The creditors didn't seem anxious to make the settlement of 25 cents on the dollar, and the matter was postponed until yesterday in order to allow an expression of opinion from creditors not yet heard from. The stock appraised at 50 cents on the dollar inventories about \$55,000. The receiver has \$6,000 cash in his possession. There is an equity of \$7,500 for goods hypothecated, taken at cost price.

"Whitey" Armstrong, accused of complicity in the robbery of A. W. Johanson's jewelry store nearly three years ago, and who was recently brought here from Los Angeles, Cal., was convicted of the charge and received an indeterminate sentence in the penitentiary of from one to 14 years. Ed. McGuire, another accomplice in the same robbery, who was brought here from Boston, Mass., and who jumped his \$5,000 bail here, was caught in Baltimore, Md., and upon being admitted to bail there again disappeared. He is still at large.

Antonio Lupo, conducting a store for the sale of dry goods, millinery, toys, books, jewelry, etc., at 178 Larrabee St., has filed a petition in involuntary bankruptcy and schedules his liabilities at \$4,068 and his assets at \$3,407. Stock is estimated at \$2,277, and the outstanding accounts at \$1,130. Outside of money loaned to him and money placed on deposit with him, he owes the following firms more than \$50: Benj. Allen & Co., \$92; Despres, Bridges & Noel, \$145; Milton S. Herzog, \$262; H. Davidson & Co., \$292; Emil Braude & Bro., \$400; B. Schuette, \$438; S. Lazarus & Co., \$439; Albert M. Johnson, \$440. Lupo, who has a wife and eight children, claims \$400 worth of jewelry exempt under the bankruptcy act.

### Omaha.

T. L. Combs left last week on a business trip to Chicago, Ill.

Geo. E. Smith, St. Louis, Mo., was in Omaha, last week.

Geo. W. Ryan has returned from New York, where he went on business.

H. S. Knapp, with the Shook Mfg. Co., is making a trip through Iowa on business.

The stock of the late A. B. Huberman is being closed out, and the business will be discontinued.

Miss Mary Hurst, with the C. B. Brown Co., has returned from a month's stay in Denver, Colo.

Sidney Mandelberg, son of A. Mandelberg, came up from Kansas City for a few days last week.

J. F. Dart, Shenandoah, Ia., has taken a position with the Mawhinney & Ryan Co. as watchmaker.

Emil Thompson, for a long time with the late A. B. Huberman, has entered the employ of Joseph P. Frenzer.

Fred Brodegaard & Co., who recently suffered a loss by fire, are remodeling their store and will put in new fixtures.

T. L. Combs & Co. are closing out the balance of their jewelry stock, which was damaged by fire and water. They will remodel the store when the entire stock is disposed of.

J. Earl Clay, formerly of this city, has bought out the Norfolk Jewelry Co., at

Norfolk, Nebr., added new fixtures and stock and will have a very attractive store when completed.

The following out-of-town jewelers were in this city last week, purchasing stock: J. W. Crabill, Plattsmouth, Nebr.; W. B. Graves, Elkhorn, Nebr.; L. B. Hoyer, Woodbine, Ia.; J. J. Jolliffe, Logan, Ia.; H. O. Thomas, Hampton, Ia., and Joseph Levinson, Deadwood, S. Dak.

### Cincinnati.

M. F. Conley, Louisiana, Ky., was visiting here for a few days the past week.

Clarence Loeb, with Herman & Loeb, is making a business trip in eastern Ohio.

Hugo Lindenberg, of Lindenberg & Fox, is back from an extended southern trip.

Joseph Phillips, of the Sterling Glass Co., left, this week, on an eastern business trip.

C. W. Wilson, of the New York Standard Watch Co., was a caller in this city last week.

Charles W. Schoenig, of the Herman E. Promnitz Co., will call on his eastern trade this week.

I. N. Fox, of Lindenberg & Fox, is home from a several months' sojourn at southern pleasure resorts.

The White Sapphire Co., Vine St., is closing out its business and an auction sale of the stock began this week.

B. D. Stewart, Rockview, W. Va., who visited this city last week, said he contemplates moving his business to Pineville, W. Va., in the near future.

James E. Curran, auctioneer, has just completed a sale of the entire stock of C. K. Weaver Miamisburg, O. Mr. Weaver will locate in Lawton, Okla.

Jonas Frankel has closed his business at 521 W. 6th St., and has taken charge of the watch repairing department of Max J. Greenwald's store, 37 Arcade.

Jonas Wise, of Frohman & Co., is calling on the trade in the north and west. Harry Bohmer, Jr., has returned from finishing B. S. Newman's trip for this house.

T. J. Beavers, Williamson, W. Va., was in this city last week, and bought a complete outfit for the new retail jewelry and repairing business which he is opening at Williamson.

The will of the late D. Jacobs, of D. Jacobs & Co., who left an estate of \$25,000, was filed in the Probate Court, April 30. Mrs. Henrietta Jacobs, the widow, is the executrix.

The many friends of John Holland, of the John Holland Gold Pen Co., are very glad to hear that he has sufficiently recovered from his recent illness to again be seen in his office.

The suit of Mrs. Wegelin, alias Mary Brown, against Joseph Mehmert and his watchmaker, "Nick" Eick, has been withdrawn by Mrs. Wegelin, as she had no grounds for her action.

Wallenstein, Mayer & Co. dined their office and traveling force at the St. Nicholas Hotel one evening last week. About 12 participated in the feast and the affair was a most enjoyable one.

Eugene Mahy, of E. Mahy & Co., is inventing a tool which, when completed, he expects will enable him to do diamond cutting more accurately and more rapidly than

heretofore. There will be no time lost in the setting of the stone while cutting it.

Baldus Mauthe, brother of Chris. Mauthe, Jr., the Vine St. jeweler, died suddenly, April 30. Deceased was well known to many members of the trade, and his death is much regretted by his many friends.

Out-of-town dealers here in the past week buying stock included: E. C. Wines, of White & Wines, Richmond, Ky.; J. B. Hesselbrock, Liberty, Ind.; F. G. Wittlinger, Middletown, O.; J. E. Zimmerman, New Holland, O.; J. Jones, Lexington, Ky., and J. D. Ward, Rising Sun, Ind.

The local Wholesale Jewelers and Manufacturers' Association held a meeting April 28, and the following committee was appointed to draw up resolutions on the death of D. Jacobs, deceased, who was a member of the association: Joseph Noterman, of Joseph Noterman & Co.; Jacob Frohman, of Frohman & Co., and Charles Becker, local manager of the Philadelphia Watch Case Co.

Mrs. Clara G. Keck, widow of the late Herman Keck, and administratrix of his estate, was recently given authority by the Probate Court to vote for a reduction of the capital stock of the Herman Keck Mfg. Co. and to surrender excess stock, as well as permission for a reappraisal of the estate. The appraisal was made in May, 1907, and 283 shares of stock in the Herman Keck Mfg. Co. of a par value of \$100 belonging to the estate were appraised at \$184,850. A dividend of 600 per cent. had been declared upon this stock, and was paid. It has since been found that the dividend should have been 552 per cent., and the former dividend was included in the inventory. In order to rectify this error a reduction in the capital stock is necessary to cover difference presented. The inventory valued the entire personal estate of Mr. Keck as \$198,100.

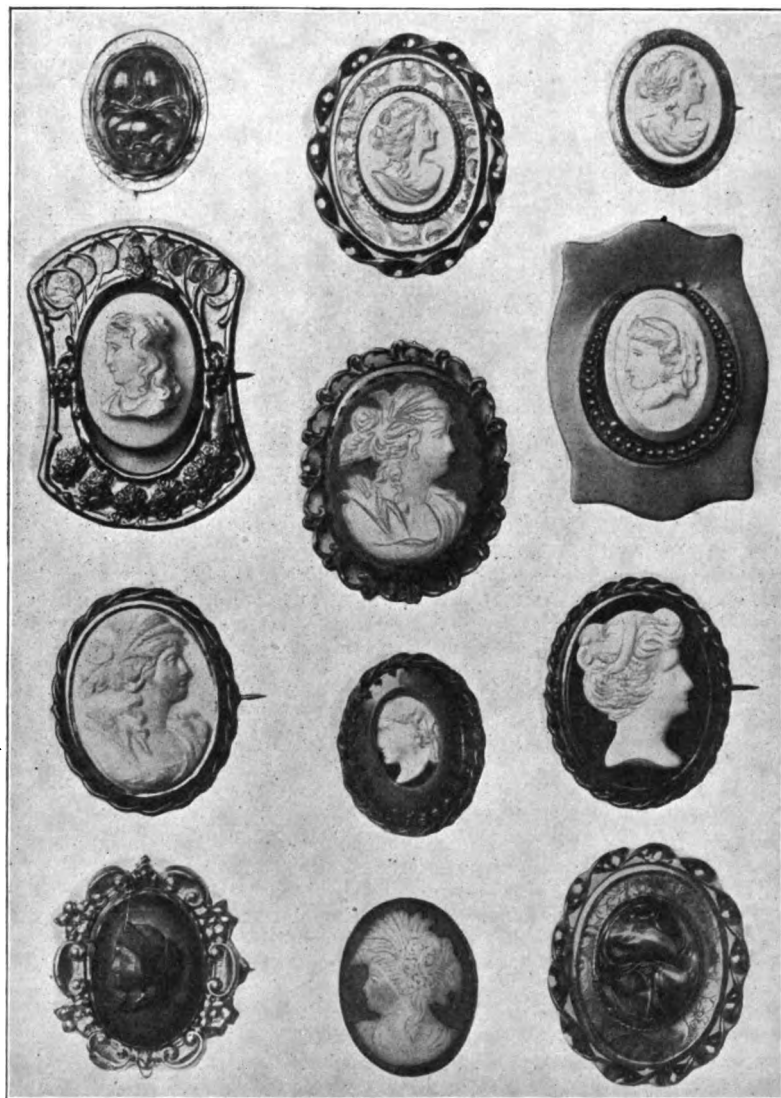
### Columbus, O.

Wm. Wasman, representing a local jewelry house, returned to this city recently, bringing with him a bride. Mrs. Wasman was formerly Miss Estelle Keeble, of St. Louis.

A certificate of incorporation has been granted by the State Department in this city to the Morrison Jewelry Co., East Liverpool. The capital of the concern is \$10,000, and the directors are: Gertrude Morrison, W. C. Morrison, W. D. Wade, N. D. Conkle and Laura B. Wade.

Cave & Plunkett, Houston, Tex., have made arrangements for enlarging their already prosperous business by securing new capital. To this end they decided to incorporate, and invited James Allan, Jr., of the Allan Jewelry Co., Charleston, S. C., to visit Houston with a view to becoming interested in the firm. They had been in his employ for several years. Mr. Allan came, looked into matters generally and decided that the plan proposed was a good one. Accordingly the stock company has been organized, with D. M. Cleave as president, James Allan, Jr., as vice-president, H. C. Plunkett as secretary-treasurer. H. C. Schirmer, of Charleston, S. C., will be a director in addition to the officers named.





## WHY NOT!

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**¶** You need these goods now while they are having big sales. It will cost you nothing to see them, so why not write to-day.

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ATTLEBORO, MASS.**

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Address all Communications to Attleboro, Mass.



rings, \$2.83 up; white diamonds, perfect, 60 to 85 cents. Be quick for these bargains.

**DAN I. MURRAY**  
IMPORTER AND BROKER

3 MAIDEN LANE, NEW YORK 151 WABASH AVE., CHICAGO, ILL

**S**OLID gold jewelry at less than plated jewelry costs. I bought 5,000 pieces, including cameo scarf pins, brooches in real cameo and corals, veil pins, cuff pins, rings, etc., all at less than one-half the regular price, as I bought them in trade. Sale prices from 45 cents to \$1.38 in scarf pins, cuff pins, etc., large fine solid gold cameo belt pins and brooches, \$3.37 to \$5.00. Sent on memo. bill to well-rated dealers. Sold for cash only.

Look them over, return what is not wanted, enclose your check in box for goods kept, no other way. I have fine coral and amber necklaces, 38 cents a string; diamond

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Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. They come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

**50c.  
to  
\$5.00**

at a handsome profit. Ask your jobber or write us for sample assortment.

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NOVELTY CO.**  
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**LOUIS FELDENHEIMER**

Importer and Cutter of

**PRECIOUS STONES AND PEARLS**

41 MAIDEN LANE

NEW YORK



## Cleveland.

Col. John L. Shepherd, of the Keystone Watch Case Co., was in this city Wednesday.

Galley & Co. have secured the service, as a salesman, of W. J. Salter, formerly of the Cleveland News.

Walter O. Knight, of the Cowell & Hubbard Co., is to be married, June 27, to Miss Ethel M. Trask, of this city.

S. E. Woodruff, of the Cleveland Optical Co., has just returned from a four weeks' trip through Indiana, Michigan and Ohio.

R. A. Heggie, of R. A. Heggie & Bro. Co., Ithaca, N. Y., spent some time in Cleveland on his way home from a western trip.

R. O. Carter has severed his connection with the Burt Ramsay Co., and is making sales daily for the Baker Electric Auto Co.

Chas. Ettinger will discontinue his Franklin Jewelry Co. The fixtures and lease of this Euclid Ave. storeroom are now being advertised for sale.

A petition in bankruptcy was filed last week by Harry Graver, 2412 Woodland Ave. The amount involved is in the neighborhood of \$500 and assets will just about offset liabilities.

Harry Goldberg has discontinued his upper Superior St. store, selling out his fixtures and lease to Biskind Bros., who will conduct this establishment in connection with their Euclid Ave. salesroom.

Gold embossed cards have been received in Cleveland from John Rich, a jeweler and optician of Painesville, O., announcing that he will hold "open house" in celebration of the completion of his 50th year in the retail jewelry business.

Sterling Hubbard, son of Mr. and Mrs. A. T. Hubbard, was married on Wednesday evening to Miss Evelyn Levkowitz. Mr. and Mrs. Hubbard are now on a wedding journey in southern California, and will be at home in Cleveland after June 1.

The firm of David Eaffy & Co., 2 Colonial Arcade, has been dissolved by mutual consent, F. B. Lewis retiring from the business. Mr. Lewis' interests have been purchased by David Eaffy, the remaining partner, who continues the business at the old address.

A party of Mayor Tom L. Johnson's associates in the three-cent fare movement have purchased from J. H. Heiman a magnificent loving cup, to be presented to the Mayor in recognition of the successful termination of his long contest for a municipal street railway system.

The Webb C. Ball Watch Co.'s employees enjoyed their first dancing party Thursday evening, April 30, at Trostler's Academy de Luxe. About 75 couples were present and everyone had a delightful time. The barn dance was a great source of mirth and entertainment.

The wholesale merchants' board of the Chamber of Commerce is making preparations for its 21st trade extension excursion. The trip is to be made over the Pennsylvania lines, visiting some 20 cities, and representatives from the Scribner & Loehr Co., Bowler & Burdick Co. and the Webb C. Ball Watch Co. will probably be in the party.

The following dealers visited Cleveland during the week: Benj. Mosley, Willough-

by; D. Leonheiser, Huron, O.; A. E. Kintner, Painesville, O.; W. J. Higgins, Shelby, O.; Wm. Kutz, Bellevue, O.; Austin & Younglove, Green Springs, O.; O. G. Carter, New London, O.; D. D. Clark, of W. J. Gilger, Norwalk, O.; A. J. Heiman, Barberton, O.; Walter Deuble, Canton, O.

## Springfield, Ill.

### TRADE CONDITIONS.

The jewelry trade in Springfield continues about the same as last year for the corresponding period. There is a slight increase in volume, but it is not very pronounced. When Springfield voted to remain "wet" in the recent local option campaign and thus become a virtual oasis in a local option desert, it was the signal for more shopping here, instead of Decatur and other nearby towns which went "dry." The additional trade from the interurban patrons is especially noticeable in some lines, and jewelry lines are helped out as a result.

Jacob Bunn, president of the Illinois Watch Co., has returned from Hot Springs, Ark.

McConnell & Co. will build a new building this Summer in Harvard Park Pl., where 70 hands will be employed. It will be close to a similar factory of Fred R. Coats.

John Kerin, formerly a finisher at the plants of the Illinois and of the Waltham watch companies, has become a partner in the firm of Schaefer & Kerin, in a cigar store here.

Although urged by scores of his friends, Herman Pierik, a prominent jeweler and head of the Pierik jewelry house of this city, refused to become a candidate for alderman of the Fifth ward.

The printing shop of the Illinois Watch Co., of which J. H. McCrea is foreman, has been moved from the room it has occupied for the past 18 years to a new building, much larger, and away from the factory proper, but on the factory premises. The room thus vacated will be taken by the timing department.

At the "Made in Springfield Fair," which has just been brought to a close here in the State Armory, the Illinois Watch Co. had an exhibit which, to the watchmaker and mechanic especially, and to thousands of others on curiosity bent, proved the most interesting of the fair. Souvenir dials were black fired in full view of the visitors and were handed out. Each one bore the words, "Illinois Watches, Made in Springfield but Sold All over the World." An automatic screw cutting machine for the manufacture of the very smallest of screws used in the watch, was also in operation as was an automatic jewel setting machine. The fair was given by the Chamber of Commerce at the instigation of a newspaper man, and was for the purpose of "boosting" goods manufactured in Springfield. McConnell & Co., manufacturers of balance jewels, also had an exhibit in the building.

Three negroes charged with stealing \$60 worth of jewelry, etc., from the store of J. W. Parker, at Toughkenamon, Pa., Feb. 13, were convicted at Westchester last week and sentenced as follows: John Veals, fine and one year in jail; David Glass and Verdie Bond, fine and four years respectively, in the Eastern Penitentiary.

## Indianapolis.

C. H. Ankeny, Lafayette, came to this city, last week, and purchased a new automobile.

John C. Gigon, with the western agency of the Omega Watch Co., Chicago, was in this city, recently.

A business trip to Chicago was made last week by Charles B. Dyer, who made further arrangements for his European trip, next month.

The candidacy of Isidor Wulfson, at present city inspector of weights and measures, for township trustee, has been endorsed by Carl L. Rost and Ferd. L. Mayer.

Horace Plummer, watchmaker and engraver, has taken a position with J. H. Reed. He was formerly with Mr. Reed, but for some time had been with C. B. Dyer.

E. M. Craft, of the A. P. Craft Co., has been seriously ill at his home in this city for the last three weeks. He is somewhat improved and expects to resume his duties within a few days.

A. E. Dimock, who was recently appointed salesman for the South Bend Watch Co., has been assigned territory in the southwestern part of the country. He will probably make his headquarters at Raleigh, N. C.

I. Grohs, of the I. Grohs Jewelry Co., spent last week in southern Indiana, traveling out of Evansville. He reports that business conditions are improving rapidly in that part of the State owing to increased activity in other lines.

The regular monthly meeting of the Indianapolis Retail Jewelers' Association was held at the Commercial Club building, Monday night of last week. It is expected that a representative of the Oneida Community will address the June meeting.

There were a number of retail jewelers in this city, last week, buying stock. Among them were: John Bauchert, Bauchert & Axline, Noblesville; F. L. McKee, Noblesville; J. W. Hudson, Fortville; John Merrick, Westfield, Ill., and C. H. Ankeny, Lafayette.

Suit has been entered by the receiver of the Indiana Lead & Zinc Co. against J. H. Arnold, Franklin, treasurer of the Indiana Retail Jewelers' Association, to recover \$6,484.66. Mr. Arnold was a stockholder in the company and suits aggregating \$25,972 have been brought against stockholders.

The police believe they have made an exceptionally good catch in the arrest of Robert A. Walters, who escaped from the Marion County Workhouse, in this city, about two years ago. When arrested Walters had two watches in his possession that were identified as being among those stolen from J. C. Ertel, of this city, about 10 days ago.

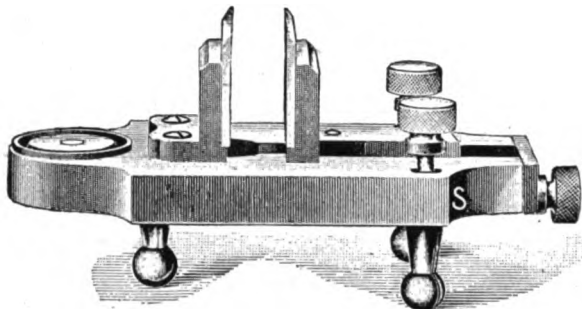
Charles B. Dyer, who is conducting several classes in arts and crafts, states that his semi-annual exhibit, to be held at his place of business, 234 Massachusetts Ave., May 27, will be largely of hand-wrought jewelry and copper work. The exhibition will be held during the afternoon and evening a number of original designs will be shown.

A. L. Schiller, Scranton, Pa., has moved into newly furnished quarters at 401 Spruce St.



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**NEW POISING TOOL, WITH LEVEL**

By means of the spirit level and adjusting screws this tool can be readily placed in a **perfectly level position**, permitting the most accurate work, which is so necessary.



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No. D 70, in wood case  
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No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

**Dueber-Hampden Watches**  
**Dueber Cases—Hampden Movements**

A Complete Line Always on Hand. Mail Us Your Orders

**TRADE-MARKS**

*Manufacturers and Jobbers:*

We now have in preparation a supplement to the second edition of "*Trade-Marks of the Jewelry and Kindred Trades*," and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use*, or *has ever used*, together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

**THE JEWELERS' CIRCULAR PUBLISHING CO.**

11 John Street, NEW YORK



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63 Lake St., Chicago, Ill.

**WORKSHOP NOTES**

For Jewelers and Watchmakers. Cloth. Postpaid, \$2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.



## Los Angeles.

W. E. Pelley has taken a position as watchmaker with Gilmore & Lee.

R. H. Schwarzkopf is spending a week or two at Murrietta Hot Springs, Cal.

Ed Turner, of E. W. Reynolds Co., has returned from a trip through Arizona.

C. C. Abel, of the J. P. Trafton Co., has just returned from a trip through the north.

R. H. Gilmore, of Gilmore & Lee, has returned from a trip through southern California.

Most of the wholesalers have agreed to close Saturday afternoons during May, June, July and August.

Manager Burger, of the Thos. B. Clark Jewelry and optical house, has secured a location at 204 S. Broadway. He moved to that place May 1.

Geo. F. Hambricht, of Hambricht & Walsh, is visiting the trade in the southern part of the State. He reports business conditions improving.

The J. P. Trafton Co. has been busy the last week taking annual inventory. This work was deferred until now because the firm was busy moving in January.

J. J. Kinehan, manager of the watch department of Brock & Feagans, who has been ill for the past two weeks, has so far recovered as to be able to be out again.

Rayburn Smith, of the Geo. W. Smith Co., Philadelphia, Pa., is again here on business connected with the installation of the fixtures in Montgomery Bros.' new store.

Alonzo Jessop, of J. Jessop & Sons, San Diego, has been in Los Angeles, securing fixtures and stock for his new optical department. He reports a good business during the presence of the fleet at San Diego.

A. Fink, traveling representative of the J. P. Trafton Co., has returned from a trip of several months' duration through the States west of the Rocky Mountains, having been as far north as Idaho and Washington.

Out-of-town jewelers in this city, recently, include: Geo. L. Dietrich, Anaheim; H. S. Huff, Orange; D. S. Binford, Whittier; W. A. Truslow, Redlands; Mr. Crowell, of the Crowell Optical Co., Riverside; A. L. Palis, Upland; Ernest Pollock, of Pollock Bros., Riverside, and F. T. DeArman, Ontario.

While the Atlantic fleet was here E. Gerston was given an order for 1,000 pins in pendant form from sailors of the fleet. The pins are to commemorate the voyage here and bear a picture of the western hemisphere, showing the route around South America. They are made of composition metal and gilt, and bear the inscription, "The U. S. Atlantic Fleet, 1907-08." They were delivered in San Francisco.

Chester Montgomery, secretary of Montgomery Bros., was the victim of a burglar on Sunday evening, of last week. While Mr. Montgomery and his wife were entertaining friends in the lower part of their home the burglar climbed to a window of the second story, tore away a screen, opened the window and entered. Diamonds and jewelry valued at from \$1,500 to \$2,000 were taken. The discovery of the loss was not made until some time after the burglar had gone. Thus far no clue has been obtained to the intruder.

The H. J. Whitley Co. supplied the hand-

some diamond ring and diamond-set gold watch with chain to sailors on board the battleship *Virginia* while the fleet was here. The articles were presented to a commissary official and bore the inscription, "Presented to H. Ferris as a token of appreciation of a good fellow." Joseph Lawton, who made the sale, was taken to the ship in the captain's launch. When payment was made he received \$1,000 of the amount in \$10 gold pieces made by the Philadelphia mint in 1907. These pieces were of the design from which "In God We Trust" was omitted, and the coinage of which was soon suspended. The money was delivered to Mr. Lawton in a handsome leather bag on which his name was inscribed.

## Detroit.

Fred N. Pauli was in this city, recently, from Pontiac.

Ray Gregory was a recent visitor here, coming down from Lapeer to purchase at the wholesale houses.

V. H. Stahle, with Noack & Gorenflo, entertained his father on a visit, last week. The elder Stahle is making his 13th trip to Sweden, his native land.

M. Black has purchased full control in the L. Black Co., located at 156 Woodward Ave. Some of the stock had been in the hands of an administrator and was sold at a pro rata sale.

R. J. F. Roehm & Co. have established themselves in their new store at Wilcox and Farmer Sts. This store is not as large as their former one, but is beautifully fitted up in mahogany.

Hugo S. Fechheimer will shortly move to a new store at 12 Michigan Ave., in the Majestic building. This makes three jewelry firms in that building, John Kay & Co. and Lucios being the others.

Oscar B. Marx, president of the Michigan Optical Co., was elected, last week, as alternate delegate from the First Congressional District of Michigan to the national Republican convention, to be held in Chicago, in June.

Wright, Kay & Co. were the plaintiffs in a suit, on Saturday. Steven Gibson, Windsor, was sued for possession of a \$200 diamond. It was claimed by the Detroit jewelers that the stone was entrusted to one Morris Sloman to sell or return, and that he never made any return of the money. Gibson claims that he purchased it of a third party.

Daniel Anglim, a retired jeweler, died at St. Mary's Hospital, last Friday, at the age of 65 years. He was born in Ireland and came to Detroit with his parents in 1843. As a lad, he learned the jewelry business and afterward started a shop at 98 Michigan Ave. After some years he moved to 137 Michigan Ave., where he was in business until a few years ago, retiring on account of ill health. The funeral was held Monday morning from the home of a nephew, Michael McMahon, 289 23d St., services being held at Holy Trinity Church.

G. W. Flanders & Son, Kalamazoo, Mich., are now at Niles, Mich.

W. P. McFarland, Orange, Tex., has made satisfactory arrangements with his creditors by which he will be enabled to resume business.

## Kansas City.

C. P. Kionka, of Kionka & Kionka, will pay the house a visit, next week.

W. E. Crellin, of the Ward & Crellin Jewelry Co., is just in from a trip over his territory.

John Wenger, Dresden, Kans., has just enrolled as a pupil of the Kansas City Polytechnic Institute.

Sam Bloom, with the Meyer Jewelry Co., was in, last week, and packed his trunk for another trip.

E. H. Morgan, vice-president of the C. B. Norton Jewelry Co., is now in Oklahoma, spending a week visiting the trade.

Ed. Massa, of the Bauman-Massa Jewelry Co., was here, last week, stopping off on his way home from the Oklahoma convention.

C. J. Keil, Clinton, Mo., passed through the city last week, on his way home from a vacation, which was taken for the benefit of his health.

John Konrad, Oshkosh, Wis., was in the city, last week, to attend the funeral of his brother, H. N. Konrad, who was killed in an automobile accident.

H. G. Towle, of the retail jewelry firm of Towle & Johnson, Snyder, Tex., passed through Kansas City, last week, on his way to York, Nebr., to pay a visit to his parents.

Robert L. Clarke, who has been traveling for the Towle Mfg. Co., has taken an agency for a self-computing scale, and will establish his headquarters in Kansas City.

A. Y. Boswell, Tulsa, Okla., held the formal opening of his new store, May 2. A Kansas City jobber, who has just returned from Tulsa, states that the new store is probably the finest in Oklahoma.

Those of the Kansas City jobbers and manufacturers who have just returned from the Oklahoma convention report a very enthusiastic meeting, with 75 to 100 present. Ten or 12 of the Kansas City people went down for the event.

W. X. Brown, who has been traveling for Scott Bros. Co., of Chicago, has taken a position as traveling representative for the Woodstock-Hoefer Watch & Jewelry Co., taking the territory of Charles Cleveland, who has resigned.

The following out-of-town jewelers called on the trade, last week: W. S. Ford, La Harpe, Kans.; W. C. Kern, Bonner Springs, Kans.; W. W. Whiteside, Liberty, Mo.; Walter Sperling, Seneca, Kans.; E. B. Van Ness, Mound City, Kans.; Louis Megede, Richmond, Mo.; Henry Selts, of H. W. Selts & Co., Clay Center, Kans.; W. H. Hoover, St. George, Kans.; Carl Ricker, Emporia, Kans.; J. L. Potts, of the Potts Jewelry Co., Marcelline, Mo.; Mrs. B. M. Wiard, Warrensburg, Mo.; J. A. Zimmerman, Warrensburg, Mo.; T. S. Lidstone, Dearborn, Mo.; Geo. K. Baer, Lee's Summit, Mo.; H. R. Master, Atchison, Kans.; F. A. Kesler, Ellsworth, Kans.; Mr. Hall, of Hall Jewelry Co., Horton, Kans.; Morrison Bros., Olathe, Kans.; John N. Crawford, Waynoka, Okla.; G. B. Reynolds, Ottumwa, Ia.; D. E. DeLanty, Parkville, Mo.; R. S. Settle, formerly of Scottsville, Ky., but now of Kearney, Mo.; Henry Storms, Laredo, Mo.; R. R. Smithers, Cameron, Mo.; Mr. Recht, of Vining & Recht, Norton, Kans.



## San Francisco.

### TRADE CONDITIONS.

Travelers for the local wholesale houses report a good business in the interior. The fall of much needed rain over the entire coast has benefited the trade a great deal. The San Francisco retail stores are all experiencing an increase in business due to the large number of visitors.

Fred Roth, vice-president of M. Schussler & Co., returned recently from an outing in southern California.

M. H. Knopfmacher, son of A. Knopfmacher, has just returned from a buying trip to Amsterdam and Paris.

Morris Van Vleet, of the Baldwin Jewelry Co., has returned from a tour of the world. He was traveling for 11 months.

W. T. Maher, formerly with Roy P. Matthews & Co., will be connected with Nordman Bros. as traveling representative after May 1.

Alfred Bullion and his bride returned Sunday, April 26, from their honeymoon, which they spent in the beautiful Yosemite Valley.

Albert Haber, salesman for M. Schussler & Co., is recovering from an operation and expects to return to his regular duties this week.

B. Nordman, of Nordman Bros., who was injured recently by being thrown from a buggy, is now out of the hospital and able to attend to his duties.

The ball team of the Wholesale Jewelers recently defeated the nine of the Christensen & Goodwin Insurance Co. by a score of 15 to 10, adding another victory to their list.

Messrs. Turner, Hegnar, Coulter and Collum, all with Radke & Co., had a pleasant outing last Sunday, when Mr. Turner took the party to San Jose, Cal., in his Pullman touring car.

According to information received here the damage suit brought against Percy Davis, Seattle, has been dismissed and the case settled, the party bringing the suit having failed to prosecute.

Peter Johnson has purchased the lease and the fixtures of A. H. Cornell's store on Market St., near 3d St. He will move the stock from his store in Van Ness Ave. into his new quarters immediately.

The following out-of-town jewelers were in San Francisco during the past week: F. B. King, Redlands, Cal.; E. P. Segret, Tuolumne, Cal.; F. F. Barnes, Placerville, Cal.; Geo. Bangle, Vallejo, Cal.; Geo. S. Adams, Sebastopol, Cal.; Arthur G. Prouty, Napa, Cal.; and E. Wachhorst, of the H. Wachhorst Co., Sacramento.

Jas. A. Sorensen, president of Sorensen & Co., gave a banquet and "evening at home" to his employees and their wives, April 26. The event celebrated the first anniversary of the incorporation of the company. There were 33 guests present, and during the evening each of them found an opportunity to express his appreciation of the attitude of the company toward its employees. Mr. Sorensen says that it is his intention to entertain the employees semi-annually at some appropriate function.

A circular letter sent out from Chicago, proposing a National Wholesale Jewelers' Association, has just been received by the jobbers and wholesalers of the coast. It is

too soon yet to get a consensus of opinion on the subject, but the matter will be taken up at the next meeting of the San Francisco Jewelers' Board of Trade. Individually, the dealers believe that such an association, if it can be organized on the proper basis, would be of great benefit to the trade, but they believe that the action should come through the official action of their local organizations, and not by an appeal to the individuals. Some of the leading jobbers frankly stated that they did not believe that a successful consummation of the plan could be effected through the proposed plan.

Eugene Becker, manager for Thomas Lundy, 744 Market St., whose store was recently robbed of \$48,000 worth of jewelry, reported to the police last week a visit made to him by a young man, who informed Becker that "for a financial consideration adequate to the situation" he would put Becker in the way of recovering the greater portion of the jewelry that was stolen by the safe-crackers. The young man remained with Becker but a moment, stating that he would be heard from again. Becker was so startled that he failed to secure any description of his caller. The police admitted the possibility of the mysterious caller being in league with the diamond thieves. It is thought the thieves have been unable to sell such a large amount of jewelry, knowing that practically every police department in the world has been furnished with a list of the articles stolen, and that they had determined to sell them back to Lundy for a portion of their value.

## Minneapolis and St. Paul.

Charles Zinn, of the St. Paul Jewelry Mfg. Co., has been on the jury for two weeks.

Mr. Herrick, watchmaker for O. H. Arosin, St. Paul, has resigned to take a position with A. L. Haman, Minneapolis.

E. J. Swedlund, Atwater, Minn., was in the Twin Cities, recently. He will establish a second store at Williston, N. Dak.

C. R. Holmen, of S. 7th St., Minneapolis, has moved his store two blocks north, to a location between Hennepin and Nicollet Aves.

Mr. Halvorson, with W. P. Nisbett, Grand Rapids, Minn., was in the Twin Cities, last week, on his return from a sojourn in Nebraska. He is much improved in health.

Louis L. DeMars, optician, Minneapolis, and head of the DeMars School of Optics, was married, April 29, to Miss Ethel L. Beach, a prominent young lady of Minneapolis social circles.

A. J. Wilkinson, formerly watchmaker for the L. S. Donaldson Co., Minneapolis, has resigned. He is succeeded by Mr. Blyberg, who has been with W. C. Leber, of the same city, for some time past.

Oscar Holmes, Cambridge, Minn.; O. E. Oslund, Milaca, Minn.; Mr. Albrecht, Cooperstown, N. Dak., and E. McAyeal, Morris, Minn., were among the jewelers who visited the Twin Cities during the past week.

T. R. Helms, Hamlet, N. C., will shortly move his stock from his present store on Railroad St. to a new business block which is being constructed at that place.

## St. Louis.

W. J. Urbani, Vandalia, Ill., visited this city, Thursday, and then proceeded to Chicago.

August Maschmeyer, of the Maschmeyer-Richards Silver Co., has just returned from a two weeks' visit to French Lick Springs, Ind.

Samuel Kober, of the E. Maritz Jewelry Mfg. Co., Nulsen building, has returned from a 10 days' trip to Webb City and southeast Missouri towns, in Eureka Springs and Fort Smith, Ark.

Among the out-of-town jewelers who visited this city, last week, were: George C. Hasslinger, Elsberry, Mo.; Fred. Herold, Jerseyville, Ill.; Fred. Simon, Collinsville, Ill., and C. H. Gieseke, Trenton, Ill.

Other representatives who have just come back are: J. G. Rogers and Joseph M. Fitzroy, of the Mermod, Jaccard & King Jewelry Co., who were in Mobile, Ala., Nashville, Chattanooga and Knoxville, Tenn., for three months, and Joseph Auer, of the Bauman-Massa Jewelry Co., who traveled three weeks in southeastern territory.

Louis P. Aloe, head of the A. S. Aloe Co., opticians, was last week elected to the presidency of the Columbian Club, one of the most exclusive organizations in the city, at its annual election of officers. The meeting was held in the club's beautiful building, Lindell Boulevard and Vandeventer Ave., and Mr. Aloe's selection was made by a rising vote. This is his third term.

Three St. Louis firms are working on designs for a pin for the Personal Liberty League of Missouri, an organization of business men and professional men, recently formed. The membership is increasing by thousands and the order for the emblem will be an enormous one. The executive committee met Friday and considered the submitted designs. The one which impressed them most favorably was a diamond shaped device, worked up in bronze, with the head of the Goddess of Liberty in the center, raised, and the name "Personal Liberty League of Missouri" on the four edges.

## Milwaukee.

Jasper Easton, aged 45, an agent for Archie Tegtmeyer, 392 National Ave., was arrested, last week, on a charge of larceny as bailee. Mr. Tegtmeyer charges that Easton failed to account for a diamond ring worth \$225.

A change is announced in one of the oldest jewelry firms of western Wisconsin. J. J. Ragatz, who, for 17 years, conducted a store at Prairie du Chien, has sold a half interest in the business to his brother, E. J. Ragatz, Marinette, Wis. The new name is Ragatz Bros. E. J. Ragatz has had charge of the jewelry department in the Lauerma Bros. Co. establishment at Marinette for five years, and is an experienced watchmaker.

Marsh & Son have succeeded to the business of Marsh & Adams, Fredonia, N. Y., Harry N. Marsh having purchased the interests of his father's partner, Henry F. Adams.



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## Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, \$1.25. Display cards, \$2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

**All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.**

## Situations Wanted.

WANTED, position in jewelry store by first class engraver. Address "A. F., 8819," care Jewelers' Circular-Weekly.

GOOD OPENING for a first class copper plate engraver and printer, to do trade work. Apply J. Jessop & Sons, San Diego, Cal.

ENGRAVER, with best references, can assist on watch, clock and jewelry repairing. "H., 201 Chestnut Ave., Jamaica Plain, Mass.

SAMPLE MAKER of jewelry, can also do designing and enameling, is open for engagement. A. Huss, 148 W. 108th St., New York.

WANTED, an A1 watch and jewelry repairer, also an optician, one who can speak German. Address "C., 4156," care Jewelers' Circular-Weekly.

EXPERIENCED retail jewelry salesman desires position; unquestioned references from Fifth Ave. houses. A. E. Allen, 422 E. 159th St., New York.

WATCHMAKER and jewelry repairer wishes position in south or west, at once; good reference. Address "B., 4044," care Jewelers' Circular-Weekly.

ENGRAVER and salesman, who can repair clocks and do ordinary jewelry work, desires position in middle west. "N., 4158," care Jewelers' Circular-Weekly.

WANTED, position by experienced diamond, watch and jewelry salesman; wholesale or retail. Address "I., 4166," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver wants position; have good reference from last place. Address "Watchmaker," care 181 S. Prince St., Lancaster, Pa.

WATCHMAKER, clock and jewelry repairer and plain engraver; good habits and best of references; 21 years of age. Marshall Gardner, Aurora, Ill.

WANTED, a man who understands clock repairing; must come well recommended; steady position to a good man. B. U. Iapken, New Brunswick, N. J.

POSITION WANTED by young man as assistant watchmaker and engraver; good references; own tools. Address "N., 4107," care Jewelers' Circular-Weekly.

YOUNG MAN, 24 years, having nearly four years' experience on watch work and soldering, wants work at once; A1 references. P. O. Box 308, Kasson, Minn.

WATCHMAKER and engraver, competent man for good, permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

ENGRAVER, 15 years' experience on first class monogram and inscription work on silverware and jewelry; city or country. "C., 4088," care Jewelers' Circular-Weekly.

FIRST CLASS, experienced watchmaker and all around man desires steady position; no bad habits; can furnish the best of references. Brady Bartlow, Muncy Valley, Pa.

YOUNG GERMAN, 25, speaking English, wants position as salesman in City of New York, on commission basis; highest references. "S., 4188," care Jewelers' Circular-Weekly.

LEARN ENAMELING; jewelers and engravers increase their earning capacity; any one who can solder can learn by my method. Cecil H. Sherman, 5427 Indiana Ave., Chicago, Ill.

BY FIRST CLASS manufacturing jeweler and stone setter; will take charge of shop; state salary in first reply or I will not answer. "H., 4208," care Jewelers' Circular-Weekly.

POSITION wanted in retail jewelry store by young man, 24, of neat appearance, having five years' experience; best references. "Honest, 4198," care Jewelers' Circular-Weekly.

SALESMAN; sold general line in Pennsylvania and Ohio, also acquainted with jobbing and retail trade in large towns west. Address "Reliable, 4187," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, 25, wishes position as engraver and salesman with first class house; eight years' experience; A1 reference. A. S. Howell, 1442 Boston Road, New York.

SITUATION WANTED with jobber or manufacturer, to represent in the middle west; best of reference; good address and hustler. Address "J., 4086," care Jewelers' Circular-Weekly.

FIRST CLASS watch, clock and jewelry repairer, can wait on trade and do optical work, desires position; 42 years of age. Address J. Cook, watchmaker, General Delivery, Brooklyn, N. Y.

ENGRAVER, general letter and monogram work; experienced young man; can act as salesman; good habits; samples and best references. Address "U., 4195," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, with seven years' experience as all around jeweler, A1 repairer, desires position; moderate salary. Address "Jeweler," care Schneider Bros., 1444 Broadway, Brooklyn, N. Y.

WATCHMAKER, first class, with own lathe and tools, wishes position in first class store; will start for small wages; talk English and Swedish. Address "X., 4127," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as edge grinder or moulder; has had experience in retail store; can furnish A1 references; New York City preferred. Address "Grinder, 4180," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent on high grade Swiss and American watches; complete tools; gentleman of good habits; New York A1 references. "Y., 4178," care Jewelers' Circular-Weekly.

HIGH GRADE, competent watchmaker, all around man, desires to make a change; 35 years' experience; A1 references. Henry Paulson & Co., Material House, Chicago, Ill., and San Francisco, Cal.

WATCHMAKER, with tools, wishes position in city or country; have experience on American and Swiss watches; good references. Address Samuel Harris, care Cooper, 1348 Fifth Ave., New York.

YOUNG MAN, good engraver, desires position; one with a chance to learn watch repairing preferred; samples of engraving and references furnished. Address "Y., 4078," care Jewelers' Circular-Weekly.

YOUNG MAN wants position as assistant watchmaker under good man; 8½ years' experience on watches, clocks and jewelry; single; best of reference. Address "L., 4189," care Jewelers' Circular-Weekly.

JEWELER, A1 mechanic, in platinum, special order and fine repairing; seven years in present position; competent to take charge of small shop. Address "H., 4179," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires position with first class engraver, or an opportunity to learn watch work; good script letterer; samples on request; A1 reference. "D., 8602," care Jewelers' Circular-Weekly.

A THOROUGHLY experienced business woman, familiar with every detail of the jewelry trade, desires to place herself with a large jobbing house. Anna Rauch, care W. M. Green, 9-11-13 Maiden Lane, New York.

FIRST CLASS watchmaker, thoroughly competent on high grade Swiss and American watches; age 30; 15 years' experience; gentleman of good habits; no cheap house need apply. "S., 4104," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, employed for past six years as bookkeeper and city salesman for large diamond importing firm, desires to make change; can furnish unquestionable references. Address "E., 4181," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert frame shaper, rimless mounter, diamond setter; good address and appearance; open for position at once; references. Address "D., 4082," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician and salesman, age 40, 20 years in business for himself, wishes a change; would like to engage with someone for the Summer at least. Address "A. E., 4190," care Jewelers' Circular-Weekly.

YOUNG MAN, jeweler, first class platinum and gold worker, also repairing, able to take charge of a shop, A1 references, wishes position; no objection to go out of town. Address "Q., 4193," care Jewelers' Circular-Weekly.

FOREMAN, manufacturing general line of gold and platinum jewelry; good mechanic with executive ability; experienced in all the details of managing a jewelry factory. Address "Adaptable, 4072," care Jewelers' Circular-Weekly.

BOOKKEEPER, charge of stock, filling orders, selling; young woman, eight years in wholesale jewelry business, having entire charge; excellent reference; would leave town. Address "G., 4142," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man as watchmaker or assistant watchmaker, jewelry repairing, clock work, stone setting, wait on trade, etc.; experience on railroad work; own tools; A1 reference. Oscar B. Corman, Bloomington, Ill.

WATCHMAKER desires position; can repair clocks and jewelry; age 22, six years' experience; New York City preferred; have American lathe and full set of tools; best references. Albert Sondheim, 107 E. 94th St., New York.

FIRST CLASS watchmaker, salesman and graduate optician; 21 years' experience; capable of taking full charge; 36 years old; American; have tools and trial case; state wages; A1 reference. Address "R., 4040," care Jewelers' Circular-Weekly.

FIRST CLASS watch and clockmaker, jeweler and plain engraver, good all around workman, over 25 years' experience, married, wants steady position; well up in French clocks and foreign work; New York City preferred. "I. R., 4184," care Jewelers' Circular-Weekly.

YOUNG, all around watchmaker, engraver, optician and salesman, 12 years' experience in business, having tools and reference, wants position at once; New York City or vicinity; of recent years manager and buyer. "M., 4081," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; \$18 to \$20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

SITUATION WANTED by a graduate optician, of neat appearance, holding degrees and diploma, doctor of optics, also a working jeweler and salesman; 11 years' experience; speaks four languages; strictly sober. Address John J. Lightstone, D. O., 12 Bunheim St., Albany, N. Y.

PERMANENT POSITION: A1 watchmaker, fine engraver, good jeweler and salesman, age 27, married, at liberty June 1; references, samples; go anywhere; nine years' experience; reliable house only; full particulars in first letter. "T., 4164," care Jewelers' Circular-Weekly.

MANAGER, repair department, desires to make change; would like to communicate with first class firm who desires a competent man who can show immediate results; satisfactory references; accustomed to handling Fifth Ave. (New York) trade. "Repair, 4147," care Jewelers' Circular-Weekly.

WATCHMAKER wishes position with good house; American, 34 years of age; accustomed to taking in and delivering work and fine trade, also can act as salesman; familiar with railroad work and inspection service; write full particulars in first letter. Address "W., 4185," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, 30 years' experience, wants position; thoroughly competent on complicated work, railroad watches and adjusting; can take care of repairing department; good wages required; best New York references; New York or vicinity preferred. Address "C., 4192," care Jewelers' Circular-Weekly.



**SITUATIONS WANTED.—Continued**

**SILVERWARE** designer and modeler, high class man, introducing the best line of silverware and britannia; my work known for years as leading sellers may give you assurance as to ability; high references as to character; good reason for change; desire to make change June 1. Address "D., 4150," care Jewelers' Circular-Weekly.

**POSITION WANTED** by watchmaker, guaranteed through knowledge of escapement, hairsprings and balance; own tools, lathe and all attachments; clock repairer; knowledge of gold solutions; sample of engraving and picture if you mean business; age 28; references that satisfy. Address "Q. E. D., 4154," care Jewelers' Circular-Weekly.

**LIVE salesman**, with southern following, not afraid of smaller towns, desires live line, or would represent several lines; experienced silverware and jewelry man; correspondence solicited. "Live Wire, 4209," care Jewelers' Circular-Weekly.

**Side Lines Wanted.**

**WANTED**, a line of sterling silver hollow ware for Chicago and middle west; commission. Address "Z., 4189," care Jewelers' Circular-Weekly.

**Help Wanted.**

**WANTED**, at once, watchmaker. The Aldrich-Murphy Co., Winsted, Conn.

**WANTED**, optical shopman for surface and edge work; permanent position, good wages. Millard F. Davis, Wilmington, Del.

**WANTED**, young lady beginner for wholesale jewelry house; only one very well recommended need apply. "A., 4190," care Jewelers' Circular-Weekly.

**FIRST CLASS** watchmaker and diamond setter; permanent position to a sober, reliable, energetic man. Address, with reference, Box 358, Charleston, W. Va.

**WANTED**, high grade salesman to sell a well known, patented, salable jewelry specialty on commission. Apply "L., 4182," care Jewelers' Circular-Weekly.

**WATCHMAKER**, jeweler and plain engraver and salesman; man with experience; American; it's a permanent position at \$18 per week. C. Robertson, Northport, N. Y.

**WANTED**, a first class refracting optician for New York City; state age, salary expected, references and full particulars. "P., 4189," care Jewelers' Circular-Weekly.

**WANTED**, jeweler and engraver, American, of good appearance, with store experience and able to wait on fine trade; steady, fine position. "S., 4183," care Jewelers' Circular-Weekly.

**OMEGA WATCH CO.**, Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.

**SALESMAN** familiar with silverware business can obtain house position (New York) with large manufacturing company by addressing, with references, "B., 4185," care Jewelers' Circular-Weekly.

**WANTED**, optical buyer and manager; must have had experience in same capacity and understand getting up catalogue; address, stating experience, salary expected and full particulars. Otto Young & Co., Heyworth Building, Chicago, Ill.

**WANTED**, a designer and die cutter for high grade jewelry; must do A1 work. B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

**MAN** of experience to take charge of watch repairing department and take in and deliver work; this position is offered by a large jewelry house in Philadelphia, and none but first class men need apply. Address "O., 4176," care Jewelers' Circular-Weekly.

**WANTED**, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, \$30 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application. Hight & Fairfield Co., Butte, Mont.

**WANTED**, a first class salesman for middle west, to sell high grade jewelry; will pay a good salary; must have good following and furnish reference; state salary and experience; all communications by letter. Address B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

**Business Opportunities.**

**FOR SALE**, jewelry store, town of 14,000 in southern California; good location; poor health reason for selling. "H., 4144," care Jewelers' Circular-Weekly.

**\$7,000 WILL BUY** jewelry and china business, or will take partner; average business \$13,000 cash sales in central New York; have other business the reason. "T., 4211," care Jewelers' Circular-Weekly.

**FOR SALE**, old established jewelry store in South Brooklyn, N. Y.; price, \$1,000; a splendid opportunity for a good man; reason for selling, other business. Address "K., 4197," care Jewelers' Circular-Weekly.

**PARTNER WANTED** with some capital by manufacturer of better class of jewelry, who is well acquainted with trade in New York City, also eastern territory. Address "X., 4159," care Jewelers' Circular-Weekly.

**FOR SALE**, live, up-to-date jewelry store in town in Illinois; stock invoices \$2,500; good repair trade; good reasons for selling. Address "W., 4160," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

**HAVE EXCEPTIONAL** facilities for disposing of stocks of diamonds, watches or jewelry, large or small quantities, for cash; all matters and communications strictly confidential. Address "G., 4175," care Jewelers' Circular-Weekly.

**DIAMONDS**; a big bargain; 41 diamonds, weighing  $28 \frac{1}{4}$  carats, mostly white, crystal and perfect, weight from  $\frac{1}{4}$  to  $1 \frac{1}{4}$  carats each; the lot, \$115 per carat, cash; part of lot at slight advance. Rubenstein Bros., 14 Maiden Lane, New York.

**FOR SALE**, first class jewelry manufacturing and repairing shop; clears \$800 per month; 12 people working steady; could be increased to 15 people and \$800 profits per month; \$2,000 will carry this. Address "T., 4157," care Jewelers' Circular-Weekly.

**FOR SALE**, on account of other business, our jewelry-stock, fixtures and tools, located in busy western New York village of 1,400; a great chance for development; inventory about \$2,600; only store doing an exclusive jewelry business. "A., 4168," care Jewelers' Circular-Weekly.

**FOR SALE**, jewelry and optical business; inventory, \$5,500; will sell for \$4,500; population, 5,000; manufacturing town near Catskill Mountains, three hours ride from New York; reason for selling, manufacturing business. Address "V., 4186," care Jewelers' Circular-Weekly.

**BEST STORE** in best manufacturing city of 18,000 in southern New York; repairing for two men; done over \$13,000 last year and increasing rapidly; railroad inspectorship; good optical business; plate glass and mahogany fixtures; everything up-to-date; \$8,000, part cash, balance easy terms. Address "C., 4204," care Jewelers' Circular-Weekly.

**35 YEARS'** established wholesale material business for sale, at a bargain; not much cash required; a hustler could make business pay for itself in two years, as the man I am selling it for has made a fortune and must retire on account of old age; house sells goods in 15 States; located in the best city of over 300,000 in the central west; for a golden opportunity address me at once. Dan I. Murray, broker, 8 Maiden Lane, New York; 512 Race St., Cincinnati, O., and 161 Wabash Ave., Chicago, Ill.

**DO YOU NEED MONEY?** If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

**DO YOU WISH TO RETIRE?** Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

**DO YOU WANT** to retire or sell part of your stock? Our proposition, to pay more than any other concern for jewelry stocks is founded on the facilities we have to dispose of diamonds, watches and jewelry to the retail trade direct; we are located in the heart of the jewelry district, and reach jewelry buyers from everywhere; communicate with us; satisfaction guaranteed; best of references; business strictly confidential. Jacob Schoen, 30 Maiden Lane, N. Y.

**To Let.**

**PART** of office to rent, with use of one safe and burglar alarm. J. W. Block, 9 Maiden Lane, New York.

**BENCH ROOM**, fine north light, suitable for engraver or diamond setter. Room 123, 12 and 16 John St., New York.

**WATCHMAKER'S** bench room, light office; elevator service; work from office will pay rent. Room 54, 7 Maiden Lane, New York.

**FOR RENT**, repair shop in New York City for jobbing jeweler; dynamo and complete fixtures already installed; excellent location and good opportunity for practical man. "Repair, 8956," care Jewelers' Circular-Weekly.

**TO LET**, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 39 ft.; well lighted and specially adapted for manufacturing jewelers. Address Cyrus Carrier & Sons, 365 Market St., Newark, N. J.

**For Sale.**

**FOR SALE**, one steel lined burglar and fireproof, single door, Marvin safe; weight, 5,400 lbs.; height, 68 ins. x 38 ins. wide x 31 ins. deep; original cost, \$450; will be sold at a bargain. Address W. H. Reiser Mfg. Co., Hagerstown, Md.

**FOR SALE**, job lot of gold rings, about 900 ladies', gents' and children's; one large jeweler's Diebold safe, 5,800 lbs., fire and burglar proof; bankrupt stock; can be sold very cheap. Address F. S. Merriau, Commercial Bank Bldg., Waterloo, Ia.

**Miscellaneous.**

**PORTRAIT MINIATURES** copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

**EXPERT WATCHMAKER**, all around man, looking for location to open fine repair shop; A1 reference. Henry Paulson & Co., Watch Material House, Chicago, Ill., and San Francisco, Cal.



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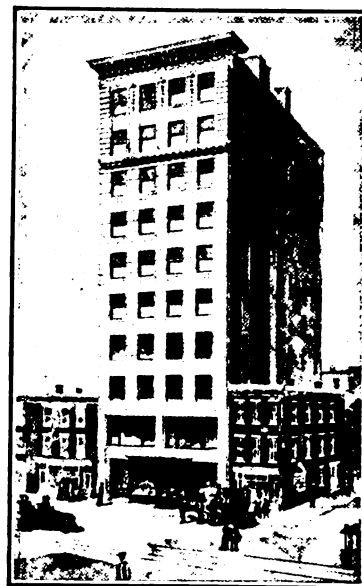
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## Letters from Subscribers as to the Proposed Bill to Abolish Guarantees on Watch Cases.

PITTSBURG, Pa., April 25, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The bill recently introduced in Congress forbidding the guaranteeing of gold filled cases is purely selfish in its intent, and if it becomes a law, will relegate the filled case business to other channels than the strictly jewelry trade.

Is it not a fact that the tendency in the filled case business for many years past had been to depreciate values; as exemplified by reductions of prices, and logically a lessening in gold values, and a shortening of the wearing periods of these cases? This retrogression has continued till the gold filled watch case business, in some respects, has become a disgrace.

Retribution is fast overtaking manufacturers who have been flooding the market with 20 and 25-year guaranteed gold filled cases, the average wearing time of which, extravagantly estimated, should not exceed five years. The return of these cases, worn out, for redemption to the manufacturers, has reached such volume that it is becoming a menace to the solvency of these institutions. In view of the deplorable condition into which the filled case business has sunk, brought about principally by the efforts to control the watch business of the mail order houses, department stores and scheme trades, why is not an effort made by the watch case companies who have promoted this bill, to have an act passed by Congress that will tend to elevate the filled case business by improving the quality, prohibiting the guaranteeing for an unreasonable time of the "snide" cases that are the source of present distrust?

The following questions are propounded to the promoters of this bill:

First.—Are not the statements made above indisputable; and if not, wherein are they disputable?

Second.—Have your attorneys who prepared this bill advised you that it is constitutional?

Third.—Why did you have changed the original bill, and, in the bill presented to Congress, nullify the only decent and honest provision in the original bill, which made it obligatory for the manufacturers to stamp on a filled watch case in the decimal part of an inch the thickness of the gold thereon?

Fourth.—Is not the prime purpose of this bill an endeavor to market an enormous surplus stock of filled cases that has been accumulated, in the belief that an immediate and extravagant demand will be stimulated for guaranteed gold filled cases among watch sellers, who fear a loss of future business for want of guaranteed cases?

THE W. J. JOHNSTON Co.,  
(Signed) W. J. JOHNSTON,  
President.

DULUTH, Minn., April 4, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I have just been reading your issue of April 1, and notice the comments in the

proposed Watch Case Law. I have been in the jewelry business 20 years, and have come in contact with all kinds of people in that time. Watches are my specialty and I sell a great many; for that reason I believe I am entitled to an expression of my opinion in your columns.

My ideas coincide exactly with those of E. A. Short, the president of the Arkansas Retail Jewelers' Association, when he says, "Matters are right as they are now;" to take out the guarantee would make it pretty hard work for us to sell a filled case; why should we protect the foolish public at our expense?

"Fakers" will sell "fake" cases, no matter what the law is, and if the guarantee is removed there is no way for the retailer to make good the guarantee he *must* give with every watch case he sells. The public must be fooled by some one most of the time, for the public insists on being fooled. If I refuse a sale and my "fake" neighbor gets the customer's money, perhaps the next time I will get this money, because I refused to fool them the first time.

Don't attempt to educate the public to the jewelry business; it only makes it more difficult to do business. The legitimate retailer will continue to sell standard goods and the public will get wise to it in time. The "fakers" will continue to sell "fake" goods and the public will get wise to him in time.

Some of the fool public must be fooled. They invite it themselves, and I for one do not believe in paying the price to protect them. Let them pay the price themselves, and they will soon learn to distinguish between a legitimate dealer and the "faker."

Don't encourage a change; leave things where they are. We have already gone through the worst of it, and the intelligent

public already know where to buy their watches and the kind to buy.

Yours respectfully,

E. E. ESTERLY.

ELIZABETH CITY, N. C., April 18.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Having received a copy of the Vreeland watch case bill to regulate the stamping of gold-filled watch cases, I wish to state that I cannot see where it will benefit the retail jeweler. We have trouble now and then with the best filled cases, and what would be the result if the manufacturers stop putting their guarantee in cases? The jobbers might say that they would guarantee the cases themselves, to make the sale, but that would not work. Again if the manufacturers do not guarantee their cases to wear a certain length of time, how could the retailer afford to do it?

I am greatly in favor of letting things stand as they now are. When the customers see for themselves the guarantee stamped in the case it makes selling easier, so far the sake of the trade don't make any more trouble for the poor jewelers.

I heartily indorse Bro. R. C. Bernau's letter, and would like to see more of the jewelers come out and express their opinion of this proposed Watch Case Stamping Law. As for myself, I am opposed to any such law.

Yours truly,

LOUIS SELIG.

### The Applied Art Building of the Franco-British Exhibition.

THE illustration below shows the front view of the Applied Art building of the Franco-British Exhibition from a photograph taken at the end of March. This is the building in which the exhibits of British silversmithing, jewelry, watch and clockmaking as well as the allied trade will be housed.

The exhibition is expected to bring forth some beautiful specimens of artistic work in the jewelry and silver trade.



VIEW OF THE APPLIED ART BUILDING WHICH WILL HOUSE THE EXHIBITS OF SILVERWARE, JEWELRY, WATCHES AND KINDRED LINES AT THE FRANCO-BRITISH EXPOSITION.



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#### A TESTIMONIAL.

STEUBENVILLE, OHIO, April 12, 1908.

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FRED W. LABEN.

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There is a lot of interesting and profitable information about auction sales we can give you if you are interested enough to write us.

We do not keep, on our waiting list, a lot of cheap, incompetent auctioneers to send you at the last moment, but give each sale our personal attention; nor do we use your sale as a means of furnishing an outlet for a lot of trashy goods. We sell your goods—the kind you wish to dispose of.

Make your arrangement NOW for a hot weather sale—one that will enable you to pay your debts and leave you with CASH to pay for your fall and holiday stock.

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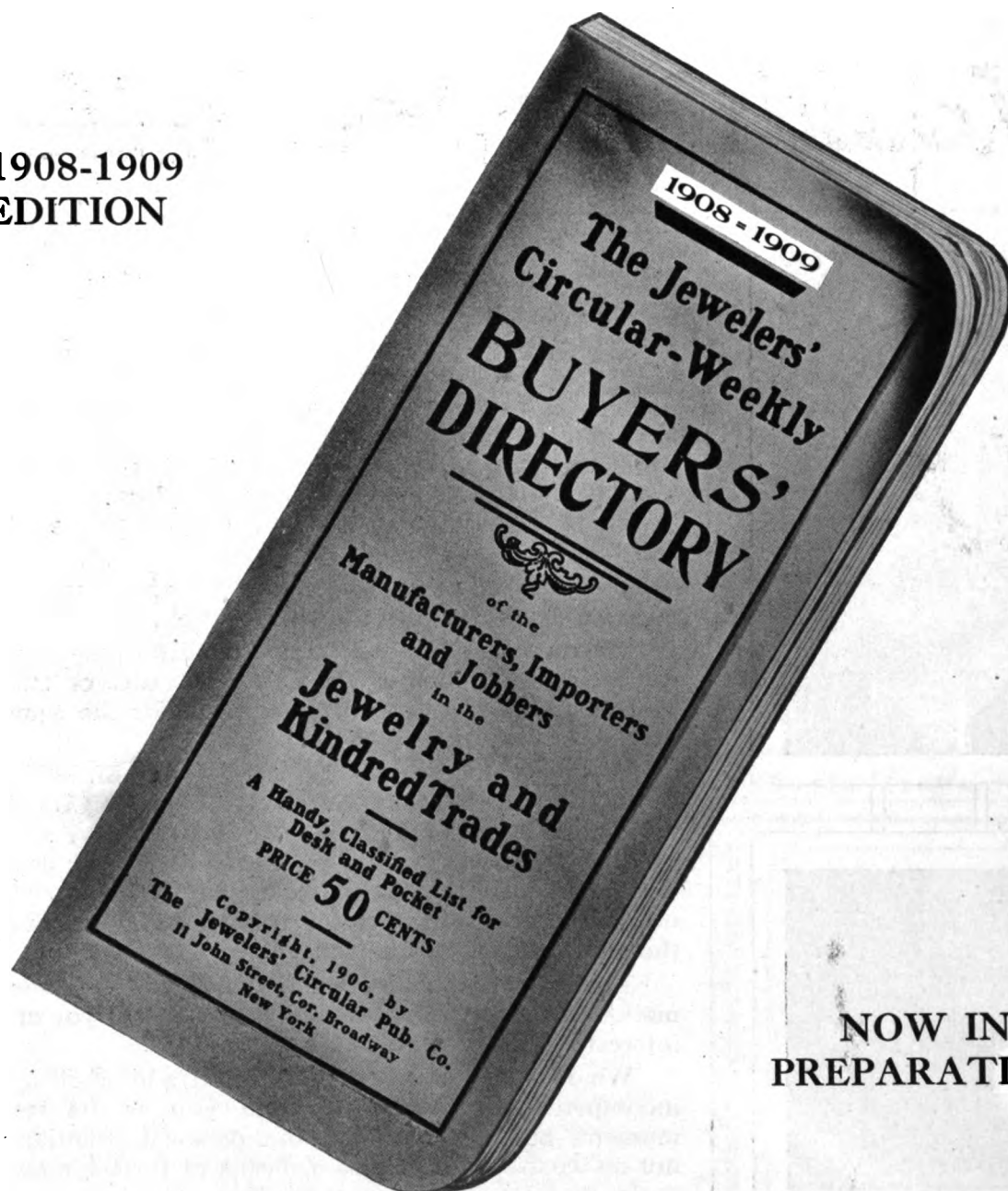
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IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

# UNITED STATES PATENTS.

ISSUED APRIL 29, 1908.

**885,746. COMB HAT-FASTENER.** WARREN H. GOODALE, Leominster, Mass., and ELY A. STACY, New York. Filed May 17, 1907. Serial No. 874,813.

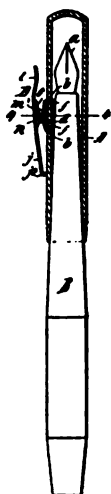
In combination with a comb, a pin secured to the head of said comb approximately centrally of



said head, said pin extending a greater portion of its length away from the comb and projecting a suitable distance above said head.

**885,753. FOUNTAIN-PEN.** JOHN A. HOLLAND, Cincinnati, O., assignor to the John Holland Gold Pen Co., Cincinnati, O. Filed Sept. 18, 1907. Serial No. 398,498.

In a fountain-pen the combination of a barrel having near its front end an eccentrically bored partition and an internal annular groove in front of the partition, a disk of yielding material with a bore to register with the aforesaid bore and being secured upon the front of the partition, a plug journaled in the front end of the barrel and hav-



ing an external collar fitting within the groove of the barrel and holding the rear end of the plug firmly but yet rotatably against the disk, the plug having a longitudinal channel adapted to be brought in and out of register with the bore of the disk at one end and to lead at the other end to a pen point.

**885,838. JEWEL AND PIVOT GAGE.** FRED R. COATS, Springfield, Ill. Filed Aug. 9, 1907. Filed Aug. 9, 1907. Serial No. 887,943.

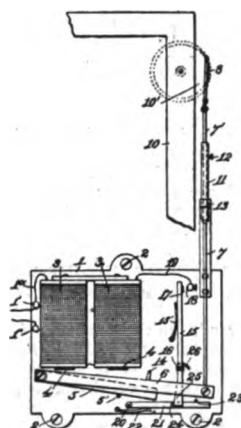
In a jewel and pivot gage the combination of a block having longitudinal channels and gage-designations intermediate of said channels, retaining plates fitting in said channels respectively, posts secured on one of said retaining plates and having pivots of standard gage corresponding to the des-

ignations on the block, and jewels mounted on the other retaining plate and having holes correspond-



ing to the designations on said blocks respectively. **885,953. ELECTRICAL ATTACHMENT FOR CLOCKS.** OWEN P. RAGAN, Ridgeway, Mo. Filed March 6, 1906. Serial No. 804,572.

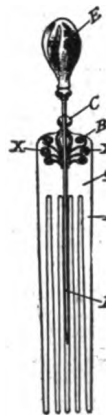
The combination with a clock, a center pinion of said clock, extending through the rear portion of the clock casing, of an extra cannon pinion secured to said extended portion of the center pinion,



hands carried by the extra hour hand arbor, means for completing electrical circuits through said hands, a nut threaded upon the hour hand arbor and insulated therefrom and engaged with one of the hands, and a spring secured to the other hand and having its free end dragging upon said nut.

**885,975. WATCH-GUARD.** HORACE N. BOLTON, Paterson, N. J. Filed Jan. 9, 1908. Serial No. 409,987.

A watch-guard comprising two semi-circular pieces formed each with an outwardly projecting



spur at one end, and means for securing said pieces with their spurs projecting oppositely around the stem of a watch.

**886,095. FOUNTAIN-PEN RETAINER.** LEVI D. VAN VALKENBURG, Holyoke, Mass. Filed March 4, 1907. Serial No. 860,493.

The combination with a cap for a fountain-pen having separated transverse rectangular slots through the side wall thereof, of a sheet metal plate comprising a base portion conforming to the outer surface of the cap, having integrally formed, rearwardly extending prongs, at the opposite ends thereof, which are engaged through said slots and clenched on the inner side of the wall of the pen cap, said plate having at its opposite sides integrally formed, forwardly extended perforated ears, and also having an integrally formed struck up, forwardly extended guard tongue located between

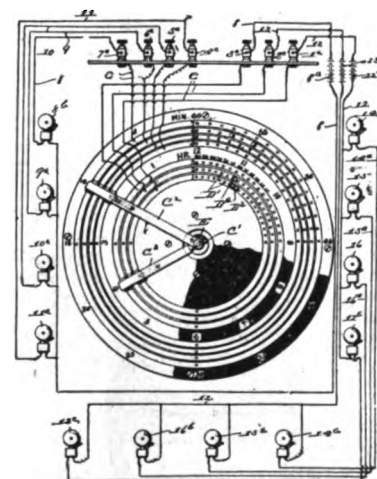
said ears, and adjacent, but offset from the line of the perforations in said ears, a lever composed of sheet metal having intermediate oppositely located ears positioned against the forwardly extended ears of said base plate, a pivot connecting



both pairs of ears, and a V-shaped spring embracing said pivot, having its divergent members in compression and bearing against said base plate and a member of said lever, and having its return bent portion engaged by said guard tongue.

**886,157. ELECTRICALLY-OPERATED CLOCK.** DOMINIC SANDRETTO, Ladd, Ill. Filed Nov. 21, 1907. Serial No. 408,149.

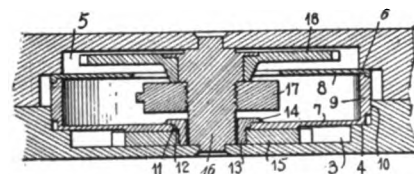
In a device of the class described, an electromagnet, in combination with a bar pivotally mounted beneath said magnet, a rod extending up-



wardly from the free end of said bar and having means at its upper end for engaging the teeth of a wheel of a clock, means operable by said bar when at its lower limit of movement for energizing said magnet and when at its upper limit of movement for de-energizing said magnet, and a second bar pivoted adjacent to the first said bar and adapted to assist in bringing said bar further into the magnetic field.

**886,198. WATCH-BARREL.** LEWIS A. FALLER, Nashville, Tenn., assignor of one-fourth to the Stief Jewelry Co., Nashville, Tenn. Filed Oct. 14, 1907. Serial No. 397,417.

In a watch barrel, a substantially cylindrical casing having an opening in its bottom, two of the walls of said opening being straight and parallel with each other, a hollow hub in said open-



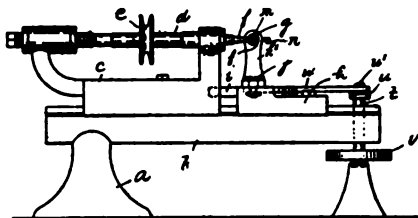
ing, the body of which is shouldered and has two of its sides flattened to correspond with said straight walls, the length of said shoulder being less than the thickness of the bottom of the barrel, one end of said hub being provided with a flange and the opposite end being screw-threaded, and a screw-threaded click wheel secured upon said screw-threaded end and adapted to clamp the bottom of the barrel between itself and the flange upon the inner end of the hub.

**886,310. JEWEL-CUPPING MACHINE.** JOHN WENNSTROM, Brooklyn, N. Y., assignor to the American Cupped Diamond Co., of Maine. Filed March 29, 1906. Serial No. 308,699.

In a grinding machine, a rotatable grinding head, a work holder, a rod rotatably mounted in said holder and longitudinally movable therein to and



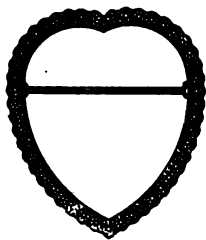
from said head, said rod having a chuck in its end next the head, and means for locking said rod in



different positions of rotation, said means permitting said longitudinal movement of said rod.

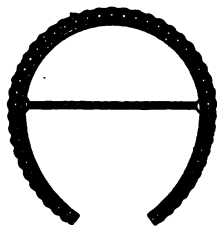
#### DESIGNS.

**39,278. BROOCH-PIN.** HENRY W. FISHEL, New York, assignor to himself and Theodore H. Fishel, trading as Fishel, Nessler & Co., New



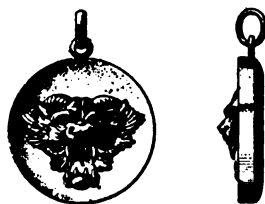
York. Filed March 27, 1908. Serial No. 423,792. Term of patent 14 years.

**39,279. BROOCH-PIN.** HENRY W. FISHEL, New York, assignor to himself and Theodore H.



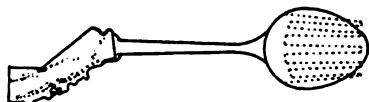
Fishel, trading as Fishel, Nessler & Co., New York. Filed March 27, 1908. Serial No. 423,793. Term of patent 14 years.

**39,280. LOCKET.** SIDNEY A. KELLER, New York, assignor to the Shiman-Miller Mfg. Co., New



York. Filed March 30, 1908. Serial No. 424,287. Term of patent 3½ years.

**39,281. SPOON, FORK OR SIMILAR ARTICLE.** SAUL ROBERT JACOBS, Alameda, Cal.



Filed July 5, 1907. Serial No. 382,403. Term of patent 7 years.

**39,282. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES.** JOSEPH E. STRAKER,



Jr., Attleboro, Mass. Filed March 2, 1908. Serial No. 418,894. Term of patent 7 years.

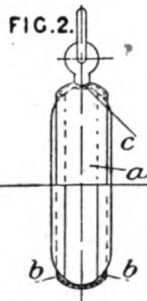
#### BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM THE Illustrated Official Journal.)

ISSUE OF APRIL 19, 1908.

**29,129. WATCHES.** H. E. SAMUEL, Wiltshire. Dec. 21.

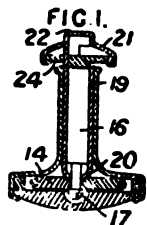
Watch cases or protectors for the exclusion of dust are made of metal or celluloid in the form of a spring ring *a*, split transversely and having a circular aperture at *c* where it embraces the



pendant. The ring is sprung into position so as to cover the joints of the bezels, and a part or the whole may be lined with a yielding material. The edges *b* of the ring may be plain, intumed or outturned, and may be beaded. Wire may be inserted in the beaded edges to increase the flexibility.

**29,227. STUDS AND SOLITAIRES.** T. MORTON and W. E. PATTERSON, both in Birmingham. Dec. 22.

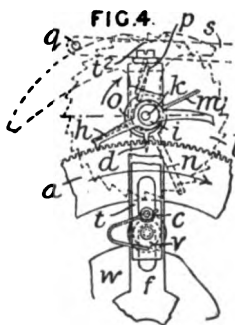
In a two-part stud, the front piece is formed with a central pillar 16 having a bulbous head 17 held by spring locking-catches 14 in the back part. A tubular piece 19, having beveled ends 20, surrounds



the pillar 16, and passes through the top 24 of the pillar and the head 21 of the stud to act as a push-piece for unlocking the catches when the parts of the stud are to be separated. A portion of the tube 19 is cut away at the top and turned over to present a finished end 22.

**29,312. CLOCKS, ETC.; LIGHTING AND EXTINGUISHING GAS.** E. C. R. MARKS, London. W. C. (Akt.-Ges. für Automatische Zünd und Lös Apparat, 104 Mühlebachstrasse, Zurich, Switzerland.) Dec. 23.

Setting-mechanism is provided for changing, in accordance with the varying hours of daylight, the times at which tappets *c* on two arms *f* free clock-

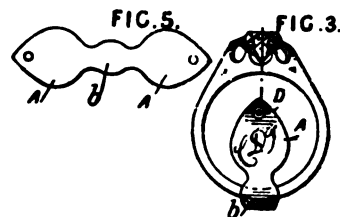


work mechanism which may light or extinguish gas lamps, etc., as described in Specification No. 22,601, A.D. 1900. The arms having been set by the pointers *d* to the correct times for any particular day, adjustment is effected for the succeeding days by imparting to the arms additional movements in either direction by means of ratchets

*l* and eccentrics *i*, which are mounted on spindles *k* carried by the arms, in conjunction with two-armed catches *h* which are adapted to engage the teeth of the 24-hour dial *a* on the arbor of which the arms are frictionally mounted. During each revolution of the dial and arms, a pin *q* on the spring-actuated lever *s* engages and rotates the ratchets *l*, and according as the left or right hand catch is in engagement the arms receive an additional movement in the clockwise or counterclockwise direction. Such movement amounts to the space of one tooth of the dial *a* for each complete revolution of the ratchet *l*. The amount of adjustment is determined by means of two cams *w* one for each arm, which are mounted on the arbor of the dial *a* and against which rollers *v* on the spring-pressed plates *t* work, the consequent movements of the plates towards or away from the arbor exposing more or less of the teeth above the cut-away portions *u* of the plates in the path of the pin *q*. The catches *h* are kept in engagement by means of springs *m* on a disk *o* which is controlled by a spring *p*; when it is required that the adjustment of the arms should take place in the reverse direction, the operator turns the disk by means of the arm *n*.

**29,361. TAGS FOR JEWELRY.** J. S. WITHERS, London. (C. P. Goldsmith & Co., New York, U. S.) Dec. 24.

A celluloid marking tag or label for finger rings



comprises two tablet portions *A* joined by a neck *b*. The tag is bent round the ring and the ends are joined by a rivet *D*.

**29,392. MAGNETIC FINGER RINGS.** R. ALLPORT and T. NORMOYLE, both of Hobart, Tasmania. Dec. 24.

Relates to rings for curative purposes of the kind consisting of a permanent magnet joined by non-magnetic material. Steel bands or wires *a*, placed side by side or wound spirally, are joined



at the ends *N*, *S*, by copper or like material, the space between the bands or convolutions being also filled in with non-magnetic material. The ring is magnetized after it is made up.

**29,398. TIME-RECORDERS, ETC.** T. P. HEWITT, Prescott, Lancashire. Dec. 24. Period for granting patent not yet expired.

A typewriting attachment is provided in railway, etc., signal time-recorders for printing remarks on the record tape. The attachment is shown in duplex form in Figs. 1 and 8 as applied to a duplex arrangement of the signal-recorder described in Specification No. 17,646, A.D. 1896, and comprises a keyboard type-wheel mechanism with duplicate type-wheels 2 arranged beside the time-printing wheels 91 and traversed by escapement mechanism for letter-spacing. Hammers 59, 60, operated by universal-bar mechanism and electromagnets 57, 58 singly as determined by a switch controlled by a hand-lever 52 and keys 102, actuate the tape feed trips for any line-spacing additional to the normal feed at each signal. The tapes are led from reels 96 over guides 97, 98 to the receiving-spools 100, so that there is a vertical run for exposing the printing. The inking-ribbons are led from spools 108 connected by chain gearing 114 to the winding-arbors 116 of the tape motors, over guides 109, 110 to spools 111 geared to spring drums 112. The type-wheels 2 are mounted on shafts 8 geared to a common shaft 5, which is connected by bevel-gearing to two shafts 8 provided with quadrant disks 9 actuated by pivoted arms 13, depressed by the character keys 16 and returned against stops 28 by springs 27. A returning-spring 24 for the shafts 8 is connected to arms 23 loose on the shaft and engaged by stops on arms 20 fast on the shafts. Each key 16 is provided with a projection for depressing one of







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## A Novel Detached Gravity Escapement.

By F. Hope-Jones, in the *British Horological Journal*

**A**FTER reviewing all gravity escapements that have claimed serious attention, and analyzing the principles involved in their construction, H. H. Cunyngame pointed out in a recent lecture that there were many gravity escapements which were not detached, and many detached which were not gravity. He exhibited one of his own which was *both*, and it is here described and illustrated.

In Fig. 1 a triangular piece of steel *a* is

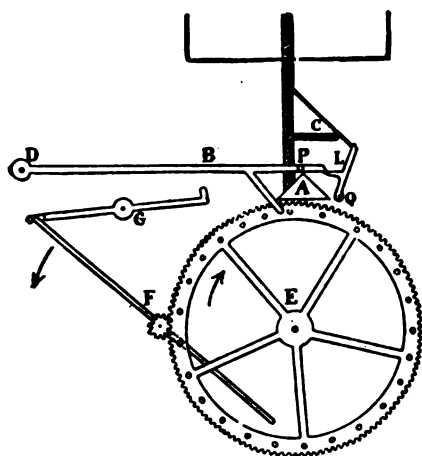


FIG. 1.

fixed at the extreme lower end of the pendulum under the bob, the left-hand inclined edge of which forms the impulse surface, and is fixed central. The gravity lever *B* centered at *D* and carrying an impulse pin *P* near its free end, is supported on the trigger *L* centered at *Q*. This support is removed by means of a flipper or chronometer spring *C* carried on the pendulum just before the pendulum arrives at zero, and when the apex of the triangle is immediately below the impulse pin during its excursion to the right.

The large wheel *E*, with pins on its periphery and a fan *F* gearing with it, constitutes the quick-moving end of a weight-driven train, which serves to replace the gravity arm. When the latter falls upon the lever *G* it releases the fan for half a revolution, and a pin on wheel *E* resets the gravity lever *B* on catch *L*.

It will be observed that the pendulum is absolutely free at all times except at zero, when it releases the gravity arm and receives the impulse.

The bracket, from which the pendulum is suspended, and the movement require to

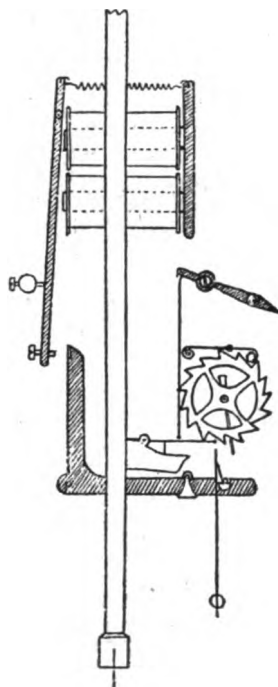


FIG. 2.

be strapped together by a couple of rods of the same metal as the pendulum; otherwise the depth of engagement with the detent and the trigger would be varied by expansion or contraction.

It will be no surprise to those of your readers who are acquainted with the "Synchronome" system of electric clocks to hear that I suggested the substitution of an electro-magnet for the mechanical means of resetting the gravity lever. An extension downwards of the gravity lever *B*, an armature, and a magnet are all that is required to produce the "Synchronome" switch, and let it be accepted that there is no longer any question as to the reliability with which the function of reset-

ting a lever can be performed by this simple combination. Electricity, when properly applied, is quite as certain in its action as anything mechanical. Several of these, in which the combined switching and self-winding operation occurs every other second, have been made, and are doing responsible work, such, for instance, as that at the Brooklands Motor Racing Track, referred to in the article on "Timing of Motor Cars," in the September issue; but it is too early to speak of their rates yet.

If it is desired to increase the size and weight of the switch, and to use it for the control of circuits of electrical impulse dials at less frequent intervals than once every two seconds, the form shown in Fig. 2 is adopted. Here the pallet is placed on the pendulum rod one-third of the way downwards from the suspension, and to avoid cranking out the pendulum, it is put in the form of a bracket, the upper surface of

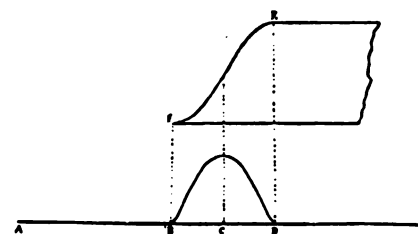


FIG. 3.

which is "dead" and the left-hand end is the impulse surface. A gathering click, consisting of a hook of pianoforte steel wire, is pivoted below it in such a position that when the pendulum is passing through zero from left to right it will move a 15-toothed wheel one tooth at a time. A steel vane on the arbor of this wheel releases the vertical spring catch once every 30 seconds and allows the gravity lever to fall.

It must not be forgotten that in this pattern the impulse is necessarily 15 times as great as in the gravity escapement first described, because given only once in the half-minute instead of at every other second. With a view to concentrating the impulse as far as possible at zero, and to reduce shock and consequent vibration, the shape of the pallet is curved instead of being a straight slope at an angle of 45°. The idea is that the impulse shall begin with extreme gentleness, increase rapidly to a maximum at zero, and diminish in identical ratio.

We can please ourselves what the rate of increase and decrease shall be. It is en-



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tirely under our control, but we must first express what we want in a curve of force. In Fig. 3 the horizontal base line represents the travel of the pendulum from left to right, which at this point (13 inches below the suspension) is three-quarters of an inch, representing an arc of about one and a half degrees on each side of zero. From *a* to *b* the pendulum swings in free air and touches nothing. It then moves the wheel, and on the occasion of its 15th excursion from left to right it also accomplishes the release. It performs these functions when its velocity is almost at its highest and its kinetic energy also its greatest.

The impulse now begins, gently at first, but with rapidly increasing force, the vertical elevation of any point on the curve being the measure of the horizontal driving force at that point of the pendulum's path. At *c*, when the pendulum has arrived at zero, it is at its maximum; after that the impulse declines in strength until it dies away altogether at *d*, the whole operation having taken place in a space of three-sixteenths of an inch, being a quarter of the total travel of the pendulum and a period of one-sixth of a second. The curve *e f* above gives us the shape of the pallet required, and is mathematically produced from the force curve, for as the angle of inclination of the impulse surface alters, so also does the resultant horizontal thrust.

It will be observed that this radical improvement in the time-keeping properties of the instrument in no way interferes with its merits as a switch. For instance, it cannot remain in closed circuit, but protects the battery if the pendulum stops from any cause, and it also indicates impending failure of battery long before such failure can cause any irregularity. The phenomenon of mechanical assistance to the self-winding action rendered by the pendulum when the current begins to fail was first described in my article of the October, 1905, number of the *Journal*, and has turned out to be a valuable feature in the science of electrical time service.

The dials can be readily set to time by means of the lever, which if moved from "Normal" to "Retard" disconnects the pendulum from the switch, whereas if moved further down to "A" the gathering click will release the gravity arm at every swing, thus advancing the dials in the ratio of 15 to one.

A resident of Altoona, Pa., David Kinch, has a watch which was purchased at Lancaster, Pa., in 1787 by John Kinch, grandfather of the present owner. The watch was made at Liverpool, Eng., and bears the name of the maker, A. Hallistone. All parts of the watch were constructed by hand and its remarkably long service is due to the good workmanship.

Joseph W. Smitley has purchased one of the old clocks which rendered good service in the Fifth Ave. Hotel, New York. The clocks were first bought shortly after the hotel was opened in 1859. Mr. Smitley's clock is of onyx and stands 20 feet high. The purchase was made not because of the antiquity of the timepiece, but simply for sentimental reasons.

### The Utilization of Alcohol by Coret in Self-Winding Clocks.



FIG. 1.

spring constantly under tension.

The system includes a column, consisting of a certain number of metallic boxes, having undulating bottoms and filled with alcohol. This aggregation of boxes constitutes an hermetically closed receptacle, located in the base of the clock (Fig. 1), and which dilates and contracts under the influence of the surrounding air, acting like a bellows. To the upper cover of the last box is attached vertically a rigid rod, terminating in a fork, of which the outer sides each carry a ratchet that operates a pinion.

On the staff of each of these pinions is mounted a clickwork mechanism, such as is in common use in clockwork, but which includes several clicks. These clickworks, to which we shall again refer later, are so arranged that every vertical movement of the fork B, either upward or downward, has the effect of operating, in the direction indicated by the arrows, one or the other of the wheels V.

The rotation of these two wheels is communicated to the pinion O, the arbor of which carries the wheel D, engaging with another pinion attached to the arbor of the barrel E.

This barrel encloses the rewinding spring, which may be regarded as a reservoir of power, in which is stored the energy developed by the effects of temperature changes on the column of alcohol and transmitted by means of the fork B.

The barrel E carries a range of teeth which engage with the pinion of a wheel M, which in its turn operates the pinion P. On the arbor of this pinion P is mounted a controlling fly and a hook, which comes in contact with the shoulder of a lever F T, pivoted at T. This lever keeps the wheelwork stationary and prevents the main-

spring from relaxing, except to the extent allowed by the regulating mechanism.

On the side opposite to this retarding mechanism the barrel E engages with another pinion, which is affixed to the arbor of the barrel H containing the actual mainspring of the clock train, which train is not shown in the illustration.

The barrel H controls the pinion of the wheel N, and this carries a pin K, which in raising the lever F T at each turn of the wheel releases the stop movement and permits the rewinding spring to uncoil and to impart to the barrel H a portion of the energy accumulated since the preceding release of the wheel.

The mainspring of the movement having been wound once for all in the ordinary manner, and the clock having been set going in some place where the temperature varies

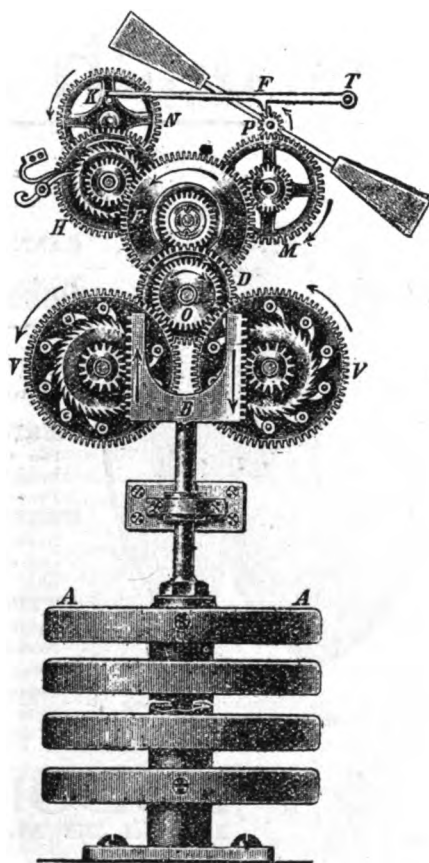


FIG. 2.

more or less, the column of metallic boxes subject to alternate expansion and contraction has the effect of rewinding the winding spring. The alternate rectilinear movement of the fork B is transformed into a circular movement, following the arbor of the barrel.

In the meantime the train of the clock has been at work, and when the pin K on the wheel N, a wheel that forms part of this train, releases the shoulder of the lever F T, the rewinding spring E is free to act and it winds the mainspring in the barrel H. When the pin K has passed beyond the end of the lever F the latter resumes its locking position.

It may be understood that the rewinding can take place, for instance, weekly or twice a month, according to whether the combination of wheelwork imparts to the wheel





Lifting Watch so Dial Faces the Wearer



Watch worn on chain as a pendant, pinned to garment as additional security



Showing Watch Worn with Dial Outward

# Brooch and Case Combined

Which Enables a Watch  
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CANNOT BE LOST WILL NOT PULL OR WEAR OFF

## Dubois Safety Chatelaine Brooch Watch Case

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### BALL-BEARING BOW

Patented July 25, 1905; May 21, 1907. Patents Pending.  
Patented in Foreign Countries.

**MERITS**—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

**UTILITY**—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

**ARTISTIC AND PRACTICAL**—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed under Wachter Patent Ball-Bearing Bow



Watch worn as Chatelaine, showing it lifted to read the time



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

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Watch especially adapted for outdoor sports, showing it worn as Chatelaine

Side View  
Showing Watch Turned in Swivel Brooch



N a speed of one revolution in eight or 14 days.

To avoid overwinding the rewinding spring between two periods of activity, the arbor of the barrel is equipped with a disengaging system by gear (Fig. 3) or by friction, such as is employed in certain machines and horological apparatus.

The clickwork, with a multiplicity of clicks, of which mention was made at the opening of this description, has for its object the collection, on the staff of the re-winder, of the smallest movements of the fork, with a certainty that is not obtained with a single click, sliding over very fine teeth, that are consequently but slightly resistant.

Under this arrangement the wheel operated by the ratchet moves forward after a rotation less than the angle or pitch of the teeth of the wheel, so that each click moves on this gearing by an angular quantity equal to a fraction of the pitch. With three clicks, for instance, the wheel can be turned at one-third, two-thirds, one, one and one-third, etc., of the pitch; that is to say, after a displacement of the ratchet equivalent to



FIG. 3.

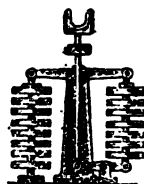


FIG. 4.

any multiple of one-third. Industrially these mechanisms, with fractional detents, are extensively used, and they also find employment in horology in certain escapements.

Fig. 4 shows the arrangement that can be adopted in cases where it is found difficult to dispose a single bellows of large dimensions in the case of the clock. In such instances we use two bellows, the halves much smaller and connected by levers, the last of which is attached to the rod of the clickwork, and of which the play concentrates on this rod the effects of the total expansion and contraction produced by the aggregate bellows.

#### Stopped by Death—Started by Fire.

**S**TOPPED by a visitation of death 40 years ago and started Sunday by a visitation of fire, after it had resisted all efforts on the part of clockmakers to repair it in the meantime, a clock of curious French mechanism, owned by Mrs. Henry Forster, Sr., of Boon Hill, near Darby, Pa., inspires awe among members of the household and professional curiosity among clockmakers.

The clock stopped when its original owner, Christopher Gronbeck, first president of the Danish Society of Philadelphia, died in 1878. A dozen clockmakers and watchmakers tinkered afterward with the timepiece, but to no avail, and the clock was permitted to remain on its shelf as an ornament, pointing still to the hour, minute and second when its owner died. When, recently, the Forster home caught fire the

clock's hardwood case was charred, but it mysteriously started running and has been going satisfactorily ever since. Clockmakers are of the opinion that the intense heat expanded the mainspring and started the works in motion.

#### A Unique Clock Made in the 18th Century.

**N**OT until the end of the 15th century do we find clocks, with wheel works, in dwellings. Prior to this the few clocks in church towers, etc., sufficed for an age that was not given to hurrying. Rare and highly prized, the clock in the home remained during the whole of the 16th century and for the first half of the 17th century. The



CLOCK MADE BY GRAUPNER, DRESDEN.

cultivation of the only works of art had been taken over from the Gothic by the Renaissance.

The Renaissance clock was an exclusive work of art that demands special attention on its own account. With its rarity of construction the greatest care was bestowed on the case and in addition to the high degree of artistic merit that finds expression in these clock cases, the works also were not neglected but embodied the best that the technique of the age could produce. From the middle of the 17th century, the attention of the clockmaker was more especially bestowed on the improvements that might be accomplished in the direction of a more accurate performance of the clock work.

The constantly increasing frequency with which the pendulum was used, was not only highly important for the entire technique of the clockmaking art, but also led up to new designs for cases. The changing style of the baroque period also exercised a transforming effect on the form of the clock; every separate object was subordinated to the style of the apartment, was made to contribute to the production of a uniform interior effect and, when removed from its surroundings, the clock lost the greater part of its artistic value.

The baroque clock, for this reason, is very often a creation complete in itself only when considered as an effective part of the architecture of the apartment. The purpose

of the clock as a timekeeper was for the most part relegated to the background; the small dial plate was comparatively inconspicuous in the wealth of the surrounding decorations. Drawers, cabinets, etc., were built into the clocks or vice versa, clocks were built into closets—a fact which, during the Renaissance, was to be noted only in isolated instances in splendid cabinets. In this light we must regard the elaborate clock which is to be seen in the Bavarian National Museum in Munich and was formerly in the royal residence.

The clock proper, the total height of which is 2.73 m., rests on a carved, silvered and gilded base. The entire front is devoted to a silver relief, representing Jupiter in an assemblage of the gods on Olympus. The dial plate is surrounded by allegories of nature, the four elements and the four divisions of the globe. On the dial the name of the Augsburg clockmaker, Christophen Schener (Schöner) appears as the maker.

The illustration shows a clock preserved at the Kunstgewerbe Museum in Berlin. It is provided with a handle and surrounded by two figures carrying skull and bones and a head of Saturn. It measures 31 cm. in height and bears the following maker's name and date: "Joh. Gottlieb Graupner, Dresden, 1739," who is celebrated as the maker of handsomely embellished clocks containing no less excellent mechanisms.

#### The First Pendulum Experiment Performed in This Country.

**I**N a recent communication to the *Scientific American* Judge George Hillyer, of Atlanta, Ga., questions the claim of Columbia University to priority in the matter of having first performed the Foucault pendulum experiment in this country. Judge Hillyer states that the experiment was first performed during his student days at Penfield College (Mercer University), Georgia, in the year 1852 (a few months after Foucault's first demonstration) by Prof. Joseph E. Willett.

Professor Willett used the cupola of the old chapel at Penfield, with a pendulum very similar to that employed in the Columbia experiment, and the demonstration was a perfect success. As Judge Hillyer recalls it, Professor Willett used an 80-pound leaden ball provided with a steel point and hung by a piano wire some 50 feet in length. The beat of the pendulum was about 10 feet. The pendulum swept back and forth across a graduated circle on the floor from sunrise to sunset, the bob moving along the arc of the circle precisely according to the time and spaces marked out by calculation before the experiment began.

So it would seem that it was Professor Willett who first performed this interesting experiment in America, and that he not only did it earlier, but did it as well as any other modern scientist.

Victor Lambertini, of 1410 Los Angeles St., Los Angeles, Cal., is the owner of a clock which, it is claimed, has descended to him from his distinguished relative, Pope Benedictus IV. The clock was made in 1740.



"But he had an idea and stuck to it.

"This tunnel is a permanent tribute to more than one kind of American ability.

"It testifies to the courage and the determination of McAdoo. But that man alone confronting the problem would have been as helpless as the old-time Indian. The best part of human progress is the fact that it compels men to co-operate and help each other. The public must give full credit to Mr. Pliny Fisk, head of the banking house of Harvey Fisk."

Arthur Brisbane in the N. Y. Journal, Feb. 25, regarding the Hudson River Tunnel.  
(We will mail this complete editorial on request.)

our co-operation just now consists in furnishing special helps to jewelers who

are carrying Ingersoll Watches—

helps that will simply clear your shelves of our goods and make it necessary for you to order more. Thus in helping you we help ourselves. The idea is this—when people are economizing, as they are now, our watches sell as well or better than at other times because they are so inexpensive and so useful.

It's only a matter of getting people's attention to them and this our "helps" do in a way to make direct, immediate sales. It involves no trouble to you and costs you nothing.

If you have Ingersoll Watches and want to make them "step lively"

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and fill in the information below.

Besides the direct helps, you will receive some useful information and some schemes that may help out now in ways you do not think of.

This is an earnest offer else we would not waste our time and yours upon it.

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We are willing to use your "selling  
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The prices are never cut and your profit will be good.

The watches are satisfactory in quality and will win friends for you.

If you are willing to do more business right now and if you are willing to examine samples of our four principal models at our expense

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and we will send them together with our proposition to openminded jewelers who can judge what the people want when they think it over.



To  
Robt. H. Ingersoll  
& Bro.

You may send us samples of your four principal watches (which we are to have the privilege of returning within 5 days after receipt) together with your complete proposition to jewelers.

## 45 John St., New York



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WRITE TO-DAY FOR OUR DEALER'S PROPOSITION]

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Gentlemen:

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Very respectfully,

L. L. WILLIAMSON.

Railway Watch Inspector  
1717 E. Franklin Ave.

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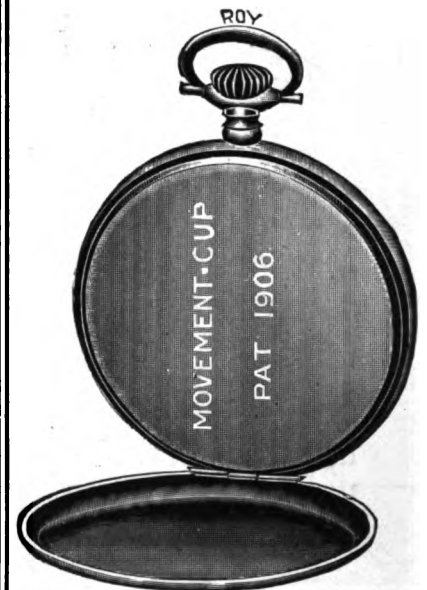
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(PATENTED)



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12 SIZE SPLITS



A Representative Line of

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is an essential part of every up-to-date jeweler's stock.

¶ Why?

¶ Because the *New England* is the only high-grade watch to be had at a **medium price**.

¶ You, Mr. Dealer, know that your stock requires a **medium-priced watch**.

¶ You want nothing but the best, so the only thing to do is to order a line of New Englands—that is, if you haven't them already in stock.

¶ Shall we send you our latest *New England* Price-List?

¶ It's yours for the asking.

THE NEW ENGLAND WATCH CO.

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Chicago

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BEST RECORDS

**Geneva Astronomical Observatory Timing Contest**  
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers

4 First Prizes	out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece	
10 Second Prizes	out of 18
9 Third " "	" 17
12 Fourth " "	" 26
7 Honorable Mentions	" 18
10 Single Prizes	" 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremberg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

**68 Nassau Street, NEW YORK**

**GENEVA, SWITZERLAND**

## — CARD —

**OUR FACTORY and WAREHOUSE  
WERE NOT IN THE LEAST INJURED**

By the conflagration which on April 12, 1908, destroyed so large a part of the City of Chelsea, a suburb of Boston, Mass.

**CHELSEA CLOCK CO.**

**16 STATE STREET**

**BOSTON, MASS., U.S.A.**

Makers of  
**8-DAY**

**HIGH-GRADE  
CLOCKS**

**SHIP'S BELL, MARINE, OFFICE, MANTEL and AUTO CLOCKS, Etc.**

### WATCH REPAIRING FOR THE TRADE

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

**A. D. PAPAZIEN**

71-73 Nassau St., Cockcroft Bldg.

NEW YORK

### HOROLOGICAL DEPARTMENT

**BRADLEY POLYTECHNIC INSTITUTE**  
Formerly Parsons Horological Institute

**PEORIA, ILLINOIS**

**LARGEST AND BEST WATCH SCHOOL IN AMERICA**  
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information

**JULES JÜRGENSEN**

**Watches and Chronometers**

PARIS—"THE GRAND PRIX"—1900

**SOLE**

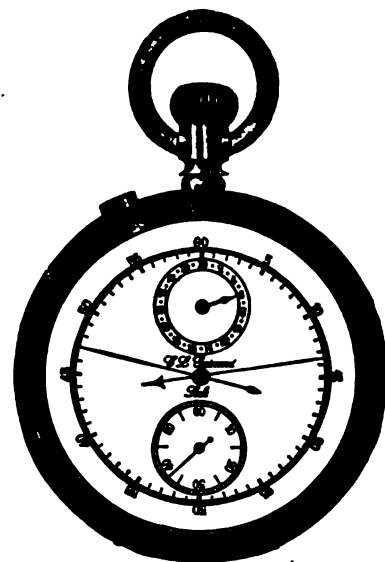
**RUDOLPH & SNEDEKER**

65 Nassau St., New York

**AGENTS**

## GUINAND'S RELIABLE SPLIT TIMERS ....AND.... SPLIT CHRONOGRAPH WATCHES

In NICKEL, GUN METAL, SILVER  
AND GOLD FILLED CASES



**JULES RACINE & CO.**

EXCLUSIVE IMPORTERS

Chicago Office: 103 State Street      New York Office: 37 Maiden Lane

FOR SALE BY ALL JOBBERS

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## A Page from Watch History

The picture at the left shows the old Roman tower in which the **Vacheron & Constantin** watch factory was located in the early days of watch history.



The picture at the right shows the present factory, built in 1875, and remodeled some years ago.

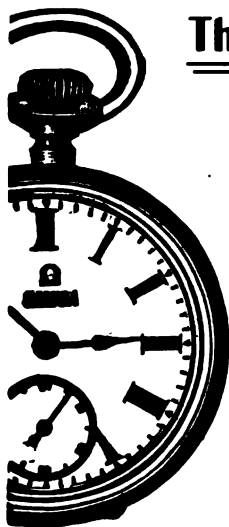


These illustrations not only mark the progress of the **V. & C.** watch, but of the entire watch-making industry, for the **Vacheron & Constantin** was recognized as the standard of excellence when the watch was first placed on the market in 1785, and is so recognized to-day.

It has always led in correct, scientific principles, in absolute accuracy, and in all the various improvements in watch manufacture since the establishment of the house. It has captured many first prizes in international timing contests, and its unquestionable superiority renders it the most salable and profitable high grade watch that the dealer can offer his customers.

The **V. & C.** line embraces every variety of adjusted watches, complicated watches, extra flat, ultra flat, and enameled, carved and jeweled watches.

**EDMOND E. ROBERT, Sole Agent, 3 Maiden Lane, New York**



**The Favorite Movement with both Trade and Public**

## The Omega Movement

stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.



**Ω  
OMEGA**

**Adaptable, Interchangeable, and Suited to all Requirements**

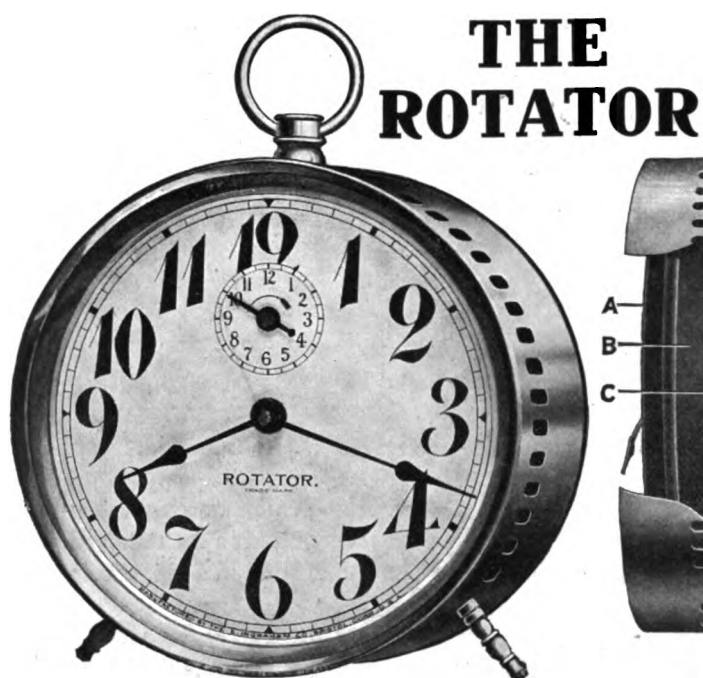
The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades—from seven jewels to twenty-one jewels—adjusted to heat, cold, and five positions.

**EDMOND E. ROBERT**  
3 Maiden Lane New York

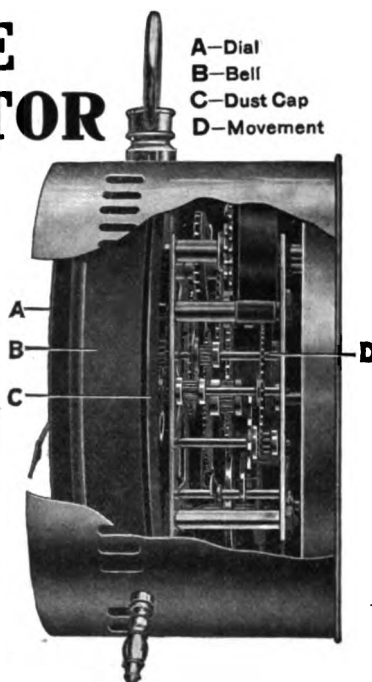
**WESTERN SELLING AGENCY**  
Omega Watches  
Heyworth Building, Chicago

**CROSS & BEGUELIN**  
31 Maiden Lane New York





FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

**THE E. INGRAHAM CO.**  
BRISTOL, CONN.

## GUN METAL



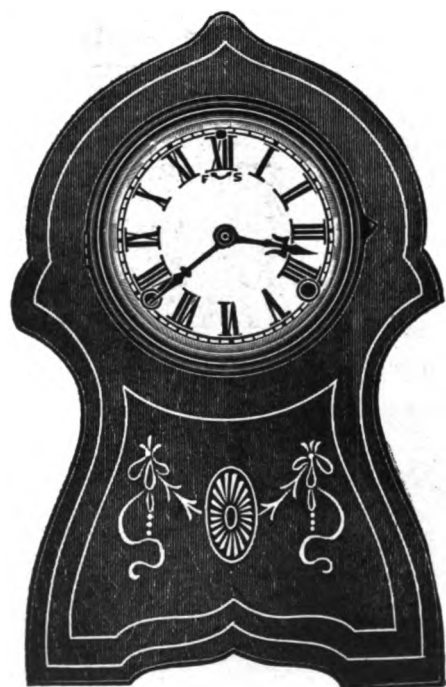
## WATCHES

Positively the most interesting line of moderate priced Gun Metal, Nickel, Gilt, Enameled, Silver and Gold Watches. GUARANTEED THIN-MODEL WATCHES.

### Does Your Stock Move?

Drop us a line. We will present to you a new proposition to increase your sales. We furnish you the whole outfit free of charge, delivered at your store.

**American-Swiss Watch Co.**  
1 MAIDEN LANE, NEW YORK



**MANCHESTER**  
Height 12 3/4 in. Width 8 1/2 in.

## SESSIONS CLOCKS

Superior Finish  
Popular Prices

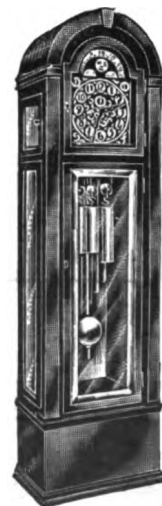
We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

**The Sessions Clock Company**

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

## HALL CLOCKS



**ELLIOTT'S  
CELEBRATED  
TUBULAR  
CHIMES**

**Harris &  
Harrington,**  
12 BARCLAY ST.,  
NEW YORK

Sole Agents to the Trade  
for  
**J. J. ELLIOTT & CO.**  
LONDON

### PRACTICAL COURSE IN ADJUSTING

Published Price, \$9.50.

Special Reduced Price, \$1.50, Postpaid.

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### Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address  
**St. Louis Watchmaking School, St. Louis, Mo.**

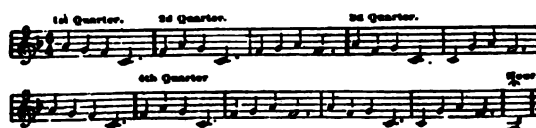


**AT LAST!!**

# A WESTMINSTER CHIME Hall Clock

**At a Popular Price**

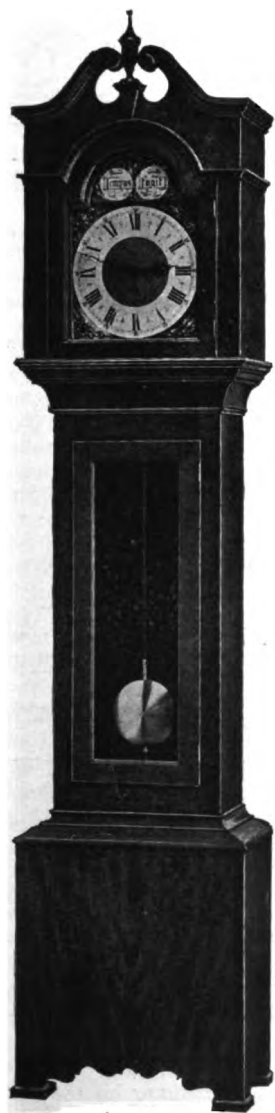
## WESTMINSTER CHIMES



GENUINE MAHOGANY CASE  
POLISHED MOVEMENT  
WESTMINSTER CHIMES

ORNAMENTAL 12-INCH GILT DIAL  
WITH SILVER-FINISH DIAL RIM

A FINE MAHOGANY HALL CLOCK AT A LOW PRICE



**CLOCK No. 1**  
Genuine Mahogany Case  
93" high, 21 1/4" wide, 12 1/4" deep  
Five Chime Movement  
Striking on Straight Rods

This Clock can be sold  
at a Good Profit by Re-  
tailers for 80 Dollars

## DESCRIPTION

These Hall Clocks are furnished with a superior finished eight-day spring movement, striking sections of the melody at each quarter and the full Westminster Chime, followed by striking the hours, the same as the famous London Chimes. We draw especial attention to the strike of these movements. The gongs are not spiral, and the sound is sonorous yet mellow and soft.

When these clocks are fitted with long tubular chimes, a separate striking attachment is used. These clocks reproduce the sound of the famous "WESTMINSTER CHIMES."



**CLOCK No. 2**  
Genuine Mahogany Case  
89" high, 21" wide, 13 1/4" deep  
Five Chime Movement  
Striking on Nickel-Plated Hollow Tubes

This Clock can be Sold at  
a Good Profit by Retail-  
ers for 100 Dollars

# SUSSFELD, LORSCH & Co.

PARIS, 21 RUE DE L'ECHIQUIER

37 MAIDEN LANE, NEW YORK

**IMPORTERS OF CLOCKS**

MANTEL CHIME CLOCKS, NOVELTY CLOCKS, CUCKOO CLOCKS, URANIA  
400-DAY CLOCKS, FRENCH TRAVELING CLOCKS AND REGULATORS

**Ask for Booklets and Circulars**





# STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## Mechanical Window Displays

### Constructed With a View to Enhancing the Attractiveness of the Jeweler's Show Window

By Otto Jonas

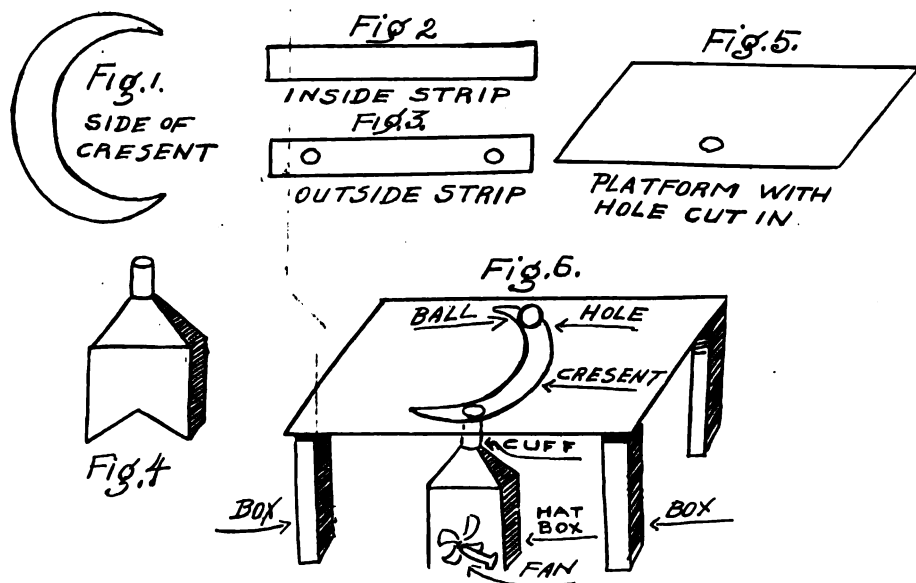
#### Ball and Crescent Display.

FOR an attractive display at a very small outlay, it would be hard to excel the ball and crescent. Excepting the electric fan and the power consumed, the entire display can be produced for less than 50 cents.

Cut from stiff cardboard, of a color to

indicates, must be sufficiently high to permit your funnel to be placed beneath and the boards may be supported by wooden boxes, which, standing on end, can support a surprising weight.

Notice details in Fig. 6. First, the fan placed upon two wooden boxes, the blades pointing upward; second, this is covered



suit your taste, two crescent-shaped patterns (Fig. 1), one strip long enough to extend along the inner curve of the crescents (Fig. 2), and one strip to match the outer curves of the crescent (Fig. 3). Into this latter strip cut two holes located as designated. Join these four pieces together for the purpose of forming a crescent-shaped chute. To make the whole arrangement air-tight, cover all parts at the joinings with strips of paper of the same color as the cardboard. Use a good-sized hat box as a funnel for covering your fan, i.e., invert the hat box, cutting a hole in one side for air. Place the cover on the bottom and build a superstructure of cardboard in this manner, forming a funnel (Fig. 4).

Fig. 5 illustrates a platform built of boards. This platform, as the diagram in-

by the funnel; third, cuff connecting funnel with crescent and passing through platform by means of a hole cut into one of the boards, as shown in Fig. 5; fourth, ball, placed on upper side; fifth, manner in which supporting boxes are placed.

The crescent and all its connections should be as nearly air-tight as possible. The hole in which the ball rests permits the ball to sink in at least one-third of its surface. All parts of the platform, crescent, cuff, the entire structure must be securely tacked so as not to shift.

As previously stated, the expenditure of money on this window is slight, but upon the careful working out of the details depends success. When all is in smooth, working order, the resulting effect ought to be such that you will feel repaid for your work, as the spectacle of a ball roll-

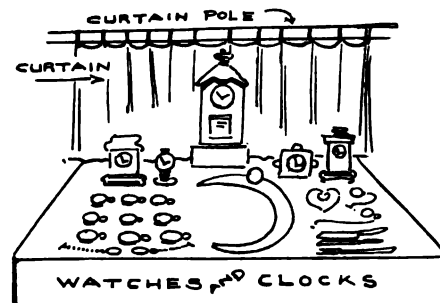
ing on a crescent is novel and will attract attention.

The front and rear of the platform must be draped or covered with signs in some manner to conceal the motive power, or else the display would be robbed of a great deal of its mystery. By fitting the parts very closely the connecting cuff can be made invisible.

#### The Voice of the Clerk.

By XENO W. PUTNAM.

PROBABLY no other tradesman caters to a more refined class of people than the jeweler, among whom little vocal inelegancies which ordinarily pass unnoticed are particularly offensive. These are not alone errors of construction, but pronounced mannerisms which, oft repeated, become most annoying to the sensitive customer,



and, of course, every annoyance distracts the attention a little from the enticements of the article offered for sale.

The habit of inattention on the part of some clerks amounts to a mannerism that becomes offensive to the last degree, punctuating, as it does, the comments or questions of the customer with "I beg your pardon," or "I did not understand you." Seemingly this answer is given from pure force of habit, sometimes in order to gain time for framing a particularly appropriate reply.

The most apt response, introduced by so disagreeable a method, fails to give the good impression that a more commonplace remark would have done if given promptly. Every jeweler should insist that all his clerks should have or should acquire an ear attuned to the refined voice, which is low and sometimes quick, but always distinct, from the alertness of which the habit of inattention has not removed the noticeably sharp lines.

A smooth, low tone of voice, too, should be cultivated by anyone who expects to



## Storekeeping Department.

spend his business life in catering to the educated classes—one that is distinct and that has the ring of earnestness, but not the bluster of vulgarity. The force of many excellent ideas advanced by salesmen is lost because presented in a thin and weak or harshly repellant tone, while many a commonplace speech impresses us because of the agreeable effect of its delivery.

The absence of set phrases is an agreeable relief from the too frequently heard forms of made-to-order speeches known as "slang." Few people are entirely free from it, and there are forms of expression which, taken from the language, would rob it not a little of its force, but which none the less trace their beginning back to slang. But the made-to-order form of speech stamps the impression of cheapness upon those who use it, and should be used seldom, if at all, by those who cater to the cultivated classes. The English language is rich enough to furnish every one of us with an individual form for expressing every thought, and the salesman who is really in earnest can derive enough emphasis from his own enthusiasm to render his remarks impressive without drawing upon the language of the street for inspiration.

The voice is the front window of a man's intellect, and its forms of expression represent the way he dresses it to attract attention or convey messages to the public. Usually the character of a commercial house is listed from the personal appearance of its employees, and their vocal expression is one of the most forceful characteristics which fix that appearance. A place employing loud-voiced, slangy clerks is almost certain to be associated with loud and flashy goods, of more glitter than value—the race-horse type of the commercial world. On the other hand, when one comes into a store wherein the signs of culture and refinement predominate in the speech as well as in the dress of the employees, the idea of real solid values comes uppermost in mind, where ostentatious display is despised and where the only glitter tolerated is that of pure gold and real gems.

### The Advertising Poet Again.

**I**F at first you don't succeed—  
Advertise!  
'Tis a lesson you should heed;  
Advertise!  
Lest the flies bespeck your stock;  
And the sheriff gives you shock,  
While your future goes in hock—  
Advertise!

Pay your cash for printer's ink—  
Advertise!  
Cheaper, far, than cards or drink;  
Advertise!  
Make your town sit up and think,  
Put old fogies on the blink!  
Advertise!

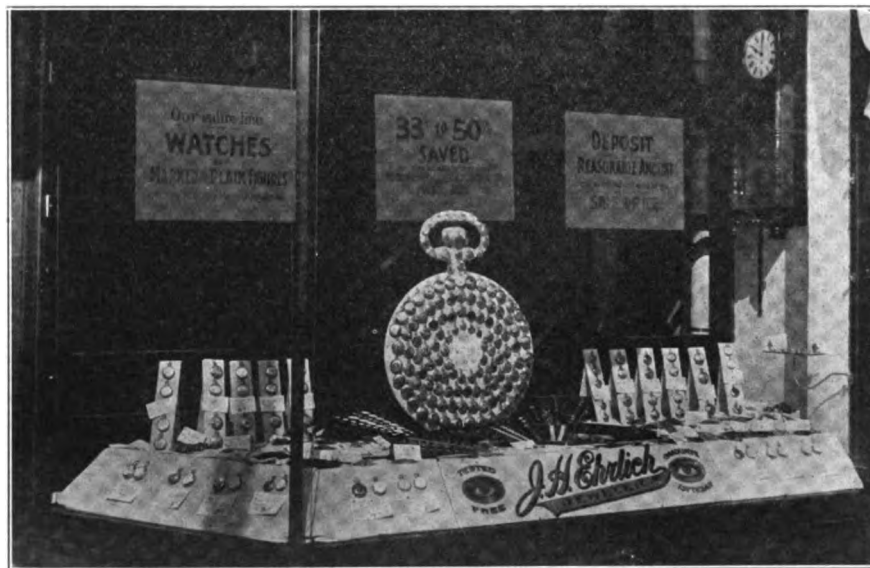
Paint the fences with your name,  
Blazon to the world your fame,  
Prove to all you're full of game,  
Advertise!

—Talking Machine World.

*I have been dressing Jewelry Windows for five years and am most grateful for the helps and suggestions found in the Circular-Weekly.*—Emil H. Loeffert, Council Bluffs, Ia.

## Watches and the Process of Manufacture Shown in the Display Window.

**A**N attractive display of watches, watch materials and the different parts used in the construction of a watch was made recently by J. H. Ehrlich, Detroit, Mich.



A DISPLAY OF WATCHES AND WATCH MATERIAL BY J. H. EHRLICH, DETROIT, MICH.

A very successful watch sale was conducted during the display.

The window was trimmed in turquoise blue velvet, filled with watches and had the material displayed in a very attractive manner, showing all the different parts of

## The Retail Jewelry Store of F. J. Johnston, Bradford, Pa.

**H**ERE is an interior view of the retail jewelry establishment of F. J. Johnston, 7 Main St., Bradford, Pa. This store is 60 feet long and 28 feet wide. The il-



INTERIOR VIEW OF THE STORE OF F. J. JOHNSTON, BRADFORD, PA.

Elgin watches during the process of manufacture.

It is estimated that about 250 people per hour looked into the window.

H. M. Dayton has bought out Ralph C. Young, Alma, Nebr.

luminating facilities consist both of electricity and of gas. The fixtures are of golden oak and plate glass.

The show windows are equipped with a false ceiling, with concealed electric lights. The windows measure seven feet high,

the floor dimensions being four and one-half by five feet. The office equipment is first class and includes a large fireproof vault.

There is a regulator in this establishment which was purchased over 50 years ago by the present owner's father.



1 2 3 4 5 6 7 8 9 0 1 9 0 8 A B C D E F G H I J K

**Alphabet and Figures**  
FOR CLASS RINGS, EMBLEMS, ETC..

**HERPERS BROTHERS,**  
SETTING MANUFACTURERS,  
Newark, N. J.,

1 9 0 8

1 9 0 8 A B C D E F G H ETC. 1 9 0 8

## The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE  
and GUN METAL



No. 410

**Retails for 50 Cents**  
and upwards

With a Liberal Discount to the Trade  
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



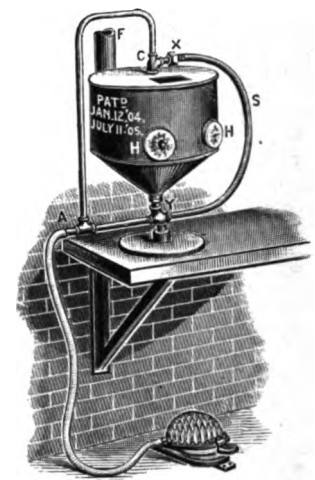
No. 200

**KETCHAM & McDOUGALL, Manufacturers**

Catalogue Sent Upon Application

37 and 39 MAIDEN LANE, NEW YORK

A Crystaloid Sign will be sent upon request to dealers



## The Cyclone Sand Blast

**Price (without bellows) \$12.00**

*A really practical and efficient  
Sand Blast at a low price*

**Satisfaction Guaranteed**

**M**ADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties:** Zeuner's Best Jewelers' Saws; American Swiss Files, equal to the best imported; Gas Furnaces, for Melting, Annealing, etc.; Positive Pressure Blowers.

**E. P. REICHHELM & CO.**

JEWELERS' TOOLS, FILES AND SUPPLIES

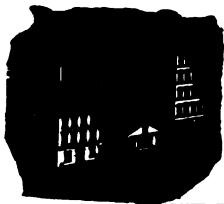
24 JOHN STREET, NEW YORK

## JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 &amp; 76 Clifford Street PROVIDENCE, R. I.

**We Do Our Own Smelting.**



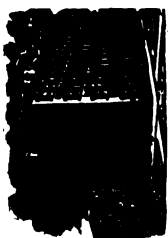
## L. LELONG & BRO.

Gold and Silver Refiners, Assayers and Sloop Smelters

S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE.



Importer and Manufacturer of  
WATCH MATERIALS, TOOLS, JEWELERS'  
SUPPLIES AND OPTICAL GOODS

**Bargains  
in**

**Engraving**

**Blocks**

Prices on  
Application.



Fine Gold, Silver and Platinum always on hand.  
Highest Prices paid for Old Gold and Silver.

**A. ZAREMBOWITZ**

250 East Houston Street NEW YORK

## RIBBONS

plain and fancy designs **Made to Order,**  
in large or small quantities, to use with medals and  
for club purposes. :: :: :: Correspondence invited.

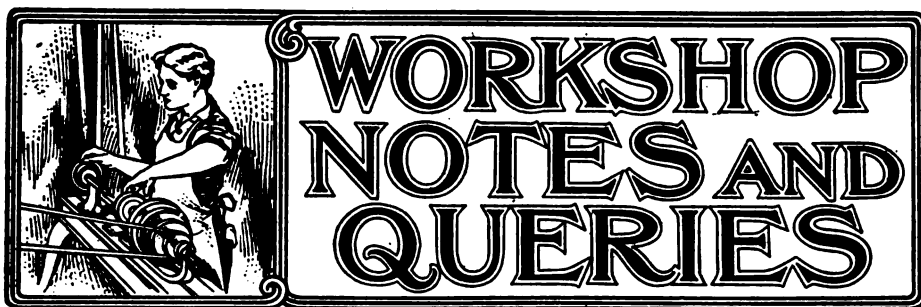
**JOSEPH LOTH & CO., Manufacturers, 65 Greene Street, New York**

**CASTINGS** Gold, Silver, Bronze, Brass,  
German Silver, Copper and Iron.

L.D. TEL. 2073 L. Supply Jewelers, Silversmiths,  
Die-makers, Mould-makers, etc. Bronze Forces, Hard  
Bronze and Iron Shells for Die-cutting Machines.  
Cast Iron Hub for sinking in Steel Dies. Chandelier,  
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**AUGUST GRIFFOUL** 313 HALSEY STREET  
NEWARK, N. J.





[Answers are also solicited from our readers to the questions published on this page.]

**QUESTION No. 2122.—Enameling on Gold.**—*Please tell us how to alloy gold for enameled gold goods, and how thick should the stock be to be used for hollow enameled gold stock?* M. & S. R.

**ANSWER:**—Fine gold is really the best substance for enameling purposes—that is, the transparent colors are more brilliant and the enamel clings better. There are some colors which need special treatment in order to produce good results, excepting when fine gold is utilized. But fine gold is seldom, if ever, used for either jewelry, medals or badges. Most enameled articles are 10 kt., 14 kt. or finer gold. Since fine gold is most suitable for the purpose, the nearer you get to fine gold the better. The best way to alloy gold for enameling is with silver, when the color of the enamel is the first consideration. If you desire a certain color of gold there are methods of treating almost all alloys that will produce good results. The test for all metals for enameling purposes is the transparency of the red color. Enamellers can easily tell the quality of the gold by the brilliancy of the red. Green transparent is very seldom used successfully on the alloyed gold, but it will show up quite bright when an all-silver alloy is used. Also hollow gold or alloyed jewelry which can be worked and soldered without warping can be enameled. Consequently quite thin stock can be used. It would be difficult to give an alloy unless we know what kind of enameling is wanted. Some enameling is fired eight to 10 times, some only once or twice. It would be advisable to make up one or two pieces, then submit them to an enameler for a trial. If you can tell us more definitely what kind of goods and what kind of enameling is wanted, perhaps we can supply more information.

**QUESTION No. 2123.—Gilding Without Battery.**—*Please let me know through your columns how to make a Roman gilding solution to be used without battery; also give instructions for using the same. I have heard of such gilding being used with success.* L. K.

**ANSWER:**—Any small article may be either slightly gilded or silvered by simply immersing it in a solution of gold or silver, as the case may be, in contact with a piece of clean zinc, which promotes electrical action and forms a temporary battery. The coating thus given, though not durable, is generally very adherent, especially if the deposition takes place slowly.

**QUESTION No. 2124.—To Marble Plastic Figures.**—*We make artistic plastic figures which we want to make resemble marble. How can this be done?* T. & M.

**ANSWER:**—This is done by dissolving one ounce of pure curd soap, grated in water, and adding one ounce of white wax, cut in thin slices. When the whole is incorporated it is fit to use. The figure should be dried before a fire. Suspend it by a wire and dip in the mixture. When it has absorbed the varnish, dip it a second time, and that generally suffices. Cover it carefully from the dust for a week, then rub it gently with soft cotton wool, and you will have a brilliant shining gloss, resembling polished marble.

**QUESTION No. 2125.—Photographing on Watch Dials.**—*Please tell me how I can photograph direct on a watch dial. I do not want to paste the pictures on, but I want to print it directly on the dial.* P. W.

**ANSWER:**—For photographing on watch dials the following procedure is recommended: Beat the white of an egg, with the addition of a little ammonia, to a white foam. Add nine ounces, three drams of water and beat again. After the egg has settled, filter and let the liquid run once over the dial, which has previously been cleaned with ammonia. After the surplus has run off, coat once more and allow to dry. Produce the sensitive collodion as follows: Dissolve nine grams of chloride of zinc in five drams of alcohol. Add 0.5 grams collodion cotton and 6½ drams of ether, and shake the whole forcibly. Then dissolve 22 grams of nitrate of silver in hot water, add 1½ drams of alcohol, and keep the whole in solution by heating. The silver solution is now added in small quantities at a time to the collodion, which must have well settled, and of course is done in a dark room. After 24 hours the emulsion is filtered by passing it through cotton moistened with alcohol. This durable collodion emulsion is now thinly flowed in the usual way upon the prepared watch dial, which, after the collodion has coagulated, is moved up and down in distilled water until the fatty stripes have disappeared. The water is changed once, and the dial is, after a short immersion, left to dry upon blotting paper. It is now ready for exposure. Expose under the original magnesium light and develop with a citrate oxalate developer. After fixing and drying, coat with a transparent positive varnish.

**QUESTION No. 2126.—Gilding Without a Battery.**—*Can you give me a formula for gilding small repair jobs without the use of a battery?* G. W.

**ANSWER:**—For gilding without a battery, dissolve in 1,000 parts of distilled water crystalline sodium pyrophosphate, 80 parts; 12 per cent. solution of hydrocyanide acid,

eight parts; crystalline gold chloride, two parts. Heat to a boiling temperature and dip the cleaned articles therein.

**QUESTION No. 2127.—Silver Solution.**—*We want a silver solution for plating watch cases and large articles.* P. J. Co.

**ANSWER:**—For every gallon of water about two ounces of silver should be used. The silver should be in granular form, or scrap or rolled sheet silver is reduced by putting it in a large-necked bottle containing about six parts of nitric acid, C. P., and one part water. Put the bottle or jar in a vessel containing hot water. When the acid in the bottle or jar is warm, drop in the silver slowly, so as to prevent the acid from boiling over. When the silver is all dissolved, dilute one-half its volume or more with water. Then make a strong solution of table salt and add this slowly to the nitrate solution, stirring with a glass rod. This will precipitate the silver to the bottom of the vessel in a white mass. The salt solution should be added until the silver is all precipitated, then fill the vessel with hot water, stir well and allow to settle. Pour off the clear water and add more warm water, stir again, let settle and pour off the clear water. Repeat this several times with warm water, and the last time use cold water. When pouring off always allow a little water to remain over the chloride of silver. Fill the plating vat with the amount of water required. Take a small portion in an enameled dish, warm it, and dissolve in it the amount of cyanide of potash required, which is 12 ounces for every gallon of the solution. When the cyanide is dissolved, pour it into the plating tank or vat and mix it thoroughly with the water. Now pour off all the liquid over the chloride of silver, which is in the bottle or jar, and pour into it a little of the cyanide solution, out of the plating tank. Stir this well until the silver is entirely dissolved and taken up by the cyanide; then pour it into the plating tank, stir it, and the solution is ready for plating. A fine silver anode is used, with a current of moderate voltage. For German silver, brass, copper or nickel articles a quickening dip is required. This is made by putting one ounce of metallic mercury into a bottle and adding just enough nitric acid to dissolve every particle of the mercury. To this add two gallons of water and one pound cyanide of potash which has previously been dissolved in a little of the water warmed. This dip is now ready for use. The cleaned articles to be plated are dipped for just a moment into this quickening or mercury dip, then rinsed off in cold water and placed directly in the plating solution. For silver plating Britannia a blue dip should be used before attempting to place. To make this blue dip, take one pound of salammoniac and dissolve it in hot water, then add half a pound of corrosive sublimate, a little at a time, keeping the water hot until the sublimate is all dissolved. Add to this three gallons of water. Use this blue dip in the same way as indicated for German silver. In order that the silver plating be successful the pieces must previously be chemically cleaned. This is accomplished by hot potashing and scouring with wet pumice, according to the surface and finish of the various objects.



The advertisement is enclosed in a decorative frame consisting of two tall, fluted columns on either side, topped with ornate capitals. A horizontal bar at the top connects the columns. The word "Libbey" is written in a large, elegant script across the top of the frame. Below it, a curved banner contains the text "THE WORLD'S BEST". Underneath the banner, the words "CUT GLASS" are printed in a bold, sans-serif font. The central area of the frame is a large, shield-like shape with a decorative border, containing the main body of text.

# Libbey

"THE WORLD'S BEST"

**CUT GLASS**

**BUSINESS ESTABLISHED IN 1818**

**TO THE DEALER:**

**If you knew nothing whatever about cut glass and wanted to buy the best, what would you do?**

**You would look, wouldn't you, for the largest and most perfect plant; with the most skilled workmen; and the most thorough experience?**


**In that event you would inevitably be led to the choice of LIBBEY CUT GLASS, "the world's best," since in equipment, experience and skill the Libbey plant is without a rival in the whole world.**

*Be sure the name "LIBBEY"  
is graven in the glass*


**THE LIBBEY GLASS CO.  
Toledo, Ohio**

**New York Salesroom, 57 Park Place**





# THE CONNOISSEUR



*Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.*

## BERLIN WARE OF THE EIGHTEENTH CENTURY

J. A. R. in the *Canadian Pottery and Glass Gazette*.

THE first porcelain factory in Berlin was founded in 1750, by William Casper Wegeli, who bought the secret of the manufacture from a craftsman of the Höchst factory in Mainz. Although Wegeli from the beginning achieved very considerable success, he closed the works in 1757, in order to devote himself to the wool industry. The productions of Wegeli's factory, which were made from porcelain clay from Aue, in Saxony, were distinguished for their whiteness, and he was very successful with underglaze decoration in blue. A large number of well-modeled figures, as well as all the usual forms of vases and vessels for domestic use, were produced under Wegeli's direction.

The factory secrets, as well as a considerable portion of the stock, came next into the possession of the sculptor, Ernst Heinrich Reichard, but having no success in 1761 it again changed hands, and was taken over by a merchant, Johann Ernst Gotzkowski, who secured the services of the modeler, Friedrich Elias Meyer, with other craftsmen from the Meissen factory, and of the celebrated enamel painter, Jaques Clauce. As director he employed the Saxon counsellor, Grieninger. Bad management, however, compelled Gotzkowski in 1763 to offer the factory for sale to King Frederick II., who, in August of the same year, purchased the business with all the stock, including 10,000 white and 4,866 colored pieces of porcelain, together with 133 figure molds, for 225,000 thalers. Henceforth the factory bore the title of *Königliche Porzellan Manufaktur* (Royal Porcelain Manufactory).

Frederick the Great used every means to induce good workmen from the Meissen factory to enter his employ, and it was doubtless owing to a large extent to the Meissen craftsmen that the Berlin factory became so rapidly successful. Although at the beginning the paste, which was manufactured with clay from Passau, was of the same yellowish gray tint as that produced under the management of Gotzkowski, the artistic modeling and decoration assumed a high standard. From the year 1771, owing to the employment of kaolin from Silesia, the paste improved in whiteness, becoming similar to that of the Wegeli period. In 1777, when the clay began to be exclusively procured from Halle, the productions were of a glassy and very translucent, fine bluish-white tinge.

The commencement of the Berlin factory coincides with the date of the highest de-

velopment of the German rococo style, which accounts for the fact of the earliest and best productions being strongly marked with all its characteristics. Already in 1775, however, the revival of the classical style began to show itself in the shape of the vases, which, however, partook more of the heavy German type than of the graceful interpretations of the Louis XVI. style. The rococo decoration, although decadent, remained in the ascendant till nearly the end of the century, for the ordinary productions.

Notwithstanding the fact that the Berlin factory at its outset avowedly adopted the shapes and decorations, as well as methods of working, from Meissen, with the assistance of Meissen craftsmen, it very soon began to assert its individuality by the introduction of original designs, both in the plastic models and in the decoration of the various vessels and services. This is particularly noticeable in the productions made to the order of the King, in the candelabra and mirror frames for the palace of *Sans-souci*, the service for the palace of Breslau, and in the presents for foreign sovereigns, among which may be named the service for the Empress Catharine II. of Russia, with a great table group, in the center of which was the enthroned Empress in white biscuit porcelain, surrounded by numerous allegorical and other figures.

Although the Berlin factory did not commence operations until that of Meissen had for nearly half a century flooded the European markets with its productions, yet in some important branches the junior factory surpassed the achievements of her leader. Notably is this the case in the decoration of coffee and tea services. In the Meissen services we find charming landscapes, peopled with figures after Lancret and Watteau, or with hunting scenes, all executed in the most delicately beautiful painting. Flowers and other kindred subjects were also produced in a free and naturalistic style, but as a general rule all the above schemes of decoration were executed in colors, while at Berlin we find that, not contented with this natural style, the craftsmen introduced the system of painting the subjects *en camaieu*; the two most successful colors being iron-red and a beautiful rose crimson, which was much used for figures and for landscapes. It was also used with very good effect with gray and with gray and green for floral designs, while the iron-red was combined with black

and gold or with green. The factory, which had already attained to the summit of its artistic achievements, continued at the close of the century to improve in technique, especially as regards the firing of the paste. Biscuit porcelain was generally used for figures, among which should be mentioned the celebrated portrait bust of Queen Louise by the sculptor Schadow. After the beginning of the 19th century the Berlin factory, in common with the rest of Europe, was affected by the general decadence in art, and the productions ceased to have very much interest.

### A Handsome Medal.

LOS ANGELES, Cal., firm, the H. J. Whitley Co., recently designed and manufactured a very handsome trophy, an illustration of which is presented herewith. The trophy is presented by this company to



HANDSOME MEDAL MADE FOR LIGHT TACKLE CLUB BY LOS ANGELES JEWELERS.

the Light-Tackle Club of Avalon, Catalina Island. It is to be awarded by the club to the sportsman who captures the largest albicore during each season. Should any one win the medal three years in succession he will become the permanent owner of it.

The central portion of the medal proper



# C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK



Hand-Made Blanks only.  
Cut, engraved and etched  
glass. Light, medium  
and heavy stemware,  
tumblers, etc. . . . .

## The Pairpoint Corporation

NEW BEDFORD, MASS.

SUPERIOR  
SILVER PLATED  
WARE

RICH  
CUT GLASS  
WARE

ELECTROLIERS  
GAS PORTABLES, ETC.



No. 4985.—Smoking Set.

BRANCHES

No. 692.  
Whiskey Jug.  
"Uncatena."

38 Murray Street - - - NEW YORK CITY  
717 Market Street - SAN FRANCISCO, CAL.  
485 St. Catherine Street - MONTREAL, P. Q.



LA VIGNE TEASPOON



LA VIGNE TABLESPOON



LA VIGNE MED. FORK

## The latest and newest in ROGERS FLATWARE

HAVE YOU SEEN IT?

Bright or French Gray. Sample dozen on approval. Write for prices and terms.

JOSEPH IRONS, 35 Maiden Lane

## WATCH CHATELAINES

We have a number of designs. Also  
large collection of Watch Bracelets

TRADE MARK

Send for Samples

ESTABLISHED  
1850

MANUFACTURED BY

C. F. RUMPP & SONS

FINE LEATHER WARE  
NEW YORK SALESROOM.

PHILADELPHIA  
'683 and 685 Broadway (Cor 3d St.)



7933-O. Pig



7789-2 F.



## ELK TEETH

CUT GEMS  
ROUGH GEM MATERIAL  
CLAWS OF LION, LYNX,  
CAT, EAGLE, OWL, HAWK

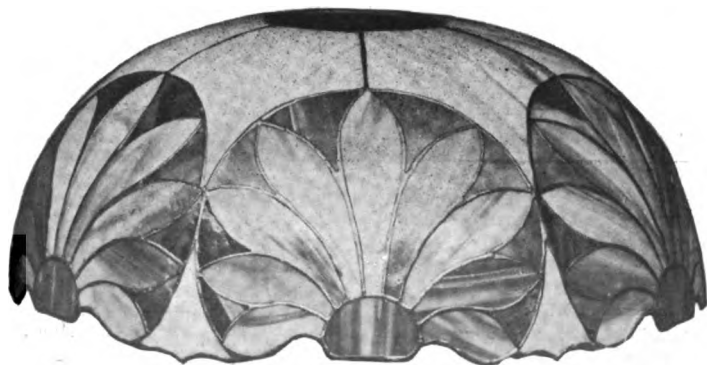
Any of above sent on selection to  
responsible Manufacturers, Jewelers  
or Lapidaries.

Price Lists.

Strictly wholesale prices.

L. W. STILWELL

DEADWOOD - - SOUTH DAKOTA



3024—18 in. Diameter, Top Hanger

## UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

Makers of High Grade

## Art Glass Dining Room fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE  
OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

RICH CRYSTAL CUT GLASS AT FACTORY PRICES



is occupied by a representation of an albi-core, while below it is a view of Avalon and the bay in front of the town. Above is a representation of a small launch resting on the water. The details are all worked out with great care and fidelity to the subjects represented.

The work was executed entirely in the Whitley establishment.

#### Ta-usert's Jewels.

IN speaking of Theodore M. Davis' excavations in the Valley of the Tombs of the Kings at Thebes, Sayce in the *Times*, of London, says that they have again been rewarded by the discovery of royal treasure. In a chamber cut out of the rock at the bottom of a shaft some 30 feet deep, Davis and his assistant, Mr. Ayrton, have discovered the jewelry of Queen Ta-usert, the granddaughter of Rameses II. and the last sovereign of the 19th Egyptian dynasty. The chamber was filled with clay washed into it before the entrance to the shaft had been closed, and concealed by the fallen debris of the cliff above, and in the course of centuries the clay had become almost as hard as stone. The work of extracting the jewels that were embedded in it has consequently been long and arduous, more especially as they were strewn in different directions. The tomb, it would seem, was originally that of some private individual, and the jewels must have been removed from the Queen's own tomb and thrown into it for some unknown reason. Probably they were at the time in a wooden box, which has now perished.

The inscriptions on some of the jewelry, says this writer, make it clear that Ta-usert was married to Seti II., the grandson of Rameses II.; some of the objects, in fact, belonged to that Pharaoh. Two large golden epaulets, for example, bear the King's name, and are formed of poppy-heads hanging from a plate which itself hangs from a golden bar, or rather screw. At the two ends of this latter are a rosette and a blossom of globular shape, which are screwed onto the bar. Then again, there is a pair of silver bracelets on which is a representation of Seti on his throne with a fly-whisk in his hand, while the Queen stands in front of him. They appear to be pledging one another in wine cups, and behind each is a bouquet of flowers. A great number of gold rosettes has also been discovered inscribed with the names of both King and Queen. They were probably attached to a dress, since a stud of gold with a hook has been passed through the center of each. The cartouches of Seti are further found on six plaques of gold which formed part of a pectoral, and there is a large gold ring with the vulture-goddess inlaid in precious stones and surmounted by the symbol of the sun-god, which also has upon it the name of Seti, and must therefore have been the signet of that monarch. Another ring, which is an exquisite product of art, consists of open gold work forming the name and titles of Rameses II. We must thus see in it an heirloom of the "Pharaoh of the Oppression."

All the other jewels belonged to Ta-

usert. Among them are some hundreds of open-work balls and pendant poppy heads, which were strung alternately on a series of threads so as to form a pectoral, which, as everything is of solid gold, must have been of considerable weight. There are no less than seven finger rings of various sizes and all of gold. Three of them are set with scarabs containing the Queen's name; two of them consist of double rings supporting the royal cartouches, while one very beautiful one is formed of four strands of gold wire, the chaton consisting of an inlay of eight precious stones. Along with the rings were several gold bracelets, two of such small size that they must have been intended for the Queen when a child; round the edges of two others runs a line of minute bead work. Besides the Queen's own earrings, four so-called "mummy earrings" have been discovered; one of these is of silver, and another, which is of gold, is inlaid with the cartouche of the Queen. Among other gold ornaments are sacred eyes, small figures of Seti, Apis and the hippotamus goddess, flies, flowers, lions and poppy heads, which must once have been attached to a chain, as well as two or three similar objects of silver. The gold circlet of the Queen's crown has also been discovered, and a unique object is a pair of silver gloves for the hands of the mummy. Several carnelian amulets have, moreover, been brought to light, together with some exquisite little lotus flowers in blue faience which fit into miniature vases of electron.

At a little distance from the tomb the excavators have laid bare the foundations of some workmen's huts, most of which had a pot let into the floor, for the safe-keeping, it may be, of the money of the day. Rubbish pits in the neighborhood of the huts have yielded a number of interesting relics, including a bouquet of papyrus blossoms stitched in order to keep the petals in place and a clay seal attached to a red string, which it is difficult to believe was not made yesterday. Many inscribed pieces of lime stone have also been found on which the overseers of the workmen kept their accounts. They are likely to give us an insight into an undertaker's wages in the age of the Exodus as well as into the prices of the materials he used and the food that he ate.

The stores of L. P. H. Hatch, Goodland, Kans., and the Scott Co., of that town, were entirely destroyed by fire recently. It is reported that both concerns will not resume business.

R. Blackinton & Co., North Attleboro, Mass., have just issued a most attractive catalogue of sterling silver buckles and belt pins, 13 x 9½ inches, and is bound in heavy bows. The goods are shown in clear half-tone cuts on white glazed paper and include a large variety of styles.

Frank Howard was arrested some time ago in Denver, Colo., charged with defrauding several local jewelers. Howard's trick is the old one of visiting the jewelry establishment, showing a genuine diamond ring and asking the jeweler to give him an offer for it. Howard finally substitutes a bogus stone for the genuine article when the jeweler agrees to buy.

#### TRADE-MARK INFORMATION WANTED.

The following marks have been forwarded to THE JEWELERS' CIRCULAR WEEKLY for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.



Used on Gold Charms.



Used on Silverware.



Used on Sterling Flat Ware.



Used on Gold Rings.



Used on Silver Plated Ware.



Used on Silver Thermometer Holders.



Used on Silver Plate.



Used on Watch Cases.



Used on Gold Jewelry.



Used on Watch Cases.



Used on Jewelry.



Used on Jewelry.





"AUTUMN"  
SERIES No D2777

## Autumn- Harvest Scenes

**Rich Bronze Glaze**

The latest production of the **Royal Doulton** factories. Exquisitely enameled in rich colors.

**Sole Agent**

**W.S. Pitcairn**

44 Murray Street  
New York

Write for Booklet, "Quaint  
Bits of Royal Doulton"

## Mr. Jeweler:

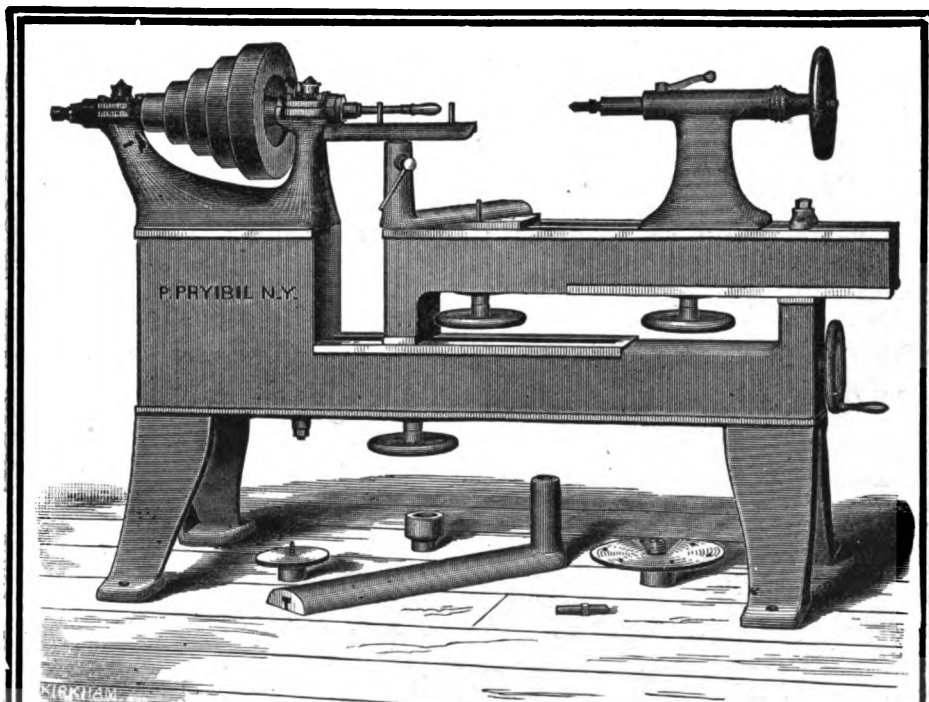
Do you know that hundreds of your competitors in all parts of the country are making a specialty of Fans? Do you know that even a small line of Fans, properly displayed, will "dress up" the whole appearance of your stock? Of course, the Fans themselves must be suitable for jewelers, and must be bought from one who thoroughly understands the requirements of your trade. There is but one such house in America—

**Louis Steiner**

ESTABLISHED 1870

**F A N S**  
and Novelties for  
the Jewelry Trade

520 & 522 Broadway  
New York

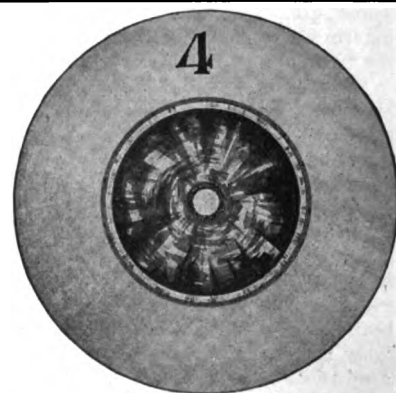


### Above Cut Shows Our EXTENSION SPINNING LATHE.

Swing of lathe 22 inches when closed, 44 inches when extended.  
Substantially built for heavy work.

Write for  
Catalogue

**P. PRYIBIL, 512-524 W. 41st St., New York.**



(Pat. applied for.)

**Balance Hole Jewels** Size of the hole numbered on setting. Saves time and duplication. You can order just what you want. If your jobber does not handle them, send to us. Made for all kinds of American movements.

Ruby and Sapphire. \$1.25 per dozen

**THOS. J. JUZEK & CO., Elgin, Ill.**

**JACOT MUSIC BOX CO.**

**MIRA MUSIC BOXES  
AND MIRAPHONES**

39 UNION SQUARE - NEW YORK.



# THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,  
THE JEWELERS' WEEKLY,  
THE JEWELERS REVIEW

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The Jewelers' Circular  
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year

WEDNESDAY, MAY 13, 1908.

Vol. LVI., No. 15.



Chalice, Paten and Ciborium Recently Made for a Trenton, N. J., Church.

(See Text on Page 37.)



# ALVIN SILVER

The daily papers announce:—  
“Many weddings after Easter  
to interest society. They will  
be the feature of social life for  
the short Spring season.”

When wedding presents are  
thought of, Silver is the most  
popular gift.

The two most appropriate  
patterns of Sterling Silver flat  
ware for wedding gifts are the  
“Bridal Rose” and the “Orange  
Blossom.”

It is only a matter of choice.  
Either pattern is appropriate,  
and therefore in good taste.  
Both are handsome.

These patterns are made in  
the full line, fancy pieces and  
cutlery—over one hundred dif-  
ferent articles, sure of being  
able to suit all requirements.



BRIDAL ROSE.



ORANGE BLOSSOM.



ALVIN MFG. CO.

SILVERSMITHS

NEW YORK



Joseph Fahys & Co. were the first manufacturers to openly oppose the Bill now before Congress to prohibit the stamping of a stated guarantee in a gold-filled case. (THE JEWELERS' CIRCULAR-WEEKLY of March 18th.) We are firmly convinced if such a Bill—

**“Forbidding the importation, exportation or carriage in Interstate Commerce of Gold-filled or Gold-plated Watch Cases bearing words or marks importing a guarantee of wear for a specified time and for other purposes”—**

were allowed to pass, it would seriously injure the Retail Jewelers of the country in their sale of Gold-filled Watch Cases.

It is only by their confidence in the manufacturer—by his guarantee, backed by a reputation for honesty and integrity that they can recommend a filled case to their customer with any degree of assurance. Take away this guarantee and on what can the Retail Jeweler or the Public rely?

No Bill is presented to Congress without some interested parties being behind it. Who are the “interested” parties in this Bill? No reputable manufacturer should be afraid to guarantee his product, and no manufacturer who knows his goods are honestly made should be afraid to guarantee the life of their wearing quality, if sufficient gold is used to insure such guarantee.

Joseph Fahys & Co., with more than 50 years' experience in the manufacture of Watch Cases, guarantee their product, stamp their name and guarantee in each gold-filled case.

We wish to again state, most emphatically, our opposition to the provisions of this Bill, which cannot be otherwise than harmful to the watch case business, and we trust the retail jewelers of the country will lend their unanimous support in opposing the “Stamping Bill,” in which they will have the assistance and co-operation of

**JOSEPH FAHYS & CO.**

NEW YORK

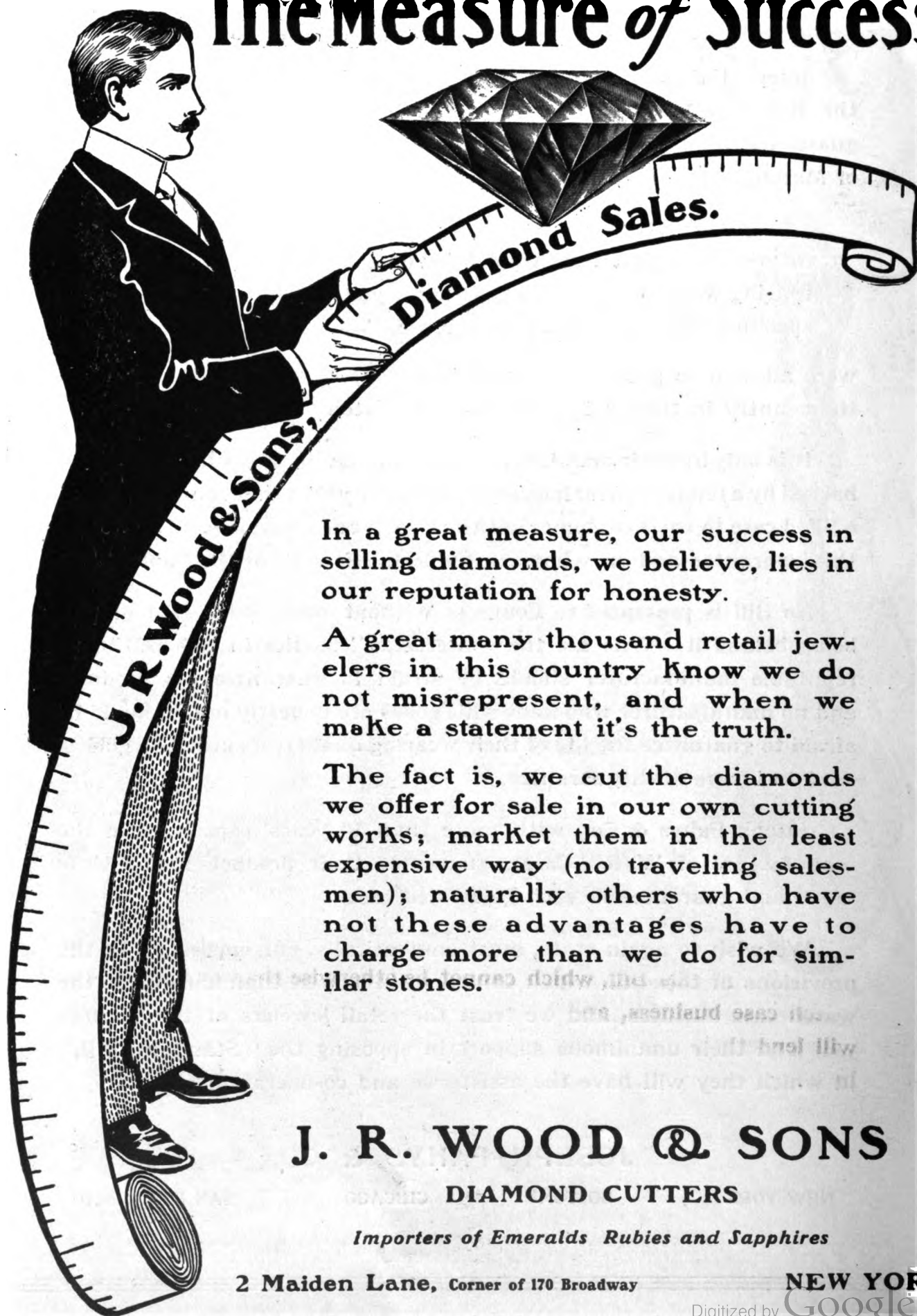
BOSTON

CHICAGO

SAN FRANCISCO



# The Measure of Success



In a great measure, our success in selling diamonds, we believe, lies in our reputation for honesty.

A great many thousand retail jewelers in this country know we do not misrepresent, and when we make a statement it's the truth.

The fact is, we cut the diamonds we offer for sale in our own cutting works; market them in the least expensive way (no traveling salesmen); naturally others who have not these advantages have to charge more than we do for similar stones.

## J. R. WOOD & SONS

### DIAMOND CUTTERS

*Importers of Emeralds Rubies and Sapphires*

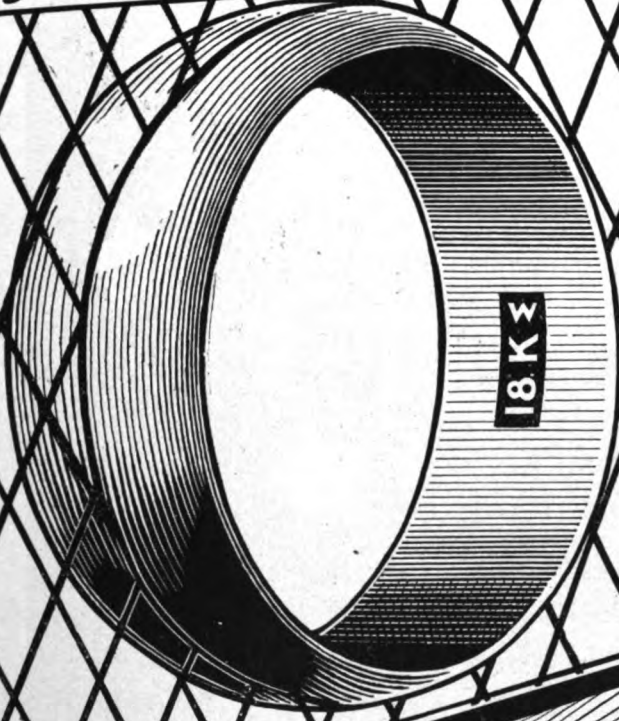
2 Maiden Lane, Corner of 170 Broadway

NEW YORK



# GOOD ACCOUNTS

Paying Tellers Window



Our rings can always be depended on to give a good account of themselves

Through these rings good money may be made, and you can be assured of a perfectly satisfied customer as well, as you sell him the best ring obtainable.

---

---

## J.R.WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

Digitized by Google



# The Big Dipper

## Will Dip Up Profits For You



THE  
BEST IN EVERY  
GRADE

CHICAGO  
701 Heyworth Bldg.

*Ask your Jobber*

NEW YORK  
Maiden Lane

# STARWATCH CASE CO.

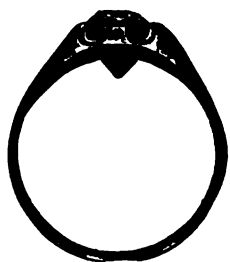
LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY

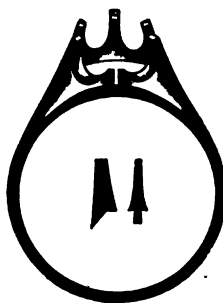




Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay \$1.50 to \$5 for new claws or settings on their rings, but would not buy new mountings for \$5 to \$25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

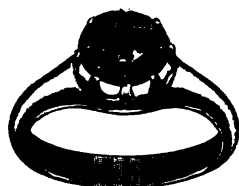
## WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

103-105 William Street  
New York

TWO WONDERFUL SHOPS

57 Washington Street  
Chicago



Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.  
(See cut No. 3 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.  
(See cut No. 3 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.





**T**HE MAN who doesn't advertise is a good deal like the fellow who throws his sweetheart a kiss in the dark — he knows what he is doing, but no one else does.

We know pretty well what we are doing — we shipped a half million last year — but when you know what we are doing as well as we do, we will ship a million.

We are therefore making our bōw through the Jewelers' Circular-Weekly in an endeavor to put you next and let you in on the ground floor.

This is getting to be one of the best advertised and favorably known lines in the business. We intend to keep it up until there is not a jeweler in the country who does not know that the Fleur-de-Lis line is a winner.

### THE MINERVA

This bids fair to be an interesting season in adjustable bracelets.



has never yet been equaled, and whatever is doing, you will find us there with the goods.

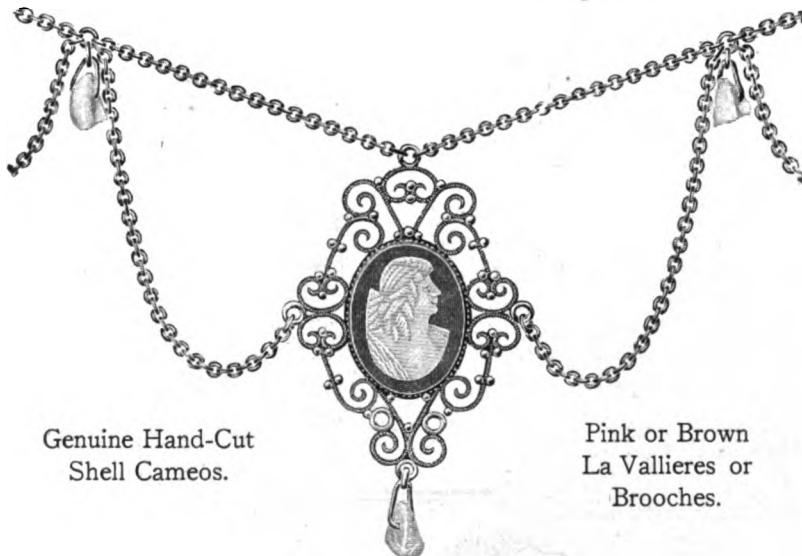
Made by  
THE ELECTRIC CHAIN  
COMPANY  
Attleboro, Mass.  
Sold only by  
Fontneau & Cook Co.  
Sole Sales Agents



This trade-mark appears inside the cover of every box containing

**MINERVA  
BRACELETS**

THE MINERVA GIRL



Genuine Hand-Cut  
Shell Cameos.

Pink or Brown  
La Vallieres or  
Brooches.

2690/265C



8170—Locket



8114—Polished  
Genuine Hand Cut Cameos. The Latest Fad.



7977 Polished 7978 Roman 7979 Old English 7980 Rose

We have every kind of an animal that is any good in the jewelry business.



8127—Polished 8128—Roman 8129—Old English  
7/8 inch wide.

**FONTNEAU & COOK CO.**  
**ATTLEBORO, MASS.**

OHIOA90  
1203 Hayworth Bldg.



# Holmes & Edwards

MAKERS OF

SILVER INLAID SPOONS

THE Lafayette DESIGN

Plated Silver  
with pieces of  
Sterling Silver  
Inlaid  
at the points  
where it rests on  
the table

"Solid Silver  
Where it Wears"

### Discovery

It was found after  
the heavy plate  
had been removed  
that pieces of  
solid silver had  
been inlaid at the  
back of the Bowl  
and Handle.

### Fact

They have out-  
worn our 25  
year guarantee.

HOLMES & EDWARDS  
SILVER-INLAID

Trade Mark on every piece.

Send for the little  
book

**HOLMES  
& EDWARDS  
SILVER CO.,**

BRIDGEPORT, CONN.

(International Silver Co.,  
Successor.)

LAFAYETTE  
TEASPOON  
(Patented)



COLD MEAT FORK.



BERRY SPOON.



OYSTER LADLE

Furnished in  
the following  
pieces:

Spoons

Tea \*

Dessert \*

Table \*

Soup

Sugar Shell \*

Coffee

Childs

Berry

Salad

Forks

Dessert \*

Medium \*

Childs

Oyster

Pickle

Ice Cream

Cold Meat

Salad Individual

Salad Serving

Fish Serving

Knives

Dessert HH.

Medium HH.

Breakfast HH.

Butter \*

Butter Ind.

Fish Serving

Sugar Tong

Food Pusher

Ladles

Cream

Gravy

Oyster

Soup

Punch

MEDIUM FORK AND HH  
MEDIUM KNIFE.

The Lafayette Pattern is  
furnished in XIV quality  
plate gray finish and 12  
oz. plate gray or bright  
finish. Also Sterling Sil-  
ver Inlaid. See articles  
marked (\*).

The Holmes & Edwards Silver Co.

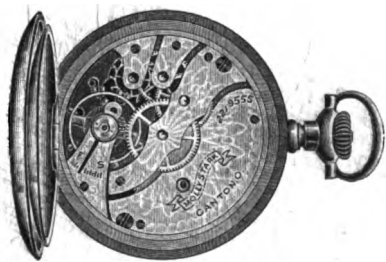
International Silver Co.  
Successor

BRIDGEPORT, CONNECTICUT



# THE “400” SIZE

THE BEST, THE SMALLEST,  
THE HANDSOMEST  
LADIES' AMERICAN WATCH



**“The Molly Stark”**

OPEN FACE OR HUNTING

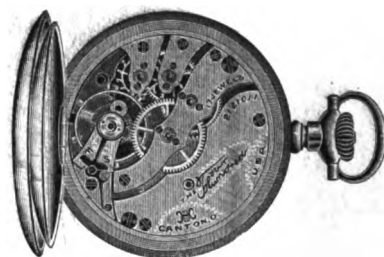
7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



**“The Diadem”**

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



**“The 400”**

HUNTING ONLY

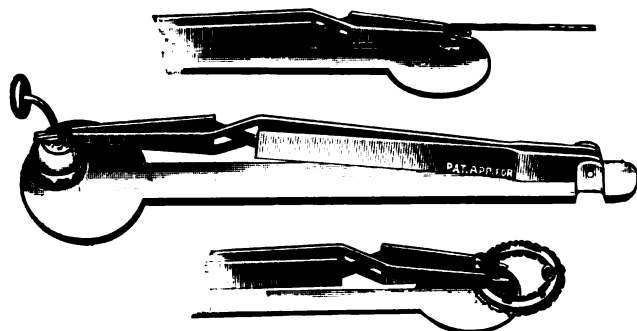
17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

**The Dueber-Hampden Watch Works**  
CANTON, OHIO



### Phesay's Two-In-One Soldering Tweezer



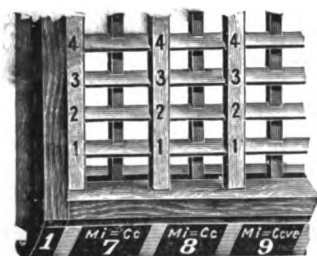
(Patent Applied for)

**For Soft Soldering all kinds of Backs, Joints, Catches, etc., on Jewelry**  
**Saves Time**

**DIRECTIONS:**—Hold Tweezer in left hand. Open it out straight by swinging disk arm down. Press top part of Tweezers above interlocking point, to open jaws. Take hold of joint, catch or "Back" with these jaws and fill same with solder as usual; retain joint catch or "Back" in these jaws. (They hold same automatically). Swing disk arm back to former position, place article to have this joint catch or "back" soldered on it on the disk. Then press top part that is holding the joint catch or "Back" down gently and firmly, until it holds joint catch or "Back" on that part of the piece of jewelry that it is to be soldered to. Apply flame as usual.

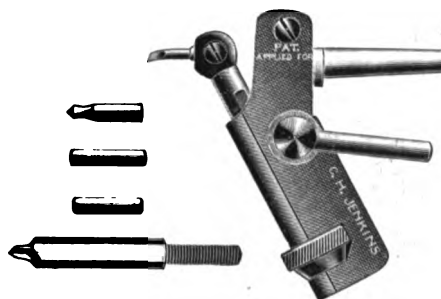
By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

**SAVES TROUBLE.**—Phesay's Two-in-One Soldering Tweezers will solder plum and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

### Improved Turning and Jeweling Attachment No. 33



#### New Features

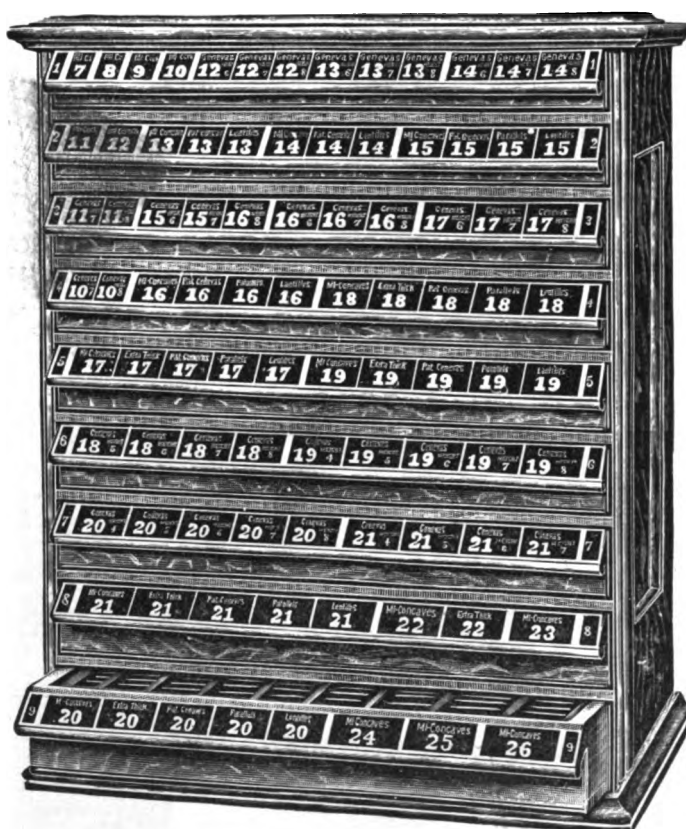
Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

#### And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

#### All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, \$4.00**



### Echarco Watch Glass Cabinet No. 15 (Patented)

Price, each, \$16.00

This cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

**CONSTRUCTION AND MATERIAL.**—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.

**PARTITIONS** are skeleton, preventing accumulation of dust, chips, etc.

**BOTTOMS** of cabinets are hollow to receive chips, dust, etc.

**ARRANGEMENT FOR GLASSES.**—The 9 drawers contain 1,547 spaces to hold glasses in upright position.

Labeling of drawers as shown in cut is on the pulls of the drawers and done in gold bronze on black background.

**DIMENSIONS.**—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

# HAMMEL, RIGLANDER & CO.

47-49 Maiden Lane  
New York





## R. BLACKINTON & CO.

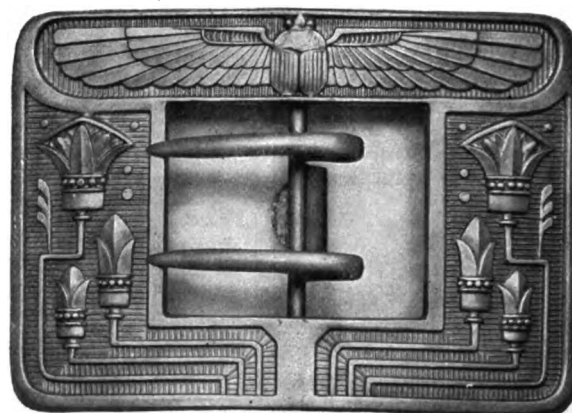
Established 1861

TRADE  MARK

SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Our Mr. J. R. Morss will be pleased to greet you at our New Sample Rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane.

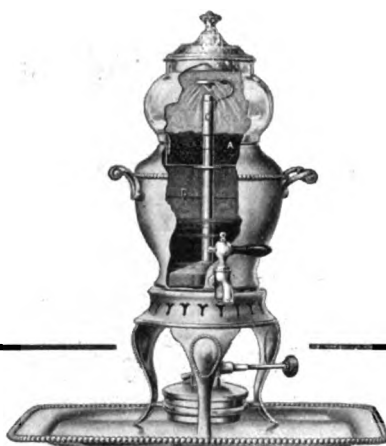


Here is another example from our leading line of Sterling Buckles and Belt Pins.

### A Profitable Article for



### Jewelers to Handle



Sectional View.

**IF IT BURNS ALCOHOL**

**WE MAKE IT.**

The quality of the coffee is not always the cause of having poor coffee, it's the way the coffee is made. Some people boil the coffee and drop an egg shell in to settle it; that is a poor way to make coffee, for boiling brings out the bitter qualities and spoils the beverage.

By distilling the coffee only the wholesome qualities are extracted.

The Sternau coffee machine distils coffee automatically and is a valuable adjunct to the household.

We make them in nickel-plate, copper and silver-plate in various designs, showing the highest skill in the metal craftsman's art. Illustrated catalogue sent on request.

### S. STERNAU & CO.

Makers of  
**STERNAUWARE**

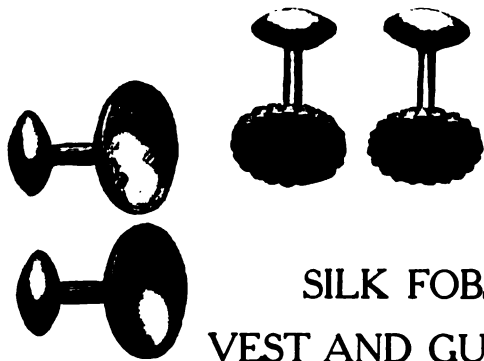
Consisting of

*Fancy Teakettles, Chafing-dishes and their  
Accessories, Coffee-machines,  
Candlesticks, etc.*

New York Showrooms  
BROADWAY, COR. PARK PLACE  
Opposite Post-office

Office and Factory  
195 PLYMOUTH STREET  
BROOKLYN, N. Y.

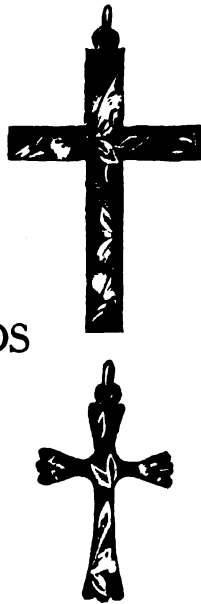




SILK FOBS  
VEST AND GUARDS

LACE, VEIL, CHATELAINE  
AND BROOCH PINS

*For Sale by all Jobbers*



EAR RINGS  
CROSSES  
LINK AND  
LEVER BUTTONS  
STUDS AND PIN SETS

*Ask for S. & C. Gold Front Goods*

**Smith & Crosby, Attleboro, Mass.**

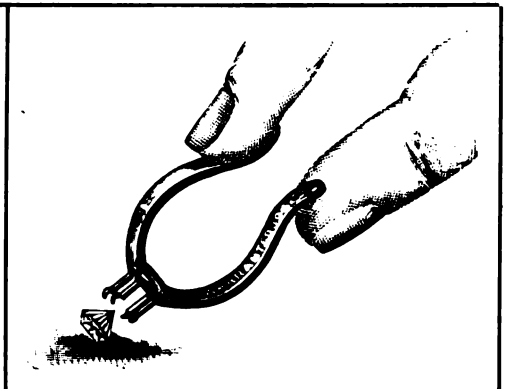
Manufacturers of the Original Line of

**SOLID GOLD FRONTS**

The Finest Solid Gold Fronts made, all Hand Engraved.

All are Stamped S. & C. and Guaranteed

## ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS MEET A LONG-FELT WANT



### THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	\$6.00
" " 12	4.00
" " 9	3.00

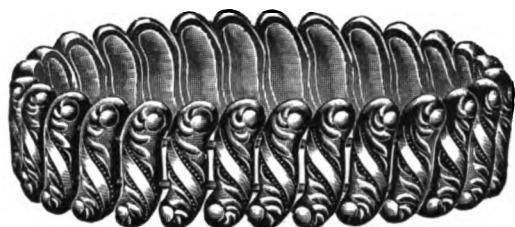
**HAMMEL, RIGLANDER & CO.**

47 Maiden Lane, New York

Selling Agents for United States and Canada



# We say again The "Mary Stuart" Bracelet Surpasses all others !!



No. 16398

**YOUR JOBBER WILL  
FURNISH THIS BRACELET  
For \$1.00**

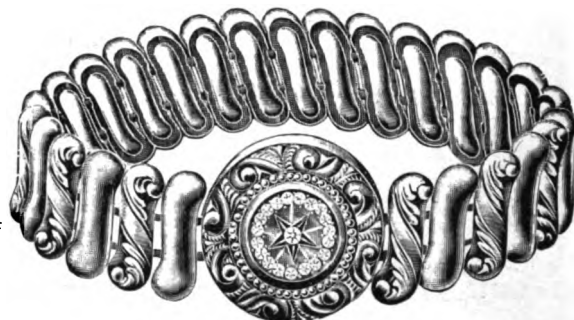
Write us if you wish to be referred to  
the live Jobbers who are selling them

Convince Yourself To-day. We Sell to Jobbers Only



No. 16401

This is the cheap-  
est guaranteed  
Gold-filled Ad-  
justable Bracelet  
on the Market.



No. 16423

N. Y. Office  
9 Maiden Lane

## Attleboro Chain Co.

Factory at ATTLEBORO, MASS.

SOLD DIRECT TO THE RETAIL TRADE ONLY

### FEATURES OF OUR LINE

The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH



296

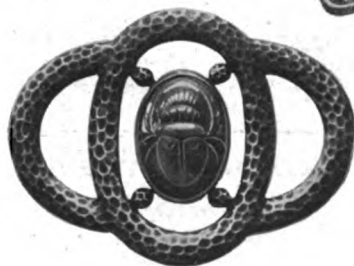


624

#### SASH BROOCHES

in gold-filled, finished in rose  
or dark green (antique).

### Sash Brooches



237



816

We use finest im-  
itation stones and  
can furnish any  
stone or color re-  
quired.

We Manufacture in GOLD-FILLED and STERLING SILVER

BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

### C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

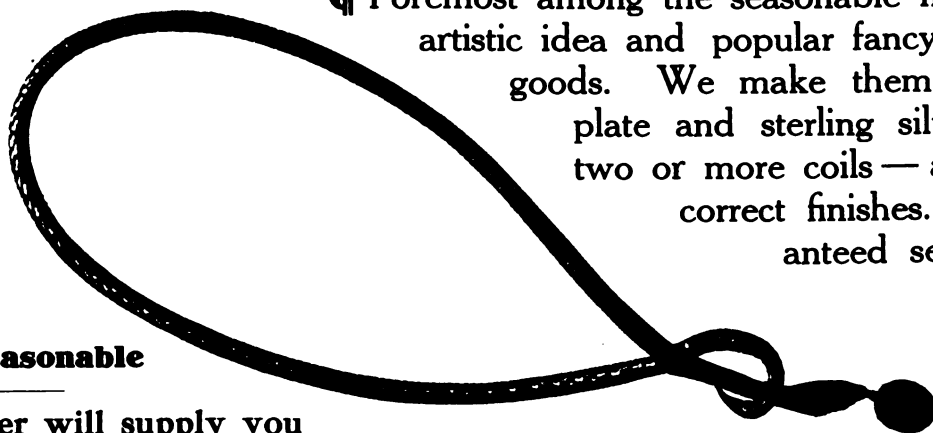
Address all orders and communications to Factory, North Attleboro, Mass.



# Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



**Prices  
Very Reasonable**

Your Jobber will supply you



Made by **WHITING & DAVIS**

NEW YORK OFFICE  
7 Maiden Lane

Plainville, Norfolk Co., Mass.

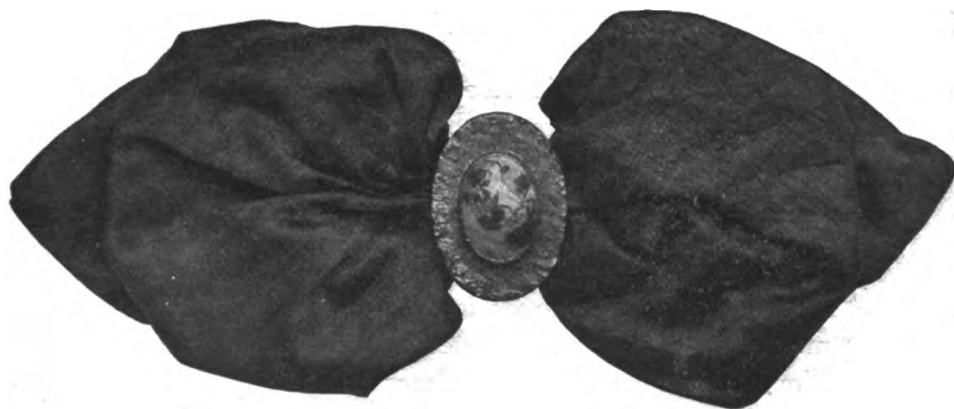
## E. A. POTTER COMPANY

Providence

Rhode Island

ORIGINATORS OF

## THE "HOLDWELL" COLLAR AND BOW PIN



### NUMEROUS IMITATIONS PROVE ITS MERITS

We make Fifty Designs, all in High Grade Gold Filled. Buy of the Originators and get Quality, Design and Finish. Hereafter Holdwell pins will be stamped "Holdwell" on back.

**Representatives**  
LOUIS S. HODGES  
HARRY E. FARQUHARSON

SEE OUR NEW GOODS IN  
CUFF PINS, VEIL PINS, ETC.  
READY MAY 1st.



## The Best Selling "Thread" Pattern in the Trade



## The SMITH "PILGRIM"

There never has been a more artistic and lasting design than the Smith "Pilgrim." It is characterized by simple elegance, refinement and dignity of design, and grateful absence of over-ornamentation. The Smith "Pilgrim" pattern will remain permanently in demand. Include "Pilgrim" in your stock. It is without question the best selling "thread" pattern in the trade to-day. Made in all the fancy pieces.

FRANK W. SMITH CO. MANUFACTURERS OF STERLING SILVERWARE Gardner, Mass.



TRADE MARK



2/3 SIZE



### The Original Carmen Adjustable Bracelet

With 20 years' experience and the best factory equipment that can be procured, we are able to produce

**THE BEST IN THE WORLD FOR THE MONEY**

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

## THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE  
180 Broadway

CHICAGO OFFICE  
Heyworth Bldg.

ST. LOUIS OFFICE  
Mermod & Jaccard Bldg.

LONDON OFFICE  
118-122 Holborn E. C.







3 inch

No. 4444  
(Actual size)

\$10.50 dozen

## Coasters

One of our many designs,  
new this Season, made in  
all sizes, from 3 inches to  
6 inches.

Prices \$10.50 to \$27.00  
per dozen

# Frank M. Whiting & Co.

## SILVERSMITHS

320 Fifth Avenue, New York

North Attleboro, Mass.



66112

### Mr. Retailer:

This cut shows the ACTUAL SIZE of a 14K. Gold Watch Case (weighing 285 1/8 dwts.) made by us SIXTEEN YEARS AGO for Messrs. C. G. ALFORD & CO., NEW YORK.

Notwithstanding its size, it really was a work of art,

AND

That case was stamped:

**"SOLIDARITY"**

## Solidarity Watch Case Co.

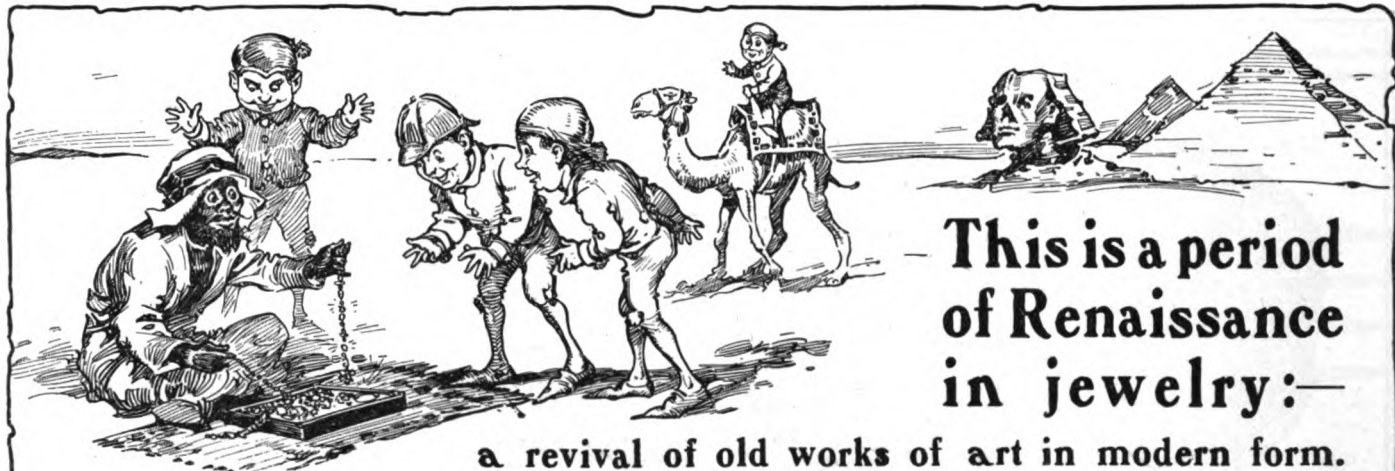
Established 1885

54 Maiden Lane, New York

General Selling Agents

JOHN W. SHERWOOD :: :: FRANK E. HARMER





**This is a period  
of Renaissance  
in jewelry:—**

**a revival of old works of art in modern form.**

A striking example may be found in the use of cameos, corals, etc., in brooches, scarf pins and other articles of jewelry. They are among the best "Sellers" and destined to become extremely popular.

We are constantly increasing our line of these goods and shall be pleased to send memo. packages which will interest and pay you to inspect.

Remember "We Sell Sellers"

**HENRY FREUND & BRO.**

**Jewelry, Watches and Diamonds**

ELK and F. O. E. GOODS a Specialty

**71 Nassau St., NEW YORK**

Our Trade-Mark "The Rose,"  stands for quality and excellence



**"Kotobuki"**

(Pronounced Ko-to-bû-ki)

**THE JAPANESE WORD FOR LONG LIFE**

The Popular Craze in

**== SCARF PINS ==**

Price in 14 Kt.  
\$3.00

MANUFACTURED IN 14 KT. GOLD BY

Price in 14 Kt.  
\$3.00

**VAN DUSEN & STOKES CO.**

MAKERS OF ORIENTAL JEWELRY

IMPORTERS OF CORAL AND SEMI-PRECIOUS STONES

1123 CHESTNUT STREET

PHILADELPHIA



# BATES & BACON

Attleboro, Massachusetts

NEW YORK, 9 Maiden Lane  
CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS,  
LOCKETS AND BRACELETS

## ***SOMETHING NEW!***

### FOBETTES!

For Gents' Vests or Trousers, Ladies' Belts



OUR FALL LINE ALL READY

FULL OF BEST SELLERS

## **GOLD RINGS**

Gold Scarf Pins

Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

### OSTBY & BARTON CO.

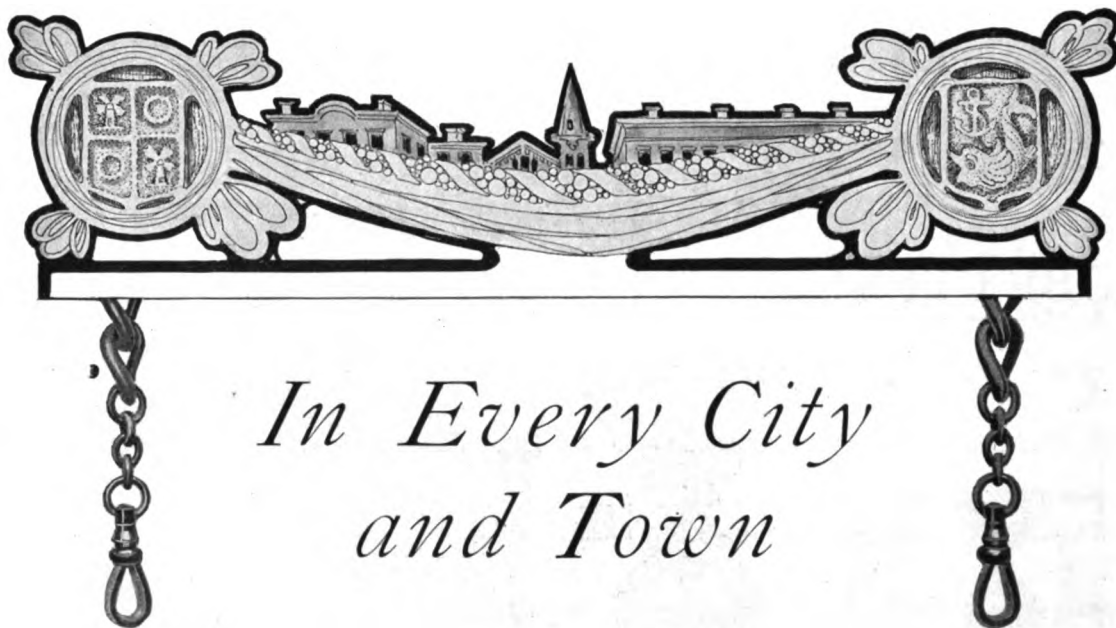
PROVIDENCE

RHODE ISLAND

New York Office  
9-13 MAIDEN LANE

Chicago Office  
103 STATE STREET





*In Every City  
and Town*

in these United States, Simmons Chains are sold, worn and *known*.

Since away back in 1873, when the first Simmons Chains were put upon the market, they have been known as solidly good goods.

Sheerly upon their merits, they won and have held first place among gold-filled chains and they are classed among the standard and most staple goods carried by jewelers.

The demand for staple, medium-priced goods will be practically normal this Spring—there's very little doubt about that—and though conditions may justify cautious buying in some lines, no one can run any risk in showing a full assortment of Simmons Watch and Lorgnette Chains.

The jobbers are showing a splendidly good line of Simmons patterns and are ready to book and promptly fill any orders you may send them.

---

**R. F. SIMMONS COMPANY**  
Main Office and Works, **ATTLEBORO, MASS.**

NEW YORK SALESROOMS  
9-13 MAIDEN LANE

CHICAGO SALESROOMS  
42 MADISON ST. (HEYWORTH BLDG.)



# The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes:  
Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open

Side View  
Closed

Order No.  
in 14-Kt. Gold  
2117

Front View  
Closed

Order No.  
in  
Sterling  
Silver  
2043

## PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

## KREMENTZ & CO.

Manufacturers of

**Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only**

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

### BRANCH

San Francisco Office  
722 Shreve Bldg.

Factory and Main Office  
NEWARK, N. J.

### BRANCH

New York Office  
1 Maiden Lane



## SHOWINGS FOR THE SPRING TRADE

TRADE



MARK

AFTER the quiet of the winter's end and the Lenten lull, the advent of a new season gives rise to new demands. For these demands in the matter of jewelry, generous provision has been made by this house. Varied and complete lines abound in beauty and value. Fair prices always prevail. See the lines.

TRADE



MARK

DURAND &amp; CO.

49-51 FRANKLIN STREET  
NEWARK, N. J.

OSMUN-PARKER MFG. CO.

MAKERS OF

*Fine Pearl and Diamond Goods*338 Mulberry Street  
NEWARK, N. J.

## "THE BRACELET HOUSE"

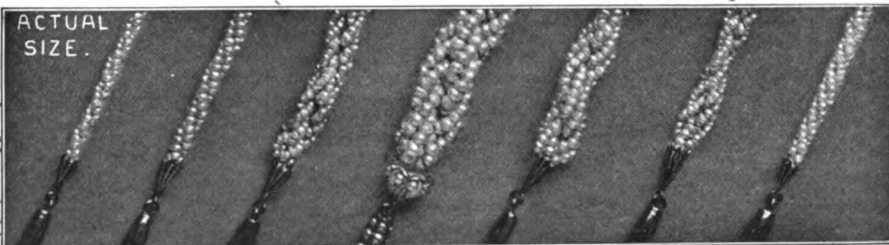
GOLD BRACELETS of every kind  
For WOMAN, MISS OR BABY

KENT &amp; WOODLAND

16 John Street, New York

Factory: Newark, N. J.

San Francisco: Julius A. Young

ACTUAL  
SIZE.

SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK

Bet. 26th and 27th Sts.

Telephone, 913 Madison.

DEALERS IN  
BAROQUES, PEARLS and  
FANCY STONESDESIGNING  
AND  
SPECIAL ORDER WORKBlack  
Enameled  
Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

## Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

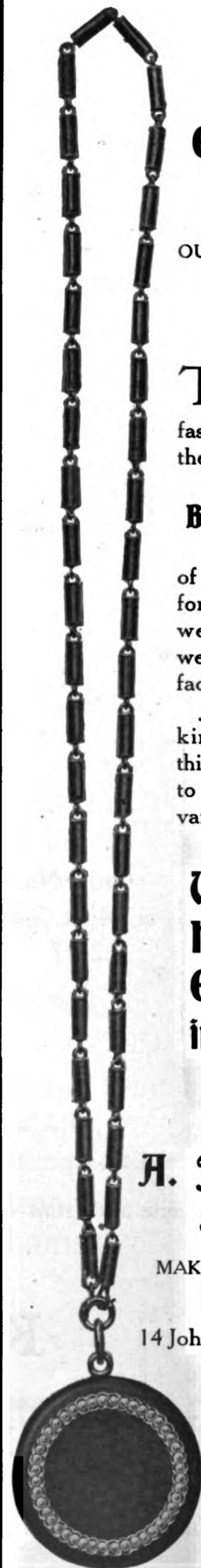
Jewels of all kinds mounted this way show up to their best advantage.

We  
Make  
Everything  
in Black

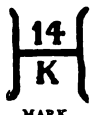
A. J. Hedges  
& Co.

MAKERS OF 14 K.  
JEWELRY

14 John St., New York



TRADE



MARK



G. R. HOWE  
W. T. CARTER  
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON  
F. W. STANBROUGH  
H. L. FARROW



# CARTER, HOWE & CO.

MANUFACTURERS OF

## GOLD JEWELRY



### ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

**SOLID GOLD  
FESTOONS  
and  
PENDANTS**

14k

10k



**Everything in Gold Jewelry**

Necks, Guards, Combs, Scarfs,  
Brooches, Links, Fobs, Locketts,  
Emblems, Earrings, Hat Pins,  
Crosses, Gold Safes, Cigar  
Cutters, Knives, etc.

**Chas. L. Trout & Co.**

2 Maiden Lane,

New York

**Unique Gems** I have just finished  
my Summer cutting  
of fine new cabochons  
and other fancy shapes in **Semi-Precious, Ural,  
Ceylon, Brazil and Native Stones.** Also some  
choice individual examples cut from rare mineral  
specimens suitable for fine **Special Order and Arts  
and Crafts Work.** Send for **Sample Papers.**  
**Louis J. Deacon, Cape May, N. J.** Senior H'gtr.

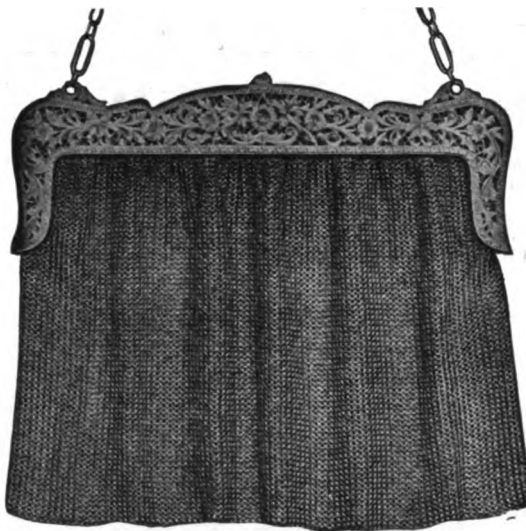
I. N. LEVINSON, President

ESTABLISHED 1865

H. S. MORRIS, Sec. and Treas.

## S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags

Buckles

Card Cases

Chatelaines

Vanity Cases

Sash Pins

Purses

Hat Pins

**S. COTTLE CO.**

31 EAST 17th STREET  
NEW YORK

PARIS, 28 Rue D'Hauteville

## HILL & SCHMIDT

71 Nassau Street

NEW YORK

Makers of Artistic 14 kt. Jewelry

SPECIAL DESIGNS IN

**LA VALLIERES, HANDY PINS also  
New Style Ear Drops**



## NO CONUNDRUM

We have been very busy in our factory all Spring when others were on short time. WHY? The answer is easy. We make goods that sell.

Our new line of Stone Buttons, Scarf Pins and Waist Sets have taken like wild fire. The finish is equal in every respect to any 14K. line made and patterns strictly original and up-to-date.

Write us for selection.

We make only high-grade 10K. jewelry.

### The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

Factory: 251 N. J. R. R. Ave., Newark, N. J.

## French Jewelry Novelties

COMBS, BARRETTES, BROOCHES, HAT PINS, BRACELETS  
BUCKLES, LA VALLIERES, LORGNETTE CHAINS, ETC.  
Complete Lines of JET JEWELRY, PEARL COLLARS and  
every quality of PEARL STRINGS.

Selection Packages sent upon request to all Reliable Dealers

### Chopard Frères Co.

Factory, 35 Rue des Trois Bornes  
PARIS, FRANCE

56 Maiden Lane, New York

## DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

### HENRY BASCHKOPF

47-49 Maiden Lane

New York, N. Y.

TRADE



MARK

### Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS

SLEEVE-LINKS

SCARF-PINS

FOBS AND SEALS

## Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied Trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

### Day, Clark & Co. 14 Kt. Gold Jewelry

23 Maiden Lane  
NEW YORK





## The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

### A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

### A Good Article



### We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

### A Good Seller



Trade supplied by  
**Enos Richardson & Co.**  
23 Maiden Lane, New York.

## ENOS RICHARDSON & CO.

23 Maiden Lane



Trade-Mark

New York, N. Y.

## MANUFACTURERS OF 14 K. GOLD JEWELRY

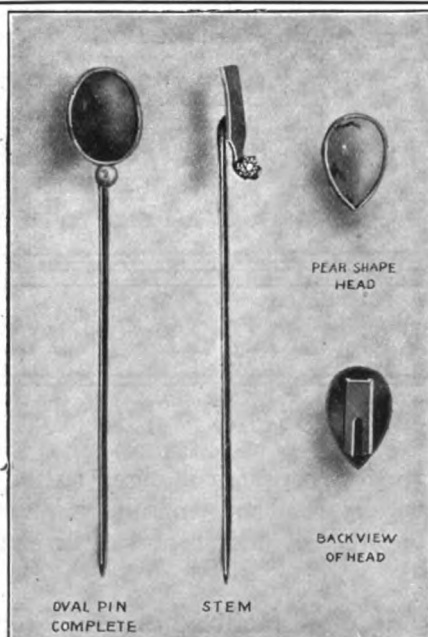
Handy Pins  
Safety Pins  
Brooches  
Flat Links

Dumb-Bell Links  
Fobs  
Tie Clasps  
Veil Pins

Hat Pins  
Scarf Pins  
Barrettes  
Belt Pins

10 K. and 14 K. Neck Chains  
and Guard Chains

Plain and Jeweled Lorgnette Chains



## Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

**ROTHSCHILD BROS. & CO.**

TRADE



MARK.

The Locket House 51-53 Maiden Lane, New York



**SNOW & WESTCOTT CO.**

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW

CHAS. E. WESTCOTT

**Makers of Fine Gold  
Jewelry**

ESTABLISHED 1834





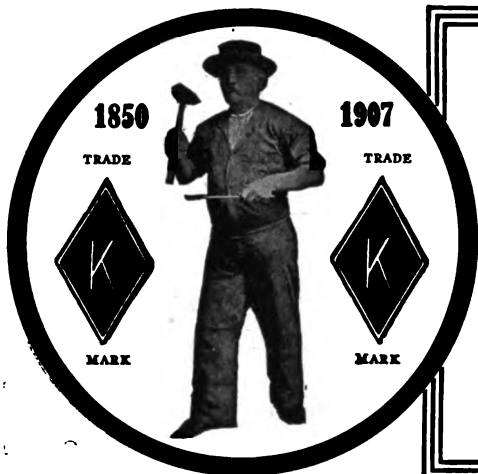
THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

## The Comb House

**W**E beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

**WAGNER COMB MANUFACTURING COMPANY** *Hartford Building*  
41 Union Square, New York



## SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

**WE SELL DIRECT TO YOU**

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price.

SEND FOR CATALOGUE.

**ALOIS KOHN & CO.**

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

## New Cigar Cutter

LOOKS AND WORKS LIKE A CHARM

This is the only practical cigar cutter that is a piece of jewelry for fob or chain. Can be set with diamonds and will admit of full size monogram engraving.

Patented and manufactured in 14K Gold by

**Kollmar, Rauch & Co.**

306 Market Street, Newark, N. J.

Brooches  
Scarf Pins  
Handy Pins

Sleeve Buttons  
Fobs  
Barrettes



**LOUIS G. SCHLEHR**  
MANUFACTURING JEWELER

178-180 Ellcott St., Buffalo, N. Y.

All Out-of-town Work returned within 3 days from date received

Rings, Diamond Mountings,  
Diamonds and Precious Stones,  
Badges, Class Pins

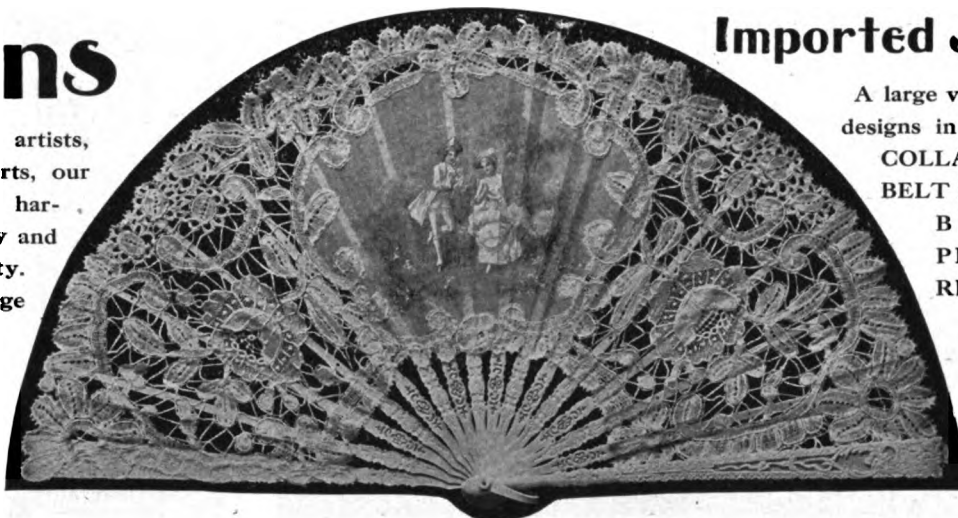
General Repairing Artistic Engraving





# Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices for Graduation, Confirmation, Weddings, etc.



# Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

**LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.**

# The Allsopp Rings



A ★  
TRADE-MARK.

The Up-to-Date  
Line of

# Signet and Set Rings

In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

**Allsopp**

QUALITY,  
DESIGN AND  
WORKMANSHIP

Appeal to the Most Fastidious.  
It Will Pay You to Examine  
a Selection Package.



**Allsopp Bros. Allsopp Building, Newark, N. J.**

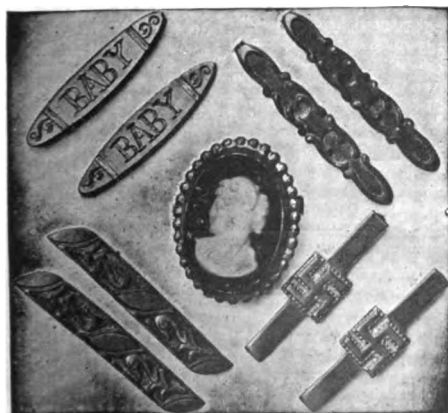
# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

**J. B. BOWDEN & CO.,**

15, 17, 19 Maiden Lane, 2d Floor,

NEW YORK.



# Veil, Cuff and Baby Pins

An immense line. Many new designs supplementing our staple patterns—all of acknowledged beauty and easily sold.

# Cameos

A revival of an old-style decoration too good to remain in oblivion.

Shell, Coral and others, mounted as Brooches, Stick Pins, etc.

# Swastika

Buckles Bracelets Buttons  
Charms Brooches Barrettes

Combs, Hat Pins, Scarf Pins, Leather Trimmings



TRADE  
MARK.  
ALWAYS  
ON  
THE  
GO.  
Look for the  
Trade Mark

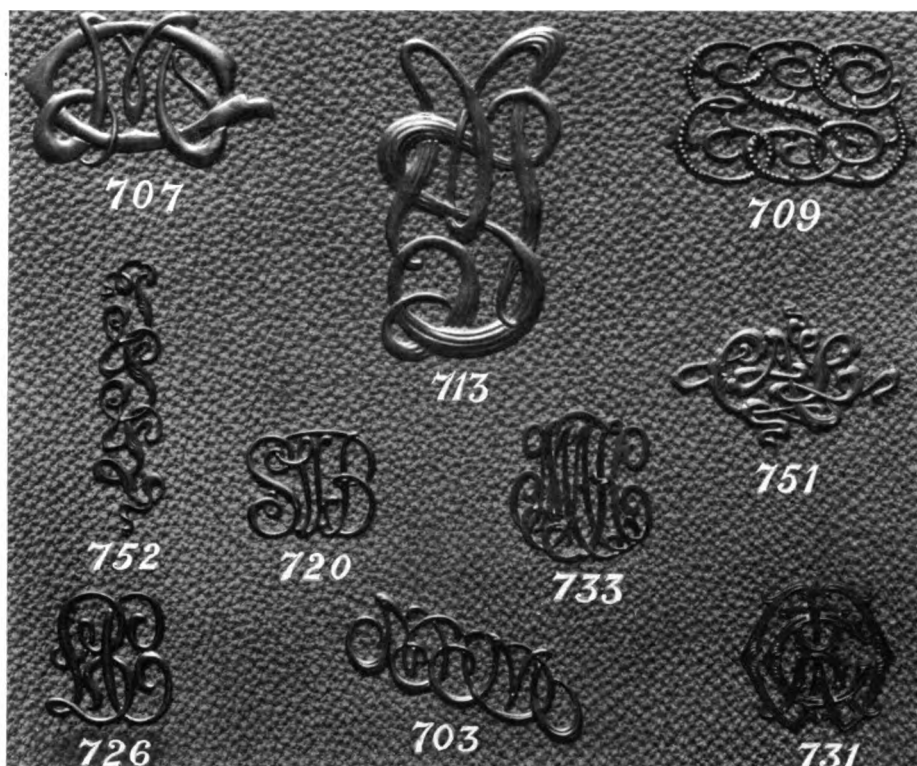
**MILLER, FULLER & WHITING CO.**

Manufacturing Jewelers  
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

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FOR BAGS, CASES, PURSES, CIGAR, CIGARETTE AND TOBACCO POUCHES, ALSO TOILET ARTICLES, made in 14K. Gold, Sterling Silver and Gold-plate to the trade.

WALDRON & CARROLL, 34 Warren St., New York City

ALWAYS IN DEMAND.

BEST QUALITY.



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Split Post and Bean Polished  
Finest Grade of Plated Link Made

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Makers of Jewelry for the Jobbing Trade

NORTH ATTLEBORO, MASSACHUSETTS

New York Office: 9 and 11 Maiden Lane

**S. F. Myers & Co.**

WHOLESALE JEWELERS

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We are earnest, frank, open and consistent in all dealings with our customers, and they like it.

For the trade only—our new, big catalogue, with 100,000 items, sent free.

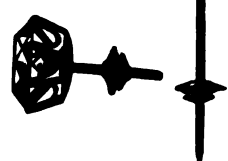
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**SECURITY**  
Automatic Holder  
for all sizes of scarf-pin wire. Guaranteed.

**MAGIC NUT**  
for ear studs, scarf-pins etc.



**EAR WIRES**  
for unpierced ears.



**SAFETY CATCH**  
For Brooches, etc.  
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.  
Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.  
C. IRVING WASHBURN, 12-16 John St., N. Y.



No. 58

THE  
ARCHIBALD-KLEMENT  
LINE OF

SILVER  
DEPOSIT  
WHISKY  
BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver cork-screw tops. Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

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Factory: NEWARK, N. J.

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## BEACON STYLOS

### THE BEST MAKE

### THREE POPULAR STYLES

BEACON SHRIMP      BROWN BEACON      PICCANINNY



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Manufacturers of  
**INITIALS and MONOGRAMS**  
FOR PURSES, BAGS, BRUSHES, ETC.  
Monogram Fobs and Belt Buckles  
Write for Catalogue and Prices  
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## Silversmiths Building

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## S. K. Merrill Company

LOCKET MAKERS

FACTORY

116 Chestnut St., PROVIDENCE, R. I.



**P & B BABY PINS**



**BABY PINS—ALL DESIGNS**  
 SUITABLE FOR BABIES OR GROWN-UPS  
 We are the Largest Exclusive Makers of 10 K. Jewelry  
 Ask your jobber for the P. & B. Lines of Cuff Buttons, Crosses, Bead Necks, Tie Clasps,  
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 NEW YORK OFFICE, - - 65 NASSAU ST.

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**“Come In  
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**NEW QUARTERS  
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**Solid Gold  
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**W. E. RICHARDS CO.  
 GOLD BELMONT**



**Made in 10K. Gold**

**W. E. RICHARDS CO.**

**Manufacturers for the Jobbing Trade**

**ATTLEBORO, MASS.**

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**Samples only**

**WE** herewith show you  
 the latest thing in an  
 adjustable bracelet.

Every manufacturer makes  
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 the same for ours. However,  
 as our space is limited, we  
 will not set forth our claims  
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 “Let us send you a few de-  
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**NOTICE**

We have in preparation a  
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 bring same to you.

Send for further information re-  
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**OFFICE:**

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**Manufacturers of GOLD AND SILVER CHAINS**  
**GOLD, SILVER AND PLATED CHAIN TRIMMINGS**

**Also GOLD AND SILVER  
 KEY CHAINS AND  
 BRACELETS**





The Chas. M. Robbins Co.  
MANUFACTURING JEWELERS  
ATTLEBORO. MASS.

CLASS  
PINS

## O. M. DRAPER CHAINS

ALL KINDS OF VEST CHAINS  
PRINCESS, NECK AND GUARD CHAINS

We do not make as much noise as some of our friends but we are "there with the goods" and the *Jobbing Trade* handling our product for the last half century, know that our QUALITIES are genuine and can be depended upon, that our FINISH is unparalleled and that our prices are consistent.

If you do not handle O. M. DRAPER GOODS, we both lose.

*We sell only to the Jobbing Trade.*

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Factory, No. Attleboro, Mass.

NEW YORK OFFICE  
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SAN FRANCISCO  
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Machine cut work a specialty

We are using the most approved and modern reducing machines, guaranteeing the finest work.

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**- DIES -**  
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Designs cheerfully submitted for jewelry, silver-ware, medals, emblems, brass goods, etc.

WRITE TO-DAY FOR A  
SELECTION

**Practical Course in Adjusting**

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All Jobbers or  
Jewelers' Circular Pub. Co.



# LATEST NOVELTY IN VERIBEST LOCKETS

OLDER THAN THE CROSS

THE  
"Abydos"  
"Key of Life"

4000  
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1908  
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Oldest and Newest

ANCIENT EGYPTIAN EMBLEM  
LUCKY—LONG LIFE

GOODWILL MAGIC TALISMANS  
of the Old Days of

The God OS'RIS

S. & B. L.  
★  
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By Jobbers Everywhere



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**BROOCHES**

New Goods.  
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

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New York Representative: Western Representative:  
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## THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade*; its reliability is unquestionable.

### SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

**Roger Williams Silver Co.**

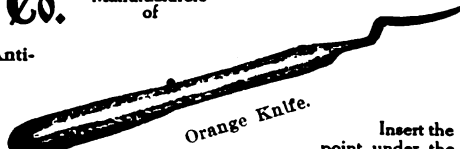
Manufacturers  
of

The only practical Grape Fruit Knife and Anti-septic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut)  
A child can use them.



Orange Knife.



Orange Knife.

Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street Providence, R. I.

1. Snap complete.
2. Outside of snap.
3. Inside of snap.

## The E. P. H. Patent NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM  
for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

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M. Sickles & Sons,	Philadelphia
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### PRICES.

14 Karat—Small, \$7 per doz. net  
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10 Karat—Small, \$6 per doz. net  
Large, \$6.50 per doz. net  
Gold Filled—Small, \$2 per doz. net  
Large, \$2.25 per doz. net



LA VIGNE TEASPOON



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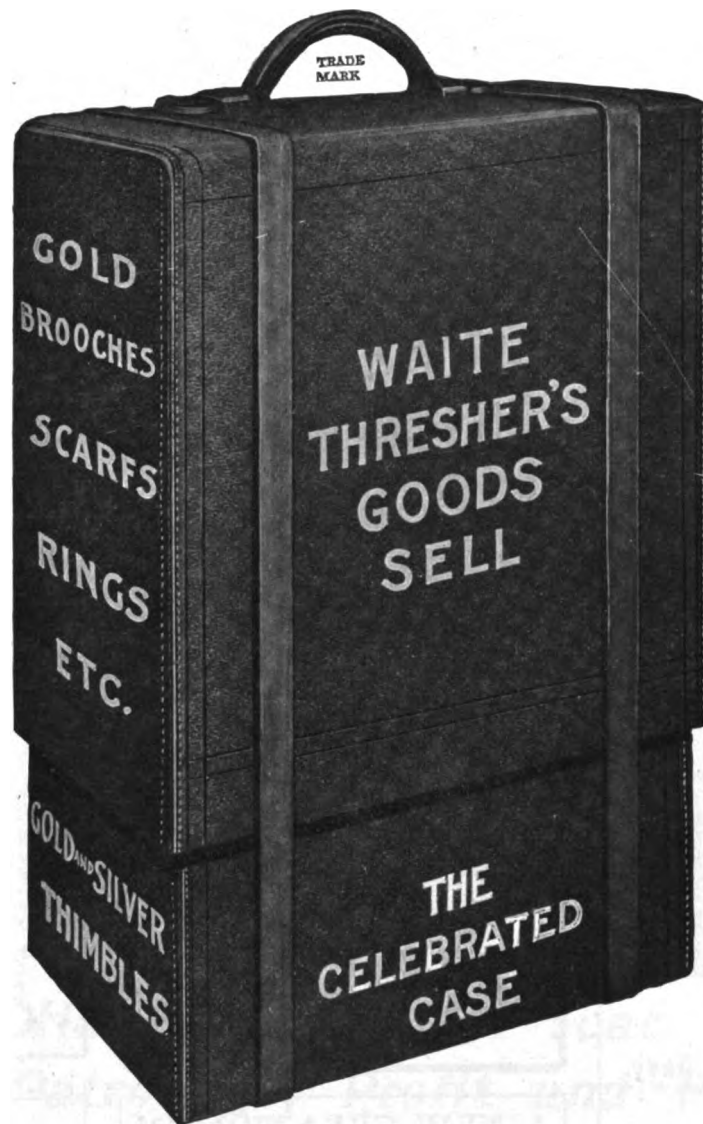
The latest and newest in  
**ROGERS FLATWARE**

HAVE YOU SEEN IT?

Bright or French Gray. Sample dozen on approval. Write for prices and terms.

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1203 Heyworth Building

## TRADE-MARKS

### *Manufacturers and Jobbers :*

We now have in preparation a supplement to the second edition of "*Trade-Marks of the Jewelry and Kindred Trades*," and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use*, or *has ever used*, together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

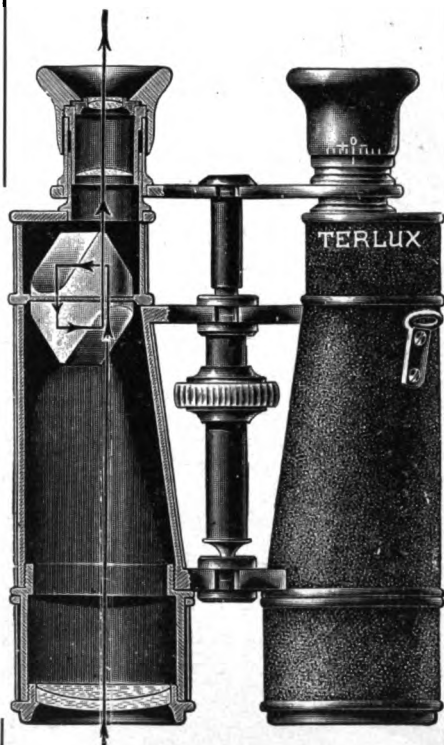
The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

**The Jewelers' Circular Publishing Co.**  
11 John Street, New York





## BUSCH AND TERLUX BINOCULARS



Adopted by U.S. Army and Navy

- ☐ On the market for years.
- ☐ Tested and approved.
- ☐ Superior in every respect.
- ☐ Have no equal.

### PRICE MODERATE

- ☐ Made in 6x, 9x, 10x, 12x, 15x and 18x powers.
- ☐ Descriptive Booklet upon application.

**Sussfeld, Lorsch & Co.**

Importers

37 Maiden Lane New York



No. 129



No. 144

## KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles  
Automatic Eye-Glass Holders  
37 and 39 MAIDEN LANE  
NEW YORK

Established 1832



No. 149



No. 163

## A NEW CREATION IN Hat Pins



Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. They come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

50c.

\$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

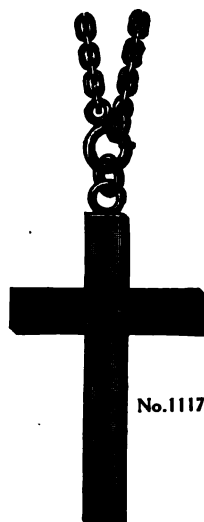
**ACME COMB AND NOVELTY CO.**

Manufacturers

Factory and Office  
147 Spring St., New York  
Salesroom: 194 Broadway

## Perennially Popular

THE best evidence of the popularity of our various lines is the increasing demand for them and our consequent growth. Our jewelry is unexcelled in every quality that contributes to serviceability and appearance. The designs are artistic enough to court that investigation which results in sales.



No. 1117

Ask to see our line of

**CHAINS  
CHAIN PENDANTS  
CROSSES  
AND BRACELETS**

The  
**Kenilworth  
Bracelet**

particularly, the strongest  
on the market.



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North Attleboro, Mass.

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as manufactured  
by

**Thomas J. Dunn Co.**

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NEW YORK

Makers of Exclusive  
Styles in

**Monogram  
Fobs**

in Gold, Sterling and  
Rolled Gold Plate

Our 1908 Ladies' Belt  
Buckles are most original  
and artistic.

Specialties in the Mono-  
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Send for Illustrated Sheets





The Gillette Safety Razor Set consists of a triple silver-plated holder and twelve double edged, thin, flexible, wafer-like blades (24 keen edges), packed in a velvet lined leather case. Price, \$5.00. Also made in Combination Sets in a variety of styles with toilet accessories retailing from \$6.50 to \$50.00 each.

## ***Would You Have the Present Year Bring You Increased Patronage, Profit and Prosperity?***

Do you realize that nearly every hour in the day some man is converted to the easier, quicker and more economical way of shaving himself with the

# **Gillette Safety Razor?**

Our persistent and vigorous advertising in the leading publications of this country discloses — *and will continue to disclose* — beyond all question of doubt, the superiority of the "Gillette." It advocates the advantages of self-shaving and guides the man to your store with a five dollar bill to exchange for the best shaving device in this world.

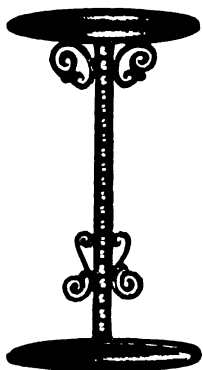
You can readily see the wisdom of having the "Gillette" ready when he calls. The Standard Gillette Set retails at \$5.00 everywhere. Combination Sets from \$6.50 to \$50.00. Keep a good supply in stock. Write to-day for valuable selling information and prices.

GILLETTE SALES CO., 904 Times Bldg., New York City

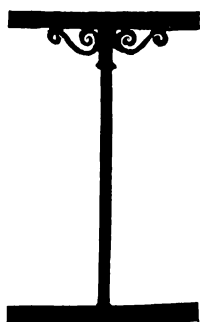


## Jewelry which gives Distinct Pleasure to its Wearer

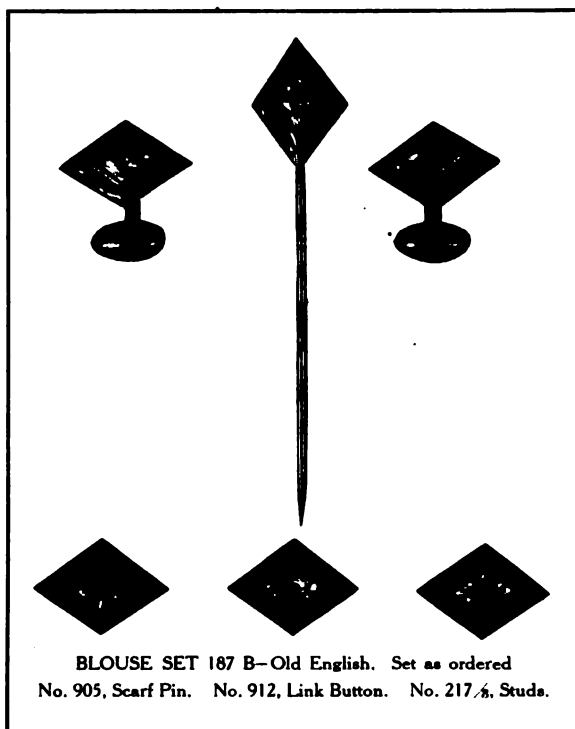
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



FASHION PIN  
No. 3968, 1 1/4 in. high  
" 3974, 2 " "  
" 3980, 2 1/4 " "  
Old English



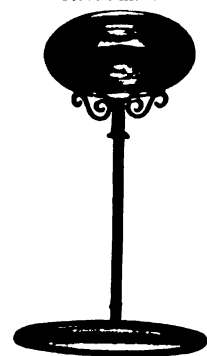
FASHION PIN  
No. 3995, 1 1/4 in. high  
" 3996, 2 " "  
" 3997, 2 1/4 " "  
Old English



BLOUSE SET 187 B—Old English. Set as ordered  
No. 905, Scarf Pin. No. 912, Link Button. No. 217 1/2, Studs.



FASHION PIN  
No. 3992, 1 1/4 in. high  
" 3993, 2 " "  
" 3994, 2 1/4 " "  
Rose Finish



FASHION PIN  
No. 4016, 1 1/4 in. high  
" 4017, 2 " "  
" 4018, 2 1/4 " "  
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## Greek Bronze Mirrors.

**A**MONG the relics which have survived the ravages of time in the tombs of ancient Greece are mirrors made of flat disks of bronze, five of which have recently been received at the Metropolitan Museum of Art, New York. In speaking of these mirrors, the *Bulletin* of the Museum says:

"The first figure (Fig. 1), which is in practically perfect condition, measures 6½ inches (15.5 cm.) in diameter, and is decorated with the ideal head of a maiden, full front, in high relief, her hair loose and flying about her head in wavy locks. In the absence of all attributes the type of the face is not sufficiently defined to enable us to determine whether the artist intended to represent some youthful goddess, or whether this was simply the creation of his own fancy. Heads of the same general character, with flying hair, begin to appear upon the coins of various Greek cities about the end of the fifth century, B. C., where they



FIG. 1.

are associated with different divinities and local nymphs, according to the place for which they were struck. It is probably to this period, that is, the end of the fifth or beginning of the fourth century, that our mirror belongs. The broad, round face, the low forehead, the sharply defined lids, the simple modeling, and the absence of any tendency towards sentimentality or emotion in the expression are all characteristics of the time when the influence of the great masters was still predominant, and before that of Praxiteles and his contemporaries in sculpture and painting had begun to be felt. One of the great beauties of this mirror is its color. The green crust with which it was partly covered has been almost entirely removed, and the color is now a rich brown, and in some places, as on the left cheek, one can still see more than a suggestion of the warm

gold tint which the surface had originally.

"Another mirror (Fig. 3) takes us later into the fifth century. Its diameter is 5¼ inches (13.3 cm.). The subject of the relief upon it is one of those *genre* representations, characteristic of the period, in which the lesser divinities are made to take part in scenes from daily life, subjects idyllic rather than heroic. Two Pans have evidently been quarreling, and one is pulling the other unwillingly away, aided by Eros, who intervenes to strike a blow at the remonstrant. The object with which he is striking is apparently one of those bags



FIG. 2.

which are frequently represented in the hands of Greek children, in which they carried their balls and other toys. The patina is a dark green, almost black, with a lustrous surface.

"Fig. 3 is 6¼ inches (15.8 cm.) in diameter. It is decorated with a woman's head in profile; while not the equal of the others, it is a specimen of a type that was common in the fourth century. The patina is a bright green, and the head has been slightly restored, parts of the upper lip, of the knot of hair, and of the base of the neck being modern.

"All these mirrors were cleaned and put into condition by M. Alfred André, of Paris, to whose skill is due the fact that so many of the finer details have been brought to light, covered as they were when the mirrors passed into his hands, with a thick crust of oxidation."

Burglars recently broke into the store of Thomas Cairtis, Gridley, Ill., and stole about \$600 worth of stock, including watches, rings and chains. No attempt was made to open the safe, all the stock having been taken from the show cases. The intruders entered through a rear window and escaped in the same manner. Bloodhounds were brought from Carlock and put upon the trail, shortly after the burglary.

## Chalice, Paten and Ciborium Recently Made for a Trenton, N. J., Church.

**T**HE chalice, paten and ciborium which are illustrated on the front cover of this issue are notable examples of the American silversmiths' art in ecclesiastical ware at the present time. They are intended for a jubilee of the Church of the Sacred Heart, Trenton, N. J., to be held in July of this year.

The ciborium, at the right of the illustration, is 14¾ inches high, and is made of silver and gold, the bowl being 14 karat gold. About the base are rhodolites. The cross and knop are set with amethysts. On the standard are niches in which are ecclesiastical figures, emblems of the sacred heart and a jeweled crown are on the panels of the base.

The chalice and paten, which are shown at the left of the illustration, are equally typical as representative works. The chalice is 12 inches high and the base is set with rhodolites. The cross is composed



FIG. 3

of aquamarines and the knop is set with amethysts, while the calyx is set with moonstones. The cup of the chalice is of gold and in the niches in the standard are figures representing the Virgin Mary, Saint Patrick, Saint Thaddeus and John the Baptist.

The ciborium, chalice and paten were produced by the Gorham Co.

Frank Smith, formerly with the Tillson Jewelry Co., Carrington, N. Dak., and who has been at Rochester, Minn., for an operation, is now recovering.

The Wayne Cut Glass Co., Honesdale, Pa., has purchased a parcel of real estate on Industry Point, where a larger building will be erected better adapted to the requirements of the firm's business. The new structure will be three stories high and 32 by 143 feet.





No. 1605



No. 1626

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## ELSIE BEE'S FASHIONS.

SUMMER NOVELTIES NOTED IN A LADY'S RAMBLES  
AMONG THE JEWELERS.

**P**ANSIES made of baroque pearls are worn upon narrow strips of ribbon velvet for the neck.

Enormous onyx beads, with small circular pieces of crystal between, comprise a standard mourning necklace.

Hairpins with jeweled tops are having a good sale. They are usually of a large size, to be used in pairs, although small ones are also in demand.

An exceedingly odd La Valliere consists of a circular stone, wrapped around with wires of dull gold. From this a slender gold ornament, also made of wire, is suspended.

The buckle design for the handy pin must be increasing in favor, judging from the numerous treatments it is receiving. Stones of all colors are applied, while chasing, enameling and engraving are also employed.

Half-pearl designs are used on velvet for ornamenting the neck. Indeed, the black velvet band, which is so becoming, is still with us, and the use of other gems besides diamonds in this connection suggests a wider sale, since articles of less expense are now having the call.

Plain shell for the hair is still desirable. The large hairpins are decorated either with a simple knob or with a carved bow. One of the latter style has a very open design in the bow-knot effect, fully five inches across, and mounted upon two long spikes of shell that hold it in the hair.

The sets of handy pins are among the most satisfactory of the thousands of styles of this indispensable little article. Consisting of three pins of graduated sizes and two tiny stick pins about the size of the medium black pin, they are usually made in the plain bar effect with a single cabochon stone—garnet, amethyst, topaz, moonstone or peridot. The stick pins are simple, having only a cabochon stone head.

There is a fad for lapis lazuli just now. An uptown New York dealer exhibits an excellent display in his window. The designs are uniformly of the Oriental type, which harmonizes so well with the peculiar blue of the stone. The mountings are in Roman gold. Plain, handsome scarf pins and cuff links are among the collection. They are most simple, consisting only of a single stone, with a narrow band of gold.

As evidence of the popularity of the narrow ribbon with jeweled sections, used as a watch chain, other colors besides black are being introduced. Navy blue is one of the shades, while new effects in hand-made braids in combinations of blue and green, and in white and gold, are also seen. The ornamented sections of these are enameled or set with stones to match the ribbon or braid. Chrysoprase is effectively used for the green and blue braid.

ELSIE BEE.



### Bug and Nut Jewels of Mindanao—Some Fantastic Jewels Worn by Moro Dattos and Sultans.

THE Sultans, the Rajas and the Dattos of the Isle of Mindanao, one of America's new possessions in the Pacific, wear some very peculiar forms of jewelry. The Moro nation, as is known, is very fond of trinkets and elaboration in neck gear, and their people employ some crude systems to satisfy their whims. The writer happens to be soldiering with one of the

ones with unique patterns of pins, rings, bracelets and anklets. Some of these ornaments are really attractive. In fact, I have seen American officers and others pay considerable money for some of these pieces of jewelry for the purpose of sending the same home as relics of the customs of the people.

It seems that the native metal workers in jewelry are inclined to the fantastic. They build up all manner of designs. Seashells of a fine order are selected in vast quantities from the beaches, and boys and girls are set to work scouring these pieces with the oils and rubbing devices of the country until a very fine glossy surface is obtained. Then the shells are distributed according to some prescribed pattern and put up on a frame and arranged for purposes of wearing in the hair, ears, nose, lips, etc. Caribou horn is likewise used and formed into many portions of jewels with little pieces of silver or gold metal set in. The hard woods of the country are frequently selected and finely glazed and fitted with pearls to form ornaments.

#### BUG JEWELS.

But of all the fantastic jewels seen by your correspondent those which he might call "bug" jewels were the most remarkable. The country is overrun with swarms of various species of exceedingly large bugs with wings that glisten beautifully, displaying all the designs of the flower garden and the colors of the rainbow. The bodies of some of these bugs appear to be silvered. Some are like gold; others shoot forth scents, and others have wonderfully large eyes.

There appears to be nothing disagreeable about these flashy colored winged bugs that go buzzing harmlessly about. They are captured and arranged as the centerpiece of some artistically designed pin, such as is represented in Fig. 1. Here we have a large pin ornament made with a circle of small polished stones fixed to a framework. There is a ribbon attached to the upper portion of the circle and to the base is fixed the pin for attaching the ornament. In the middle is adjusted the native bug.

#### LIVE WASPS.

The natives have some peculiar ideas concerning these bug ornaments. In Fig. 2 is a sample of one strange combination seen by the writer. It seems that in a certain portion of the islands the country is quite overrun with a type of wasp, very like the American wasp, except that the insect does not anger readily and very rarely stings. The native has a jewel made up like the one in the figure, which is a cup made from the shell of a nut, trimmed in a somewhat ornamental style and engraved with a few designs. This cup-like article is attached, as shown, to a pin, and by this means the affair is worn in the hair. This cup is filled with maple sugar, and the chances are that one or more wasps will remain there feasting. The cut shows the appearance of the ornament with its live wasp.

#### NUT ORNAMENTS.

Nuts are very frequently employed for purposes of ornaments. The chocolate bean, in the pod, is sometimes used. This is illustrated in Fig. 3. A common pod from the cocoa tree is chosen at the right season, just when the pod is slightly opened exposing the rows of beans. The pod and the beans are dipped into a varnish-like substance made by the natives, which adds to the luster as well as tends to preserve the material indefinitely. Then the pod is secured to a pin and this completes the device.

Fig. 4 illustrates a type of nut much like

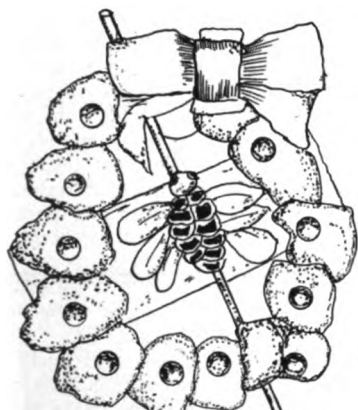


FIG. 1



FIG. 2

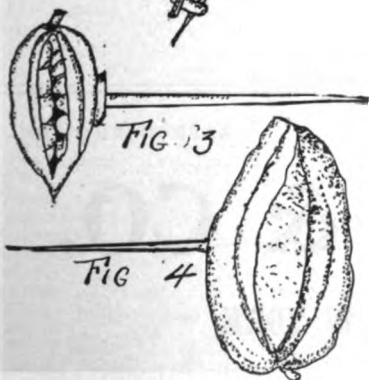


FIG. 3

FIG. 4

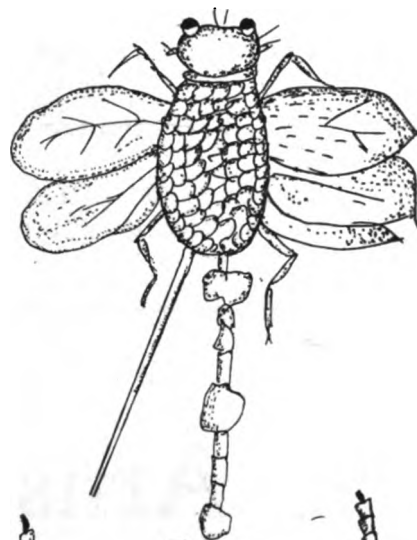


FIG. 5

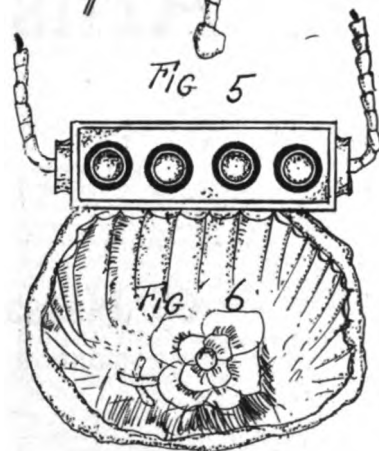


FIG. 6

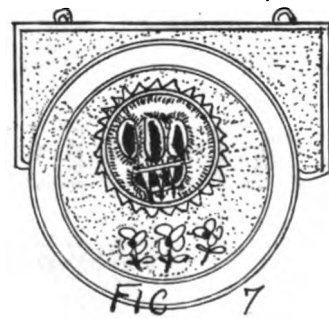


FIG. 7

United States regiments in the country of the Moro at the present writing, and has a very good chance to observe the customs of the people. I intend to give particular notice in this article to the jewels worn by the people in this part of the world. There are some 300,000 Mohammedan Moros here, besides the races of Filipinos, the tribes of Borneo, the piratical Malay hordes and the like, with which one meets at all times. These people delight in bedecking them-

self with unique patterns of pins, rings, bracelets and anklets. Some of these ornaments are really attractive. In fact, I have seen American officers and others pay considerable money for some of these pieces of jewelry for the purpose of sending the same home as relics of the customs of the people.

#### LARGE INSECTS.

Some Moro jewelers keep boys in the fields and the forests seeking to capture



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odd insects to work into ornaments of the order exhibited in Fig. 5. Here the insect is quite large. It is thoroughly dried first and then treated to some preserving chemicals possessed by the natives. Stains are applied to develop the natural hues of the insect. Little fine wire frames are fixed to assist in keeping the wings properly expanded. Sometimes after the insect is mounted, pieces of white metal, like silver, are worked into link and chain form and hung to the body, as shown.

#### BEACH SHELLS.

The Moros are fond of the small shells of the beaches, which are worked over into forms of ornaments, something after the pattern of the one presented in Fig. 6. This consists of a shell, on the inside of which is painted a floral effect. Of course, this is a cheap affair; but these natives are content with such if the display is elaborate. Along the top of the shell is fixed a section of hard wood, carved as shown, and through this wood piece is run a bead chain. This bead chain is used to attach the ornament about the neck, at the waist belt or wherever required. I saw some of these shells set with pearls of considerable worth and worn at the belts of Dattos.

#### STRANGE FIGURES.

There is a class of Moros that delight in wearing as jewelry some of the hideous faces of Moro idols cut into stone or wood and shaped into wearing devices, as shown in Fig. 7. This is a headpiece of one of the native wooden idols worshipped by the people. It is carved in miniature on the wood surface, as shown. The Moros as a rule have not much money to spend on jewels, but are very fond of them.

### Importations at the Port of New York.

Weeks Ended May 4, 1907, and May 2, 1908.		
China, Glass and Earthen Ware: 1907. 1908.		
China .....	\$80,223	\$107,599
Earthen ware .....	23,912	25,902
Glass ware .....	40,974	28,221
Optical glass .....	5,457	6,161
Instruments:		
Musical .....	21,788	11,918
Optical .....	11,523	5,989
Philosophical .....	2,795	1,666
Jewelry, etc.:		
Jewelry .....	12,402	6,269
Precious stones .....	845,664	141,879
Watches .....	25,876	15,068
Metals, etc.:		
Bronzes .....	2,714	1,270
Cutlery .....	45,245	31,764
Dutch metal .....	2,308	1,360
Platina .....	85,318	11,734
Plated ware .....	167	.....
Silverware .....	553	63
Miscellaneous:		
Alabaster ornaments.....	460	38
Amber .....	20,756	12,719
Beads .....	8,409	1,218
Clocks .....	7,385	1,922
Fans .....	18,993	14,929
Fancy goods .....	14,240	3,504
Ivory .....	.....	901
Ivory, manufactures of..	7,628	243
Marble, manufactures of.	7,828	16,062
Statuary .....	25,787	4,424

Bernhard Robold, for several years a traveling clockmaker, was found dead recently on the highway leading from Bursonville to Pleasantville, Pa. Death is supposed to have been caused by heart disease. The deceased originally came from Bavaria and was well known throughout the State of Pennsylvania. He made a specialty of repairing grandfather clocks.

### Magnificent Gold and Jeweled Ostensorium Made for St. Matthew's Church, Washington, D. C.

THE jeweled ostensorium recently received at St. Matthew's Catholic Church, Washington, D. C., has been the subject of considerable newspaper comment as well as favorable expressions of opinion from all who have had the pleasure of seeing it. The piece, which will be classed among the notable examples of ecclesiastical work made at the present time, is one of the most valuable, intrinsically, in the country, being made of 18-karat gold and studded with beautiful gems.

The ostensorium, of which an idea may be had from the illustration herewith, stands



MAGNIFICENT GOLD AND SILVER OSTENSORIUM  
FOR ST. MATTHEW'S CHURCH, WASHINGTON, D. C.

31 inches high and contains 450 pennyweights of gold. The golden base, which is 32 inches in circumference, is studded with two large sapphires and four Siberian amethysts. The sunrise at the center is of pure gold and measures 15½ inches in diameter and nearly 52 inches in circumference. The eight-pointed star in the front of the sunrise, which completely surrounds the luna, has in its points four large diamonds, an emerald cluster and a ruby and emerald cluster. Surrounding the luna is a circle composed of 100 small diamonds, while outside of this is another circle with 40 large diamonds. The box in which the Host rests is incased with rock crystal, presenting a most beautiful effect. Surmounting the sunburst is a Roman cross in gold set with

10 magnificent diamonds and five very fine rubies, making in all 175 diamonds as well as the other jewels which are used in the piece.

This work, which is of exceedingly chaste and classic design, is in Roman coloring and is a product of the factory of the Hennege, Bates Co., Baltimore, Md., which has been the recipient of great praise from church dignitaries for the beautiful manner in which their craftsmen conceived and wrought out the design, and it has been stated to the manufacturers that there are few single pieces in the regalia of the Roman Church here that can equal this either in intrinsic value or workmanship. The cost of the ostensorium is said to be about \$25,000.

### Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., May 6.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case watches, \$250.
Bangkok: 1 case clocks, \$106.
Barcelona: 11 cases clocks, \$476.
Bombay: 47 cases clocks, \$905; 2 cases watches, \$260.
Bremen: 3 cases watches, \$2,120; 2 cases plated ware, \$118.
Buenos Ayres: 7 cases scopes and views, \$705; 57 cases clocks, \$1,625; 3 cases optical goods, \$796; 13 cases plated ware, \$1,516.
Callao: 1 case watches, \$450.
Calcutta: 32 cases clocks, \$555; 4 cases watches, \$597; 30 cases clocks, \$380; 8 cases watches, \$1,140.
Colon: 1 case plated ware, \$100; 8 cases clocks, \$149; 3 cases watches, \$128; 1 case optical goods, \$356.
Glasgow: 1 case silverware, \$500.
Hamburg: 3 cases scopes and views, \$126; 13 cases optical goods, \$2,526.
Havana: 2 cases plated ware, \$208; 2 cases jewelry, \$176; 8 cases clocks, \$100.
Havre: 5 cases jewelry, \$661; 2 cases optical goods, \$173; 6 cases watches, \$452.
Lisbon: 2 cases silverware, \$200; 4 cases thermometers, \$216.
Liverpool: 2 cases silverware, \$878; 1 case jewelry, \$500; 2 cases watches, \$1,500; 2 cases clocks, \$280; 1 case jewelry, \$250; 75 cases clocks, \$893; 7 barrels jewelers' ashes, \$5,300; 1 case plated ware, \$2,400.
London: 12 cases optical goods, \$6,385; 1 case plated ware, \$500; 4 cases watches, \$1,877; 61 cases clocks, \$1,640.
Maracaibo: 100 cases watches, \$350.
Melbourne: 98 cases watches, \$3,064; 7 cases optical goods, \$1,142.
Montevideo: 1 case watches, \$298; 4 cases plated ware, \$238.
Para: 4 cases clocks, \$129.
Port Natal: 50 cases clocks, \$1,007.
Rio de Janeiro: 52 cases clocks, \$928; 1 case jewelry, \$200; 4 cases watches, \$1,702; 1 case optical goods, \$129.
Rotterdam: 157 cases plated ware, \$2,966.
Santos: 1 case watches, \$318.
Shanghai: 8 cases watches, \$1,140; 15 cases clocks, \$267; 2 cases optical goods, \$380.
Southampton: 3 cases plated ware, \$138; 1 case optical goods, \$611; 4 cases watches, \$723.
Surinam: 5 cases watches, \$131.
Tenerifete: 12 cases clocks, \$187.
Trinidad: 3 cases plated ware, \$155; 6 cases watches, \$206; 6 cases clocks, \$156.
Vera Cruz: 2 cases plated ware, \$106.
Valparaiso: 4 cases plated ware, \$549; 3 cases watches, \$397; 1 case watches, \$534.

The store of G. G. Case, Jackson, Mich., was entered by burglars about a week ago and stock valued at \$200 was stolen. Entrance was gained through a side door, which was battered down by the intruders.



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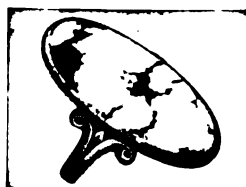
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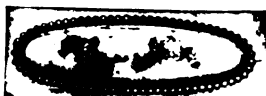
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**Death of James Allan, Sr.**

CHARLESTON, S. C., May 6.—When James Allan, Sr., senior member of the firm of James Allan Co., passed away at his residence at Ashley Ave., May 1, not only did the mercantile world of this city lose one of its most honored and revered business men, but the jewelry trade of the south was bereft of one of its most prominent and highly esteemed members and a man who had reflected great credit upon the craft for nearly a half a century. That the city of Charleston mourns one of its most important and public-spirited citizens, whose work in many lines has stamped its impress in a way that has made for the development and progress of this place, is manifest not only by the deep grief expressed by Mr. Allan's many friends, at his passing, but also by the tributes that have been paid him by the press and business men alike. Mr. Allan had been ill for a long time and the news of his death was not unexpected; nevertheless, it came as a shock to all who knew him.

Deceased was born in Caithness, Scotland, Oct. 6, 1832, and came of a line of ancestry who were thoroughly imbued with the strictest principles of honesty and industry and with whom thoroughness of work was as much a fundamental teaching as were the sound church principles in which they were taught from an early age. These principles Mr. Allan manifested throughout his entire career to the benefit of his craft and his business. Mr. Allan's father, Alexander Allan, who was a capable cabinet maker, came to the United States in 1837, when the son was but five years old, and the deceased passed his boyhood and received his education in the city schools of Charleston.

As a youth he showed marked fondness for fine mechanical work of all kinds, which inclined him to the study of horological work, and, following this bent, he studied watchmaking under Francis Stern for four years, from the ages of 17 to 21. After learning his trade Mr. Allan founded the business of which he was so long a head in 1860, but this did not prevent him enlisting his services during the Civil War, at which time he served as lieutenant of volunteers of Charleston.

He continued his business successfully, first purely on retail lines, until 1898, at which time he added a wholesale department admitting Edward F. Miscally, who had been with him for many years and his son, James Allan, Jr., under the style of James Allan & Co.; later W. S. Allan was admitted, the firm remaining the same. The partnership continued until July, 1906, when in order to separate the retail and wholesale ends of the business, two concerns were incorporated—the Allan Jewelry Co., which took over the wholesale and manufacturing departments, and James Allan & Co. to conduct the retail business. James Allan retained the presidency of James Allan & Co., in which he was associated with W. S. Allan as vice-president and treasurer and R. H. Allan as secretary. James Allan, Jr., became the president of the Allan Jewelry Co., of which E. F. Miscally became vice-president and C. F. Steinmeyer, Jr., the secretary.

Mr. Allan was married Aug. 13, 1856, to

Miss Amy Sarah Hopcraft. Of their 11 children eight survive.

Outside of business Mr. Allan was connected with many institutions, societies and fraternities. He was a director in the Exchange Bank and Trust Co., was school commissioner for five years and chairman of the commission for repairs and improvements of school buildings after the great earthquake of 1886. In the fraternal world he was prominent and served five years as president of the St. Andrew's Society of Charleston, six years as master of Orange Lodge of Masons, and was also identified with the Knights Templar. From early life he was a member of the Presbyterian Church and was for many years an elder. He was a consistent Democrat, and one whose opinion was sought for and respected.

#### **Detroit Jewelers Decide to Call Meeting in June for Formation of National Association.**

DETROIT, Mich., May 8.—At the May meeting of the Detroit Jewelers' Board of Trade, it was decided to call a meeting in this city at a time generally acceptable during the latter part of June for the formation of the National Association of Wholesale Jewelers. So encouraging has been the response from other cities and so unanimous the feeling that the Detroit board, which began the movement for such an association, should carry on the work that this course was decided upon as best.

Every effort will be made for the entertainment of visitors as well as to perfect the organization planned. Letters have been coming in numerously to Secretary Berkey indorsing the course of the Detroit board. The secretary has been instructed to send out letters to jobbers and associations in various cities, consulting them in regard to final arrangement, and committees will be appointed soon to look after details.

The May meeting was also the annual one and the old officers were re-elected, on motion of W. C. Noack, without contest. They are: President, Frank M. Kennedy, Kennedy Optical Co.; vice-president, Richard E. Rogers, Kunz & Rogers; secretary, the Chas. A. Berkey Co.; treasurer, A. E. Patterson, Burr, Patterson & Co. Resolutions were adopted commending the officers for their good work during the year.

Wm. B. Van Akin, of the Y. M. C. A., was present and spoke in regard to trade school work of that association. He declared that the purpose is to turn out competent artisans, as from the German trade schools. A committee was appointed to confer with the Y. M. C. A. officials in regard to the proposed watch-making school. The desire is to start this school right away and figures will be secured at once as to the cost of installation.

Detectives of Buffalo, N. Y., last week, arrested Chester Barker on suspicion that he was connected with the robbery of about \$3,000 worth of diamonds from a Cleveland jewelry shop. A reward of \$300 was offered for the arrest of the guilty party. Barker, who answered the description sent out by the Cleveland police, was taken into custody at the Iroquois Hotel.

#### **Wm. A. Rogers, Ltd., Sue Virginia Concern for Alleged Infringement of Trade-marks and Trade Names.**

NORFOLK, Va., May 6.—An interesting trade-mark suit was filed yesterday in the United States Court here, the plaintiff being Wm. A. Rogers, Ltd., a corporation manufacturing silver-plated ware at Toronto, Ont., and various cities in the United States, and the defendant being the E. M. Rogers Mfg. Co., of Norfolk, which recently started in the silver-plated ware business.

The plaintiff claims that the latter concern has no right to the name Rogers at all, that the alleged president of the concern, from whom the name is taken, is a railroad man who has nothing to do with the silver-ware business and that the name was adopted purely to trade upon the good will which has been established in the name "Rogers" in plated ware. It is specifically alleged that the plaintiff has obtained certain trade-mark rights in certain devices used on plated, such as "W. R.," a Maltese cross and certain trade names which the plaintiff says the defendant has adopted, knowing the plaintiff's rights in the premises.

The complaint, which is signed by Wm. A. Rogers, managing director of the concern, asks \$10,000 damages, with costs, and also asks for preliminary and perpetual injunctions restraining the defendants and its agents from further infringements of the trade-marks or trade names. It asks that such goods as bore the infringing trade-marks be surrendered to the court and that an accounting be had and the plaintiff be awarded the profits on such goods as has been sold in violation of its rights.

The complaint is filed by the firm of Duell, Warfield & Duell, of New York, attorneys for Wm. A. Rogers, Ltd.

#### **Mrs. K. B. Barney, Pittsburg, Pa., Goes Into Voluntary Bankruptcy.**

PITTSBURG, Pa., May 9.—A voluntary petition in bankruptcy was filed in the United States District Court in Pittsburg, this week, by Mrs. Katherine Bella Barney, proprietor of a large store at 2809 and 2811 Penn Ave., in the Lawrenceville district of the city. She states in her schedules that the liabilities are \$8,241.74, and the assets \$5,000. Of the latter amount an insurance policy for \$2,500, insurance on merchandise, is included, so that her assets really are only half of the amount given in the schedule. The stock is valued at \$1,800 and fixtures at \$400. Rent to the amount of \$265.57 is due the landlord. Among the creditors are: Jules Ascheim, \$277; Jacob Barney (for cash loaned), \$425; Biggard & Co., \$1,177; C. Bruno & Son, \$102; Lewis Cohen, \$300; Columbia Phonograph Co., \$50; Freudenheim Bros. & Levy, \$294; A. Goldman & Co., \$199; Louis L. Grey & Co., \$381; L. J. Marks, \$1,559; New Haven Clock Co., \$129; Oliver Ditson Co., \$245; Pittsburg Jewelry Mfg. Co., \$626; Mrs. H. Skirble, \$565. The receiver has taken charge and has filed a bond in the sum of \$5,000 for the faithful discharge of his duties.

Benjamin Biggard has been appointed receiver by Judge James S. Young, of the Bankruptcy Court.





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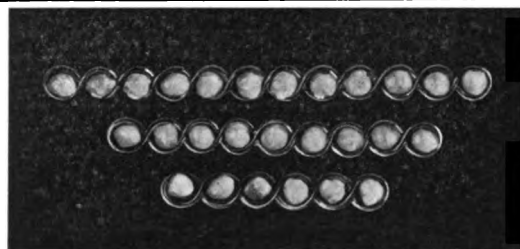
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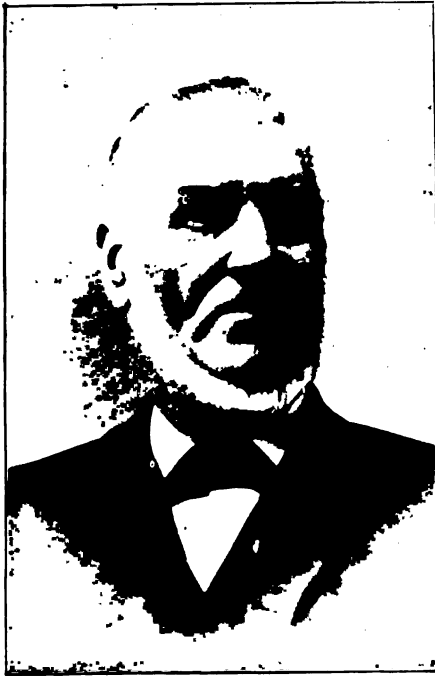
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**Death of Fred Lund.**

ROCKFORD, Ill., May 6.—Fred Lund, an old and widely known member of the jewelry trade of Illinois who conducted a store at 322 E. State St., this city, died Monday afternoon at his home, 316 S. 4th St., from heart failure superinduced by kidney disease.

Mr. Lund was a native of Norway and was born in Trondjen 78 years ago. He came to Rockford about 1865 and, after working for a year in the employ of Paxton & Peers, started in business for himself about 42 years ago, and continued successfully until his recent retirement because of failing health. Mr. Lund was a practical jeweler in every sense of the word and up until six months ago did all of his own



THE LATE FRED LUND.

work. Three months ago he became very ill and grew gradually worse until his death.

The deceased, who was a member of the American Society of United Workmen, is survived by a widow, two daughters and three sons—Henry Lund, of this city; C. W. Lund, who is connected with the engraving department of Hyman, Berg & Co., Chicago, and F. M. Lund, who is at the head of the watch department of Spaulding & Co., Chicago.

**Death of Daniel Anglim.**

DETROIT, Mich., May 6.—Daniel Anglim, who had been engaged in business in this city for about 28 years, died a few days ago, at St. Mary's Hospital, aged 65 years. Death was caused from complications which resulted from an abscess in Mr. Anglim's left side.

The deceased was born in Ireland and came to this city with his parents when 10 years old. While still a boy he started in to learn his trade with Patrick Walsh, who conducted a jewelry business in the old Russell House block. Mr. Anglim, after a few years, engaged in business on his own account at 98 Michigan Ave., and later removed to 137 on the same thoroughfare.

where he remained until he retired, owing to ill health, a few years ago.

The funeral was held from the home of the deceased's nephew, Michael McMahon, 289 20th St. The services were conducted at Holy Trinity Church.

**Rowe & Co., Great Barrington, Mass., Go Into Bankruptcy After Creditors File an Attachment.**

GREAT BARRINGTON, Mass., May 6.—Rowe & Co., of this village, yesterday filed through their attorney, H. M. Whiting, a voluntary petition in bankruptcy. Mr. Whiting says that there will probably be 50 to 75 per cent. for the general creditors. Last week, Collins & Giddings in behalf of the Gorham Co., and Wm. I. Rosenfeld, New York, and the Smith-Patterson Co., Boston, placed an attachment on the stock of Rowe & Co., and placed Charles J. Potter in the store as their representative. The writ of attachment is returnable in the District Court May 23.

Until August of last year Frank D. Rowe personally conducted the business, but at that time he transferred a bill of sale to his son, Theodore F. Rowe, who has conducted the place. An inventory is now being taken in which F. D. Corbin, a former employe of the company, is assisting as a representative of E. B. Culver, one of the heaviest creditors. Frank D. Rowe is in New York.

**Watches Valued at \$700 Stolen from Omaha Jewelers by Window Smasher.**

OMAHA, Nebr., May 6.—Watches valued at \$700 were stolen from the Mawhinney & Ryan Co.'s store, at 15th and Douglas Sts., by an unknown thief, who smashed the front show window, with an ice bucket, between 3 and 5 o'clock, Tuesday morning.

In the window were 70 watches and several fancy lamps, the latter being worth \$50 each. The watches were of the cheaper grade, averaging in value about \$10 each. The lamps were not taken, nor were they injured when the heavy bucket crashed through the window. No one heard the crash of glass and the window smasher evidently took his time to clean the window of everything which he could pull through the opening.

Mr. Ryan stated that the loss, while considerable, was covered by burglary insurance. Chief of Police Donahue strongly objects to the elaborate window displays which Omaha jewelers make, even during the daytime, with absolutely no protection other than the window glass, while at night much valuable stock is left in display.

**Market Price of Silver Bars.**

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	New York.
May 5.....	24 3-16d.	999 Basis.
" 6.....	24d.	.54½
" 7.....	24 3-16d.	.54
" 8.....	24 1-8d.	.54½
" 9.....	24 1-16d.	.54¼
" 11.....	24 3-16d.	.54½

Erwin Bros., Hampton, Ia., have moved to Britt, Ia.

**Recent Decisions by General Appraisers on Jewelry, Coral, Cameos, and Kindred Lines.**

Decisions by the Board of United States General Appraisers, New York, in cases involving the duty on jewelry and kindred lines, have been announced in the last week as follows:

JEWELRY.—Protests of Davies, Turner & Co., protests of Hawley, Green & Engel *et al.*, protests of Hensel, Bruckmann & Lorbacher, protests of A. D. Matthews & Sons *et al.*, protests of Morgenstern & Goldsmith *et al.*, protests of Samstag & Hilder Bros. *et al.*, and protest of A. Strauss & Co., New York. A variety of articles was held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

ORNAMENTS—PINS.—Protests of A. Bader Co., protests of E. & J. Bass *et al.*, protests of Hamburger & Co. *et al.*, protests of Samuel Schiff & Co. *et al.*, and protests of A. Steinhart & Bro. *et al.*, New York. Protests sustained in part. G. A. 6139 (T. D. 26679), G. A. 6374 (T. D. 27382), G. A. 6376 (T. D. 27390), G. A. 6658 (T. D. 28391), Abstract 5635 (T. D. 26248), and Tiffany *v.* United States (131 Fed. Rep., 398) followed, relating to ornaments, pins, etc.

CORAL ARTICLES.—Protests of American Express Co., New York. Protests sustained as to coral articles. G. A. 6584 (T. D. 28131) followed.

SHELL CAMEOS.—CORAL ARTICLES.—Protest of G. W. Sheldon & Co., New York. Protest overruled as to shell cameos and sustained as to coral cameos. G. A. 5763 (T. D. 25512) and G. A. 6482 (T. D. 27726) followed.

CORAL ARTICLES.—Protest of American Bead Co., New York. Protest sustained as to coral articles. G. A. 6584 (T. D. 28131) followed.

Decisions by the Board of United States General Appraisers, New York, in cases involving the duty on statuary have been handed down in the last week as follows:

STATUARY.—Protest of Stone & Downer Co., Boston. The importers contended that an article invoiced as marble *bas relief* had been improperly described as such, and that it was in fact a statue subject to the rate provided for statuary in the reciprocal commercial agreement with France. Protest sustained.

**Jewelers' Gold Bars Withdrawn and Exchanged at New York.**

Week Ended May 9, 1908.

The U. S. Assay Office reports:  
Gold bars exchanged for gold coin.....\$289,496.20  
Gold bars paid depositors..... 45,341.09

Total .....\$384,837.29  
Of this the gold bars exchanged for gold coin are reported as follows:

May 4.....	\$77,943.37
" 5.....	35,522.51
" 6.....	61,985.64
" 7.....	10,797.35
" 8.....	77,235.92
" 9.....	26,011.41

Total .....\$289,496.20

The store of J. H. Greer, Fort Worth, Tex., was slightly damaged by fire which did damage to the building in which the jewelry establishment was located amounting to \$15,000, about a week ago.



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The making of a precious Ruby by scientific methods is to-day a fact, known to every layman. The HOPE SAPPHIRE is but a recent achievement, yet its importance is practically established.

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**Examination in the Bankruptcy Proceedings Against George H. Carpenter and Maurice Dreshfield**  
Continue at New York.

Thursday afternoon the examination of George H. Carpenter, with whom Maurice Dreshfield was associated in transactions by which \$182,594 worth of diamonds are alleged to have been obtained from R. A. Breidenbach, 51 Maiden Lane, New York, by fraudulent means, was continued before Special Master Olney, 68 William St., New York.

Mr. Carpenter was again the witness on the stand, and under examination by Receiver Lesser. He was first questioned as to whether he paid out money other than by check since Sept. 1, 1907, and replied that he did at various times, but could not recall the amount or the exact dates without reference to the books of the Monarch Corporation. He stated that he probably paid out as high as \$1,500. He testified that he had paid Charles R. Brown \$750 in December, 1907. He said that he was not associated with him in any common venture, and had no agreement with him, except in regard to the discounting of a note relative to which he testified at the last hearing. He said that he paid Mr. Brown money to aid him in a financial scheme.

When asked if he told Mr. Breidenbach that any of the proceeds of the diamonds went to Mr. Brown, Mr. Carpenter answered in the negative. He said that Brown had received \$7,800 and that \$2,000 had been returned to him, and deposited in banks. He further explained that the money was turned over to Mr. Brown, with the understanding that he was to have a contingent consideration in the profits to be derived out of the business in which Mr. Brown was interested, and that he could not say that he considered the money turned over to Mr. Brown in the true nature of a loan. He said that Mr. Carpenter had not repaid the money, but that he had receipts for it. Mr. Carpenter said that he gave Mr. Brown the money at a time when it was hard to obtain money in the open market, when Mr. Brown needed it most. He further stated that he thought Mr. Brown at present was in Norwalk, O. When asked why he did not demand payment of this money, he pointed out that Mr. Brown was not in position to pay just then. Brown, he said, used the money for the incorporation of a company and for pay roll.

Mr. Carpenter said that he had received notes from Mr. Brown, who was interested in a steel and iron company, which approximated about \$75,000, and that of these notes \$35,000 went to Breidenbach, \$15,000 to Maurice Dreshfield, and \$25,000 to J. R. Roe. These notes were made by the William Cavanaugh Co., and indorsed by the Norwalk Steel & Iron Co. The notes given to Mr. Breidenbach were for security on the diamonds obtained from him. The notes were not physically indorsed, but Mr. Carpenter gave written guarantee to Mr. Breidenbach as to their payment; \$15,000 in notes indorsed by Mr. Carpenter were given to Dreshfield to have discounted, but this was not done.

Receiver Lesser then questioned Mr. Carpenter about a man named A. Craigie, a stock salesman. Mr. Carpenter stated that this man attempted to sell stock for the Monarch Corporation at one time.

Mr. Carpenter said that up to May 11 he supposed that he had an equity in the diamonds obtained from Mr. Breidenbach, and further stated that he had no accounting from Mr. Dreshfield, but said that when Mr. Dreshfield pawned goods he was told about the proceeding.

Evidence was taken in regard to a concern known as the Pyrine Co., a firm manufacturing a fire extinguisher fluid. It appears that this factory adjoins the factory of the Monarch Fire Appliance Co., on Pearl St., New York. Mr. Carpenter said that he furnished money for the organization of this company, and went on to name the stockholders of the company. He named the two other men who were actively interested in the concern, and stated that the agreement which he had with them was that they were to share and share alike in the profits of the business. The hearing was adjourned at this point.

Friday morning, before the same Special Master, the examination in regard to the petition for the adjudication in bankruptcy of Maurice Dreshfield was continued. Petitions in involuntary bankruptcy were filed against both Mr. Carpenter and Mr. Dreshfield, and answers were returned denying the allegation of fraud set forth in the petitions. The hearing in regard to the petition against Mr. Dreshfield came up Friday morning.

The matter of the Dreshfield petition was set aside for a short time, and Mr. Straat, cashier of the Royal Bank, of New York, was called as a witness in the Carpenter matter of the previous day, and testified that Mr. Carpenter and Mr. Dreshfield came to the bank and deposited a package of diamonds, on which they received a loan of \$5,500. He said that Mr. Carpenter had business dealings with the bank in September, 1907, but that he did not have an individual account, but stated that there was an account with the Monarch Corporation, and with the Monarch Fire Appliance Co., and one as George H. Carpenter, as trustee. He stated that the greater part of the diamonds obtained from Mr. Carpenter was still in possession of the bank. He was then excused.

The examination of Mr. Dreshfield was then resumed. Mr. Oppenheimer, the attorney representing Mr. Breidenbach, examined Mr. Dreshfield as to receiving diamonds from Breidenbach, and the testimony produced showed that diamonds had been received by Mr. Dreshfield from Breidenbach at various times from Sept. 24, 1907, until some time in December. After the vouchers for these transactions had been offered in evidence and marked for identification, Mr. Dreshfield said that he could tell what he did with all the diamonds under discussion. An adjournment was taken until 3 p. m. to-morrow. The examination in regard to George H. Carpenter will come up at 12 o'clock on the same day.

At a previous examination relating to the petition for the adjudication in bankruptcy of Mr. Dreshfield, Mr. Cohen, Mr.

Dreshfield's attorney, made a motion to dismiss the petition on the ground that it does not state facts sufficient to constitute an act of bankruptcy. Special Master Olney overruled the motion on the ground that in his opinion he had no power to grant it. Mr. Cohen then moved to strike out the allegation of fraud against Mr. Dreshfield. This motion was also denied on the same ground.

At this hearing Mr. Dreshfield testified that on Sept. 16, 1907, he called at Breidenbach's office and that he introduced Mr. Breidenbach to Mr. Carpenter. It appears that the agreement which Mr. Dreshfield had was to the effect that Breidenbach was to sell the goods to Carpenter through him, and that he (Dreshfield) was to receive 10 per cent. above Breidenbach's cost price as his commissioner. When asked to state his conversation with Breidenbach in regard to the purchase of diamonds, Dreshfield stated that he told Mr. Breidenbach that he had a customer who wished to buy a large quantity of diamonds, and that he was in his employ as his fiscal agent. On Sept. 17, \$18,900 worth of diamonds were purchased from Mr. Breidenbach.

Mr. Oppenheimer at this point stated that Dreshfield represented himself as agent for Carpenter in obtaining diamonds from Breidenbach. He said: "I claim that he was not the agent, the credit was given to both, and I want to show his dealings with Mr. Breidenbach, independently of his transactions with Carpenter. Credit was given to Dreshfield during the time he was obtaining goods for Carpenter and himself."

Mr. Dreshfield was then questioned as regards transactions which he had with Mr. Breidenbach previous to the time when Mr. Carpenter appeared on the scene.

### Association Notes.

The Iowa Retail Jewelers' Association recently filed articles of incorporation under the laws of that State, and under the charter the association is empowered to hire assayers and publish a journal in the interests of its work.

The third annual meeting of the Alabama Optical Society began yesterday at Montgomery, Ala. The meeting began with the report of President E. H. Hobbs, of Selma, and that of Secretary J. H. Tindler, of Birmingham. The following was the programme of the papers that were read: "Optical Education and Ophthalmic Optics," John L. Moore, Atlanta; "Diagnosis of Errors of Refraction," M. E. Butt, Childersburg; "Not How Little, but How Much We Should Know about Optics," Andrew Brown, Florence, O.; "The Anatomy of Orbital Cavities and Eyeball, with Laws Governing Refraction," lecture and demonstration by John W. Langley, Sylacauga; "A Minimum Price List," discussion led by A. N. Maumenee, of Mobile; "Astigmatism," W. H. Murphy, Birmingham; "Light and Lenses," Herbert P. McDonald, Mobile; address, "Examination for Cataract," E. E. Jenks, Mobile, and "Illustrative Cases," peculiar problems on refracting and their correction.

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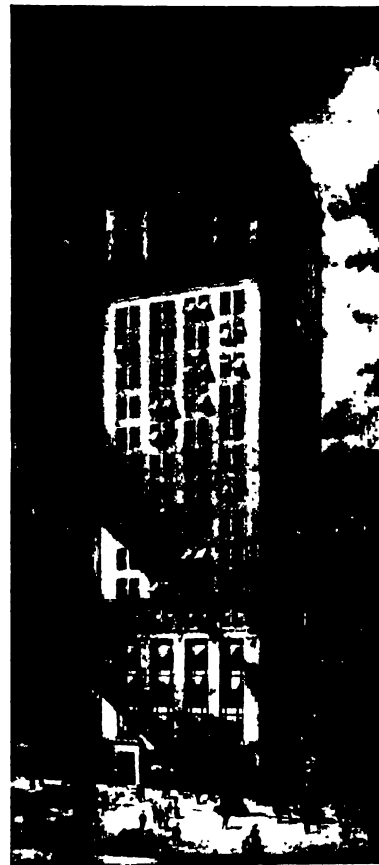
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### J. Edward Boeck Not Yet Sentenced on Eight Indictments to Which He Pleaded Guilty.

J. Edward Boeck, the jewelry salesman who was recently arrested and brought back from San Francisco charged with stealing over \$200,000 worth of jewelry from various New York firms from whom he obtained the articles on memorandum, having recently pleaded guilty to six indictments for grand larceny in the first degree and to two indictments in the second degree last Thursday, was arraigned Monday for sentence before Justice Goff in the criminal branch of the Supreme Court.

Justice Goff, last week, issued an order for all the stolen property which had been in the possession of pawnbrokers to be produced in court, and the pawnbrokers were on hand Monday with the valuables, but no order for the return of the jewels was issued, as there are several replevin suits pending on which the pawnbrokers had put up bonds to indemnify the sheriff.

Jacob Marx appeared for the prisoner, Boeck, and Lawyer Hayes, who represented Goldstein Bros., with whom pearls were pawned, objected to turning them over until the replevin suits were settled. Justice Goff said that he would not interfere with the proceedings in the Supreme Court by ordering the property returned.

Boeck was remanded to the Tombs for sentence to-day.

Justice Goff had Clerk Penny read the eight indictments for larceny against the defendant.

The first two charged him with the larceny of the five pearls, valued at \$23,000. The third indictment was for a brooch, valued at \$2,250, pawned with Simpson. The fourth was for a necklace, valued at \$1,800, pawned with Simpson. The fifth covered the larceny of another necklace, valued at \$2,500. This could not be accounted for. Boeck explained to the court that he had sold the \$2,500 necklace in San Francisco for \$2,000.

The other indictments charged the larceny of pearls and rings, valued at several thousand dollars. They were pawned with Simpson.

### Sultan of Turkey Was Not the Purchaser of the Hope Blue Diamond.

A cable dispatch to the New York *Sun*, dated May 7, quotes the London *Express* as saying on the authority of its Paris correspondent that the purchaser of the Hope blue diamond was not the Sultan of Turkey, as was stated, but a wealthy Spaniard, Señor Habid, who is a collector of rare jewels and who has an office in Paris.

At the office of Joseph Frankel's Sons it was said that the Sultan of Turkey did not purchase the diamond, but the name of the real buyer was not divulged. Simon Frankel said that information relative to the buyer and the price paid must come from the purchaser. He admitted that the diamond was sold by Lindenbaum & Weil in Paris, but refused to talk further on the matter.

A later cable from London also names S. I. Habid, of the rue Laffitte, Paris, who owns a collection of rare gems, as the possessor of the gem. The price paid is said to be \$400,000.

The "Hope" diamond, as the stone has been called for the past 75 years, is famous the world over for its size and its color. It is of a beautiful blue hue, very brilliant, and weighs 44¼ carats. It is believed by collectors that this diamond is the remainder of the famous blue diamond of irregular shape, weighing 112 carats, which was brought from India by Tavernier in 1642 and sold to Louis XIV. A century later it appeared in triangular shape in the crown jewels and weighed 67½ carats. During the French Revolution the entire regalia of the crown was seized, and in August, 1792, was deposited in the Grade-Meuble, from which place it was stolen in September of the same year. No trace of the Blue diamond or any of its companions was ever discovered, but in 1830 Daniel Eliason put on the market the present "Hope" diamond, which corresponded in color and other particulars exactly to the famous blue French jewel. This diamond he sold to Henry Thomas Hope, from whom it obtained its name, and who exhibited it in the London Exhibition of 1851.

The diamond remained the property of the heirs of Mr. Hope until it was purchased from the estate through an order of the Master in Chancery, by Mr. Frankel.

### Jewelers' 24 Karat Club Opens New Club Rooms in Maiden Lane.

The Jewelers' 24 Karat Club of New York City held an informal opening, housewarming and luncheon at the new club rooms on the third floor of the Reisenweber Building, 57 Maiden Lane, New York, on Monday, from 12 m. until 2 p. m., during which time fully 100 members and guests of the club enjoyed luncheon and spent a short time in social intercourse. The new rooms are commodious and well adapted to the needs of the organization, and make a most convenient and acceptable place for the members of the club to meet each other every day for a short time.

Monday the lounging room was located in the front of the building, with the dining tables at the center and at the rear, but it is proposed to reverse this order and have the smoking room at the back, and the dining tables in the front. The rooms are finished in green and white, and when the pictures loaned by James Rice, Jr., and the other decorations are in place, the appearance of the quarters promises to be most inviting.

President Harry Larter was on hand with a handshake and pleasant word for all comers, and with the others responsible for the establishment of the new headquarters, was the recipient of many congratulations from members and guests alike.

S. Goodman, who conducts a store on G Ave., Douglas, Ariz., was robbed of \$1,000 worth of stock recently. Access to the store was gained by breaking one of the panes of glass in a window at the back of the store. The most valuable stock was locked in a cupboard under the bottom of the front show window. The robber pulled out the staple by which the door to the hiding place was locked and helped himself to the best of the stock.

### New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held Friday, the following members being present: Chairman Butts, President Sloan, Vice-President Champeinois, Treasurer Karsch, Secretary Noyes, and Messrs. Abbott, Alford, Bowden and Brown of the committee. The following new members were admitted:

F. H. Bartlett and A. R. Campbell, Morrisville, Vt.; Herman Engel, Wilkes-Barre, Pa.; G. W. Loar & Co., Grafton, W. Va.; Steffek & Willimovsky, Chicago; Alex. Brown, Cleveland, O.; A. & S. Expositor Co., New York; M. J. Buechler, Bridgeport, Conn.; Walter F. Robbins, Skowhegan, Me.; Sigmund Wyler, New York; T. Lundy, San Francisco, Cal.; F. Willis Sharpe, Oakland, Cal.; H. O. Bailey, Shawnee, Okla.; L. Kamstra, Safford, Ariz.; Luckenbach & Co., Los Angeles, Cal.; W. E. Pearce, Oklahoma City, Okla.; C. H. Watson, Westfield, Pa.; Henry M. Abrams Co., San Francisco, Cal.; T. J. Bradley, Newark, N. J.; Harry Jacoby, Oroville, Cal.; Mayer & Weinschenk, San Francisco, Cal.; Guy R. Burleigh, Phoenix, N. Y.; David I. Seifert, Beaver Falls, Pa.; C. B. Graves, Hawarden, Ia.; Cohen Brothers, Minneapolis, Minn.; Proctor & McIntyre, Valley City, N. D.; Evan's Jewelry Store, Reading, Pa.; Pacific Jewelry Co., Seattle, Wash.; Frease & Allen, Napoleon, O.; Ira S. Dresbach, Tiffin, O.; Taylor & Klar, Dennison, O.; Parritt Jewelry Co., Des Moines, Ia.; A. A. Everts Co., Dallas, Tex.; R. J. F. Roehm & Co., Detroit, Mich.

The following rewards of \$100 each were ordered paid:

Nos. 47 and 48 to Captain John Halpin for distribution among several members of the Chicago police force. No. 47 for the arrest and conviction of burglars who smashed the show window in the store of Chas. A. Joneson, 5915 S. Halstead St., with a flatiron while the store was open for business and stole six diamond rings of the value of about \$1,400. The robbers were arrested Dec. 30, and William Bailey received an indeterminate sentence of from one year to life imprisonment in Joliet, and James O'Neill an indeterminate sentence of from one to 20 years in the same prison. Frank Everett, an accomplice, was given a term of from one to 10 years, and Frank Edwards, another accomplice, was given a sentence of from one to 14 years. Five out of the six diamond rings were recovered and returned to Mr. Joneson. No. 48 was for the arrest and conviction of burglars who broke the show window in the store of Dave Holtz, 4740 S. Ashland Ave., Dec. 26, while the store was open for business, and stole diamond jewelry valued at about \$3,500. This robbery was committed by the same parties who broke the show window of Mr. Joneson and was included in the sentence named above. Part of the goods which were stolen were recovered.

No. 49. To the Infirm Police Fund of Cleveland, O., for the arrest and conviction of Edward Campbell and James Livingston, who broke into the store of Knittle & Longtin, of that city, March 20, and stole miscellaneous jewelry and silverware to the value of about \$700. Campbell was sentenced to the Ohio State Reformatory and Livingston was given a fine of \$25 and costs. A portion of the goods was recovered and returned.

The store of the Barnham Jewelry Co., Blakeley, Ga., has been destroyed by fire.



ADDISON W. WOODHULL, President.  
FRANK K. HUFF, Vice-President.

GILBERT T. WOODHULL, Treasurer.  
WILLIAM J. McQUILLIN, Secretary.

## MOUNT & WOODHULL,

IMPORTERS OF

DIAMONDS.

OTHER PRECIOUS STONES.

PEARLS, ETC.

MAKERS OF

**FINE  
DIAMOND  
JEWELRY.**

26 Maiden Lane,

(Southwest Corner Nassau Street)

NEW YORK

EMERALDS, DIAMONDS  
AND PEARLS

**BAGG & CO.**  
Successors to BAGG, PERINE & CO.  
IMPORTERS  
452 FIFTH AVENUE, at 40th Street  
NEW YORK

CABLE ADDRESS:  
MILBAGG

TELEPHONE  
NUMBERS:  
917-918 BRYANT

RUBIES AND  
SAPPHIRES

## Pearl Necklaces and Collarettes.

**Mounted  
Diamond  
Jewelry**

of every  
description.

27 HOLBORN VIADUCT,  
LONDON

*James T. Woodhull & Co.*

182 & 184 BROADWAY  
NEW YORK

Largest  
assortment  
of all kinds of  
very fine, fancy  
and rare gems,  
including Pearls,  
Diamonds, Rubies,  
Emeralds and Sapphires.

**Particularly Fancy  
Colored and Fancy  
Shaped Diamonds.**



## THE LINE THAT SELLS, LEATHER FOBs

WITH EMBLEMS OF ANY SOCIETY.  
Black or Tan Leather.

SPECIAL GRADE, with extra quality Gold-plated  
Emblems, \$3.33 dozen.

REGULAR GRADE, with regular quality Gold-  
plated Emblems, \$2.00 dozen.

LESS 10% FOR CASH,  
On Single Cards or Half-dozen on Card.

Send your Order To-day.

**THE CHAS. S. PURDY CO.**  
SOCIETY EMBLEMS

290 Westminster St.

Providence, R. I.

IF YOU NEVER HEARD  
OF

**LEDERERMAKE**

**"Three ★★★ Star"  
CHAINS**

YOU'RE NOT  
UP-TO-DATE OR WIDEAWAKE



### **Bold Pennyweight Thief Returns to Jewelry Store He Robbed and Is Arrested and Sent to Jail.**

PROVIDENCE, R. I., May 11.—For the next 60 days Richard Howard, who is supposed to be a clever pennyweighter, will spend his time in the Providence county jail. Howard was arrested after substituting a cheap locket for a costly one in the store of the Weybosset Jewelry Co., at Weybosset and Mathewson Sts. If he had not been a bold thief he would be at liberty now.

Thursday afternoon Howard went into the jewelry store and asked to look over some lockets. The first tray pulled out did not contain articles good enough for Howard, and thereupon the clerk showed some which were listed at \$25 each. These appeared to suit the customer as he lingered long and lovingly over them. The clerk was a trifle suspicious and watched him closely. His vigilance was a trifle late, however, for while the customer was looking at the cheaper grade of goods he managed to steal one locket valued at \$1.25.

Even while the clerk was watching him the crook managed, by some adept trick of his hand, to remove one of the \$25 lockets from the tray and substitute in its place the \$1.25 one. Then, saying that he would return later to make his purchase, he left the store without buying anything.

Shortly after this the clerk discovered that the locket had been stolen. He notified police headquarters, and gave the detectives there a description of the thief, not thinking that the man would make good his promise to return. In the meantime Howard had made his way to the nearest pawnshop and got \$15 on the stolen locket.

Later in the day, with a nerve that the police later admired, Howard again put in an appearance in the jewelry store. Word of his arrival was sent to the police, and Inspector Caffrey was awaiting him when he again reached the street. In the district court on the following day he was charged with larceny of the locket and was sent to jail for 60 days. His picture and Bertillon measurements were taken. The man confessed the crime and told where he had pawned the locket, which was later recovered by its owner.

### **Henry Bervolitz Commits Suicide by Taking Poison, in His Jewelry Store at Union Hill, N. J.**

HOBOKEN, N. J., May 11.—Henry Bervolitz, who conducts a large jewelry business at 263 Bergen Ave., Union Hill, committed suicide in his store Friday morning by taking poison. A customer who entered the place, after waiting some time, could get no one to attend to him and became suspicious and instituted a search, after calling the police. In a little room in the rear of the store the jeweler's body was found lying on the floor. A physician said that he had been dead for some time.

Bervolitz opened his place early Friday morning, and was seen by passers-by busied about his work. It was shortly after 9 o'clock the discovery was made that he had killed himself with poison, the nature of

which has not yet been ascertained. No reason can be assigned for his act, as his business, which was one of the largest in the town, had apparently been prosperous.

He was 34 years old and unmarried. He had no family ties of any kind. His near kindred, if he had any, are supposed to be in his native land, Russia.

### **Why Do Advertisers Use Weak Mediums?**

**W**HY is it that many men who are level headed in other matters include such useless journals in their advertising list? This question is the despair of the honest solicitor, and puzzles many a publisher who is working hard and spending much good money to make a medium of real merit.

It seems to *Selling Magazine* that one great reason, if not the chief one, why some manufacturers use papers which are "faky" or foreign to their field, is that they have no clear idea as to what advertising is for. If a man does not know what he wants to do, he can hardly be expected to know what tools to use. He can hardly choose his vehicle if he doesn't know where he is going.

When advertising is thought of as doing its work by some sort of "hokus-pokus," or as a sort of mysterious sacrifice to the god of success, there is no reason why any old thing resembling a paper should not suffice, especially if it be made of good stock and fine ink, no matter how little of these materials are actually consumed in the making.

But if advertising is expected to exert a certain influence over a specific group of people, it can hardly do so unless the vehicle chosen reaches those people. And if the announcements are expected to awaken interest, esteem and confidence, there would seem to be a psychological fitness in using a paper which has the interest, esteem and confidence of readers.

It is more and more generally admitted by the best marketers that advertising does a specific, necessary work in connection with the marketing of products. And that the work can be done more economically and advantageously by advertising than in any other way. And further, that that expensive mixture of brains, and paper and ink, known as a first-class trade or technical journal, if thoroughly developed, is by far the most economical medium through which to do this advertising.

But the trouble is that a paper without editorial merit, circulation or influence, looks to the superficial examination so nearly like the real thing, that large talk and apparently low rates often capture the man who is not on his guard. Then the mediums which do things have to bear the burden of the whole outlay for so-called advertising.—*Selling Magazine*.

### **Government Solicits Bids to Supply Various Articles to Rock Island Arsenal.**

WASHINGTON, D. C., May 11.—The commanding officer of the Rock Island Arsenal, Rock Island, Ill., is inviting proposals until June 1 for the following items:

For 60 dozen jewelers' saws, No. 002; 500 ounces sheet silver, in strips.

For 60 ounces silver wire.

For 10,000 silver joints, 80 per cent. fine.

For 10,000 silver ring catches, 80 per cent. fine.

For 50 pounds jewelers' pink cotton.

For 75 ounces gold, 14k., in sheets.

For five ounces gold wire.

For 150 hollow gold balls, 14k., 0.10-inch diameter.

For 80 enameled targets, back to be of 14k. gold, for pistol shot badges and marksmen's badges.

For 20,000 pounds cutlery steel, for manufacturing knives.

For one dozen jewelers' hand brushes, hard, five-row.

For two dozen jewelers' hand brushes, soft, five-row.

For eight unset black diamonds, for dressing purposes, not less than  $\frac{1}{2}$  nor more than  $\frac{3}{4}$  carat.

### **Death of George H. Sackett.**

George H. Sackett, the former head of the firm of Sackett, Davis & Co., manufacturing jewelers, Providence, R. I., died on Sunday at his home, 237 Clermont Ave., Brooklyn, N. Y., in his 82d year.

Mr. Sackett was at one time the New York representative as well as the head of the firm of Sackett, Davis & Co., which had offices at 15 Maiden Lane in 1873. The firm name was originally Sackett, Davis & Potter, and had offices at 170 and 199 Broadway, New York. The firm has been out of business over 20 years, but was at one time one of the largest manufacturing jewelry concerns in Providence, R. I.

Deceased was born in Providence, R. I., Aug. 24, 1826, and had lived in Brooklyn for half a century. He was affiliated with the Second Unitarian Church. Surviving him are a widow, Sarah Sheldon; two sons, George O., Providence, and Herbert S., Brooklyn, and three daughters, Mrs. Stanley M. Dewey, Rutherford, N. J., and the Misses Edith S. and Mary J.

The funeral services were held from the late home of the deceased last evening, at 8 o'clock, the Rev. Dr. Caleb S. S. Dutton, of the Second Unitarian Church, officiating. The interment will be at Providence, R. I.

### **Young Woman Who Played Substitution Trick on New York Jewelers Believed to be Working in Boston.**

The Jewelers Security Alliance, New York, received a letter Tuesday morning from the Thomas Long Co., 39 Summer St., Boston, Mass., stating that a young woman, about 28 years old, succeeded in securing from the concern a diamond ring with a stone weighing three carats less  $\frac{3}{64}$ , valued at \$750, by a clever trick.

This is thought to be the same young woman who so successfully worked the substitution game on jewelers in New York in the past few weeks. She is described as being about five feet seven inches high and weighing about 130 pounds. She has dark brown hair. The description given in *THE CIRCULAR-WEEKLY* of the young woman who worked in New York City seems to fit the woman reported working in Boston, and jewelers throughout the country are again warned to beware of her when she calls and asks to see solitaire diamond rings.



**WM S. HEDGES & CO.,**

IMPORTERS AND CUTTERS OF

**DIAMONDS.****Precious Stones and Pearls.****170 Broadway, Corner Maiden Lane, New York.**  
27 Holborn Viaduct, London.**PEARLS**

NECKLACES, MATCHED PAIRS AND DROPS

**SAUNDERS, MEURER & Co.****65 NASSAU STREET****NEW YORK****F. A. JEANNE****Black Opals****5 Square de l'Opera****PARIS, FRANCE**

Cable Address

**"GEMFINDER"**

Western Union Code

**STERN BROS. & CO.,**

CUTTERS OF

**DIAMONDS,**

CUTTING WORKS:

**138-142 West 14th St., N. Y.****68 Nassau St.,****CHICAGO,**  
103 State Street.**LONDON.**  
29 Ely Place.**NEW YORK.****ARTHUR REICHMAN**

DEALER IN

**AMERICAN BAROQUE PEARLS****65 Nassau St.****New York****THE  
Mercantile  
National  
Bank****195 BROADWAY  
NEW YORK****Capital and Surplus  
\$5,000,000****WILLIS G. NASH, President****MILES M. O'BRIEN, - Vice-Pres.****WM. SKINNER, - - Vice-Pres.****WILLIAM H. TAYLOR, Vice-Pres.****EMIL KLEIN, Cashier.****DIRECTORS****Wm. F. Carlton Robert C. Clowry****William Nelson Cromwell****L. H. Cutter Edwin Gould****Harold A. Hatch****Edward T. Jeffery****William M. Laws****Willis G. Nash****Benjamin Nicoll****Miles M. O'Brien****Charles E. Perkins****Dick S. Ramsay William Skinner****E. D. Street****William H. Taylor E. J. Trussell****Warner Van Norden****Strictly a Commercial Bank****Accounts Solicited****F. DE SIMONE & SON  
Importers of Coral****76 Nassau Street, New York****FACTORY  
TORRE DEL GRECO  
ITALY****LEO CAHN  
General Representative****Try Wells' Perfect Ring Adjusters**1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), \$2.00.  
1 doz. asst. sizes solid 10k gold, \$2.75.  
1 doz. asst. sizes, metal, 85c. Ask your jeweler for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address**CHESTER H. WELLS, Jeweler, Mesheppen, Pa.****Gems and Precious Stones****Cloth, Postpaid, \$1.00. Published by the Jew-  
elers' Circular Pub. Co., 11 John St., New York.**



## Pittsburg.

George W. White, who has been in Brooklyn for several weeks, returned home this week.

The Pittsburg Chamber of Commerce moved yesterday into its new home in the Keenan building.

David Jacobson, who says he is 27 years old and lives at 1308 Colwell St., was arrested last week in Second Ave., charged with selling "fake" jewelry.

The collection of antique watches of H. J. Heinz, in the gem room at the Carnegie Institute Museum, has attracted many visitors since they were placed on display. The collection numbers 66 watches, some of them dating from the 10th century, and it is valued at over \$10,000.

All of the wholesale jewelers of Pittsburg have signed a petition agreeing to close Saturdays at 1 p. m. beginning June 1 and continuing until Sept. 1. Mr. Christy, of West, White & Christy, succeeded in getting all of the wholesalers and jobbers to agree to this proposition.

Among the out-of-town jewelers who were in Pittsburg last week were the following: Asa Joseph, Donora; F. B. McKinley, Washington; B. E. Brown, Monessen; E. A. Bloser, New Kensington; E. F. Seaman, Monongahela; F. P. Liljedahl, Braddock, and William Melcher, Newton, Mass., who paid his first visit to this city in 15 years.

Alexander Sommerville was arrested, last week, by Detective Eagan and locked up in the Oakland police station, charged with having passed a bogus check on L. M. Smit, Fifth Ave. and Masters Way. The amount involved was \$6, and as the money has been refunded to Smit and he suffered no loss, Sommerville was released, as Smit refused to prosecute him.

Charles C. Murray, receiver of the Fort Pitt National Bank, filed a bill in equity in court here last week, asking that a receiver be appointed for the Ohio Cut Glass Co. It is stated that the company is insolvent and is indebted to the bank to the amount of \$24,000. The glass company formerly operated a plant at Bowling Green, O., but the plant is about to be dismantled.

The Adams Express Co. has secured no trace of the bandits who robbed the express car on train No. 25 on the Panhandle Railroad and stole a package of diamonds belonging to Sam F. Sipe, the diamond merchant, and other packages of jewelry. Some of the jewelry has been picked up near the scene of the robbery, but Mr. Sipe has not recovered any of his goods, although he will not lose anything because of the theft.

In the standing of the clubs of the Jewelers' Duckpin League, Roberts Team No. 1 now leads Wattles Team No. 1 by one game. The clubs rolled May 4, and the Roberts No. 1 took four games from the Roberts No. 2. The Wattles No. 1 took three out of four games from Wattles No. 2. Arrangements for the banquet to be held May 21 are in progress, but it has not been decided at which hotel the banquet will be served.

Howard Hall, who is serving a seven-year sentence in the Western penitentiary for robbing the jewelry store of Graf & Niemann in 6th St., Aug. 13, 1905, has re-

ceived notice that he has fallen heir to \$15,000. After Hall had entered the building a porter noticed that something was wrong and notified the police. When the detectives arrived and made a search of the building they found Hall under the show window, in a little apartment only several feet square. Hall has been a model prisoner, and now says that he intends to spend his fortune to secure a pardon, application for which likely will be opposed by the police, as Hall cleverly planned his crime and had made arrangements to carry off a large amount of stock in broad daylight.

## Harrisburg, Pa.

### TRADE CONDITIONS.

While their business is not equal to the volume for the corresponding period of 1907, Harrisburg jewelers report themselves as well satisfied with their trade considering the present conditions. Few of them look for a busy Summer, but all are expecting a good Fall business, which may open a little later than usual on account of the Presidential election in November. Nearly all of the jewelers are well supplied with repair work.

L. A. Faunce was one of the checkers for the second annual endurance run of the Harrisburg Motor Club to Philadelphia and return last week. He was stationed at Allentown, and reports a very successful run.

Henry Claster has completed his two new offices at the rear of his new Market St. store, one for his head watchmaker and another for himself. They conform to the general style of the entire interior and are very handsome.

Doutrich & Co., who have a chain of stores in various portions of eastern Pennsylvania, have purchased the clothing and jewelry store of Joseph Kahn, on Market St., known for years as the Baltimore One-Price Store. Mr. Kahn will remove to Richmond, Va., to engage in the theatrical business.

Judge Kunkel has held the charter application of the Business Men's Association of Pennsylvania under advisement. This association was organized to work for the repeal or material modification of the mercantile tax laws at the coming session of the Legislature, and numbers many jewelers among its members.

Charles Beaver, who has been wanted for participation in the robbery of May's jewelry store in York several weeks ago, was arrested in York last week. Beaver was seen in the vicinity of the store on the day the robbery was committed. He was but recently released from prison for a similar robbery at Swartz's jewelry store in York a few years ago. He was taken before Alderman N. C. May, where he was committed to jail. Detectives took Beaver to jail as soon as he had been committed. While in the office of the alderman Beaver is said to have made a partial confession.

John Brennan was recently arrested in Norwalk, O., accused of attempting to burglarize the retail jewelry store of O. G. Carter, Jr., New London. He was bound over to the grand jury in \$5,000 bonds. When taken into custody Brennan had in his possession burglars' appliances and a receipt for a registered letter sent to Harry Boyer, Bay City, Mich.

## Boston.

John Ferguson, formerly with Henry Cowan, is now with W. J. McCarthy, Lawrence.

Reginald C. Robbins, of the Boston office of the Waltham Watch Co., returns this week from abroad.

C. W. Davidson, of the Thomas Long Co., has been ill since his return from a trip to New York somewhat over a week ago.

Ralph Putnam, buyer for J. E. Caldwell & Co., Philadelphia, Pa., who was formerly with Bigelow, Kennard & Co., was in Boston this week calling on prominent dealers.

The New England Watchmakers' Club met May 12 at its headquarters on Bromfield St. The programme included papers by C. M. Smith, T. P. Pratt, L. E. Nichols, Joseph Sundin and William Homans.

The optometry registration bill is encountering strong opposition in the Massachusetts Legislature. Advocates of the measure secured its substitution for the adverse report of the original committee, but the Ways and Means Committee reported against it last week. To-day an attempt will be made to override the opposition from that quarter.

E. A. Marsh, superintendent of the Waltham Watch Co.'s factory, has resigned and is succeeded by J. W. Burckes, formerly assistant superintendent, whose successor in the latter capacity is E. C. Richardson. Mr. Marsh had been identified with the Waltham Watch Co. for upward of 40 years, and retires after a career of honorable activity with the good will of a host of friends in the big establishment of the company.

## Newark.

Capt. Carroll, of the detective bureau, is satisfied that Charles Hauser, arrested recently in Camden, is none other than the man who, under the name of Charles Kaufmann, Feb. 4, last swindled Titus Pantillon, 215 Mulberry St., out of goods valued at \$72. The captain was led to communicate with the Camden authorities and ask for a picture of Hauser, which was sent to him. Pantillon, as well as the woman in whose house the prisoner rented a furnished room the day that Pantillon was victimized, identified the picture as that of Kaufmann.

Charged with the theft of jewelry by two firms for which he formerly worked, Howard Baldwin, 15 years old, an apprentice, of 91 Union Ave., Irvington, was placed under \$500 bail in the First Precinct Court last week. The complainants were Henry Allsopp, of Allsopp Bros., 26 Camp St., and Fayette P. Scofield, of Scofield & De Wynaert, 50 Walnut St. The jewelry has been recovered. The theft for which Baldwin was arrested was at the Allsopp factory, where it was discovered entrance had been effected through a rear window and four rings and a scarf pin taken, but through the lad the detectives also cleared away the mystery which surrounded the disappearance of a diamond ring valued at \$200, which was reported lost by the firm April 21. The youth admitted having taken it and told the detectives where he had sold it. At Scofield & De Wynaert's the youth took a scarf pin valued at \$25 Dec. 20 last, he admitted.



# EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS,

65 NASSAU STREET,

(Prescott Building.)

NEW YORK.

# DIAMONDS

TRY  
US ON
*Lissauer & Company*  
IMPORTERS

52-54 MAIDEN LANE, NEW YORK

Tel. 4457 } Cort.  
4458 }

JOHN M. RICHARD

2 MAIDEN LANE  
Room 302, NEW YORK
*American Pearls and Baroques*

MATCHED PAIRS

FOR  
EARRINGSThe Largest and Finest Assortment in the  
Market, Mounted and Unmounted.

# Goodfriend Bros.

Importers of

Pearls and  
Precious Stones

# CAMEOS

9-11-13 Maiden Lane

NEW YORK

PARIS  
10 Rue CadetPROVIDENCE  
212 Union Street

## Baltimore.

L. Rosenfeld, watchmaker and jeweler, recently moved from 829 N. Gay St. to 914 E. Baltimore St.

De Florian & Co., formerly located in the Union Savings Bank building, have retired from business.

Jacobi & Co. are now located on W. Saratoga St., a short distance from the corner of N. Charles St.

Louis Kappelman, diamond dealer and jeweler, 30 S. Broadway, has just returned from a business trip to New York.

Henry A. Caplan has recently opened a store at 816 W. Baltimore St. Mr. Caplan was formerly located on N. Eutaw St.

Leo Gammie, formerly with S. Kirk & Son Co., is now associated in business with Maurice L. Reeder, at 40 W. Lexington St.

The balance of the stock and fixtures belonging to the firm of Michaelson & Levinson was sold on Monday, May 4, by the trustee.

The Independent Jewelry Co. is now permanently established at the corner of Broadway and Baltimore St., where it has convenient and spacious premises well suited to the jewelry and optical trades.

Simon Janowitz & Sons, 216 N. Charles St., were visited last week by a well-dressed young man, who introduced himself as "Eugene Carroll," and stated that he was the son of Dr. D. H. Carroll, who is treasurer of the Consolidated Cotton Duck Co., and one of Baltimore's representative men. He asked to be shown some diamond rings, and finally selected one priced at \$110, and said he would return shortly and pay for it. S. Janowitz waited for the young man, who soon returned with a check for \$140 drawn upon the National Howard Bank and signed "D. H. Carroll." Mr. Janowitz, who is a constant reader of THE CIRCULAR WEEKLY, keeps posted as to the moves and methods of swindlers, and became suspicious. He asked the purchaser if he could not postpone taking the ring until next morning, when he would cash the check for him. The young man acquiesced very pleasantly and left the store. After he had gone the jeweler learned that Dr. Carroll had no son named Eugene, so the police were notified of the attempted swindle and furnished with a description of the young man. Reports from other houses say that he tried the same game elsewhere, but apparently got no one to deliver the goods or to cash the check.

"Side Lines" is the title of a little folder handsomely printed and illustrated, which is now being published by the Julius King Optical Co., New York, Chicago and Cleveland. Volume 1, No. 1, for May, which has just appeared, contains fine illustrations in half-tone and colors, of some of the King specialties, as well as a lot of information about the concern, its traveling force and the various articles in the optical line which it produces from lenses, goggles, reading glasses, opera and field glasses, etc., up to the little model of an optical workshop designed for a window display. "Side Lines" will no doubt be appreciated by all the members of the jewelry and optical trade into whose hands it may fall.



**Attleboro.****TRADE CONDITIONS.**

Early reports from the advance guard of the traveling salesmen now on the Summer trips are, on the whole, satisfactory. It is evident that much of the present stagnation will be relieved within a few weeks.

Carl M. Wendelstein is making an addition to his shop on Park St.

Harry E. Hall has left for the west with the sample case of Borden & Hull.

Clifford Tanner has the position as foreman for the G. F. Sturdy Sons Co.

Contest has arisen over the will of the late John W. Stavers, of the Taunton Pearl Works. He left \$30,000, equally divided real and personal. He left all in trust for his daughters, the estate at their death to go to a hospital in Portsmouth, N. H. The daughters object to this disposition.

The manufacturing jewelers have been annoyed at recent dispatches sent to and published in the daily press all over this part of the country, indicating a great boom here. With all their optimism the facts are certainly different, and they consider such exaggeration in the long run harmful.

The C. O. Sweet & Son Co. filed its annual report with the Secretary of State last week through Treasurer Charles O. Sweet. The figures show: Machinery, \$18,850; cash and debts receivable, \$32,567; manufactures and merchandise, \$18,321; capital stock, \$5,000; accounts payable, \$4,578; floating debt, \$3,709; surplus, \$56,451.

The Taunton Pearl Works filed its annual report last week through Treasurer Albert A. Ormsbee. The figures show: Real estate, \$15,000; machinery, \$17,000; cash and debts receivable, \$34,384; merchandise, \$40,881; furniture, \$3,500; good will, \$6,000; capital stock, \$100,000; accounts payable, \$5,120; surplus, \$11,645.

Col. Sidney O. Bigney, of S. O. Bigney & Co., was cheered as "the next Governor of Massachusetts after Draper" at last week's banquet of the Dorchester Young Men's Republican Club in Boston. In his speech he strongly advocated a minimum tariff, adequate to protect American industries, and a maximum to be used as a weapon in international trade.

An important concession to the jewelry manufacturing industry is contained in the bill finally drafted by a committee of the Massachusetts Legislature, which has been working on the measure for weeks. The issue is hours of work, which the General Court seeks to regulate. The same bill in one form or another has come up for years, and the Attleboro jewelers have secured the aid of their representatives to get the measure modified or killed. The purpose of the move is to cut down the legal hours of work in some lines of industry to a maximum of 54 hours per week. As the bill has been drawn year after year it would have applied to the jewelry factories. While sympathizing with the generally humane purpose of the promoters, the jewelers maintained the practical effect would be a hardship to them and to their employees. They held that as the trade is now run there must be periods of high pressure and periods when work is very light. To impose a 54-hour-a-week restriction of the rush seasons would be to rob the manufacturer of his

harvest time, and the workman of his opportunity to make up for the slack seasons. The claim of the jewelers and their representatives was that the bill should either expressly except them or be defeated. The bill as now drawn, with only one dissenter in a committee of 11, does except the jewelers, and with them the straw hat makers, who also suffer extremes of work and idleness. There is reason to expect that the bill will pass.

**North Attleboro.****TRADE CONDITIONS.**

Returns received thus far from the salesmen who are now out two weeks on the road, while not of a record-breaking size, are fairly good. Manufacturers expect that May will be a fairly good month and that business will extend into June. The bulk of the orders are from the west.

William H. Bell left Thursday for the west in the interests of his concern.

Orin W. Clifford, W. H. Bell and Charles H. Clark have been elected members of the executive committee of the Town Improvement Society.

William Baldwin and Walter Boss have purchased the business of the Attleboro Falls Mfg. Co., which is located on Mt. Hope St., Attleboro Falls. Messrs. Baldwin and Boss have both been employed until lately by the Standard Button Co., Attleboro. Mr. Boss is the traveling representative and Mr. Baldwin has charge of the factory.

The Bacon Memorial Fountain, which will be erected on Bacon Sq., Plainville, to perpetuate the name of a pioneer jeweler who accomplished much for Plainville, will be set up in a few days. On the front of the granite fountain will be cut the name "Joseph Turpin Bacon," to whom the fountain is dedicated. An interesting programme will be arranged on dedication day.

A State Health Inspector visited the jewelry factories the past week to ascertain if the new requirements relative to sanitary conditions and emergency kits were being observed. A number of violations were detected that were unintentional. The offenders were asked to consult with the local Board of Health in remedying conditions and the owners gladly consented to do so.

Judge Fred B. Byram, administrator for the estate of Frederick E. Sargeant, is endeavoring to collect payment on two life insurance policies. One is for \$2,000 on the Massachusetts Accident Insurance Co., covering a violent death, but the insurance company has declined to hold itself liable because the declaration of the coroner was simply "drowning." The suit will establish, it is expected, the exact cause of Cashier Sargeant's death. The other action was brought in the Worcester courts against the State Mutual Insurance Co. It is to obtain \$1,000. Mrs. Sargeant is seeking the money, and the company has held up payment until the courts decide who is entitled to the money. The policy was taken out by the former cashier of the Jewelers' Bank before his marriage. He frequently expressed his determination to make the policy over to his wife, but neglected to do so.

J. M. Welch, Bryson City, N. C., recently moved his stock into newly furnished quarters on Depot St.

**Washington, D. C.**

The United States National Museum, last week, received as a bequest from the late Stephen Decatur Smith, through his son, S. Decatur Smith, Jr., of Philadelphia, a plain gold ring formerly the property of Commodore Stephen Decatur, given him by his fellow officer, Richard Somers, at Tripoli, in 1804.

The beautiful jeweled and gold ostensorium recently made in Baltimore for St. Mathew's Church, of this city, has been the subject of much favorable comment in the newspapers and among the church dignitaries in the past week or so, since it arrived in this city. The ostensorium, which is illustrated and described in detail on page 41 of this issue of THE CIRCULAR-WEEKLY, is made of 18-karat gold, is set with 175 diamonds, as well as six rubies, two sapphires, an emerald and four amethysts. It stands 31 inches high and is valued at nearly \$25,000.

A. Silverthau, of S. Silverthau & Sons, New Haven, Conn., was in this city last week and recovered another of the diamond rings stolen from his firm by George Bramhall, "the automobile clock thief," who, as told in THE CIRCULAR-WEEKLY last week, was sentenced at New Haven to serve a term of two to four years in the State prison for the theft. In all the complaint charges Bramhall with stealing three diamonds worth \$900 from S. Silverthau & Sons. One of these stones was recovered by Mr. Silverthau after the arrest of Bramhall in Cincinnati, and a second diamond, which had been pawned in this city for \$125, was recovered through the local detective bureau and turned over to the New Haven jeweler.

Victor E. Desio & Co., successors to Jerome Desio, manufacturing jewelers and importers of bric-à-brac, 1107 F St., N. W., will reopen their branch Summer store at Bethlehem, White Mountains, N. H., July 11. This makes the 10th season that this branch store has been run by the concern which last week closed a deal for the rental of a store adjoining that which they had previously occupied at Bethlehem. The firm recently renewed its lease at its present quarters on F St. for a long term of years and has had the store's ceiling cleaned by a new process, which requires no painting and which was finished within six hours. A number of interior improvements have been made. A note in a recent issue of THE CIRCULAR-WEEKLY referred to S. Desio as having re-leased his quarters, but this was an error, as Victor E. Desio & Co. were meant.

A suit for \$10,500.40 damages was filed recently at Lexington, Ky., in which O. R. King and W. A. Metzger are plaintiffs and John W. Hendricks and Percy Hendricks are defendants. This suit is brought to recover damages done the jewelry firm of King & Metzger in the falling of the wall of their store on Main St. When the Third National Bank builders were excavating to erect their building, this wall was undermined and fell in and destroyed a large amount of stock in the jewelry store, it is alleged. The Third National Bank is made a party to the action.



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## Philadelphia

James Stewart, watchmaker, 2055 South St., was last week elected head chieftain of the Caledonia Club.

Fred Hurlburt, of H. O. Hurlburt & Sons, is expected to return in a fortnight from a two months' pleasure tour of Europe.

John Heil, for many years with Otto Jarck, Easton, resigned his position last week to go with C. W. Bixler & Co., also of Easton.

A window of the jewelry store of Jacob S. Singer, 2117 South St., was smashed by thieves Thursday night, and articles valued at \$25 were stolen.

W. A. Bush, a retired Easton, Pa., retailer, passed through this city last week with his wife and daughter on an extended pleasure trip through the south.

Herman Donath, retailer, 2446 Kensington Ave., has gone to New York to attend the convention of the I. O. B. B. as a delegate from the Philadelphia Lodge.

Joseph B. Bechtel, of Joseph B. Bechtel & Co., spent the week canvassing the Schuylkill and Lehigh valleys. Thomas Judge has returned from a trip through Maryland.

The property 924 Chestnut St., once the headquarters of the Philadelphia Jewelers' Club, and once occupied by the old firm of Sackett & Co., is to be sold at public auction to-day.

Articles of incorporation were granted last week at Dover, Del., to the Leroy Mfg. Co., New York, to manufacture jewelry, watches, etc., with a capital stated to be \$20,000.

F. W. Fuller, a prominent jeweler at 217 Federal St., Camden, N. J., has an attractive show window display of small American flags made to wave by a clockwork contrivance.

The show case in front of the establishment of Springmann Bros., gold platers, 722 Chestnut St., was broken into by thieves last week, and a considerable quantity of goods stolen.

James McMillan, of the material department of M. Sickles & Sons, who has been seriously ill, is reported as being able to leave his bed, and is expected to be able to resume his duties in about three weeks.

Sol. Sickles, of M. Sickles & Sons, returned last week from a trip through the State. Max Polak left for Maryland and the Eastern Shore district, and Jesse Logan Browne left for an extended southern trip.

George W. Banks, of the Bailey, Banks & Biddle Co., has left the Aldine Hotel to spend the month of May with his family in Washington, D. C., where his son-in-law, Lieut.-Com. Henry Bertrand Price, U. S. N., is stationed.

The first meeting of the creditors of Naum Rosenbaum, bankrupt jeweler, 9th St. near Chestnut St., has been called for next Saturday at 10 o'clock at the offices of Referee Richard S. Hunter, 308 Walnut St. The stock and fixtures of the store were recently sold at public auction.

E. K. McGill, optician, has removed from 11th St. below Chestnut St., to 11th St. below Walnut St. The old store of Mr. McGill has been taken as an optical establishment by G. W. Hales, formerly proprietor of a large store on 11th St. just above Walnut St.

Henry Pollard, a dealer in old gold and silver and an assayer on Sansom St., furnished the police with information last week which led to the arrest of two colored men who had robbed houses of about \$1,000 worth of silverware and jewelry, and who tried to dispose of their loot to the assayer.

Philip Kind, of S. Kind & Sons, arranged an uncommon but none the less delightful entertainment for the employes of the house recently, when he took them all to the circus one evening, treated them to peanuts and lemonade and popcorn, and provided a bumping good elephant ride for the more venturesome.

P. Van Hook, of the Hotel Powelton, West Philadelphia, is recorded as the purchaser of the bankrupt property of George Mayer & Co., manufacturing opticians, 728 Sansom St., which was disposed of at public auction Tuesday of last week. He is believed to have acted for some one seeking to continue the business. The purchase price is \$4,600. There was spirited bidding at the sale.

Titus Pantillon, a Newark, N. J., retailer, has advised the police authorities of Camden, N. J., that Charles Hallings, the thief who robbed John C. Demmert, a Camden jeweler, of two diamond rings, and who was sentenced to seven years' imprisonment last week, stole \$70 worth of jewelry from his store Feb. 4. Mr. Pantillon recognized a photograph of Hallings as the man who robbed him.

J. E. Caldwell & Co. advertise a liberal reward for the return of a cabochon emerald stud, stamped on back "E. 5342," which was lost April 25, and for the return of five unmounted diamonds which had been contained in a blue velvet box and which were lost May 1. The firm last week displayed the prize medals and cups made and designed by it for the annual golf tournament of the Hunting Valley Country Club.

Among the out-of-town retailers here during the week were the following: H. S. Landis, Coatesville, Pa.; E. P. Zane, Christiansburg, Pa.; H. B. Stratton, Bordentown, N. J.; J. A. James, Swedesboro, N. J.; David Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; Capt. George Bowen, of T. H. Bowen & Co., Bridgeton, N. J.; A. M. Kendall, Millville, N. J.; R. W. Quicksall, Mt. Holly, N. J., and Gustave Lanz, Norristown, Pa.

George Hess, with Samuel J. Lyons, at their store on N. Front St., this city, has gone to Tamaqua to take charge of the store there for Lyons & McPherson during the absence of A. Sturmer. The latter, who is a brother of Oscar Sturmer, formerly of Easton, Md., who was killed recently by falling into the Susquehanna river from a train, has taken charge of his dead brother's store in Maryland, and may determine to conduct it indefinitely.

The jewelers of this city have been warned by the police authorities to be on their guard against a man who has been successfully operating a short change flim-flam game for hundreds of dollars on retailers throughout the country, and who was the man who swindled Frank C. Layre, 146 N. 8th St., this city, out of over \$800 by a similar game last February. He is reported now to be traveling with a well-dressed woman, and it is believed that after

having made rich hauls in the big cities he will now go to the Jersey coast resorts.

About two hundred guests of the Philadelphia Jewelers' Club gathered at the new Hotel Bingham last night to attend the annual shad supper of the club. David Provan, manager of the hotel, had provided a vaudeville show, which was given during the supper to enliven the guests. The supper and vaudeville was given on the roof garden of the hotel. The supper was given as THE CIRCULAR-WEEKLY was going to press, and a full report will be given in the next issue.

Charles Hallings, who was arrested in Camden last week while trying to escape with \$170 worth of diamond rings, stolen from J. C. Demmert, a jeweler, 504 Federal St., Camden, was sentenced Monday by Judge Joline to seven years at hard labor in the New Jersey State prison. Hallings admitted having served nine months for a robbery committed in Long Island in 1899 and a four-year sentence in the penitentiary at Auburn, N. Y., for a diamond robbery some years ago.

The baseball nine composed of Philadelphia jewelers, which opened its season April 25 by defeating the Logan Guild, at Fern Rock, Pa., by a score of 19 to 13, held a practice game with Fred Weaver's "Colts" May 2, but the contest was spoiled by rain and the game was called at the second inning when the score stood 2 to 2. As a result of his playing in this game Manager Harry Smith took Outfielder Walls, of the "Colts," into the regular nine of the jewelers to strengthen the outfield of this organization. A good contest is looked for May 16, when the jewelers' nine will line up against that of the Oriental Club.

William Long, an old-time jeweler, who conducted for many years the store at 1625 South St., until he retired about two years ago, took over the business again from his son, George Long, Monday last, and will continue it. George Long will hereafter devote his entire time and attention to the optical business, conducted in connection with and adjoining his father's store. The latter's business since he obtained the commission to furnish spectacles to school children, as prescribed by an oculist of the Board of Education, has grown to such proportions as to require undivided time and attention. The elder Long since his retirement has spent the intervening two years in travel abroad and in this country.

I. Press & Sons have just completed remodeling their premises at 33-35 S. 8th St., the improvements making the stores one of the finest jewelry establishments in that section. A new bulk window 13½ feet long has been installed, a new metal ceiling put in, while the wall and show cases, all of solid mahogany (the latter forming a horse-shoe in the center of the store), lend beauty to the place. The two stores have been made into one by the installation of the new window. The concern's name has been changed to I. Press & Sons from I. Press & Son since the admission of Simon and Joseph Press into the partnership. The firm now has stores at 33-35 S. 8th St. in charge of Abraham Press as manager, at 149 N. 8th St., with Joseph Press in charge, while the original store at 819 S. 2d St., is under the management of Simon Press.



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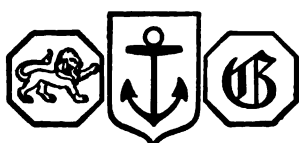
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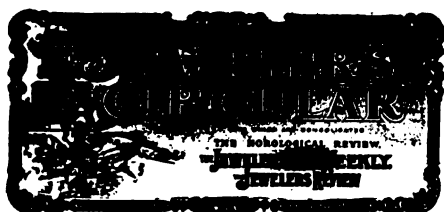
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TO encourage the pupils in decorative design at the Cooper Union, New York, to produce designs for jewelry, THE CIRCULAR-WEEKLY has offered a prize consisting of a five-dollar gold piece, which will be awarded by the Cooper Union, June 4 next, and offered each year thereafter for the next 10 years at least. This year the prize is competed for by the class in decorative design under Edward Ehrle, although in future years the competition may be restricted to those who are taking the jewelry designing course alone. It is thought by several public-spirited retail and manufacturing firms of New York that much good to the jewelry trade can be done by the development of the work of jewelry designing at the Cooper Union, and it was to encourage boys to take up this work with the idea that the more meritorious designs will be called to the attention of the jewelry trade that THE CIRCULAR-WEEKLY decided to offer the prize. The winning design will be published in a future issue.

To insure publication all changes of copy for standing advertisements must be received not later than Friday noon preceding date of issue.

THE figures as to the commercial failures during April just passed, which have just been compiled, are by all odds the most favorable that have been made public since the financial depression began, for though both in manufacturing and trading lines the number of insolvencies and the amount of liabilities exceed those of April of the preceding year, they are less than for months past, in manufacturing lines the liabilities being less than in any month since last January and in trading lines the lightest in any month since November. According to the statistics compiled for *Dun's Review* there were 370 manufacturing failures with liabilities of \$7,700,000 last month, as against 218 in April, 1907, with liabilities of little over \$6,000,000; and 868 failures in trading lines, with liabilities of \$6,125,000, as against 543 last April, with liabilities of \$3,485,000. As far as the dealers in jewelry and clocks are concerned *Dun's Review* reports 28 failures with liabilities of \$290,303 in April of this year, as against 17 failures in 1907, with liabilities of \$124,353; 11 failures in 1906, with liabilities of \$64,025; 13 failures in 1905, with liabilities of \$88,194, and 20 failures in 1904, with liabilities of \$62,989.

### The Time to Put **W**ITH the lifting of the business clouds and the improvement of trade

in many sections of the country the time is ripe for retail jewelers to make a determined effort to induce custom from such of their patrons as have been needlessly holding off their purchases since last Fall, as the day has arrived when a little inducement may open the purse strings of those who closed them more from conservatism brought about by unsettled conditions than from any real necessity for enforced economy. It is undoubtedly true that a large percentage of wage-earners whose occupation has not been interfered with, as well as a large number of people of moderate wealth whose incomes have in no way been severely curtailed, because of the conditions surrounding them and the general tendency to economize, have refrained from making many purchases in the line of luxury which

they would have, under ordinary circumstances, considered right and proper. It is from these people that the jewelers may look for trade by properly presenting to them such articles of luxury and utility, out of the standard lines, that have special features in the way of novelty or attractiveness that will excite interest. Many such buyers are beginning to tire of their conservatism and economy and need but a proper excuse to indulge in some of the beautiful things of life in which they have not indulged for five months past.

Therefore, it behooves the jeweler at the present time to discriminate clearly between those lines which he can and those which he cannot sell and not to treat the former as he does the latter, or refrain from using every effort to push one because another is not in demand. If there ever was a time when the qualities of a real merchant would stand the jeweler in good stead, when energy, industry as well as ability as a buyer meant a difference between profit and loss, it is the present period. Even when business grows better, as the year goes on, sales and profits will continue to come to the dealer of enterprise and discrimination, who will make the most of the opportunities that he has, and not sit down and stop his efforts because conditions have changed.

Some jewelers, it is true, are more fortunately situated than others, owing to the special conditions of their town or city, but it is safe to say that there is no place in these United States where the demand of the lines which the jeweler handles has entirely stopped, even if it has been curtailed to a large extent, and the business that is done is going to the man that buys most intelligently and shows the most enterprise and industry in disposing of his stock. Conditions are ripe to bring a response to proper and legitimate efforts to induce sales, and the man with an antiquated stock who refuses to brighten it by adding novelties of distinct merit, should not be disappointed if he falls behind his more progressive competitor in the race for business.

**The Proposed Association of Wholesale Jewelers.** THE editorial in the issue of April 29 of THE CIRCULAR-WEEKLY calling attention to the fact that the wholesale and manufacturing jewelry trade already had a national organization, and that this seemed to be lost sight of by some people who were moving for an organization throughout the wholesale and manufacturing trade, has called forth some letters of protest, among others one from the Detroit Jewelers' Board of Trade, an organization of wholesalers, which has done a great deal



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of good work for the wholesale trade in its section, and which is now very active in pushing the movement for a National Wholesale Jewelers' Association, composed of wholesale jewelers only, and from which eastern manufacturers selling the jobbing trade will be barred from membership. The movement such as this organization is fostering, which has been given an impetus by the associations of jobbers in Chicago and other centers, is not the movement to which THE CIRCULAR-WEEKLY's article directly referred, as this contemplates local organizations among the jobbers to deal with problems of their own, which they must settle among themselves, and in which their interests are different from those of the manufacturer or retailer, such organizations to be connected under a close national association that would cause all to work on uniform lines.

It is evident that the work of a wholesalers' or jobbers' association with which manufacturers selling to the wholesale trade may not be connected, would be entirely different from the organization suggested in other quarters for the reformation of certain trade abuses and the improvement of certain conditions in which the interest of the manufacturer and jobber would be practically identical. There is nothing in the proposed work of the latter organization which the Jewelers Board of Trade at present cannot do effectively. There would be little, if anything, in the work of the former or jobbers' organization which the Board could not take up in any way.

It should be clear then that our former reference to a national association in the wholesale trade referred distinctly to any proposal to organize on lines for perfecting credit system, obtaining credit information and acting in unity on questions that pertain to all houses selling retail jewelers, and had no reference to a jobbers' association to deal with the problems that the jobbers or wholesale jewelers have to contend with, either in their dealings with the manufacturers on one hand or with the retail trade on the other.

### Pacific Coast Notes.

L. R. Nash, Grinnell, Ia., has arrived in San Rafael, Cal., to assist H. P. Proctor in his store, in that city.

W. N. Jenkins, formerly located at 1067 Broadway, Oakland, Cal., has moved his location to his new store at 468 12th St.

A. Delmas, Oxnard, Cal., has secured the services of E. B. Parks, Ocean Park, an optician and watchmaker of 15 years' experience.

J. P. Lowe whose store is in the Home Telephone building, at Alhambra, Cal., has just returned from a trip taken on account of his health, which is greatly improved.

A. C. Mellinger, Oakdale, Cal., will tour the country adjacent to that place in the interest of his business. During his absence his shop will be cared for by Mr. Hinman.

Louis A. Balback, of Balback & Bedell, Santa Cruz, Cal., died recently, having been ill with typhoid pneumonia since Monday only. For 10 years Mr. Balback was connected with G. W. Ryder & Son, of San Jose, and two years ago entered into partnership with Orrin Bedell, of Santa Cruz.



## New York Notes.

Benjamin Ashe, Binghamton, N. Y., was in town Friday.

Mrs. T. Lynch's Son has moved to the Flatiron building.

P. Braun is no longer in the employ of W. B. Bynner, 65 Nassau St.

Benjamin F. Rees, of Zimmern, Rees & Co., has returned from a trip to Europe.

J. M. Miller & Co. have moved from the fourth to the third floor at 141 Fifth Ave.

Arthur E. Fisk, of this city, has taken a position with Maynard & Potter, Boston, Mass.

Geo. Blackwell, of T. G. Frothingham & Co., North Attleboro, was a visitor in town last week.

Benjamin S. Sugarman, diamond setter and importer, has moved from 12 John St. to 47 John St.

F. D. Gould has moved his wholesale jewelry business from Watertown, N. Y., to 71 Nassau St.

William J. Ward, 11 Maiden Lane, is making alterations at his office which will afford him much more convenient quarters.

The American Platinum Works, Newark, N. J., have opened a New York office in the Hudson Terminal building, 32 Cortlandt St.

Gerald M. Wildes has entered the employ of Scofield, Melcher & Scofield, taking the territory formerly covered by the late Harry Scofield.

Samuel E. Fisher, head of the firm of S. E. Fisher, North Attleboro, Mass., was in this city last week. This was his first visit here in some time.

Theo. Kartevold, 61 Hamilton Ave., Brooklyn, has bought the business of his brother, O. B. Kartevold, 237 Columbia St. Mr. Kartevold will conduct both stores.

Henry Silberfeld, 1395 Broadway, will sail next Tuesday on the *Kronprinz Wilhelm* for Europe. He will visit Paris, Berlin and other large cities during his trip.

Leonard James Fox, of the Gustave Fox Co., Cincinnati, O., accompanied by Mr. Gans, of the same concern, was a visitor to the office of THE JEWELERS' CIRCULAR—WEEKLY while in New York last week.

Michael Lang, formerly with the H. S. Meisky Co., Lancaster, Pa., has taken charge of the New York office of Miller, Fuller & Whiting. W. Fuller, formerly in charge of the New York office, returns to the factory.

A special Grand Jury was selected Monday of last week to investigate the affairs of the American Ice Co. Among those selected to serve as jurors are George H. Schumann, of Charles W. Schumann's Sons, 937 Broadway.

It became known last week that a large show case in front of the store of the Simpson-Crawford Co., in Sixth Ave., between 18th and 19th Sts., was robbed on the morning of April 27 of watches and jewelry valued at about \$3,000.

Judge Hough, of the United States Circuit Court, has appointed John Gruenberg receiver in bankruptcy for Barth Bros., jewelry dealers, 39 W. 112th St. The liabilities are stated at \$6,000 and assets at \$1,000. They have outstanding accounts to the value of \$2,000.

Exports statistics of interest to the trade for the month of March, 1908, as compared

with the same month last year, are given as follows. Exports of clocks and watches and parts for March, 1908, were \$227,358, as compared with \$237,406 for March last year. Jewelry for March, 1908, \$96,048, as compared with \$148,271 in the same time in 1907.

Preparations are under way for a minstrel show by the Boost Club, of this city. A meeting has been held at which the matter was discussed, and further announcement will be made later. There is talent enough in the club to make up an extraordinarily good show, and everything indicates that it will be well worth seeing when it does occur.

The Gorham Co. now has on exhibition at the Fifth Ave. salesrooms a tablet in bronze to be erected by the Holland Society of New York on a public building in Zwolle, state of Overysel, Holland, on June 6. The tablet commemorates the services of Baron Joan Derck van der Capellen in behalf of the colonies of America in their struggle for independence from the yoke of England. The tablet is an excellent example of its kind.

The annual exhibition of the New York Art School—formerly the Chase Art School—which is being held in the school building at Broadway and 80th St., contains many striking examples of the new art work in textiles, pottery, ceramics, jewelry and kindred lines, as well as the customary display of paintings in oils and sketches in black and white. All the jewelry on exhibition was made by hand, and was hammered out of various metals.

The cornerstone of the Delancey St. clock tower and archway will be laid, it is expected, on July 1, at the opening of the Delancey St. subway station. It will be built by citizens of the East Side in celebration of the construction of the subway loop to connect the Brooklyn and Williamsburg bridges. The tower will consist of three parts—the arch proper, an open gallery above the arch in which the bell will hang, and a semi-circular roof in which will be the clock dials, one on either side. The main arch will be 21 feet high. The tower itself will be 50 feet high. The bell, which will ring the hours, will be of bronze and will weigh from 800 to 1,000 pounds.

Mrs. Mildred Garner, alias Mildred Pooke, who was arrested in Atlantic City charged with obtaining a diamond ring valued at \$115 and a pin worth \$25 from Philip B. Levy, of 669 Broad St., under false pretenses, has been turned over to the police of this city by Prosecutor Mott. She is wanted here to answer a charge of passing bogus checks to the amount of several thousand dollars. It is alleged that the woman obtained clothes and jewelry from several city concerns by tendering false checks in payment. It is asserted that one of these checks was for \$2,000, and was passed at the Fifth Ave. store of Dreicer & Co. Detective Galvin, of the central office, appeared with requisition papers for the woman and it was decided to give her into the custody of the New York authorities, as the several complaints against her in Manhattan are more serious than other charges.

Daily papers during the past week have contained reports relative to the discovery

of a diamond field of great richness and magnitude at Mottaway river, between Lakes Mallagami and Shabogama, in the Province of Quebec, Can. The report says that the fields are of great extent, and that pockets of stones are found scattered over a blue clay district for a distance of 20 miles. The fields are said to have been located by a young man named John A. Mackenzie and his guide, "Indian Joe." The report goes on to say that it is said that Tiffany, of New York, sent two expeditions last Summer on a diamond hunt in this district, but they headed too far east and failed. Dr. Geo. F. Kunz, head of the precious stone department of Tiffany & Co., in speaking to a CIRCULAR—WEEKLY reporter, said that Tiffany & Co. had never sent an expedition into this region, and that he placed very little stock in the report relative to the finding of the diamond deposits.

For the reception to eminent churchmen which took place last Thursday evening at the Catholic Club, 120 Central Park South, a committee of artists including W. Laurel Harris and J. J. Boyle has brought together a collection of pictures, sculpture and architectural designs, together with objects of decorative and applied arts. The collection will be open for several weeks to come, and may be seen by presenting the card of a member. Among those who have loaned exhibits are: The Gorham Co., a magnificent Paschal candlestick of brass with bronze figures of apostles in niches on its high and slender shaft, the figures beautifully modeled and cast, and Tiffany & Co., who lend a head of "Innocence," also called a "Daughter of Jerusalem," designed in ivory and firegilt bronze by Auguste Leonard, a Belgian who has become a Frenchman by adoption. The face, neck and bosom are made from one piece of ivory, the Arab kerchief and the hair are of metal, the stand of marble. The type is French rather than Palestinian.

The trustees of the Metropolitan Museum of Art announce that the Saint Gaudens memorial exhibit will be continued until June 1. Among the recent accessions at the museum are 21 bronze and stone weapons, European, gift of Garrett C. Pier; rare Persian pottery, the Watson collection, by John Getz, New York, 1908, gift of Sir Purdon Clarke; communion plate in the County of London, 1895, and communion plate of the parish churches in the County of Essex, London, 1899, gift of E. Freshfield; blue glaze Dixon plate, two sauce plates, Italian pottery jar, Constantinople ware plate, Persian Bokhara plate; horizontal table clock, Willem Prins, maker, Rotterdam; clock face, John Draper, maker, London; Vernis-Martin fan, tortoise-shell fan, Chinese fan with ivory sticks, bequest of Mrs. Amey R. Sheldon; silver medal, Jubilee Memorial, 1620-1870, bronze medal, Queen Victoria's Jubilee, English, gift of Mr. and Mrs. Frederick S. Wait; two-handled silver butter dish and cover with glass lining, Christopher Haines, maker, Dublin, 1789. The list of loans include 246 silver-gilt and six silver watchcocks, French and English, 17th to 18th century, lent by Edward Colonna; three bronze medals—Capt. James Biddle, 1815; Lieutenant Cassin, 1813, and Captain Elliott, 1813—lent by

(New York Notes continued on page 68.)



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Henry Roth, 1562 Myrtle Ave., Brooklyn  
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## New York Notes

(Continued from page 61.)

Charles T. Harbeck; nine silver and four silver-gilt book-mounts, German, Dutch and French, 18th century, lent by Edward Colonna, and a silver mace, Dublin, 19th century, lent by John Wells.

Perley Bros. have been succeeded by the Le Roy Mfg. Co.

Wagner & Stickeler have been succeeded by Wagner & Co.

Louis Feinberg, seller of jewelry on the instalment plan at 8 E. 108th St., has been granted a discharge in bankruptcy by Judge Hough.

Alfred H. Smith & Co. have moved their office at 475 Fifth Ave. and that at 170 Broadway, and now have one large, attractively furnished office at 452 Fifth Ave.

Owing to unavoidable delays R. Blackinton & Co., now at 3 Maiden Lane, will be unable to move to their New York offices at 15 Maiden Lane until the last of May or the first of June.

Frederick Koehler, 129 Main St., Astoria, has just celebrated the 30th anniversary of the establishment of his jewelry business. In 1872 he came to this city from Germany and secured employment with a firm of watchmakers in Maiden Lane. In 1878 he moved to Astoria, where he opened a jewelry store.

A man who gave the name of Carlos Tamariz, Pueblo, Mexico, was searched by customs officials on his arrival at this port on *La Lorraine*, Saturday, and several pieces of jewelry were found in his possession. The man said he did not understand the customs law, and when the situation was explained he paid the duty on the goods.

Geo. F. Kunz, of Tiffany & Co., will attend a meeting at the White House, Washington, D. C., May 13-15. The meeting is called in the interest of the conservation of the nation's natural resources. Dr. Kunz is the president of the American Scenic and Historic Preservation Society, which organization has been requested to co-operate in the movement.

Judge Hough, of the United States District Court, has dismissed a petition in bankruptcy filed Jan. 3, against L. Adler & Son, manufacturing jewelers and importers of diamonds, 87 Maiden Lane, on a settlement with creditors at 75 cents on the dollar, payable in six instalments, the last one on Nov. 1, 1909. Their liabilities were reported to be \$83,000, mostly in Europe.

About 50 members of the Maiden Lane Outing Club have already handed in their names for the annual outing, which is to occur the first Saturday in June. Arrangements are under way for a day of genuine enjoyment. There will be a number of athletic contests in the forenoon, followed by a luncheon. At 2 p. m. the baseball game will start. Dinner will be served at 7 p. m.

Michael Roth, a retail jeweler, 405 Eighth Ave., New York, died April 22, at the age of 57 years. Mr. Roth had conducted a retail jewelry business since 1881, when he succeeded A. Schroun, who started the business in 1838. Deceased was well known as a merchant on the west side of this city, and leaves a large number of friends in the

jewelry trade and in social life who deeply mourn his death.

From the second day's sale at the Fifth Ave. Auction Rooms, 341 Fourth Ave., Saturday, of the antiques of the "The Little Shop," \$13,036.85 was realized, making a total to date of \$22,438.70. The highest price obtained was \$200 for a Sèvres clock set, said to be a replica of one in the Luxembourg. A Sheraton grandfather's clock brought \$190. A pair of old Sèvres and ormolu Louis XIV. candelabra sold for \$175.

William H. Theobald, well known in the jewelry trade as a special agent of the United States Treasury Department, is expected soon to sever his official relations with the government through resignation. In Washington it was unofficially stated that the resignation might be expected, and Mr. Theobald, at his home in W. 137th St., while declining to make an extended statement, intimated that he expected soon to be out of the department.

Charles S. Fries was arrested Saturday at the offices of Mathey Bros., Mathez & Co., 21 Maiden Lane, charged by Alfred E. La Vigne with attempting to steal a gold watch. He was taken in custody by Lieutenants Nugent and Monahan, and when arraigned in court was held for examination in \$1,500 bail. It is alleged that the prisoner came to the offices of Mathey Bros., Mathez & Co. and represented himself as from another concern. He said he wished to have some goods sent on memorandum, and while examining some watches, it is alleged, attempted to secrete one. When Detective-Lieutenants Nugent and Monahan were called to make the arrest, Lieutenant Nugent recognized the prisoner as the same man who about four years ago tried to steal a diamond ring from Cross & Beguelin, but was caught. At that time sentence was suspended.

A decision was handed down last week by the Board of United States General Appraisers defining the classification on cameos of shell and coral. The question came before the Board on a protest filed by G. W. Sheldon & Co., of this city, who objected to the assessment of 35 per cent. on these articles under the provision in the tariff law for "shells." General Appraiser Sharretts affirms the assessment of the 35 per cent. duty on the shell cameos. The protest regarding the coral cameos is sustained, and they are admitted to duty at 10 per cent. under the provision in the tariff for precious stones. The decision states that no evidence was submitted tending to show that shell cameos are known commercially as precious stones, while the evidence that the coral is suitable for jewelry purposes was sufficient, in that it was invariably known in the trade as a precious stone.

A test case relating to metal statuary has been occupying the attention of the appraiser's office during the past week. The statuary in question was first cast and afterward finished or improved by the hand of the designer or sculptor. At a final hearing of the case Thursday before Judge Byron S. Waite and General Appraiser William B. Howell it was asserted by the importers that the cast bronze figures, some being trimmed with ivory, but of which bronze is the component of chief value, should be

admitted into this country at 15 per cent. ad valorem under section 3 of the Dingley tariff and the reciprocity treaty between the United States and France. Inasmuch as this country has similar treaties with Germany and Italy, the test now pending will apply equally to those countries. The American customs authorities have assessed the metal figures at 45 per cent. as being manufactures of metal.

## Providence

The building on Willard Ave., owned by A. Bazar, having been destroyed by fire, Mr. Bazar will erect a three-story brick structure on its site. The new building will be devoted to jewelry manufacture.

But few jewelry buyers registered at the local hotels during the past week. Among those who did come here were: W. B. Nachman, Chicago; M. A. Eisman, Chicago, and A. T. Davis and C. P. Davis, of Butler Bros., New York.

One of the worst epidemics of typhoid fever that this city has ever experienced seems to have its stronghold in the South Providence district, in which the jewelry workers live. No less than 40 cases have been reported, and many jewelry factory hands are ill.

An evidence of the fact that business in cheap jewelry is about on an even basis with normal years, is had in the statement of a large brass company, the business of whose local branch during the month of April was 20 per cent. less than April, 1907, but about equal to that done in April, 1906.

The wife of Charles Kettlety, the manufacturing jeweler, was injured while riding in her carriage Thursday afternoon. She was at first thought to be dangerously hurt, but, fortunately, it was later seen that she will recover. The accident occurred on a particularly dangerous incline near Benefit St., on Waterman St.

Among the jewelry representatives, from local houses, in New York, last week, were: A. D. Manning, Charles O. Pettey, W. G. Payson, George C. Mendell, L. S. Hodges, I. Himmelreich, J. G. Trafton, Louis Rosenberg and A. W. Ripley. Mr. Ripley will, after finishing his business in New York, start on an extended western trip.

William J. Feeley, manufacturing jeweler and silversmith of Eddy and Clifford Sts., is one of the delegation which is to represent Rhode Island at the conference, which is to be held this week at the White House, on the preservation of forests. Mr. Feeley was appointed on the delegation by Gov. Higgins, who will also attend the conference.

The Arcade Jewelry Store, which is located at 10 Arcade, New Britain, Conn., was entered about a week ago by burglars, who gained entrance through a rear door. The following articles were stolen: Two dozen hand rings, three bracelets, three silver watches, 16 size, Trenton movement; one gold watch, 6 size, Swiss movement; four silver hunting case watches, 18 size, Waltham movement; five 20-year gold hunting case watches; 20 nickel watches, 10 plated watches, 6 size; 20 second-hand watches and one-half dozen crosses. The police have been notified of the burglary and are working on the case.



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R. P. Freeze has opened a store in New-ton, N. C.

C. H. Brown, about a week ago, began business at 424 Liberty St., Winston Salem, N. C.

E. G. Winslow opened a watch and jewelry repairing shop in Milledgeville, Ga., on Monday.

J. Emody has engaged in the jewelry business at Walker, Minn.

Charles Herrick is about to start in the jewelry business at Independence, Ia.

Thomas Powers will soon engage in the jobbing business at Indianapolis, Ind.

Ed. Pepper, Abilene, Kans., is about to open a retail jewelry store in Lincoln, Kans.

E. T. Willis, San Francisco, Cal., opened a store on Grand Boulevard, Glendale, Cal., a short time ago.

Max Hackel opened a store in Rensselaer, N. Y., about a week ago. His location is at 830 Broadway.

Guy R. Burleigh is a new jeweler in Phoenix, N. Y., where he will open his store to-day, May 13.

J. C. Baker has decided to engage in business on his own account in the Lindberg building, Dayton, Ia.

W. R. Wilson and W. E. Walker contemplate engaging in the jewelry business in Nashville, Ga., about June 1.

George Kenison, Brockton, Mass., formerly with Obediah Lyon, of that city, has started in business for himself.

C. E. Doolittle and Mason Hall, Brodhead, Wis., will soon commence business in the store of Allen & Allen, Orfordville, Wis.

D. A. Fall has resigned his position with S. A. Asquith & Bro., Waterloo, Ia., in order to open up a jewelry stock in the Irvine Drug Co.'s store, at Reinbeck, Ia.

The LeRoy Mfg. Co. has been incorporated in Dover, Del., to engage in the manufacturing, purchasing and selling of jewelry, etc., with a capital stock of \$20,000.

The Acme Jewelry Co. is a new firm of jobbers with headquarters at 1 N. Eutaw St., corner of W. Baltimore St., Baltimore, Md. Ernest Herman is manager of the firm.

Mr. Gurney, recently of Gurney & Ware, and G. Hallauer, formerly a watchmaker for the same firm, have opened offices in the Altman building, Kansas City, Mo., and are doing work for the trade.

A drop of half a cent in the price of bar silver, coincident with a decline of 3-16 pence at London, last Wednesday, brought the metal to the lowest level of the year and compares with the same quotation in December, 1907. This not only makes a new low record for this year, but also for the last 10 years. In the early part of 1907 bar silver in New York sold at 71 cents. Since that time it has shown a downward tendency, but several times since has advanced.



## News Gleanings.

L. C. Smith has sold out his optical business in Tacoma, Wash.

E. L. Wentworth, Kasson, Minn., has sold his jewelry stock to Roy Rowley, Pipestone, Minn.

J. R. Bashaw is installing some new show cases in his jewelry and book store at Leon, Ia.

The Auburn Jewelry & Music Co., Auburn, Nebr., has opened a store in Humboldt, Nebr., as the Humboldt Piano Co.

P. F. Darrigrand & Co., Utica, N. Y., have moved to larger and more commodious quarters at 50 Franklin Sq.

J. R. Lockwood, formerly at 208 Bleeker St., will be manager of the Euclid Optical & Jewelry Store, Utica, N. Y.

J. A. Ryon, Charles City, Ia., has disposed of his jewelry stock and intends to devote all his time to his increasing optical business.

W. E. Thomas, Dumont, Ia., expects to operate the business formerly run by his father. He will open up with a new stock about June 10.

E. H. Bryant, Campbellsville, Ky., has admitted a partner into the business, and the firm style will hereafter be known as Bryant & Shively.

Thieves, about a week ago, entered the jewelry store of Robertson & Co., Colorado Springs, Colo. The glass in the front show window was broken.

S. Feuerman, 315 High St., Pottstown, Pa., has completed arrangements to conduct a pawn brokerage business in conjunction with his retail jewelry store.

H. H. Caswell, Asbury Park, N. J., has sold his store at 612 Cookman Ave. to C. S. Kepner, Chester, Pa. Mr. Caswell contemplates retiring from business.

Mitchell H. Call, Fergus Falls, Minn., has filed a bankruptcy petition, placing his assets at \$2,875, of which \$1,750 is claimed to be exempt, and liabilities of \$1,392.

E. P. Sundberg, Fargo, N. Dak., is about to dispose of his stock at auction. Mr. Sundberg began business in Fargo about 27 years ago. He is obliged to sell out, owing to ill health.

Briggs & Dodd are conducting an auction sale for R. Van Keuren & Co., Savannah, Ga., in view of the withdrawal of the interest of the late James H. Hunter, at the end of the firm's fiscal year.

The Henry Plumb Jewelry Co., Des Moines, Ia., began business in its new quarters in the Fleming building last week. The store has been equipped with new fixtures and a large stock of jewelry.

Wennerlund & Nelson, conducting jewelers' stores in Willmar and Duluth, Minn., have decided to dissolve partnership. Mr. Nelson will take the Willmar business and Mr. Wennerlund that in Duluth.

Ernest A. Jaccard, of the Jaccard Jewelry Co., Kansas City, Mo., sailed recently on the Hamburg-American Line from New York to Europe. The concern maintains a London office in Ely Place, Audry House, London, where the diamond selections are made for importation.

A dispatch from Grand Fork, N. Dak., last week, was to the effect that P. A. Burleson, a Grafton jeweler and watchmaker, had died in his store May 1, having been

found by his daughter who called at the store, lying in a lifeless condition, on the floor with the door locked. Medical attendance was summoned immediately, but it was seen that Mr. Burleson was beyond all aid. The deceased, who was a widower, 60 years old, is survived by five children. He had conducted a small jewelry establishment in Grafton, near the Opera House, for the past seven years.

The bankruptcy petition brought some time ago against I. Goodman, doing business under the style of the Northwestern Supply & Jewelry Co., at 63 E. Park St., Butte, Mont., was recently dismissed in the United States Court by Judge Hunt, owing to the fact that Mr. Goodman had made a complete settlement with his creditors. Mr. Goodman's embarrassment was due to the closing of the mines last year and the general depression which followed it. Mr. Goodman intends to reopen his old store on a much larger scale and his quarters are now being remodeled. An auction sale of the stock commenced May 10.

Charles Smith was early last week released from the custody of the Sheriff at Corning, N. Y., by Judge Clark, on a motion to vacate a judgment against Smith obtained some time ago by John E. Bong, a Corning jeweler. About a year ago Smith bought jewelry from Bong on instalments, and it was claimed he failed to meet the payments. When Smith went to Corning several weeks ago Bong secured body execution against him for \$175, under which he was later taken to the county jail in Bath and placed under limits. The judgment was obtained by default and a motion to open the case has now been granted and Smith released.

## Lancaster, Pa.

H. G. Pinkerton, Manheim, paid a visit to Philadelphia last week.

Harry G. Guelker, late with William Hunt, Uniontown, Pa., has purchased Faught's jewelry store at Muncy, Pa.

The improvements to the store of S. Kurtz Zook have been finished, the principal features being a finely appointed office and a diamond room.

Michael Lange has resigned his position with the H. S. Meiskey Co., to take a position as a representative of Miller, Fuller & Whiting, of North Attleboro, Mass., New York being his headquarters.

Frank Bossey, Des Moines, Ia., who has been visiting his parents here, and who left for home on Friday, will soon be admitted to membership in the jewelry firm he has been connected with for the past 16 years.

Melville P. Parker, who left Lancaster four years ago, locating in St. Louis as a jeweler, died there last week after an operation for appendicitis. He was 42 years old. The body will be brought here for interment.

F. A. Peters, of the H. S. Meiskey Co., last week visited New York and Providence, R. I. F. A. Huber, of the same company, who has been on the sick list, has so far recovered that he has started out to cover his territory as usual.

The police, last week, arrested Peter Gosport, claiming Pittsburg as his home, on

suspicion of having stolen a lot of silverware he had offered for sale very cheap. As there was no evidence against him, he was discharged, and lost no time in leaving Lancaster.

While it cannot yet be confirmed, there is a persistent rumor afloat to the effect that Lancaster capitalists have made an offer for the plant of the Trenton Watch Co.'s factory, which has been favorably received, and that the machinery of that plant is to be brought to Lancaster and installed in suitable buildings which are to be erected.

Among the jewelers who lately visited Lancaster were: George S. Townsley and J. H. Lensenig, New Holland; C. E. Hinkle, Ephrata; N. W. Pinkerton, Manheim; D. B. Frymyer, Groff's Store, Pa.; J. G. Beitel, Baltimore; Sol. J. Krause, Memphis, Tenn.; Allan Lurio, Norfolk, Va.; Rodger Smith, Rochester, N. Y.

## Milwaukee.

Milwaukee jewelers are keeping a sharp lookout for swindlers who are working west from New York. Notice has been received from the Jewelers Security Alliance. The police are watching also.

The jewelry store and loan office of Harry Harris, 212 W. Water St., was robbed of \$500 worth of jewelry, last week. More than 500 rings, a half-dozen revolvers, chains, bracelets and three trays of gold crosses were taken. The diamonds and more expensive jewelry were placed in a heavy safe, which was not tampered with.

E. H. Warnke & Co., Enterprise building, furnished the 46 badges presented to the aldermen, recently. Mayor Rose was presented with an elaborate badge, a six-pointed star of solid gold, the size of a \$20 gold piece, filled with blue enamel. Alderman John Koerner was presented with a badge by friends. This is the most elaborate of all, and is said to have cost \$1,000. There are more than 40 diamonds in the star ranging from one-eighth to three-quarter carat.

The new jewelers' clock and general sign ordinance framed by the new mayor of Milwaukee, David S. Rose, and now under consideration by the common council, will leave jewelers free to replace the big clocks that were destroyed under the preceding administration. The ordinance permits jewelers to erect clocks on the curb lines, providing the dials are not less than two feet in diameter, are illuminated at night and set on ornamental posts. There is a requirement that the clocks shall at all times designate standard central time.

The Milwaukee Jewelers' Club will hold its annual meeting to-night, at the Hotel Blatz, where for two years it has held monthly meetings. The annual election of officers will be held. The nominating committee has selected the following candidates: For president, A. J. Stoessel, incumbent, Edwin F. Rohn; for vice-president, George Durner, incumbent, Henry F. Stecher; for secretary, Franklin Thomson, incumbent, Henry Stouthamer; for treasurer, Frank P. Wilde, incumbent, A. C. Hentschel. The club now has 65 members. To-night William H. Upmeyer will give an account of his recent trip through South America and Old Mexico.





**ENTERPRISING** and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

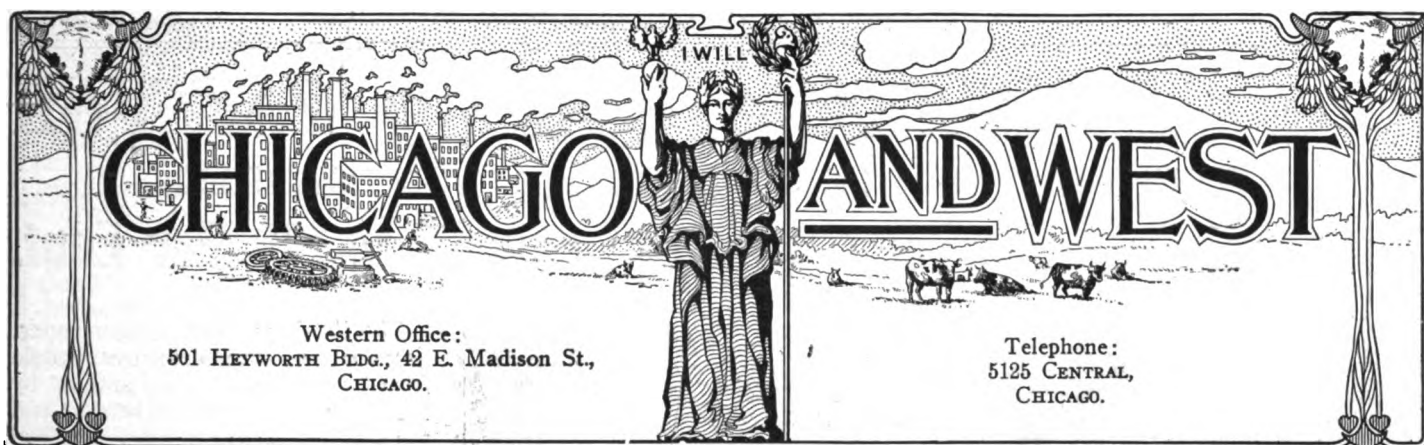
This explains the growing demand for **ILLINOIS WATCHES**, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of—and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.  
Price List sent on application.

**ILLINOIS WATCH COMPANY**  
**SPRINGFIELD**





VOL. LVI.

CHICAGO, WEDNESDAY, MAY 13, 1908.

No. 15.

### Chicago Notes.

Fred Hyatt has returned from a southern trip.

Marks Lewy is taking a rest at West Baden.

H. P. Cutter is again a resident of Chicago.

Albert L. Haman, St. Paul, Minn., was here last week.

Geo. H. Thomas is on a three weeks' trip west and northwest.

Ben Linz, of Linz Bros., Dallas, Tex., was in this city last week.

Giovanni Faraco will apply for a discharge in bankruptcy, May 18.

A. J. Moss, representing the Ostby & Barton Co., was here, last week.

The Watch Dog Novelty Co. has increased its capital from \$2,500 to \$25,000.

Creditors of C. J. Zeller have received a second and final dividend of six per cent.

Mark A. Cohen, with Rettig, Hess & Madsen, has returned from a western trip.

R. B. H. MacCrorie is holding an auction sale for A. E. Austin, 970 Milwaukee Ave.

Mr. and Mrs. Oscar A. Lessing have returned to Chicago from their wedding trip.

D. Lord Safford, of the Jewelers Board of Trade, visited the Chicago office last week.

Bronson Bros., 3910 Cottage Grove Ave., have removed three doors south of their present location.

News was received here last week that J. G. Turner had succeeded Turner & Barber. Caldwell, Idaho.

Albert M. Dueber, president of the Dueber-Hampden companies, was here for a few days last week.

Col. T. P. Moody is selling out the former jewelry store of J. F. Lund, Rockford, Ill., who died last week.

The Peerless Jewelry Co., 364 State St., Emil Schaffer, proprietor, has removed to a new store at 174 E. Madison St.

Sproehle & Co. have bought a 30-horsepower Peerless automobile in which Homer Bouchard now visits the city trade.

The Keystone Jewelry Co. has discontinued the store at 364 State St. and removed the business to 174 Madison St.

Henry K. Bach, formerly of Bach & Co., has opened a new watch and jewelry mail order business at 110-112 Dearborn St.

D. E. De Voss has been engaged by the Meriden Cutlery Co. to travel for the concern in Wisconsin, Illinois and Minnesota.

F. S. Fisher, Danville, Ill., was here last

week. He has just moved into his new store, which is one of the handsomest in the State.

L. Katlinsky, who formerly represented L. Witsenhausen, New York, now represents Jules Ascheim, New York, in his old territory.

I. R. Richter has secured the line of the Hanlon-Thornton Co., North Attleboro, Mass., and has already made the circuit of the middle west.

A baseball nine composed of employees of the R. Wallace & Sons Mfg. Co. defeated the Butler Bros. junior nine last Saturday by a score of 9 to 8.

The assets of the bankrupt estate of Conrad Heegn were sold at auction last week. They brought a trifle over \$600. The total liabilities are \$3,742.

F. C. Beckwith, of the New York office of Joseph Fahys & Co., passed through this city, last week, on his way home from a trip to California.

F. W. Mathieson, whose store was recently burned out at Rossville, Ill., has moved to Canton, Ill., where he was formerly in business.

George Ulrich, Louisville, Ky., who conducts a jewelry store during the Summer months at Petoskey, Mich., was here last week, buying stock.

Karl Zoellner, son of Albert Zoellner, Portsmouth, O., is here taking a course at the Northern Illinois College of Ophthalmology and Otology.

Olaf Pearson, 11340 Michigan Ave., has admitted F. K. Malmstrom to partnership, and the name of the firm has been changed to Pearson & Malmstrom.

Important alterations are being made in the Silversmiths' building. A new marble vestibule will be put in and new woodwork will replace the old on all the floors.

John Magnus & Co. have been incorporated to do a general mail-order business with a capital of \$50,000. The incorporators are John Magnus, S. B. Meyer and H. O. Levinson.

The Myers Optical Co., Rock Island, Ill., has been incorporated with a capital of \$5,000 to deal in optical goods. The incorporators are O. M. Meyers, M. V. Meyers and M. E. Goodell.

Wm. N. Boynton, Manchester, Ia., was here last week. Mr. Boynton is one of the oldest jewelers in Iowa, and when here last September was a delegate to the convention of the American National Retail Jewelers' Association.

Among the buyers in town last week were Perry Jackson, of Jackson Bros., Rockford, Ill.; F. A. Marean, Belvidere, Ill.; Lorenz Holland, Cullom, Ill.; W. A. Hammond, Bement, Ill.; A. F. Pierce, Milford, Ill.; R. E. Meyers, Wakarusa, Ind.; Wm. H. Evans, Red Oak, Ia.

Henry Ritter, a retail jeweler at 3150 S. State St., has discontinued business at that address, and intends to go to South Dakota. The store has been leased by Louie Usselmann, formerly an optician for Mr. Ritter, who has put in a new set of fixtures and will carry on a jewelry and optical business.

In a circular sent to the trade announcing the auction sale of the stock of the Shourds, Adcock, Teufel Co., Samuel L. Winternitz & Co., the auctioneers, features a pearl necklace and call it a \$25,000 piece of jewelry. As a matter of fact this necklace was bought for \$4,500 and was appraised at \$2,500.

The examination of Jos. Brown & Co., bankrupts, came before Referee Eastman on May 5 and was postponed until May 15. If the majority of creditors in number and amount do not signify their intention to accept 25 cents on the dollar by that time, a trustee will be appointed and the assets will be sold in a manner such as the court elects.

The appraisers in the F. C. Happel bankruptcy proceedings have been relieved from duty pending an offer of the concern to compromise with creditors on a basis of 65 cents cash. This is considered a very good offer and will probably be accepted. The schedules show liabilities of \$67,934 and assets of \$96,969, of which \$32,800 is for accounts receivable and \$62,000 in stock.

O. W. Wallis, C. J. Zeller and Wm. Hathorn, appraisers for the estate of Max Marcus & Co., have been awarded \$25 each for services. The stock and fixtures have been appraised at \$6,151, \$288 for the fixtures and \$5,863 for the stock. Marcus is offering to compromise with his creditors on a basis of 25 cents cash. His previous offer was 40 cents, part cash and part on time. This offer was refused.

A meeting of the executive officers of the Illinois Retail Jewelers' Association was held here on May 7. Those present were F. A. Marean, president, Belvidere, Ill.; Lorenz Holland, second vice-president, Cullom, Ill.; W. A. Hammond, director, Bement, Ill.; Geo. B. Elbe, secretary, Chicago, and Paul N. Lackutz, treasurer, Chicago. Routine business was transacted and the



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STORE OF CHARLES WALDIN, BURLINGTON, IOWA

The Catalog will show your goods, describe them and quote prices. People now buy much of their jewelry by mail, particularly at Christmas, and the Catalog offers the most practical way of securing their trade.

### Read Our Customers' Letters

Burlington, Ia., Jan. 25, 1908.

The Arnstine Bros. Company,  
Cleveland, O.

Gentlemen:—The Catalog we issued this year which was of your making was the best business getter we have ever had. It increased our business fully two-thirds over last year in December.

Wishing you all success in your progressive work, I am,

Respectfully,  
CHAS. WALDIN,  
Per C. S. Friedman.

This concern used The Arnstine Bros. Company's Catalogs in 1905, 1906 and 1907

Ardmore, Okla., Jan. 7, 1908.  
The Arnstine Bros. Company,  
Cleveland, O.

Gents—In reply to yours of January 4, beg to say the Catalog certainly helped the holiday business, and the results were fair out of town, but this was a hard year to judge same fairly, but I am satisfied with the Catalog and will use same again.

I am much pleased with your methods of doing business, and wishing you a prosperous New Year, I am,

Truly yours,  
WALTER C. DEAN.

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

Write us at once for samples  
and particulars FREE



STORE OF WALTER C. DEAN, ARDMORE, OKLAHOMA

# THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

## CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR—WEEKLY"



next meeting was set for some time in September in Chicago.

An incident which had a pathetic as well as a humorous side happened in the trade here last week. August Schulman, a man in poor circumstances, imagined his wife had fallen heir to \$4,000,000. He claimed he bought the John W. Gates mansion and started out to furnish it up. He placed orders for \$15,000 with the Bailey-Tyrrel Co. for cut glass and china ware and bought \$40,000 worth of jewelry and silverware from the M. S. Fleischman Co. The latter firm knew Schulman couldn't pay for the goods and simply took his order without attempting to fill it.

### Toledo.

At a recent meeting of the Retail Merchants' Board of the Chamber of Commerce, J. C. Kapp, jeweler, was appointed on the executive board. Mr. Kapp was largely instrumental in having this organization started.

The address of the Sample Jewelry Store, Toledo, O., which has just been opened by L. Bernstien, was incorrectly stated in a recent issue. Mr. Bernstien's establishment is now at 309 Adams St., and is devoted to watches, jewelry and optical goods.

The stock of Robert Nelson & Co., wholesale jewelers, in the Chamber of Commerce building, has been purchased by the Merrill & Broer Co. Robert Nelson & Co. went into voluntary bankruptcy a short time ago and Mr. Nelson has since associated himself with a local varnish concern.

J. C. Yingling, who travels for the Swigart Optical & Watch Co., Superior St., had an exceptionally close call last week in the New Avelyn Hotel fire, Fort Wayne, Ind. Mr. Yingling is at present going through the remains of his trunks with a view to adjusting the loss with the insurance companies and is also starting to get together a new stock, prior to starting on the road again. As nearly as Mr. Yingling can estimate at this time his loss is about \$5,000, but this is fully covered by insurance, his greatest loss being a small trunk which he kept with him in his room and which contained the best grade of goods he carried with him. This trunk was totally destroyed, as were also his personal effects, but the remains of the trunks, which he had in the office, have been recovered and are now in the office of the company. Mr. Yingling has little to say at present about his escape, which was one of the most thrilling connected with the fire. He occupied a room toward the rear of the building on the fifth floor and escaped by sliding down an electric light wire. At the time of the fire Mr. Yingling carried with him about \$18,000 worth of goods. Mr. Yingling will cover the remainder of that territory with a temporary sample case, and on July 1 will start on an eastern trip.

A. W. Field, a watchmaker of Portland, Ore., recently identified E. H. Martin as the man whom he met in the establishment of Nathan Wolff, of whose murder Martin was accused. An overcoat soaked in blood and a rusty rifle were found in a vacant lot. The coat was recognized by F. D. Hennessey, a clerk in the Municipal Court, as one which belonged to Martin. The body will be exhumed for investigation.

### Cleveland.

The Arnstine Bros. Co. is closing Saturdays at noon.

H. E. Sweet, of the R. F. Simmons Co., was in Cleveland last week.

W. H. Alger, of the North American Watch Co., called here recently.

C. L. Seymour, of this city, is conducting an auction at Newark, O., for Ed. Doe.

Bamberger & Gaines recently sold three very handsome marine clocks for the officers' quarters of the new steamer *H. M. Hanna, Jr.*

John Rich, Painesville, O., celebrated the 50th anniversary of the establishment of his business May 5 by holding open house. Many called to express their good wishes and a number of congratulatory letters were received.

W. B. Wingate has severed his connection with the Wingate, Nusbaum Co. His associates will continue the business, but definite plans for the future with reference to the name, etc., have not as yet been arrived at.

The Kintner Jewelry & Optical Co. was incorporated last week to take over the business of A. E. Kintner, Painesville. The active partner will be E. H. Barrett, lately with the Wingate, Nusbaum Co., and Mr. Kintner will still retain an interest in the business.

Burt Ramsay & Co. have an interesting display of precious and semi-precious stones in their window this week, which has attracted considerable attention. About 25 different varieties of gems are shown, arranged on separate cards giving information as to the value, color, etc.

The Akron police have been successful in locating the burglar who recently robbed F. N. Prevey & Co. of about \$850 worth of jewelry. It appears that he was employed by day as a well paid workman in one of the rubber factories, and, according to his confession to the police, he spent his time after dark in various criminal acts.

The following retail jewelers visited Cleveland during the past week: Ben Mosely, Willoughby; C. F. Hill, Akron; W. P. Carruthers, Oberlin; Robert Miller, Lorain; W. C. Fisher, Lorain; John O. McClintock, Chagrin Falls; A. A. Hershberger, Shreve; Mrs. F. J. Santhony, Carrollton; Ed. Critz, Elyria; Walter H. Deuble, Canton.

F. B. Lewis has withdrawn from active connection with the Lewis Jewelry Co. and the business is now in the hands of a stock company, of which his nephew, C. C. Lewis, is president and general manager. R. P. Dorman is secretary and F. K. Leland, treasurer of the new company, which will continue the business at the old headquarters.

Burglars got away with a number of watches, bracelets, etc., belonging to the Prospect Loan Co., 1014 Prospect Ave., S. E., of which J. Diener is manager. Entrance was secured through a door leading into a wall paper warehouse, but no attempt was made to force the large safe—the robbers simply gathered up the valuable part of the display and escaped.

An attempted robbery of the jewelry store of O. G. Carter, Jr., New London, was recently frustrated by the watchman.

His attention was called to the burglars by the reflection from a match, but although he shot at the intruders they escaped capture. Later one of them was caught at Norwalk by the sheriff and pleaded guilty.

On application of the Cleveland National Bank and several other large creditors of Wardwell & Co., Erwin Loessler was, May 4, appointed by Judge Tayler as receiver under \$5,000 bond for Wardwell & Co.'s Euclid Ave. store. The officers of Wardwell & Co. are: P. H. Mequillet, president; Ed. Bailey, treasurer, and A. S. Bailey, secretary. They handle among other things an extensive line of jewelry novelties, silverware, etc., and recently left an old-established location in the Arcade to move into the present quarters. The assets and liabilities are said to approximate about \$30,000 each, and the Scribner & Loehr Co., Dan S. Wertheimer and L. J. Grossman are named among the creditors.

### Pacific Northwest.

Tinker Bros. have purchased and taken charge of the business of H. L. Dodge, at Anacortes, Wash. The store will be in charge of D. N. Tinker.

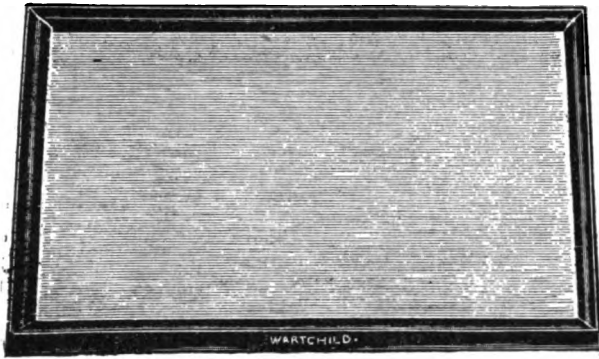
Sneak thieves recently stole \$6,000 worth of stock from the store of Frank C. Hart, Tacoma, Wash. The thieves entered the store while all the clerks were busy and escaped without detection.

Nathan Wolff, a pawnbroker and jeweler of Portland, Ore., who was murdered by robbers May 1, is believed to have been first shot in the neck and then beaten to death with a hatchet. There seems to be no doubt that robbery was the only motive for the crime. The "pledge" safe and cash drawer had been rifled, but the jewelry safe apparently was unmolested. Mr. Wolff carried a large stock of diamonds. It is believed the robbers secured jewelry and money amounting to \$1,700.

Jaeger Bros., Portland, Ore., recently opened their new jewelry store. The appointments and color scheme of the sales-room make the establishment one of the most attractive on the coast. The ceiling, of a turquoise hue, shading into robin's egg blue, and the fine arrangement of windows, make a delightful impression, while the walls are panels of solid mahogany. There are leather upholstered resting places on each side of the store. On the opening day hand-painted souvenirs were distributed to a large crowd.

The design of Albert Hansen, Seattle, for the golden key to be presented to Admiral Charles Mitchell Thomas, who will command the Atlantic squadron when it reaches Seattle, has been accepted. The key will weigh six ounces and on its face will be the seal of the City of Seattle, with a fir tree background in green and gold, typical of the Evergreen State. Around this design will be a border of gold nuggets. On the shank of the key will be the trunk of the fir tree and the bit will be made of a swastika. The reverse side will bear an inscription to the Admiral, surrounded by a scroll border of green gold embossed on a background of old red gold. At the top of the face will be an admiral's flag and on the shank a navy pennant, both enameled in appropriate colors. The key will be turned out from the factory of Albert Hansen.





## New Glass Plate for Bench

Plate is  $12\frac{1}{4}$  by  $8\frac{1}{2}$  inches. Glass is Milk White color, so that one can see the smallest piece of material at a glance. Most handy to work on smooth surface.

No. D 120, in Wood Frame,      Each, \$1.00

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Correspondence solicited.

## Workshop Notes

for Jewelers and Watchmakers

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## JOHN F. TURNER

# Expert Jewelry Auctioneer

15 Maiden Lane, New York, N. Y.



¶ It makes no difference how dull times are, or how scarce money is, an auction sale conducted by me is an assured success and a positive guarantee against losses or injury to future business. Having conducted most all the large sales in the United States and Canada, I am prepared to give the best of references. Write for list of latest sales and terms.



## Cincinnati.

G. F. Gallup and wife, Catlettsburg, Ky., were here a few days of last week.

Frank Trewin, of the Keystone Watch Case Co., was here on business last week.

Lee Kahn, with Lindenberg & Fox, left on his usual long trip through the south last week.

John B. Osthoff, of Joseph Noterman & Co., left, last week, on an extended business tour through the west.

John A. Herschede, of the Herschede Hall Clock Co., has started on his regular eastern trip, to be gone some weeks.

Max Schapira, foreman of Wallenstein, Mayer & Co.'s factory, has gone to New York, from which city he will soon return with a bride.

E. Swigart, of the E. & J. Swigart Co., has returned from a week's sojourn at French Lick Springs, Ind., where he enjoyed a much needed rest.

Preston Pond, vice-president of the Denison Mfg. Co., Boston, and Frank Ewing, with the company's New York branch, were visitors at the local office recently.

Joseph Posner, now with Hahn & Oppenheimer, after June 1 will be associated with Lindenberg, Strauss & Co. as a traveling salesman, having his territory in the south.

George Lockhorn, Jr., son of George Lockhorn, Sr., of the Clemens Oskamp Co., who was one of the sufferers at the Fort Wayne, Ind., hotel fire, is rapidly recovering from burns he received about his head while making his escape. He was one of the first to escape, and his injuries received prompt attention.

Julius Hutsmacker, a jeweler at 1421 Main St., who was arrested some time ago for attacking the proprietor of an upper Vine St. musical exchange café and afterward bound over to Grand Jury, was tried last week and convicted of assault with an attempt to rob. He was sentenced to one year in the penitentiary.

George H. Newstedt designed and made the handsome \$500 diamond ring presented to Frank Van der Stucken, director of the May Festival chorus. The ring is set with a pure white diamond weighing a little over a carat, and the design is symbolic of music. The stone is held by a "Rhine daughter," representing the "Rhinegold," and a dragon, standing for "Siegfried," Wagner's two finest operas.

One of the attractions at the Jewish fair which was held the past week in the new temple on Reading Road was a beautiful jewelry booth under the management of Ferd. Phillips, of Richter & Phillips; Lee Loeb, of Herman & Loeb, and Henry Hahn. The goods displayed were valued at \$1,500 and were donated by eastern and local factories. The proceeds will go toward liquidating the debt on the temple.

Herman Lange, Arcade and Vine St., received, last week, a handsome donation in the shape of a potted plant which made its appearance through the skylight in the rear of his store, dropping in the middle of one of Mr. Lang's handsome glass show cases. The damage done will amount to about \$200, and the bill will be presented to the Emery Hotel, from which building the flower pot began its fall from a fourth story window.

Out-of-town jewelers in this city last week purchasing stock included: H. Risinger, Lawrenceburg, Ind.; D. A. Lamb, Wilmington, O.; Leo Thoma and wife, Piqua, O.; F. A. Schweeting and wife, Oxford, O.; A. Wahlrab, Dayton, O.; B. W. Martin, Harriman, Tenn.; E. Mueller, Hamilton, O.; J. Vanderpool, Xenia, O.; A. Rothschild, Brunswick, Ga.; J. H. Drake, Lebanon, O.; J. Gluck and A. Boiarsky, Charleston, W. Va.; F. J. Heintz, Lexington, Ky., and Charles Sieglitz, Vevay, Ind.

The members of the Oskamp, Nolting Co. are searching their records in order to discover if possible what Cincinnati man, as it is thought, was slain on the Guinness murder farm. There was found in the ruins of what had been the Guinness home part of an Elgin movement bearing the number 9,772,430. The records at the Elgin factory say this watch was sold in 1902 to Oskamp, Nolting & Co., then in the wholesale and retail business. The watch may have been sold to some one in Cincinnati, or may have been sold by some jeweler in some other town, who had purchased his stock from this jobbing house.

The Loring Andrews Co. made great preparations for the May Festival. The windows of the concern were decorated in the most delicate shades of velvets and satin brocades, with handsome displays of silver and Rookwood pottery, which caused all passersby to stop and admire them. The doorway was most inviting, with its crimson plush draperies and sago palms fastened at the top, with a large golden lyre; great, handsome imported vases graced the sides, filled with fresh hydrangeas nodding their heads to one, as if to say "Step in." In the interior Mr. Andrews had spared no expense on his decorations. Flowers of all kinds appeared in great profusion, adorning the corners and aisles as the visitor wandered among a rare collection of antiquities as well as the choicest of modern productions. Of the latter, which attract one's attention particularly, were some dozen pieces in pounded copper done by Mrs. Bellamy Storer. The work is that of an artist, and shows great skill. Mr. Andrews states that the week brought him many visitors, as well as additional business, showing that his efforts were well repaid.

## Indianapolis.

E. M. Craft, who has been ill for several weeks, is much improved in health.

Among the visitors in this city last week was G. Spiegel, of A. A. Spiegel & Co.

William R. Adams, for many years with Gray, Gribben & Gray, has taken a position as advertising manager of the *Columbian Record*, a church publication.

A foreign steamship agency has been established by Emil Mantel, a W. Washington St. jeweler, who will pay special attention to foreign laborers leaving the city.

One of the neatest little craft on White River is the *Catherine C.*, launched last week by C. B. James; with John P. Mullally, It is a gasoline launch and will hold several passengers.

J. C. Yingling, a salesman for the Maggert Optical & Watch Co., Toledo, O., lost three sample trunks and a small grip of precious stones in the New Aveline Hotel fire,

at Ft. Wayne, May 3. The loss amounted to about \$20,000.

In an early morning fire last Tuesday Walter E. Sanders, Walkerton, lost both his stock and building. The loss on the two was about \$7,000, which is partially covered by insurance. Mr. Sanders expects to rebuild at once.

The Mishawaka Business Men's Association, of Mishawaka, is preparing to dispose of 350 lots in an effort to get the Ravenswood Alarm Watch Co. to locate there. President J. M. Galloway, of the company, was in Mishawaka a few days ago.

An unsuccessful attempt was made to rob the Star Loan & Jewelry Co., at 251 W. Washington St., last Saturday morning. A brick was thrown against a plate glass display window, but before anything could be taken the thieves were frightened away by pedestrians.

Thomas Powers, for some years with Gray, Gribben & Gray, has gone into the jewelry jobbing business on a small scale, and later will likely establish headquarters in a downtown office building. He is well known over the State and expects to build up a good business.

The Indianapolis Retail Jewelers' Association is devoting its attention to an effort to establish uniform and profit-making prices on staple articles, such as watches and silverware. It is asserted that a number of standard grades of watches are being sold in the city under cost to the detriment of other jewelers.

Evansville police are looking for a man who held up Lee Fisher, of Fisher & Raphael, in daylight, one day last week, and escaped with two revolvers. The stranger walked into the store, asked to see some revolvers, strapped two of them around his waist and then, pointing one of the revolvers at Fisher, fired and escaped.

Authorities at Laporte who are investigating the numerous alleged murders of Mrs. Belle Guinness, who is believed to have been burned to death, hope to identify three of the victims by watches found on them. So far it has been learned from the Waltham Watch Co. that two of the watches were shipped to Robbins & Appleton, Chicago, and one to the same firm at New York.

Carl L. Rost is much displeased over the verdict rendered in the case against Bert Waterford, tried last week for breaking one of Mr. Rost's display windows, Feb. 2, and stealing \$600 worth of diamonds and jewelry. Waterford was found guilty of petit larceny, fined \$50 and sent to the workhouse for one year. He was charged with burglary and grand larceny, and the penalty for the former is from 10 to 20 years and for the latter from two to 14 years. Rost recovered only two watches and a ring.

Stein Bros., Pittsfield, Mass., have completed arrangements to open a store at 496 Dwight St., Holyoke, Mass.

F. B. Ross, Columbus, O., reported to the police recently that a couple of men short-changed one of his clerks out of \$10. He gave a description of the men, one being white and the other colored. They did not come into the store together, but from later developments evidently worked together.



## Los Angeles.

S. L. Weintraub has opened a watch and jewelry business at 118 W. 5th St.

S. T. Garey, representing Gilmore & Lee, is making a trip through neighboring towns.

George H. Curry, 138 S. Broadway, has just finished taking an inventory of his stock.

F. Stansfield, manager of the Western Gem Co., is the happy father of a new daughter.

Mr. Bestheim, of the Alphonse Judis Co., San Francisco, is here with his wife, visiting relatives.

E. Mehesey, Jr., formerly of this city, but more recently of Santa Barbara, is about to open a curio and jewelry store in Salt Lake City.

Out-of-town jewelers in this city, recently, include: E. Wynn, Azusa; F. E. Wolfarth, Covina; H. Symonds, Long Beach, and A. Protch, Redondo.

Clem Glass, manager of the H. J. Whitley Co., was one of the committee to entertain the officers of the torpedo boat flotilla, on their visit to Hollywood.

J. C. Fleming and his wife, who are enthusiastic automobilists, accompanied by some friends, recently made a trip in their new car to the Capistrano mission.

M. B. Cohn, of Cohn & Son, went, with his wife, to San Francisco to witness the arrival of the Atlantic fleet. Mrs. Cohn will remain in San Francisco during the Summer.

L. Hartzberg, of the Pacific Gem Co., will soon start on a business trip up the coast, as far probably as Washington, and going thence east as far as Colorado, and probably returning by way of Texas.

Nine carloads of fixtures for Montgomery Bros.' new store, at the corner of Broadway and 4th St., are now en route to this city by rail. It is expected that the new store will be ready for occupancy by about Aug. 1.

Miss Ethel M. McInnis, who has been office manager for the Geneva Watch & Optical Co. for the past seven years, was married, a few days ago, to Wesley Bagby, San Luis Obispo. Mrs. Gervais has taken her place in the store.

S. Simmons started, last week, for his Moqui-Aztec turquoise mine, in Esmeralda County, Nev., expecting to be gone about a month. He took a force of men with him to begin active operations at the mine. He reports a large demand for these stones.

Messrs. Glass and Jepson, of the H. J. Whitley Co., participated in the big floral parade in Hollywood, a suburb of this city, last week. Their automobile, lavishly decorated with flowers from their own gardens, made a magnificent display and won the prize.

Manuel Marshall, San Luis Obispo, recently sent an advertisement for a watchmaker to a Los Angeles paper. By mistake the advertisement was made to call for a "watchman" instead of a watchmaker. As a result, Mr. Marshall had more than a score of applicants for the position, but failed to secure a watchmaker.

The Pacific Gem Co. is about to erect a building to be devoted exclusively to its lapidary business. It will be of sufficient capacity to accommodate 25 or 30 workmen. The company intends to go into the

wholesale business exclusively. It will open an office in New York, but will still retain its headquarters in Los Angeles.

Almon G. Stone, 330 S. Broadway, is a finished artist as well as a jeweler, having been a student under one of the best French masters in Paris. His store is adorned with the products of his brush. He has just finished a notable picture which he has entitled "The Awakening." It is a three-quarter life-size picture of a young girl standing with arms extended as if having just arisen from sleep, and is pronounced by artists to be an excellent piece of work.

## Minneapolis and St. Paul.

Max B. Witebsky's stock has been removed from 103 Washington Ave., N., Minneapolis, and has been stored.

Robert C. Videen, with W. H. Cowley, Detroit, Minn., was in the Twin Cities, en route to Detroit, Mich., last week.

J. T. Ellingbo, Minneapolis, has been quite ill for several weeks and unable to attend to his store, which has been closed for a portion of the time.

B. F. Simpson, Minneapolis, has returned from a trip through southern Minnesota and found dealers anticipating a good business from graduations and June weddings. He left at once for an extended trip through North and South Dakota before taking an extended vacation. Frederick G. Simpson has also returned from a trip in South Dakota and southern Minnesota.

The advisability has been discussed among the wholesale jewelers of Minneapolis of having a building erected for the wholesale trades. The proposition has been made that if all the wholesalers will join in the new building a suitable structure will be erected. The idea met with considerable favor when talked of informally, but it has been impossible to get the bulk of the dealers to meet to take it up definitely. Several of them have leases on their present quarters running for a long time, which they would have to dispose of.

## Denver

C. A. Beghtol, Canon City, was here, last week, buying stock.

Mr. Larsen, of Fisher & Larsen, was in this city, last week, replenishing stock.

Dan S. Park, of Dan S. Park & Co., left last week for Cheyenne, to attend to his interests there.

R. E. Hawkins, of the Edward Lehman Jewelry Co., left last week on his trip through Colorado.

Fred. F. Syman, of Syman Bros., left Wednesday on a trip to New York to buy goods for his store here.

George E. Smith, after an absence of two years, has resumed his position as salesman at the store of Joseph I. Schwartz.

Ellis Jacobson is in the city and expects to leave shortly for Santa Fe, N. Mex., where he will make his home. He is a popular business man here and his friends wish him success in the new town.

Segall Bros., Jacksonville, Fla., have dissolved partnership, Herman Segall continuing alone.

## St. Louis.

W. H. Wheeler, Palmyra, Ill., spent several days in this city, last week.

Woodbury Melcher, of Scofield, Melcher & Scofield, Plainville, Mass., was a visitor in St. Louis, last week, for the first time in many years.

F. L. Thompson, Benton, Ill., was also among the visitors, as was Mr. Heinrichs, of the firm of Heinrichs & Chambers, Jefferson City, Mo.

Samuel E. Bamber, secretary of the Hess & Culbertson Jewelry Co., 6th and Locust Sts., will leave at the end of this week for a two weeks' vacation.

A. Maschmeyer, of the Maschmeyer-Richards Silver Co., left, Monday, for an extended trip to the east. He has just returned from a pleasure trip to French Lick Springs, Ind.

J. M. Chiswell, vice-president and treasurer of the Jaeger Loan & Jewelry Co., 2615 Olive St., this city, filed a petition in bankruptcy, a short time ago. His assets are given as \$280, and his liabilities, as \$3,292.

The Knights of Pythias Baseball League, has ordered a loving cup from Herman Mauch, 507 Franklin Ave., for presentation to the winning team. There are eight teams in the Pythian League, and the season will last several months longer.

An exact reproduction of the celebrated "Cullinan Diamond," which is the largest in the world, and is now being cut at Amsterdam, Holland, preparatory to being placed among the crown jewels of England, is on display in the show windows in the store of the Mermod, Jaccard & King Jewelry Co., Broadway and Locust St. The original diamond weighed 3,024 carats, or 1.37 pounds.

The L. Bauman Jewelry Co. has just completed the removal into the new quarters on the second floor of the Century building, 9th and Olive Sts. This corner is considered one of the most prominent in St. Louis, and a lease has been taken for five years on the premises, which are much larger than the old quarters in the Equitable building, 6th and Locust Sts. The Bauman Co. was at the old place for seven years.

The capital stock of the Hess & Culbertson Jewelry Co., 6th and Locust Sts., was increased from \$65,000 to \$140,000 by unanimous vote of the stockholders at a special meeting, Wednesday. The increase, which is fully paid, represents the cash surplus of the company, and according to President George J. Hess, the step was made to give several old employes an opportunity of becoming stockholders. These men thus become stockholders: Leo Vogt, E. J. Helmerich and Arnold Apple. The following stockholders were at the meeting: George J. Hess, Stephen D. Culvertson, Samuel E. Bamber, and Miss Elizabeth Idler.

Hartley A. M. Shaffer, formerly a watch repairer in North Dakota, has been arrested on a charge of horse stealing at Minnewaukan, N. Dak.

W. N. Jenkins, Oakland, Cal., is now located at 468 N. 12th St., having moved recently from his former store, 1067 Broadway. The new quarters are attractively furnished.



**San Francisco.****TRADE CONDITIONS.**

The retail jewelers profited from the large number of visitors recently here. There has been a great increase in sales. All lines are going well, but perhaps the most popular ones at present are the handsome plate and jeweled souvenirs of the fleet. Encouraging reports come from the country and more orders are coming in. The situation of the jobbers remains unchanged.

The Henry M. Abrams Co. will remodel its office and salesrooms in the near future.

Col. Andrews, of the Diamond Palace, on Van Ness Ave., has been slightly ill during the past week, but is now well again.

The crackman who looted Thomas Lundy's store of \$48,000 is now declared to be George B. Stancliffe, the brutal thug who robbed Mrs. L. A. Palmer, proprietress of the St. Rose Hotel, of \$3,000 in the same week. Detectives working on the two cases have traced the trails until they have converged into one, and this has been followed up the coast to Seattle and thence east.

The Jewelers Board of Trade of San Francisco, at its last meeting, decided to make an organized attempt to counteract the influence of certain newspaper articles which gave incorrect reports of the diamond market. It is found that the impression made by these articles is still injurious to the trade on the Pacific Coast, and the Board of Trade has arranged to publish an article in the *San Francisco Call*, giving the true state of the market. A marked copy of this paper will be sent to every jeweler on the coast.

The following out-of-town jewelers visited this city during the past week: Samuel Park, of the Boyd Park Jewelry Co., Salt Lake City, Utah; Frank G. Will and Bert Stephens, Albany, Ore.; Paul W. Stecher, Ogden, Utah; Mr. and Mrs. J. Gordina, Salinas, Cal.; Mr. Wiendieck, Red Bluff, Cal.; Geo. B. Herman, with Kringle & Bush, Winnemucca, Nev.; G. W. Glover, Kennett, Cal.; F. B. King, Redlands, Cal.; Miss Joseph, Ukiah, Cal., and A. H. R. Vieira, of the J. A. R. Vieira Co., Honolulu, H. I. Many of these will remain to witness the arrival of the fleet.

One of the features of the assembling of the fleet in the bay was the presentation of the magnificent silver service to the cruiser *California*. The silver service, which was designed and made by Shreve & Co., is very handsome. Shortly before the fire, two years ago, a movement was started by some public-spirited citizens to collect funds to purchase the plate. After the fire everyone was so occupied with his own affairs that the plan was abandoned. A few months ago the matter was brought to Governor Gillett's attention, and the movement was resumed by which sufficient money was subscribed by the public to procure the magnificent service.

Thirty-eight manufacturing, retail and wholesale jewelers of this city recently sent a communication to the Asiatic exclusion league, stating that they would hereafter refuse to deal with any jewelry manufacturing firm which employs Japanese in the factories. At the meeting of the league last week it came out that this action was taken by the local jewelers because of the price cutting that is being indulged in by a Seattle firm that has in

its employ a large number of Japanese goldsmiths. Communications from Congressmen Needham, Kahn, Smith and Hayes, of California; A. J. Gronna, of North Dakota; William Draper, of New York; Senator French, of Idaho, and Senator John Daniels, of Virginia, were read to show that the feeling among the members of Congress is for the exclusion of Orientals from the United States.

**Kansas City.**

C. B. Norton, of the C. B. Norton Jewelry Co., is absent from this city on the trade trip of the Kansas City Commercial Club through Kansas and Oklahoma.

The following new students have been enrolled at the Kansas City Horological and Optical School: Charles Fisher, Medford, Okla.; D. R. Hayler, Rogers, Ark.; J. O. Belknap, Knoxville, Ia.; Morris Dunn, Kansas City, Mo.

The store of H. N. Konrad, who was recently killed in a motor car accident, still remains closed, no decision as to continuing the business having been reached yet. Mrs. Konrad, who was injured at the time her husband lost his life, is said to be slowly improving.

Robert Kehl, representing F. H. Noble & Co., was a week late in reaching this city on his regular trip. Mr. Kehl was taken ill in Houston, Tex., with diphtheria and had to go to the hospital. He has recovered his health and is now endeavoring to make up for the time lost.

The following out-of-town jewelers were in town last week: P. H. Young, Dodge City, Kans.; C. C. Wedel, Moundridge, Kans.; J. A. Zimmerman, Warrensburg, Mo.; D. C. Clark, Lakewood, Mo.; F. E. Pirtle, Council Grove, Kans.; J. Coffman, Salisbury, Mo.; W. S. Noble, Drexel, Mo.; C. F. Collins, Dunbar, Nebr.; S. J. Hirey, Excelsior Springs, Mo.; Walter Sperling, Seneca, Kans.; R. D. Worrell, Mexico, Mo.; Gus Willman, Lawrence, Kans.; G. W. Kern, Bonner Springs, Kans.; W. G. Coplin, Paola, Kans.; R. J. Furnish, Linneus, Mo.; John Recht, Norton, Kans.; Geo. H. Spangle, Chetopa, Kans.

The executive committees of the opticians and jewelers' associations of Missouri and Kansas are busy arranging the programme for the joint convention of the associations to be held at the Baltimore Hotel, in this city, June 9, 10 and 11. W. G. Riggs, secretary of the local association, says the work of arranging the programme is not yet completed. The four associations will meet in joint convention, except on the last afternoon, when each association will meet in executive session and elect officers for the ensuing year. From the interest already manifested it is predicted that there will be a good attendance and that the convention will be the largest and most important in the history of the participating associations.

J. L. Etiner, Chatfield, Minn., has redecorated his store and installed new fixtures.

The Elliott Jewelry Co. was recently incorporated in St. Louis, Mo., with a capital stock of \$25,000. The incorporators were: J. R. Elliott, F. H. Haverkamp and L. W. Haverkamp, Troy, Mo.

**Detroit.**

Wallace Kay, of John Kay & Co., has been taking a vacation at Richmond, Va.

Clarence W. Graves is now an automobilist, having recently purchased a speedy car.

L. H. Cooper, Oxford, and A. B. Milkins, Wyandotte, were here on purchasing trips, recently.

Frank Widman, formerly a jeweler in Cleveland, was in this city, visiting manufacturers, last week.

W. F. King dropped in on the local wholesalers, last week. In his capacity as mayor of Adrian, he is looking up facts with his city attorney, in regard to electric and gas lighting.

An agreement has been reached between the jewelers and the local auctioneers in regard to the new auctioneering ordinance, which was given its second hearing before the council committee, last week. The committee will add a clause allowing any persons of three months' residence in the city, to take out licenses.

The officers of the Michigan Retail Jewelers' Association have decided to hold their convention in July. Detroit wholesalers were anxious to have it held in August at the time of the midsummer buyers' excursion, but this was impracticable on account of the Cincinnati convention occurring at that time.

Chief of Police John Boyle, of Jackson, Mich., has sent out notices to the police departments of various cities, giving a list of the jewelry stolen from the store of G. G. Chase, Jackson, May 2, and calling attention to the fact that the local police offer a reward of \$50 for the arrest and conviction of the thieves in addition to the \$100 reward offered by the Jewelers Security Alliance. The stolen articles consist of: Knights Templar gold and onyx charm; Knights Templar gold charm; two Masonic Keystone charms, one plain and one folding style; 18-size nickel Elgin open-face watch; 18-size screw bezel gold gold-filled case; two square and compass Masonic charms; lot of pocket knives, H. & B. make; lot of plated table forks; bracelet, wire pattern, set with small diamond, has small figure of a mouse on the wire; old style flat gold band bracelet, cameo on the top; gold neck chain, with blue enamel locket; baby ring, broken; two Masonic trowel charms, one set with small diamond, and one plain with platinum blade; 10 sets plated teaspoons.

**Omaha.**

C. L. Shook has returned from a trip to Denver, Colo.

E. I. Jones, Kansas City, Mo., was in this city last week, visiting friends.

Mrs. J. C. Chatelain, Peru, Nebr., was in this city last week, purchasing stock.

H. S. Knapp, with the Shook Mfg. Co., is home from a business trip through Iowa.

Fred Brodegaard entertained in a very royal manner the Benson Improvement Club and county officials at a banquet last week.

The interior of the storeroom of Henry Copley has been undergoing a change the past week. Repairing, papering and decorating have been carried on, which, when completed, will make it exceptionally attractive.





Traveling representatives visiting Boston, Mass., during the week, included: George A. Briggs, William L. Sexton & Co.; R. W. Simpson, Riker Bros.; Frank Wood, Ludwig Nissen & Co.; Alex. Chase; M. Goodfriend, Goodfriend Bros.; Benjamin Griscom, Bippart, Griscom & Osborn; Julius Rausch; Mr. Allsopp, Wordley, Allsopp & Bliss Co.; T. E. Jacobus, Bride & Tinckler.

The following traveling representatives have been in Savannah, Ga., recently: M. F. Loomis, C. Sydney Smith & Co.; J. Percy Wrayton, Durand & Co.; Alfred C. Eckert, Bigalke & Eckert Co.; G. H. Sluter, Bippart, Griscom & Osborn; Thomas H. Ryland, American Watch Case Co.; A. F. Belcher, Gorham Co.; L. D. Reynolds, Shafer & Douglas; W. J. McKenna, Kelly & Steinman; John W. Steele, C. G. Alford & Co.; J. Bernheim, Woodside Sterling Co.; E. V. Bogart, Dennison Mfg. Co.; A. M. Haring, Carter, Howe & Co.; A. A. Hunkin, J. B. Bowden & Co.

Among the traveling representatives in St. Louis, Mo., last week, were: F. R. Horton, Carter, Howe & Co.; J. Sherrard, Enos Richardson & Co.; C. F. Hartshorn, Krementz & Co.; L. M. Frank, Buffalo Jewelry Case Co.; George W. Beardsley, Allsopp & Allsopp; A. Rosenberg, Alling & Co.; J. M. Morrow, American Watch Case Co.; C. B. Bartlett, Whiting Mfg. Co.; G. W. Blecker, Martin-Copeland Co.; Frederick C. Kopf, Powers & Mayer; Joseph J. Sideman, Redlich & Co.; Sol. H. Veit, Henry Frolich & Co.; L. E. Smith, M. B. Bryant & Co.; A. G. Kimball, Landers, Frary & Clark; Jerome Lissauer, Arnstein Bros. & Co.; Herbert Reichman, Joseph Fink & Co.; Mr. Schweikardt, B. H. Davis & Co.

Traveling representatives calling on the trade in Omaha, Nebr., during the past week, included: F. T. Blackford, S. B. Champlin Co.; George E. Harber, Geo. B. Hurd & Co.; S. W. Abbey, E. Ira Richards & Co.; K. D. Yeaton, S. Sternau & Co.; Max Huss, S. Borgzinner Co.; J. Levin, Henry Paulson & Co.; a representative of Martin, Low & Taussig; Robert Edwards, Whiting Mfg. Co.; W. H. Gregory, Strobel & Crane; Charles Hanni, Sussfeld, Lorsch & Co.; C. C. Achorn, Colonial Silver Co.; Mr. Duncan, C. Ray Randall & Co.; C. Wolff, New England Watch Co.; C. W. Edwards, Leach, Miller & Co.; Frederick C. Kopf, Powers & Mayer; Alfred G. Stein, Patek, Philippe & Co.; Harry B. Kennion, Parks Bros. & Rogers; Frank T. Barton, Fontneau & Cook Co.; W. A. Moore, William Dixon, Inc.; W. S. Dudley, International Silver Co.; W. S. Metcalf, Plainville Stock Co.

There was an unusual number of traveling representatives in Kansas City, Mo., last week. Among them were: Gerard M. Wilder, Scofield, Melcher & Scofield; Mr. Boas, Standard Button Co.; Harry E. Farquharson, E. D. Gilmore and E. A. Potter, as manufacturers' agents; Frank W. Bloomer, E. I. Franklin & Co.; W. S. Metcalf, Plainville Stock Co.; Mr. Wilkins, Ostby & Barton Co.; Mr. Kettlety, A. H. Bliss Co.; H. G. Pfordresher, Geo. L. Brown & Co.; H. F. Daughaday, Providence Mfg. Co.; W. M. Lewis, Riley & French; J. B. McDonald, Wolcott Mfg. Co.; Mr. Rogers, C. H. Cooke & Co.; Mr. Moore, Schmitz, Moore & Co.; Frank L. Barton, Fontneau & Cook Co.; Harry B. Kennion, Park Bros. & Rogers; G. W. Blecker, Martin-Copeland Co.; W. Barker, R. Wallace & Sons Mfg. Co.; John S. Cunningham, L. L. Spencer Co.; Max L. Jacoby, Manchester Mfg. Co.; Milton S. Rodenberg, Dunn & Rodenberg; G. Fred. Perry, F. H. Sadler & Co.; John B. Warren, Elgin National Watch Co.

Traveling men who recently visited Pittsburg, Pa., included: Arthur Bradshaw, Meriden Britannia Co.; W. D. Sinnock, Ehrlich & Sinnock; Mr. Schley, Sloan & Co.; W. H. Gregory, Stroh & Crane; Benj. Lewis, S. B. Champlin Co.; William F. Perry, Bliss Bros. Co.; Joseph Keller, Keller Mfg. Co.; Mr. Hull, Barden & Hull; Charles S. Peckham, J. H. Peckham & Co.; Charles L.

Drown, Ostby & Barton Co.; W. J. Parker, Osmun-Parker Mfg. Co.; Wm. Rosenberger, A. Wallace & Co.; George A. Allsopp, Jr., Allsopp Bros.; Charles S. Miller, Ansonia Clock Co.; Fred H. Felger, F. & F. Felger; Frank S. Ottley, Riker Bros.; Mr. Ford, Ford & Carpenter; J. T. Griffith, Jr., Carter, Howe & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Mr. Melville, Chas. Keller & Co.; Wm. V. Middlebrook, B. A. Ballou & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Alfred J. Moss, Ostby & Barton Co.; E. A. Reed, Reed & Barton; M. Decker, Plainville Stock Co.; D. A. Davidson, Wallace & Davidson; R. C. Wilde, Meriden Cutlery Co.; Lewis P. Cook, S. Sternau & Co.; S. C. Corbin, Waterbury Clock Co.; Frank W. Bloomer, E. I. Franklin & Co.; A. J. Sherrard, Enos Richardson & Co.; J. B. McDonald, Wolcott Mfg. Co.; Mr. Kettlety, A. H. Bliss Co.; Frederick S. Potter, Flint, Blood & Co.; J. E. DeWyngeart, Scofield & DeWyngeart; E. W. Dellar, LaSecla, Fried & Co.; W. D. Powers, Wm. C. Greene Co.; H. T. Daughaday, Providence Mfg. Co.; Mr. Rounselle, White & Rounselle; Mr. Frothingham, T. G. Frothingham & Co.; Charles H. Clark, W. G. Clark & Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Mr. Mayor, W. L. Luther & Co.; B. F. Hirsch, Peerless Chain Co.; W. D. Powers, William C. Greene Co.; Frederick S. Potter, Flint, Blood & Co.; E. M. Bliss, Bliss Bros. Co.; Frank J. Ryder, Walter E. Hayward Co.; Mr. Kettlety, A. H. Bliss Co.; Izzi W. Lederer, S. & B. Lederer Co.; Fred H. England, Frolichstein, England & Klein; C. B. Bartlett, Whiting Mfg. Co.; Joseph J. Sideman, Redlich & Co.; A. J. Sherrard, Enos Richardson & Co.; E. W. Dillar, La Secla, Fried & Co.; E. P. Staunton, Lebkuecher & Co.; Fred H. Felger, F. & F. Felger; George W. Beardsley, Allsopp & Allsopp; F. F. Gibson, Gibson, Krugler Co.; Charles S. Miller, Ansonia Clock Co.; Julian G. Hall, Carrington & Co.; Charles S. Peckham, J. H. Peckham & Co.; M. N. Higbie, Higbie, Barbour Mfg. Co.; Mr. Tinker, William B. Durbin Co.; George L. Paine, George L. Paine & Co.; George L. Sweet, R. F. Simmons Co.; Charles Whiting, Whiting & Davis; Mr. Dorchester, W. E. Richards; Gus Green, A. Green & Co.; Arthur Bradshaw, International Silver Co.; F. L. Pettie, Waterbury Clock Co.; Horace D. Sherrill, Sinnock & Sherrill; Maurice Kohn, Silbermann, Kohn & Wallenstein; W. D. Sinnock, Ehrlich & Sinnock; Mr. Rogers, C. H. Cooke Co.; Donald Le Stage, H. D. Merritt Co.; G. W. Strandberg, Sykes & Strandberg; Harry B. Kennion, Parks Bros. & Rogers; W. B. Peck, Waite, Thresher Co.; William W. Middlebrook, B. A. Ballou & Co.; H. E. Cobb, Daggett & Clap Co.; Irvin J. Schwartz, L. Barnett & Co.; G. W. Blecker, Martin-Copeland Co.; R. Kaufman, Ingomar Goldsmith & Co.; H. T. Daughaday, Providence Mfg. Co.; D. N. Jacoby, Providence Stock Co.; Mr. Hull, Barden & Hull.

### Canada Notes.

J. McMillan, Red Deer, Sask., has been sold out by sheriff.

C. E. Connor & Co., Willard, Ont., have assigned to Fred. A. Lamit.

R. J. Agnew, Meaford, Ont., has given a chattel mortgage for \$645 to R. Agnew.

Aronson & Rutenberg, Montreal, have dissolved. Louis Aronson has registered as proprietor.

Arthur Fortin, 18, a Montreal jeweler's apprentice, while playing with a revolver the other day, was wounded in the left hand, by a bullet, and was sent to the hospital.

John B. Nelson, Sturgeon Falls, Ont., has given a chattel mortgage to Mary Cornell for \$525. Phillip J. Williams, of the same place, has given a chattel mortgage to the same creditor for \$125.

On Saturday, May 2, William Truesdale was arraigned at Brockville, Ont., on the charge of stealing \$500 worth of jewelry and silverware from H. B. Coates, Brockville. The goods were found at Truesdale's house by the police and identified by Coates as having been stolen from him at

different times. The prisoner was committed for trial.

The jewelry store of Arthur Smith, Merlin, Ont., was entered by two men on the night of Tuesday, May 5, who secured about \$15 worth of goods. They also robbed another store and attempted to break into Molson's Bank, when they were fired at by the night watchman. After exchanging shots, they escaped.

A fire took place, a day or two ago, in the premises of Eaves Bros., 8 Bleury St., Montreal. Their offices were turned topsyturvy and their machinery was much damaged; nevertheless, the business will be carried on despite the inconvenience. One of the partners of the firm estimates the total damage at about \$3,000, fully covered by insurance. The building and everything therein was insured.

Henri Pinault, jeweler, of Hull, Que., accused of buying stolen goods, was acquitted of the charge on Monday, May 4. Samuel Betts, a convict in the Kingston Penitentiary, who had sold the goods to Pinault, testified that Pinault had inquired of him as to where the jewelry came from and that he (Betts), told him he made his living by selling old gold. Magistrate Goyette in dismissing Pinault warned him to be more careful in future in making purchases.

Alfred Picard, 28 years of age, was arraigned in Montreal, last week, charged with the theft of \$400 in jewelry and \$15 in cash from Joseph Aron. A National Agency detective was put on the case, and at noon Picard was found in a saloon trying to dispose of some of the jewelry. When he was taken to detective headquarters everything but a diamond ring, valued at \$175, was found upon him. After a careful search this also was found—in the toe of his boot.

Ray S. Cogswell, Batavia, N. Y., was arrested in Toronto, Ont., on Tuesday of last week, on charges of grand larceny and forgery at Batavia, and agreed to return without extradition proceedings. Since his arrival here, he has pawned expensive jewelry, \$5,000 worth having been recovered from Toronto pawnshops. The larger proportion came from the United States and is supposed to have been stolen, but Cogswell also purchased a quantity from Toronto jewelers. He made several purchases from Ryrie Bros., paying for what he got, and then gave further orders which were not filled, as the firm became suspicious as to his credit. Some other firms have accounts against him.

The factory of J. J. Zock & Co., 296 Adelaide St. W., Toronto, Ont., was completely destroyed by fire, on the morning of May 2. Zock & Co. occupied the second floor of the building. A small blaze broke out at about 1 a. m. on the ground floor, and was to all appearance completely extinguished in about half an hour, when everything was supposed to be safe. An hour or so afterwards, however, the flames broke out again, and soon obtained such headway that it was impossible to save the building. The cause of the fire is supposed to be defective electrical wiring. In addition to their stock, the concern lost a quantity of valuable machinery. The loss is about \$50,000 with insurance of \$38,000.



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## Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, \$1.25. Display cards, \$2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

**All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.**

## Situations Wanted.

WANTED, position as watchmaker; four years' experience; A1 references. R. L. Winchester, Phillips, Wis.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

WATCH REPAIRER wishes position; first class workman; best reference. Address Fritz E. Winkler, 146 W. 62d St., New York.

SAMPLE MAKER of jewelry, can also do designing and enameling, is open for engagement. A. Huss, 148 W. 108th St., New York.

DESIGNER of fine jewelry, German, with good testimonial, seeks employment. Address "A., 4227," care Jewelers' Circular-Weekly.

JEWELER, A1 mechanic on repairs in special orders, able to wait on the trade; best references. "M., 4262," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position at once; moderate salary; furnish best of references. Address A. Levy, 40 Piedmont Ave., Atlanta, Ga.

ENGRAVER and salesman, who can repair clocks and do ordinary jewelry work, desires position in middle west. "N., 4158," care Jewelers' Circular-Weekly.

WANTED, position by experienced diamond, watch and jewelry salesman; wholesale or retail. Address "I., 4166," care Jewelers' Circular-Weekly.

SALESMAN; retail hollow or flatware salesman is open for engagement; first class reference. Address "M., 4285," care Jewelers' Circular-Weekly.

JEWELER, also repairer, eight years' experience, second class watchmaker, wants position; moderate wages; references. Palolog, 27 Madison St., New York.

YOUNG MAN, 25, wants position with jobber or retailer as bookkeeper or salesman; highest references. Address "I., 4245," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, desires position as jewelry repairer, new work, also stone setter; New York City or out of town. John Romeo, 300 E. 104th St., New York.

SITUATION WANTED by watchmaker and clock and jewelry repairer; good workman and reliable. Address "R. B., 4229," care Jewelers' Circular-Weekly.

20 YEARS' experience jobbing jeweler, also stone setter and all around man, with best of reference. Address W. Rosenfeld, care Chou, 167 Suffolk St., New York.

WATCHMAKER, of 20 years' experience and accustomed to serve on fine trade, desires good position with first class jewelers. "W., 1957 E. 59th St., Cleveland, O.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4258," care Jewelers' Circular-Weekly.

JEWELER wants position in large establishment as sample maker and modeler in sand and cuttle fish; New York City or out of town. Box 4215, care Jewelers' Circular-Weekly.

SALESMAN; sold general line in Pennsylvania and Ohio, also acquainted with jobbing and retail trade in large towns west. Address "Reliable, 4187," care Jewelers' Circular-Weekly.

SITUATION WANTED with jobber or manufacturer, to represent in the middle west; best of reference; good address and hustler. Address "J., 4086," care Jewelers' Circular-Weekly.

YOUNG MAN, 27, desires position as salesman in either wholesale or retail business; 14 years' experience; speaks German and English. Address "B., 4213," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, 20 years' experience, thorough mechanic, also able salesman; good appearance; single; south or west preferred. "R. W., 329 W. 29th St., New York.

ENGRAVING on jewelry and silverware quickly learned by the wonderful method of a French-American professor; 30 years' experience; day and evening classes. 30 E. 14th St., New York.

WATCHMAKER, American, age 48; experienced on all grades; can do engraving; write particulars in first letter; reference. Address "John," One Flat, 1650 N. Clark St., Chicago, Ill.

JEWELER, first class man on platinum and cluster work, also competent on fine repairing, setting and engraving; 18 years' experience. Address "L., 4239," care Jewelers' Circular-Weekly.

POSITION WANTED by first class German watchmaker, clockmaker and jewelry repairer; 15 years' experience; can do all work; have all tools. I. Kimmelheim, 848 Braddock St., Braddock, Pa.

WANTED, position as typewriter and stenographer by young lady; can also make herself generally useful; best references; small salary. Address Miss Ruth Benedict, 818 W. 117th St., New York.

FIRST CLASS WATCHMAKER, with tools, desires position at once; moderate salary; competent to handle railroad work; references. Address "Watchmaker," 45 Charles St., Springfield, Mass.

POSITION WANTED in city or country by young man having experience in lockets, bracelets, setting and clock repairing; will furnish best references. J. Finkelstein, 111 Ave. B, New York.

YOUNG MAN, good engraver, desires position; one with a chance to learn watch repairing preferred; samples of engraving and references furnished. Address "Y., 4078," care Jewelers' Circular-Weekly.

JEWELER, A1 mechanic, in platinum, special order and fine repairing; seven years in present position; competent to take charge of small shop. Address "H., 4179," care Jewelers' Circular-Weekly.

SITUATION WANTED by salesman, thoroughly experienced in diamonds and watches; eight years with former employer; A1 references; in New York or out of town. "D., 4261," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, 23, wishes to branch out as salesman in jewelry line; experienced colorer; thorough knowledge of all kinds of jewelry. "B. C., 4233," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, thoroughly competent on high grade Swiss and American watches; age 30; 15 years' experience; gentleman of good habits; no cheap house need apply. "S., 4104," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, employed for past six years as bookkeeper and city salesman for large diamond importing firm, desires to make change; can furnish unquestionable references. Address "E., 4181," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician and salesman, age 40, 20 years in business for himself, wishes a change; would like to engage with someone for the Summer at least. Address "A. E., 4120," care Jewelers' Circular-Weekly.

FIRST CHANCE, at once, by German, all around man, watchmaker, jeweler, engraver, diamond setter, colorer and window trimmer; south and west; \$30; east and north, \$25; go anywhere. Lambert, 169 E. 128th St., New York.

FOREMAN, manufacturing general line of gold and platinum jewelry; good mechanic with executive ability, experienced in all the details of managing a jewelry factory. Address "Adaptable, 4072," care Jewelers' Circular-Weekly.

WATCHMAKER, 45, first class worker, experienced in all kinds, best city references, good appearance, wants position with good firm; will go anywhere; present location, Chicago, Ill. "Reliable, 4265," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, salesman and graduate optician; 21 years' experience; capable of taking full charge; 36 years old; American; have tools and trial case; state wages; A1 reference. Address "R., 4049," care Jewelers' Circular-Weekly.

BRIGHT YOUNG MAN, 24 years of age, who is office manager and inside salesman for one of the largest concerns, wishes to travel the road for some A1 house; manufacturer preferred. Address Box 4266, care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with trade in New York City, Boston, Philadelphia, Baltimore and Washington, who can produce results with manufacturer or jobber, wishes position; excellent references. Address "J., 4231," care Jewelers' Circular-Weekly.

A FIRST CLASS, all around jeweler, 18 years' experience at fine diamond mountings, special order work, repairing and stone setting, wishes position; best references; city or country; state salary willing to pay. "P., 4222," care Jewelers' Circular-Weekly.

A THOROUGHLY competent watchmaker, with over 20 years' experience on American and foreign watches, wishes a steady position; am at present employed but can make change at once. "R. R., care Geo. Allers, 306 Central Ave., Jersey City, N. J.

MANUFACTURING JEWELER, 20 years' experience. German-American, order worker of platinum and gold, stone setter, all around man, wishes position in store or factory; A1 references. Address H. Fromann, 1226 N. 12th St., Philadelphia, Pa.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 28 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; \$18 to \$20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

THIS to strictly first class engraver; A1 watchmaker, 27, single, good habits; 12 years steady at the bench; had a three months' course of engraving, wants to improve; best references; complete tools; state wages. Address "L. P., 4259," care Jewelers' Circular-Weekly.

MANAGER, repair department, desires to make change; would like to communicate with first class firm who desires a competent man who can show immediate results; satisfactory references; accustomed to handling Fifth Ave. (New York) trade. "Repair, 4147," care Jewelers' Circular-Weekly.

## Help Wanted.

GOOD OPENING for a first class copper plate engraver and printer, to do trade work. Apply J. Jessop & Sons, San Diego, Cal.

WANTED, an A1 watch and jewelry repairer, also an optician, one who can speak German. Address "C., 4156," care Jewelers' Circular-Weekly.

WANTED, stock clerk about 20 years old, with large jobbing house; state experience and references. "N., 4221," care Jewelers' Circular-Weekly.

WANTED, a man who understands clock repairing; must come well recommended; steady position to a good man. B. U. Tapken, New Brunswick, N. J.

WATCHMAKER and engraver, competent man for good, permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

WANTED, engraver and die sinker; must be capable of doing good work in gold and steel; permanent position to right man. Allan Jewelry Co., Charleston, S. C.

WANTED, watchmaker, script and monogram engraver; do not reply unless expert on both; steady position, good salary. Salvatore Desio, 1012 F St., N. W., Washington, D. C.

LEARN ENAMELING; jewelers and engravers increase their earning capacity; any one who can solder can learn by my method. Cecil H. Sherman, 5427 Indiana Ave., Chicago, Ill.



**HELP WANTED.—Continued.**

**WANTED, jeweler and engraver, American, of good appearance, with store experience and able to wait on fine trade; steady, fine position.** "S., 4183," care Jewelers' Circular-Weekly.

**FIRST CLASS watchmaker, jeweler and engraver; permanent position to good party; wages \$20 per week; mention experience and references.** A. Seidensticker, 237 High St., Hamilton, O.

**OMEGA WATCH CO., Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.**

**WANTED, an experienced, first class diamond and high grade watch salesman; must be thoroughly posted; a young hustler, accustomed to best trade and highly recommended.** Albert Edholm, Omaha, Nebr.

**WANTED, a designer and die cutter for high grade jewelry; must do A1 work.** B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

**MANUFACTURING JEWELER, good engraver and man who can wait on trade; \$20 a week to start; permanent position for right man; send sample of engraving, reference and age in first letter.** Globe Jewelry Co., Globe, Ariz.

**WANTED, a first class jeweler and engraver; must be good on cluster work, enamel work and engraving; a good position at a good salary to the right man; send reference and sample with first letter.** L. Lechenger, 415 Main St., Houston, Tex.

**EXPERIENCED engraver and second watchmaker, owning tools and familiar with French, English and other makes of clocks, for city in Colorado; state age, experience, references and salary in first letter.** "H. A., 4263," care Jewelers' Circular-Weekly.

**MAN of experience to take charge of watch repairing department and take in and deliver work; this position is offered by a large jewelry house in Philadelphia, and none but first class men need apply.** Address "O., 4176," care Jewelers' Circular-Weekly.

**WANTED, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, \$80 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application.** Hight & Fairfield Co., Butte, Mont.

**WANTED, traveling salesman; we want a first class man, one who thoroughly understands the business and has acquaintance with the trade; all correspondence will be considered confidential; position open July 1.** King & Eisele, Buffalo, N. Y.

**WANTED, a first class salesman for middle west, to sell high grade jewelry; will pay a good salary; must have good following and furnish reference; state salary and experience; all communications by letter.** Address B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

**Business Opportunities.**

**WANTED, a nicely equipped, up-to-date jewelry shop.** Address "G., 4232," care Jewelers' Circular-Weekly.

**JEWELRY STOCK for sale, about \$3,000; bench work averages \$90 a month; population, 1,200.** Address W. H. Wheeler, Palmyra, Ill.

**WANTED TO SELL, at once, jewelry business in town of 2,800; stock and fixtures, \$3,500; splendid opportunity.** J. C. Marx, Shakopee, Minn.

**FOR SALE, jewelry store, town of 14,000 in southern California; good location; poor health reason for selling.** "H., 4144," care Jewelers' Circular-Weekly.

**FOR SALE, on account of ill health, small jewelry store in eastern Ohio; 23,000 population; invoice about \$1,800; will reduce to any amount.** "P., 4267," care Jewelers' Circular-Weekly.

**\$7,000 WILL BUY jewelry and china business, or will take partner; average business \$13,000 cash sales in central New York; have other business the reason.** "T., 4211," care Jewelers' Circular-Weekly.

**PARTNER WANTED with some capital by manufacturer of better class of jewelry, who is well acquainted with trade in New York City, also eastern territory.** Address "X., 4159," care Jewelers' Circular-Weekly.

**FOR SALE, first class jewelry manufacturing and repairing shop; clears \$200 per month; 12 people working steady; could be increased to 15 people and \$300 profits per month; \$2,000 will carry this.** Address "T., 4157," care Jewelers' Circular-Weekly.

**MONEY SAVED is money made; we are buying entire jewelry stocks for cash and are therefore able to sell you diamonds, watches, jewelry at 25 per cent. to 40 per cent. less than regular prices; jobs always on hand.** Jacob Schoen & Co., 30 Maiden Lane, New York.

**FOR SALE, jewelry stock and fixtures in hustling Aroostock County town; a snap for some one; will reduce stock and fixtures as low as \$500; with long lease of building; must sell before June 15; if you mean business write for particulars.** Address I. H. Crabtree, Mars Hill, Me.

**FOR SALE, a neat little jewelry and optical store; good location on one of the busiest corners of town of 30,000 population; rent, \$25 per month; bench work from \$75 to \$125 per month; good optical business; stock and fixtures will invoice about \$3,500; assistant financier for A. O. W. N., bringing about 300 people into store monthly; only three other stocks of any size; a snap for someone with a little cash; reason for selling, ill health.** Address all communications to Chas. Peck, 129 E. 2d St., Ottumwa, Ia.

**DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references.** H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

**DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential.** Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

**HARD TIMES do not affect us; we are still paying highest prices for diamonds, watches, jewelry and entire jewelry stocks; before selling to anyone call or write to us and be convinced that you can get more for your goods from us than from anybody else; send us trial package, if our offer is not satisfactory will return goods at our expense.** Jacob Schoen & Co., 30 Maiden Lane, New York.

**To Let.**

**PART of office to rent, with use of one safe and burglar alarm.** J. W. Block, 9 Maiden Lane, New York.

**LARGE, light floor, 30 Maiden Lane, New York, part of which is 15 feet high; rent nominal to responsible tenant.** R. L. & M. Friedlander.

**PART OF STORE to let with optician, suitable for watchmaker and jeweler; lively neighborhood.** Fredsell & Co., 161 E. 84th St., New York.

**TO LET, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 39 ft.; well lighted and specially adapted for manufacturing jewelers.** Address Cyrus Carrier & Sons, 365 Market St., Newark, N. J.

**FOR RENT, repair shop in New York City for jobbing jeweler; dynamo and complete fixtures already installed; excellent location and good opportunity for practical man.** "Repair, 3956," care Jewelers' Circular-Weekly.

**TO LET, store in Hotel Imperial, New York City, with fine show windows on Broadway, and in red room of hotel; excellent location and opportunity for first class jeweler and art dealer.** T. B. Robertson, 1123 Broadway, N. Y.

**For Sale.**

**FOR SALE, job lot of gold rings, about 200 ladies', gents' and children's; one large jeweler's Diebold safe, 5,000 lbs., fire and burglar proof; bankrupt stock; can be sold very cheap.** Address F. S. Merriau, Commercial Bank Bldg., Waterloo, Ia.

**Wanted to Purchase.**

**WANTED, wall cases, tables and show cases for jewelry store; must be fine.** "E. T., 4228," care Jewelers' Circular-Weekly.

**WANTED TO PURCHASE, a Lancaster engraving block; state condition, price, etc.** Button-Oliphant Co., Bridgeport, Conn.

**WANTED, comfort watch glass cabinet; state condition and price wanted, crated and put in depot; send cut.** C. S. Powell, Weldon, N. C.

**Miscellaneous.**

**PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets.** Goldstein Engraving Co., 45 Maiden Lane, New York.

**10 TO 20 PER CENT. SAVED!**

**M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential.** Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5334.

**LET'S GET ACQUAINTED**

I pay highest cash prices for surplus stocks of Watches, Diamonds and Jewelry. Bank references. Will remit check on receipt of goods. All business strictly confidential.

**E. NOEL**  
552 E. 48th Place, Chicago, Ill.

**WORKSHOP NOTES**

(Third Edition)

For Jewelers and Watchmakers.

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## == TRADE - MARKS ==

### Manufacturers and Jobbers:

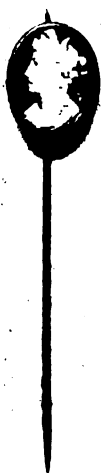
We now have in preparation a supplement to the second edition of "*Trade-Marks of the Jewelry and Kindred Trades*," and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use*, or *has ever used*, together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

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*This supplement when complete will be mailed to all holders of the second edition of this work without charge.*



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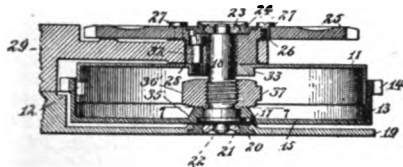
IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

### UNITED STATES PATENTS.

ISSUED MAY 5, 1908.

**886,387. WATCH-BARREL.** WALTER B. MEHL, Waltham, Mass., assignor to the E. Howard Watch Co., Riverside, N. J. Filed Sept. 27, 1906. Serial No. 886,386.

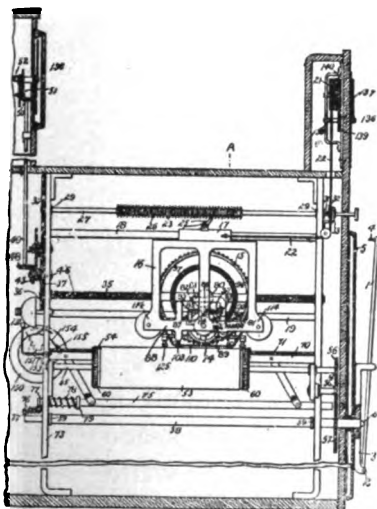
In mechanism of the character described, the combination with a barrel bridge and dial plate, of a spring barrel located between said bridge and plate, a main wheel surrounding said barrel and having a recess formed therein, a ratchet wheel



provided with an integral hub extending downwardly through said bridge, means for securing said ratchet wheel to said spring barrel, a cylindrical arbor, the ends of which are mounted in bearings provided in said ratchet wheel and dial plate, and provided near its lower end with a projection fitting in the recess in said main wheel, and a nut threaded on said arbor for locking the latter to said main wheel.

**886,456. WORKMAN'S TIME-RECORDER.** WILLIAM A. WOOD, Montreal, Quebec, Can. Filed Feb. 3, 1908. Serial No. 141,766.

In a time-recorder the combination with time recording means, and a support for a record receiving sheet, of means for automatically intermit-

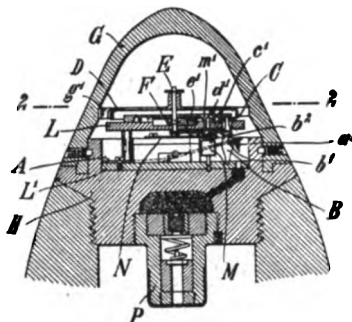


tently changing the relative position of said recording means and said support to divide each day into intervals, such last mentioned means being adapted to, at predetermined times, skip a day.

**886,504. MECHANICAL TIME-FUSE.** KARL WISNER, Essen-Rüttenscheid, Germany, assignor to Fried. Krupp Aktiengesellschaft, Essen-on-the-Ruhr, Germany. Filed April 9, 1906. Serial No. 310,802.

In a time fuse, a timing means adjustable to

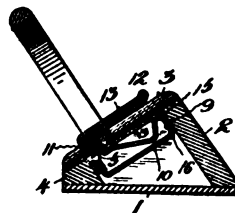
determine the lapse of time prior to the action of the fuse on the bursting charge and having in addition to its timing adjustment, a dead point



adjustment at which the action of the time fuse is prevented.

**886,608. DISPLAY-HOLDER FOR JEWELRY AND THE LIKE.** MAX JERSEMAN, New York. Filed Feb. 7, 1908. Serial No. 414,771.

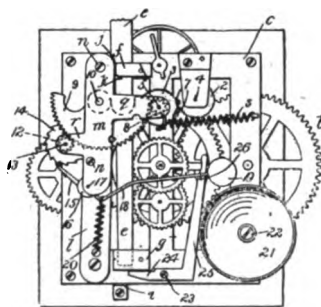
A display stand for jewelry and the like comprising a base, a spring in said base having a top-portion provided with a depression forming an



angular part 14, a depending portion 9 and an intermediate angular portion 15, a longitudinal portion 10 and intermediate angular portion 16, and an upwardly extending portion and having an end exterior of said base and adapted to secure articles against the same.

**886,693. TIME-INDICATING DEVICE.** CONRAD E. GETZ, Montreal, Quebec, Can. Filed Nov. 20, 1902. Serial No. 132,162.

In a time-indicating device, the combination with a dial, an indicating hand, and clock work for rotating said hand, of a gear rotated by said clock work, a frame, a second gear upon an arbor



mounted in said frame said second gear being adapted to intermesh with said first mentioned gear and connected to said hand to rotate same, a pinion connected to and rotating with said second gear, a segmental gear pivoted in said frame and intermeshing with said pinion, and manually actuated means independent of said pinion whereby said segmental gear is rotated back to its normal position.

### BRITISH PATENTS.

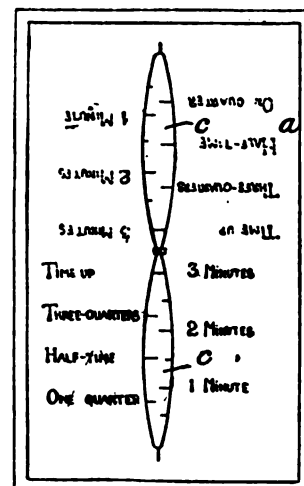
(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal*.)

ISSUE OF APRIL 22, 1908.

**42. SAND-GLASSES.** S. CUNNINGHAM, Coleraine, Ireland. Jan. 1.

A sand-glass *c* serves as a time-indicator for persons using a telephone, and is adapted to run

for three minutes, the time allowed. The glass is graduated on one side to show minutes and half minutes, and on the other to show fractions



of the whole time. The card *a* may be stationary, or the glass and card may be turned together; in the latter case there are two sets of graduations.

**106. HAT-PINS, ETC.** G. N. STERRE, Cranston, R. I., U. S. A., Jan. 3.

*Pins, Dress and Like; Pincushions; Cosmetics.*—The head of a hat-pin is made hollow to receive



pins *E*, or to serve as a box for powders or cosmetics *H*. The receptacle has a perforated plate *D* near the top, and a removable cover *G*.

Applications filed March 30 to April 11, 1908.

**6,984. NECKTIE HOLDER AND COLLAR BUTTON.** F. H. WHITEHOUSE, Sheffield.

**7,038. BRACELET-FASTENING.** SAUL BETTS, London.

**7,069. CUFF LINKS.** HENRY WALLIS, London.

**7,108. COMB.** J. E. BATEMAN, London. Complete specification.

**7,170. METHOD OF SOLDERING JEWELRY.** ALFRED LAWTON, Birmingham.

**7,182. NECKTIE CLIP.** G. P. TEMPLETON, Glasgow.

**7,192. BRACELET-FASTENING.** W. D. DOUGLAS-JONES, London.

**7,195. HAT-PIN.** WILLIAM DONOGHUE and R. J. WOOD, London.

**7,199. BRACELET.** E. L. ANDERSON, London. Complete specification.

**7,245. EYEGLASSES.** E. G. STRONG, Devizes, Wiltshire.

**7,279. EYEGGLASS-CASE.** F. J. WILLMOTT, Birmingham. Complete specification.

**7,304. FOUNTAIN-PEN.** EVELYN DE LA RUE, London.

**7,331 and 7,332. EYEGLASSES.** G. E. DRUIFF, London.

**7,372. JEWELRY-DISPLAYING MEANS.** ALBERT HARVEY, JR., Norbury.

**7,431. FOUNTAIN-PEN.** FRANK COSSOR and T. W. FLOYD, London.

**7,468. OPHTHALMOMETER.** WILLIAM EGERT and C. S. GOWLAND, East Croydon.

**7,542. COLLAR-BUTTON AND TIE-CLIP.** C. E. MAY, Birmingham.

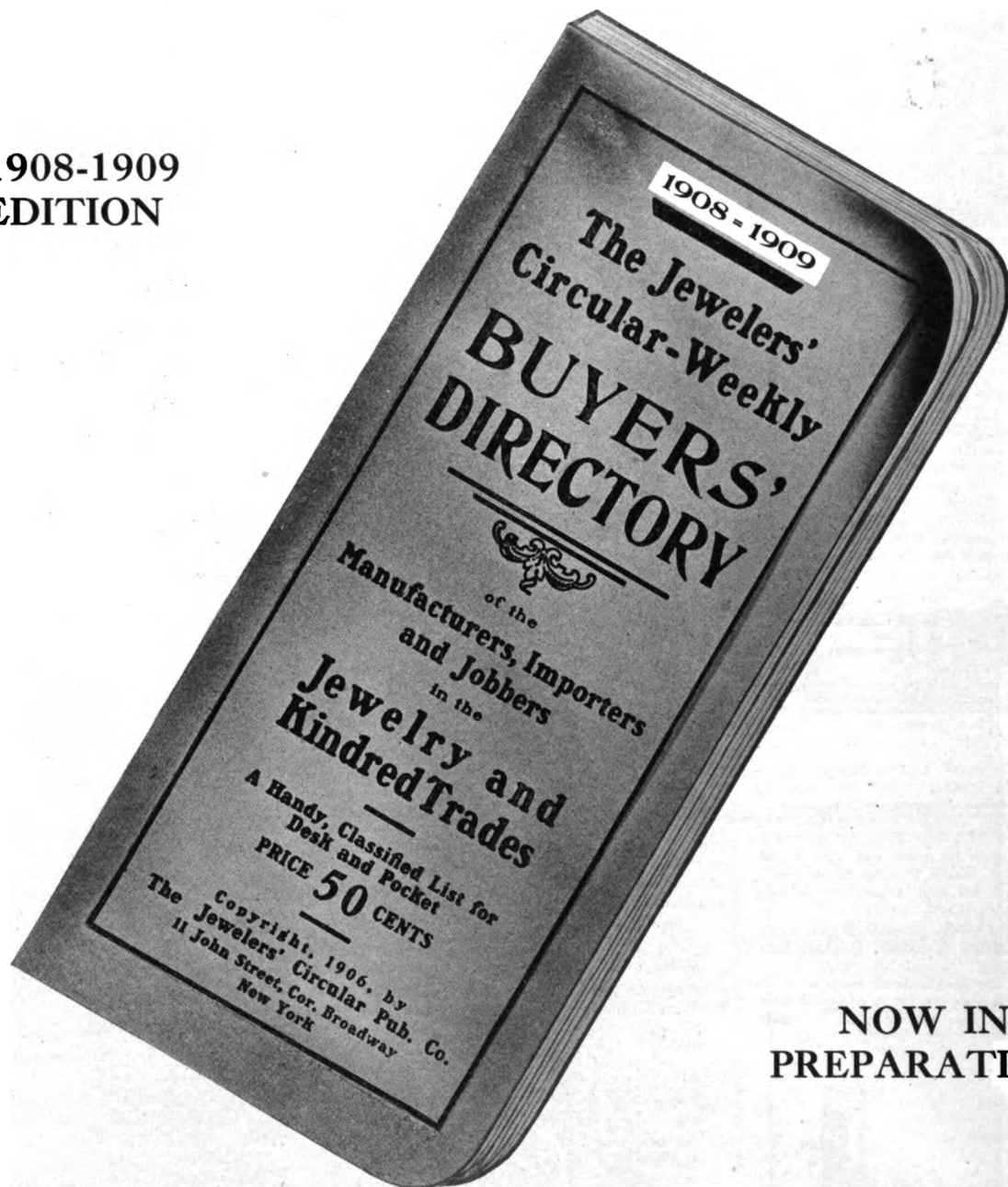
**7,712 and 7,713. FOUNTAIN-PENS.** FRANK COSSOR and T. W. FLOYD, London.

**7,751. CURLING-IRON.** CLARA A. RICKARDS, London. Complete specification.

**7,927. CLOCK CASE.** JOHANN JACKLE, London. Complete specification.



1908-1909  
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## UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1906, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED MAY 5, 1908.

Ser. No. 33,405. (CLASS 27. HOROLOGICAL INSTRUMENTS.) THE WESTERN CLOCK MFG. CO., La Salle, Ill. Filed March 16, 1908.

## BOYPROOF

Particular description of goods.—Watches and clocks.

Ser. No. 33,528. (CLASS 27. PAPER AND STATIONERY.) WALTER E. PARKER, Detroit, Mich. Filed March 21, 1908.

## MIDGET

Particular description of goods.—Fountain-pens and fountain-pencils.

TRADE MARKS REGISTERED MAY 5, 1908.

68,856. CERTAIN JEWELRY AND PRECIOUS-METAL WARE. ARTHUR L. BAILHACHE, Racine, Wis.

Filed Jan. 10, 1908. Serial No. 32,160. Published March 3, 1908.

68,894. CLOCKS. SETH THOMAS CLOCK CO., New York.

Filed Dec. 19, 1907. Serial No. 31,845. Published March 3, 1908.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued April 28, 1891.

451,016. RIM FOR EYEGLASSES. E. C. BASE, Burg, Germany.

451,030. INKSTAND. E. T. DARKE, London, England.

451,042. CALENDAR FOR TIMEPIECES. D. E. GRANT, Quebec, Canada.

451,046. SUSPENDER-CLASP. C. R. HARRIS, Williamsport, Pa.

451,181. METHOD OF RATING TIMEPIECES. C. E. EMERY, Brooklyn, N. Y.

451,217. PAPER-CUTTER. C. E. WILLIS, Oyster Bay, N. Y., assignor of one-half to R. L. Curran, New York.

451,281. BUCKLE. A. D. SMITH, Waterbury, Conn., assignor to the Waterbury Buckle Co., same place.

451,353. CLOCK STRIKING MECHANISM. STEPHEN WILLCOCK, Toronto, Canada.

451,398. TIME-RECORDER. G. W. CLOUGH, Cleveland, O., assignor to G. W. and J. E. Heene, same place.

Issued May 5, 1891.

451,482. CLASP. S. T. HISLEY, Syracuse, N. Y., assignor to the Syracuse Specialty Mfg. Co., same place.

451,566. WATCH-WINDING MECHANISM. R. E. MORELAND, Trenton, N. J.

451,600. WATCH. R. E. MORELAND, Trenton, N. J.

451,630. CHRONOMETER-ESCAPEMENT. EDOUARD WUTRICH, Veytaux, Switzerland.

451,661. JEWELRY. JAMES ROTHSCHILD, New York.

451,666. TIME-RECORDER. E. C. GEE, Bayonne, N. J., assignor of one-half to A. P. Fisher, New York.

451,712. JEWEL-SETTING CUTTER. ALPHONSO HARTUNG, Nevada City, Cal.

451,721. TIME-RECORDER. J. C. ENGLISH, New York, assignor of one-half to R. L. Burnett, Plainfield, N. J.

451,741. INKSTAND. THADDEUS SWEESY, Bradford, Pa.

451,758. BUCKLE. D. L. DURAND, Birmingham, Conn., assignor to the Osborne & Cheesman Co., same place.

451,808. BALANCE-STAFF. J. H. COOPER, Marshall, Tex.

451,829. SAFETY DEVICE FOR POCKET-BOOKS. J. M. LUCAS, Cadiz, O.

451,840. BUCKLE. G. B. PILKINGTON, New Britain, Conn., assignor to the Traut & Hine Mfg. Co., same place.

451,862. TEA OR COFFEE POT. R. P. and J. M. MONCRIEFF, South Shields, England. Design issued May 1, 1894, for 14 years.

23,235. BADGE. JULIANA WOOD, Philadelphia, Pa. Design issued April 30, 1901, for 7 years.

34,434. INKSTAND. L. A. WARNER, JR., Buffalo, N. Y., assignor to E. W. Warner, same place. Designs issued May 7, 1901, for 7 years.

34,468. BADGE. E. L. LOOGE, Providence, R. I.

34,469. SPOON. W. F. EHMANN, Buffalo, N. Y.

34,471. NAPKIN-RING BLANK. J. I. BURTT, Philadelphia, Pa.

34,473. CUP. REUBEN HARRIS, Washington, D. C. Designs issued Nov. 1, 1904, for 3½ years.

37,200. RING. EMANUEL CIMER, New York.

37,202. PLATE. JACOB WILLIAMSON, Chicago.

## Connecticut.

Chas. W. Leavenworth has been appointed a member of the Memorial Day Committee, Wallingford.

R. Turner and B. R. Corley, New Canaan, have been granted a patent on a new engraving machine.

F. A. Wallace, Wallingford, was elected, May 3, as alternate delegate to the Republican National Convention to be held in Chicago.

The Plaut-Cadden Co., Norwich, has contracted for the remodeling of its building at 138 Main St., and the three upper floors will be equipped for the Halle Club.

Harry C. Wright, for a quarter of a century in the employ of the E. Ingraham Co., Bristol, has resigned and entered the employ of the Dunbar Bros. Co., clock spring manufacturers, Bristol.

Wilbur Hunt, Meriden, for many years foreman of factory "E," International Silver Co., last week enjoyed a surprise party given by his many friends on the occasion of his birthday anniversary.

Major Lyon, general manager of the Chas. Parker Co., Meriden, has just been elected a member of the Connecticut Republican State Committee. Mr. Lyon is also a member of the staff of Gov. Woodruff, of Connecticut.

John Mang and John Nelson have been appointed appraisers of the estate of P. A. Winterfeldt, New Haven, who died recently and whose will was admitted to prob-

ate without a contest. The value of the property left by the deceased was about \$6,000.

The store of Barnet Horenstein, New Britain, was broken into by thieves a week ago, and four silver watches, four gold-filled watches and several cheap timepieces were stolen. Entrance to the store was gained through a rear window. The loot is valued at about \$300.

In the Probate Court of New Haven, on Wednesday, an inventory was filed on the estate of John Insull, the total value of the property being \$9,988. The appraisers were Charles McFeaters and John P. Thompson. The executors are: John C. Insull, son of the deceased, with C. J. Monson, Jr. & Co., and David Ducharme.

The officers elected for the ensuing year by the Wallingford Republican Club are: President, F. A. Wallace; first vice-president, C. H. Tibbits; second vice-president, W. H. Edsall; secretary, R. H. Andrews. The executive board includes: F. Hale, G. D. Munson, B. L. Ludon, F. E. Burchfield, E. H. Brown and A. B. Jennings.

President Lee Roberts, of the Bristol Business Men's Association, is receiving the praises of the association for his zeal and industry, 28 out of 29 new members just added to the association having been secured by Mr. Roberts. Among those on the committees to prepare for the association's annual banquet are: W. E. Sessions, W. S. Ingraham and J. R. Holley.

Theodore Shubert, a prominent Grand Army veteran, who died May 5, worked in the early 50s for the late Noah Pomeroy, in the latter's clock shop in Bristol. Directly after the war, during which he was in many battles and once wounded by a rifle ball, Mr. Shubert entered the employ of the E. Ingraham Co., Bristol, where he worked for over 40 years. He enjoyed the esteem and good will of a large circle of friends who were much grieved to learn of his demise.

Harry A. Pope, son of a shoe manufacturer of Brockton, Mass., is under arrest for a burglary in Pittsfield, Mass., and is believed to be the man who robbed the store of H. H. Jackson, in Bridgeport, of \$500 worth of Waterman fountain pens. The arrest is due to detectives sent out by the Waterman Co. The detectives located a place in New York where the pens were received. The young man, when taken into custody, had with him a skeleton key, an electric flashlight and a 32-caliber revolver.

Fred Anderson, an oiler in the movement department of the Seth Thomas Clock Co., Thomaston, was the victim of a painful accident while at his work during the noon hour one day last week. He had descended a ladder to oil some shafting that extended under the floor when a bunch of waste that he was using, and which was saturated with benzine became ignited from a lantern which he had left standing nearby. Instantly the man was enveloped in flames, but he clung to the material in his hand and hurriedly ascended the ladder to the main floor, where the blaze was extinguished. His right forearm, from the finger tips to the elbow, was painfully burned, but fortunately this was the extent of his injuries. Anderson will be unable to resume work for several weeks.

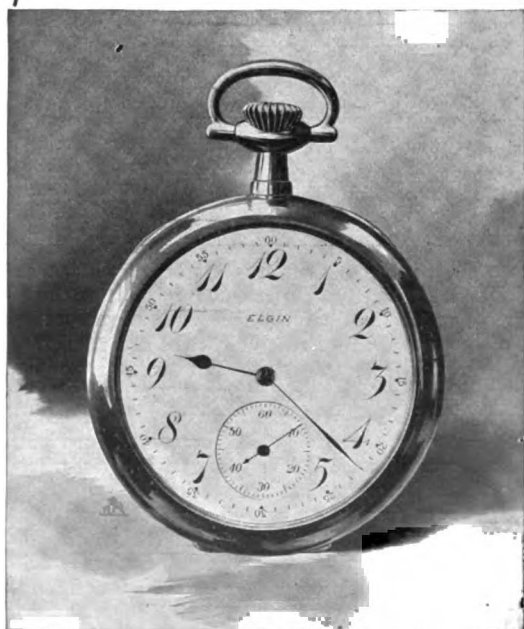


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## A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers  
for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(Continued from issue of April 29.)

**QUESTION:**—Outline the points that require attention when making a systematic examination of a single-roller escapement.

**ANSWER:**—(1) Examine all end shakes, viz., escape wheel, pallet and balance staff; (2) test the fit of all pivots in their respective holes, see that none are rough, bent, etc., and make a careful observation as to the tightness of each jewel in its own and the plate setting; (3) that the banking pins are straight and tight; (4) observe that the roller table is tight and level, and that the edge is free from any roughness, as a highly polished edge is to be desired; (5) the roller jewel must be cemented tight, and long enough to pass through the notch, and



FIG. 58.

have side shake in the lever notch; (6) see that the guard pin is tight; (7) that the lever and pallet arms are tight, the pallet jewels tight, and not chipped or rough; (8) the lockings of the teeth on the pallet jewels must be as light as is consistent with that particular escapement; (9) examine the draw; (10) test the drops inside and out; (11) test the shakes inside and out; (12) note the depth of the roller jewel in the lever notch; (13) note the action of the roller jewel entering and passing the lever horns; (14) observe the guard pin, its freedom with edge of roller table, noting its position when drop lock takes place, also its effect as a preventative of tripping.

**QUESTION:**—Specify the tests employed when making escapement examinations and give a short description of their use.

**ANSWER:**—We shall use a letter to designate each test. *Test A*—This test is employed to determine the guard pin's action with the edge of the roller table, and it also supplies us with some information relative to the action of the roller jewel in the lever notch. *Test B*—From this test we gain definite information regarding the depth of the roller jewel in lever notch in a manner which graphically shows the correlation which exists between the pallet and tooth

as related to the fork action. *Test C* is a test which informs us as to the action of the roller jewel with corner of lever notch. *Test D* may be considered a subdivisional test along the same lines as test C, but acting as a check on the findings of test C and vice versa. *Test E* determines the drop inside and out. *Test F* informs us as to the condition of inside and outside shake. *Test H* decides if the draw is satisfactory. *Test K*—With this test we investigate the roller jewel's freedom in the lever notch. *Test L* inquires into the lock of the teeth of the pallet stone. *Test M* determines if a trip is possible. *Test P* tells us how to examine the roller jewel's entry into the fork.

**QUESTION:**—Are not some of the latter tests from E to M included in tests A, B, C, D?

**ANSWER:**—Yes; but in order to be more explicit we shall treat of each test as indicated.

**QUESTION:**—Mention the rules which must be observed when making escapement tests.

**ANSWER:**—*Rule I.*—Before using any test, always observe the conditions of the lock of teeth on the pallet jewels; if the lock is found to be too deep or too light, correct their condition before attempting to make a test.

*Rule II.*—The foregoing being attended to, next adjust the banking pins so that drop or first lock only is present.

*Rule III.*—Next adjust the guard pin so there shall be no chance for contact between the guard pin and the edge of the roller table.

*Rule IV.*—Where the term "lock" is used in these tests, always understand that it means the drop or first lock only, unless otherwise explicitly stated.

*Rule V.*—Whenever any doubt exists as to the inference to be drawn from tests A, B, C, D, avoid being in doubt by bending the guard pin away from the edge of the roller table in the manner shown in Fig. 58, thereby avoiding the slightest chance of contact between these parts, then retest.

*Rule VI.*—After an escapement has been tested and corrected under test conditions, be sure to open the banking pins so that the second lock, viz., the draw lock, will

be present. Otherwise the watch will not be in correct running order.

**QUESTION:**—Fully explain test A.

**TEST A.**

**ANSWER:**—To benefit by all the tests a high-grade movement with a single-roller escapement must be selected for experimental testing purposes. One of the three-quarter plate bridge models is best, the escapement being more visible. Not all movements classed as high grade will come up to the standard of our tests. Should the one selected not meet our standard, discard it for a movement that does. As an aid towards experimenting, select a seven-jewel movement of the same make;

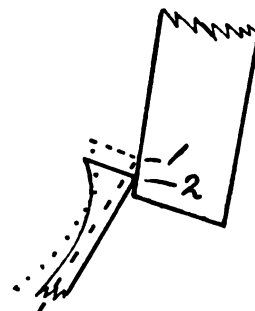


FIG. 59.

purchase for it, say, half a dozen extra levers and a dozen roller tables, selecting such tables as will fit the balance staff. A measurement of that part of the lever, viz., from the back of the pallet staff pivot to the front of the guard pin, will show many variations. Similar measurements of the diameter of roller tables will likewise show variations. For the purpose of taking such measures a micrometer gauge, registering to 1/100 of a millimeter, is a necessity to every man desirous of doing intelligent escapement work. Having selected our movement, commence by removing the hand, dial and balance; then, following rule I., begin by inspecting the condition of the lock of the teeth on the pallet stones. They are apparently quite correct; then, applying rule II., we carefully close in the banking pins so that drop or first lock only is present. If we have correctly adjusted the banking we will find that the tooth does not leave the pallet before the lever touches its banking, which means that there exists a simultaneous action of the tooth being discharged and the lever coming to rest against its bank. When we observe such a condition we may feel certain that only the first or drop lock is present. At times we have to contend with an escape wheel whose



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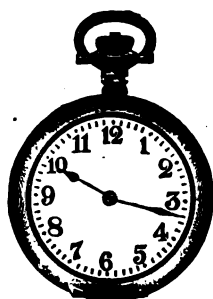
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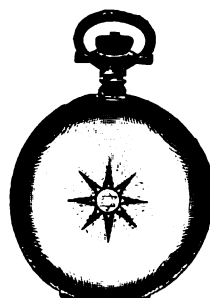
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teeth are of irregular length or cut; in such an instance the bankings will have to be set to meet the requirements of the defective tooth. This would mean that some of the teeth will be set for the drop or first lock, while on others we will find the two locks, viz., drop lock and draw lock, but when the escape wheel teeth are defective, little can be done unless we think it worth while to put in a new wheel. To return, we assume that the escape wheel in our movement has accurate teeth. As our bankings are set to the position of first lock, each tooth will rest on a pallet jewel just where

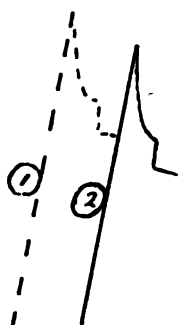


FIG. 60.

it drops on the stone. Next replace the balance and the watch will start running, going fairly free.

QUESTION:—State the conditions in which we now have placed this escapement.

ANSWER:—We have adjusted the banking pins so that only drop or first lock is present.

QUESTION:—Show by means of diagrams what we have done.

ANSWER:—In Fig. 59 the dotted outline of the tooth marked 1 represents its position when both locks were present, and in Fig. 60 the dotted outline of the lever, also

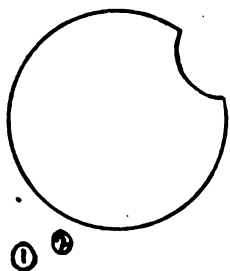


FIG. 61.

marked 1, indicates the position of the lever when both locks were present. The position of the escape wheel tooth on the pallet marked 2 (Fig. 59) shows the tooth in the position of drop lock, and in Fig. 60 the corresponding forward motion of banking pin and lever at 2 is shown.

QUESTION:—When the bankings are in the position indicated by Fig. 60, No. 2, in what position is the guard pin in relation to the roller table edge?

ANSWER:—It is then closest to the edge of the roller table, as illustrated at 2, in Fig. 61.

QUESTION:—When the bankings are set so that both locks are present, i.e., the total lock, what is the position of the guard pin relative to the edge of the roller table?

ANSWER:—The guard pin is furthest away from the edge of the table as shown by No. 1, Fig. 61.

QUESTION:—Should the guard pin have the same freedom on each side of the roller table?

ANSWER:—Yes; the freedom should be equal.

QUESTION:—Explain how you would examine for this freedom of the guard pin with edge of table.

ANSWER:—To discover whether the guard pin has the same freedom on each side of the roller table, place a finger on the balance and guide the roller jewel into the notch and out at the opposite side. When the roller jewel has reached a position beyond the tip of the horn, cease rotating the balance and hold it secure in that position. Then, with a fine broach, observe the extent

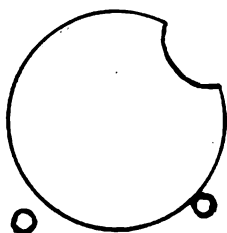


FIG. 62.

which it is possible to lift the lever off its banking. The extent of this lift represents the freedom existing between the edge of the roller table and the guard pin. Make a similar test in like manner of the guard pin's freedom on the opposite side.

QUESTION:—If with the banking pins adjusted to the position of drop lock an equal freedom of the guard pin with edge of table was discovered, would you call it correct?

ANSWER:—Yes; we would have a perfect adjustment of the guard pin as it relates to the edge of the roller table.

QUESTION:—Do we ever encounter other conditions of the guard pin and table?

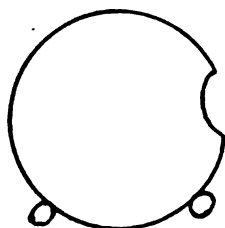


FIG. 63.

ANSWER:—We do; frequently we find freedom on one side, while on the opposite side the guard pin will bind against the edge of the roller table.

QUESTION:—Supposing when making test A we find the guard pin is in contact with the edge of the roller table on one side and an excessive freedom exists between the guard pin and the table (Fig. 62), what would this indicate?

ANSWER:—When we find the guard pin tight with one side of the roller table and excessive freedom exists on the other, as illustrated in Fig. 62, it indicates that the pallet jewels are not set to conform with the guard pin roller table action.

QUESTION:—What would you do to correct the errors, viz., too much contact on one side, too much freedom on the opposite side?

ANSWER:—Before attempting to make a

correction we would have to employ test B, as the defect involves a question of the fork and pallet jewel's action. We know the defect is there, but its correction requires the use of other tests, in order to determine the cause.

QUESTION:—In another escapement we find that when we have closed the banking pins to the position of drop lock, and replaced the balance, the watch will not run and the guard pin binds on both sides of the roller table (see Fig. 63). What would you do next?

ANSWER:—Our test discovers the error, but does not indicate the correction required. The assistance of tests B, C and D will be required to determine the fault, as we shall explain.

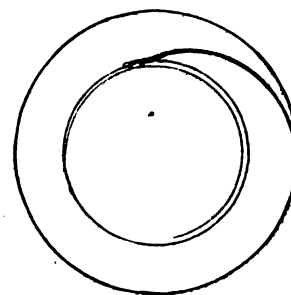
(To be continued.)

### Watch Repairing.

By H. REINECKE.

(Continued from issue of April 22.)

THE repeated allusions made to the properties of the mainspring in going barrel watches brings the subject again and again to the front. The Swiss and French watchmakers of the last century have exhausted their inventive genius to enable



DEVICE FOR SAFEGUARDING BARREL HOOKS.

them to make the application of the motive force, as represented by the mainspring, as uniform in imitation of the fusee by abandoning the use of the latter entirely. Of all the different stopworks devised in the course of time, the one with the Maltese cross seems to have survived all the others. This one has been very much improved by the addition of a pivoted brace, often seen in the finest Swiss watches in the latter half of the last century. Such a brace has the effect of retaining a part of the outer coil always in contact with the barrel rim, as it is placed somewhat below the hook, thus securing that part of the spring in action, which has its normal temper, an advantage which not only arrests the effort of the hand in winding, but also prevents the spring from being pulled too violently against the brace at the end of the operation of the stopwork and at the end of the winding.

A contrary condition would weaken the mainspring at the point of flexure and would cause the coils of the spring to be pressed too firmly against one another. There seems to be no doubt that such an arrangement with the pivoted brace and the Maltese stopwork comes nearer the action of the fusee than any other device yet offered when applicable to the manufacture of medium-priced watches. It is unfortunate that in the course of business the watch repairer





Lifting Watch so Dial Faces the Wearer



Watch worn on chain as a pendant, pinned to garment as additional security



Showing Watch Worn with Dial Outward

# Brooch and Case Combined

Which Enables a Watch  
to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

## Dubois Safety Chatelaine Brooch Watch Case

Patents Pending in U. S. and Foreign Countries.  
Patented July 25, 1905; May 21, 1907. Patents Pending.  
Patented in Foreign Countries.

**MERITS**—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

**UTILITY**—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

**ARTISTIC AND PRACTICAL**—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed under Wachter Patent.  
Patented July 25, 1905; May 21, 1907.



Watch worn as Chatelaine, showing it lifted to read the time



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

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Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine

Side View  
Showing Watch Turned in Swivel Brooch



meets with many watches from which accurate timekeeping is expected, the original stopworks having either been removed on account of some trivial difficulty or because the stopwork was believed to be more of a nuisance than a benefit. To many who have met with break-downs of barrel hooks and other damages, a plan of hooking that will render it almost impossible for the wearer to break the hook in a barrel without a stopwork may not be unacceptable. It is not original, as it is illustrated in Sauner's Treatise, and is here represented in the figure.

As a suitable addition to the foregoing it may be mentioned that the old device of the English, where the hook is firmly riveted in the spring, comes somewhat near the Swiss brace, as the hook riveted in the spring will maintain the hand-lever end of the spring lying against the rim of the barrel.

(To be continued.)

### A Street Clock with 20 Dials.

AFTER 15 months' work, J. Jessop & Sons, San Diego, Cal., have completed their attractive street clock at an expenditure of \$3,000. The clock is erected immediately in front of the firm's jewelry store. It is said to be the first street clock



A CHIMING STREET CLOCK.

ever built with 20 dials. The works are visible and enclosed in plate glass. The clock records the month, the day of the week and the date. It is 20 feet high over all and each dial measures four feet in diameter. The entire timepiece is surmounted by an eagle.

The north dial has a center dial two feet in diameter, indicating San Diego's time. This dial is surrounded by 12 smaller dials each about 10 inches in diameter, telling

the time in the following cities: New York, London and Liverpool, Paris, Berlin, St. Petersburg, Calcutta, Tokio, Hong Kong, Melbourne, City of Mexico, Milan and Capetown. The cities east of San Diego are fast, those west slow time. It will probably take several weeks to regulate the clock so that it will keep correct time. The dials and clock movement will be illuminated at night. This clock had its inception in the brain of J. Jessop 12 years ago. He is very proud of the achievement as it is the crowning glory of his 35 years' active business career.

The construction of this clock is entirely original to begin with. Original drawings were made, then patterns of every part were constructed, and even special tools had to be designed and made by them for this particular work. The jewels, some from their own mines, were made in their own shop. Among the jewels used are the tourmaline from Mesa Grande, and California jade, topaz and agate. In the construction of this clock, the best gun-metal and the finest steel were used, even the large plates being damaskened like a watch. The escapement is what is known as the gravity precision escapement, and has several novel improvements of the firm's own invention. The motive power is a 200-pound weight, and the clock winds itself automatically.

Many unforeseen obstacles had to be surmounted, but the horological skill of this firm was ample to overcome all these difficulties. Chimes of eight tubular bells will be installed later. These have been delayed in construction owing to several important improvements, which are being patented.

This clock movement was exhibited at the Sacramento State fair last September, and was awarded a gold medal. J. Jessop & Sons were also awarded a prize at the State fair in 1906 for two complete watch movements they made, which were stated to be the only watch movements ever made in a jewelry store in California. Also a silver medal was awarded to Richard Jessop for constructing a micrometer caliper. This caliper will divide an inch into 10,000 parts.

Joseph Jessop came to San Diego direct from England 17½ years ago, and has resided at San Diego and Coronado ever since, with the exception of two years at Miramar. He established the present business over 15 years ago.

### Waiting for the Hour Hand.

"MY goodness!" said Mr. Billtops. "I can't wind the clock!"

"What's the trouble, Ezra?" said Mrs. B. "Why, the pointer is right over the keyhole," Mr. Billtops said.

Mrs. Billtops looked up at Mr. B. and the clock he had set out to wind, and a glance was sufficient.

"Of course it is," she said. "It's 8 o'clock and the pointer is always over the keyhole at 8 o'clock. Now you will have to wait till the pointer gets past, then you can wind it."

And then Mr. Billtops, who, with all his years, is in many ways most unsophisticated, sat down to read the paper to wait for the hour hand of the clock to get past the 8 o'clock keyhole so that he could wind it;

but before beginning to read he laid the paper on his knee for a moment and, looking over at Mrs. B., said:

"Why, I never knew that before about the pointer and the keyhole."

"Well, Ezra," said Mrs. Billtops, who in the course of her multifarious household duties has set balky clocks going and oiled clocks with a broom splint, who knows more about clocks than Mr. Billtops would in a thousand years, and who could beat him at mending anything seven times around the globe, "it's always been so, only I guess you never happened to notice it. And it's just the same at 4 o'clock, only you never noticed that because you are not home to wind the clocks at that hour; and you generally wind them before 8, so you never noticed that."

"I don't pretend to be a clockmaker, Ezra," Mrs. Billtops continued, "but I guess it comes about something like this:

"In a clock that winds with a key you have to have two keyholes, one for the running part and one for the striking part; and now these keyholes might have been put in the upper part of the clock face, by the 2 on one side and the 10 on the other, but I guess the original clockmakers didn't put them there because the old-time clocks were all big clocks, and that might have brought them up too high to be reached conveniently, so they put them down in the lower part of the face, where they would be handier, where you now always find them, one on one side by the 4 and the other on the other side by the 8."

"And so, twice a day, when the hour hand is at 4 or at 8, it covers the keyhole there, and then you have to wait for it to get by before you can wind the clock. And then, of course, you know the minute hand goes round the clock face every hour, and so, though in its travels it doesn't stay long, it covers each keyhole every hour. So you see, Ezra, there are really altogether a good many times in the course of a day when you can't wind a clock, though there is really nothing in this to be surprised over when you once realize it."

And at the end of this little discourse Mr. Billtops looked up at the clock that had surprised him, and, seeing the hour hand now sufficiently clear of the keyhole so that he could get the key into it, he wound the clock to make sure that he would not forget that, and then, as he sat down again, he cast one more admiring glance at Mrs. Billtops, thinking to himself as he did so, before taking up his paper, that while she might not be a clockmaker, she certainly was a most wonderful woman.—*New York Sun*.

One of the features of the National Convention of the Daughters of the American Revolution at Washington, D. C., recently, was the presentation of a handsome Colonial Hall clock to Memorial Continental Hall by the Berks County Chapter, D. A. R. The clock, which was made by J. E. Caldwell & Co., is designed along Colonial lines, to harmonize with the interior decoration of Memorial Continental Hall, the national headquarters of the D. A. R. The case is of well-seasoned mahogany, showing a fine grain and polish. It stands 10 feet high and is two feet seven inches wide.



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WALTHAM, MASSACHUSETTS





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If your jeweler cannot supply you, write to us for the name of one who will.

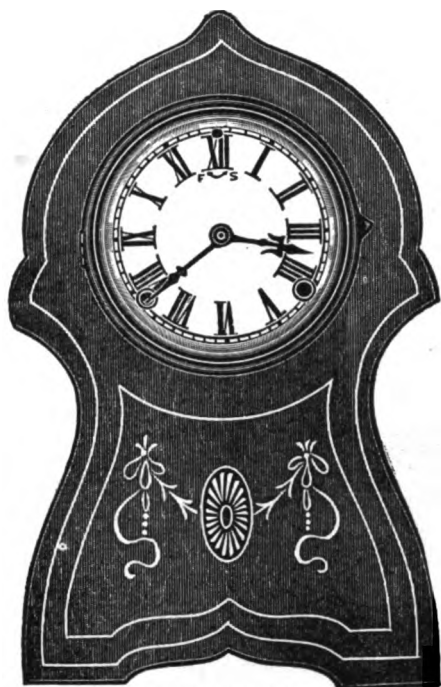
**Elbert Hubbard visited the home of the HOWARD Watch and wrote a book about it. If you'd like to read this little journey, drop us a postal card—Dept. C—we'll be glad to send it to you. Also a little catalogue and price-list, with illustrations actual size—of great value to the buyer.**

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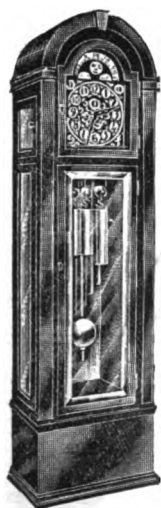
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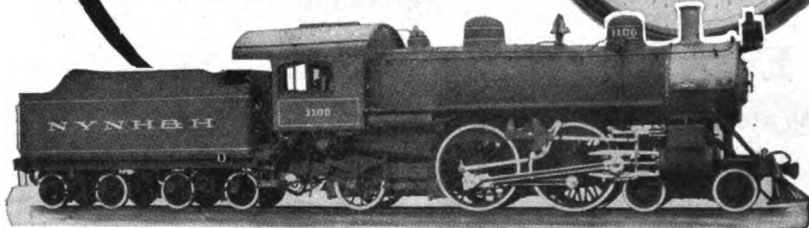
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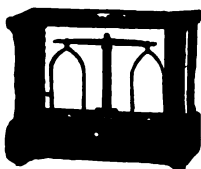
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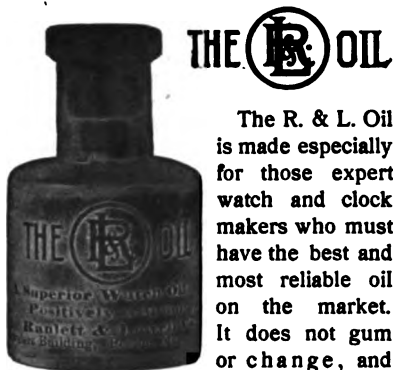
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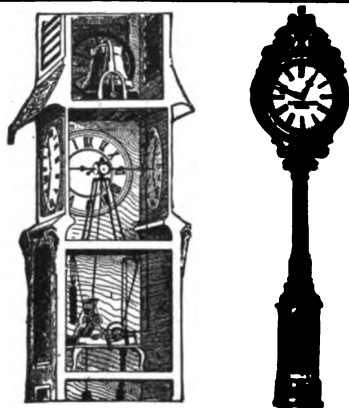
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THE CROWN PATENT SAFETY GUARD



For Scarf Pins, Pins. The most adjustable one invented. Price, \$1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, \$1.00; 14k., \$1.25. M. OROHN Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

Studs and Lace

**JACOT MUSIC BOX CO.**

**MIRA MUSIC BOXES  
AND MIRAPHONES**

39 UNION SQUARE - NEW YORK.

WORKSHOP NOTES

for Jewelers and Watchmakers

Cloth :: Postpaid, \$2.50

Published by  
The Jewelers' Circular Pub. Co.,  
11 John St., New York



# S. MARTIN

## Jewelry Auctioneer

205 Farwell Avenue  
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jacard & King Co., of St. Louis, Mo.; also the M. Scooler Co., of New Orleans, La.

Send for Book on

**"How to Run an Auction"**





# STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## Original Suggestions for Constructing Artistic Shelving

Written Expressly for the Jewelers' Circular-Weekly by C. W. Coumbe

WHILE nearly every branch of the jeweler's retailing methods has been advancing each year both in generality and detail, there is one division of the many parts that go to make up a perfect whole in storekeeping that has been "standing pat" for many years. The inevitable strings of parallel shelving exist to-day as they appeared to our great-grandfathers. True, standards, or supports, that uphold the shelves themselves are often tastefully and,

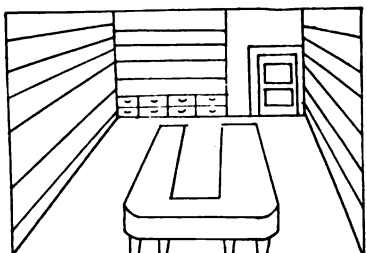


Fig. 1.

at times, even artistically elaborated as columns or pilasters with or without architectural or other decorative treatment. But the same unbroken line of innumerable rows of shelving monotonously persist in rising tier upon tier in tedious perspective the length of the store's wall space.

One great improvement that tends to break the extended lines to some extent, so far as the eye is concerned, is the placing of glass cabinets at intervals at right angles to the shelved wall line, thus intercepting the view of the prolonged wall casing and creating a break in the view line. This innovation, in those few cases where it is brought into play, leaves a species of recesses which afford ease to the vision while permitting the display of an increased quantity of stock.

However, it is the desire of many jewelers (proud of the extensive dimensions of the floor space for which they pay such princely rentals) not to "hide under a bushel" the long wall line that so clearly enforces on the eyes of patrons the great area of the store devoted to their investigating visits. Hence the wall cases must inevitably remain open to view throughout their entire length and the eyes must get

sore at the sight of those drear and monotonous parallels extending from end to end of the great store's length.

Beyond the flatness and "stringy" effect that tells so tiringly on the eyes there is another far more detrimental effect that the retailer probably has never taken into consideration. In selecting a purchase of art wares such as are displayed on those tiers of shelves it is a great hindrance to have the patron's vision distraught. Yet with no break in the line of display the intending customer absolutely cannot fix his intelligent attention on any single object because the one to its right or the one on its left side obtrudes its presence as a rival attraction and disturbs both mind and vision of the prospective and prospecting purchaser. His only chance of a careful examination of an object is to have the salesman take it down from its companion display pieces and place it in the patron's hands (a risky operation, anyhow), or to place it by itself upon a nearby table or show case for closer inspection.

Now, if there be any line of retailing where an artistic effect assists sales in the retail more than that of the jeweler, the writer has yet to learn what that line of business is. The jeweler deals exclusively in art works. An artistic "setting" for such wares is a prime need. A fine painting needs the embellishment of a fine frame to bring out its inherent value. Handsome art ware such as the retail jeweler handles certainly requires all the art surroundings that the cabinetmaker's talent can bring forth. Facing these facts it would appear strange that these everlastingly prolonged tiers of shelves still maintain their presence in so many of the very best stores. They show off just a bewilderment of "stock" instead of artistically presenting and "setting off" a set of pieces or a single fine art work. Let the shelves conform to the goods and do not allow your fixture man to force you into attempting to squeeze your varying articles de luxe into unvarying rows.

Art thrives by copying Dame Nature. Where in nature do we find counterparts to the fixture-man's wide-stretched ladders? Nature forbids mathematical straight

lines. Her terraces have their convolutions, her landscapes are full of lines of intersection. And all the artificial glazing and varnishing of oak, walnut or mahogany cannot make art fixtures for an art store unless natural play be given to their outlines.

Let us try to illustrate the argument with examples. Some few details in "black and white" should better tend to prove our contention than bare words alone.

In Fig. 1 an attempt has been made to roughly sketch the prevailing shelf malady. Of course, the disease is not as bad as it is therein depicted. There are uprights, or stanchions, in front of tiers of shelves to hold up and give stability to the structure. The length of an ambitious jeweler's store is, say, 50 feet, and a wall casing 50 feet long would probably boast of some eight or

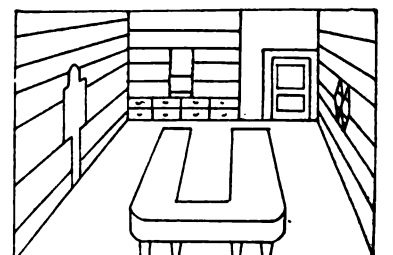


Fig. 2.

10 such standards. But the circumscribed size of an outline drawing adapted for the pages of THE CIRCULAR-WEEKLY permits an inch or two at most to represent that entire 50 feet of wall space. It does not require any very deep thinking to conceive the effect of say eight posts within an inch space in that sketch (Fig. 1). The terrible example that it is here desired to illustrate in harrowing parallel would be killed deadlier than a door nail. Hence the necessity of availing one's self of the artist's license and leaving out every one of the posts so as to accentuate the painful and naked truth of the existing situation.

Fig. 2 was drawn with the idea of at least relieving the conditions with one "break" in each wall of shelves. From an artistic standpoint it is a dismal failure. But at least it goes to prove that the barest kind of an excuse at interrupting the lines of shelves reduces the hideousness of the bare fixtures in prolonged perspective.

(To be continued.)

Ray Strausberger, Weissport, Pa., has purchased the business interests of Mr. Fenstermaker, Slatington, Pa.



## Storekeeping Department.

### The Attractively Furnished Store of A. Bergeda & Bro., Nashville, Tenn.

A PHOTOGRAPH of the interior of the store of A. Bergeda & Bro., Nashville, Tenn., is shown below. The main walls of the store are covered with two-toned stripes having a silk metal teko effect, the predominating shade being green. A relief decoration, finished in gold and wrought in the form of a festoon frieze, occupies the base just below the gold cornice in the angle.

The wainscoting in the diamond and watch departments is covered with gold Japanese cloth, hand finished, with a touch of green lacquer, making a very beautiful combination. A rail separates this from the teko walls referred to above.

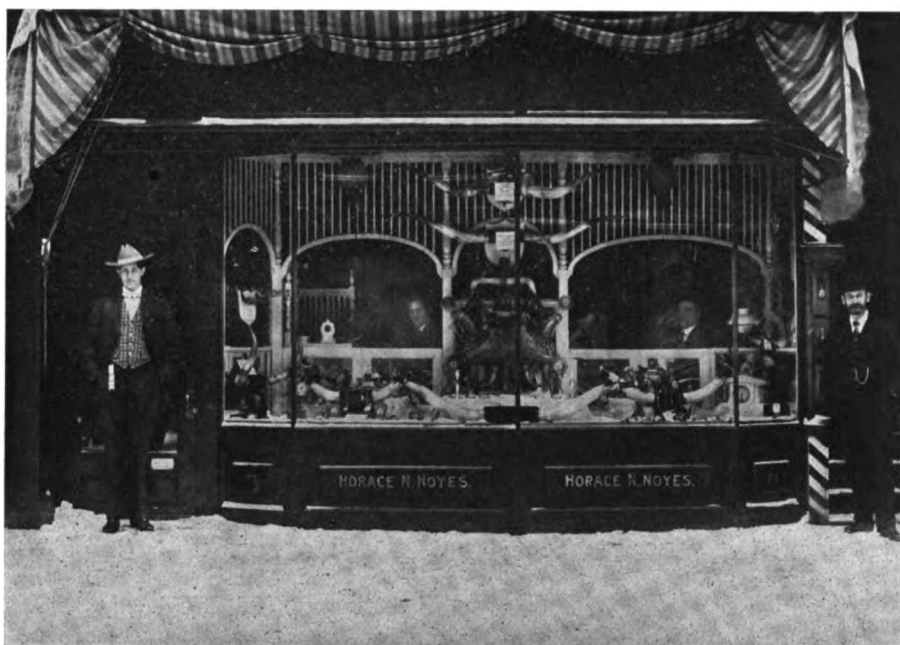
The ceiling is covered with a watered silk effect, done in green and cream and harmonizing with the decoration on the side walls. The decoration of the ceiling was secured by forming panels of relief decoration finished in gold. The main object of the designer was to make the entire color display harmonize as pleasingly as possible.

The chandeliers are massive looking and present a very rich appearance. Three chandeliers are finished in brush brass, while 14 electric wall bracket lights are finished in the same way. Both gas and electricity are used to illuminate the store.

The floor is covered with a fine quality of linoleum, designed to imitate inlaid

### An Arm Chair Made of Horns.

A WINDOW display in the store of Horace N. Noyes, Haverhill, Mass., has been attracting a great deal of attention.



SHOW WINDOW IN STORE OF H. N. NOYES, HAVERHILL, MASS., WITH UNIQUE CHAIR MADE OF HORNS DISPLAYED IN THE CENTER.

The display consists of an arm chair made of 11 carefully selected and finely matched pairs of horns, no two pairs being alike.

many years ago, when he was the leading horn comb manufacturer in the country.

Other interesting features of the exhibit are a series of seven pairs of horns running in width of spread from one foot up to

seven feet. Each pair is perfectly matched and highly polished, and each is representative of important cattle-raising sections. The smallest ones, with one-foot spread, are from a New England heifer. The "two-footers" are a very fine specimen of Vermont horns. The "three-footers" are from Austria. The "four-footers" are representative of the west. The "five-footers" are a very handsome pair from a Texas steer, and are a type of what was once very common on the cattle ranges of the southwest before it became customary to dehorn the young stock.

The South American pampas have furnished a beautiful, slender pair of six feet spread. South Africa, the home of big game, has contributed the mammoth pair of over seven feet spread, from a wild steer's head. Mention should also be made of a very rare chocolate-colored pair from the Alps, of a type very distinct from all the others.

This exhibit is not only unique and attractive in itself, but is being very cleverly used to display bracelets chains and other articles of jewelry, even diamonds. A diamond ring worth \$175 encircles the tip of each horn of the largest pair, very appropriately, as South Africa was the native home of each.

In answer to many inquiries, Mr. Noyes wishes it stated that these horns are not for sale, but for exhibition only.

True economy in advertising often means what apparently seems a lavish waste of money. No great advertising success was ever achieved without a liberal unloosening of purse strings at the right time and in the right place.—*Business Problems.*



INTERIOR VIEW OF THE STORE OF A. BERGEDA & BRO., NASHVILLE, TENN.

hardwood. The office and business equipment are first class in every respect.

The Bee Hive Jewelry Co., Wilkes-Barre, Pa., has erected a large illuminated advertising sign outside of the establishment. The sign contains 100 electric lights.

The center of the seat is covered with the skin of a gray fox bordered with the skin of the ocelot, the South American leopard.

This chair is very ingenious in construction and artistic in effect, and cost much time and money. It is valued very highly by Mr. Noyes, as it was a gift to his father





# RETAIL JEWELERS ADVERTISING

**June Wedding Advertising—How It Should Be Done**  
Written expressly for THE JEWELERS' CIRCULAR—WEEKLY.

**O**UTSIDE of the Christmas business there is nothing that means more profitable sales than the June wedding business, which brings in purchasers who want

stock and a large variety to suit the seeker after wedding presents. It takes the same amount of patience that is necessary in order to sell Christmas stock.

to make as much of a show as possible for the money.

Of course, it is necessary to have commenced back a long time to have the reputation that is so valuable in the jewelry business. If you know that you haven't already that reputation you can't begin any sooner to try for it. While you may not be able to advertise yourself into first place for this June, there are more Junes coming, and if you are in business to stay, as you doubtless are, it is none too early now to build for future years.

Begin your June wedding advertising at once. People who have intimate friends or relatives to be married know it a long while in advance and begin early to make plans for the purchase of presents. Often whole families will combine to make the gift more handsome, and such gifts when as elaborate

Buy Now

**MANY DIFFERENT DIAMONDS**

Buy Now

**Wedding Gifts, Traveling, Entertaining, Camping, Motoring, Prize Contests.**

Everything in the Jewelry line that is useful and necessary during the summer months.

**Prize Cups, Medals—**  
Sovereigns, Commemorative Medals, Souvenir Photos, Sporting Trophies, Wine Coolers, Rifle Caps, Beer Cans, Golf and Country, Auto Shields, Football Shields, Club Shields, Badminton Rackets, Golf Balls and Puffs, Golf Tees, Golf Bags, Golf Clubs, Golf Shoes, Golf Socks, Golf Hats, Golf Gloves, Golf Umbrellas, Golf Bags, Golf Clubs, Golf Shoes, Golf Socks, Golf Hats, Golf Gloves, Golf Umbrellas.

Every effort made to have just what is wanted in every assortment.

Home and East Water St. O. A. ZEDLER, Manager.

**...JUNE WEDDINGS...**

Our thoughts are turned to the June Bride. Of all her gifts probably the most cherished would be a chest of silver. Of all the places to buy it, whether Sterling or Plated ware is wanted, why not select it here.

We have 15 exclusive patterns to select from.

30 years of square dealing in Lauenburg is our guarantee.

*Wuerthel*

**Today**

Ashby Jewelry Co.

**Summer Watches....**

Presently you only want to take your very best watch, every one of them.

Presently your gift, which is to be given to another, is more to be desired.

**We Have Special Watches for Summer**

They are very fine, cheap to give, and will last you.

**Cost From \$5 Upwards**

You will enjoy wearing one.

**J. J. Freeman & Co.**

Watch Dealers

267 Summit Street

**The Increasing Demand each season for Graduation Gifts**

Attention is called to the fact that the demand for graduation gifts is increasing rapidly. The jewelry line is especially popular for this purpose. The following are some of the most popular items:

**RUGH CONNOLLY**

Jeweler and Silversmith

Corner State and

Grand Street

**June Wedding Stationery**

which conforms in every detail to the highest ideals of refined taste.

Your order will be completed within the shortest time necessary for the perfect execution of fine engraved work.

Correct styles sent upon request.

**JACCARD JEWELRY CO.**

1017-1019 WALNUT

**Gifts For Graduating Week**

We have a large stock of gifts which will appeal especially to the young people of the town. The following are some of the most popular items:

**Petz & Thiry**

Jewelry and Silversmith

12 NORTH AVE.

**We Want Your Wedding Present Business**

**And Are Very Certain That We Can Please You Thoroughly**

Our store is devoted to the wedding business. We have a large stock of gifts which will appeal especially to the young people of the town. The following are some of the most popular items:

**Geo. T. Brodman, Inc.**

Gold and Silversmith

174 Main St.

Hempden, Conn.

**Bridal Gifts**

Unskilled setting will destroy the beauty of a JEWELLED RING or BROOCH. Our experts make the most of every precious stone they handle. Original designs for Bridal Gifts.

**Louis Eover Co.**

JEWELERS

Wells Building Second Floor

We have a reputation of price

**Wedding Gifts of Use, Beauty and Quality.**

CITY SILVER and SILVER for the bride, mother and guests. Our experts make the most of every precious stone they handle. Original designs for Bridal Gifts.

**Nuse's Jewelry Store**

Established 1885

EXAMPLES OF ADVERTISEMENTS THAT ARE AVAILABLE DURING THE MONTHS OF MAY AND JUNE.

high class goods and often very expensive ones. There is nothing cheap about the wedding gift trade.

In connection with the expectation of this business as with any other, it is, of course, plain that the man who does not have the goods cannot sell them. It takes a good

The store that has the reputation of being the best in town has a drawing card at this time, inasmuch as when we send a wedding gift which is to be laid on the table beside a hundred others, where not only the gifts will be compared, but the names on the boxes as well, the giver wants

as a chest of silver are not bought without a good deal of consideration.

There is an old saying that a bride must wear "Something old, something new; Something borrowed, something blue." With this as a title it is possible to get up an attractive booklet advertising June wed-

Digitized by Google



## Retail Advertising Department.

ding goods and incidentally showing the public that you are carrying a line of goods second to none.

A good size for a jewelry store booklet is about five by seven inches, with as many pages as can be well filled. Suppose you supplement your newspaper advertising with such a booklet, using an artistic cover paper in the most suitable color your printer has with the title in good, clear type and with nothing else but the title on the front cover.

Something old, something new,  
Something borrowed, something blue.

That title itself will lead every woman to look inside. Leave the inside cover pages plain and on the last cover page, the back of the booklet, simply place your store name and address beneath your standard guarantee, for you undoubtedly have a guarantee that you apply to all reliable goods. That guarantee ought to be couched in a brief and comprehensive form and always used in the same language. For instance, let that last cover page read:

Our guarantee means that if the goods aren't  
right, we'll make them right.  
Jones' Jewelry Shop, Jonesville, Ga.

On the first inside page of the booklet begin like this:

### WEDDING DAYS.

With June come the wedding days of many of our friends. We want to remember them with attractive gifts. The giving is a pleasure and the choosing of gifts also a pleasure in a store where the stock is complete.

Nothing gives better satisfaction as a wedding gift than silverware. The bride wants it to add to the beauty of her table and it lasts for years to keep the giver in mind.

Silverware of our quality wears as you expect it to wear. You can count upon a gift from our stock giving just the value you pay for.

Our principle will not allow us to sell for gifts that the giver will never see again goods that will not prove first class in every way.

We want every seeker for wedding gifts to feel at liberty to come to our store and spend as much time as desired in seeing what we have. If a customer does not buy, we are just as happy. No grouchy clerks here and no trying to force goods not wanted upon the visitor.

This page should be followed by pages of talk about the different lines which you sell for weddings. If possible there should be several small half-tones illustrating the goods. It is better, though, to depend upon type effects than to use illustrations that are not first class in every way. Use good stock for the inside of the booklet; coated book if you use half-tones, and fine antique laid if no cuts are used.

Don't use too small type; nine-point face is small enough, and it should be leaded and paragraphed so that it will look easy to read. A page set solid looks forbidding to the eye and is passed by when one well broken up with indented paragraphs is attractive.

In connection with the wedding gift advertising, take pains to mention that you are ready to box all presents in shape for ship-

ment and to make the shipment, saving the purchaser all trouble in the matter. If the gifts are for local weddings, guarantee safe and prompt delivery and take pains to do the work right.

To relieve a person once of all responsibility connected with getting the gift delivered and to treat the matter carefully and do the work well means to have that customer come back when there is occasion for another wedding, and, further, the way that you deliver wedding gifts to a bride will have much to do with your getting that bride's business when it comes time for her to send gifts to all those people who have remembered her.

The windows ought to be made to help sell wedding presents and when the buying time approaches there should be tasteful decorations, using the lines that are most in demand, with cards calling attention to the fact that you carry a big line of no duplicate goods—goods which will be sold no two alike. The duplicate wedding gift is a bugbear of all wedding present buyers.

If you do not carry in stock wedding chests of silver, so that they can be displayed in the window, use cards giving the prices and saying that you will order such chests and get the contents in any pattern desired.

You can match any pattern, and it is well to let people understand that you will get silverware for them to match the pattern of anything which any other friend of the bride may be getting.

While price is, of course, a matter of importance to almost every one in the purchase of wedding gifts, as in other things, yet be sure that in every possible case you sell the best article you can, the best value possible for the money. It is not difficult to raise a customer a grade on almost any kind of gift and the better the article you sell, the better the giver and the receiver will be satisfied, to say nothing of the increase in your own profits.

Use no cheap advertising in pushing wedding gifts. Do not send out direct advertising that is poorly printed or made on cheap paper. The best is the only thing that will give the impression that your store is the store that has the reputation.

Let your newspaper advertising of wedding gifts be somewhat dignified and especially let it carry the impression of stability and responsibility. The goods you sell at such a time cost too much money for people to be attracted by anything at all flippant in style of language.

Above all things, do not wait until the middle of June to begin the wedding advertising. Wedding invitations go out two weeks ahead of time and an early June wedding will be the cause of purchases in the middle of May. Better too early than too late with any kind of advertising.

The advertisements shown on the adjoining page were used by the Ashby Jewelry Co., Colorado Springs, Colo.; Abe Itkin, Butte, Mont.; C. Preusser Jewelry Co., Milwaukee, Wis.; Wuerth & Son, Leavenworth, Kans.; Louis Esser Co., Milwaukee, Wis.; F. L. Nuse, Titusville, Pa.; Geo. T. Brodnax, Inc., Memphis, Tenn.; Petz & Thiry, Detroit, Mich.; Hugh Connolly, Detroit, Mich.; J. J. Freeman & Co., Toledo, O.; Jaccard Jewelry Co., Kansas City, Mo.

## A Modern Fable.

THE "modern fable" appended below is being distributed on attractively printed slips of paper by the Miller Jewelry Co., Cincinnati, O.:

Once upon a time there were two men, Mr. Optimistic and Mr. Pessimistic, who made up their minds they would enjoy a day's fishing. They expended a large amount of money for tackle, dug a nice lot of worms, caught some good fat frogs and met on the shore of the lake.

Mr. Pessimistic said: "It smells to me a little like rain, it seems to me I can see a cloud over there in the sky, and I tell you right now I am not going to take any chances by going out on the lake until conditions change. The boat might tip over, you know, and then I would lose all of my expensive tackle. Even if the boat didn't spill me out, if it rained I would get wet, if I got wet I would catch cold, if I caught cold I would have a fever, and if I had a fever I would probably die, so I am going to stay on shore until everything is more favorable."

Mr. Optimistic said: "Well, you can stay here, count your worms and eat your frogs if you want to, but I am going out. I have put a lot of money into this outfit. I have got some good fresh bait, and a little cloud doesn't scare me a particle. Suppose we do have a shower; the sun will soon come out, and, anyway, you would dry off just as quickly in the boat as on shore; besides all that, I want some fish and I am going to have them."

All day long Mr. Pessimistic sat on the shore waiting for the storm which never came. His worms dried up, his frogs died, and at night when Mr. Optimistic came in with a big string of fish he cursed his luck, said everything always went against him, and then teased Mr. Optimistic to divide his fish with him.

Moral: Simply because Wall Street was foolish enough to get its feet wet is no reason in the world why the entire country should stand still and shiver. Don't scuttle the ship or let the bait dry up. Put on fresh bait, a pleasant look, and trust in Providence; but don't forget to throw out your line. No man ever caught a mess of fish who jumped out of the boat, ran up in the woods and kicked a tree. The country was never in better shape than it is this very minute, with "bumper" crops and good prices; all we need to do is to displace foolish fear with intelligent confidence. Business conditions will again be normal just so soon as the mind of the people is normal.

"New Things for Summer Wear" is the title of a well-printed and attractively illustrated folder which is being distributed by Henry Birks & Sons, Montreal. The stock illustrated includes attractive hat pins, veil pins, buckles, etc. The text is printed in olive green and the half-tones in black. Examples of neatly engraved wedding stationery are also shown by the same concern in a folder three and one-half inches wide by five and five-eighths inches high. Prices are quoted in this folder of visiting cards, wedding invitations, announcements, etc.





# SHUROLDA



## Automatic Scarf Pin Protector



14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY



To Release Pull the Ball



Pat. Mar. 13, 1907.  
No. 847,164.

To Release Pull the Ball



Pat. Mar. 13, 1907.  
No. 847,164.

## STERN & CORN

71-73 Nassau St. NEW YORK

1 2 3 4 5 6 7 8 9 0

1908

A B C D E F G H I J K

## Alphabet and Figures

FOR CLASS RINGS, EMBLEMS, ETC..

1  
9  
0  
8

## HERPERS BROTHERS,

### SETTING MANUFACTURERS,

Newark, N. J.,

1908

1  
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8

1908

A B C D E F G H ETC.

1908

## ARTHUR MARSON

INC.

MAKERS OF

Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM


Manufacturers of the

SMALLEST SPRING RING on the market for Neck Chains

SEND FOR SAMPLES

23 MARSHALL ST., NEWARK, N.J.

## CRUCIBLES.




Jewelers' Supplies, Etc.

Established 1860.

J. & H. BERGE,

96 John Street, NEW YORK.



## PATENTS

obtained on inventions and designs. Trade marks, prints and labels registered.

R. W. BISHOP,

ATTORNEY-AT-LAW,

908 G Street N.W., Washington, D.C.

S

END YOUR SWEEPS to the

## Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS

Office, 513 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO

Highest Price Paid for Gold, Silver and Platinum    Platinum and Gold Fillings Refined by the Russian Method



## A Small Compound Sand Blast

Price, \$20.00      Foot Bellows, \$6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : :

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files, equal to the best imported; Gas Furnaces, for Melting, Annealing, etc., etc.; Positive Pressure Blowers.

### E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



## SAND BLAST

\$15

AND UP Guaranteed

FOR ALL CLASSES OF WORK Used with Foot Bellows or Blower

## PRESSURE BLOWERS

\$17

and UP

For Sand Blast, Gas Appliances, etc. NOISELESS—STEADY FLOW

## JEWELERS' MACHINERY

and Work Benches

ENTIRE PLANTS LARGE OR SMALL EQUIPPED

## LEIMAN BROS.

145 BRILL ST. NEWARK, N. J.

139 CENTRE ST. NEW YORK

## MANUFACTURERS





# WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]  
No attention paid to communications unless accompanied by full name and address of the writer.

**QUESTION No. 2128.—To Cement Pearls to Jewelry Stems.**—Kindly inform us how to cement pearls to jewelry stems.

B. & D.

**ANSWER:**—For cementing pearls to the stems, a strong cement should be used, and one of the most useful as well as reliable is Jewelers' Armenian Cement, which is for sale at many places. This cement is made by dissolving five or six bits of gum mastic, the size of a large pea, in as much spirits of wine as will suffice to render it liquid. In a separate vessel dissolve as much isinglass (previously softened in water, though none of the water must be used) in rum, or other spirit, as will make a two-ounce phial of very strong glue, adding two small pieces of gum ammoniacum, which must be rubbed or ground till dissolved. Then mix the whole over sufficient heat. Keep in a closed bottle. When ready to use, heat the bottle in hot water. Carefully cement the parts together after warming them.

**QUESTION No. 2129.—Black Finish on Opera Glass Barrels.**—Will you please tell me how the dull black finish is produced within the barrels of opera glasses, telescopes, etc.? Tell me what kind of cement is used in the factories for cementing whole pearls on the little stems in jewelry. We have used the white wax or a similar substance, but this does not hold as the factory work.

B. & D.

**ANSWER:**—The barrels of telescopes and opera glasses are usually made of brass, copper, zinc, aluminum, silver or German silver and oxidized on the inside to a dull black finish. Liver of sulphur, or platinum chloride, will oxidize silver and copper. The other metals should be plated with either of the two and then treated with the oxidizing fluid. The liver of sulphur is simply dissolved in hot water and is applied to the inside of the thoroughly cleaned barrel by means of a sponge, or one end may be held firmly against a cork and the liquid poured in and allowed to remain a little while until the desired shade is obtained. Rinse off, dry and protect the black with a coat of black lacquer. In many cases a dead black lacquer alone will produce the black surface, especially if two or more coats are put on. If the barrels are aluminum, cover the inside with a thin coating of linseed oil and warm the outside of the barrel over an alcohol flame until the inside turns black, then cover with black lacquer. The lacquers can be purchased from any of the platers' supply houses.

**QUESTION No. 2130.—Polishing Black Marble Clocks.**—Kindly tell me the best method of polishing a black marble clock.

Also tell me how to polish the white marble of a soda fountain.

P. B.

**ANSWER:**—Black marble, such as is used for clocks, can be polished with the following: Linseed oil, four ounces; elemi, one-half ounce; methylated spirit, two ounces; turpentine, five ounces; acetic acid, one-half ounce; water, three and one-half ounces. Dissolve the elemi in the methylated spirit and strain. Mix with the oils and add the aqueous fluids. For polishing white marble make the following dressing: Pure beeswax, 10 parts; Japan gold size, two parts; spirits of turpentine, 88 parts. The mixture is of a creamy consistency, and should be applied in small quantities, with the aid of a piece of white flannel. If the marble is plain white, then a white wax should be substituted. The same preparation can also be used on any of the woodwork on the soda fountain.

**QUESTION No. 2131.—Hardening Soldered Pins.**—When soldering broken pins on jewelry, they are soft and bend very easily. How can I harden them so they will be as stiff as they were before repairing them?

H. S.

**ANSWER:**—Soldering broken pins will always soften them, and they must be hardened again by some means to give them stiffness. The stiffness can be produced by several ways. One is to hammer lightly all around with a smooth-faced hammer in such a manner that the pin remains round and smooth. Another way is to rub a steel burnisher all around, by placing the pin on a flat board to prevent bending, using soap-suds to prevent the burnisher from biting into the metal. Still another method is to twist the pin around several times where it is soft, then hammer smooth, file and polish. This method will often break the pin where soldered, and should be used only on certain jobs.

**QUESTION No. 2132.—Frosting Glass.**—How can we frost the glass front of a clock? I also want to draw figures on the glass.

F. G. & Co.

**ANSWER:**—If the glass is flat and can be laid down, place some fine, sharp sand on it and with a little bag of muslin filled with fine sand, powdered glass or grindstone grit and water rub over until properly frosted. If the frosting is to be done with acid, clean the glass thoroughly and moisten with hydrofluoric acid. When sufficiently frosted wash in water. There are crayons which can be purchased for drawing on glass. The following mixture can be used with a pen or hair pencil: Grind lampblack with gum water and some common salt.

**QUESTION No. 2133.—Polishing Agate**

**and Alabaster.**—How can I polish pieces of agate and alabaster?

P. A.

**ANSWER:**—The rough grinding on agate is done on a lead wheel supplied with coarse emery and water. The smoothing is done with a lead lap and fine emery. The polishing is done with a lead lap whose surface is backed and supplied with rottenstone moistened with water. If the agate is to be slit a thin revolving disk, supplied with diamond dust and moistened with brick oil is used for the purpose. Alabaster is polished, first, with pumice stone, after which a paste made of whitening, soap and water is applied. Lastly, it is rubbed with canton flannel.

**QUESTION No. 2134.—To Polish Celluloid Combs.**—How can I polish celluloid combs that are scratched and look dull?

T. P.

**ANSWER:**—Celluloid can be polished by making a kind of putty of hot soap, free from resin, in which equal parts of fine pumice and flour of emery have been mixed.

## Soldering Aluminum.

**N**EARLY every mechanic has tried his hand at soldering aluminum, and, while some have been fairly successful, others have failed completely, says the *Brass World*. There are, therefore, many differences in opinion about the operation. The statement is frequently made that aluminum cannot be soldered, while many persons contend that this is untrue and it is possible to solder it.

An experience extending over the time that has elapsed since aluminum became extensively used has demonstrated the following facts:

1. That aluminum can be soldered.
2. That it cannot be as readily and successfully soldered as other metals.
3. That the problem of soldering is not alone in the solder, but on account of the fact that the surface of aluminum is always covered with a film of oxide. Even when freshly cleaned this oxide immediately forms. As it is white, it is not visible to the eye.

While there is no solder which allows aluminum to be soldered with the facility and success that attends the soldering of other metals, and probably none will be discovered, that of Richard's is more extensively used than any other and seems to have given as good success as any. It consists of the following ingredients: Tin, 29 ounces; zinc, 11 ounces; aluminum, one ounce; five per cent. phosphor-tin, one ounce.

This solder was first made in 1892, and has withstood the test of time better than others. Many of the so-called aluminum solders have disintegrated within a few years after the joint has been made. The solder may be applied with the soldering iron or blowpipe; and while the operation of soldering aluminum with it leaves much to be desired, it will be found as satisfactory as any for the purpose.

Burglars recently broke into the establishment of A. Musati, Connellsville, Pa., and stole 45 watches which had been left to be repaired, and all the watchmaker's tools. Thus far no clue has been obtained.



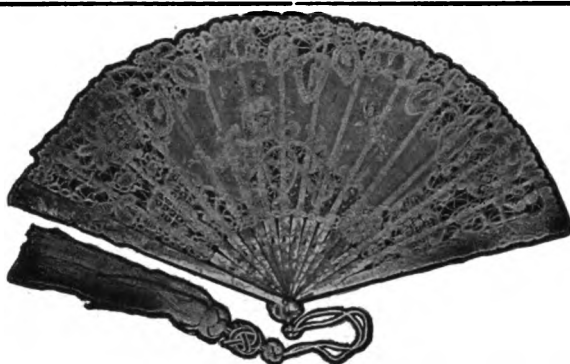
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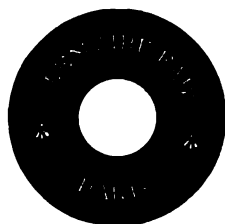
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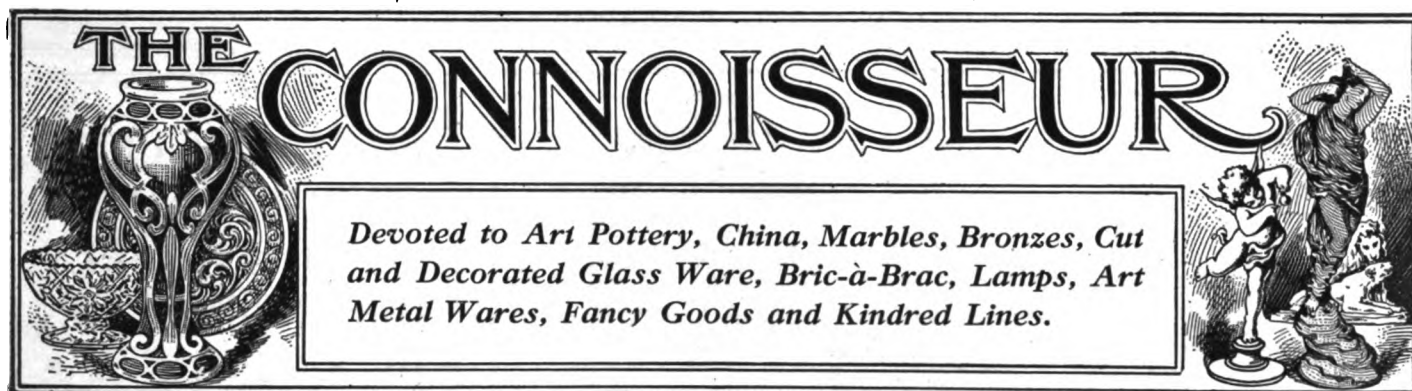
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## EARLY ENGLISH POTTERY—PUZZLE JUGS

By Clement W. Coumbe.

(Continued from issue of April 29.)

**A**NOTHER phase of fictile art into which the minds of these resourceful early English clay workers ran riot was in the direction of catering to the innkeeper and the toppers who resorted nightly to these places of liquid refreshment. Something to tickle the humor and create amusement of these tapsters was brought out in the "puzzle-jug." The puzzle-jugs were drinking vessels so devised that they balked the toper from taking a big quick drink. Some of these have an inner perforated shell and, on tilting, the liquid runs into the space between the shell and the jug's outer walls. Others were perforated (some quite artistically) around the neck, so that pouring out, or drinking, from the neck became impossible without spilling most of the contents. Again, often these jugs have hollow handles and holes in these handles so that, on tilting, the liquid ran through and spilled instead of reaching the neck.

A very common device was to decorate the outer surface of the vessel with projecting tubes. These tubes continue down to the bottom of the jug. But, the outer portion of the tubes, being perforated, it was impossible even to *suck* the liquid through them without first learning how to dispose of one's fingers in closing the perforations. Much merriment and joking at a drinker's expense must have been occasioned in the different "tap-rooms" when the newest style of puzzle-jug was placed before his drinking guests by the country ale-house landlord.

But puzzle-jugs did not find their origin in those Staffordshire potters' brains. These quaint conceits date back from more ancient times. In the British Museum is one of green glazed earthenware said to be of the 13th century. And they were made right away down to the early part of the 19th century. As a matter of fact there are existing very few in Staffordshire slip-ware. Most of those extant are in English delft ware, or in stone ware. The early Lambeth potters also made puzzle-jugs to "confound the thirsty"; they were produced also in Brampton and in Chesterfield ware.

The puzzle-jug represented in Fig. 1 is in the Willett Collection at the British Museum. It is coated with cream slip, and as the rough drawing shows, it has

perforations in the neck and spouts around the rim.

Fig. 2 represents a remarkable specimen of the puzzle-jug. A much-hatted human

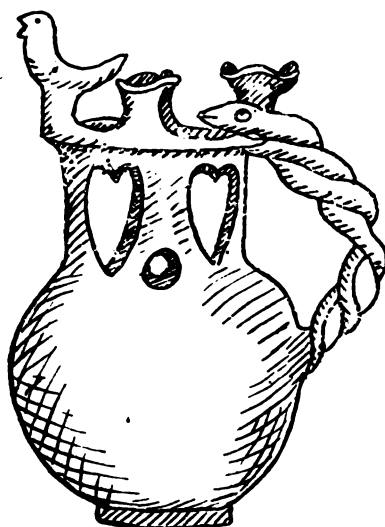


FIG. 1.—PUZZLE JUG WITH PERFORATED NECK.

figure sits on the spout forbidding egress of the liquid contents from that source. Its indescribable irregularity of rim forbids its use for purposes of pouring. It



FIG. 2.—WROTHAM PUZZLE JUG, 1669.

has the inscription H. I. H<sup>T</sup> F and the date 1669. Its height is 6½ inches. This curious utensil was made in Wrotham (Kent) and reposes now in the British Museum.

Some of these quaint wares bear very curious inscriptions such as:

"From Mother Earth I claim my birth,  
I'm made a joke for man.  
But now I'm here, filled with good cheer,  
Come taste me if you can."

Another runs:

"Here gentlemen come try your skill,  
I'll hold a wager if you will,  
That you don't drink this liquor all  
Without you spill or let some fall."

But puzzle-jugs are still being made from the old models to some extent and again others with new applications of the same principle are presented in recent pieces.

### Some Hints for Buyers of Antique Cameos.

**C**YRIL DAVENPORT, F. S. A., of the British Museum, gave some valuable information for the collector of engraved gems, both cameo and intaglio, in the *Connoisseur* some time ago. With cameos so much in vogue at this time, these hints are certainly timely and should be very valuable to the jeweler who may purchase ancient cameos either for customers or for himself. These engraved gems are usually divided into two classes—the "antique," or those dating up to the latter half of the 15th century; the "Renaissance," or those from the latter half of the 15th century to the present day. Mr. Davenport says in part:

"To begin with, if the stone is a transparent one, it is generally cut in a convex shape, the origin of which probably is to be found in the fact that most of the stones came from India as beads; also the cutting *en cabochon*, as it is called, is, for such work, easy to execute, and, when engraved upon, the impression is well guarded at the bottom of a hollow. The outline of these stones is almost always oval, the reason for which may partly be the remains of the original rounded form of the bead, or possibly a survival of the shape of the base of an Egyptian scarab. An antique stone of rectangular form should always be of talismanic character.

"If the stone is opaque, as lapis lazuli or turquoise, it is likely to be cut in a flat shape. The back of a so-called antique gem should always be carefully examined; most antiques are irregularly rounded at the back, and frequently show polished scratches, the original irregular surface having been in many cases polished with as little actual cutting work as possible. Modern imitations are likely to have a flat back, but this can be by no means taken as an absolute criterion, because, unfortunately, not only did the Renaissance engravers often flatten the backs of antiques, but





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modern jewelers have largely committed the same sin.

"As a rule, an antique gem is very thick for its size and perhaps this quality of thickness is as favorable a preliminary sign as any. A good deal of reliance may be placed on a microscopical examination of the polish of a gem. If with a good glass the polish shows rough scratches, especially circular ones, there is little doubt that the gem has been artificially dealt with. If, on the other hand, there is simply a delicate dulness in places, that is so far a favorable sign. Repolishing old gems was one of the favorite tricks of the Renaissance forgers, but now, in view of the more recent forgeries, Renaissance work itself is of considerable value.

"Signatures on gems bear little authority; they have, moreover, been very largely added to old stones in Renaissance times. Square Greek letters, which are very commonly found, were easily cut by means of a wheel; more rounded letters were cut by means of a diamond point, and both these ways were used in antique, as well as in modern work, and there is practically no apparent difference between the old and new workmanship methods.

"There is one form of signature, however, which is undoubtedly contemporaneous with the gem on which it appears, and that is the signature in relief on a cameo. If an ancient cameo has not been touched since it was made the high parts will show a considerable amount of dulness, but cameos have always been very highly valued and carefully kept, and consequently show less signs of wear than might be expected from their age. Ancient intaglios are invariably small; they rarely exceed the size of a large ring stone, but cameos may be any size. The largest known cameo, representing the triumph of Bacchus, now at the Vatican, measures 16 inches by 12 inches.

"The fact that an intaglio is cut by the diamond alone, although such work was no doubt largely done in ancient times, cannot of itself be taken as meaning much, as both Natter and Sirletti executed work in the same way, and what they could do others could do. Many of Sirletti's diamond-cut gems are known to have passed muster as beautiful antiques, and if they did so in his time they may all the more easily do so now. The polish in the interior of an intaglio is often cited as a sure test of antiquity, but this is not the case, as the polishing can be done with a soft point of conper, ivory or wood, fed with emery, tripoli, or rotten stone and oil used with infinite patience." C. W. C.

It was decided last week by the Board of United States General Appraisers that steel watch chains of the usual length and provided with bar and snap are dutiable properly as "manufactures of metal" at the rate of 45 per cent. ad valorem. A. Strauss & Co., the importers, alleged that the articles should be allowed to enter as "toys," but this contention General Appraiser Fischer in his decision for the Board holds to be without merit. The chains are complete in every respect, and on this account the board is unwilling to admit them at 35 per cent. under the toy schedule. The board also overruled a claim on metal pencils.

## BUYERS' INFORMATION BUREAU

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. All queries are also answered promptly by mail.

NIAGARA FALLS, N. Y., March 30, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Who makes the Carmen bracelet? M. H. E.

ANSWER:—D. F. Briggs & Co., Attleboro, Mass.

LOWELL, Mass., Feb. 26, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Can you give me the address of Williams Bros. silversmiths? A. M. W.

ANSWER:—We do not know such a firm, but you probably refer to the Williams Bros. Mfg. Co., Naubuc, Conn., makers of silver plated ware.

BLOOMSBURG, Pa., March 27, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Who makes sterling silver toilet set with lion's head design engraved or etched thereon? M. J. L.

ANSWER:—R. Blackinton Co., North Attleboro, Mass.

BROOKLYN, N. Y., April 1, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
I want to get a copy of the specifications or drawing of an article patented in the United States, but do not know the serial number, or have any other information regarding it. Where and how can I secure it? J. W. B. J.

ANSWER:—Write to the Commissioner of Patents, Washington, D. C., giving date of the patent, describing it, and enclose 10 cents, and he will send you a transcript of the specifications.

ALBANY, Pa., Feb. 27, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
I want to get in my show window two of Prof. Crooke's electric lights. Where can I get them? H. W.

ANSWER:—You probably refer to what is generally termed the Cooper-Hewitt light. It is manufactured by the Cooper-Hewitt Electric Co., 218 W. 29th St., New York.

WATERLOO, Ia., March 24, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
What is the address of C. R. Harris, chain manufacturer? S. A. A. & Bro.

ANSWER:—North Windham, Conn.

PLATTSBURG, N. Y., March 19, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Where can I purchase Orivit ware? T. & P. Co.

ANSWER:—This silver plated ware is imported by Alfred Vischer & Co., 43 W. 4th St., New York.

COVINGTON, Ky., Feb. 28, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Who represents the Victor Watch Co.? F. P.

ANSWER:—The name of "Victor" and "Victor Watch Co." is a trade-mark for

watches imported by Adolph Schwob, 170 Broadway, New York.

PORTSMOUTH, O., March 26, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Who makes sterling silver spoons in La France pattern? A. J.

ANSWER:—Whiting Mfg. Co., 19th St. and Broadway, New York.

CUMBERLAND, Md., April 10, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Will you kindly tell me who makes the American Beauty pattern in toilet ware? W. P.

ANSWER:—William B. Kerr Co., 322 Fifth Ave., New York; Theodore W. Foster & Bro. Co., 100 Richmond St., Providence, R. I., and G. W. Parks Co., 320 Fifth Ave., New York.

CONCORD, N. H., Feb. 17, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Will you kindly inform us what firm makes the King George pattern in sterling silver? N. C. N. & Co.

ANSWER:—The Towle Mfg. Co., Newburyport, Mass.

NEW YORK, March 16, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Can you give me the present address of Horace C. Hardy? G. T. W.

ANSWER:—Hardy & Co., 901 Second Ave., Seattle, Wash.

COUNCIL BLUFFS, Ia., Feb. 26, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Can you inform me where I can buy heavy springs such as are contained in the motors running phonographs? B. A. S. Co.

ANSWER:—Barnes Wallace Mfg. Co., or Dunbar Bros. Co., both of Bristol, Conn.

MILFORD, Mass., March 19, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Can you give us the address of the Van Bergh Silver Co.? C. L. B.

ANSWER:—234 W. Main St., Rochester, N. Y.

FALL RIVER, Mass., Jan. 10, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Please let me know the name and address of the makers of the "Thermos" bottle. C. E. G. & Co.

ANSWER:—Bryon & Vail Co., 291 Seventh Ave., New York.

NEW YORK, April 10, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Kindly inform me of whom I could get sterling silver teaspoons in the Colonial pattern. T. A. W.

ANSWER:—Towle Mfg. Co., Newburyport, Mass.; Frank W. Smith Co., Gardner, Mass., and Reed & Barton, Taunton, Mass.

CLEVELAND, O., April 18, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Where can I purchase a book on different time-piece mechanism and the different uses they were intended for, also price and where I can procure it. G. M. B.

ANSWER:—Britton's "Dictionary, Handbook and Guide," price \$2. We can supply this book.

WHITE PLAINS, N. Y., May 1, 1908.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:  
Can you advise me if there is any journal published in New York devoted to the interests of arts and crafts work, etc.? L. J. D.

ANSWER:—The Studio, New York and London; L'Art Decoratif and Art et Decoration, Paris. These can be had through John Lane & Co., 67 Fifth Ave., New York.





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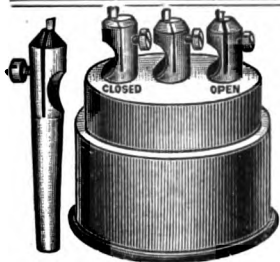
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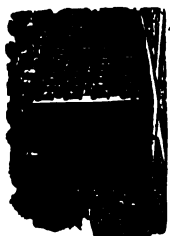
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40th Year

WEDNESDAY, MAY 20, 1908.

Vol. LVI., No. 16.



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(See Text on Page 39.)



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**JOSEPH FAHYS & CO.**

NEW YORK

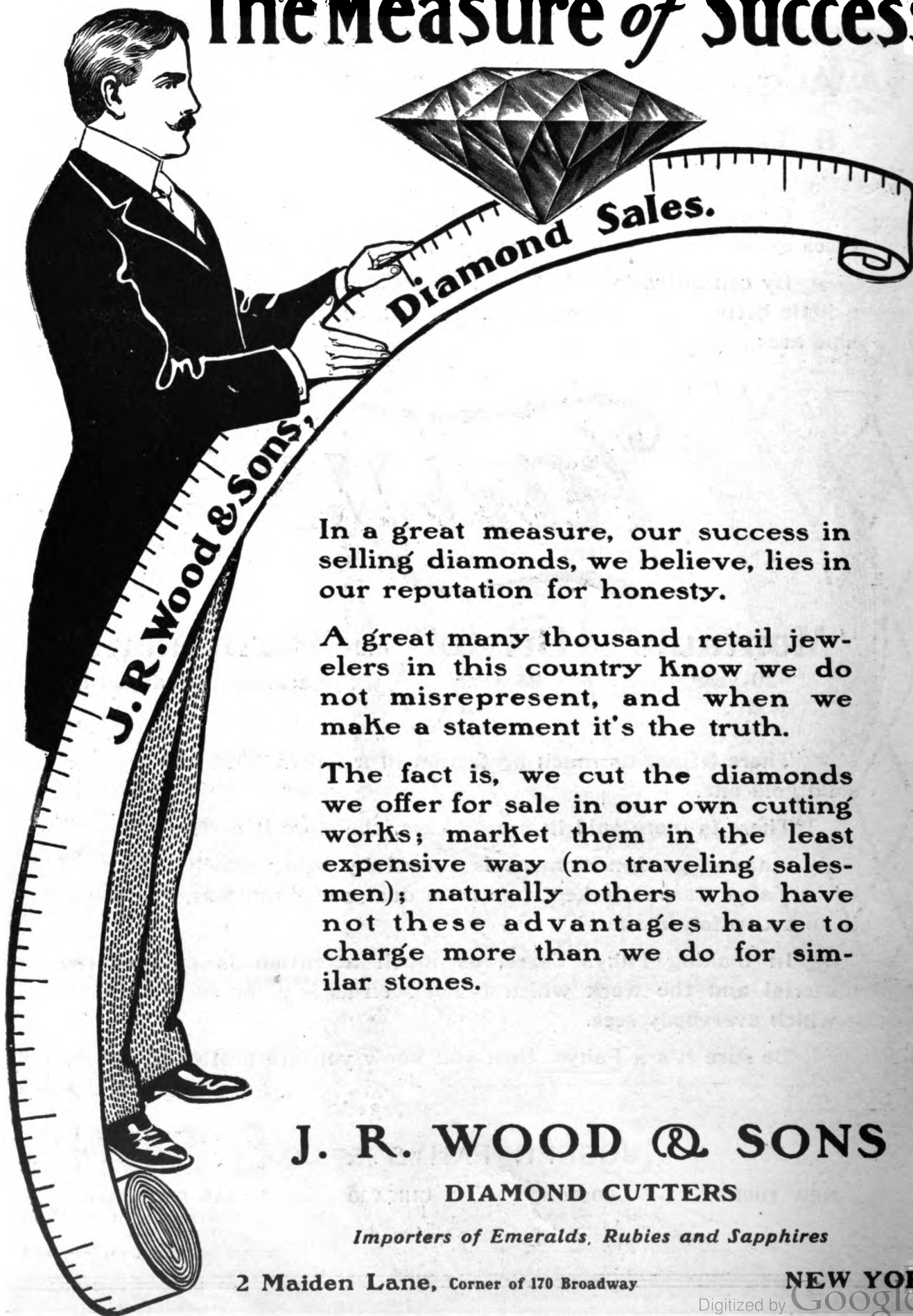
BOSTON

CHICAGO

SAN FRANCISCO



# The Measure of Success



In a great measure, our success in selling diamonds, we believe, lies in our reputation for honesty.

A great many thousand retail jewelers in this country know we do not misrepresent, and when we make a statement it's the truth.

The fact is, we cut the diamonds we offer for sale in our own cutting works; market them in the least expensive way (no traveling salesmen); naturally others who have not these advantages have to charge more than we do for similar stones.

## J. R. WOOD & SONS

DIAMOND CUTTERS

*Importers of Emeralds, Rubies and Sapphires*

2 Maiden Lane, Corner of 170 Broadway

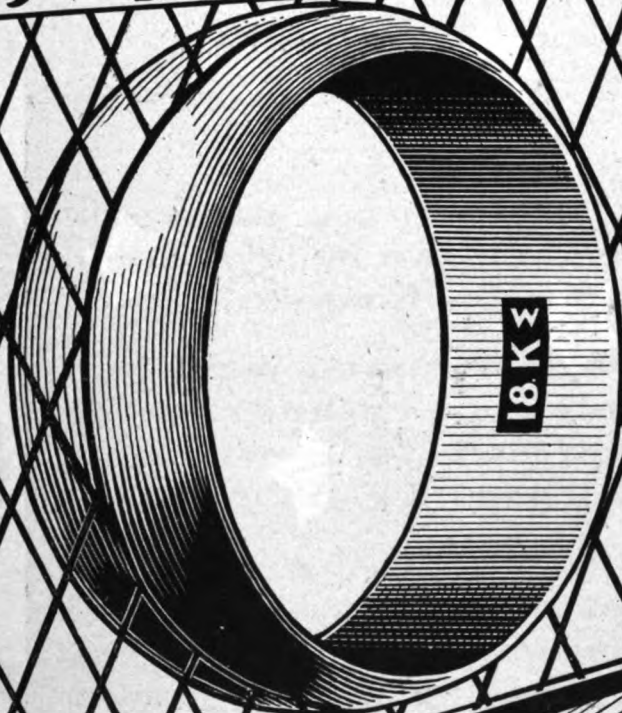
NEW YORK

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# GOOD ACCOUNTS

Paying Tellers Window



Our rings can always be depended on to give a good account of themselves

Through these rings good money may be made, and you can be assured of a perfectly satisfied customer as well, as you sell him the best ring obtainable.

---

---

## J.R.WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK



# The Big Dipper

## Will Dip Up Profits For You



THE  
BEST IN EVERY  
GRADE

CHICAGO  
701 Heyworth Bldg.

*Ask your Jobber*

NEW YORK  
Maiden Lane

**STARWATCH CASE Co.**  
LUDINGTON, MICHIGAN

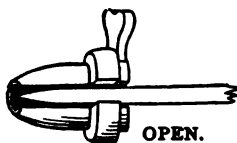
COPYRIGHTED BY T. F. KENNEDY





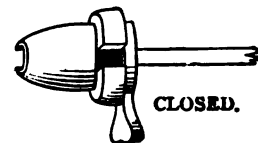
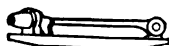
YOU  
CAN SECURE THAT  
CLASS PIN ORDER  
BY SHOWING  
OUR DESIGNS AND SAMPLES.  
WE ARE HEADQUARTERS.  
WRITE TO EITHER FACTORY.  
WENDELL & COMPANY,  
103 AND 105 WILLIAM ST.,  
NEW YORK.  
57 WASHINGTON ST.,  
CHICAGO.

### WENDELL'S PERFECT SAFETY CATCH



OPEN.

SETS CLOSE TO BODY OF PIN.  
PROTECTS POINT OF PIN TONG.  
HANDILY LOOKED AND UNLOOKED.  
ABSOLUTELY SECURE.



CLOSED.





7801

**T**HE MAN who doesn't advertise is a good deal like the fellow who throws his sweetheart a kiss in the dark — he knows what he is doing, but no one else does.

We know pretty well what we are doing — we shipped a half million last year — but when you know what we are doing as well as we do, we will ship a million.

We are therefore making our bow through the Jewelers' Circular-Weekly in an endeavor to put you next and let you in on the ground floor.

This is getting to be one of the best advertised and favorably known lines in the business. We intend to keep it up until there is not a jeweler in the country who does not know that the Fleur-de-Lis line is a winner.

### THE MINERVA

This bids fair to be an interesting season in adjustable bracelets.



has never yet been equaled, and whatever is doing, you will find us there with the goods.

Made by  
THE ELECTRIC CHAIN  
COMPANY  
Attleboro, Mass.

Sold only by  
Fontneau & Cook Co.  
Sole Sales Agents



This trade-mark appears inside the cover of every box containing

**MINERVA  
BRACELETS**

THE MINERVA GIRL



Genuine Hand-Cut  
Shell Cameos.

Pink or Brown  
La Vallieres or  
Brooches.

2699/265C



6170—Locket



8114—Polished  
Genuine Hand Cut Cameos. The Latest Fad.



7977 Polished 7978 Roman 7979 Old English 7980 Rose

We have every kind of an animal that is any good in the jewelry business.



8127—Polished 8128—Roman 8129—Old English  
1/8 inch wide.

**FONTNEAU & COOK CO.**  
**ATTLEBORO, MASS.**

CHICAGO  
1203 Hayworth Bldg.



# TO THE RETAILER:

About 50 years ago the first Gold Filled Watch Case was manufactured.

The GUARANTEE of the Manufacturer sold this case.

The GUARANTEE of the Manufacturer has ever since been instrumental in selling Gold Filled Watch Cases, and has established them as the most popular cases before the public to-day.

Mr. Jeweler, with the above facts before you, can you lend your assistance to the passage of the Vreeland Stamping Bill, which absolutely eliminates the best and strongest feature in the sale of a Gold Filled Case, and gives you absolutely nothing in return?

The advocates of this Bill tell you its provisions are to uplift the Filled Case Business—to prevent fraudulent stamping of cases, etc.

Don't deceive yourselves by chasing a will-o'-the-wisp.

Ninety-five per cent. of the Gold Filled Cases are made by reputable Manufacturers, under legitimate trade marks and guarantees.

Don't be a party to the destruction of 95 per cent. of good, trying to eliminate 5 per cent. of evil.

If you have not read the Vreeland Stamping Bill—READ IT CAREFULLY.

If you have read the Vreeland Stamping Bill—READ IT AGAIN, but this time *more carefully* than before.

Under its provisions the Gold Filled Case business is robbed of its very vitals, namely—THE GUARANTEE FOR TIME, and in its place is substituted AN OPTION, A MERE OPTION on the part of the Manufacturer to stamp the thickness of plate by decimal, and the fineness of same by karat.

Do you think, Mr. Jeweler, the Filled Case business is still young enough for you to commence a new campaign of education to the public in buying Filled Cases under the provisions of this act, namely—Gold Filled Watch Cases with nothing but the Manufacturer's trade mark in them?

Mr. Jeweler, there is a remedy for the fraudulent stamping of watch cases. The present standard of Filled Cases can be uplifted and the interests of the Jeweler still be conserved, but not under this act.

Pass an act that is an act, a law that is a law.

A Compulsory Stamping Act is the Remedy and the Wadsworth Watch Case Co. will lend all the assistance in its power in that direction.

---

## THE WADSWORTH WATCH CASE COMPANY

NEW YORK  
49 Maiden Lane

CHICAGO  
Columbus Bldg.

SAN FRANCISCO  
717 Market Street

FACTORY: DAYTON, KY.



# THE “400” SIZE

THE BEST, THE SMALLEST,  
THE HANDSOMEST  
LADIES' AMERICAN WATCH



**“The Molly Stark”**

OPEN FACE OR HUNTING

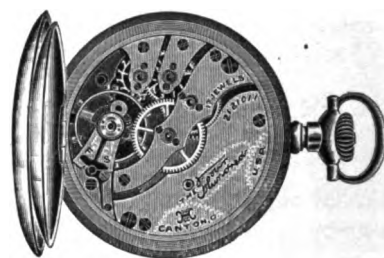
7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



**“The Diadem”**

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



**“The 400”**

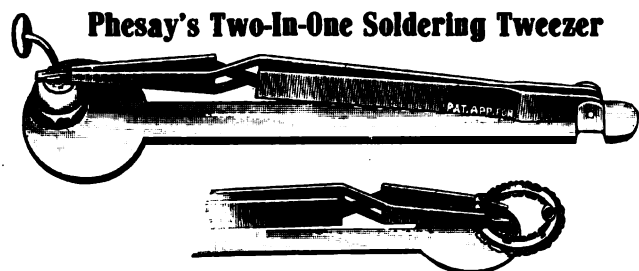
HUNTING ONLY

17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

**The Dueber-Hampden Watch Works**  
CANTON, OHIO



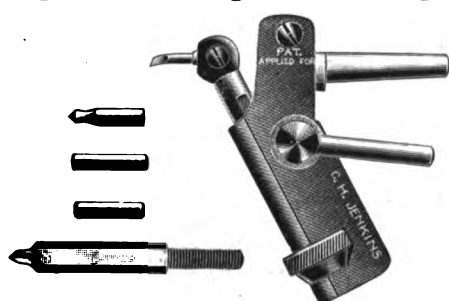


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

**SAVES TROUBLE.**—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

### Improved Turning and Jeweling Attachment No. 33



#### New Features

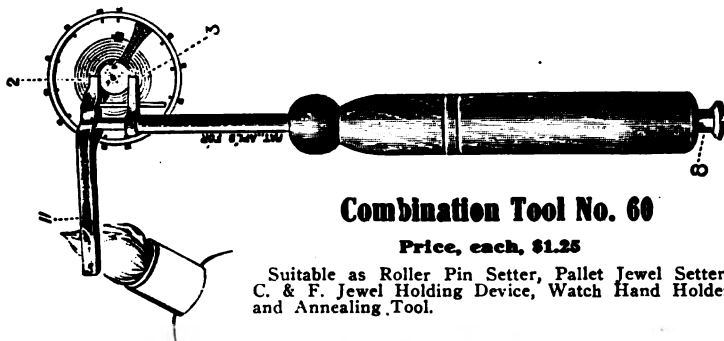
Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

#### And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

#### All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. Price, each, \$4.50

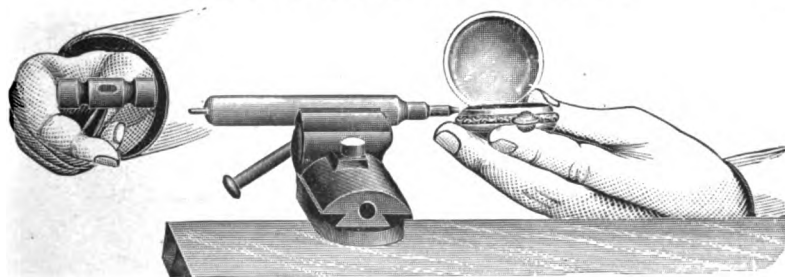


### Combination Tool No. 60

Price, each, \$1.25

Suitable as Roller Pin Setter, Pallet Jewel Setter, C. & F. Jewel Holding Device, Watch Hand Holder and Annealing Tool.

### The New Nilson's Patent Rivet Extractor

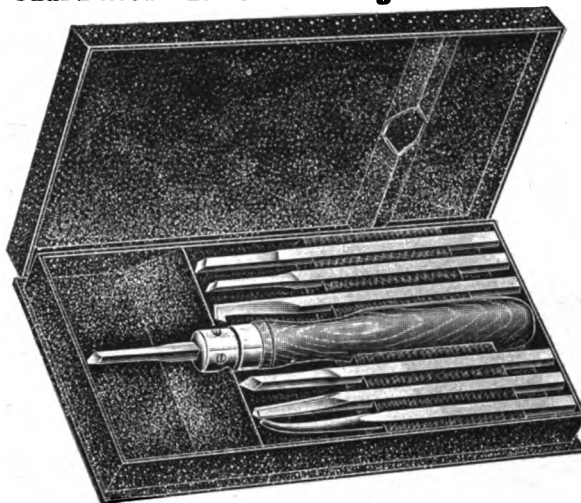


Price, \$1.00

The most obstinate rivet will yield to this tool. Has two interchangeable points. The handle in vise remains stationary, the center is held in position by a stiff spring and when struck with a hammer permits only a slight advance of rivet. Leaves both hands free to use.

Rivet extractors innumerable have been sold with varying success; this is the best and appeals to the mechanic as something of merit.

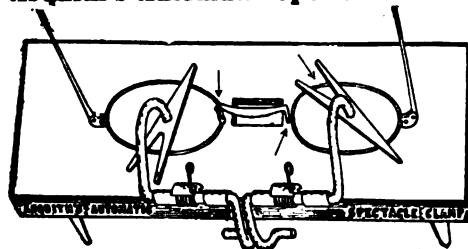
### Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, \$3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

### Asquith's Automatic Spectacle Clamp



Price, each, 75c.

Patented.

Makes the most dreaded job a pleasure. Press the two levers underneath resting the thumb on the asbestos directly above and the spectacle frames are put in or taken out instantly.

Holds rimless bridges perfectly.

It holds a frame for soldering the nose piece, or nose piece to eyewire, or soldering the eyewire by removing but one lens, this prevents getting the lens in wrong as they frequently are of a different strength.

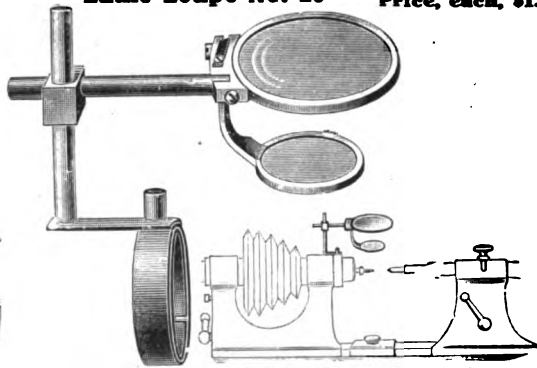
Has adjustable spring tension just right for each job.

Has two pieces of fine grained asbestos in each clamp making four clean surfaces by turning over.

Stands on feet so does not have to be held.

### Lathe Loupe No. 25

Price, each, \$1.25



A most useful article, devised by a practical watchmaker. Easily applied to any make lathe. If great power is required, bring into action the two lenses; otherwise swing the small lens out of place. Rings of two different sizes are furnished with each loupe to meet all requirements.

A glance at the illustration will demonstrate the usefulness of the article, as it will enable anyone to inspect work without bending close to the work with ordinary eye-loupe.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

# HAMMEL, RIGLANDER & CO.


47-49 Malden Lane  
New York





# R. BLACKINTON & CO.

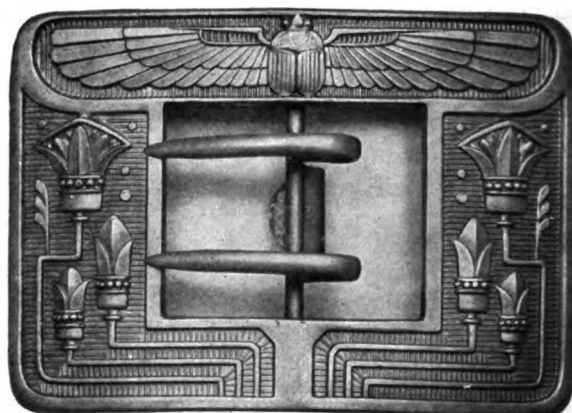
Established 1861

TRADE  MARK

SILVERSMITHS

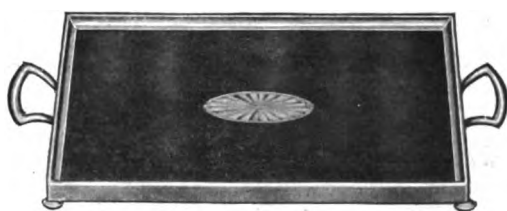
FACTORY, NORTH ATTLEBORO, MASS.

Our Mr. J. R. Morss will be pleased to greet you at our New Sample Rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane.

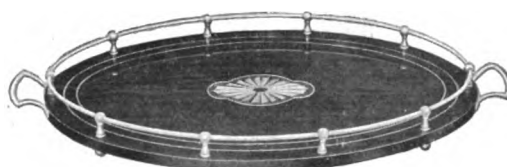


Here is another example from our leading line of Sterling Buckles and Belt Pins.

## The Sternau Tray



No. 199. Oblong.



No. 200. Round.

By its elegance will add adornment to any home. Strong and light, unequalled as a butler's or serving tray.

Ornamental itself, it shows off silverware and cut glass to a nicety.

Made of solid mahogany, thoroughly kiln dried, and fashioned after the dainty services so popular during the Louis XV period.

Sizes vary from 12 inches to 25 inches.

*Send for prices.*

### S. STERNAU & CO.

Makers of

**STERNAUWARE**

Consisting of

*Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.*

New York Showrooms

BROADWAY, COR. PARK PLACE

Opposite Post-office

Office and Factory

195 PLYMOUTH STREET  
BROOKLYN, N. Y.



STERLING SILVER  
TABLE SERVICE

# FRANCIS I.

A TRIUMPH OF  
ART AND SKILL

## The New Reed & Barton Pattern

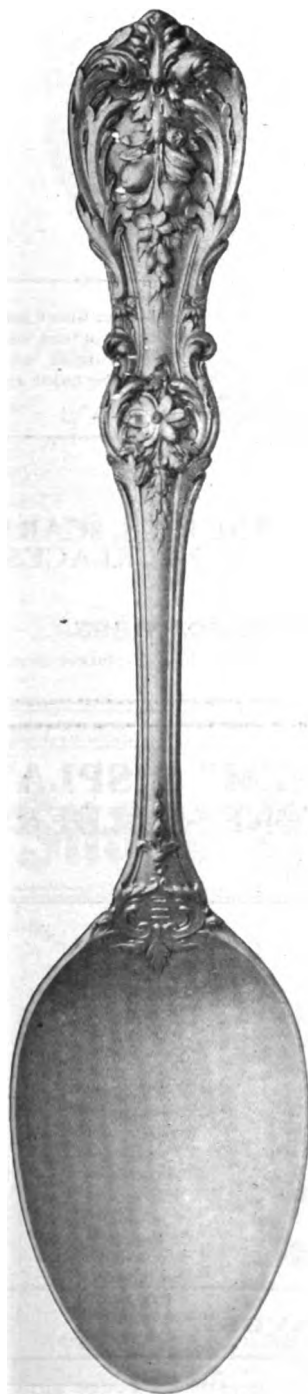
(Design Patented)



A DESIGN OF STATELY ELEGANCE,  
TYPIFYING THE SUPREME GRAND-  
EUR OF FRENCH RENAISSANT ART

Members of the Trade who have seen  
this pattern pronounce it the greatest  
of all flat ware patterns. Its enthusi-  
astic reception and instant favor have  
added fresh laurels to the unsurpassed  
reputation of Reed & Barton for flat  
ware successes.

The dozen work, cutlery and principal fancy pieces,  
are now ready for delivery, and orders are solicited  
from the regular Jewelry Trade, to whom prices and  
terms will be furnished upon application.



DESSERT SPOON.  
Front View.



DESSERT FORK.  
Back View.

## REED & BARTON, Silversmiths

Established 1824

*The Oldest Makers of Silverware of Repute in America*

REPRESENTED AT  
320 Fifth Avenue } NEW YORK 107 State Street, CHICAGO  
4 Maiden Lane } 296 Second Ave., SAN FRANCISCO

OFFICES AND FACTORIES  
Taunton, Mass.



**SOLD DIRECT TO THE RETAIL TRADE ONLY****FEATURES OF OUR LINE****The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH**

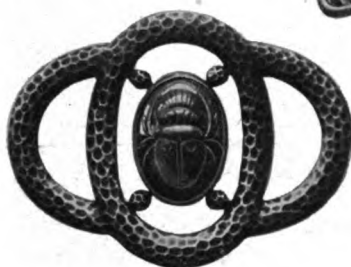
296



624

**SASH BROOCHES**

in gold-filled, finished in rose or dark green (antique).

**Sash  
Brooches**

337



816

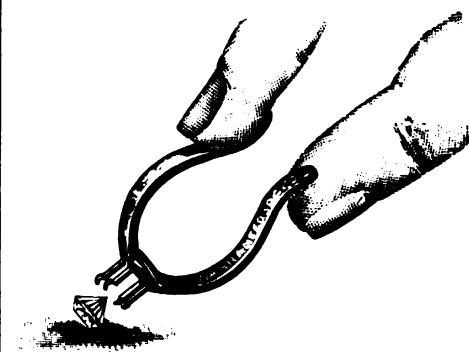
We use finest imitation stones and can furnish any stone or color required.

*We Manufacture in GOLD-FILLED and STERLING SILVER***BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.****C. RAY RANDALL & CO., North Attleboro, Mass.**

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

**ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS MEET A LONG-FELT WANT****THEY ARE MONEY-MAKERS AND MONEY-SAVERS**

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	\$6.00
" " 12	4.00
" " 9	3.00

**HAMMEL, RIGLANDER & CO.**

47 Maiden Lane, New York

Selling Agents for United States and Canada





3 inch

No. 4444  
(Actual size)

\$10.50 dozen

## Coasters

One of our many designs,  
new this Season, made in  
all sizes, from 3 inches to  
6 inches.

Prices \$10.50 to \$27.00  
per dozen

### Frank M. Whiting & Co.

#### SILVERSMITHS

320 Fifth Avenue, New York

North Attleboro, Mass.

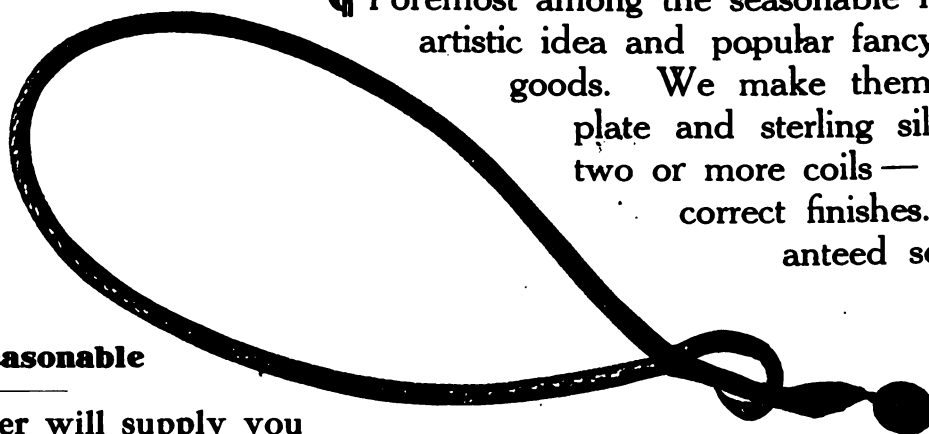
## Snake Bracelets and Necklaces



Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.

Prices  
Very Reasonable

Your Jobber will supply you



Made by **WHITING & DAVIS**

NEW YORK OFFICE  
7 Maiden Lane

Plainville, Norfolk Co., Mass.



# E. A. POTTER COMPANY

Providence

Rhode Island

ORIGINATORS OF

## THE "HOLDWELL" COLLAR AND BOW PIN



### NUMEROUS IMITATIONS PROVE ITS MERITS

We make Fifty Designs, all in High Grade Gold Filled. Buy of the Originators and get Quality, Design and Finish. Hereafter Holdwell pins will be stamped "Holdwell" on back.

*Representatives*  
LOUIS S. HODGES  
HARRY E. FARQUHARSON

SEE OUR NEW GOODS IN  
CUFF PINS, VEIL PINS, ETC.

# BATES & BACON

Attleboro, Massachusetts

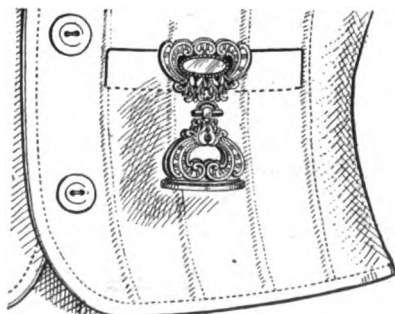
NEW YORK, 9 Maiden Lane  
CHICAGO, 163 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS,  
LOCKETS AND BRACELETS

## ***SOMETHING NEW!***

**FOBETTES!**

For Gents' Vests or Trousers, Ladies' Belts



F.822  
E.292



F.823



F.824  
E.121





# Frank W. Smith Co.

The productions of this Company, whether Hollow Ware, Flat Ware, or pieces of Special Design, are readily distinguished from the commonplace for reason of

**Superior Workmanship, Individuality  
of Design, Excellent Finish**

Qualities that appeal to all who appreciate the highest art of the Silversmith.

**FRANK W. SMITH CO.** Manufacturers of Sterling Silverware  
GARDNER, MASS.



OUR FALL LINE ALL READY

FULL OF BEST SELLERS

## GOLD RINGS

Gold Scarf Pins

Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

**OSTBY & BARTON CO.**  
PROVIDENCE RHODE ISLAND

New York Office  
9-13 MAIDEN LANE

Chicago Office  
103 STATE STREET





SOLIDARITY.

## Mr. Retailer :

If you will order from your JOBBER a few "LEADERS" in SOLIDARITY GOLD CASES, you will be surprised at the attractive prices you can make to your customers in COMPLETE GOLD WATCHES.



SOLIDARITY.

It is almost impossible to "pick up" these LEADERS when trade conditions are normal.

THE TORTOISE won't get these Leaders, BECAUSE THE HARE **WON'T** go to sleep and let him.

## Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD

::

::

FRANK E. HARMER



# "Kotobuki"

(Pronounced Ko-to-bū-ki)

THE JAPANESE WORD FOR LONG LIFE

The Popular Craze in

## == SCARF PINS ==

Price in 14 Kt.  
\$3.00

MANUFACTURED IN 14 KT. GOLD BY

Price in 14 Kt.  
\$3.00

## VAN DUSEN & STOKES CO.

MAKERS OF ORIENTAL JEWELRY

IMPORTERS OF CORAL AND SEMI-PRECIOUS STONES

1123 CHESTNUT STREET

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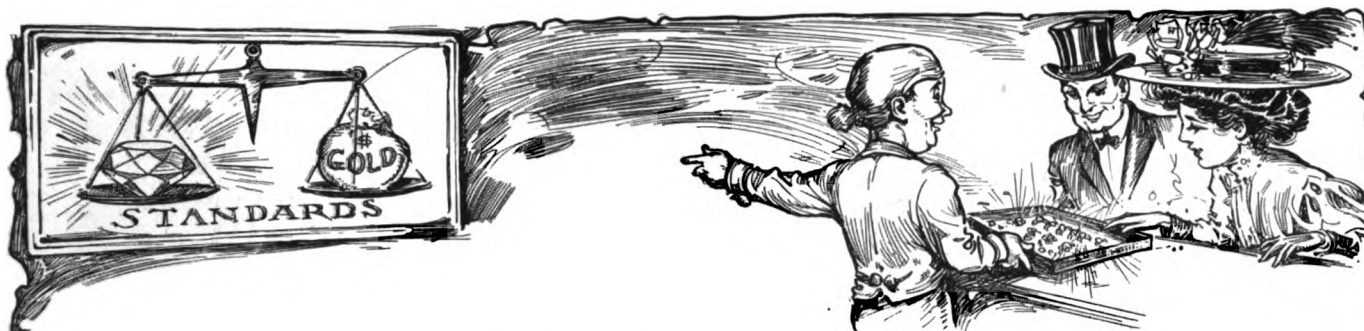
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PHILADELPHIA





## FROM ALL REPORTS

and indications the prices on diamonds will be firmly upheld and they will maintain the standard which they always have held in the world's markets as a commodity whose value is intrinsic — and not subject to the ordinary fluctuation of trade and financial conditions.

It may take some time and effort to firmly re-establish this thought in the mind of the general buying public, but it is being gradually and effectively accomplished.

During this period, while sales generally may be light, there are always calls for some diamonds for special purposes, which we are in a position to fill promptly. Memo. packages on request at any time.

*Elk and  
Eagle Goods  
a Specialty*

### HENRY FREUND & BRO.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., NEW YORK

*"Sellers  
of  
Sellers"*



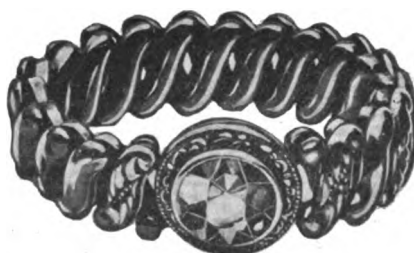
Our Trade-Mark "The Rose,"  stands for quality and excellence

**COMPETITION MAKES PRICES LOW  
LOOK AT THE PRICES GIVEN BELOW ON OUR**

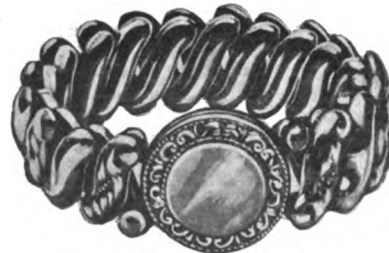
## IMPROVED LADY ETHEL ADJUSTABLE BRACELET



No. 36227  
Ladies', \$16.50 per dozen  
Misses', 15.75 " "



No. 36232  
Ladies', \$19.50 per dozen  
Misses', 19.00 " "



No. 36240  
Ladies', \$21.00 per dozen  
Misses', 20.00 " "

**THESE PRICES ARE STRICTLY NET**

The new Lady Ethel Adjustable Bracelet is made with a smaller link than the old bracelet, making it lighter, more compact and stronger in every way. It also adds a great deal to the appearance of the bracelet.

We are quoting very low prices on the new Lady Ethel Adjustable Bracelet, as a glance at the prices quoted above will show you.

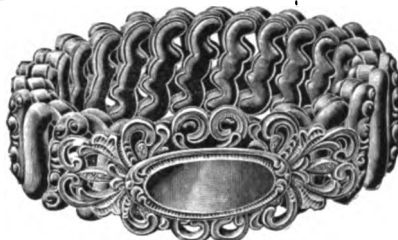
We can tell you about these bracelets here, but it is UP TO YOU to take advantage of the greatest values ever offered the Jewelry Trade. Write us for a sample of the new bracelet and our price list showing other designs.

## C. H. EDEN COMPANY Attleboro, Mass.

NEW YORK OFFICE, 550 BROADWAY

Address all communications to the home office at Attleboro, Mass.

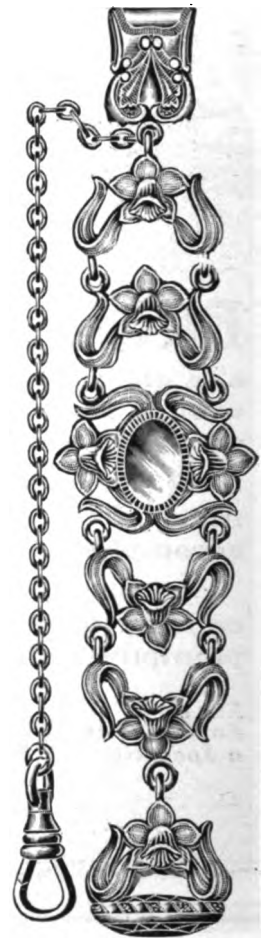


No. 7883  
180

No. A 43



No. L 51



No. 7883



No. M 13



No. M 49

**BEST IN THE WORLD FOR THE MONEY**

**D**esirable Patterns **F**ine Quality **B**est Sellers **C**arefully Made **O**ur Line Wins

**The D. F. Briggs Company**

**ATTLEBORO, MASS.**

NEW YORK OFFICE  
180 Broadway

CHICAGO OFFICE  
Heyworth Bldg.

ST. LOUIS OFFICE  
Mermod & Jaccard Bldg.

LONDON OFFICE  
118-122 Holborn E. C.



# The Only Silver Advertised

*"Silver Plate that Wears"*

**Beauty and Durability**

In Spoons, Forks, Knives, etc., are assured if you purchase goods bearing this trade mark:

**"1847 ROGERS BROS."**

There are other "Rogers" and various makes of silverware, which are claimed to be "just as good," but like all imitations they lack the beauty and wearing qualities identified with the original and genuine **"1847 ROGERS BROS."** Send for our new catalogue containing all the newest patterns.

**MERIDEN BRITANNIA CO.**  
Meriden, Conn.  
(International Silver Co., Successor)

*Meriden Silver Polish,  
the "Silver Polish  
that Cleans."*

CHARTER OAK  
VINTAGE  
AVON  
PRISCILLA

continuously and consistently throughout the year is our ware. Our policy is what it has been for many years; we advertise

## **"1847 ROGERS BROS."**

the year round, suggesting it as a desirable purchase for household or presentation purposes in dull season as well as during the busy months, invariably directing readers and inquirers to call upon their local dealer.

¶ We are ready at all times, and have for the past ten years been supplying, free of charge, electrotypes, circulars, posters, show cards, etc., to the trade.

¶ The advertisements shown here are a few that have appeared in recent general magazines.

**The Sideboard and the Silver**

The sideboard should be stocked with the kind of silver that gives pleasure in its use and in its exhibition.

This grade of silver plate bears the trade mark

**"1847 ROGERS BROS."**

It is the kind which stays in the family through generations and is appreciated equally for its wearing quality and for its beauty. If there is occasion to purchase silver for a new home or at the time of replenishing, and you would secure *Silver Plate that Wears*, insist upon **"1847 ROGERS BROS."** Sold by leading dealers everywhere. Send for catalogue " " showing newest patterns.

**MERIDEN BRITANNIA CO., Meriden, Conn.**  
(International Silver Co., Successor.)

NEW YORK CHICAGO

**OVER SIXTY YEARS**  
experience in manufacturing is  
**OUR GUARANTEE**  
of quality and finish



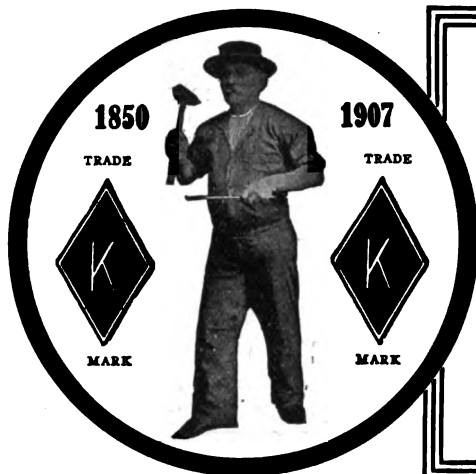
# The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK

**M. B. BRYANT & Co.,** No. 7 MAIDEN LANE,  
NEW YORK.



## SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

**WE SELL DIRECT TO YOU**

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price.

SEND FOR CATALOGUE.

**ALOIS KOHN & CO.**

16-18 MAIDEN LANE, NEW YORK

**Gold Chains of Every Description**



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

## The Comb House

WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT  
TO RELIABLE JEWELERS

**WAGNER COMB MANUFACTURING  
COMPANY** Hartford Building  
41 Union Square, New York



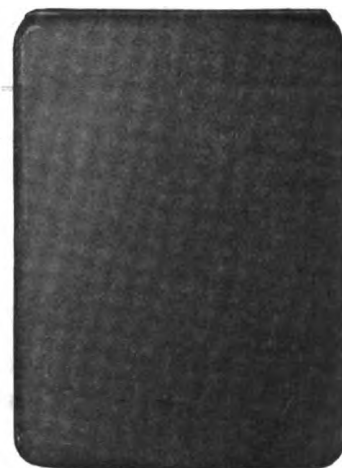
# The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes:  
Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open

Side View  
Closed

Order No.  
in 14-Kt. Gold  
2117

Front View  
Closed

Order No.  
in  
Sterling  
Silver  
2043

## PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

## KREMENTZ & CO.

Manufacturers of

**Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only**

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

### BRANCH

San Francisco Office  
722 Shreve Bldg.

Factory and Main Office  
NEWARK, N. J.

### BRANCH

New York Office  
1 Maiden Lane



## GOOD FORM IN WAISTCOAT BUTTONS

TRADE



MARK

NOW Waistcoat Buttons are the appropriate suggestion. Good form always characterizes the Durand showings. For semi-dress occasions: Gold, Jade, Bloodstone and black Mother-of-Pearl. For full dress: white Mother-of-Pearl, plain or jeweled with Diamonds. Three in a set. Appreciated where shown.

Prices: \$6.00 to \$80.00.

TRADE



MARK

DURAND &amp; CO.

49-51 FRANKLIN STREET  
NEWARK, N. J.



## "THE BRACELET HOUSE"

GOLD BRACELETS of every kind  
For WOMAN, MISS OR BABY

KENT &amp; WOODLAND

16 John Street, New York

Factory: Newark, N. J.

San Francisco: Julius A. Young

Sash  
Buckle  
Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



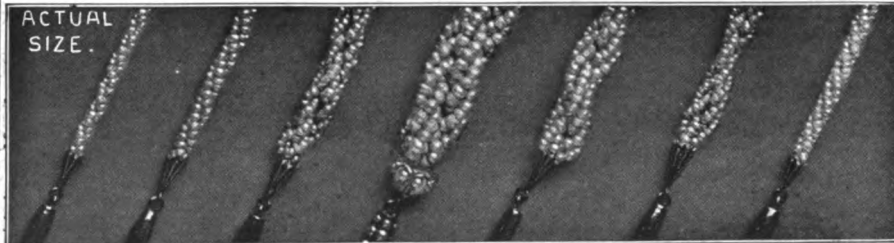
THE DESIGNS are the very latest. Applied Trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark  
& Co. 14 Kt. Gold  
Jewelry

23 Maiden Lane  
NEW YORK

ACTUAL  
SIZE.



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK

Bet. 26th and 27th Sts.

Telephone, 913 Madison.

DEALERS IN  
BAROQUES, PEARLS and  
FANCY STONES



DESIGNING  
AND  
SPECIAL ORDER WORK



G. R. HOWE  
W. T. CARTER  
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON  
F. W. STANBROUGH  
H. L. FARROW



# CARTER, HOWE & CO.

MANUFACTURERS OF

## GOLD JEWELRY



### ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

### SOLID GOLD FESTOONS and PENDANTS

14k

10k



Everything in Gold Jewelry

Necks, Guards, Combs, Scarfs,  
Brooches, Links, Fobs, Locketts,  
Emblems, Earrings, Hat Pins,  
Crosses, Gold Safes, Cigar  
Cutters, Knives, etc.

**Chas. L. Trout & Co.**

2 Maiden Lane,

New York

I. N. LEVINSON, President

ESTABLISHED 1865

H. S. MORRIS, Sec. and Treas.

## S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags  
Buckles  
Card Cases  
Chatelaines  
Vanity Cases  
Sash Pins  
Purses  
Hat Pins

S. COTTLE CO.

31 EAST 17th STREET  
NEW YORK

PARIS, 28 Rue D'Hautville



## Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS  
SLEEVE-LINKS  
SCARF-PINS  
FOBS AND SEALS

### Unique Gems

I have just finished my Summer cutting of fine new cabochons and other fancy shapes in Semi-Precious, Ural, Ceylon, Brazil and Native Stones. Also some choice individual examples cut from rare mineral specimens suitable for fine Special Order and Arts and Crafts Work. Send for Sample Papers. Louis J. Deacon, Cape May, N. J. Summer Hdqrs.



## SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW

CHAS. E. WESTCOTT

### Makers of Fine Gold Jewelry

ESTABLISHED 1834



# NO CONUNDRUM

We have been very busy in our factory all Spring when others were on short time. WHY? The answer is easy. We make goods that sell.

Our new lines of Stone Buttons, Scarf Pins and Waist Sets have taken like wild fire. The finish is equal in every respect to any 14K. line made and patterns strictly original and up-to-date.

Write us for selection.

We make only high-grade 10K. jewelry.

## The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

Factory: 251 N. J. R. R. Ave., Newark, N. J.

## The Spoon a Popular SOUVENIR



**OF ALL FORMS** of Souvenir goods, probably the Spoon is the most popular. It suggests the pleasures of the table, and the genial interchange of reminiscences. It is Memory that is stirred by the Souvenir Spoon.

*The illustration shows an attractive design with unique placing of shield. Constructed of nickel silver in polished silver finish. Intrinsically good and artistically meritorious. Well plated and strong.*

For any of the principal points of interest these Spoons will be supplied in any quantity at short notice. Special shields and designs to order.

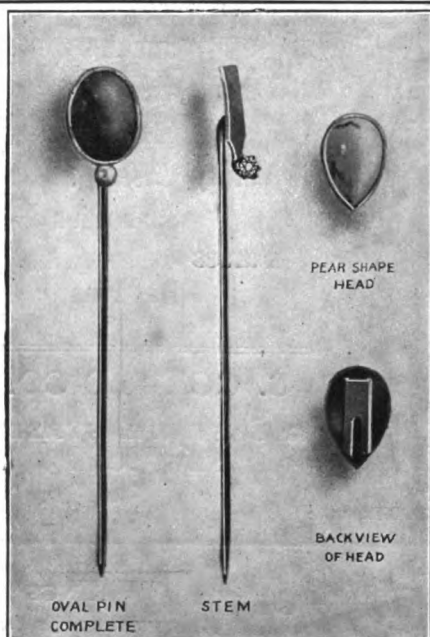
PRICE: \$2.00 PER DOZ.

## K. & O. Co.

MAKERS OF

Britannia Novelties, Hollow Ware  
Copper and Fancy Metal Goods.

Salesroom: 425 Broadway, NEW YORK, N.Y.  
Office & Factory: 366-388 Butler St. BROOKLYN, N.Y.



## Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

TRADE MARK.



The Locket House 51-53 Maiden Lane, New York

## CHARLES M. PRIOR, Designer

Designs for Gold

and Silversmiths

Etching  
Engraving  
Chasing  
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK





## The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

### A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

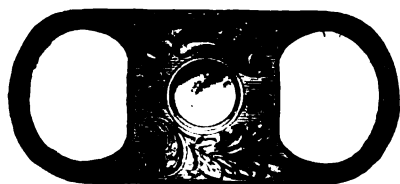
### A Good Article



### We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

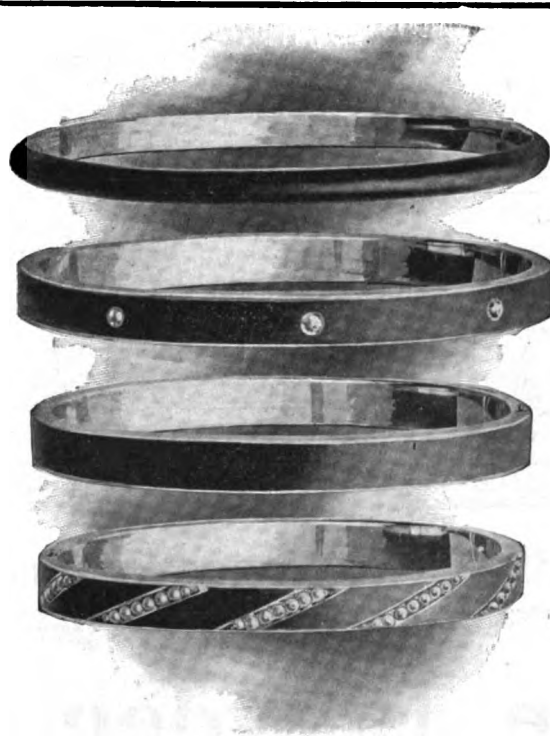
### A Good Seller



Trade supplied by

**Enos Richardson & Co.**

23 Maiden Lane, New York.



**Mourning  
Goods**  
of all kinds

Bracelets  
Brooches  
Scarf Pins  
Buttons  
Studs  
Necklaces

Everything  
in Black

$\left\{ \begin{array}{c} 14 \\ K \end{array} \right\}$

TRADE-MARK

**A. J. HEDGES & CO.**

Makers of 14K. Jewelry

14 John St., NEW YORK

**ENOS RICHARDSON & CO.**

23 Maiden Lane



Trade-Mark

New York, N. Y.

**MANUFACTURERS OF  
14 K. GOLD JEWELRY**

Handy Pins  
Safety Pins  
Brooches  
Flat Links

Dumb-Bell Links  
Fobs  
Tie Clasps  
Veil Pins

Hat Pins  
Scarf Pins  
Barrettes  
Belt Pins

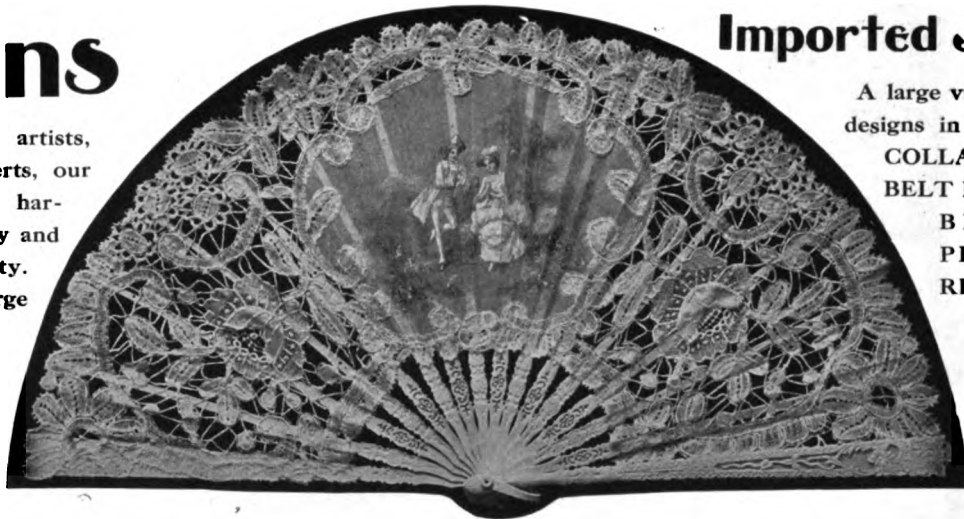
**10 K. and 14 K. Neck Chains  
and Guard Chains**

**Plain and Jeweled Lorgnette Chains**



# Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices for Graduation, Confirmation, Weddings, etc.



# Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

**LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.**

# The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

**J. B. BOWDEN & CO.,**

15, 17, 19 Maiden Lane, 2d Floor,

NEW YORK.

**SIGNET LOCKET  
PHOTO  
RINGS**



**Charles M. Levy**

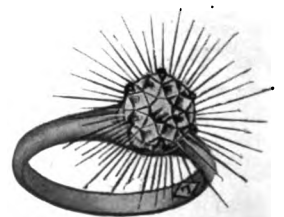
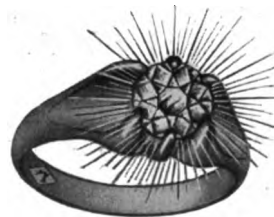
Manufacturer of

**RINGS  
LOCKETS  
AND  
BUTTONS**

90 WILLIAM STREET  
NEW YORK CITY

**DIAMONDINE MOUNTED RINGS**

A natural brilliant white and hard gem, the nearest substitute for a diamond ever discovered



SEND FOR CATALOGUE

# DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

**HENRY BASCHKOPF**

47-49 Maiden Lane

New York, N. Y.

**NEW YORK TORTOISE  
SHELL CO.**

13 E. 30th St.

Just East of 5th Ave.

**NEW  
YORK**

**SHELL**

Manufacturers of Fine

**TORTOISE  
SHELL GOODS**

Repairing given prompt attention





Boxes for silverware. Manicure and Toilet Sets.

Silverware Chests in any combination.

Flannel Rolls and Bags for Silverware.

Fancy Platforms and Blocks for Window Display.

Trays, for Show Cases and Travelers' Use, of every description.

Jewelry Boxes in many qualities and styles.

We Re-cover Window Platforms and Trays.

#### PAPER BOXES.

Tags, Cards, Cotton, Findings, Etc. Estimates and Samples Cheerfully Furnished.

### WOLFSHEIM & SACHS

Office and Salesroom:

35 Maiden Lane,  
(Lorch Building)

NEW YORK

Factory: 10 Gold Street, N. Y.



LA VIGNE TEASPOON



LA VIGNE TABLESPOON



LA VIGNE MED. FORK

The latest and newest in  
**ROGERS FLATWARE**

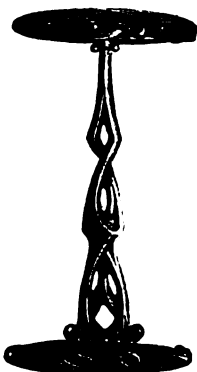
HAVE YOU SEEN IT?

Bright or French Gray. Sample dozen on approval. Write for prices and terms.

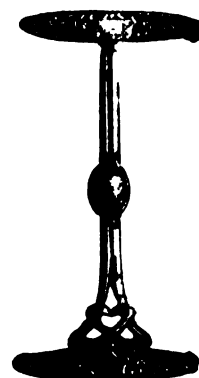
**JOSEPH IRONS, 35 Maiden Lane**

# Important Notice

The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



**KREMENTZ & CO.  
CARTER, HOWE & CO.  
BIPPART, GRISCOM & OSBORN  
A. J. HEDGES & CO.  
ECKFELDT & ACKLEY  
J. T. MAURAN MFG. CO.  
WOLCOTT MFG. CO.  
ARCH CROWN MFG. CO.  
SCHRADER-WITTSTEIN CO.  
THEO. W. FOSTER & BRO. CO.**



The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

**CHARLES T. WITTSTEIN**

ARCH CROWN MANUFACTURING CO., Camp & Orchard Sts., Newark, N. J.



## OUR NEW YORK OFFICE

is now in the

**Silversmiths  
Building**

15-17-19 Maiden Lane - Rooms 1706 and 1707

**S. K. Merrill Company**

LOCKET MAKERS

FACTORY

116 Chestnut St., PROVIDENCE, R. I.



# LOCKETS ONLY

Registered



U. S. Pat. Office

NUMBER  
8489

Old English Style and Finish; Hand Decorated

**WIGHTMAN & HOUGH CO.**
NEW YORK OFFICE  
3 Maiden LaneMain Office and Factory { 7 Beverly St.  
PROVIDENCE, R. I.

## FANS..

SUITABLE FOR

Graduation Gifts

A

Specialty


**Louis Steiner**
520 and 522 Broadway  
NEW YORK

## H. F. BARROWS COMPANY

MAKERS OF

**Rolled  
Plated  
Chains**

FACTORY

NORTH ATTLEBORO, MASS.



## NOTICE

Our New York Office is  
now Room 1705-17th floor  
SILVERSMITHS BUILDING  
15-17-19 Maiden Lane.

TELEPHONE, 2384 CORTLAND



306

**S. PITZELE**

Established 1893

51-53 Maiden Lane, New York

MANUFACTURER OF

**FINE DIAMOND MOUNTINGS**
Also BRACELETS and DWT. GOODS  
SPECIAL ATTENTION GIVEN TO ORDER WORKTRADE **14K** MARK

325



218



435



**"Come In  
and See Us"**

**NEW QUARTERS  
NEW GOODS**

Up-to-date Sellers in

**Solid Gold  
Jewelry**

**—AS USUAL—  
ORDERS PROVE  
OUR GOODS SELL**

**E. L. SPENCER Co.**

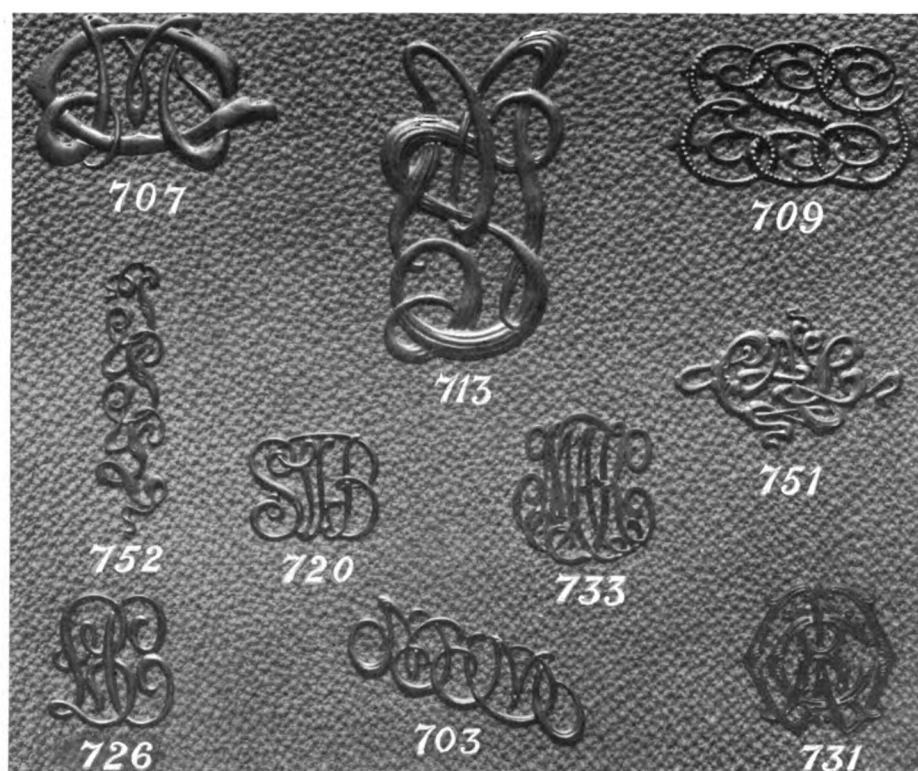
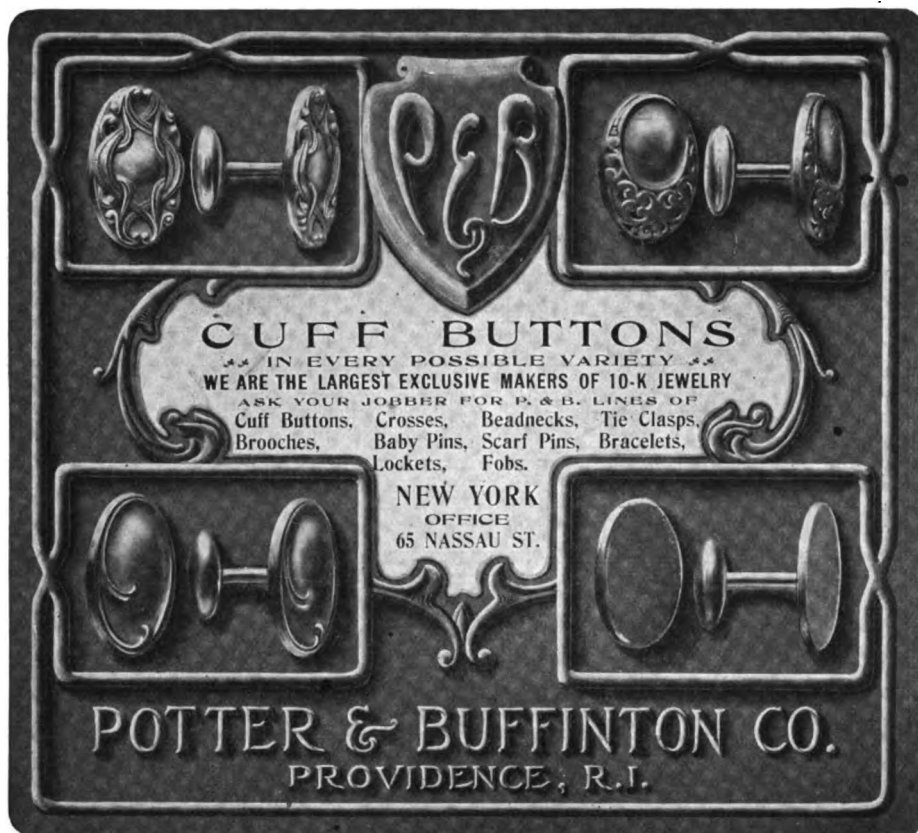
Makers of  
Solid Gold Jewelry

95 Chestnut St., Providence, R. I.

New York Office  
SILVERSMITHS BUILDING

15-17-19 Maiden Lane

**TWO SAMPLE LINES**



**MONOGRAMS.**

FOR BAGS, CASES, PURSES, CIGAR, CIGARETTE AND TOBACCO  
 POUCHES, ALSO TOILET ARTICLES, made in 14K. Gold, Sterling Silver  
 and Gold-plate, to the trade.

**WALDRON & CARROLL, 34 Warren St., New York City**





## Roller Chain

### OUR SPECIALTY

Do not forget that we still continue to show the best line of these goods on the market, in Fobs, Bracelets and Neck Chains. These wear longer, give better satisfaction than any metal fob made, and our designs are up-to-date. Also our line of chains of all kinds find a ready market among the best trade, both in 1-10 and a medium wearing grade.

We also make a nice line of Brooches, Hatpins, Scarfpins, Barrettes, etc., that should demand your attention.

Ask your jobber, and if unable to obtain them from him, advise us who he is, and we will make arrangements for you to get them.

## B. S. FREEMAN CO.

ATTLEBORO FALLS, MASS.

Chicago Office, J. T. Edwards, 103 State St., Chicago, Ill.

## S. F. Myers & Co.

WHOLESALE JEWELERS

47-49 Malden Lane

New York

There are two ways to beat competition—sell either better goods, or cheaper goods, than your competitor. Ours are the better kind.

For the trade only—our new, big catalogue, with 100,000 items, sent free.



No. 3827C.

## BROOCHES

New Goods.  
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

## The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.

116 Chestnut St., PROVIDENCE, R. I.

New York Representative: Western Representative: E. T. Wilson, 180 B'way. S. H. Brower.

## A NEW CREATION IN Hat Pins



Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. They come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

50c.

to

\$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

## ACME COMB AND NOVELTY CO.

Manufacturers

Factory and Office  
147 Spring St., New York  
Salesroom: 194 Broadway

## Send for the Latest Styles in Monograms and Initials

as manufactured  
by

## Thomas J. Dunn Co.

101 Chambers Street  
NEW YORK

Makers of Exclusive  
Styles in

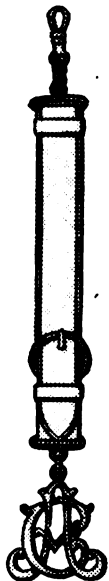
## Monogram Fobs

in Gold, Sterling and  
Rolled Gold Plate

Our 1908 Ladies' Belt  
Buckles are most original  
and artistic.

Specialties in the Mono-  
gram and Initial Line

Send for Illustrated Sheets



## THE WASHBURN

**SECURITY** **MAGIC NUT**  
Automatic Holder for car studs, scarf-pins  
for all sizes of scarf-  
pin wire. Guaranteed. etc.



**EAR WIRES**  
for unpierced ears.

**SAFETY CATCH**  
For Brooches, etc.  
Can be applied to any  
work where pin tongues  
are used.



Open. Closed. Open. Closed.

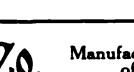
Descriptive Circular on Application.  
Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John St., N. Y.

**Try Wells' Perfect Ring Adjusters**  
1 doz. astd. sizes 10k gold filled (gold on  
front twice as thick as on back), \$2.00.  
1 doz. astd. sizes solid 10k gold, \$3.75.  
1 doz. astd. sizes, metal, 85c. Ask your  
jobber for them, or I will send, prepaid,  
at once (only on receipt of price), two  
samples—one small and one medium  
large gold filled and one metal adjuster  
for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

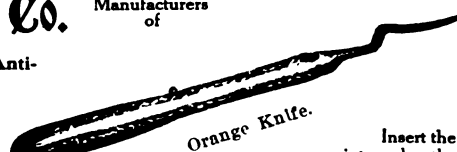


## Roger Williams Silver Co.

Manufacturers  
of

The only practical Grape Fruit Knife and Anti-  
septic Shears; also Makers of the  
Common Sense Orange Knife.

See that Curve? (See cut)  
A child can use  
them.



Orange Knife.

Insert the  
point under the  
outer skin, having the  
cutting edge toward you, and  
follow around, paring the cut skin  
without puncturing the inside pulp.

Samples and prices on application to the Factory

101 Sabin Street Providence, R. I.





## THE LINE THAT SELLS, LEATHER FOBS

WITH EMBLEMS OF ANY SOCIETY.  
Black or Tan Leather.

SPECIAL GRADE, with extra quality Gold-plated  
Emblems, \$3.33 dozen.

REGULAR GRADE, with regular quality Gold-  
plated Emblems, \$2.00 dozen.

LESS 10% FOR CASH,  
On Single Cards or Half-dozen on Card.

Send your Order To-day.

**THE CHAS. S. PURDY CO.**  
SOCIETY EMBLEMS

290 Westminster St.

Providence, R. I.

## THE CROWN PATENT SAFETY GUARD



For Scarf Pins, Pins. The most adjustable one invented. Price, \$1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, \$1.00; 14k., \$1.25. M. CROWN Maker and Inventor, 48 and 60 Maiden Lane, N. Y.

Studs and Lace

practical and only

practical and only

practical and only

**JACOT MUSIC BOX CO.**

**MIRA MUSIC BOXES  
AND MIRAPHONES**

39 UNION SQUARE - NEW YORK.

# VERIBEST LOCKETS



"ISIS," A GODDESS OF PHILEA

You Stare and Wonder  
What Is This?

It's The  
Lucky Emblem of Egypt

## The Abydos

Lifetime  Guaranteed

**BUY THE LOCKETS**  
They Will Change Your Luck

**S. & B. LEDERER CO.**

New York City: 9-11-13 Maiden Lane

Providence, R. I.: 100 Stewart St.

Chicago, Ill.: 131 Wabash Ave.

KLE

## "HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE  
SUPERIOR TO ALL OTHERS

Pat. May 20, '09  
To Release  
Pull the Ball

**PRICE 50 CENTS**

Pat. May 20, '09  
Attached  
to Scarf Pin

### ADVANTAGES:

1. *It Holds*—The harder you pull, the tighter it holds.
2. *To Release*—Raise the clutch and pull the ball.
3. *All One Piece*—No parts to lose.

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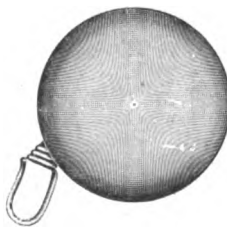


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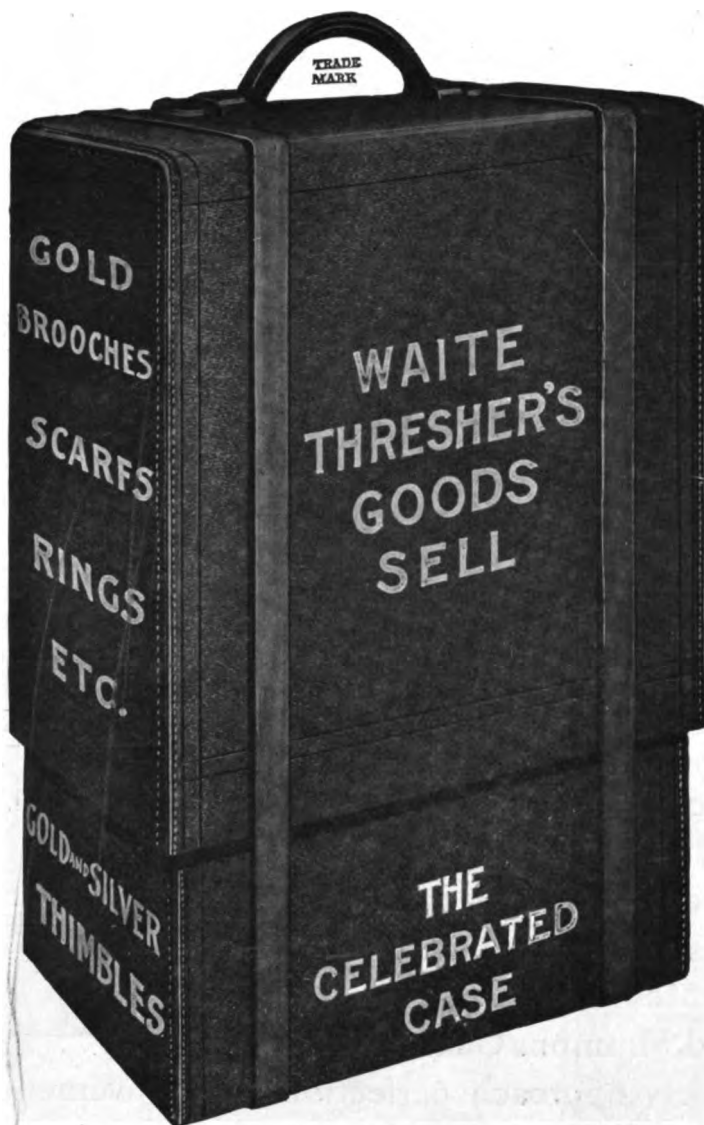
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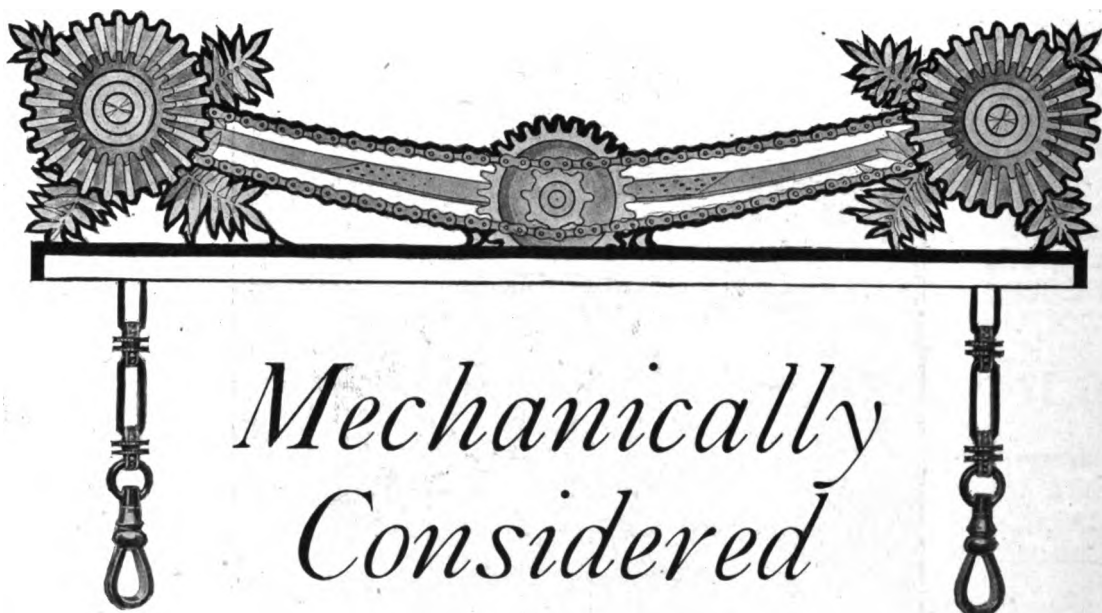
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specially constructed machinery and painstaking attention to detail, all tending to enhance the durability and long wear of the chains, have made Simmons Chains better and better goods—more sal-

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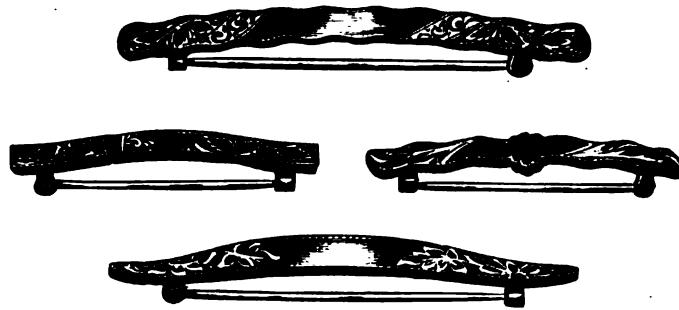


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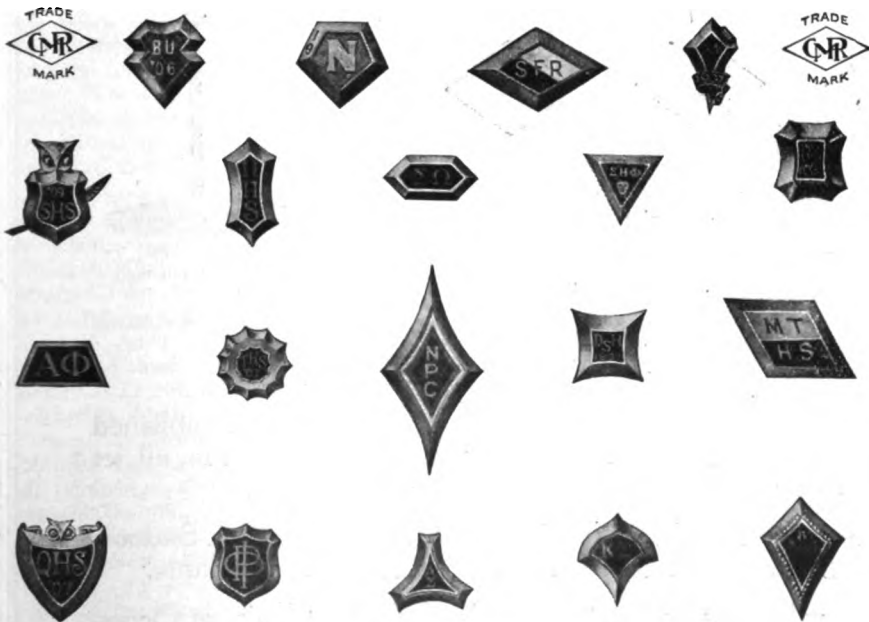
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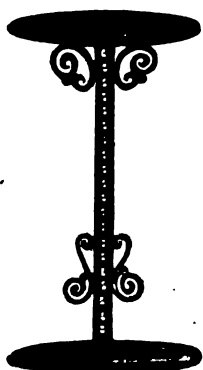
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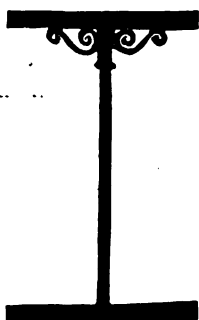


## Jewelry which gives Distinct Pleasure to its Wearer

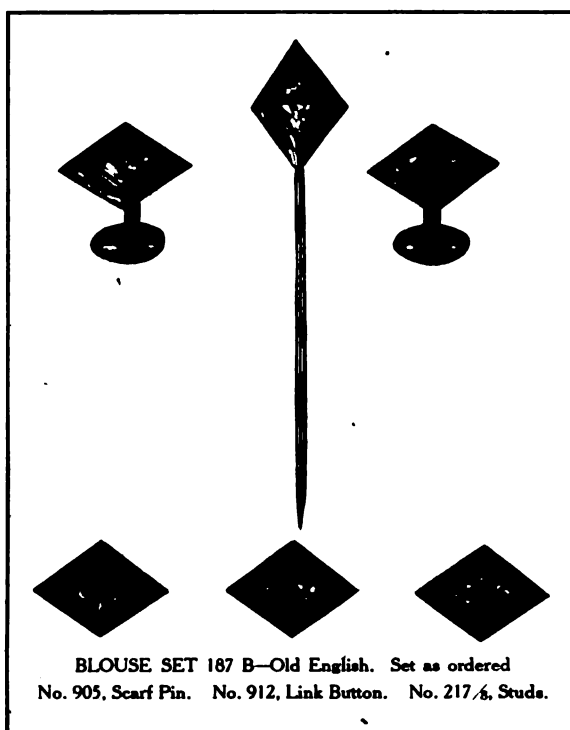
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



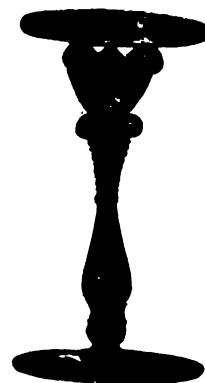
FASHION PIN  
No. 3968, 1 1/4 in. high  
" 3974, 2 " "  
" 3980, 2 1/4 " "  
Old English



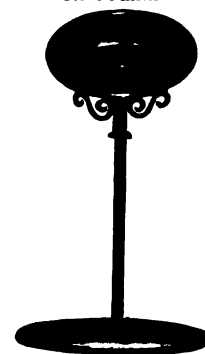
FASHION PIN  
No. 3995, 1 1/4 in. high  
" 3996, 2 " "  
" 3997, 2 1/4 " "  
Old English



BLOUSE SET 187 B—Old English. Set as ordered  
No. 905, Scarf Pin. No. 912, Link Button. No. 217, 1/8, Studs.



FASHION PIN  
No. 3992, 1 1/4 in. high  
" 3993, 2 " "  
" 3994, 2 1/4 " "  
Rose Finish



FASHION PIN  
No. 4016, 1 1/4 in. high  
" 4017, 2 " "  
" 4018, 2 1/4 " "  
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### FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Locketts and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

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# THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED  
THE HOROLOGICAL REVIEW  
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI.

WEDNESDAY, MAY 20, 1908.

No. 16.

## Beautiful Trophy to Be Presented by the People of Spokane, Wash., to the American Navy.

**B**EAUTIFUL in design, substantial in form and material, embodying the highest class of workmanship, the trophy to be presented by the people of Spokane, Wash., to the American navy, to be competed for annually by battleships and cruisers of the first class, is well worthy of especial mention. The first award will be made to the ship scoring the highest marks at target practice in Magdalena Bay, where the fleet has just completed its big shoot. It is purposed to make the presentation to the fleet upon its arrival in Puget Sound, May 21, but probably this will be delayed by reason of the cup not being ready. In this event the trophy will be forwarded to the ship declared the winner by the Navy Department.

The design for the trophy was supplied by Leo M. Dornberg & Co., Spokane, and the cup is being built by Joseph Mayer & Bros., Seattle, the contract having been sublet by Mr. Dornberg. The trophy stands 23 inches in height and will contain 400 ounces of sterling silver. The extreme width across the handles is 15 inches, while the space between the muzzles of the guns is 14 inches. The figures are in relief and are modeled. The cup is lined with gold and the finish of the exterior is in French gray. The cup will stand upon a base of solid ebony and will be incased in a cabinet of polished wood. The value of the trophy is placed at \$1,500.

The panels on the cup will contain views of the federal building, now being constructed in Spokane; Mt. Carlton, the lower Spokane falls; Fort Wright, a bas-relief of Ensign John Robert Monaghan, of Spokane, the hero of Samoa, who lost his life at Apia, April 1, 1899, in a fight with natives, and there will also be engraved likenesses of President Theodore Roosevelt and Victor H. Metcalf, Secretary of the Navy.

Secretary Metcalf has advised Levi Grant Monroe, secretary of the Spokane Chamber of Commerce, that the trophy will be acceptable to the department, and this has been supplemented by a letter from Truman G. Newman, Assistant Secretary of the Navy, to the effect that the commander-in-chief of the squadron will be instructed to receive the Spokane trophy for presentation to the winning ship to be designated by the department after examination of the scores made at Magdalena Bay.

Guy B. Groff, of Spokane, who saw service in the Philippines, will make the presentation address, the trophy carrier being Joseph H. Spear, a Spokane boy, who originated the idea. Young Spear is a member of the navy. Special trains will be run from Spokane and various parts of

the Inland Empire to Seattle, and it is expected that several thousand men and women from the district will take part in the festivities during the stay of the fleet off the Washington coast.

## A Fine Example of the Japanese Silver-smith's Art.

**A** BEAUTIFUL vase recently turned out at the Tenshodo factory, of which Kingoro Ezawa, who runs jewelry stores in many Japanese cities, is the proprietor, is illustrated on this page and is a represen-

## No One Owns the Navy's Silverware.

(From *The Metal Industry*.)

**I**T has long been the custom to present each new vessel of the United States Navy, carrying the name of a city or State, with a token of some sort, useful, or ornamental, or both, or neither. In the main these gifts have been paid for by general contributions, and their presentations have been made occasions for much oratory and reciprocating good feelings.

Sixty-eight vessels now have gifts of this character, varying all the way in value



SILVER VASE BY A MODERN JAPANESE ARTIST.

tative work of the modern Japanese art in silver.

The work was done by Prof. Unno and was purchased by Prince Ito, the resident general of Korea, for the purpose of presenting the same to Dr. Radd of the Yale University. The inscription on the reverse, which is in Japanese, is in the handwriting of the great statesman of Japan.

S. Finn, Walterboro, S. C., has been annoyed by the publication of a report that he had sold out his business and writes to *THE CIRCULAR-WEEKLY* to say that it is untrue, and that he is at present conducting the business as usual, not having found a customer to buy it. He intends to continue as heretofore until further notice.

from the \$26,500 silver service for the *Pennsylvania* down to the \$40 paid for the reading matter presented to the *Chattanooga*. The gifts bear no relation whatever to the size of the vessels or to their fighting ability—battleships may be content with a little present, while those of less displacement but more friends may take pride in elaborate and costly specimens of the silversmith's art. It all seems to depend upon the energy and begging ability of the promoters in each case, or upon the liberality of politicians in the handling of public funds.

It is right and proper that our war vessels should have articles of this kind, and our only regret is that all are not supplied with first-class libraries and complete serv-





No. 1605



No. 1626

## THE WISE BUYER

will use more care in buying goods this year than ever before. Goods at right prices, strong in construction, attractive in pattern. A line having all of the above characteristics should meet with ready response from careful buyers.

Those who have been handling the various lines of our manufacture know that all of the above essentials are true.

Above are illustrations from a new line of rings recently put on the market, made in 14K. gold only, with

Garnet Cabochon  
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at moderate prices.

Our travelers have them, or we will be pleased to send selection packages to responsible retail jewelers.

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ices of gold and of silver, so that all could eat and drink and—calm their brains by quiet perusal of the best in literature.

But it now seems a great wrong is to be righted. The loving cup presented by the descendants of Admiral Bailey to the *Bailey* does not belong to the ship; the silver service given by the citizens of Indiana is not owned by the battleship of that name; the punch bowl on the *Mayflower*, indicative of the good will of the Russian Peace Commission, together with the library on the *Kansas* from the Kansas Society, are not the property of those ships; the inhabitants on and in the *Topeka* can render thanks to the accompaniment of an organ donated by the Women's Army and Navy League, but they could not give a clear bill of sale. And so on all the way through the list. These articles on the vessels of the navy have no legal owners, either ashore or afloat.

We suppose sea lawyers and those of like ilk would judge this to be "abandoned property," and therefore the property of anyone capable and mean enough to take it. If any of it were stolen and the thief caught, how could he be prosecuted and who would bring the charge? The rightful owners brought the gifts to the ships and there presented them to those having no authority to accept them; technically, the articles were merely left on board. Of course the promise was made by those to whom they did not belong to "cherish" them and to always hold the donors in "grateful remembrance," but no receipt was or could have been passed.

Now, all this is very embarrassing; but soon the inconvenience, not to say trouble, is to be quickly corrected, as above remarked. The House of Representatives is now considering an act which has been passed by the Senate, authorizing the Secretary of the Navy to accept and care for libraries, silver services, and like material, presented to the vessels of the navy. The act provides: "That the Secretary of the Navy is hereby authorized to accept and care for such gifts in the form of silver, colors, books or other articles of equipment or furniture as, in accordance with custom, may be presented to vessels of the navy by States, municipalities or otherwise. The necessary expense incident to the care and preservation of gifts of this character which have been or may hereafter be accepted shall be defrayed from the appropriation 'equipment of vessels.'"

As soon as this act becomes law the responsibility for the gifts will rest upon the head of the navy. He will be accountable for the safety of the silver and gold, books and musical instruments, but he will not be permitted to enjoy the pleasure of their use except for so long as he may hold his job.

G. L. Young is about to open a store in Mesa, Ariz. Mr. Young is now located in Wickenburg.

H. N. Pollard, Boston, Mass., was recently taken into custody on a charge of peddling jewelry without a license. He was found guilty and fined \$220. His defense was that he was selling goods by sample. He took an appeal and furnished bail amounting to \$600.



## The Exhibit of Art Jewelry at the National Society of Beaux Arts, Paris.

PARIS, May 10.—At every exposition, be it artistic or industrial, there is a space reserved for the workers in metal and precious stones, leather objects, book bindings, dainty small bronzes, silver and copper table decorations, with even the more utilitarian household objects of silver and pewter, with art embroideries, laces and decorative suggestions for interiors. The section devoted to the exhibition of art jewelry at the present exhibition of the National Society of Beaux Arts, although not very extensive, is most instructive and interesting, demonstrating the fact that the apostles of the new school of gold and silver smithing are steadily increasing in numbers. These workers have demonstrated the fact that their success is not due to the employment of materials of intrinsic value, but to the beauty of workmanship, patient labor and the study of the antique. The exponent of such ideas does not find it necessary to use gold and precious stones to express his ideas, setting aside such materials and substituting silver, platinum and copper, however often combining gold in the elaboration of certain objects. In fact, these painstaking artists spare nothing in the expression of some particular theme, utilizing the vehicles best suited to their purpose.

The modern school of art jewelers, desiring to get away from the curse of banality in the treatment of articles for feminine adornment, *objets de vertu* and household decoration, have set themselves to study the best examples of ancient goldsmithing, which have survived the wreck of ages, and which these latter-day enthusiasts are endeavoring to reproduce with a fidelity worthy of the adepts of centuries ago. Many of these inspirations are distinctly archaic, and date back to old Assyrian, Egyptian and Persian traditions when the world was young. The later Byzantine with the rude and primitive forms of ancient Germany, Gaul and Britain all enter into the scheme of decoration. Others prefer the lighter and more delicate shapes and workmanship of the Etruscan artisans and make a study of the ornaments unearthed at Pompeii and Herculaneum, now in the museum of Naples, and better adapted for the embellishment of the modern free woman than the more ponderous jewels of the females of barbaric days, whose bracelets and armlets were visible badges of slavery. The standards of these new art workers are lofty, and if they sometimes fall short of their ideals it is in the laudable desire to grasp much that is elusive and difficult of attainment.

These workers derive their inspiration from nature, and select plant and insect life as their themes. The common field flowers much conventionalized are a favorite design, rather than the proud beauties of the garden and hothouse, for the reason that the forms of the former are of purer outline and color and better amenable for certain styles of decoration. The grape is susceptible of infinite variety, with the oak and the lotus leaf, ivy, the thistle, the

eglantine and the lowly violet. In the category of garden flowers the hortensia is liked, with apple and plum blossoms, glycine eucalyptus, etc.

Birds and butterflies afford great scope in shape and coloring, their iridescent coloring being best expressed in enamels, *champlevé*, *cloisonné* and the translucent varieties affording wonderful scope for the imagination, the soft, velvety enamels and the semi-transparent ones being admirable vehicles for the expression of plant and insect life, the gauzy wings of the dragon fly, the opalescent coloring of the plumage of exotic birds and the varied tints of the flowers of the field and garden all being reproduced with perfect fidelity to nature.

The blue of the skies and the prism of the rainbow all are within the domain of the enameler, who heightens his effects by the discreet introduction of semi-precious stones, such as the peridots and corundums, opal and turquoise matrix, the milky sheen of moonstones, the sentimental luster of baroque pearls, with the chrysoprase, the aventurine amazonite, lapis and malachite, with the numerous family of agates and carnelians, rose and green quartz, the tiger eye, with occasionally the dark brown and wine of the topaz, the romantic purple of the amethyst, with olivines and the occasional introduction of small rubies, emeralds or sapphires. In metals, silver rather than gold is employed—rarely silver polished and white, but rather blackened and tarnished as if with age. When gold is used it is generally rather dull, the yellow of the Etruscan with the greenish and coppery hues of gold discolored by time. Gold and silver and platinum are often associated in a single object.

All of these vehicles have been employed by the jewelers whose works are exhibited at the Grand Palais, and which have received their tribute of admiration. These objects are enclosed in carved wooden stands, and instead of the garish-colored velvet so much used, are set upon a profusion of fluffy, vaporous tulle of snowy hue, against which æsthetic background the delicate objects are revealed to advantage.

It is a notable fact that in this branch of work the women outnumber the men, and they appear to have attained great perfection. Most of them are native born, but a few Swiss, German and English women's names appear in the catalogue. Only one American woman shows her work, but it is worthy of unstinted commendation. Her name is Emily E. Montgomery Lang, and she is evidently a graduate of French schools, as she appears to have caught the spirit of the French artists. This lady's most ambitious effort is a splendid corsage ornament in the shape of a bunch of glycine made of mauve enamel and pale amethysts with gold-veined petals. From a branch of green enameled leaves hangs the bunch in guise of a pendant, and any woman might well be proud to possess such an artistic ornament. Another dainty piece of work is a necklace of twisted seed pearls separated

at intervals by plaques of green enamel. The central ornament consists of a green enamel bar from which descends strands of tiny pearls of irregular length, tipped with emeralds in enamel settings. A brooch, the *motif* being an orange and yellow night moth, with brown markings, was handsome, illustrating the value of enamel as a medium. Scarcely less fascinating are three *bonbonnières* of enamel, silver-rimmed and showing grasshoppers and dragon flies in their iridescent tintings. Miss Lang has earned her laurels in this domain, and well deserves success because of her delicacy of conception and the exquisite colorings and workmanship of the objects on exhibition.

M. Manvel de Boutet's creations show great vigor in the handling and a redundant imagination. A splendid diadem is made of silica, gold and platinum, the design showing a mass of open pea-pods sustained by gold wire so fine that they tremble at each movement of the wearer. The peas are expressed in chrysoprase. A superb necklace represents a flight of butterflies in carved gold and jade intermixed with pearls and opals, the subject being beautifully treated. Another neck ornament shows four enameled *motifs* taken from an espalier fruit tree in *champlevé* enamel, associated with pearls and rubies.

A material dear to the workers in art jewelry is horn, which, owing to its clear semi-transparency and amenability to carving and coloration, is greatly favored. On the pale yellowish white of the background sculptured *motifs* are seen in a floral or insect design. A flight of butterflies of opalescent sheen have their bodies set with mother-of-pearl, while another comb shows pink hortensias with pearl centers. A *bonbonniere* consisting of a bumble bee in natural coloring is exceedingly decorative, while paper cutters and pin trays are stained in shaded brown and amber to look like tortoise shell. These objects made of horn are due to the talent of the Baroness Dufour, a woman of undoubted genius.

The Servian Prince Bojidor Karageorgievitch, now deceased, was an indefatigable lover of art, and has left a remarkable collection of relics which are imbued with the rather barbaric taste of the country of his nativity. However, an exception is a necklace of *ciselé* gold, the property of Madame Lalique, which is an interesting piece of workmanship, being finished with a pendant in rich purple amethysts. The case contains many other noticeable objects, spoons, cream jugs, bowls, etc., in the ponderous taste of the Prince.

Edouard Monod is among the favorably known art jewelers, and exhibits a curious *pendeloque* in gold *ciselé* gold encrusted with virgin silver, and also a brooch in silver repoussé and *ciselé* enhanced with gold and scabieuse enamel, both greatly admired.

Most archaic as to originality of design and of praiseworthy execution are several articles shown by Myto Jean-René, a Frenchwoman. To be remarked upon is a necklace of ivy leaves in forged and blackened silver and green aventurines, while another consisted of water lily leaves of silver, gold-encrusted. One of the most remarkable objects reminds one of the breast ornament of a mummy of the Pharaonic dynasty, the



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CAMEOS**



pattern being ponderous and of primitive execution, made of tarnished beaten silver with plaques of blue enamel and lapis, connected by chains, the great central pendant suspended by many-looped chains and falling low down on the breast.

Frank Schneidecker, English born, has sent a case containing some interesting things, a number of very ornate gold and enamel hat pins of divers shapes, with also a brooch of translucent enamel and *vermeil*, with others of bright silver, one in grapes quite flat and burnished, and without any ornamentation. Two others of conventionalized roses in openwork, flat and bright, showing an enameled background. These latter objects are very novel, but not altogether beautiful.

There are such a number of interesting and creditable exhibits that it is difficult to discriminate. One can only chronicle a few of those which made an impression. However, it is clearly demonstrated that in the domain of art jewelry there is an illimitable field for women, whose delicacy of manipulation, patience and redundant imagination admirably fit them for the elucidation of this branch of art. COUNTESS DE MONTAIGU.

#### Temporary Receivers Appointed for Isadore Kahn, Washington, D. C., in Bankruptcy Proceedings Begun by Creditors.

WASHINGTON, D. C., May 14.—Chief Justice Clabaugh has appointed H. Winship Wheatley and Maurice D. Rosenberg as temporary receivers for Isadore Kahn, jeweler, at present located at 1339 F. St. N. W., and formerly on 7th St. His creditors have filed a petition charging that he is a bankrupt and that he has preferred creditors, and further that he has been auctioning off his stock. This auctioning has been going on for nearly three weeks.

Kahn recently called a meeting of his creditors at the Astor House, New York, at which time his offer of settlement on a basis of 33 1-3 per cent. (25 per cent. cash and the balance in notes) was refused. He was asked to make an offer of 40 per cent., of which 30 per cent. was wanted in cash.

At the meeting it was stated that Kahn's stock and fixtures were worth about \$3,000, and that his liabilities were about \$12,000 distributed among 50 creditors, the largest of whose claims was \$2,300.

#### Lighted Match Dropped Into Gasoline Can Causes Explosion Which Burns Iola, Kans., Jeweler.

IOLA, KAS., May 13.—A lighted match thrown into a can of gasoline in George A. Leffler's jewelry store, Monday afternoon, caused an explosion which came near setting fire to the store and which painfully burned Alvin Leffler about the hands and face.

Mr. Leffler was at work on his bench with his brother Nathan next to him. Alvin Leffler, who was doing some soldering, threw a lighted match to the floor and it dropped into a gasoline can which Nathan was using. The cause of the accident, before he knew what had happened, was immediately surrounded with flames. He broke a glass in the show window and then plunged through a glass in the window out

into the street. In doing so he received a severe cut on his right arm and several lesser cuts about the face.

Nathan Leffler, who was on the other side of the fire, escaped without injury. The damage to the store is considerable.

#### Post Office Issues Fraud Order Against Publishing House and Silverware Concern.

WASHINGTON, D. C., May 14.—A fraud order has been issued by the Post-office Department against the Universal Publishing Co. and the Rogers Silverware Co., 415 Broadway, New York. On April 11 the postmaster at New York was instructed to withhold from delivery mail received at his office addressed to the above concerns, pending an investigation of the business conducted by them. About April 27 these persons were served with citations to show cause why a fraud order should not be issued against them, and at the urgent request of their counsel a hearing was had. Present at the hearing was Arthur Goldsmith, who conducts the business done under the name of the Universal Publishing Co., and Ellis B. Southworth, counsel for the concern. At the conclusion of the hearing counsel asked that they be given until May 1 to file further answer; this was allowed them, and their reply answer was received and given very careful consideration.

These persons have been sending through the mails to persons whose names and addresses they procured through letter brokers and in answer to prize puzzle contests two forms of printed circulars, which read:

NEW YORK, March 30, 1908.

Dear Sir:—We know you will be pleased with the good news this will bring you.

We have decided to distribute special premiums to persons who have correctly undertaken contests during the past year. Letters of such persons have been examined, your answer was correct.

You will receive a very beautiful four-piece set of silverware (extra coin silver plate) of handsome design, full size, for family use, fit to grace any table, carefully packed in an elegantly finished box. This will be sent to your address promptly upon receipt of \$1.30 for a handsomely cloth bound method of palmistry, the science of reading character by the conformations of the hand, a complete course of lessons which will teach you how to read your own character and that of your friends and neighbors, from the shape and lines of the hands, and for cost of boxing and packing.

As we are anxious to close this transaction immediately, you will please act promptly.

Unless we receive your order within 12 days from the date you receive this final notice you will have no further claim on the premium. If your remittance is received too late it will be returned. Yours very truly,

UNIVERSAL PUBLISHING CO.

On the reverse side of the letter were instructions as to the sending of the money, which they were willing should be sent in stamps if it was not convenient to get a money order. It also stated that the premiums were high grade and manufactured by the well-known firm of Rogers.

A second form of letter was also sent out advertising the book on palmistry.

When the money was received the firm sent out a very cheap class of plated goods that can be purchased at 35 cents, and a very cheaply printed book on palmistry. The sole purpose of the firm was to dispose of the book and the silverware at the price named of \$1.30, and it was decided that they should be debarred from the use of the United States mails.

#### Career of the Late Louis Berthoud.

HOLDEN, Mo., May 13.—The death Friday last of Louis Berthoud, a pioneer jeweler of Holden, is generally regretted in the mercantile community owing to his long honorable career. Despite the fact that he had resided for 42 years in this town he had few intimate friends, and but little is known as to his life outside of his business career. Nothing is known of his family connections, but it is believed that he has no relatives.

The deceased, who was 78 years old, was a native of France, in which country he probably learned his trade as a jeweler. He was about 36 years old when he came to Holden, and after starting in the jewelry trade continued here as a jeweler and watchmaker successfully until his death. He lived in the rear of his store and was practically a recluse, having no friends but a former telegraph operator, "Billy" Miller, who induced him to come here. As a business man, however, he was popular and was noted for his ability as well as his many sterling qualities as a merchant. He was extremely charitable and a worthy call to him for aid never went unanswered.

Mr. Berthoud joined the Masonic fraternity about 34 years ago and was secretary of the local lodge for more than 30 years. He was a veteran of the Civil War, having served in Company F of the 38th Indiana Infantry. For the last 25 years Mr. Berthoud had not left Holden. A short time prior to his death he gave power of attorney to his brother Mason, who had his safe opened and an inventory of his assets made. So far as known all his property is willed to Mr. Miller.

#### Receivership of Jones & Frazier Durham, N. C., Ended After Settlement With Creditors.

DURHAM, N. C., May 13.—The receivership in the matter of Jones & Frazier, which began last fall by the proceedings brought in the State court and was later continued by the Bankruptcy Court ended Monday, a satisfactory settlement having been made with all creditors, and the concern will now continue the business as before.

The firm's troubles began when last October the pressure of claims by creditors forced the partners to begin an auction sale, and this not being successful the partners asked for a receivership to stop certain creditors from taking judgment. W. J. Griswold was appointed by the State Court to take charge of the business, but in February bankruptcy proceedings were instituted and Mr. Griswold was succeeded by W. G. Bramham, the receiver appointed by the United States Court. The business was continued under the receivership so satisfactorily that last month the concern was able to obtain a satisfactory settlement which has resulted in the business being turned over to the old partners who, with H. S. Torrey, formerly watchmaker, but now a member of the firm, will continue it without change.

D. Saltzman, Belmar, N. J., moved about a week ago into newly furnished quarters at 906 F St.





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**W**E are large importers of diamonds and always carry a well assorted stock, both loose and mounted. We have all grades, including many extra fine stones.

We have exceptional facilities for recutting and repairing diamonds and repairing diamond jewelry. Try us on this work.

Our prices are reasonable; our service prompt and careful.

Write for illustrated catalog of Diamond Jewelry.

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43-45-47 John Street

NEW YORK  
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RUDOLPH NOEL

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**RUDOLPH NOEL & CO.**  
**IMPORTERS AND CUTTERS OF DIAMONDS**

2 Tulp Straat, AMSTERDAM

37-39 Maiden Lane, NEW YORK



### Tenth Annual Shad Dinner of the Philadelphia Jewelers' Club Proves a Great Success.

PHILADELPHIA, Pa., May 13.—The bon vivants of the Jewelers' Club to the number of more than 200 were treated last night in a gastronomical, musical and theatrical way to their hearts' content on the occasion of the 10th annual shad dinner of the club on the roof garden of the Bingham Hotel. Epicures as they are, for the most part by inclination and such education as they have received through the ever generous hospitality of the club on other occasions, when the best chefs have been commissioned to spread repasts for the club, all agree that the feast of last night was by far the most delightful shad dinner they have ever attended.

During the course of the dinner a clever vaudeville show was presented under the direction of H. Bart McHugh, a theatrical agent. For this occasion and largely through the influence of Louis P. White and Joseph E. Cadwallader, of the board of governors, the best theatrical talent obtainable was procured, so that not one moment of the evening's entertainment was permitted to drag. The show included "Billy" Farnon, a comedian with a stock of breezy, racy, up-to-date songs; Houdini, the marvelous card sharp and trickster, who frees himself from manacles and shackles, swallows papers of needles and brings them forth from within his body all properly threaded; "Hughey" Dougherty, the veteran minstrel, and several soubrettes and vocalists. Then Fred Yocke, John Brandt and other entertainers belonging to the club were called upon and took the stage.

There were no toasts and no speeches except a brief introductory one from Col. J. Warner Hutchins, who presided and presented the talent. After the dinner most of the guests repaired to the club house, 1228 Chestnut St., where the rest of the evening was spent. Here stories were told and songs were sung and good fellowship reigned supreme until those who were not afraid to go home in the dark had departed, leaving a few stragglers to await the dawn of the sun to light their way homeward or roomward, as the case might be.

The guests gathered at the hotel at 6.30 o'clock and before seven o'clock were seated on the broad, canopied roof of the hotel 10 stories above the street, where cooling breezes made a warm evening pleasant, and from which point the diners looked over a vast lighted city. The menu was as follows:

#### MENU.

Cherrystone Clams, Mignonette.  
Salted Almonds. Scallions.  
Celery. Olives. Radishes.  
Cup Fresh Mushroom Broth.  
Planked Delaware Roe Shad, Jewelers' Club.  
Creamed Cucumbers. Bermuda Potato Balls.  
Pennsylvania Asparagus, Mousseline.  
Hearts of Lettuce and Tomato.  
Glace Anna Held.  
Fromage.  
Demi Tasse, au Cognac.  
Cocktails. Bergdolls. Wine.  
Cigarettes. Perfectos.

The dinner had not progressed far before Col. Hutchins proposed a standing toast to a member of the old guard of the Jewelers' Club who "is with us to-night for the

first time after a serious illness and whom we have sadly missed of late." This was Charles F. Duffy. Cries of approval and cries for Duffy were taken up at every table and the popular member was warmly and heartily greeted on every hand. Then Col. Hutchins took occasion to pay a tribute to L. P. White and Joseph Cadwallader who, he said, were to be given credit for the success of the last smoker a month ago and who are credited with the success of the shad dinner. More cheering and bravos for the two governors of the club.

"Billy" Farnon, with the Misses Wills and Ransley, sang "Tough Guy Levy," a parody of "Cheyenne," and jumped right away into favor. He scored also with "I Am the Kid Who Built the Pyramids." Miss Mae Shirk more than made an impression. She created a furore almost and was overwhelmed with the bouquets collected from the straggling carnations and roses at the tables by the enthusiastic diners. She appealed especially to John Brandt and through him to all others with "Starlight" and "Honeymoon."

The board of governors of the Jewelers'

Club are now busy preparing for the annual baseball game between nines recruited from the New York and local membership. The game will be played some day in June. The evening of the same day is to be spent at some amusement yet to be arranged for the entertainment of the club's guests and the spectators of the baseball game.

### Jewelers Warned to be Careful in Dealing With This Man Who Offers Worthless Checks.

CHARLESTON, S. C., May 13.—The jewelry trade of this section is warned to be careful in dealing with a young man who has been making a specialty of passing upon banks and upon jewelers checks that have proved to be worthless. While in this city the man claimed to be an auditor of the Standard Oil Co. He left Charleston yesterday afternoon on a train going north, and it is believed that he is on his way to Richmond. He recently lived in Summer-ville, N. C., where he had leased a house for the Spring months.

The man, who is young and a bright talker, claims to have studied optics. He appears to be about 25 years old, though he says he is about 27. He is about five feet six inches high, has a blond complexion and has very irregular front teeth, which are noticeable when he speaks.

### Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., May 14.—The monthly report of the Department of Trade and Commerce of Canada for February, just issued, gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of February.		11 Months Ending February,	
	1907.	1908.	1907.	1908.
<b>Clocks:</b>				
Great Britain .....	\$2,436	\$815	\$14,549	\$15,868
United States .....	17,458	14,519	258,082	251,775
Germany .....	4,132	7,992	39,908	51,857
Other countries .....	.....	411	12,385	13,786
<b>Totals .....</b>	<b>\$24,026</b>	<b>\$23,737</b>	<b>\$324,924</b>	<b>\$332,786</b>
<b>Watches:</b>				
Great Britain .....	\$3,009	\$353	\$26,065	\$19,429
United States .....	64,820	27,122	698,064	652,501
France .....	2,983	88	21,321	4,118
Switzerland .....	7,686	7,046	144,206	191,516
Other countries .....	896	1,738	82,240	41,990
<b>Totals .....</b>	<b>\$79,354</b>	<b>\$36,292</b>	<b>\$921,896</b>	<b>\$909,554</b>
<b>Jewelry:</b>				
Great Britain .....	\$10,228	\$8,613	\$140,188	\$197,680
United States .....	100,042	53,224	752,162	684,471
Germany .....	3,547	4,300	94,879	99,445
Other countries .....	4,977	8,082	42,157	96,489
<b>Totals .....</b>	<b>\$118,789</b>	<b>\$74,219</b>	<b>\$1,029,386</b>	<b>\$1,078,085</b>
<b>Gold and silver and manufactures of:</b>				
Great Britain .....	\$18,415	\$7,598	\$226,842	\$217,926
United States .....	15,587	9,697	270,496	258,740
Other countries .....	2,783	3,804	68,192	57,908
<b>Totals .....</b>	<b>\$36,785</b>	<b>\$21,094</b>	<b>\$565,530</b>	<b>\$539,574</b>
<b>Precious stones of all kinds and imitations of (dutyable):</b>				
Great Britain .....	\$3,275	\$61	\$69,483	\$60,763
United States .....	5,550	2,195	58,715	60,213
France .....	27,287	1,083	57,384	66,221
Holland .....	.....	.....	.....	676
Other countries .....	60,064	219	117,566	31,830
<b>Totals .....</b>	<b>\$96,176</b>	<b>\$8,558</b>	<b>\$385,048</b>	<b>\$219,703</b>
<b>Precious stones of all kinds and imitations of (free):</b>				
Great Britain .....	\$9,161	\$1,681	\$508,168	\$569,277
United States .....	4,281	2,840	126,657	201,195
France .....	8,015	2,450	180,729	266,428
Holland .....	10,258	604	228,952	310,903
Other countries .....	9,228	110	139,338	56,071
<b>Totals .....</b>	<b>\$40,943</b>	<b>\$7,635</b>	<b>\$1,133,844</b>	<b>\$1,408,874</b>



# Scientific Precious Stones

The making of a precious Ruby by scientific methods is to-day a fact, known to every layman. The HOPE SAPPHIRE is but a recent achievement, yet its importance is practically established.

These two stones are legitimate additions to the precious stone family, they have come to stay.

To increase your sales put our RECONSTRUCTED RUBY and HOPE SAPPHIRE in your line.

Carried in brilliant cut and cabochon, all shapes and sizes.

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IDAR  
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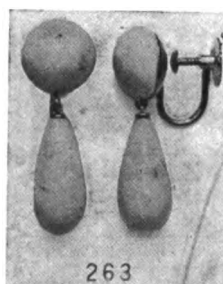
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CONCESSIONAIRE, CINCINNATI, OHIO  
EXPERT DIAMOND CUTTERS FOR THE TRADE  
STRICTLY FIRST-CLASS WORK

We guarantee to mount or repair your diamonds faster than any other firm  
in the U. S. A.  
QUICKEST AND CHEAPEST TRY US AND BE CONVINCED

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### Importers of Coral

76 Nassau Street, New York

FACTORY  
TORRE DEL GRECO  
ITALY

LEO CAHN  
General Representative



## "SHORT CHANGE" ARTIST ARRESTED.

Man Who Swindled Many Jewelers Gets \$750 Diamonds at Syracuse Leaving \$16 in Hands of Jeweler's Clerk—Captured in Buffalo.

SYRACUSE, May 15.—A Russian Jew, giving the name of Grossman, and believed to be the same crook who has swindled jewelers in other cities, successfully flim-flammed Charles Bebb, a clerk in Adolph Roth's jewelry store, out of \$600 worth of diamonds to-day, and made his escape. A general alarm, with a description of the man, has been sent to other cities, and his apprehension asked.

Grossman, if that be his name, turned his trick in about 10 minutes, and a quarter of an hour later the police department was looking for the man, and messages had been sent to the police of nearby places. The crook's game was a clever one and he is evidently an adept at it.

The stranger walked into Roth's store at 121 E. Washington St., about closing time yesterday, and introduced himself to Mr. Roth. He said he had recently located in Syracuse and that he was about to be married to a Syracuse girl. Diamonds, he said, were her hobby, and he intended to buy her a few for her wedding day. Mr. Roth told the stranger to come in to-day and he would be pleased to show him his stock. The man walked into the store about 10.30 this morning and Clerk Bebb was soon interested with the prospect of a good sale. The prospective buyer picked out one large diamond in a ring and three loose stones. The price, the clerk said, was \$600.

The buyer said he would go over to the savings bank and get the money, and suggested that Bebb should accompany him to the bank or come there about five minutes afterwards and bring the diamonds along. When Bebb reached the bank he saw the diamond buyer counting money at one of the desks.

"Here's your money," he said to Bebb, "count it and see if it is right."

Bebb counted the roll and found \$599. Then the stranger got in his fine work. He reached for the big roll, counted it, threw in a silver dollar, rolled it up and gave the money to Bebb, who put it in his pocket. Bebb wrote a receipt at the man's request and then they walked out of the bank. "Well, good bye and good luck," said the crook as he left Bebb on a street corner and disappeared.

When Bebb reached the store he had a roll of 16 one dollar bills and not \$600. Whether the man "palmed" the large bills of the roll after counting the \$600, or picked the clerk's pocket and substituted the dollar bill roll while Bebb was making out the receipt, is not known. It is believed, however, that the thief shifted the rolls and gave the clerk the small one.

The thief disappeared immediately. The police were notified at once and a warrant sworn out against him. Bebb said he suspected the man when he went to the bank and that he watched the man during the closing of the deal. Bebb thinks his pocket was picked, but the police think the thief simply worked the short change trick.

It was reported that a man named Gross

man tried to work the game in two Albany stores yesterday, but did not succeed. The crook is described as about 28 years old, smooth shaven, dark complexion, and about five feet three inches high. He wore a black derby, frock coat and poney vest.

SYRACUSE, N. Y., May 16.—Subsequent developments show that Grossman was one of a quartette of swindlers, two men and two women, who reached here on Thursday and immediately started out to plan a robbery. The two women were in Vandenburg & Durney's jewelry store in S. Salina St. Thursday afternoon looking at silver spoons. The man answering the description of Grossman soon followed them and asked to see some diamonds. While the clerk was showing him some stones the other man, apparently about 40 years old and very well dressed, dropped into the store and asked for a collar button. The clerk waiting upon the man supposed to be Grossman started to wait upon the collar button buyer, but he noticed that the diamond purchaser was watching him closely.

The clerk then called to a young man in the rear of the store. The collar button man soon left, followed by the women and then the supposed Grossman. It was also ascertained that the quartette visited other jewelry stores and that they took meals together at local restaurants. It is believed that "Grossman" remained in town for some little time after he made the haul from Roth's clerk.

Word has been received here that the game was worked successfully on a Chicago jeweler last week. The game is known to the police as "the silver dollar trick."

"Grossman," whose name is believed to be Samuel K. Reich, was captured by the Buffalo police Saturday afternoon and identified by Miss Lydia Phillips, a clerk employed by Roth, as the man who was in the Roth store. Reich was locked up late Saturday night charged with grand larceny, first degree. He said his name was Samuel K. Reich, aged 23, residence nowhere. He had a card reading "Dr. M. Reich, St. Louis, eye and ear specialist," and it is believed the prisoner's home is in that city.

Miss Phillips was positive in her identification of Reich. She said he was wearing the same clothes when he was in the store. The Buffalo officers arrested Reich from a description sent out by the Syracuse police.

Reich admitted to the Buffalo police that he was the man wanted. He said he had paid Roth's clerk for the diamonds and had a receipt. The prisoner argued that Roth's clerk would not sign a receipt unless he had been paid the money. It is believed here it will be hard to convict Reich.

Supt. of Police Regan, of Buffalo, said Reich worked the game there about five

months ago, but escaped. If the charge against Reich falls here he is wanted in several other cities and a term in prison is practically assured him. Nothing has been learned of the prisoner's confederates.

## Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., May 13.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case optical goods, \$110.  
Auckland: 3 cases plated ware, \$175; 1 case optical goods, \$144; 25 cases watches, \$170; 85 cases clocks, \$2,218.  
Bremen: 1 case jewelry, \$249; 3 cases watches, \$4,428; 1 case plated ware, \$120.  
Bombay: 1 case plated ware, \$155.  
Buenos Ayres: 132 cases clocks, \$2,567; 6 cases optical goods, \$262; 2 cases optical goods, \$473.  
Calcutta: 152 cases clocks, \$2,559.  
Christiania: 4 cases clocks, \$156; 6 cases clocks, \$267.  
Colon: 1 case jewelry, \$303; 1 case plated ware, \$103.  
Dromtheim: 13 cases jewelry, \$162.  
Glasgow: 60 cases clocks, \$558.  
Guayaquil: 2 cases jewelry, \$187.  
Hamburg: 36 cases clocks, \$1,571; 2 cases plated ware, \$316; 5 cases optical goods, \$210.  
Havana: 22 cases clocks, \$383.  
Havre: 5 cases jewelry, \$420; 1 case optical goods, \$110.  
Hong Kong: 40 cases clocks, \$651.  
Iquitos: 1 case jewelry, \$153.  
Kobe: 70 cases clocks, \$2,728.  
Liverpool: 1 case silverware, \$145; 3 cases jewelry, \$359; 77 cases clocks, \$1,432; 1 case jewelry, \$100.  
London: 38 cases clocks, \$1,316; 1 case watches, \$102; 1 case jewelry, \$500; 10 cases optical goods, \$4,370.  
Melbourne: 35 cases plated ware, \$2,507; 37 cases clocks, \$916; 2 cases thermometers, \$118; 64 cases clocks, \$625; 1 case optical goods, \$115.  
Montevideo: 1 case optical goods, \$139.  
Moscow: 2 cases optical goods, \$156.  
Rio de Janeiro: 9 cases clocks, \$167; 1 case thermometers, \$100.  
Santiago: 2 cases plated ware, \$165.  
Savannah: 20 cases watches, \$253.  
Shanghai: 20 cases clocks, \$310.  
St. Johns: 3 cases plated ware, \$292.  
Sheffield: 4 barrels jewelers' sweepings, \$4,000.  
Southampton: 17 cases watches, \$2,902; 18 cases watches, \$3,629; 1 case optical goods, \$375.  
Stockholm: 8 cases watches, \$151.  
Sydney: 38 cases watches, \$516.  
Trinidad: 1 case watches, \$102.  
Yokohama: 20 cases clocks, \$337; 1 case optical goods, \$106.  
Zurich: 1 case watch cases, \$135.

## Paris Pearl Market.

PARIS, France, May 9.—The month of April showed considerable improvement in the pearl market of this city, there being demands from many quarters. A very satisfactory sign lies in the fact that generally good and fine qualities are asked for, and owing to this demand they seem generally to be going out of the market. It is not expected that business will take any sudden boom, but it is hoped and expected that the improvement that has begun will be gradual and steady and that the sales will continue and the market remain very firm.

A broker named Fischhof, who ran away from this city with a quantity of pearls and diamonds some time ago and was supposed to be in South America, has been caught here. He tried to commit suicide but was not successful.

G. K.



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*American Pearls and Baroques*

MATCHED PAIRS FOR EARRINGS

The Largest and Finest Assortment in the  
Market, Mounted and Unmounted.

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PEARL  
NECKLACES  
AND  
DIAMOND  
COLLARETTES

Mounted Diamond  
Jewelry of Every  
description :: ::

Largest assortment  
of all kinds of very  
fine, fancy and rare  
gems, including  
Pearls, Diamonds,  
Emeralds and  
Sapphires :: ::

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FANCY COLORED  
AND FANCY  
SHAPED DIAMONDS

## Ludwig Nissen & Co.

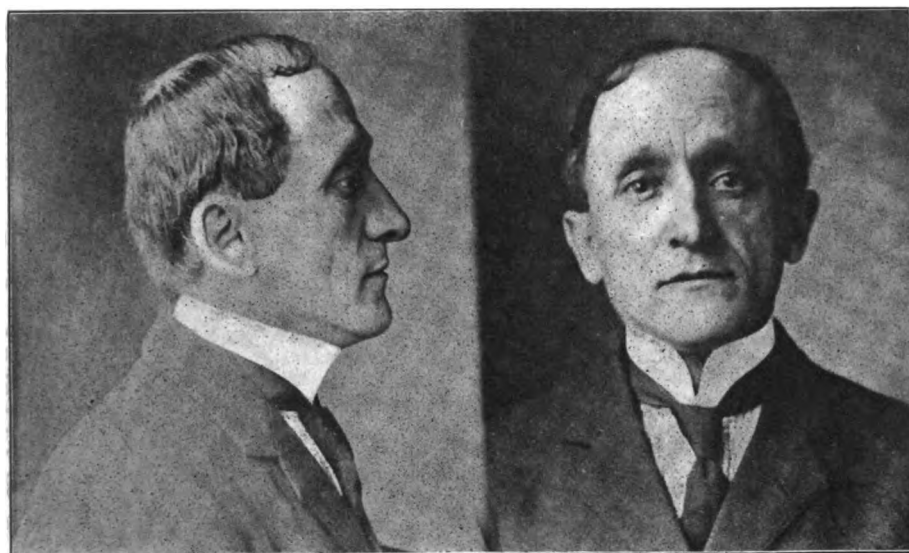
182 and 184 BROADWAY  
NEW YORK



### Do You Know This Man Now Serving Sentence for Robbing Providence Jewelry Firm.

PROVIDENCE, R. I., May 14.—The photograph taken by the police showing Richard Howard, the pennyweight thief who, as told in the last issue of THE CIRCULAR-WEEKLY, was captured at the store of the Weybosset Jewelry Co., is shown herewith. Inasmuch as the man has been sent to jail for only 60 days and will soon be at large, it may be well for jewelers to study his features, as his method shows that he is both daring and clever in his profession.

As told last week, the man first stole a cheap locket from a tray that was shown him and then substituted this for a locket worth \$25 in another tray. He left the store saying that he would be back and the



RICHARD HOWARD, WHO IS SERVING A SHORT TERM FOR LARCENY.

theft was then discovered and the matter reported to the police.

To the surprise of the firm he had robbed the man appeared again later in the afternoon, as he had promised, evidently believing that he would disarm suspicion by the brazenness of his act. He was arrested and confessed that he had pawned the locket for \$15 and then was given a sentence of 60 days.

### Bids Received and Contracts Awarded by Government to Supply Various Articles.

WASHINGTON, D. C., May 14.—The Purchasing Agent of the Isthmian Canal Commission is calling for proposals until May 26 for the following items: Fifty dozen silver-plated knives, 9¼ inches long; 50 dozen steel knives, silver-plated handles, 9¼ inches long; 50 dozen fruit knives, all silver-plated, 8¼ inches long; 12 dozen salt shakers, silver-plated tops.

The Purchasing Agent is also calling for proposals until June 8 for one eight-day marine clock, 10-inch dial, brass case.

WASHINGTON, D. C., May 15.—The Bureau of Supplies and Accounts is inviting proposals for engraving for the Bureau of Navigation, Navy Department, for the fiscal year ending June 30, 1909. This will include the necessary engraving of medals,

pins and bars, and for attaching the necessary loops and ribbons. It is estimated that the number of letters to be engraved will be about 34,000, and about 500 ribbons to be attached, the ribbons to be furnished by the government.

### Two Jobbers of Philadelphia Arrested in New York as They Were About to Sail for Europe.

PHILADELPHIA, PA., May 18.—Isaac Goldstein and A. Friedman, both of whom live at 111 N. 40th St. and who have carried on a jobbing jewelry business on Market St. near 4th St., selling imitation stones, plated ware and cheap trinkets to dry goods stores and the like, are awaiting trial in this city charged with conspiracy to obtain money under false pretense and passing bogus

checks. The men were arrested as they were about to sail Saturday from New York for Europe on the Red Star liner *Vaderland* under assumed name.

It is declared that they had obtained on worthless checks about \$16,000 from business men of this city. The warrant for their arrest was sworn out by Abram Titleman, 1519 Tasker St. The latter with his partner, Jacob Dubinsky, notion dealer, 516 Lombard St., lost \$2,200.

Goldstein and Friedman had been in the jobbing jewelry and notion business on Market St. until recently, when they went into bankruptcy with liabilities of about \$80,000. But they had enjoyed an excellent name among firms of the city and a week ago when they presented personal checks for advance cash their business friends readily obliged them. All came back marked no account.

The men took with them to New York 16 trunks. It was through the shipment of so many trunks away from their residence that suspicion was aroused and the warrant issued without delay. Its service was effected in the nick of time. In a few minutes the men would have been out of jurisdiction on their way across the ocean.

Hobson & Ramgren, Creston, Ia., are installing new show cases and otherwise improving their store.

### Abel Bros. & Co. Consent to Decree in Favor of C. P. Goldsmith & Co. In Suit Over Patent Clutch.

The suit which, as told in a recent issue of THE CIRCULAR-WEEKLY, was begun March 24 in the United States Circuit Court by C. P. Goldsmith & Co. and Maximilian Fischer against Isidor Berkson, A. Rainess, the United States Scarf Pin Guard Co., Abraham Rainess, Abel Bros. & Co., and Bernard Rainess, has been practically ended against the defendants, Abel Bros. & Co. and James F. Umpeleby, Jr., in their employ, by the entry of a decree in the United States Circuit Court in favor of the complainants, granting complainants the relief prayed for.

The original action charged the various defendants with infringement of certain letters patent upon the Hold-On-Clutch granted to Maximilian Fischer and controlled by C. P. Goldsmith & Co. It also alleged that the various defendants had conspired together to copy the form and configuration of the complainants' casting, and the mounting of their devices on cards, etc., in such a way as to mislead the public into accepting the other articles as those made by the complainants. The usual injunctions, accounting and damages were asked.

As far as the suit related to Abel Bros. & Co. and John F. Umpeleby, Jr., doing business under the style of the Hold Fast Scarf Pin Guard Co., the suit was recently settled out of court and a decree has been entered by consent of the defendants' attorneys, which as far as these particular defendants are concerned acknowledges that the patent is valid, that the complainants are the owners of all right thereunder, and that the defendants have infringed, etc. A perpetual injunction is issued by the court against Abel Bros. & Co. and James F. Umpeleby, Jr., and the Hold Fast Scarf Pin Guard Co., restraining the latter from further manufacturing or selling all devices enumerated in the bill of complaint, or any devices similar thereto.

It is ordered and decreed that no profits or damages be assessed against the defendants and no costs of any character be taxed by either party against the other.

### Receiver Appointed to Wind Up Business of Geo. W. Boettinger & Son, Baltimore, Md.

BALTIMORE, Md., May 16.—A receiver has been appointed to wind up the business of George W. Boettinger & Son, 314 N. Eutaw St. Samuel Regester was appointed by Circuit Court No. 2, under bonds of \$20,000.

The action was taken upon a bill of complaint filed by George W. Boettinger against his son, Edward P. Boettinger, with the latter's consent. In the bill of complaint it is asserted that the firm is far in excess of its liabilities and attributes its condition to the financial stringency and other causes, claiming that the sales have gradually fallen off until they became insufficient to meet current expenses.

The North Dakota Retail Jewelers' Association will hold a two days' session in Jamestown, N. Dak., June 16 and 17.



ADDISON W. WOODHULL, President.  
FRANK K. HUFF, Vice-President.

GILBERT T. WOODHULL, Treasurer.  
WILLIAM J. McQUILLIN, Secretary.

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CUTTING WORKS:




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-  1. Snap complete.  
 2. Outside of snap.  
 3. Inside of snap.

**The E. P. H. Patent**

**NON-PULL-OUT  
Neck Chain Snap**

*is a patented snap that insures  
the wearer against loss of*

**CHAIN or CHARM**  
for it positively will not pull out

Made in 10 and 14 Karat Gold and  
in Gold Filled.

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E. A. Cowan & Co.,	Boston
E. & J. Swigart,	Cincinnati
Swartchild & Co.,	Chicago
Nordman Brothers,	San Francisco
Leonard Krower,	New Orleans
A. Walker Co.,	Providence, R. I.
Bauman-Massa Jewelry Co.,	St. Louis
H. S. Meiskey Co.,	Lancaster, Pa.
The Edw. Lehman Jewelry Co.,	Denver, Col.

### PRICES.

14 Karat—Small, \$7 per doz. net  
Large, \$7.50 per doz. net  
10 Karat—Small, \$6 per doz. net  
Large, \$6.50 per doz. net  
Gold Filled—Small, \$2 per doz. net  
Large, \$2.25 per doz. net



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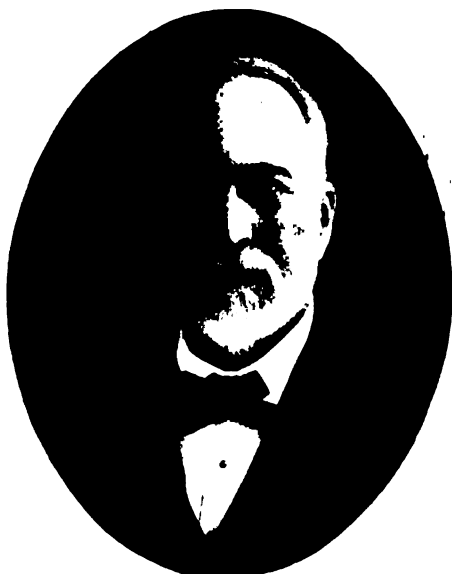
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STONES**  
**GEMS in Unique Cuttings**



**Friends Pay Last Tribute to the Late  
James Allan at Impressive Funeral  
Services Held at Charleston,  
S. C.**

CHARLESTON, S. C., May 13.—The services over the late James Allan, Charleston's leading jeweler, were held, Sunday, May 3, at the Second Presbyterian Church, at 4:30 p. m., and the funeral was one of the most largely attended that has been held in this church for many years, as Mr. Allan had been identified with it since his childhood, and had been a ruling Elder for over 20 years. The senior pall bearers were: Ex-Mayor J. Adger Smythe, Hon. Augustine T. Smythe, Hon. H. P. Archer, Supt. Public Schools; Dr. T. Grange Simons, J. N. Robson, and E. F. Miscally, the latter having been associated for more than 25 years in business with Mr. Allan. The junior pall bearers were: Hon. Geo. H. Moffett, T. Allen Legare, C. M. Reid, De Witt King, Geo. Tupper, Jr.; C. F.



THE LATE JAMES ALLAN.

Steinmeyer, Jr.; D. B. Henderson, and J. W. Robson.

The services were conducted by the Rev. J. K. G. Frasier, pastor of the Second Presbyterian Church, assisted by Dr. Alexander Sprunt, pastor of the Scotch Presbyterian Church. The latter offered a most touching prayer, in which the high principles and character of the deceased were commended. Dr. Sprunt is a warm friend of the family, and knew Mr. Allan intimately.

The interment was made at Magnolia Cemetery, in the vault where his remains were placed alongside of his father and mother.

Many floral tributes were sent from friends and societies, among them being particularly handsome tributes of affection and esteem from the St. Andrew's Society, the oldest society in South Carolina, of which Mr. Allan had been president; the Young Men's Christian Association, which he was always a liberal supporter of, and Masonic fraternities, with which he had been identified for many years. Expressions of sympathy have been sent to the family from all classes of citizens, as he was universally loved and respected on account of his warm-

hearted, sympathetic disposition, and genial nature.

**Circuit Court Judge in Milwaukee, Wis.,  
Hands Down Decision Regarding  
Recent Razing of Street Clocks.**

MILWAUKEE, Wis., May 13.—If the Milwaukee street clocks were erected with the consent of the city, then the radical action of the city in tearing them down was illegal; if the different jewelers did not put up their timepieces with the permission of the city, then the clocks are unlawful. This was the substance of the recent decision of Judge Tarrant in the Circuit Court in the case brought against the City of Milwaukee by David Goldman, one of the city jewelers, as a result of the midnight crusade against the street clocks by former Mayor Becker.

The case in question was brought by the Milwaukee Jewelers' Association in the name of Mr. Goldman, and was in the nature of a test case to test the legal right of the city to tear down the street clocks in the manner in which the act was done. Upon the complaint prepared and filed, an injunction was issued restraining the city authorities from interfering with the erection of the clocks, but nothing further was done pending the decision of the present case.

Judge Tarrant's decision in part is as follows:

From the pleadings and record I find for the purposes of the motion to dissolve the injunction, that the clock in question was erected without the authority of the city or immediately of the board of public works; that it constituted a permanent obstruction of the street, and having been erected without the consent or permission of the defendant, it was maintained there unlawfully. Under such circumstances, it was subject to summary removal and abatement, and the action of the authorities in summarily removing it was justified in a legal sense.

Judge Tarrant later handed down an amendment to his decision, in which he specified that if the allegation that the clock in question was erected with the consent of the city be true, then the owner should have been notified by the authorities before it was taken down. The demurrer interposed by the city to the granting of the injunction was sustained by the court.

In the decision, a hint is given to the jewelers as to the future action to be taken, when it is stated that petitions for redress to the extent of securing permission to restore the clocks should go to the common council or to the Board of Public Works, where the power to regulate the streets is lodged.

Many jewelers say that, without a doubt, the consent of the Board of Public Works can be secured for the erection of the clocks, and it is the belief that the question is now settled. There are rumors to the effect that other jewelers, whose clocks were torn down without notification, and who had erected them with the consent of the proper authorities, will take definite action against the city as a result of the recent decision.

The jewelry and drug store of N. H. Barber, Fullerton, Nebr., was entered one night about a week ago by burglars who stole \$38 in cash, two gold watches and two gold brooches. Entrance was gained by way of the cellar. Thus far no clue has been obtained to the thieves.

**Officers of Milwaukee Jewelers' Association  
Elected at Banquet, Last  
Wednesday.**

MILWAUKEE, Wis., May 15.—A. J. Stoessel has been elected president of the Milwaukee Jewelers' Association, the only organization of its kind in the United States. George Durner was chosen as vice-president; Franklyn Thomson, secretary; Frank P. Wilde, treasurer. The directors are: W. H. Upmeyer, E. F. Rohn and Theodore Schelle.

The election of the association was held at the annual banquet, which took place at the Hotel Blatz, last evening. President Stoessel acted as toastmaster. An excellent programme was presented and matters of general interest to Milwaukee jewelers were discussed.

The coming convention of the Wisconsin Retail Jewelers' Association is now a topic of interest with Milwaukee jewelers and at the banquet, plans were considered for the entertainment of visitors to the convention, to be held here in July. A committee on arrangements for the convention was appointed and includes: Harry Stouthamer, George Durner, Charles Kuesel, O. F. Fischedick, O. H. Bingenheimer and Harry Stecher. A finance committee, consisting of E. P. Wilde, E. F. Rohn and G. C. De Heus was also appointed. A. W. Anderson, Neenah, and B. W. Braumworth, formerly of West Bend, Wis., were guests at the banquet.

**Importations at the Port of New York.**

Weeks Ended May 11, 1907, and May 9, 1908.			
China, Glass and Earthen Ware:		1907.	1908.
China	.....	\$44,885	\$36,521
Earthen ware	.....	13,213	5,316
Glass ware	.....	28,752	17,955
Optical glass	.....	216	746
Instruments:			
Musical	.....	13,558	13,093
Optical	.....	8,376	4,016
Philosophical	.....	1,573	1,094
Jewelry, etc.:			
Jewelry	.....	10,203	5,316
Precious stones	.....	819,493	67,982
Watches	.....	29,886	13,195
Metals, etc.:			
Bronzes	.....	1,318	79
Cutlery	.....	33,099	14,004
Dutch metal	.....		
Platina	.....	57,685	16,197
Plated ware	.....		
Silverware	.....	1,718	
Miscellaneous:			
Alabaster ornaments	.....		35
Amber	.....	111	
Beads	.....	2,314	769
Clocks	.....	2,331	1,759
Fans	.....	6,788	17,257
Fancy goods	.....	8,799	3,819
Ivory	.....	15,643	
Ivory, manufactures of..	.....	887	84
Marble, manufactures of.	.....	22,615	10,600
Statuary	.....	4,593	2,592

**Market Price of Silver Bars.**

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	New York.
		999 Basis.
May 13.....	24 1-16d.	\$54 1/4
" 18.....	24 1-8d.	54 1/2
" 14.....	24 1-4d.	54 3/4
" 16.....	24 3-16d.	54 1/2
" 18.....	24 1-4d.	54 3/4
" 18.....	24 8-8d.	54 1/2

Mrs. C. F. Hornbeck, Cortland, N. Y., is about to move her stock into a new store on N. Main St.



**WM S. HEDGES & CO.,**

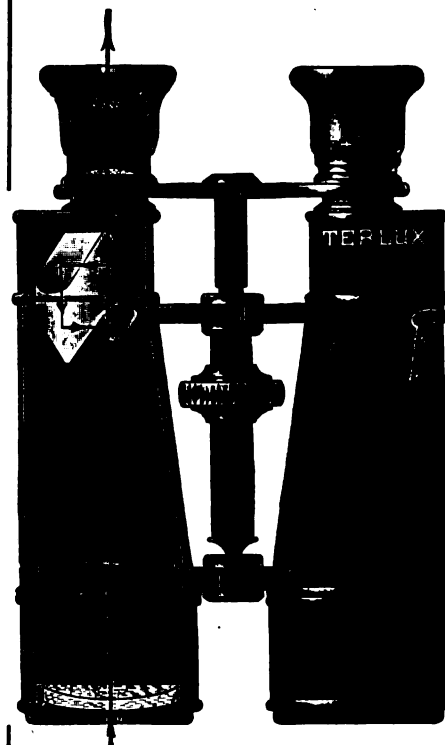
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**DIAMONDS.****Precious Stones and Pearls.****170 Broadway, Corner Malden Lane, New York.**

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**SAPPHIRES****SAUNDERS, MEURER & Co.****65 NASSAU STREET****NEW YORK****Goodfriend Bros.**

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BINOCULARS****Adopted by U.S. Army and Navy**

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- ¶ Tested and approved.
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**PRICE MODERATE**

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- ¶ Descriptive Booklet upon application.

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### Crook Who Dared to Operate in Maiden Lane Believed to be an Old Offender.

Chas. S. Fries, who was arrested on May 9 at the office of Mathey Bros., Mathez & Co., 21 Maiden Lane, New York, charged by Alfred E. LaVigne with stealing a gold watch, was arraigned last Wednesday afternoon in the Tombs Police Court, Manhattan, and held in \$1,500 bail for action of the Grand Jury.

As mentioned in last week's issue, the prisoner came to the offices of Mathey Bros., Mathez & Co., and represented that he came from the establishment of Smith & North. He said he wished to see some fine watches and was desirous of having some of the goods sent on memorandum. Mr. Mathez, who waited upon the prospective customer, placed before him a tray containing a number of watches. The man inquired the price of a certain watch, and while Mr. Mathez was looking at the tag number he quickly reached over and took from the tray a watch valued at \$95.

During this time Alfred E. La Vigne

The prisoner gave his address as 215 W. 124th St. He stated that he was 38 years old and had been born in Buffalo, and claimed that his occupation was that of a salesman. The watch which Mr. La Vigne recovered was open faced, C. H. Meylan movement, in a heavy 18-karat gold case.

The timely action of Mr. La Vigne resulted not only in the recovery of the watch but in the apprehension of the man who, according to the police, has had a past criminal record. His picture is to be found in the Rogues' Gallery. He was recognized by Lieutenant Nugent as the man who tried to steal a diamond ring from Cross & Beguelin four years ago, but was caught.

### Max B. Witebsky, Minneapolis, Minn., Files Voluntary Petition in Bankruptcy.

MINNEAPOLIS, Minn., May 14.—Max B. Witebsky, who recently asked an extension from creditors, has filed a petition in voluntary bankruptcy, scheduling liabilities of \$1,646.42 and assets of \$1,180.75, of which



CHAS. S. FRIES, ARRESTED IN MAIDEN LANE.

was standing a short distance from the customer and saw the man when he took the watch. Mr. La Vigne walked around the counter and got between the man and the door and began asking him questions about his connections with the jewelry trade, asking him to show something that would identify him with the establishment with which he said he was connected. The man failed to produce anything. Mr. La Vigne then asked him what he had in his pocket, whereupon the man put his hand in his pocket, and taking out the watch, tried to conceal it in another pocket. Mr. La Vigne then suddenly seized the man and wrenching the watch from his grasp, informed him that he (La Vigne) was a detective, and that the best thing for him to do was to submit quietly. Mr. La Vigne then called in another man while he went in search of police authorities. When he returned to the office he found that Detective-Lieutenants Nugent and Monahan were at the office, and the man was placed under arrest.

\$125 is claimed to be exempt. Witebsky is a minor, being some months under 21 years of age.

The case is peculiar as to procedure, since the sales to Witebsky have been voidable at his will, and as a rule were not secured by any one who was responsible. He has given some notes, but they are of no more value than the accounts which they secured.

Some attempt has been made at trying to set up that he had in effect received his time from his father, and therefore was accountable and responsible. His father is known to have guaranteed a first purchase in one case, although he afterward informed creditors that future dealings with the boy were at their own risk. He has finally taken the step in bankruptcy, which will result in the equitable apportionment of the assets among the creditors.

Louis Heilbron, Texarkana, Tex., is about to make extensive alterations and improvements in the interior of his retail establishment at that place.

### Members of New Jersey State Optical Society Hold Sixth Annual Convention at Newark.

NEWARK, N. J., May 14.—The sixth annual convention of the New Jersey State Optical Society was held Thursday evening, May 12, at the Continental Hotel, this city. The attendance was reported to have exceeded that of any previous meeting, and the meeting was successful in every way. President Robert G. Smith called the members to order at 8.30 P.M., and his opening address spoke of the organization of the society and the value of legislation. He spoke of the advisability of adopting a uniform price list, and recommended that the membership committee pay strict attention to the character and standing of those who apply for admission to the society.

The reports of the secretary and treasurer were received, and F. D. Jackson, as chairman of the executive committee, moved that a vote of thanks be extended to the *Optical Review* for the support which it had given the society during the year just past. It was decided to accept an invitation received from the entertainment committee from the A. A. of O., to meet at Philadelphia on States Day. The matter of changing the name of the New Jersey State Optical Society to the New Jersey Optometrical Society was then discussed, and a committee was appointed to take the matter up. The question of raising a legislative fund to defray the legitimate expenses of legislative fights was brought up, and after considerable discussion this matter was left in the hands of the legislative committee. The advisability of affiliating with the national organization was considered, but the matter was left open and was more fully discussed at the banquet.

The following officers were elected: President, Joseph J. Hartman; vice-president, L. A. Rochat; recording secretary, J. B. Bergen; treasurer, F. C. Leaming. The executive committee elected was as follows: F. D. Jackson, L. B. Hilburn, F. H. Hewlett, W. H. Podesta, and H. A. Stiles.

At the banquet, following the business meeting, which was attended by about 40 people, addresses were made by L. A. Rochat, L. B. Hilburn, F. D. Jackson, H. A. Stiles, A. Wengel, W. J. Benn, E. Leroy Ryer, and P. A. Dilworth. It was decided by those present at the meeting that the society make a decided stand at the next session of the legislature to establish a State Board of Examiners in Optometry.

### Death of Charles J. Houghton.

BOSTON, MASS., May 15.—Charles J. Houghton died suddenly this morning at his home in Cambridge of heart disease. Mr. Houghton was formerly in business in St. Johnsbury, Vt., but for about a score of years he had conducted a jewelry store in Waltham.

Deceased was at his place of business in Waltham the evening before his demise, and appeared to be as well as usual. He was taken ill a few hours later and failed to rally.

Mr. Houghton was quite well known in the trade in this section, and was very highly setemmed for his cheerful, genial and companionable qualities. He is survived by a widow and two children.



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REMARKABLE, IRIDESCENT, BEAUTIFUL.

BLACK OPAL, a recent Australian discovery, is one of the most beautiful stones hitherto found.

With its many inimitable jewelry creations are possible that must appeal in a forceful manner to the trade.

These remarkable stones exhibit a wonderful play of brilliant colors, ranging from light to cobalt blue, with flashes of violet, from delicate shades of green to peacock green, and all shades of reds, merging into orange and yellow tints.

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We can furnish these stones in various sizes and shapes, and their full merits can only be appreciated by being seen.

We make a specialty of AUSTRALIAN and MEXICAN OPAL MATRIX.

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All Kinds of Coral  
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All Shades  
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Memorandum Packages of Loose or Mounted Stones on request. We solicit Special Order Work.

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Diamond Cutting  
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above address, and make a SPECIALTY  
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Special Arrangements for Out-of-Town Trade.  
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### Interesting Developments in the Examinations of George H. Carpenter and Maurice Dreshfield.

A new matter of interest was introduced in the examination of George H. Carpenter, with whom Maurice Dreshfield was associated in transactions by which it is alleged that \$182,594 worth of diamonds were obtained from R. A. Breidenbach, 51 Maiden Lane, New York, by fraudulent means, when Charles Barry, who was arrested last week, charged with being a member of a gang of swindlers who had been doing an alleged "fake" brokerage business, was produced from the Tombs prison, where he had been locked up on a larceny charge, before Referee Olney under a writ of habeas corpus issued at the instance of Receiver Lesser.

Mr. Dreshfield had previously testified that it was Barry who introduced him to Carpenter for the purpose of the diamond deal with Breidenbach, and when Barry appeared before Referee Olney his attorney, Enos Evans, asked for an adjournment of the examination until the argument could be heard before Judge Hough as to whether Barry should submit to the examination or not. Attorney Evans said that he did not wish to have his client compelled to testify when it was possible that his own testimony might incriminate him. It was agreed between the attorneys that they should go before Judge Hough and present the facts of the case, which they did on Friday morning with the result that Judge Hough ordered that Barry be produced to testify in the Carpenter matter at the next hearing, and that any questions asked him which might incriminate him were not to be answered but to be decided upon by the judge.

Mr. Carpenter was called to the stand and identified Barry as the man who introduced him to Dreshfield. Dreshfield was then called and also identified the man as the one whom he had known as Charles Barry. Keeper Faegen then returned the prisoner to the Tombs and the examination of Mr. Carpenter was continued.

Philip Sugarman, president of the Royal Bank of New York, was placed on the stand and testified relative to the depositing of diamonds, consisting of 46 stones, Feb. 14, 1907, upon which \$5,500 was obtained. The loan was credited to the Monarch Corporation. He said that at the time the goods were brought to the bank by Carpenter and Dreshfield that he also saw another package of diamonds which were offered and he was allowed to make a choice of the two packages. He said that he took the word of Carpenter and Dreshfield for the value of the diamonds, that he was not a diamond expert and that the bank received as collateral a note from Carpenter on short time; this note was renewed and has since matured. He said that he was told the value of the diamonds was over \$8,000 and that the agreement was to advance \$5,500 for the Monarch Corporation, that \$500 was received for the loan. He further said that he had done business with Carpenter for a number of years but that he had not had previous acquaintance with Mr. Dreshfield.

Frank C. Straat, cashier of the Royal Bank of New York, was then called as a

witness, and the account book, which indicated the accounts of the Monarch Corporation, the Monarch Fire Appliance Co. and the account of George H. Carpenter as trustee, was produced. The examination in the Carpenter matter was adjourned at this point until to-morrow at 11 o'clock before Special Master Olney, at which time Barry will be examined.

Thursday afternoon the hearing on the petition in bankruptcy filed against Maurice C. Dreshfield came up and Mr. Dreshfield was placed on the stand as a witness. At a previous meeting Mr. Dreshfield stated that he could tell what had been done with the diamonds that had been obtained from Mr. Breidenbach, and it was for that purpose that he was examined Thursday. The bills for the diamonds as received from Mr. Breidenbach, which were placed in evidence and marked for identification at the last hearing, were taken in hand by Sol Oppenheimer, the attorney for R. A. Breidenbach, the petitioning creditor, and Mr. Oppenheimer began his examination by asking the witness what had been done with the goods included in Exhibit 1.

Mr. Cohen, attorney for Dreshfield, objected to the examination as to the disposition of the goods on the ground that Mr. Dreshfield did not own the property, that he simply acted as Mr. Carpenter's agent. This objection was overruled and Mr. Dreshfield testified that goods were deposited, Dec. 20, 1907, with George E. Horning, a pawnbroker of Washington, D. C., and that the money was paid to him. He also said that 28 diamonds, valued at \$5,709, were deposited with Ed. Heidenheimer as collateral for a loan of \$2,666.

Another exhibit was taken up and Mr. Dreshfield said that these stones had been pawned with J. H. Myers & Co., Philadelphia, together with other stones on which \$6,517 was obtained.

The examination was adjourned at this point until to-morrow.

### An Interesting Letter from a Prominent Amsterdam Diamond Merchant.

The following interesting letter, showing the amicable relations which exist between the Diamond Syndicate of London and the Premier Mining Co., has just been received by a prominent importing firm from Louis Tas, of Amsterdam. The letter, which is dated May 8, reads:

"GENTLEMEN:—Yesterday, Mr. Busch, the selling manager of the Premier Mining Co., paid a visit to Amsterdam and a few of the large manufacturers here and I had a conference with him in the Amstel Hotel. He gave us the absolute assurance that he will not decrease the prices of his rough, and though his company is not together with the Syndicate any more, it is on good terms with same, and there is no question about a competition or war between these two great bodies. He knew, he said, that when he begins to show his goods in June he will not sell anything, but will show his goods, so that everybody can see that his prices are just the same as they were before and that his goods are not made up better than when the Premier goods were sold by the Syndicate.

"But what I liked most of Mr. Busch's visit was that he was accompanied by Mr.

Kaufman, from Frankfurt o/M., a Syndicate broker, who got the permission to do this from the Syndicate, which shows that there is no animosity between these corporations. I do not doubt but that you will fully understand the importance of all this, and as soon as this will come to more general knowledge the confidence of the public which has been disturbed by alarming newspapers' information, etc., will come back, and we may await better times.

"With best regards to all, I remain,

"Truly yours,

"LOUIS TAS."

### Third Annual Meeting of the North Carolina Retail Jewelers' Association Held at Raleigh.

RALEIGH, N. C., May 14.—The jewelers of this city are again in annual convention, the third meeting of the North Carolina Retail Jewelers' Association having been called to order to-day by President R. C. Bernau, of Greensboro. The meeting is being held in the Chamber of Commerce, where Mayor James I. Johnson made the visiting jewelers a cordial address of welcome, extending to them the hospitality of the city. President Bernau made a happy response to the welcome of the Mayor, and the business of the meeting was begun.

A preliminary meeting was held last night by the Executive Committee to arrange the programme for to-day's session. Several short talks were made to-day by members on matters relating distinctly to the trade, and the session so far has been somewhat of an informal character, but none the less enjoyable for that reason. This afternoon Fred. H. Mahler entertained the visitors by a barbecue at his vineyard, near the city, and to-night the regular business meeting will be held and the officers elected.

The session this evening will be addressed by Charles D. Rood and others, which will be followed by the election of the delegates to the national convention and the election of officers. There will be a general debate as to the organization's attitude on the following questions: (1) Shall we favor uniform stamping law? (2) Shall we favor stamping law of filled cases per bill now before Congress? (3) Shall we favor gold stamping law as proposed by National Association? (4) Shall we favor watch inspection law? (5) Is it advantageous to the retail jeweler for some watch factories to make one grade movement for the jewelers and an inferior grade for catalogue houses?

Following are the various committees of the association which were practically in charge of the convention: Entertainment—Fred W. Mahler, T. W. Blake, Robert W. Wynne, all of Raleigh. Reception—J. T. Burk, Wilmington; Wm. G. Frasier, Durham; W. H. Leonard, Salisbury; A. P. Staley, High Point. Executive—President R. C. Bernau, Vice-President H. E. Volger, Secretary Frank M. Jolly, C. N. Brown, Winston-Salem; J. T. Burk, Wilmington.

Otto Sange recently disposed of his business at Bay Saint Louis, Miss., and intends to retire about June 15. His store has been purchased by C. O. Morgan, Morgan City, La.



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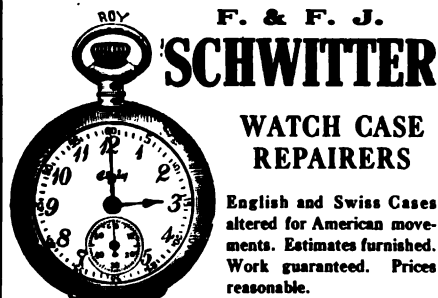
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### Louis Asscher, Now in New York, Tells How the Cullinan Diamond Is Being Cut for King Edward.

Louis Asscher and H. Duizend, of Joseph Asscher & Co., London, Paris and Amsterdam, to which firm has been entrusted the cutting of the Cullinan diamond, are making their first visit to New York. They are making their headquarters at Hotel Knickerbocker, 42d St. and Broadway, and expect to stay in New York until the end of the month, when they will visit the Canadian city of Toronto, going from there to Niagara Falls, and then returning to the metropolis before starting on their homeward voyage.

The great work of cutting the Cullinan diamond, the Transvaal's gift to King Edward of England, and preparing it for its place among the crown jewels of England, has attracted widespread attention, and the secrecy necessarily maintained in such a case has only served to add to the curiosity of the general public as to the progress of the work and the way in which it is being conducted. The stone is at present being cut in the new factory of the Asscher concern in Amsterdam. Mr. Asscher, in speaking to a CIRCULAR-WEEKLY reporter of the work of cutting the diamond, said:

"The diamond was first cleft in two pieces by my brother, Joseph Asscher, himself, in such a way that a defective spot in the stone was cut exactly in the center, leaving a part on each piece of the stone. From one piece is being cut the big diamond, and the other part will be cut into other smaller sizes, and even then one of these smaller stones when finished will be one of the largest diamonds in the world. The large stone will probably be drop-shaped, and we expect that the work will in all probability be completed before the end of the year."

When questioned about the process of cutting the gem, Mr. Asscher stated that the stone has been in possession of the firm for some time, but that it was necessary to proceed slowly in so important an undertaking. First a model of the diamond was prepared in clay, and experiments were tried upon this model to arrive at a definite plan of procedure. When it had been determined how best to proceed a special box with sliding sides was prepared and the diamond imbedded in cement and placed on the top of a stick not unlike a big drumstick, and an incision about one-half of an inch in depth was made by another stick, on which was imbedded a sharp cutting diamond, edge upward. Once the incision was completed, a specially constructed knife blade was placed in the slit and struck with terrific force with a thick piece of steel, thus cleaving the stone in twain. The cleaving, which took place some little time ago, was performed in the presence of several experts of the firm of Joseph Asscher & Co.

Now that the stone has been cleft, the process of polishing it is under way. Three men work in the room from seven in the morning until nine at night. The workmen who have charge of the work do not leave the room during working hours. The men are in a specially arranged room, and nobody is allowed to enter this room with-

out the consent of some member of the firm, who also accompanies the visitor.

The polishing of the big diamond has required the manufacture of special instruments. A special drop has been made weighing about 20 pounds and measuring about six inches across. The mill used is of cast iron and steel and is 16½ inches across, and makes 2,400 revolutions a minute. The mill is oiled with a preparation consisting of crushed diamond powder and oil, and necessarily a large quantity will be utilized. As the dop is so heavy, said Mr. Asscher, it is impossible to take the big diamond from the mill with the hand, as is usual, and therefore a special instrument has been made for the purpose. This mechanical contrivance is so constructed that it works by foot power, thus raising the diamond from the mill.

The big diamond, which is being cut for the King, will probably be between 500 and 600 carats in weight when completed, and it will be of the finest color.

In speaking of the precaution in guarding this valuable gem, Mr. Asscher said: "The diamond is kept in the strong room in our new factory, and is guarded day and night by four policemen. This strong room is on the ground floor of the factory, and the walls of the room are three-quarters of a yard thick and made of iron and cement. The door can only be opened by a combination of numbers, which is known only to three heads of the firm. Once the door is opened a strong iron barred door is displayed to view, which has to be unlocked before the strong room can be entered.

"At the left of the room there is a mahogany cupboard of ordinary appearance with two handles, but with no locks visible. There are, however, nine locks behind a sliding panel. The door of the safe is of steel eight inches thick, and conceals two carefully hidden safes, in one of which the Cullinan diamond reposes at night.

"The head of the firm, accompanied by 10 men, takes the diamond to its secure resting place for the night and returns it to the working room in the morning.

"There is a small patent recording clock outside the strong room, and it is the duty of the night watchman to make a certain mark on this clock every half hour, and he is expected to live up to this duty to the second, although armed policemen walk up and down the building during the night."

When questioned relative to the diamond situation, Mr. Asscher expressed every confidence in the absolute strength of the market. He said:

"The situation is sounder and there is no likelihood of any decrease in prices. No reliable firm will sell one bit less than before the financial flurry. There is no doubt as to the ability of the companies to control prices, and the fact that some of the factories have stopped cutting diamonds for some time acts only to strengthen the market by not increasing the product. Since diamonds have not been produced to any extent, the market has been bound to sell part of the production on hand, and business seems to be in a sounder condition than it was a few months ago. We think that some of the manufacturers will start cutting again, as the general outlook is improving."

### Judgment for Rent Causes Lindo Bros., New York, to File Bankruptcy Petition.

Lindo Bros., composed of Abraham and Isaac Lindo, dealers in diamonds and jewelry at 1,157 Broadway, New York, have filed a voluntary petition in bankruptcy in the United States District Court and the schedules filed Monday show liabilities of \$59,438 and assets of \$15,440, consisting of stock, \$12,000; fixtures, \$1,175, and notes, \$2,215. According to the schedule figures the nominal assets are \$55,440, but this includes life insurance policies for \$20,000, which are enumerated twice under separate heads.

Among the unsecured creditors are: John W. Block, \$200; Erie Railroad Co., \$1,275; Finkelstein Bros., \$731; Chas. P. Goldsmith, \$3,719; Miss Marie Gery, \$9,000; estate of Henry J. Garner, \$4,500; Hendricks & Co., \$376; William Henning, \$1,085; A. J. Hedges & Co., \$1,601; S. Kaplan & Co., \$200; Krementz & Co., \$2,871; Lazar May, \$425; Joseph Reitzenstein, \$500; A. Wittnauer Co., \$2,088; Carington & Co., \$139; Carter, Howe & Co., \$159; August Dejonge, \$630; New York National Bank, \$432; G. Brenauer & Son, \$100; Robert Block & Co., \$181.

The business has been established over 25 years. The bankruptcy petition was precipitated by a judgment obtained against them by the Erie Railroad Co. for \$1,077 for rent, under which Deputy Sheriff Rinn made a levy on their stock of jewelry, enough to cover the amount of the execution. Judge Hough appointed Albert H. Gleason receiver.

### J. Edward Boeck, Who Stole Jewelry Worth \$125,000, Sentenced to Prison for More Than Six Years.

J. Edward Boeck who had pleaded guilty to the theft of about \$125,000 worth of pearls and jewelry from dealers in New York, was sentenced by Justice Goff, in the criminal branch of the New York Supreme Court, last Friday, to a term of not less than six nor more than seven years imprisonment at Sing Sing. There are eight indictments of grand larceny against the man, six in the first degree and two in the second.

Boeck was arrested in California and brought back to New York several weeks ago. As reported in THE CIRCULAR-WEEKLY at the time, Boeck obtained the jewelry from several firms in New York on memorandum. Among the complainants was Edwin W. Dayton, 4 W. 39th St., who was forced into bankruptcy by the thefts.

The first two indictments found against Boeck charged him with the larceny of the five pearls, valued at \$23,000. The third indictment was for a brooch, valued at \$2,250, pawned with Simpson. The fourth was for a necklace, valued at \$1,800, pawned with Simpson. The fifth covered the larceny of another necklace, valued at \$2,500. This could not be accounted for. Boeck explained to the court that he had sold the \$2,500 necklace in San Francisco for \$2,000.

Among the other firms who had claims against the prisoner were Ludwig Nissen & Co., A. H. Smith & Co. and Marsellus Pitt & Co.





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### Burglars Break Into Little Rock, Ark., Jewelry Store and Escape With Valuable Booty.

LITTLE ROCK, Ark., May 13.—A very daring and successful burglary considered to be one of the boldest perpetrated in this city for many years occurred Monday night, at which time cracksmen entered the jewelry and pawnshop of Wm. E. Bell, 123 E. Markham St., and later got away with stock including jewelry, revolvers, etc., valued between \$1,000 and \$2,000. The loss would have been much greater but for the fact that the men gave up their attempt to blow up the safe which contained the diamonds as well as the valuable watches and money of the concern.

An investigation showed that the burglars broke into the building through a window at the rear that had been barred, prying open the shutters with an iron bar and prying apart the bars far enough to permit the admission of a small man. The man who got in must have opened the doors to let in his confederates.

The burglary was discovered yesterday morning and an investigation showed that the men had taken a couple of grips from the shelves and loaded them with all the jewelry and revolvers outside of the safe. The men had sawed away a square in the wall behind the safe and bored a hole through the steel back, but evidently gave up their work when the drill encountered the chilled steel lining behind. The hole bored was not large enough to take a charge of nitro-glycerine that would blow open the safe.

An inventory by Mr. Bell showed that among the missing articles were from 300 to 400 solid gold rings, more than 100 bracelets, a large number of pins and miscellaneous articles and between 50 and 60 revolvers. Local detectives are working here on the case and have yet found no clue to the burglars.

### Members of South Dakota Retail Jewelers' Association Meet at Watertown and Elect Officers.

WATERTOWN, S. Dak., May 16.—The members of the South Dakota Retail Jewelers' Association met at Watertown May 12 in annual convention. The meeting was well attended, the members were enthusiastic and much good work was accomplished which, it is hoped, will result in great benefit to the jewelers of the State.

W. G. Nickols, of Mitchell, was re-elected to the office of president; Charles Halbkat was elected vice-president; A. W. Voedisch, Aberdeen, secretary, and H. C. Middlebrook, Huron, treasurer. The board of directors consists of all the officers and R. W. Kerner, of Clark, for three years; F. C. Arns, Doland, two years, and D. Sharp, Brookings, one year. The delegates to the national convention elected are: Will Booth, Sioux Falls; Mr. Fritz, Sioux Falls; Carl Damuth, Redfield.

The association decided to request Congress to defer action on the Vreeland Watch Case bill until after the national convention at Cincinnati in August, and also to request Congress to put watch inspectors on the accepted list of the National Anti-pass law.

F. M. Radabaugh, national secretary of

the American Retail Jewelers' Association, was present at the meeting and gave some valuable advice and assistance.

### News Gleanings.

The store of Smith & Gunning, Golden-dale, Wash., was destroyed by fire a week ago. The total damage done to that town is estimated at \$50,000.

Cornelius Culp, Goshen, Ind., is moving his stock to 208 S. Main St., where he has larger quarters and more convenience for his increasing business.

A. W. Jarvis, a manufacturing optician of Buffalo, N. Y., has succeeded to the business of the Fox Optical Co., and has removed to a new location, 214 Franklin St., near Huron, where he has settled his quarters with an equipment of the most up-to-date type and has better accommodations for his patrons than ever before.

Word comes from Jackson, Miss., to the effect that some prominent jewelry firms have written the Governor on the question of furnishing the silver service for the Battleship *Mississippi*, and make inquiry as to what amount of cash will be available for this purpose. It was first stated that \$10,000 would be raised, but only \$2,700 is now in sight. The commission, which has charge of the collection of the funds necessary, will make a renewed effort at an early date to complete the amount required.

John Dregalo, 13 years old, who was recently caught in the act of looting the jewelry store of Charles Blazier, on Cedar Ave., Scranton, Pa., is known to have a confederate in the person of an older man, but thus far every attempt to get information from the youngster has been unavailing. The boy admits that a man boosted him through a transom, but declares that he does not know his name or his whereabouts. Upon his failing to secure bonds amounting to \$800 the boy has been incarcerated in jail until his trial.

Robert J. Taupert, Las Vegas, N. M., is endeavoring to find a former watchmaker who left his employ April 4. The watchmaker, whose name is Lyman J. Matlock, is about five feet eight inches tall, has a florid complexion, smooth face, is about 38 or 40 years old, and has a prominent scar on his right cheek. He was formerly employed by the Cardon Jewelry Co., Logan, Utah; Rushmer Jewelry Co., Pueblo, Colo., and G. F. Blakeslee, Tonopah, Nev. Mr. Taupert offers a reward of \$50 for the man and asks that anyone who may know of Matlock's whereabouts wire at once to R. J. Taupert, 606 Douglas Ave., Las Vegas, N. M.

### Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 16, 1908.

The U. S. Assay Office reports:  
Gold bars exchanged for gold coin...\$6,078,580.69  
Gold bars paid depositors..... 48,428.63

Total .....	\$6,127,009.32
Of this the gold bars exchanged for gold coin are reported as follows:	
May 11.....	\$61,958.72
" 12.....	57,437.09
" 13.....	5,805,152.53
" 14.....	40,906.95
" 15.....	108,039.51
" 16.....	5,090.89
Total .....	\$6,078,580.69



C. E. Skaug will shortly go into business at Mahanomen, Minn.

A. Kohn recently opened a store at 130 Michigan Ave., Detroit, Mich.

William Gardner has opened a repairing shop at 153 N. Queen St., Lancaster, Pa.

Edward Schwager has engaged in the retail jewelry business at 743 State Ave., Cincinnati, O.

Arthur Lenz recently engaged in the repairing business in the Enterprise building, Kellogg, Ia.

The Myers Optical Co. has been incorporated in Rock Island, Ill., with a capital stock of \$5,000.

The Elk Button Watch Co. has been incorporated in Chicago, Ill., with a capital stock of \$30,000.

The Pike Diamond Mining Co. was incorporated in Delight, Ark., recently, with a capital stock of \$100,000.

Harry Sobel, now in business at 5 Duke St., Lancaster, Pa., has opened a branch store in the Stevens House.

J. G. Webb & Co., Cincinnati, O., will shortly open a retail jewelry store and repairing business, at Jellico, Tenn.

O. C. Crowell is opening a general store in Des Moines, Ia., and will be ready for business early in August. He will carry a line of jewelry.

Ed. Grams, until recently a resident of North Dakota, has opened a retail jewelry store in quarters adjoining the post office, at Nampa, Idaho.

"The Supreme Railroad Watch" is the title of an attractively printed and well written booklet of 24 pages, each three and one-half by six and one-half inches, which has just been issued by the Illinois Watch Co., Springfield, Ill. The cover pages show, in their actual colors, a number of time-tables of the various important railroads in this country. In the lower right-hand corner of the front cover page is shown a reproduction of an open face Illinois watch, printed in gold and black to represent the real article. The writer of the booklet begins his argument in favor of the Illinois watch by an interesting narrative of railroad development in America and drifts logically into a discussion of the watch advertised. The various parts of the watch, including the escapement, springs, jewelers and the methods of adjusting, regulating and timing, etc., are attractively treated under separate captions. There are beautiful half-tone illustrations of some of the favorite movements made by the concern, as well as a large half-tone illustrating the watch factory. Interest in the product has been sustained entirely throughout the little booklet. Owing to the technical information which it imparts concerning the Illinois watch it cannot fail to make a most favorable impression.



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WHICH COMBINES THE  
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EFFECTS . . . SET WITH

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WILLIAM H. TAYLOR, Vice-Pres.

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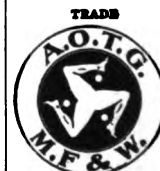
An immense line. Many new designs supplementing our staple patterns—all of acknowledged beauty and easily sold.

**Cameos** A revival of an old-style decoration too good to remain in oblivion.  
Shell, Coral and others, mounted as Brooches, Stick Pins, etc.

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is now being shown to the  
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B 5109.



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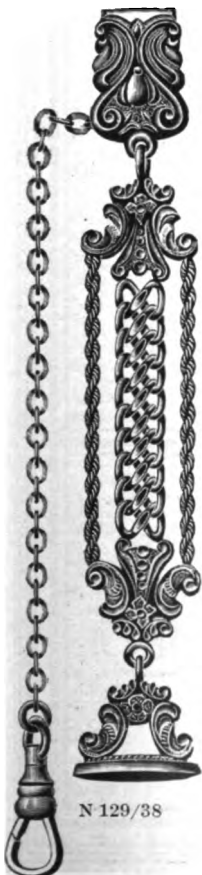
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gold-filled novelties in Chains,  
Bracelets, La Vallieres and  
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CHASER, IT CAN BE RETURNED TO THE  
MAKER AND A NEW CHAIN WILL BE  
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N 129/38



N 132/48

If your jobber cannot supply you with the "IF FOR ANY REASON" line, write to us and we will put you in touch with a live jobber.



# GORHAM SILVER

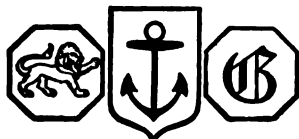
## GORHAM SPOONS AND FORKS.

¶ So long as May and June continue to be the most popular of "wedding months," so long will the Jeweler at this season of the year be called upon to meet insistent demands for suitable wedding gifts.

¶ None is more generally sought after than the set of Spoons and Forks destined to take its place among the most cherished of family heirlooms.

¶ No wider range of selection can be found than that offered by the various patterns of Gorham Silver Spoons, Forks and Serving Pieces. These are made in more than a score of distinctive designs varying from the least ostentatious to the most elaborately decorative, and put up in convenient chests holding complete sets, from the smallest combination to those containing every essential in flat silverware.

## THE GORHAM COMPANY,



CHICAGO,  
137 Wabash Ave.

Silversmiths and Goldsmiths

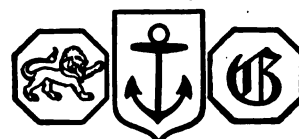
Fifth Avenue and 36th Street, New York.

### BRANCHES:

NEW YORK,  
23 Maiden Lane.

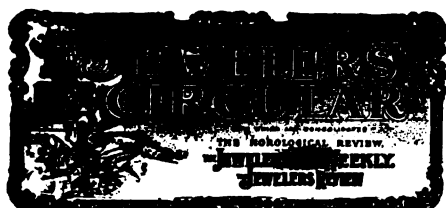
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PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. J. Mulford, Pres. &amp; Treas. V. S. Mulford, V. P. &amp; Sec.

11 JOHN ST., COR. BROADWAY, NEW YORK.

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## The Right to Re-THE conviction cover Stolen last Friday of Property. J. Edward Boeck, jewelry salesman and broker, who was accused of getting away with more than \$125,000 worth of jewelry which had been obtained on memorandum, calls attention to the fact that there are a number of developments growing out of Boeck's acts in pledging the jewelry, the re- sults of which will be followed with inter- est by manufacturers, wholesalers and re- tail dealers alike. These are the suits which were begun against the pawnbrokers, with whom Boeck pledged the articles which he had stolen. Now that the man has pleaded guilty and has been sentenced to between six and seven years' imprison- ment, any technical questions which might have been raised as to his title to the goods has disappeared, so the fight between the victims of Boeck and the pawnbrokers who advanced money to the thief will be, to a great extent, upon the broadest lines as to what interest or lien a pledgee may have in articles which he has received in good faith, but which were stolen by the pledger.

In many cases heretofore where the jew-  
elry has been stolen and pawned by the  
thief, the criminal courts, after bringing the  
stolen jewelry into the possession of the  
court as evidence, and upon conviction of  
the thief, have ordered it summarily re-  
turned to the owners. An attempt to have  
the judge before whom Boeck pleaded  
guilty issue a similar order was not suc-  
cessful, the court refusing this on the  
ground that a number of the owners of the  
articles had commenced actions in replevin  
against the pawnbrokers, and the pawn-  
brokers had retained possession of the  
goods and put up bonds to indemnify the  
Sheriff. Inasmuch as the owners were  
practically protected by these bonds it  
seemed but fair to await the action of the  
replevin suits. In instances where no re-  
plevin suit had been begun, the attorneys  
for the pawnbrokers were willing to give a  
bond to protect the owners. Therefore, the  
rights of the pawnbrokers and owners will  
probably be settled in the replevin suits.

To those who only understand such fun-  
damental principles of law as "a thief with  
no title to property can give none," and  
that "the owner is entitled to recover stolen  
property wherever he may find it," it seems  
hard to see on what grounds a pledgee of  
stolen property can successfully resist pro-  
ceedings to recover it by an owner. Looking  
at it from the pawnbroker's side, it would  
of course, appear unfair that he should have  
no redress, or no way of recovering the  
money which he lends in good faith on se-  
curity which he believes is offered by the  
owner thereof, though this is probably one  
of the risks which he is supposed to be  
compensated for by the large amount of  
interest which he may exact.

In so many cases where the questions in-  
volved have come up heretofore the amounts  
have been so small as to make a fight not  
worth the expense involved, and the jew-  
eler has often paid the pledgee the money  
advanced, or the pawnbroker has submitted  
to the order of the court and returned the  
property to the man from whom it was  
stolen. In the present instance, however,  
the amounts are so large as to make the

Advertising that pays and  
that brings future business,  
is advertising that is con-  
secutive.

cost of litigation of determining the rights  
of both parties seem small in comparison,  
and while a compromise may always be ex-  
pected in suits of this kind, there is a chance  
that the trade will now have the matter  
threshed out and the rights of the parties  
settled absolutely.

## Our Markets for I T may not be gen- Clocks, Watches erally known that and Jewelry. our largest market for American clocks

has been Great Britain, while the second  
largest market is Canada. The exports of  
clocks to Great Britain in 1906 amounted  
to over \$334,000, and in 1907 to over \$332,-  
000, while Canada consumed \$254,800 in  
1906 and \$300,500 last year. The watches  
that were sold to Canada were worth over  
\$586,000 in 1906 and over \$708,000 last year,  
while the next most important market for  
our watches was Japan, to whom we sold  
over \$323,000 in 1906, increasing this to  
\$352,000 in 1907.

More than 50 per cent. of our exports of  
jewelry were also shipped to Canada, which  
received over \$806,800 out of a total of \$1,-  
200,000 last year, increasing from \$658,000  
in 1906; and the second market of import-  
ance for jewelry was the United Kingdom,  
and though the amount sold was but \$96,-  
241 last year, it increased from \$70,445 in  
the year before. The most important mar-  
ket for the manufactures of gold and silver  
was Canada, to which we shipped \$378,-  
200 last year as against \$321,300 in 1906.

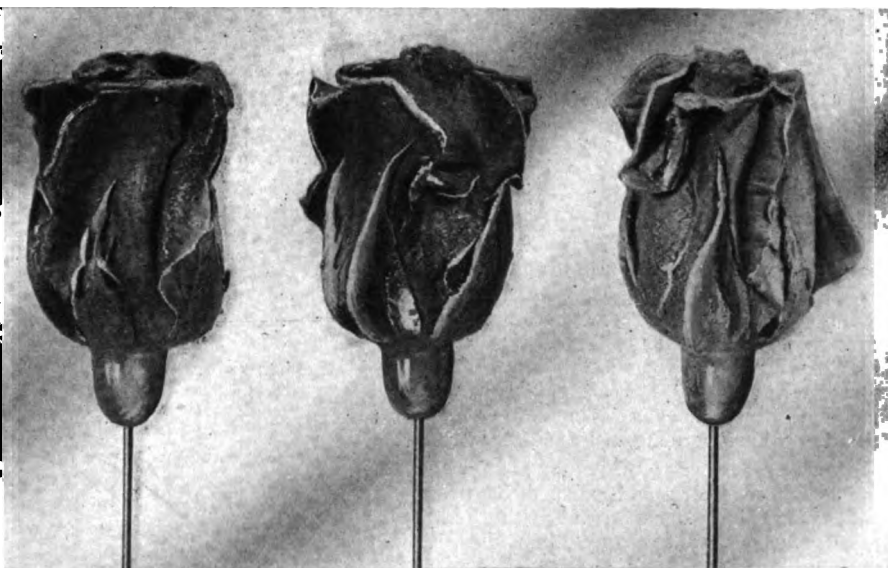
These and many other interesting facts  
will be found in detail in the article en-  
titled "The Countries to Which We Export  
Our Clocks, Watches and Jewelry in 1907,"  
which will appear in the next issue of THE  
CIRCULAR-WEEKLY, and which shows clearly  
the large preponderance of American prod-  
ucts sold in English speaking countries and  
also indicates how, despite adverse condi-  
tions, our exports in the jewelry lines have  
been steadily increasing in certain sections,  
particularly in Canada and Brazil.

Almost ever since the Naval Academy  
has been in existence the senior class of  
midshipmen has disposed of its napkin  
rings upon graduation in a unique way,  
says the *Tribune*. After the last meal they  
have as midshipmen in the Naval Academy  
mess hall each man carries his napkin ring,  
which is made of solid silver, to his class  
president, who expresses the whole lot to  
a jeweler to be melted and made into a  
loving cup. This loving cup, appropriately  
engraved, is presented by the class to the  
first son born to one of its members—"the  
son of the class."



## "HAT PINS made from Real Rosebuds"

AS IN NATURE, NO TWO ALIKE  
SAMPLES AND PRICES ON REQUEST



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31 Maiden Lane

NEW YORK



Trade-Mark

**O**UR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

*Ask to see it and look for  
our trade-mark—the im-  
print of originality and  
all that's good.*

85 Sprague Street  
PROVIDENCE, R.I.

## H. A. KIRBY

9-11-13 Maiden Lane  
NEW YORK CITY

## New Orleans, La.

### TRADE CONDITIONS.

Business conditions in this city are about the same as everywhere else in the south at present, Spring weddings bringing the usual amount of business. Cut glass, silver and such articles as are being used as presents for brides and bridesmaids are in considerable demand, but as far as the general lines are concerned sales show a decrease compared with last year.

A big fire in the proximity of the building occupied by A. B. Griswold & Co., 728 Canal St., recently threatened to destroy the store of that concern, but fortunately no serious damage was done. The skylight of the company's store was broken, which caused the store to be flooded and the office furniture was ruined by the water.

At the laying of the corner stone of the new Touro Synagogue recently, which took place just 60 years after the laying of the corner stone of the old building, Leonard Krower, the president of the synagogue, made the principal address. The synagogue which was begun in April will be completed in the Fall, some time in September or October, and will be one of the handsomest places of worship in the city.

Retailers of this city are showing a great deal of enterprise in their window displays which they are making at present all through the city. There is considerable improvement in window dressing over previous years and many exceedingly original and attractive windows are now to be seen. Altogether New Orleans jewelers seem to have waked up in regard to the importance of the window as a silent salesman, and are now behind the jewelers of no other city in this respect.

## Baltimore.

The Maryland Hunt Club trophies that were contested for, Saturday, in the Green Spring Valley were made by Jenkins & Jenkins.

The old firm of H. Bealmear & Co., formerly located at 26 W. Baltimore St., has been dissolved and the obligations have been assumed by Mr. Bealmear. The stock was disposed of at auction.

J. Castberg & Son sued to set aside a chattel mortgage given by Max Hersowitz to his mother, Mrs. Hannah S. Hersowitz, and for the appointment of a receiver for property covered by the mortgage at 1521 E. Baltimore St., alleging in the bill of complaint that Mr. Hersowitz owes the Castberg Co. a balance of \$237 on jewelry valued at \$845 obtained from them.

James Arthur Limerick, manufacturer of society goods and other metal ornaments, 960 N. Howard st., was adjudicated a bankrupt by consent, last week, upon petition of creditors whose claims aggregate about \$520. Mr. Limerick stated in his answer that he consented to the receivership because of the financial stringency and his inability to collect outstanding accounts. R. W. Baldwin and D. W. Ludington were appointed receivers under \$5,000 bond to continue Mr. Limerick's business.

M. A. Keeport, 132 N. 9th St., Reading, Pa., is confined to his home at Mount Penn, suffering from a fracture of the jaw which he received during a recent fall.



## New York Notes.

Chas. G. Rochat has withdrawn from the firm of Haldimann & Co.

Harry Kipp, with the H. F. Barrows Co., is visiting the middle west.

S. Kaplan & Co. have removed from 51 Maiden Lane to 45 John St.

Morris A. Courmettes has been succeeded by Courmettes & Schneider.

Simon Frankel, of Joseph Frankel's Sons Co., is a member of the May Grand Jury.

William Barr, buyer for the Goldsmiths Stock Co., Toronto, Can., is in town for 10 days.

J. G. Swartchild, of Swartchild & Co., of Chicago, was a visitor in this city last week.

F. C. Beckwith, of Jos. Fahys & Co.'s office, has returned from a trip to California.

Charles E. Stanley, representing the Estate of O. M. Draper, is on a two weeks' western trip.

A. H. Cohn, Chicago, was in town last week. He made his headquarters at the Astor House.

Richard Burden, of the Wm. C. Greene Co., Providence, R. I., spent part of last week in town.

Geo. H. Sykes, of Sykes & Strandberg, Attleboro, Mass., called on the Maiden Lane trade last week.

George Hutchison, of Hutchison & Huestis, Providence, R. I., is in the city this week calling on the trade.

The Kossuth Marx Jewelry Co., 26 Cortlandt St., will remove about May 26 to 170 Broadway, corner of Maiden Lane.

Philip Goldberg, formerly local representative for J. J. Sommer & Co., and now with Goldsmith Bros., Cleveland, O., is visiting relatives in this city.

The New York offices of the American Platinum Works of Newark, N. J., have been removed from 41 Cortlandt St., to the Hudson Terminal building, 32 Cortlandt St.

A fire occurred last Wednesday at the jewelry store of Samuel Goldsanders, on the ground floor of a two-story frame building at 519 5th Ave., Brooklyn. The loss is \$320 in the stock, and \$300 on the building.

Horowitz Bros. have been incorporated under the laws of New York State to deal in jewelry with a capital of \$10,000. The directors are Joseph Keller and Charles S. Horowitz of Manhattan, and Rubin Atlas of Brooklyn.

The Jonas Koch Co., of New York, has been incorporated under the laws of the State of New York, to deal in jewelry, with a capital of \$250,000. The directors are: Jonas Koch, Theodore W. Dreyfus and Irving Heideisheimer.

The firm of Fuchs & Weintraub Co. has been incorporated under the laws of the State of New York, to deal in notions, jewelry, bric-à-brac, etc., with a capital of \$10,000. The incorporators are Joseph Fuchs, Samuel Hym, and Max Benjamin, all of New York.

C. G. Alford, of C. G. Alford & Co., 11 John St., who is now spending his annual vacation at Saranac Lake, N. Y., has reported the catch of two speckled trout weighing 4½ and 3½ pounds, respectively. These fish are said to have been the largest trout

caught in Saranac Lake for some years past. Mr. Alford started to spend the month of May at Saranac Lake in the year 1871, and has been there every year since, with the exception of two years, which he spent elsewhere.

Harry C. Ballay, Jr., son of Mary and Harry C. Bailey, died, May 11. He was an engraver of watch cases. The Rev. Warren H. Wilson, of the Arlington Avenue Presbyterian Church, conducted the funeral services at the late home of Mr. Ballay, 135 Weldon St., Brooklyn.

A small fire in the jewelry store of Abe Goldberg, 1225 Broadway, almost immediately beneath the office of Daly's Theater, caused some excitement to those in attendance at the theatre Friday. Very little damage was done, as the fire was promptly extinguished.

At the regular monthly meeting of the directors of the Jewelers Board of Trade, held last Thursday, the following firms were unanimously elected to membership in the Board: Baumgold Bros. & Co., Theo. Schisgall, Louis Friedlander and Nassau Bank (associate), all of this city.

An undersized boy of 17, Harry Rosenberg, who lives with a cousin at Division and Marcy Aves., Brooklyn, pleaded guilty to burglary in the Essex Market Police Court, Friday, and was held for trial. He said he was from Boston. Rosenberg was caught by Patrolman James Brennan in the act of trying to open a safe in the jewelry store of Ruben Blum, 85 Delancey St. The boy said that an older and bigger boy pushed him over the fanlight. He did not know the accomplice's name.

H. A. Groen & Bro., who are now at 51 Maiden Lane, have rented the building at the southeast corner of Nassau St. and Maiden Lane and will occupy it as a retail and wholesale establishment. The first floor upon the street is to be used as a general salesroom, on the second floor will be the offices and shipping department, the third floor will be given over to the manufacture of jewelry and the fourth floor will be used for diamond cutting. The uptown store of this firm will be discontinued.

The schedules in bankruptcy of the American Sheffield Silver Co., First Ave. and 28th St., New York, were filed in the United States District Court in New York, Thursday. They show liabilities of \$5,522 and assets of \$402 in open accounts, besides machinery, tools, material, manufactured goods, etc., the value of which is not given. Among the unsecured creditors are: J. C. Gavigan, \$632; Mark H. Cohen, \$212; Smith Premier Typewriting Co., \$148; George Grundy, \$700; Louis L. Kahn, \$3,000; C. M. Freeman, \$178.

M. L. Van Moppes, of the firm of Van Moppes & Sons, importers and cutters of diamonds and bort, 87 Nassau St., was tendered a surprise party recently by the members of the Pioneer Society at the club rooms of the organization. The reception was in honor of Mr. Van Moppes' 60th birthday and he was presented with a gold handled umbrella from the society as well as many floral gifts, among which was a bouquet of 60 roses and other flowers from the Essex Liederkrantz, the Pioneer Singing Circle, the Aurora Society and others.

B. Blumenstock, 48 Rivington St., was a

victim of a young man who called at his place recently and asked to see some earrings and brooches. The sale was made for a pair of diamond earrings and a brooch valued together at \$814. The customer counted out the money and handed it over to the jeweler, who recounted it and discovered that the roll was one dollar short, and handed it back to the man who recounted it, saw his mistake and returned a roll and the one dollar bill, took his goods and departed. After he was gone the jeweler counted his money and found that he had \$14. The crook was accompanied by another young man.

The nine-story Corbin building at the northeast corner of Broadway and John St., in which the offices of THE JEWELERS' CIRCULAR—WEEKLY are located, was purchased last Friday by the Chatham National Bank from the Corbin Building Co., and the heirs of the Austin Corbin estate. The property is a leasehold, the land being owned by the Reformed Dutch Church. The plot measures 20 feet on Broadway and 162 feet on John St., with a rear line of 42 feet. The ground lease was recently renewed for a period of 21 years, and carries with it privilege of renewal for an additional 21-year term. The Chatham National Bank has been the tenant of the ground floor for many years. With the expiration of the leases by tenants on the second floor, that part of the building will probably be taken over by the bank and used by some of its departments.

A loving cup made by Black, Starr & Frost was presented recently to E. C. Benedict, formerly commodore of the Seawanhaka-Corinthian Yacht Club, at a dinner given by Commodore Frank J. Gould to the officers, trustees and committees of the club of this year and last year at Sherry's last Thursday night. The loving cup is of sterling silver and very handsome, with three handles and the sides appropriately etched and decorated. The design is creditable and the work faultless. This inscription on the cup tells the story of the occasion: "Presented to Commodore E. C. Benedict with the affectionate regard of the officers, trustees and committees of the Seawanhaka-Corinthian Yacht Club, 1907-1908." On the other sides of the cup are Commodore Benedict's steam yacht *Oneida*, under sail, handsomely etched, and the Seawanhaka burgee and commodore's pennant, with "Oneida" below the flags.

Last Friday the Board of United States General Appraisers decided that metal statuary produced by casting cannot be entered at the rate of 15 per cent. ad valorem under the terms of the reciprocity treaty between this country and Germany, but must stand duty at the rate of 45 per cent. as "manufactures of metal." Judge Waite, who writes the decision for the board, says that "the cases have been submitted without any evidence to substantiate the claim in the protest, and there is nothing in the record to warrant a finding that the statuary in question was 'wrought by hand' from metal, and hence dutiable at 15 per cent." The decision says that the cases now before the board in the name of John L. Vandiver are clearly distinguishable from cases recently decided by the Federal

(New York Notes continued on page 67.)



1851

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in the same location

1908

# THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

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FRANK J. HEANEY, Vice-President  
C. H. IMHOFF, Vice-PresidentWILLIAM H. STRAWN, Cashier  
HENRY L. CADMUS, Assistant Cashier

## Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane)  
NEW YORK

Capital and Surplus, \$12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

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John Jacob Astor, 23 West 26th St., New York  
Frank Bailey, Vice-President  
E. T. Bedford, President Corn Products Refining Co.  
Charles S. Brown, of Douglas Robinson, Charles S. Brown & Co.  
Julien T. Davies, of Davies, Stone & Auerbach  
William M. Ingraham, Attorney-at-Law, 44 Court St., Brooklyn  
Augustus D. Juilliard, of A. D. Juilliard & Co.  
Martin Joost, Vice-President Bond & Mortgage Guarantee Co.  
Clarence H. Kelsey, President  
John S. Kennedy, Retired, 31 Nassau St., New York  
Woodbury Langdon, of Joy, Langdon & Co.  
James D. Lynch, Retired, 129 East 21st St., New York  
Ranald H. Macdonald, of R. H. Macdonald & Co., Real Estate  
James H. Manning, President National Savings Bank, Albany  
Edgar L. Marston, of Blair & Co.

Wm. J. Matheson, of W. J. Matheson & Co., 182 Front St.  
Charles Matlack, 70 State St., Boston  
William H. Nichols, Chairman of Board, General Chemical Co.  
William A. Nash, President Corn Exchange Bank  
Robert Olyphant, of Ward & Olyphant  
Charles A. Peabody, President Mutual Life Insurance Co.  
William H. Porter, President Chemical National Bank  
Frederick Potter, 71 Broadway, New York  
Charles Richardson, 1307 Spruce St., Philadelphia  
Henry Roth, 1562 Myrtle Ave., Brooklyn  
Jacob H. Schiff, of Kuhn, Loeb & Co.  
James Speyer, of Speyer & Co.  
Sanford H. Steele, of Steele, Otis & Hall, Attorneys  
Ellis D. Williams, 560 Drexel Bldg., Philadelphia  
Louis Windmuller, of Louis Windmuller & Roelker

BRANCH BANKING OFFICES 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

## The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, \$1,000,000

Surplus, \$1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President  
R. A. PARKER, . . . Vice-President  
T. J. STEVENS, . . . . . Cashier  
JOHN H. CARR, . . . Asst. Cashier

Invites the Accounts of Jewelers  
Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

## THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over \$1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

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## New York Notes.

(Continued from page 65.)

courts in that there is no evidence that the articles are anything more than ordinary bronzes produced by casting.

Fred S. Syman, of Syman Bros., Denver, Colo., is in town buying Fall stock.

Geo. Shepardson, of C. A. Marsh & Co., Attleboro, was in this city Monday.

John Lynn, of Lynn & Co., 48 Bond St., sailed for Europe last week, on his annual vacation.

J. D. Patterson, of R. S. & J. D. Patterson, Port Huron, Mich., is a visitor in town this week.

Benjamin E. Sugarman, diamond importer and polisher, is now settled in his new quarters at 45 John St.

F. N. Vaslett, with Fletcher, Burrows & Co., 180 Broadway, has left this city for a trip through the middle west.

Samuel Spitzel, formerly of the firm of I. Spitzel & Co., 14 Maiden Lane, has opened a retail store at 479 Fulton St., Brooklyn.

Arthur A. Kahn, of the American Gem & Pearl Co., sailed yesterday on the *Kronprinz Wilhelm* to visit the business centers of Europe.

L. Katinsky, formerly middle western salesman for L. Witsenhausen, 49 Maiden Lane, has entered the employ of Jules Ascheim, 37 Maiden Lane.

Judge Hough, of the United States District Court, Monday, granted a discharge in bankruptcy to J. W. Johnson, a silver-plated ware dealer, formerly of John St., whose liabilities were \$59,600.

James F. Barclay, who has been connected with the wholesale end of the Mauser Mfg. Co. for 13 years, has gone with the Heintz Art Metal Shop, Buffalo, N. Y., with New York salesrooms at 6 W. 40th St.

Commencing yesterday, the Jewelers Board of Trade began moving its offices to the new Silversmiths building, 15, 17 and 19 Maiden Lane, where the management expects to have better facilities for handling the business of the organization.

The Whiting & Davis Co. has been incorporated under New York laws, with a capital of \$10,000. The directors are: Josie A. Whiting, Franklin; George P. Clapp, North Attleboro, Mass.; Frederic M. Cook, Yonkers, Westchester County, N. Y.

Thomas Enoch Thursfield, a retired clockmaker, for 25 years a resident of South Brooklyn, died on Saturday in the M. E. Hospital. He belonged to Court U. S. Grant, Foresters of America, and was born in England, Nov. 5, 1852. He leaves a widow, Amy Woolof.

David Bonnist, who has been with S. L. Van Wezel, 380 Canal St., for about 15 years, is about to start in business for himself in the Cockroft building, 71 Nassau St. Mr. Bonnist will make a specialty of fine repair work, also the cutting and matching of diamonds. He will open his office next Monday.

Announcement is made of the marriage of Charles J. Schillinger, of the staff of THE CIRCULAR-WEEKLY, to Victoria Dorothy Forrest daughter of Mrs. Louise Giles Forrest. The marriage was solemnized

Saturday morning, March 16, at the Church of the Holy Name, Amsterdam Ave. and 96th St. Father Edward J. Tierney performed the ceremony. Mr. and Mrs. Schellinger went to Atlantic City on their honeymoon.

A meeting of creditors of Biskind Bros., Cleveland, O., was held at the offices of the Jewelers Board of Trade last Friday, at which time an offer of a settlement at 35 cents on the dollar was made, of which 30 cents is in cash and five cents on time. The creditors offered to accept 60 cents on the dollar payable in 18 months. The liabilities are said to be \$25,000 with assets of stock \$10,000; fixtures, \$5,000 and accounts receivable \$5,000 to \$6,000.

Notice is given that the final account in the matter of Jacob A. Moller, bankrupt, has been filed by the trustee, William B. Craft, in the offices of Referee S. H. Thayer. A final meeting of creditors will be held at the office of the referee, 18 S. Broadway, Yonkers, May 28, at which time the accounts will be examined and if found correct will be allowed. A dividend will be declared if there are funds applicable to the purpose. Mr. Moller was in business at New Rochelle and failed November, 1907, with liabilities of \$6,672 and nominal assets of \$11,842.

Two young men called at the offices of Ernst Gideon Bek, 35 Maiden Lane, last week, and according to Otto Klebsattel, who waited on them, one of the young men asked for something appropriate for an engagement present, saying that he was from another firm in this city, and wished to take the goods on memorandum. While showing some silver bags, Mr. Klebsattel said he saw one of the young men secrete a bag. He said he asked him to return it and caught hold of both of the men, but one managed to get away. Nothing was found on the one who was captured and he was later allowed his liberty. The salesman says one silver bag is still missing.

A letter was received Monday by the Jewelers' Safety Fund Society of New York expressing the appreciation of the Swigart Optical & Watch Co., Toledo, O., on the expeditious manner and the honorable treatment recently received from the society. On May 3, a representative of the Toledo concern was at the New Avenue Hotel, Fort Wayne, Ind., during a fire and three of his sample trunks went into the basement and were later recovered, while the fourth trunk containing the most valuable samples, which the salesman took to his room, was entirely lost. The claim was settled in 15 days. A policy revision of the Safety Fund Society lately enacted places the settlement time limit in such cases as the above at 30 instead of 60 as heretofore. The change is much appreciated by the members of the society. A similar letter from A. I. Hall & Son, San Francisco, has also been recovered by the society. This firm had trunks aboard the steamer *Pomona* which went aground on March 17, and the trunks were under water for some time.

Robt. H. Ingersoll & Bro., 51 Maiden Lane, New York, manufacturers of the Ingersoll watches, have purchased the Trenton Watch Co.'s Factory, at Trenton, N. J.

The purchase includes the site, buildings and plant, complete with the patent and trademark rights of the Trenton company. The new owners will begin immediately to operate the factory, turning out the same general class of movements as have formerly been manufactured, but with certain improvements. The Trenton Watch Co. went into receivers hands a year or so ago. The Ingersolls propose to re-organize the factory and conduct it hereafter on business-like lines, which they consider necessary, and also certain to bring success. Extensive improvements will be made in the plant itself, bringing it thoroughly up to the minute in point of equipment. The plant will be started at once in a moderate way and gradually worked up to its full capacity, the present equipment providing employment for between 500 and 600 hands. Within two months the full complement of help is expected to be at work, and sufficient land has been purchased to provide for doubling the size of the factory, which, it is proposed, shall be begun within the next year. This new enterprise, it is stated, will in no way affect the present Ingersoll watch business or the operations at the Waterbury plant.

## Newark.

Barnett Burstein has sold out to B. Kirsch.

William M. Crane, 75 years old, for more than half a century in the employ of Riker Bros., manufacturing jewelers in this city, died at the home of his son-in-law, John R. Vreeland, 318 Broad St., Bloomfield, last Wednesday night, of apoplexy. He was born in this city and had lived in Bloomfield 35 years. He was a member of the Mutual Benefit Society in the factory where he was employed and also of a German Sick Benefit Society.

Ernest C. Lum has been appointed receiver of the Wilcox-Roth Co., silversmiths, at 21 Camfield St., by Vice-Chancellor Howell, on petition of Albert N. Lay, of East Orange, a creditor of the company and its secretary and treasurer. Application for the appointment was made by D. Frederick Burnett, counsel for Lay. It is alleged by the petitioner that the company is now unable to carry on its business, because of its inability to satisfy outstanding notes to the amount of \$5,000. Its assets are scheduled at \$20,000 and its liabilities about the same.

Theodore Bernaur, a laborer employed in the jewelry factory of Allsopp Bros., Camp and Orchard Sts., charged with the theft of three unfinished rings valued at \$14, was placed under \$200 bail in the First Precinct Court last Thursday for an examination. He pleaded not guilty. Bernaur was arrested at the factory Wednesday afternoon. Detective-Sergeants Tuite and Horter, with the consent of the firm, spread 36 pieces of jewelry upon a table in a room, which they cleared of all the employees. Then it was arranged that Bernaur was sent to the room to get a wrench. He was the only one to enter after the trap had been set, and immediately after he left the room the three unfinished rings were missing from the pile. An investigation of the premises revealed them in a heap of rubbish.



## Philadelphia.

Charles Brinck, of the Crescent Watch Case Co., was here last week on business.

Charles Willis, 4600 Frankford Ave., has been confined to his home for several days, by illness.

Leonard James Fox, with the Gustave Fox Co., Cincinnati, O., was a visitor to this city's trade last week.

Richard C. Wilde, local representative of the American Cutlery Co., returned last week from a trip through the State.

L. P. White, Andrew Smith and R. C. Wilde are planning a fishing trip in the Delaware Bay about June 1.

Charles H. O'Bryon, wholesaler, 735 Sansom St., is making attractive alterations and improvements in his establishment.

Leon Renzie, apprenticed as a watchmaker to Chas. S. Powell, 5 S. 8th St., died Wednesday of last week. He was only 16 years old.

George McDermott has moved from 2010 Columbia Ave. to 2209 Columbia Ave., where he has larger and better quarters for his retail trade.

William Gibbons, 5 S. 40th St., purchased, recently, a handsome residence at 4709 Springfield Ave., West Philadelphia, which he removed to, last week, with his family.

D. Wolf, watchmaker and retailer, 909 Vine St., is making extensive alterations to his store, putting in new fixtures and cases and otherwise improving it.

Fred T. Barry, with Louis Stern & Co., left Monday for a trip through the west. Mr. Barry has been spending a fortnight with his family in Germantown, this city.

Ellen B. Gigon, mother of Jules and Joseph Gigon, both well-known jewelers, died last week at the age of 70 years at the Ekins Home for Widows and Wives of Masons.

J. B. Bechtel returned last week from a tour of the Lehigh Valley and reports business as being decidedly better in the past 10 days. Thomas Judge, of the traveling staff, is in the Cumberland Valley this week.

J. Albert Caldwell, senior member of the firm of J. E. Caldwell & Co., and W. R. Eisenhoauer, of the firm, sailed from New York Saturday on the *Furnessia* for Europe. Mrs. Caldwell accompanies Mr. Caldwell.

Leitheiser & Hass, South Bethlehem, Pa., have dissolved partnership. The business will be continued at the old stand by Frederick W. Haas. Mr. Leitheiser has departed for Europe for a long rest.

An exhibition of imperial Chinese jade jewelry, in a variety of designs of odd and unique workmanship, mounted in hand-wrought settings of 18 and 24 karat gold by native artisans, was made last week by J. E. Caldwell & Co.

J. F. Caldwell & Co. last week donated a silver cup to be contested for by the entries at the Upland Horse Show. D. B. Wentz won the cup. Trophies for the Middle States Lawn Tennis Tournament were displayed in the firm's show windows last week.

Charles Duffy, a New York salesman, who came here to attend the shad dinner of the Philadelphia Jewelers' Club, spent the week in Philadelphia renewing old ac-

quaintances in the trade. Everywhere Mr. Duffy was given a cordial, hearty welcome, since it is the first time he has been over since a serious illness.

Among the visitors to the wholesale trade during the week were: Henry Bolte, Atlantic City; Ross W. Quicksall, Mt. Holly; Joseph Montgomery, Wilmington, Del.; E. E. W. Carter, Glassboro, N. J.; A. E. Baylies, Bristol, Pa.; C. Keepert, Reading, Pa.; J. H. Merz, Hopewell, N. J.; A. M. Kendall, Millville, N. J.

John P. Robinson & Co., 17th and Market Sts., and Carver W. Reed, 15th and Market Sts., pawnbrokers, are defendants in suits instituted by Mrs. Mary E. H. Siegfried, to replevin \$1,500 worth of cut glass pledged with them. The pawnbrokers declare that the woman's husband pledged the goods and will contest the case.

G. R. Strassberger, well-known to the trade of this city and formerly in the employ of M. Sickles & Sons, but lately in business for himself in a small way in Easton, Pa., announced last week that he purchased the store, good will and fixtures of Fenstermacher & Hill, Slatington, Pa., and would at once open there. Mr. Fenstermacher, who is financially interested in a slate quarry in Slatington, contemplates making an extended pleasure trip through Europe. Mr. Hill retires from business.

Col. J. Warner Hutchins, president of the Jewelers' Club, returned last week from an extended cruise on the new yacht the *Clisade*, of J. Clifford Wilson, also a member of the Jewelers' Club and Commodore of the Cape May Yacht Club. The *Clisade* was launched and put in commission at Morris Heights, N. J. It was brought to the Philadelphia Yacht Club headquarters here, from where Mr. Clifford and his guests departed on a cruise of the Jersey coast resorts ending at Cape May. The *Clisade* is to be the flag ship of the Cape May fleet.

Catching a burglar in the nick of time, F. B. Donahey, a prominent Vineland, N. J., retail jeweler, was fortunate in preventing the carrying off from his store a bag of loot, containing watches, gold jewelry and diamonds, valued at \$1,000, on Friday morning. Mr. Donahey discovered some one in his store after it had been closed for the night. The thief carefully packed a suit case full of jewels. He was ready to make off when the proprietor gave the alarm. After a duel of pistol shots and an exciting chase the thief was captured.

A. Sadker, of Sadker & Pearlstein, retail jewelers, 838 South St., identified Charles Hallings, convicted of attempts to rob Camden jewelers, as the man who robbed him in February last of a diamond ring worth \$130. Hallings, who was sentenced to serve seven years in the penitentiary at Trenton, is now proved to have been a professional jewelry store thief of wide experience. He had previously been identified by a Newark jeweler and is known to have served time before. The Camden merchants he attempted to rob were T. L. Bear, F. L. Shaw and J. C. Damert.

M. A. Keepert, jeweler, 132 N. 9th St., Reading, Pa., is in a precarious condition at the Reading Hospital. Mr. Keepert fell from a step ladder at his store last week

and sustained fractures of the jaw bone in three places. He was hurried to the hospital and at first the physicians were of the opinion that it would not be possible to save his life, but Mr. Keepert's wonderful vitality and strong constitution allowed of the performing of a successful operation, and it is now believed that he will ultimately get well. His recovery, however, may be a long and tedious one. Mr. Keepert is well-known here and the trade has been quick to dispatch messages of inquiry and letters praying for a speedy recovery.

Frank F. Hendry, who for 18 years has been located at 628 Chestnut St. as a watchmaker and diamond dealer, first as the right hand man of the late C. Kibele, afterward as the manager for the estate of C. Kibele, and in late years in business entirely for himself, decided last week to liquidate. This action was entirely voluntary on the part of Mr. Hendry. Friends in the trade endeavored to persuade him to continue and all gave assurance of cordial support. But Mr. Hendry determined upon the course. He will continue temporarily at the same address his watch insurance business.

Retailers along Kensington Ave. and North Front St. are making earnest efforts to have a petition agreed upon among them to close each Thursday evening throughout the Summer and early Fall at 6 o'clock, as has been the custom in other years, and which is a rule generally followed by retailers. That the movement has not been successful this year is reported to be due to ill feeling alleged to have been engendered between two of the most influential of Kensington jewelers who charge each other with having on previous occasions violated the rule. Attempts to pacify and smooth the ruffled feelings of the retailers in question are being made.

William Blinkhorn, watchmaker for the trade, 719 Sansom St., died last Thursday at the home of his brother-in-law, Col. Robert B. Beath, 747 N. 40th St., after a lingering illness. The funeral services were held Saturday and were attended by many of his friends and old associates in the trade. Mr. Blinkhorn was one of the best known watchmakers in the city and had for many years conducted business for the trade on Sansom St. He became ill with grippe last Winter and this ailment resulted in complications finally causing death. He was 59 years old and was a member of Williamson Lodge, F. & A. M., and Southwark Lodge Sons of St. George.

James Hughes, who about eight years ago carried on a wholesale jewelry business here, at 111 S. 8th St., under the firm name of Hughes & McGlensey, being then widely known to the trade both here and in New York, but who gave up business about six years ago, is dead. Mr. Hughes died at the Jefferson Hotel, Phoenixville, Pa., Wednesday of last week, and was buried Saturday. After his abandoning of the jewelry business Mr. Hughes became ill and has lived in retirement ever since. Of a jovial, good natured disposition, a raconteur of some brilliance and ever ready to be the friend of any one in need, Mr. Hughes had a wide circle of acquaintances and a host of friends who remained loyal to him until the last.



**Attleboro.****TRADE CONDITIONS.**

Slow but steady improvement in the volume of orders is noted, and most of the manufacturers now have at least three-quarters of their working forces back at the bench. Jobbers are sending good sized orders, with July datings and six months for payment in many cases.

Willard E. Rounseville, of C. A. Marsh & Co., is erecting a Summer cottage at Harwichport.

David E. Makepeace, of the D. E. Makepeace Co., called on President Roosevelt while in Washington on business last week.

James Simms, of Simms & Co., was one of the town's delegates to the congressional district Democratic convention last week.

Frederick Bullock, an office employe of the Horton, Angell Co., has been promoted to traveling salesman and will start soon on his first trip with the samples.

Miss Miriam B. Rowe, daughter of Mark E. Rowe, formerly of the Horton, Angell Co., was married last week to Frank E. Briggs, proprietor of the Briggs Hotel here.

The manufacturing jewelers are making such minor changes as are necessary in their dies and other apparatus to conform to the new jewelry marking bill that will go into effect next week.

The Menard, Charette & Menard Co., Attleboro, has been incorporated with a capital of \$10,000. The officers are: President, George A. Menard, Attleboro; treasurer and clerk, Henry A. Menard, Taunton.

James E. Blake, of the James E. Blake Co., and Homer M. Daggett, formerly of the Daggett Jewelry Co., appeared before the legislative committee on railroads, last week, in favor of the proposed merger of the N. Y., N. H. & H. R. R. Co. and the Boston & Maine R. R.

H. E. Robinson last week closed his services as superintendent of the factory of S. O. Bigney & Co. He will take a responsible position in Providence, and is succeeded by Wm. J. Brown. With the latter as spokesman, the employes presented Mr. Robinson with a desk, chair and silver-mounted smoking set.

The D. A. White Co., which made a general assignment, March 1, was petitioned into bankruptcy last week by A. S. Ingraham & Co., of Attleboro; H. Nordlinger's Sons, Providence, and Martin Low & Taussig, Paris, France. The petitioners' claims amount to \$1,643.50 for jewelers' supplies and precious stones.

J. M. Fisher & Co. have turned out the past few days large quantities of the official emblem of the Prohibition party for this campaign. Badges bearing a motor water-wagon at the top, a ribbon, and an old oaken bucket pendant below are being used in conventions of the party all over the country. J. M. Fisher was formerly the party's candidate for governor in this State.

The Young Men's Christian Association elected to office last week Ernest M. Bliss, of the Bliss Bros. Co.; Ernest D. Gilmore, of E. D. Gilmore & Co.; Charles A. Marsh, of C. A. Marsh & Co.; W. E. Coles, and Edgar A. Remington, of Carter, Qvarnstrom & Remington. The association has the strong backing of the manufacturing

jewelers owing to its educational courses on jewelry lines.

Col. Sidney O. Bigney, of S. O. Bigney & Co., was a visitor at Washington, D. C., last week. He called on the president, accompanied by Senator Lodge, and was congratulated by Mr. Roosevelt on his recent selection by the Massachusetts Republican State Convention for one of the four delegates-at-large to the national convention. Mr. Bigney also conferred with Senator Aldrich on the subject of prospective tariff changes.

**Connecticut.**

A. Silverthau, New Haven, returned last week from a short vacation spent in Washington, D. C.

The Superior Court has confirmed the appointment of Receiver Edward W. Button for Parker, Kolb & Co., Bridgeport.

E. B. Laphan, of the New York office of the Seth Thomas Clock Co., was in Thomaston on business for a few days last week.

The wife of Walter Camp and his young daughter, Janet, who had been sojourning at Atlantic City, N. J., returned home last week.

The eighth annual banquet of the Bristol Business Men's Association, Bristol, of which Lee Roberts, the well-known jeweler, is president, was held in the Gridley House recently and proved to be very successful.

Gen. George H. Ford, New Haven, was elected, May 9, a delegate to the National Convention of the Sons of the Revolution. He will go as a representative of the Connecticut Society, G. A. R.

C. H. Tibbits, Wallingford, was toastmaster at a banquet given by St. Paul's Churchmen's Club, at Wallingford, May 14. Mr. Tibbits won first prize at the Wallingford Golf Links, on Saturday, of last week.

Factory "E," International Silver Co., Meriden, has begun to operate on a schedule of 50 hours per week. In some departments, especially the flat ware department, the increase is from 20 to 32 hours working time per week.

Many beautiful floral designs were conspicuous at the funeral of Samuel Bagshaw in Wallingford recently, among them being one from the roommates of the deceased in factory "L," where Mr. Bagshaw had been employed for 22 years at one time, as foreman.

T. W. Burckes was recently appointed general superintendent of the Waltham Watch Co., Waltham, Mass., to succeed E. A. Marsh. Mr. Burckes was assistant foreman of the watch department of the Seth Thomas Clock Co., Thomaston, over 20 years ago.

Samuel H. Kirby, New Haven, was among other prominent residents of that place who donated money for removing the bodies of Connecticut soldiers buried in Cuba to burial places in this State. The solicitor proved to be a swindler and is under arrest for trial.

Burglars broke into the retail jewelry store of W. F. Paddock, Bridgeport, on Friday night and escaped with about \$200 worth of gold spectacles, chains and an optician's trial case. A burglar alarm system which is installed in the establishment failed to work. The safe had not been tampered with.

**North Attleboro.****TRADE CONDITIONS.**

During the past week many hands were called back to work and in a number of instances new employes were hired. There was a most prosperous feeling in jewelry circles than has been in evidence for some time.

Alpin Chisholm is home from a western trip for the Bugbee & Niles Co.

The employes of Maintien Bros. & Elliot have organized a baseball nine.

S. G. Mandalien has returned from a trip west in the interests of Mandalien & Hawkins.

Fred and Walter Dobra, of North Attleboro, have opened a coloring establishment in Attleboro.

Roy McPherson, a local jewelry salesman, left last Thursday for Chicago. He is to become a benedict, Wednesday.

Raymond V. Draper, of estate of O. M. Draper, has purchased a large touring machine which is expected to arrive this week.

Frank Jackson has been appointed foreman for the H. F. Barrows Co. Mr. Jackson has been with the concern for many years.

Percy Ball, designer for Frank M. Whiting & Co., has made an original design that is quite unique, which is used on the stamps in the penny savings system established in the public schools.

Edward Blake has been appointed superintendent of the Jewelers & Silversmiths' Co-Operative Refining Co., which was organized a little over a year ago by a number of manufacturers of the two Attleboros. There will be numerous additions and alterations made to the equipment.

Charles G. Bancroft, receiver of the closed Jewelers' National Bank, is on the trail of more funds which he believes were diverted into wrong channels by Cashier Sargeant and should be returned to the bank. He has brought an action for \$20,000 against Pettigrew, Bright & Co., Boston brokers, on the allegation that the late cashier invested monies in a brokerage account, which deservedly belonged to the bank. It is understood that this is but the first of several similar actions against brokers, who it is thought secured from Sargeant money belonging to the bank.

James P. Black, who conducts a wholesale and jobbing jewelry business, was badly injured in a collision last Friday evening. While driving from his Wrentham home to his North Attleboro store with his wife in a light rubber tired buggy, near the Plainville postoffice, he was run into by a heavy wagon owned by John White. The accident could not be averted, as Mr. White drove out from between the Plainville jewelry shops directly into the path of Mr. Black and neither spied the other until too late. Both Mr. and Mrs. Black were thrown from the carriage. Mr. Black was rendered unconscious. He revived soon after, and it was ascertained that there were no serious injuries, although his face was badly scraped and his head and body bruised. Mrs. Black was not injured. The two carriages were almost demolished.

Willard Kirkpatrick, Shenandoah, Ia., and Mrs. Ella Bangs, of the same place, were recently united in marriage at the home of the bride's parents, on Fifth Ave.





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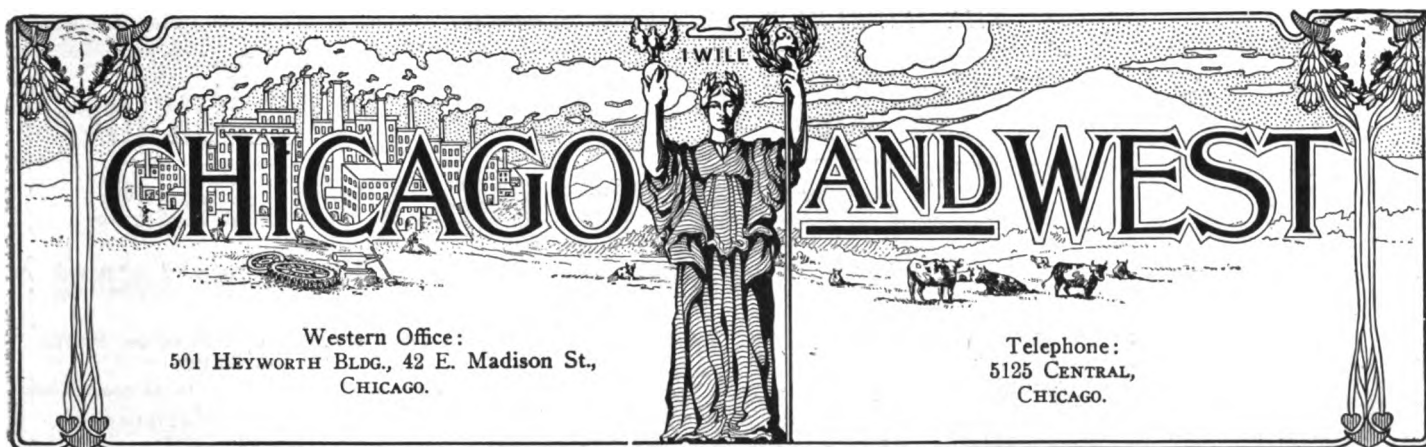
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**ILLINOIS WATCH COMPANY**  
**SPRINGFIELD**





Vol. LVI.

CHICAGO, WEDNESDAY, MAY 20, 1908.

No. 16.

### Chicago Notes.

Jules Franklin was here last week. George Gubbins is on a trip to the northwest.

"Billy" Lamb is taking a vacation at West Baden.

The stock of the Maison Nouvelle brought \$12,000.

F. I. Campe, with the Chas. Parker Co., was here last week.

"Jake" Swartchild made a flying trip to New York last week.

Creditors of the Madsen-Steele Co. have received their first dividend.

O. A. Starke, of the Star Watch Case Co., visited Chicago twice last week.

Thos. F. Kennedy, with the Star Watch Case Co., is on a trip to the northwest.

Ernest D. Lunt is on a southern trip with George Howard, of the Towle Mfg. Co.

News is received here that T. Wilson, Kenora, S. Dak., has sold out to C. E. Holland.

Miss Ada Hill, formerly with Hillman's, is now assistant jewelry buyer for Mandel Bros.

Adolph Schwob, New York, was here last week, visiting J. W. Tice, manager of the western office.

W. W. Hamilton, Denver, Colo., passed through here on his way home from a trip to the Holy Land, last week.

The new Chicago jobbers' association has been named the Association of Wholesale Jewelers of Chicago.

E. L. Thayer, Frank Thayer and their two sisters have returned to Rockford after a six weeks' trip east.

Miss Jennie Curran, formerly with "The Fair," is now assistant jewelry buyer for Chas. A. Stevens & Bros.

Will Andersen, of the Juergens & Andersen Co., is again able to attend to his duties after an illness of three weeks.

C. L'Epattenier, watchmaker at 72 Madison St., was taken suddenly ill last week, but is now on the road to recovery.

Edward Rew, Samuel Cutler and Ed. Rosenthal have been appointed appraisers for the estate of Antonio Lupio, bankrupt.

The family of B. T. Hoffman, retail jeweler at 121 Fullerton Ave., has been increased by the addition of a baby girl.

Richard Armstrong Mead, son of M. A. Mead, will be married June 3 to Miss Loretta O'Brien at St. Clement's Church.

Arthur E. Meier, of E. J. Koch & Co., who is a Princeton graduate, is acting as

baseball coach for that college team for a short time.

C. L. Hoefer, watchmaker at 151 Wabash Ave., has accepted a position as foreman for the Nanz Clock Co., 178 Fulton St., New York.

The Katlinsky Jewelry Co. have been incorporated in Illinois, with a capital of \$2,500. The incorporators are Lawrence A. Cohen, Michael Feinberg and Sol. Salins.

A slight fire last week on the premises of Piser & Gutkowsky and Louis Lamm & Co. did slight damage to the former concern, but damaged the latter's stock to the extent of \$1,000.

Leo Hettich, formerly of Keil & Hettich, is visiting his daughter at Sonora, Cal. H. L. Hettich and wife sailed on Tuesday from Boston on the steamer *Ivernia* for a six months' visit to Europe.

Mrs. Regina Einstein, mother-in-law of Judge L. Bach, of Bach & Co., died last week, aged 83 years and was buried at Mount Maarin Cemetery. She had been a resident of Chicago for 50 years.

The R. Wallace & Sons Mfg. Co.'s baseball team defeated the Benj. Allen & Co.'s nine last Saturday by a score of 11 to 7. The Wallace battery included Miller and Lawlor; the Allen battery was Massie and Urbahn.

Burglars forced an entrance into the jewelry store of H. J. Flower, 3845 State St., last week and stole about \$500 worth of jewelry. They gained entrance by forcing the lock of a rear door and escaped with their plunder.

The matter of the settlement of Jos. Brown & Co. has been postponed till May 29. Brown's attorneys claim to have a majority in amount of claims and expect to have a majority in number of claims by the time set for the hearing.

Notices have been sent to the trade announcing the withdrawal of Samuel Schutz and Morris B. Schutz from the jobbing jewelry firm of Meyer, Joseph & Co., 72 Madison St. The business will be continued by the latter under the old firm name of Meyer, Joseph & Co.

Charles Wilson, son of T. Wilson, Kenora, S. Dak., is here taking an optical course at the Northern Illinois College of Ophthalmology and Otology. Raphael Lechenberger, son of Louis Lechenberger, retail jeweler of Houston, Tex., is taking a course at the same college.

W. J. Dunn, representing Arnold & Steere, and W. A. Fay, representing the

John T. Mauran Mfg. Co., will remove on June 1 from 151 Wabash Ave. to room 405, Columbus Memorial building. Frank Whiting, of Whiting & Davis, will open a western agency in the same office.

F. C. Happel & Co. are again in possession of their business after having compromised with their creditors on a 65-cent cash basis. All expense of administering their affairs will be borne by them. F. C. Happel states their force will remain the same, with the exception of Frank Happel, who will no longer be connected with them.

John Cox, manager of Benj. Allen & Co., will represent the jewelry branch of the Chicago Association of Commerce trade extension committee, who started, on May 18, for a trip through Michigan and Ohio. The cities to be visited are Muskegon, Grand Rapids, Kalamazoo, Bay City, Saginaw, Flint, Lansing, Jackson, Mich., and Toledo. Tiffin, Mansfield, Marion, Urbana, Springfield, Xenia, Dayton, Hamilton, Piqua, Lima and Van Wert, O.

Among the buyers in town, last week, were: R. P. Keip, Joliet, Ill.; Orlando Rose, Crown Point, Ind.; L. H. Holbrook, Kenosha, Wis.; Charles Ham, Frankfort, Ind.; C. H. Bagley, of F. D. Day & Co., Duluth, Minn.; Fred Syman, of Denver, Colo.; F. W. Otto, Crawfordsville, Ind.; A. W. Huggins, of A. I. Hall & Son, San Francisco, Cal.; A. F. Smith, Omaha, Neb.; Carl Oesterle, Joliet, Ill.; C. A. Mason, Frankfort, Kans.; A. W. Anderson, of Nelson & Anderson, Neenah, Wis.; J. C. Klaholt, Springfield, Ill.; C. S. Lemmon, Washington, Ia.

F. C. Jorgeson & Co. are finishing a large double store in solid mahogany and rosewood for Aug. Bruder Co., Fort Wayne, Ind. In addition to a cut glass room, fitted in mahogany and plate glass mirrors, the store is fitted with rooms built up of large wall cases on three sides, leaving one side open for customers. The Jorgeson concern has also fitted up the new store of F. S. Fischer, Danville, Ill., is now at work on F. B. Blackmond's store, Dowagiac, Mich., and is refitting the Elgin National Watch Co.'s offices in New York in solid mahogany and mission oak wax finish, and the Towle Mfg. Co.'s New York show rooms. The latter's fixtures differ from any other for the same line of business.

L. W. Daniels & Co. have sold their optical business in Tacoma, Wash., to the Hays Optical Co.



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CONTAINING FROM 24 TO 200 PAGES  
OR OVER

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SAMPLES AND PARTICULARS  
ON REQUEST

## Read Our Customers' Letters

Richmond, Indiana, Jan. 16, 1908.  
The Arnstine Bros. Company,  
Cleveland, Ohio.

Gentlemen—Yours asking our opinion of the benefit and results of Catalog advertising, would say, whilst our December business was not up to 1906, we feel the Catalog was quite a factor in keeping our trade up to what it was. We feel had it not been for the Catalog, there would have been quite a slump in our December trade among the local affairs.

Yours truly,  
JENKINS & COMPANY.

Used The Arnstine Bros. Company's  
Catalogs in 1904, 1905, 1906 and 1907

Gibson City, Ill., Jan. 18, 1908.  
The Arnstine Bros. Company,  
Cleveland, Ohio.

Dear Sirs—In answer to your inquiry of recent date will say, that your Catalog stimulated and helped Holiday trade where no other means of advertising would have done, during the recent financial depression, which was greatly felt in this territory. I wish to express my sincere appreciation for your courteous treatment and the excellent class of goods you furnish.

Yours respectfully,

JAS. H. ROGERS.

Used The Arnstine Bros. Company's  
Catalogs in 1904, 1905, 1906 and 1907,  
and placed his order again for 1908

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

Write us at once for samples  
and particulars FREE



STORE OF JAS. H. ROGERS, GIBSON CITY, ILL.

# THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US, PLEASE MENTION THIS ISSUE, "JEWELERS' CIRCULAR—WEEKLY"



## San Francisco.

### TRADE CONDITIONS.

The effect on business of a large crowd of visitors and pleasure seekers has been felt by the retail trade in San Francisco during the past week, and all of the stores report a great improvement in business. Stores have been crowded and many of them have been kept open evenings, in an effort to accommodate the new trade. The stores which carry a line of souvenirs enjoyed an exceptionally good trade.

Louis Balbach, of Balbach & Bedell, Santa Cruz, Cal., died recently, at that place.

Wm. F. Marshall, formerly with Burr W. Freer, has resigned his position to travel for eastern lines.

A. B. Corcoran, formerly with the Bohm, Allen Jewelry Co., Denver, Colo., is now with Burr W. Freer.

Carpenters last week installed the fixtures in the new Hammersmith building, at Sutter St. and Grant Ave.

John A. Hammersmith was a guest at the banquet recently given by Governor Gillett to the officers of the fleet.

Alex. Feldenheimer, of the California Jewelry Co., who is in Europe at present, is expected home in the near future.

Col. Andrews appeared in the big parade, last Thursday, being one of the few surviving veterans of the Mexican War.

Frank Wansky, Eureka, has been in San Francisco all week and purchased a large quantity of goods for his Fall trade.

Mr. Beanstead, of the Lord, Cochran Jewelry Co., of Goldfield, Nev., accompanied by his bride, was in this city last week.

Morris Jacobsky, formerly traveler for Nordman Bros. & Co., is now employed in the same capacity by Henry M. Abrams.

Arthur Nordman, son of Jos. Nordman, of Nordman Bros. & Co., left here, Friday, May 15, for Chicago, where he is to be married.

Shreve & Co. have secured the entire output of the mines of Benitoite, the new precious stone recently discovered near Hollister, Cal.

Henry M. Abrams attended the breakfast tendered to Secretary Metcalf, May 6, when a memorial was presented to the Secretary, asking that the fleet be kept on the Pacific Coast. Henry M. Abrams and wife, of San Francisco, are spending the Summer at Ben Air Hotel, Escalante, Cal.

The management of the St. Francis Hotel has donated a magnificent silver cup as a trophy for the naval field sports that are to be competed for at Golden Gate Park. The cup was made to order by Shreve & Co., and is of handsome and appropriate design. The cup will be given to the victorious team at basketball.

Governor Gillett, last Friday, in behalf of the people of California, presented the silver service, which was manufactured by Shreve & Co., to the cruiser *California*. The presentation was one of the notable events of the festivities. The Governor and his party were formally received on the deck of the *California* by Capt. V. L. Cotman, commander of the cruiser.

Under cover of the excitement caused by a fire at 2436 Mission St., recently, a thief broke the glass window in the store of J. Johanson, 2431 Mission St., and was in the act of carrying away an armful of silver and cut glass when an officer appeared. The

man failed to stop at the command, and the officer drew his revolver and fired. Other thieves were at work, and Mr. Johnson's total loss is estimated at \$10,000.

A great many out-of-town jewelers were in this city, last week, to see the fleet, and most of them combined business with pleasure. Among the visitors were: C. B. Linn, Prescott, Ariz.; Capo Hohusen, Capo Hohusen Jewelry Co., Tucson, Ariz.; Mr. Cochran, the Lord, Cochran Jewelry Co., Goldfield, Nev.; Frank Golden, Goldfield, Nev.; Mr. Waterbury, M. Friedberger & Co., Stockton, Cal., accompanied by his wife; A. White, R. W. Rastall and M. K. Giant, all of Vallejo, Cal.; P. S. Seamons, Palo Alto, Cal.; Arthur G. Prouty, Napa, Cal.; H. E. Carrington and wife, Napa; F. F. Barss, Placerville; O. M. Stone, Mendocino; C. P. Kryhl, Santa Ana; W. C. Tean, San Jose; John Hood, Santa Rosa; W. C. Hauser and wife, Dinuba; L. Koberg, Healdsburg; Joe Amann and wife, Sisson; Herman Wiendieck, Red Bluff; Peter Engel and wife, Marysville; M. Mount, Mount & Ross, Petaluma; W. C. Clingenpeel, Grant's Pass, Ore.; Mrs. Hyde, of the E. J. Hyde Jewelry Co., Spokane, Wash.; Boyd Park and son, Salt Lake City, Utah.

## Los Angeles.

C. B. Linn, Prescott, Ariz., is spending a short vacation here.

R. H. Gilmore, of Gilmore & Lee, is home again after a trip through southern California towns.

Edward Gerson has added two new wall cases and one new show-case to the rear part of his store.

R. H. Schwarzkopf has returned from two weeks' rest and recreation at Murrietta Hot Springs.

Paul W. Stecher, who recently sold his business in Ogden, is enjoying a pleasure trip in southern California.

A. E. Baranger, of the E. W. Reynolds Co., has returned from a trip through the towns of southern California.

Mr. Levison, senior member of the California Jewelry Co., San Francisco, is making a short visit in Los Angeles.

Henry B. Crouch, corner of Broadway and Mercantile Pl., is closing out his entire stock of silverware by special sale.

Chas. H. Snell, manager of the optical department of E. W. Reynolds Co., has returned from a visit of about six weeks in Imperial Valley.

The Ten Chong Chinese Jewelry and Curio Co. is now located in a new store at 422 S. Broadway, where it has much more space and is able to make better displays.

Howard F. Wallace, 414½ S. Broadway, has extended his room to the rear, adding considerably to the space for his sales department. He reports satisfactory business conditions.

Rayburn Smith, of James Smith & Co., Philadelphia, Pa., who has been here on business connected with the fixtures for the Montgomery Bros.' new store, has returned to Philadelphia.

Brock & Feagans are in receipt of letters from President Roosevelt and Admiral Dewey acknowledging the receipt of souvenirs of the banquet given to the naval officers, when the fleet was here, compris-

ing stationery furnished by Brock & Feagans.

Wm. M. Kinney, who was a delegate from the Los Angeles Association of Optometrists to the State convention in San Francisco, was one of those from this city who was able to see the entrance of the naval fleets and the great parade at San Francisco.

Among the out-of-town jewelers who have been here recently, are: Chas. M. Hanf, San Bernardino; D. S. Binford, Whittier; E. B. Smith, Santa Ana; J. F. Liedler, Long Beach; J. B. Rasmussen, Ventura; H. E. Rader, Monrovia; J. H. Padgham, Santa Ana.

J. Macowsky, of the Angelus Jewelry Co., who, as already announced, will return to San Francisco and begin business again at the location he occupied before the big fire, has decided to discontinue his store here, and is having a special closing-out sale. He will quit business here, July 31.

Miss Pearl Ruggles, who has been at the head of the sales department of the J. C. Fleming Co., for some time past, has gone east, for a short visit. She was the recipient of a beautiful ring and a handsome handbag given her by her employers as an expression of their appreciation of her services. Miss Quast has been engaged to take Miss Ruggles' place.

The Los Angeles Gem Co., 420 S. Broadway, has just begun the manufacture of jewelry and is now making a complete line of such goods. This concern, which was started by Wm. T. Burkhart and Edward E. Peck, two years ago, on a capital of \$150 in a room 12 by 15 feet, is now capitalized at \$60,000, employs 23 men, and it is intended to increase this number to 40 as soon as a sufficient number of experts can be secured. Mr. Burkhart retired from the business some time ago, Mr. Peck buying out his interest. Mr. Peck is president of the concern and Chas. W. Morrell secretary and treasurer. Mr. Morrell is a capitalist of Charlotte, Mich., but will come here, June 1, to take part in the business.


## Columbus, O.

The Bancroft Bros. Co. has a novel display, in the shape of an engine made entirely of silverware. It is so perfect that at first glance it appears like a real miniature engine made of silver. The boiler is a thermos bottle; the driving wheels, toasters; the truck wheels, salt cups; the headlight, an inkwell and a broach with a large stone; the pilot, an asparagus server; the cab, of calendars; the bell, a pin cushion; the stack, a pepper box, etc.

The Brotherhood of Locomotive Engineers are in session in biennial convention at Columbus, and several watch-making firms are interested. The Webb C. Ball Watch Co., Cleveland, has a display of watches in the lobby of the Southern Hotel, where all delegates register. The Illinois Watch Co. has a fine display of watches and material in the window of the Hofman Jewelry Co. The Hamilton Watch Co. put a display in the window of L. W. Lewis' store, Saturday night. The company sent 100 railroad movements and enough material to follow the making of a watch from beginning to end.



*The MILLER JEWELRY CO.*

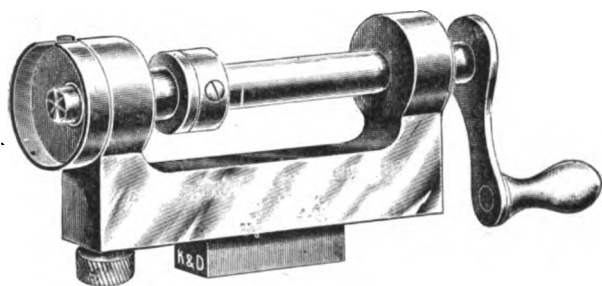


*LION BLDG., FIFTH AND ELM STS. CINCINNATI, O.*

*A few of our snappy, up-to-date Scottish-Rite Rings*

*Will send on memorandum to responsible dealers*

## A Chance to Buy a Good Mainspring Winder Cheap



ROBBINS STYLE MAINSPRING  
WINDER WITH FIVE BARRELS

**Special!** { Mainspring Winder \$**.60**  
with Five Barrels,  
Nickel Plated, each

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

# SWARTCHILD & COMPANY

HEYWORTH BUILDING, CHICAGO

*The Largest Exclusive Jewelers' Supply House in the World*

## TRADE-MARKS

### *Manufacturers and Jobbers:*

We now have in preparation a supplement to the second edition of "Trade-Marks of the Jewelry and Kindred Trades," and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use*, or *has ever used*, together with such information (the kind and quality of goods upon which the marks are used, etc.) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

**The Jewelers' Circular Publishing Co., 11 John Street, New York**



## Indianapolis.

### TRADE CONDITIONS.

Wholesale jewelers and manufacturers of jewelry report a very substantial increase in business during the last two weeks. It is believed that the excellent condition of the wheat crop over the State and the extensive corn planting during the last few days is inducing farmers to spend their money more liberally. Retail jewelers over the State note an increase in business, due largely to the coming of the graduation and wedding season. The increase in Indianapolis has not been so marked as in smaller cities and towns.

E. M. Craft, who has been seriously ill for some time, is spending a few weeks at Barbee Lake, recuperating.

A business trip through western Indiana and Illinois, lasting more than a week, was made recently by W. J. Hoffman, of Hoffman & Lauer.

Miss Margaret Kingston, employed by Frank L. Bryant, is taking a week's vacation. During Mr. Bryant's recent illness, Miss Kingston conducted his business for several weeks.

New quarters at 142 E. Washington St., have been occupied during the past week by Gerhard F. Reber, for many years located on the Virginia Ave. side of the Pembroke Arcade.

Out-of-town jewelers in this city last week, were: Dan Beauchamp, Kempton; August Anderson, North Salem; C. A. Bassett, Anderson; J. W. Thompson, Danville, and F. L. McKee, Cloverdale.

Chas. B. Dyer, 234 Massachusetts Ave., received the order for the two gold medals to be awarded by the American Medical Association for the greatest advancement during the year in the treatment of tuberculosis. He is now at work on the medals.

C. J. Kiefer and Julius C. Walk have returned from a 10 days' fishing trip to Lake Maxinkuckee, in the northern part of the State. They caught 39 large bass and Mr. Walk regained several pounds weight which he had lost during an illness in the early Spring.

The next meeting of the Indianapolis Retail Jewelers' Association will be held Monday evening, June 1, in the directors' room at the Commercial Club. It is probable that much of the meeting will be devoted to a discussion of the effort being made to fix uniform, profit making prices on staple articles.

Chas. B. Dyer has completed his European party and will leave for a 70-day tour of European countries, June 20. The party will consist of 15 persons of this and surrounding cities. Mr. Dyer states that he will personally conduct a party to Europe, annually, in the future, as a side line to his retail jewelry business and arts and crafts school.

## Pacific Northwest.

Herbert Knox, of Herbert Knox & Co., Elgin, Ore., left, last week, for a trip through parts of Oregon. He was accompanied by his brother.

George E. Ludwig, Bellingham, Wash., has taken a partner, J. C. F. Collins, formerly of Lynden, who is an experienced optician and watchmaker. The partnership will be conducted at 311 W. Holly St.

Mr. Clow, who conducts a store at Vancouver, Wash., has been granted patents on two devices for jewelers and opticians. One

is a spectacle soldering clamp with auxiliary fixtures so that it can be used in mending other articles besides spectacles. The other is a watch case press for removing dents from pieces of jewelry.

Attorney A. J. Craven, Bellingham, Wash., has received notice that the State Supreme Court has affirmed the judgment of the lower court in the case of the Moline Jewelry Co. against the Jenkins-Boys Co. The plaintiffs sought to secure judgment for several hundred dollars' worth of goods, shipped to the Bellingham firm of Jenkins-Boys. The Superior Court rendered a decision in favor of the defendant.

## Cincinnati.

Edward H. Simper, Vine St., has purchased a beautiful new home in Clifton.

D. J. Gutmann, of L. Gutmann & Sons, and his wife, are home from their travels in Japan.

Loring Andrews, of the Loring Andrews Co., is arranging for his Summer trip abroad.

M. Plaut, of A. A. Spiegel & Co., was obliged to come in from the road by reason of illness.

Herman Duhme, of "Duhmes," Covington, Ky., is enjoying a fishing trip in southern Indiana.

Frank Herschede, of the Frank Herschede Co., and wife, have returned from a sojourn in New York.

The Bankers' Time Lock & Dust Proof Mfg. Co. has moved from the Lion building to 8th and Sycamore Sts.

Word has been received from B. S. Newman, of Frohman & Co., that he and Mrs. Newman reached Naples in safety.

Michael Plaut, of A. & J. Plaut, is suffering from a sore foot, caused by stepping on two nails, which penetrated the flesh quite deeply.

Joseph Noterman, of Joseph Noterman & Co., and his wife are attending the Kentucky Knights Templar conclave at Lebanon, Ky.

Lindner & Co. have bought out J. G. Webb & Co., of this city. Mr. Webb will soon open a retail jewelry and repair business at Jellico, Tenn.

Bingaman & Co. are putting in an optical department, and will also do their own manufacturing. Dr. Moore will take charge of the new department.

Edward Schwager, formerly watchmaker for Fred Pieper and the E. & J. Swigart Co., has opened a retail jewelry and repair business at 743 State Ave.

The Crown Jewelry Co. has added an optical department to the business, which is under the management of E. F. Brunell, formerly of Boston, Mass.

George Fox, of Fox Bros. & Co., with his wife, will sail, May 21, for a four months' pleasure trip in Europe. On their return they will bring their daughter, who has been attending school in Germany and Switzerland for the last two years.

Out-of-town jewelers who were here the past week buying stock, included: Frank L. Miller, New Vienna, O.; Mr. De Long, Newark, O.; L. C. Eveslege, Ripley, O.; E. Mueller, Hamilton, O.; Edward Mittendorf, Williamson, W. Va.; J. E. Knocke, Lexington, Ky.; George W.

Gause, West Alexandria, O.; J. E. Bradford, Aberdeen, O.; William M. Smith, Leesburg, O.; Charles J. Marson, Cambridge City, Ind., and Albert Stamm, Williamsburg, O.

## Kansas City

C. A. Kiger, head of the firm of C. A. Kiger Co., has just purchased an automobile.

J. R. Mercer has gone out into Kansas to look at a farm he contemplates purchasing.

C. G. Chapman, head watchmaker for J. R. Mercer, has left for a vacation to northern Arkansas.

August Weber, with Nevin Bros., spent Sunday of last week visiting his old home in Lawrence, Kans.

J. H. Whitney, traveler for the Edwards & Sloane Jewelry Co., has left for a vacation trip to his father's ranch, near Strong City, Kans.

Chas. Thistle, with the Woodstock, Hoefer Watch & Jewelry Co., has gone down to northern Arkansas to spend a vacation in the Ozarks.

H. F. Sloane, formerly of the Edwards & Sloane Jewelry Co., but now of New York, is visiting his many friends in this city for a couple of weeks.

H. G. Towle, Snyder, Tex., stopped off in this city last week to do some buying while on his return trip from a visit to his relatives in York, Nebr.

C. B. Norton, president of the C. B. Norton Jewelry Co., has just returned from a trade extension trip with the Commercial Club. The trip covered northern and central Kansas.

Emil David has engaged in watchmaking for the trade with the Kansas City Watch Case Co., 311-312 Missouri building. He was formerly with Streicher's Watch & Jewelry Co.

D. B. Ward, of the Ward & Crellin Jewelry Co., and Ward M. Lewis, of the C. B. Norton Jewelry Co., were the appraisers appointed by the court for the N. H. Konrad estate. H. F. Wieman is the administrator, while Mrs. Konrad is not yet ready to plan for her future. She has given the administrator to understand that she would prefer to continue the business. J. P. Telfer will be placed under bond, and will take charge of the business for the administrator. He is already well acquainted with the stock, having been with Mr. Konrad several months.

The following out-of-town jewelers called on the local trade last week: B. A. Mason, Frankfort, Kans.; R. R. Smithers, Cameron, Mo.; L. S. Slocum, Corning, Kans.; H. O. Woodbury, Olathe, Kans.; Carl Hunnius, Leavenworth, Kans.; C. W. Loper, Cumberland, Ia.; W. G. Coplin, Paola, Kans.; R. O. Shinkner, Weston, Mo.; A. Marks, Lawrence, Kans.; Gus Willman, Lawrence, Kans.; W. W. Whiteside, Liberty, Mo.; D. C. Clark, Lockwood, Mo.; F. E. Pirtle, Council Grove, Kans.; W. H. Pontius, of F. E. Pirtle & Co., Anthony, Kans.; S. C. Wampler, Tarkio, Mo.; W. S. Noble, Drexel, Mo.; Mr. Fraser, of Fraser & Cramm, Leavenworth, Kans.; Carl Burchett, Kirksville, Mo.; E. Freeman, Paola, Kans.; A. Rosenfield, Leavenworth, Kans.



**Milwaukee.**

Mr. Corbett, of Corbett & Ackerman, druggists and opticians, Plymouth, Wis., was a recent visitor in Milwaukee.

B. Brownwarth, a former jeweler and optician at West Bend, Wis., is now taking a course in engraving with F. A. Thomas, this city.

Maurice Strelitz, who has been located in the Pabst building, has removed to the Majestic building, Milwaukee's largest and newest office structure, where he has attractive quarters.

William J. Gamm, Madison, Wis., who recently underwent a successful operation for appendicitis, at the Madison Hospital, has returned from a trip through the south, much improved in health.

E. E. Thomas, western representative of the Milwaukee Optical Mfg. Co., who is now in Portland, Ore., is soon expected to start on his return trip for the east. The health of Mr. Thomas is much improved by the change of climate and work since his departure from Milwaukee in February.

Jasper Easton, a jewelry salesman of this city, who has been in jail since April 24, has been served with another warrant. Easton was held on the charge of larceny by bailee, for alleged failure to account for a \$225 diamond ring. The new warrant charges him with the embezzlement of \$215.

Mr. Anderson, of the firm of Nelson & Anderson, jewelers and opticians, Neenah, Wis., called upon the local trade, the past week, and was a guest at the banquet of the Milwaukee Retail Jewelers' Association, held at the Hotel Blatz, May 13. Officers were elected by the jewelers and matters of general interest were discussed.

**St. Louis.**

S. J. Harris, Warren, Ark., was in the city last week.

S. O. Harvell, Litchfield, Ill., and E. K. Kane, Pinckneyville, Ill., were in the city, last week.

Sam Kober, of the E. Maritz Jewelry Mfg. Co., after making a tour of Illinois, returned Saturday.

John F. Doty, Covington, La., has been spending the past few weeks in St. Louis. He expects to return to Covington next week.

Mr. Carter, manager of J. Lowe & Co., McGehee, Ark., stopped off, last week, on his way to Peoria, his home town, where he will spend a few weeks on vacation.

George Sadlow, alias Morris, was arrested a short time ago in this city, accused of knowing something about the recent robbery at the store of Boos & Albrecht, 1221 S. Broadway, on Christmas Eve, 1906. Sadlow declares that he is innocent. He has been held to await a further investigation.

Arlington R. Brooks, a wealthy jeweler, was granted a divorce at Clayton, Wednesday, from Harriet A. Brooks, to whom he was married in May, 1904. This is the fourth suit since the couple's separation in September, 1906. The previous suits were contested and dismissed, but Mrs. Brooks is now in Reno, Nev., and did not contest.

In a recent fire in Peebles, O., the store of D. F. Clark was damaged to the extent of \$1,000.

**Omaha.**

Gustafson & Hendrickson are remodeling their show windows.

L. C. Peterson, with J. L. Jacobson, is home suffering from appendicitis.

H. S. Knapp, with the Shook Mfg. Co., left last week on a western trip.

Henry Copley was called to Superior, Nebr., last week, owing to the illness of his sister.

Miss Ada Porter, with Gustafson & Hendrickson, is confined to her home on account of illness.

Grover Peterson, with the Sol. Bergman Jewelry Co., is making a business trip through the State.

Mrs. Ada Scouten, with S. W. Lindsay, was called to Kansas City, last week, by the death of her father.

Albert Edholm accompanied the Commercial Club excursion, May 18, on a week's trip through Colorado and Oregon.

P. W. Folsom and wife, Ashland, Nebr., visited friends here, last week. Mr. Folsom purchased stock before returning home.

L. F. Boyce, who has been in the employ of Albert Edholm for a few years, left, last week, for Butte, Mont., where he will make his future home.

Fred Brodegaard & Co. have added an optical department to their 16th St. store and placed W. C. Nelson, formerly of Des Moines, in charge.

Noble C. Wheeler, formerly with the Mawhinney & Ryan Co., has taken a position as manager of W. E. Burrell & Co.'s store, Fairbury, Nebr.

The Mawhinney & Ryan Co. is making extensive alterations in its art room. Partitions are being torn down, giving more space to the department.

Out-of-town jewelers in this city during the past week buying stock included: O. C. Zinn, Hastings, Nebr.; C. S. Clinton, North Platte, Nebr.; W. B. Graves, Elkhorn, Nebr.; H. S. Lytle, Chadron, Nebr.; John Wehrli, Missouri Valley, Ia.

During Admiral Schley's visit in Omaha, a week ago, A. Mandelberg presented the Admiral with a handsome souvenir spoon, the Admiral's likeness being portrayed in the bowl. Later Admiral Schley called on Mr. Mandelberg and thanked him in person.

The police, last week, arrested a man in this city while pawning a watch, which was later identified by Mr. Ryan, of the Mawhinney & Ryan Co., as one of the watches which were stolen from their store on the morning of May 6. He is now being held for an investigation.

One of the watches discovered at the Gunness home, at La Porte, Ind., was at one time carried in stock by Chas. A. Williams & Co., of this city. In August, 1900, that firm was operating a jobbing house in Chicago. The watch which was discovered was a Waltham and was sold by the Williams concern with 14 other timepieces of the same style, to a concern on Rush St., Chicago. The watch is described on Mr. Williams' books as having a hunting gold-filled case, Waltham movement, No. 9,201,306, size six, seven jewels, nickel movement. The case is size six, Montauk, made by Joseph Fahys & Co.

John Bertsher has purchased the business of W. D. Smith, Kahlotus, Wash.

**Detroit.**

F. L. Shoreman, Ypsilanti, was a recent visitor, in this city.

F. Brady, Kramer & Brady, Rockwood, was here buying stock, last week.

E. A. Cress, Minden, who has been taking the baths at Mt. Clemens, called on the wholesale houses, last week.

Alexander Polk, River Rouge, has closed his store and will take a position in the city. He started in business last winter.

C. E. Marvin has given up his store in Howell and made arrangements to open a new store at 106 Washington Ave., N. Ann Arbor. He will occupy quarters jointly with Arnold H. Towle, optician.

The Detroit Board of Trade, at a meeting May 18, called a meeting of the National Wholesalers' Association for June 10, at the Hotel Pontchartrain. Many cities have promised to send representatives.

Among the jewelers who called on the wholesale trade, last week, were: A. Mendelsohn, Hillman; E. H. Whitney, Lansing; Mrs. O. C. Wheeler, Saline; E. H. Cressy, Saline; J. W. Berry, Vanderbilt; R. Friday, New Baltimore.

When the new Y. M. C. A. building is opened next Fall, the watchmaking school lately discussed by the Jewelers' Board of Trade, will be opened. The arrangement with the Y. M. C. A. officials has been concluded satisfactorily to both parties.

C. J. Thiry, who has been a member of the firm of Petz & Thiry, will open a new store, June 4, across the street from the old location. F. X. Petz will retire from the jewelry business. The Thiry store adjoins the Elks' Temple and is at present occupied by the Standard Drug Co., which will soon move. A great deal of the stock of Petz & Thiry was sold at the auction sale just closed and C. J. Thiry will take the remainder with him to his new establishment.

Thieves who recently broke into the store of R. J. F. Roehm & Co., this city, stole jewelry and other stock valued at \$1,000. It is believed that the burglars gained entrance by means of a skeleton key. Among the loot are: Four dozen cuff buttons, about 20 gold lockets (some set with diamonds), three dozen watch fobs and other articles. A. W. Kludt, an optician, who has quarters in the establishment, lost stock valued at \$200, including two pair of pearl opera glasses, three lorgnettes, one dozen gold eyeglass chains and one dozen automatic eyeglass holders.

W. C. Noack, of Noack & Gorenello, has been appointed one of the committee which will have charge of the reception of business men of uplake ports when the new \$1,250,000 steamer *City of Cleveland* is taken to Sault Ste. Marie and return by the Board of Commerce, next month. Detroit merchants making the trip will invite their customers to come aboard, meet them and inspect the new pride of the lakes. Stops are to be made at Cheboygan, Alpena, Mackinaw and Port Huron, and the trip will result in meetings with many merchants from men living in towns near those mentioned.

K. H. Cawthorn has purchased an interest in the business of E. L. Benson & Co., Houston, Tex.



### Providence.

Harry Fellman, 192 Main St., Woonsocket, has purchased the stock and sample lines of S. K. Grover Co., this city, which he is now selling off.

Henry F. Guile, secretary of the Kinney Co., manufacturing jewelers, 14 Blount St., died suddenly in this city last week as a result of acute gastritis. The deceased, who was 24 years old, had been connected with the Kinney Co. for nearly four years.

The Baird-North Co., of this city, recently placed an order for paper for its Fall catalogue through Carter, Rice & Co., Boston, Mass. The total weight of this paper is something over 100 tons, and it requires 10 freight cars to deliver the paper from the mills to the concern. This paper will print the company's Fall edition of 800,000 catalogues.

The regular monthly meeting of the Rhode Island Society of Optometry was held in Prescott Post Hall, May 11, with Second Vice-President H. W. Cunningham in the chair. After the usual routine of business was transacted, Mr. Bronson, of Boston, was introduced and he gave a lengthy talk on the manufacture and use of the C. I. ophthalmometer, also the manufacture of artificial eyes, which proved very interesting.

Opticians of this vicinity were deeply grieved last week to hear of the demise of George R. Herron, who died of heart failure May 11. The deceased was 43 years old, was a native of Southbridge, and for a number of years had been employed by the American Optical Co., of that city. He came to Providence about 15 years ago and, after serving for a year in the employ of James A. Foster & Co., became a partner in the firm of Eastman & Co. He started in business for himself as an optician over a year ago and had conducted a store at 24 Aborn St. The funeral services were held at the rooms of an undertaker at 27 Broad St., the services being Masonic. The interment was at Southbridge Cemetery.

A meeting of the creditors of Joseph Brown & Co., Chicago, was called at the rooms of the Manufacturing Jewelers' Board of Trade on Wednesday, May 13, to discuss an offer made by Brown of 25 cents on the dollar, to their creditors, in full settlement of all claims. It developed at that meeting that many interests had already signed that proposition, possibly enough to carry it through, with or without the signatures of the members of the Manufacturing Jewelers' Board of Trade. The members of the board, however, who hold claims in this case to the amount of \$27,000, voted to put themselves on record as unalterably opposed to accepting any such offer as 25 cents in this case, and further voted to employ counsel, in addition to that which they now have, in an endeavor to show up the condition of this estate and to break the compromise, if it is possible to do so. It was the sense of the meeting that the creditors would rather take 10 per cent. on the dollar, or get nothing, to punish this debtor or prevent him from getting a discharge in bankruptcy, than to take 25 cents on the dollar and thereby give passive sanction to his way of doing business. The Manufacturing Jewelers' Board of Trade wishes to serve

notice on the jobbing trade that every offer of 25 or 50 cents that is made for their claims will hereafter not be accepted, and that those who think that this is the royal road to success and the par excellence get-rich-quick-scheme will find some thorns in their paths. It was the sense of the meeting that for the good of the trade in general too much publicity could not be given to these ideas.

### Canada Notes.

A. W. Smith, Merlin, Ont., recently suffered a loss by fire.

J. Chenier, a watchmaker, of Greenwood, B. C., has assigned.

M. E. Ellis has issued a writ against Wm. & M. Humprey, Toronto, for \$1,795.

A building permit has been issued to Henry Birks for a residence at 294 Stanley St., Montreal.

C. E. Robinson, of the silverware department of Ryrie Bros., has gone to Muskoka on a fishing excursion.

Walter J. Barr, president of the Goldsmith's Stock Co., Toronto, left this week on a buying trip to New York.

The store of Arthur W. Smith at Merlin, Ont., was completely destroyed by fire on the morning of Monday, May 11.

The Goldsmith's Stock Co., Toronto, Ont., has obtained judgment against A. De Clifford, St. Johns, Que., for \$58.

Wm. Austin, of Austin & Co., wholesale jewelers, Toronto, returned this week from a successful trip to British Columbia.

Catherine C. Bolt and Jos. T. Bolt, Pembroke, Ont., have given I. S. Goldenstein, Montreal, a chattel mortgage for \$2,857.

Joseph Hodgins, a watchmaker of Pembroke, Ont., was arrested in Toronto last week on a charge of theft committed in Pembroke.

On Friday night, May 8, the jewelry store of H. J. Merritt, Louisville, Ont., was broken into by robbers, who pried open the front door and secured money and goods to the amount of about \$100.

Alfred Eaves and wife, formerly of Montreal, and now of Denver, announce the engagement of their daughter, Ivy Maud, to Percy Lansdowne McNeill. The wedding will take place at Denver some time during the Fall.

Henry Carrington, 17 years old, appeared in the dock of the Montreal police court for the third time to answer the charge of robbery, last week. He had taken a large number of watches and jewelry from Mr. Shapiro, Montreal. Because of his youth, he was let off with a sentence of only three months.

Napoleon Tessier, who tried to fish jewelry out of the show case of Mr. Legault, Ray St., Montreal, has been sentenced to 15 days' in jail. The lad had cut a hole in the window pane, and with a piece of wire, crooked at one end, and attached to a pole, tried to take watches and rings out of the store.

On the morning of Monday, May 11, a thief broke the window in the store of Max Goodman, 169 Queen St., Toronto, Ont., by throwing a brick through it. He then put his hand through the aperture and secured \$50 worth of goods. He was afterwards arrested and gave the name of

Charles Godfrey. He admitted the theft and was sentenced to six months' imprisonment.

A fire which broke out early on Thursday morning in the store occupied by Stock & Bickle, jewelers, and J. C. Williams, optician, at 161 Yonge St., Toronto, Ont., occasioned considerable loss. Stock & Bickle's loss was about \$2,500, with insurance of \$8,000. The damage to the stock of J. C. Williams was about \$2,500, fully covered by insurance. Defective wiring was supposed to be the cause.

Joseph J. Hall, Cobalt, Ont., was arrested in Toronto, on Tuesday, May 12, on the charge of receiving silver ore stolen from some of the Cobalt mines. The Cobalt Mine Owners' Association learned that a quantity of ore was being shipped to Toronto in a trunk, and secured the services of the city police and private detectives, who arrested Hall at a hotel. On searching his trunk they found 175 pounds of silver ore, worth about \$1,000. Hall refused to say where he obtained the ore. He was remanded and will be sent back to Cobalt for trial.

### Pacific Coast Notes.

W. W. McCausland's store, Oxnard, Cal., has just been remodeled and equipped with new fixtures.

C. P. Kryhl, Santa Ana, was among the visitors in San Francisco, at the time of the arrival of the fleet.

Mr. Johns, Lowell, Cal., was in Tombstone, Ariz., recently. Mr. Johns formerly conducted a store in Tombstone.

H. C. Lederer, in the employ of Forrest E. Brown, San Luis Obispo, Cal., has been visiting his parents in Hollywood, Cal.

J. R. Williams, Needles, Cal., who is the official watch inspector for the Santa Fe coast lines, has installed three clocks in the new Santa Fe depot, in Needles.

V. W. Poulsen has combined his stock with that of his brother, Otto Poulsen, at 702 Macdonald Ave., Richmond, Cal. V. W. Poulsen is also a graduated and registered optometrist.

Lars Shaker, Redondo, Cal., whose left arm was broken, a short time ago, is improving and hopes to be able to be at his place of business again in a few weeks. Mr. Shaker was thrown from a carriage while riding at Beaumont.

J. Jessop & Sons, San Diego, Cal., last week, received a complimentary letter from Rear Admiral R. D. Evans, upon the handsome work which they did on the silver casket and golden key, presented to him by the City of San Diego.

### Minneapolis and St. Paul.

Mr. Remboldt, with B. F. Simpson Co., Minneapolis, has bought the retail business of Mrs. Meeker, Farmington, Minn.

John H. Bullard, William H. Bullard and Henry B. Pratt have incorporated in St. Paul as Bullard Bros. Co., succeeding to the retail business of Bullard Bros. The capital stock is \$50,000.

George H. Lang, Mankato, Minn.; Gust Chellin, Dassel, Minn.; Frank Stewart, Carver, Minn.; John Holt, Eau Claire, Wis., were among the callers in the Twin Cities, during the past week.



## Pittsburg.

Major A. J. Burchfield of the Joseph Horne Co. was last week elected a director of the Chamber of Commerce.

A number of the retail jewelry establishments will close at 1 p. m. Saturdays, beginning some time in June. The wholesalers will observe the first Saturday closing on June 6.

The following out-of-town jewelers were in Pittsburg, last week: F. H. Hayes, Washington; W. R. Hill, Sutterville; Frank Blosser, New Kensington; W. H. Bowser, Ford City; M. Nathan, Johnstown.

An involuntary petition in bankruptcy has been filed against the china firm of T. G. Evans & Co., which handled many imported goods, sold by jewelers. There are said to be a large number of creditors, but no statement has been filed.

George W. White, of West, White & Christy, who spent three weeks in New York, gained about 10 pounds on his visit there, and it is with difficulty that he is now able to button his vest. He visited a number of the large wholesale jewelry houses and had a splendid time.

Considerable excitement was occasioned in the jewelry quarter in lower Fifth Ave. last Thursday afternoon because of a fire in the Hippodrome Theater. So dense was the crowd which collected, that some of the jewelers locked their store doors for the time being. The damage to the building was trifling.

L. H. Scott, Cadiz, O., has been nominated by the Republicans of Harrison County, for the State Legislature, which is equivalent to an election. Mr. Scott is a well-known jeweler of that place and defeated the incumbent in office and another man for the nomination. He, however, does not intend to give up the jewelry business for politics.

Graf & Niemann will oppose the application which Howard Hall will make for a pardon. He is serving a seven-year sentence in the Western Penitentiary for robbing their store and the day he was caught he told the firm that he would rob it again as soon as he got free. Hall recently fell heir to \$15,000, and an effort to get a pardon for him is now being made.

The E. P. Roberts No. 1 team of the Jewelers' Duckpin League, has secured first place in the standing of the teams of the league. The Roberts team rolled Monday night of last week with the Vilsacks and took all four games. They were then one game ahead of the Wattles No. 1 team, which has been giving them a tight run for first honors, but the Roberts team now have the undisputed honor. The Reed's rolled the same night and took two out of four games from Roberts No. 2. J. M. Wightman of J. R. Reed & Co. will officiate as toastmaster at the forthcoming banquet to be given by the members of the league at one of the downtown hotels, the date for which will be arranged perhaps this week.

Graf & Niemann have re-leased their quarters in the Home Trust building, Wood St. and Sixth Ave., until 1910. In this connection a very interesting story is told. As has been repeatedly pointed out in THE JEWELERS' CIRCULAR-WEEKLY, rents in the downtown

district of Pittsburg have been greatly advanced during the last five years, so much so that many jewelers have been forced to the upper stories of buildings. When Graf & Niemann were in 6th St. they offered to re-lease the place for a period of three years, put \$3,500 on the building and pay an annual rental of \$6,000, but the owners would only give a one-year lease. This Graf & Niemann refused to accept, because of improvements the firm wanted to make. The result was that quarters in the second story of the Home Trust building were taken and have since been greatly enlarged. But the old place in 6th St. was rented to a clothing firm, which failed a few months after the firm entered and the owners of the building lost about five months' rent because of the failure. Another concern now occupies the room, but before it went in Graf & Niemann were offered the place at \$1,200 less than they paid for it when they left, but refused to accept the offer.

## Harrisburg, Pa.

Rev. L. C. Smiley, a jeweler at Lemoyne, opposite this city, has purchased an automobile.

Thos. K. Rife, a clock repairer at 1211 Bartine St., is a juror in the second State Capitol "graft" trial.

George B. Shucker opened a store at Cleona, near Harrisburg, May 17. He is a resident of Lebanon.

Harrisburg commercial men were well represented at last week's State convention of the Travelers' Protective Association of America, in Easton.

Harry I. Marks, Carlisle, is a great homing pigeon fancier. Last week, 19 of his birds flew from Boyce, Va., to Carlisle, 101 miles in 2½ hours.

Officers of Harrisburg Council, No. 358, assisted in the organization of Reading Council of the United Commercial Travelers of America, last week.

The York Merchants' Association have decided to keep stores of members open on Decoration Day, which falls on a Saturday this year. Harrisburg stores will close, as a rule.

Harrisburg jewelers assisted in entertaining the large delegation of officials and business men of Lancaster, who visited this city, last week. A banquet was spread at the Commonwealth Hotel.

Frank Barber has been arrested for participating in the robbery of the store of Shapiro Bros., at Orbisonia, this State, some weeks ago. His accomplice, Samuel Greene, was arrested in this city, with some of the stolen jewelry and watches, shortly after the crime was committed. They will be tried this week.

Nearly \$6,000 was realized from last week's three-day sale of unserviceable goods at the State Capitol, much of the goods commanding a higher figure than they were really worth. Among the articles sold were four onyx stands and a number of brass candlesticks. A porcelain flower vase from Japan was also sold.

The first watch cases to be made at the works of the Pennsylvania Watch Case Co., N. Penn St., York, Pa., were completed, a short time ago, and the event was the sub-

ject of considerable comment in the newspapers. The plant went under full operation May 8. None of the product of the company will be marketed until the first part of July.

## Boston.

H. L. Houghton has returned from a trip to New York, and reports an improved trade.

L. Henry Juergens, traveler for Snow & Westcott, was called home from his Boston trip last week by the serious illness of his father-in-law.

Augustus Renni, watchmaker for C. S. Blake, has been in the hospital for some time following a surgical operation, but is now convalescent and able to be out once more.

The Phoenix Optical Co., of Boston, was incorporated last week with a capital of \$15,000. The officers are: President, Louis W. Kelly, Boston; treasurer and clerk, John G. Miles, Somerville.

The assets of A. Mendelsohn, recently petitioned into bankruptcy, are given as \$2,000 in stock and \$500 in book accounts against liabilities of \$22,000 on merchandise account and \$18,000 for cash borrowed.

The directors of the Waltham Watch Co., Waltham, Mass., declared the semi-annual dividend of ¾ per cent. on the common stock, payable July 1, and of three per cent. on the preferred stock, payable June 1.

In the Massachusetts House of Representatives last Wednesday, the Optometry Bill was defeated after a warm discussion over the proposition to over-ride the adverse report of the committee on ways and means.

W. H. Cushman, who has been the representative in Boston of the West Silver Co. and F. B. Rogers Co., with headquarters in room 706, Washington building, has severed his connection with these concerns and given up the Boston office.

Henry Reynolds, of the watch department of the Smith, Patterson Co., has gone to Chelmsford, Mass., for a brief outing and fishing trip. F. A. Mansfield, Montreal, manager for the company, has been in Boston during the past week.

Buyers in town during the week included: S. G. Beers, Taunton; L. R. Hapgood, Orange; Mrs. L. P. Davis, Falmouth Jewelry Co., Falmouth; Mr. Hill, Hill & Son, Beverly; J. A. Brightman, Southbridge; Mr. Keith, J. A. Merrill, Portland, Me.; Harry F. Howe, Littleton, N. H.

Lester Tallman, of THE JEWELERS' CIRCULAR-WEEKLY, was taken seriously ill at the Thorndyke, in this city, May 12, with acute rheumatic fever. He was removed to a private hospital, where he will probably remain for the next two weeks. Mr. Tallman was on a trip to this city, Providence and the Attleboros when taken ill.

S. W. Hart, a retailer, Kennett Square, Pa., who has been ill with tonsillitis, has fully recovered.

The White Jewelry Co., under the management of Victor Bailey, formerly with Lynn Thomas & Co., Wilmington, Del., will open for business in Wilmington this week at 707 Market St. The new store has been rebuilt and furnished in a most attractive way with new cases, etc.



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## Special Notices.

### Situations Wanted.

**WANTED**, position as watchmaker; four years' experience; A1 references. R. L. Winchester, Phillips, Wis.

**WANTED**, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

**POSITION WANTED** by watchmaker and jewelry repairer; young man. Address "O. K.," Box 150, Dobbs Ferry, N. Y.

**BY A STRICTLY** first class manufacturing jeweler, engraver and stone setter. "A. R., 4297," care Jewelers' Circular-Weekly.

**BOY**, 17, two years' experience as diamond setter, wishes position; A1 references. Address "A., 4273," care Jewelers' Circular-Weekly.

**WANTED**, a position as fine line monogram engraver and silversmith; experienced. Address "C. D. E., 4285," care Jewelers' Circular-Weekly.

**ENGRAVER** wishes position; can do clock and jewelry repairing. Charles Lowry, care C. H. Putman, R. F. D. No. 1, Fultonville, N. Y.

**WATCHMAKER**; complicated and railroad work; 25 years' experience; references and tools. "J. M. S., 4314," care Jewelers' Circular-Weekly.

**YOUNG LADY**, with four years' experience with manufacturing jeweler, wishes a position. Address "V., 4317," care Jewelers' Circular-Weekly.

**YOUNG MAN**, 17, three years' experience with Maiden Lane firms, desires position; best references. Address B. Guth, 68 E. 113th St., New York.

**MAN** of 15 years' experience as foreman, desires position as same; will go anywhere; A1 reference. Address "A., 4335," care Jewelers' Circular-Weekly.

**BY FIRST CLASS** watchmaker and clock repairer on high grade work; gilt edge references; full kit of tools. Address "Watchmaker," 802 Parade St., Erie, Pa.

**FIRST CLASS** diamond setter, can also do some jewelry work, wishes position; west preferred; references furnished. "E., 4277," care Jewelers' Circular-Weekly.

**PLATER**; colorer and plater on jewelry wishes position; also information furnished on all kinds of plating. Address "I., 4316," care Jewelers' Circular-Weekly.

**FIRST CLASS** jewelry salesman and window trimmer wants position by June 1; best of reference. Address "Jack, 4298," care Jewelers' Circular-Weekly.

**A YOUNG MAN**, 18, with four years' experience, desires a position at once with a jewelry concern; excellent references. "N., 4318," care Jewelers' Circular-Weekly.

**YOUNG MAN** desires position in New York City as clockmaker; good mechanic; full set of tools; best reference. Address "K., 4325," care Jewelers' Circular-Weekly.

**JEWELER**, all around workman, desires position; 25 years' experience; can furnish best reference: New York or out-of-town. D. Bussell, 3750 Third Ave., New York.

**DESIGNER**, high class diamond jewelry, also modeler and chiseler, desires position; can furnish references and designs. "J. T., 4272," care Jewelers' Circular-Weekly.

**DESIGNER** on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4258," care Jewelers' Circular-Weekly.

**WATCHMAKER**, 20 years' experience, desires position; accustomed to serve on trade; no objection to good clock repairing; not engraver. "W.," 1957 E. 59th St., Cleveland, O.

**JEWELER** and engraver, fine workman, 15 years' experience, wants position; best references as to character and ability; state salary. Address "A. B.," 916 Elmwood Ave., Columbia, S. C.

**WOULD LIKE** to learn of a good opening for a jeweler and optician, even a small town where there is no jeweler, but good surroundings. Address "P., 4312," care Jewelers' Circular-Weekly.

**SITUATION WANTED** by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

**EXPERIENCED** watchmaker, with tools, desires position at once; salary moderate; references; competent to handle railroad work. Address "Watchmaker, 4308," care Jewelers' Circular-Weekly.

**FOREMAN**, of many years' experience with large New York City manufacturers, desires position; will go out of town; can furnish first class references. Address "C., 4334," care Jewelers' Circular-Weekly.

**YOUNG MAN**, good engraver, desires position; one with a chance to learn watch repairing preferred; samples of engraving and references furnished. Address "Y., 4078," care Jewelers' Circular-Weekly.

**SITUATION WANTED** by salesman, thoroughly experienced in diamonds and watches; eight years with former employer; A1 references; in New York or out of town. "D., 4261," care Jewelers' Circular-Weekly.

**TRAVELING SALESMAN**, young man, 23, wishes to branch out as salesman in jewelry line; experienced colorer; thorough knowledge of all kinds of jewelry. "B. C., 4233," care Jewelers' Circular-Weekly.

**WANT TO HEAR** from manufacturers of lines suitable for department stores and jobbers, who wish representative in Philadelphia, Baltimore and Washington. Address "H., 4288," care Jewelers' Circular-Weekly.

**WATCHMAKER** desires position; thoroughly competent on high grade Swiss and American watches; complete set of tools; first class reference. Address Wm. Schneideman, 32 Graham Ave., Brooklyn, N. Y.

**SALESMAN**, whose only fault is several changes, wants position; acquainted with best trade east and west; ability and integrity unquestioned; best references. Address "M., 4289," care Jewelers' Circular-Weekly.

**WANTED**, a position for a first class watchmaker, one who can handle the most difficult work, speaks French and English; none but a first class situation will be considered. Commercial Trades Bureau, Rochester, N. Y.

**OFFICE MANAGER** and confidential assistant desires a change; thorough manager, bookkeeper, correspondent and detail man and understands fully cost and credits. Address "W., 4329," care Jewelers' Circular-Weekly.

**JEWELER**, young man, looking for a position in store or factory; experienced in all sorts of work, also setting and in anything in Calderone's catalogue, Paris; salary, \$12. Joseph Siragusa, 427 E. 14th St., New York.

**A FIRST CLASS** watchmaker, 25 years' experience on high grade American and Swiss watches, also railroad work, wish's steady position in vicinity of New York. Address "J. L. V., 4321," care Jewelers' Circular-Weekly.

**THOROUGHLY** competent young lady, with highest references, stranger in New York City, would like position at once with wholesale or retail jewelry house in office or store. "U., 4323," care Jewelers' Circular-Weekly.

**WATCHMAKER** and engraver desires position; can also do some jewelry repairing; A1 references; eastern States preferred; will send samples of engraving if desired. Address "H. A. S., 4326," care Jewelers' Circular-Weekly.

**FIRST CHANCE**, at once, by German, all around man, watchmaker, jeweler, engraver, diamond setter, colorer and window trimmer; south and west; \$30; east and north, \$25; go anywhere. Lambert, 169 E. 128th St., New York.

**MANUFACTURING JEWELER**, 20 years' experience. German-American, order worker of platinum and gold, stone setter, all around man, wishes position in store or factory; A1 references. Address H. Fromann, 1226 N. 12th St., Philadelphia, Pa.

**STRICTLY** first class watchmaker and adjuster, 22 years' experience, also salesman, able to show results in both branches; fine appearance and references, desires position with first class house only, south or west. Address "R. W.," 329 W. 29th St., New York.

**YOUNG MAN**, watchmaker, 24 years old, wishes a position in country or New York City; have complete tools, good reference; 10 years' experience; am willing to help on general store work; wages, \$14 a week. Address F. Wolfberg, 86 E. 7th St., Oswego, N. Y.

**A1 WATCHMAKER**, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; \$18 to \$20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

**FIRST CLASS**, experienced manufacturer of cheap and fine jewelry, has all models which can be used in that line, also designs, is looking for a position as a foreman and take charge of factory; the right party for a big factory. Address "R., 4333," care Jewelers' Circular-Weekly.

**SALESMAN**, with good following through middle west and west, wishes to represent jewelry manufacturer or jobber. Address, "Results, 4302," care Jewelers' Circular-Weekly.

**WATCHMAKER**, salesman, graduate optician, 20 years' experience; 35 years old; German-American; understand staffs, pivots, cylinders, railroad watches; use American lathe; can take full charge; make all prices; no bad habits; strictly honest; best reference. Dreher, 78 Nassau St., New York.

**WATCHMAKER** and salesman wishes position, at once; 16 years' experience; 33 years of age; American; competent to take full charge of repair department and estimate on work; familiar with railroad work and inspection service; only good houses need apply. Address "M., 4330," care Jewelers' Circular-Weekly.

**EXPERIENCED** and practical workman, age 36, familiar with all departments of a high class jewelry business, resourceful and aggressive, with executive ability to manage successfully, watch repair and jewelry repair departments, desires position in above branches, or as salesman; at liberty after two weeks' notice. Address "B., 4287," care Jewelers' Circular-Weekly.

### Side Lines Wanted.

**TO MANUFACTURERS**; I am in the market for a first class line of sterling flatware for Greater New York trade; must be up-to-date line in every respect; I maintain a large sample and salesroom in the heart of jewelry district; am thoroughly familiar with Greater New York trade; I will place your line in the forefront at no expense to you; commission basis only considered; all correspondence confidential; best of reference given and required. Address, "N., 4331," care Jewelers' Circular-Weekly.

### Help Wanted.

**FIRST CLASS** engraver wanted for southern city; salary, \$25. Address "G., 4281," care Jewelers' Circular-Weekly.

**WANTED**, watchmaker and engraver, at once; must have good reference. Address "I., 4274," care Jewelers' Circular-Weekly.

**WANTED**, first class watchmaker and engraver; wages, \$20 per week; regular job if satisfactory; give reference. The Little-Long Co., Charlotte, N. C.

**WANTED**, first class watchmaker, fair engraver, jeweler and salesman; good pay in nice town near New York. Address "D., 4322," care Jewelers' Circular-Weekly.

**OMEGA WATCH CO.**, Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.

**WANTED**, salesman with trade in Chicago and vicinity, to solicit orders for firm of manufacturing jewelers. Address "T., 4286," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

**WANTED**, at once, a good, experienced watchmaker and salesman, one who is a fair jewelry repairer; first class references from last employer. Address "I. S.," P. O. Box 1353, New Haven, Conn.

**WANTED**, an experienced, first class diamond and high grade watch salesman; must be thoroughly posted; a young hustler, accustomed to best trade and highly recommended. Albert Edholm, Omaha, Nebr.

**WANTED**, first class salesman to handle silver plated flatware; must be familiar with the trade; write giving full particulars. The Williams Bros. Mfg. Co., Glastonbury, Conn.



**HELP WANTED.—Continued.**

**SALESMAN WANTED** for the south to carry as a side line high grade ladies' gold chains, on commission, for old established firm; only man with trade and experience need apply. "Gold Chain, 4270," care Jewelers' Circular-Weekly.

**WANTED**, first class, experienced watch case salesman, solid gold and filled; only those having an established trade and can show a record as a good salesman; give full details as to experience, annual sales, territory and class of trade you have been selling. Address Pennsylvania Watch Case Co., York, Pa.

**WANTED**, capable young lady as stenographer, typewriter and clerk in the New York office of manufacturing jeweler; one who has had considerable experience in the gold jewelry business preferred; address in own handwriting, giving age, experience, references and salary expected. "Accurate, 4280," care Jewelers' Circular-Weekly.

**WANTED**, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, \$30 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application. Hight & Fairfield Co., Butte, Mont.

**EXPERIENCED** salesman thoroughly acquainted with the jobbing trade in New York; one who commands his own trade and knows the gold filled chain business. Address, "Providence Manufacturer, 4300," care Jewelers' Circular-Weekly.

**WANTED**, traveling salesman; we want a first class man, one who thoroughly understands the business and has acquaintance with the trade; all correspondence will be considered confidential; position open July 1. King & Elsie, Buffalo, N. Y.

**Business Opportunities.**

**FOR RENT**, store and fixtures, new; good location, good business; small investment; for particulars, if you want the best in Iowa, write Lockwood & Son, Chariton, Ia.

**JEWELRY SHOP**, complete, for sale, located in Maiden Lane, New York; good, established trade; will sell at a sacrifice. Address "Y., 4236," care Jewelers' Circular-Weekly.

**\$7,000 WILL BUY** jewelry and china business, or will take partner; average business \$13,000 cash sales in central New York; have other business the reason. "T., 4211," care Jewelers' Circular-Weekly.

**YOUNG MAN** desiring to enter into partnership with moderate capital and to finish trade as expert watchmaker, will find an excellent opportunity. Address Charles Reiss, 15 Maiden Lane, New York.

**PARTNER WANTED** with some capital by manufacturer of better class of jewelry, who is well acquainted with trade in New York City, also eastern territory. Address "X., 4159," care Jewelers' Circular-Weekly.

**FOR SALE**, live, up-to-date jewelry store, located in good, fast growing Illinois town; good repair trade; other business reason for selling; this is a rare chance to secure well established, good paying business. G. E. Ellis, Johnson City, Ill.

**FOR SALE**, first class jewelry manufacturing and repairing shop; clears \$200 per month; 12 people working steady; could be increased to 15 people and \$300 profits per month; \$2,000 will carry this. Address "T., 4157," care Jewelers' Circular-Weekly.

**MONEY SAVED** is money made; we are buying entire jewelry stocks for cash and are therefore able to sell you diamonds, watches, jewelry at 25 per cent. to 40 per cent. less than regular prices; jobs always on hand. Jacob Schoen & Co., 30 Maiden Lane, New York.

**FOR SALE**, old established, good paying jewelry and optical business in western New York; town of 5,000 inhabitants; county seat; three railroads; center of trade for 30,000 people; best location in town; clean stock; fine run of work; will sell at fair price and easy terms; old age and poor health only reasons for selling; must get out. Address "Western New York Jeweler," care Heyman & Kramer, 65 Nassau St., New York.

**WANTED**, partner or buyer for established manufacturing jewelry business; one of the most prosperous and promising cities in United States; population, 195,000; fully equipped power plant; good lease present building; best reasons. Box 4294, care Jewelers' Circular-Weekly.

**WE BUY AND PAY CASH** for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

**DO YOU NEED MONEY?** If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

**DO YOU WISH TO RETIRE?** Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone. 2328 Williamsburg.

**UNEXCEPTIONAL OPPORTUNITY** to secure an old established and highly profitable jewelry business in a Pacific northwest seaport of 15,000 inhabitants; splendid location; stock of best quality and up-to-date amounts to about \$15,000; cash business in 1907, \$30,000; watch repairs average \$250 per month, and jewelry manufacturing and repairing about as much; have fine manufacturing jewelry equipment; rent low and includes furnished flat over store; best town of its size on the coast; only those in a position to handle a proposition of this size need investigate; write for further details. Address "S. J., 4308," care Jewelers' Circular-Weekly.

**To Let.**

**BENCH ROOM** to let, fine light. Johnston, Room 1306, 108 Fulton St., New York.

**PART** of a very light office to let, suitable for a diamond setter or engraver; very low rent. Room 120, 51 Maiden Lane, New York.

**TO LET**, cheapest and best located office at 51-53 Maiden Lane, New York, ninth floor; six windows; north and west light. Inquire H. A. Groen & Bro.

**WILL RENT** room and fixtures if some wideawake jeweler wants the best paying business in Iowa, music and jewelry; ask us for particulars. Lockwood & Son, Chariton, Ia.

**WATCHMAKER** and engraver can rent space in prominent jewelry store in 23d St.; low rent; good chance to do large jobbing business. Mathieu, 52 E. 23d St., New York.

**TO LET**, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 39 ft.; well lighted and specially adapted for manufacturing jewelers. Address Cyrus Carrier & Sons, 365 Market St., Newark, N. J.

**For Sale.**

**FOR SALE**, job lot of gold rings, about 200 ladies', gents' and children's; one large jeweler's Diebold safe, 5,600 lbs., fire and burglar proof; bankrupt stock; can be sold very cheap. Address F. S. Merriau, Commercial Bank Bldg., Waterloo, Ia.

**RIVET LATHE**, No. 2, countershaft, footwheel, five wheel chucks, 19 chucks, copper, emery and ivory laps; K. & T. 50 punch staking set, three fine Swiss lathes, lot gravers, drills and punches and other tools, all fine condition, little used; best offers accepted. Christie, 430 12th St. (Ninth Ave. trolley), Brooklyn, N. Y.

**CLEMENTS** combined lathe attachment, late model, fitted to No. 2 Mosely, used only a few times; first \$25 takes it. H. W. Grady, 543 Pearl St., Beaumont, Tex.

**Wanted to Purchase.**

**WANTED**, second hand chronometer; must be a good timer. "E., 4278," care Jewelers' Circular-Weekly.

**WANTED**, wall and counter cases with counters; must be in first class condition and cheap; give full description and best price. Johnson Jewelry Co., Anderson, Ind.

**Miscellaneous.**

**PORTRAIT MINIATURES**, copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

**10 TO 20 PER CENT. SAVED!**

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

**CASH FOR STOCKS**

I pay highest cash prices for surplus stocks of Watches, Diamonds and Jewelry. Bank references. Will remit check on receipt of goods. All business strictly confidential. Telephone, Blue 905

**F. NOEL**  
552 E. 48th Place, Chicago, Ill.

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**PATENTS**

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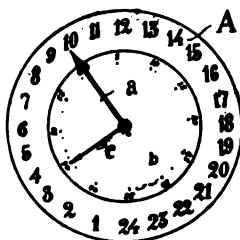
(IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.)

### UNITED STATES PATENTS.

ISSUED MAY 12, 1908.

**887,257. CLOCK OR OTHER INDICATOR.** FERNANDO DE LINAN Y TAVIRA, Madrid, Spain. Filed Oct. 5, 1905. Serial No. 281,564.

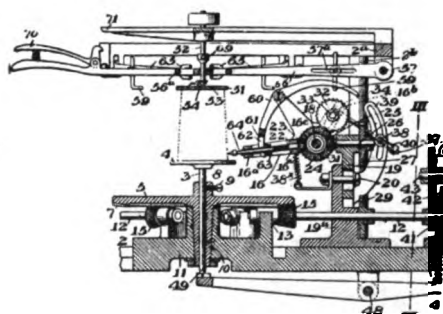
In combination, a sectional dial, one section of which is fixed and graduated to indicate the fractions of a day and the other section of which is rotatable and graduated to indicate the fractions of



an hour, a pointer co-operating with the movable dial section to indicate the fraction of an hour, and a second pointer movable with the rotatable section and co-operating with the fixed section thereof to indicate the fraction of a day.

**887,553. ETCHING OR ENGRAVING MACHINE.** FRANK L. O. WADSWORTH, Morgantown, W. Va. Filed Nov. 24, 1905. Serial No. 288,979.

In an etching or engraving machine, the combination with a rotary table or support, and driving



gear thereon, of a plurality of radial actuating shafts each of which has a driving gear directly engaging and driven by the table-driving gear, and a plurality of etching heads actuated by said shafts.

**887,554. ETCHING OR ENGRAVING MACHINE.** FRANK L. O. WADSWORTH, Morgantown, W. Va. Filed Dec. 13, 1905. Serial No. 291,508.

In an etching machine, a carrier for the articles to be etched, an etcher to which the articles are successively brought, and means for maintaining a fixed relation between the carrier and etcher while each article is being etched; means for imparting movement to the articles on the carrier during the time of fixed relation, and means for imparting etching movements to the etching tool in definite correlation to the movements of the articles.

DESIGNS.

**39,290. BELT-CLASP.** FOREST E. MANN, Grand

Rapids, Mich. Filed Nov. 16, 1907. Serial



No. 402,525. Term of patent 3½ years.

**39,300. STICK-PIN.** FOREST E. MANN, Grand



Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,526. Term of patent 3½ years.

**39,301. BACK COMB.** FOREST E. MANN, Grand



Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,527. Term of patent 3½ years.

**39,302. HAT-PIN.** FOREST E. MANN, Grand



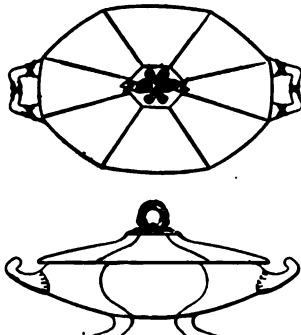
Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,528. Term of patent 3½ years.

**39,303. BELT-SHIELD.** FOREST E. MANN, Grand



Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,529. Term of patent 3½ years.

**39,305. COVERED DISH.** ADOLPHE PAROUTAUD,



New York. Filed March 3, 1908. Serial No. 419,063. Term of patent 7 years.

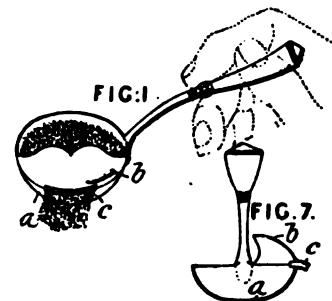
### BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM THE Illustrated Official Journal.)

ISSUE OF APRIL 28, 1908.

**478. SPOONS.** W. E. PARKES and E. W. ROGERS, Birmingham. Jan. 8. Period for granting patent not yet expired.

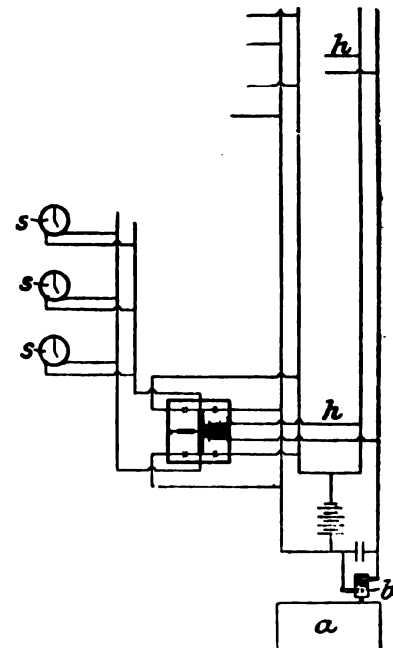
In spoons for sprinkling salt, sugar, etc., having the bowl *a* unpierced and partly covered with a hood *b*, the outlet *c* for the material is provided at the junction of the hood and the bowl, and



consists of an horizontal slot or of a series of holes in a straight line, and one or more spouts *c*, Fig. 7, may be provided. In a modification, the bowl is hooded all over, a central opening being provided for filling. In the Provisional Specification, it is stated that when the hood completely covers the bowl it may be hinged.

**502. ELECTRIC CLOCKS.** G. H. R. C. M. DE PEYRECAVE and L. F. M. DE PEYRECAVE, Hove, Sussex. Jan. 8.

Synchronous motors are used in the secondary clocks *S* in place of electro-magnetic ratchet apparatus. Alternating current is supplied to the



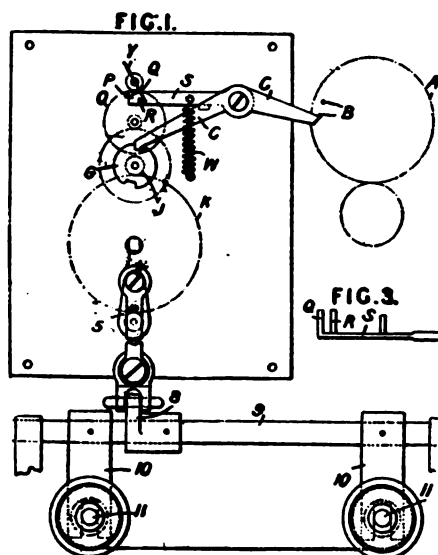
motors through reversing-relays *h* actuated by a commutator *b* driven by a master clock *a*. It is stated that a suitable synchronous motor can be constructed to run at a speed as low as 50 revolutions per minute.

**535. WORKMEN'S TIME-RECORDERS.** P. MACMASTER, London. Jan. 8.

Relates to means for shifting the two-color ink ribbon in time-recording machines for workmen, the means being controlled by the clock and operated by the clock or by a separate motor. A rocking shaft 9 has arms 10 for moving the ink-ribbon spindles 11, and has an arm 8 linked to a crank 5 on a shaft geared to a pinion *K*, which may carry the actuating spring drum, an equal pinion *J* geared thereto carrying a notched disk *G*, which is allowed to perform a half revolution at a time when the locking-arm *C* is raised against the spring *W* by the tripping-pins *B* of the 24-hour wheel *A*. A stop-wheel *O* on a shaft geared to



the cam-disk shaft carries a pin P normally held by a stop Q on the arm S; but on the latter being raised by the tripping-lever C, the pin engages a second stop R, and on the tripping-pin clearing the lever C, the arm S is lowered by the spring W till the stop pin P clears the stop R, whereupon the cam-disk G raises the lever C and performs a half revolution controlled by the



fly Y, the arm S being held clear of the stop P till the lever C drops into the next notch of the disk G. In a modification, the ribbon spools may be mounted in a carriage shifted by the rocking shaft and the pinion K may be driven by the clock, or by an electric or hydraulic motor, or by a weight. Specifications Nos. 6200 and 12,634, A.D. 1905, are referred to.

Complete specifications accepted April 23, 1908.  
1907.

- 3,518. STUD-RETAINER. Low.  
8,321. COLLAR-BUTTON. MENDEL.  
16,131. BROOCH-CLASP. BROWN-EDWARDS.  
18,802. SIGHT-TESTING TRIAL-FRAME. STUBINGTON.  
19,651. SUGAR-TONGS. HARRIS.  
24,590. EYEGLASSES. NEWBOLD.  
25,556. COLLAR-BUTTON. EFFELEIN.  
1908.  
3,893. SPOON. ABBOTT.  
Applications filed April 18 to April 18, 1908.

- 8,256. CURLING TONGS. HANS ELKAN, London.  
8,193. BRACELET-FASTENING. CARL HECHTLE, London.  
8,216. FOUNTAIN-PEN. G. R. HUGHES, Stockport, Cheshire.  
8,222. HAT-PIN. THOMAS MORTON, Birmingham.  
8,269. INKSTAND. E. J. OSGOOD, London. Complete specification.  
8,296. WATCH CASE. P. C. JEANNERET, London. Complete specification.  
8,330. OPHTHALMOMETER. C. S. GOWLAND, East Croydon, Surrey.  
8,413. SUSPENDER-SLIDE. WILHELM AUERMANN, London.  
8,418. FOUNTAIN-PEN. FRANK COSSOR and T. W. FLORY, London.  
8,401. SUSPENDER-CLIP. MARY S. HERIOT, London.  
8,589. EYEGLASSES. F. H. WHEWAY and HENRY ASTON, London.

#### UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1906, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered,

which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."

PUBLISHED MAY 12, 1908.

Ser. No. 10,178. (CLASS 23. CUTLERY, MACHINERY, AND TOOLS, AND PARTS THEREOF.) J. A. HENCKELS, Solingen, Germany. Filed July 12, 1905.

### TWIN WORKS

Particular description of goods.—Knives, forks, spoons, scissors, shears, razors, hair and beard clippers, manicure and pedicure cutting implements, twine-cutters, sword-blades, dagger-blades, corkscrews, scythes and sickles.

Ser. No. 10,179. (CLASS 23. CUTLERY, MACHINERY, AND TOOLS, AND PARTS THEREOF.) J. A. HENCKELS, Solingen, Germany. Filed July 12, 1905.



Particular description of goods.—Knives, forks, spoons, scissors, shears, razors, hair and beard clippers, manicure and pedicure cutting implements, twine-cutters, sword-blades, dagger-blades, corkscrews, scythes and sickles.

Ser. No. 26,182. (CLASS 28. JEWELRY AND PRECIOUS METAL WARE.) BERNARD RICE'S SONS, New York. Filed March 23, 1907.

### DORANTIQUE

Particular description of goods.—Initial letters, articles of hollow ware and paper-knives made of plated or sterling silver.

### UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued May 12, 1891.

- 451,954. HINGED BUTTON. PETER RODIER, Springfield, Mass.  
451,982. WATCH CASE OPENER. DEAN SOUTHWORTH, Braintree, Mass.  
452,008 and 452,009. SPECTACLES. T. A. WILLSON, Reading, Pa.  
452,013. PENHOLDER. W. R. HOFFMAN, St. Joseph, assignor to C. A. Gaiser and L. C. Irvine, Kansas City, Mo.  
452,039. POCKETBOOK FASTENING. BERNHARD LEHMANN, Offenbach-on-the-Main, Germany.  
452,055. HAIR-PIN. W. F. YOUNG, Toledo, O., assignor of one-half to J. T. Sloan, same place.  
452,137. CUFF-HOLDER. ANDREW HUNTER, Chicago.  
452,150. APPARATUS FOR ENAMELING DIALS. F. W. WETHERSEE, Waltham, Mass., assignor to the American Waltham Watch Co., same place.  
452,217. SUSPENDER-HOOK. E. R. DOBBS, Poughkeepsie, N. Y.  
452,242. PENCIL. L. H. SONDEHEIM, New York.  
452,252. INKSTAND. W. H. BERRY, Eddystone, assignor of one-half to E. K. Nelson, Chester, Pa.  
452,299. CLOCK-SYNCHRONIZER. A. G. WISEMAN, Webster Groves, Mo.  
452,320. SWIVEL-HOOK. E. L. ROBINSON, North Attleboro, assignor to H. G. Bacon, Wrentham, Mass.

452,351. EYEGLASSES. E. B. Fox and D. V. Brown, Philadelphia, Pa.

Design issued May 14, 1901, for 7 years.

34,499. BOTTLE-HOLDER. HUGO HESS, Galveston, Texas.

### Lancaster, Pa.

William Gardner, late of New York, has opened a repairing shop at 153 N. Queen St.

William Pirosh, of Pirosh & Simmons, visited Philadelphia and New York last week.

Harry Sobel, the S. Duke St. jeweler, has opened a branch store on W. King St., in the Stevens House.

Homer Vernon, late of Atlantic City, has taken a position as jeweler with W. W. Appel, N. Queen St.

Harry Wertsch, Lititz, has enlarged and remodeled his store, adding another story and putting in a new front, among other things.

Peter J. Kemerly, who went to Asheville, N. C., several months ago from this county for his health, died there on May 12 from consumption.

John Eimerbrink, York, Pa., has completely equipped his establishment with a plating shop, for doing the heaviest kind of jewelers' work.

J. L. Barkley has gone to Roanoke, Va., where he will open a shop if he thinks the location favorable. His old home is not far from that place.

Charles Juzek has been awarded the contract for taking care of the Seth Thomas clock in the tower of St. Anthony's Catholic Church for the next year.

Andrew Snyder is spending a week in New York, from which city he will sail for Liverpool, to visit his old home, near Manchester, England. He will be gone two months.

Cards were received here last week announcing the marriage of Julius Andrews, a former employe of the Hamilton Watch Co.'s factory, now in the jewelry business at Louisville, Ky.

S. Kurtz Zook was one of a big party of Lancaster business men who visited Harrisburg last week as the guest of the Board of Trade of that city. Irvin A. Harvey, an engraver for Mr. Zook, is reported as on the sick list.

A man arrested here last Thursday on suspicion of being one of a pair of crooks who stole a quantity of silverware near Dayton, O., several weeks ago, was finally released because he failed to answer the full description of the thief. Suspicion fell upon him through his attempts to sell some silverware.

Miss Minnie A. Wolf, Baltimore, has entered the Technical School as a student in engraving, and R. E. Slagenhaupt, Lancaster, and John D. Wood, Uniontown, Pa., as students in watchmaking. T. H. Hinshaw, Uniontown, has won the first prize in the best workmanship contest at the school for the past quarter and H. B. Sniffen, Sandy Hook, Conn., the second. The school baseball team last week defeated the Y. M. C. A. team by a score of 11 to 9. John Meyer, of Leipsic, has taken a position with E. Ralston & Son, Weston, W. Va.



# **ANNOUNCEMENT**

THE  
ELGIN NATIONAL WATCH COMPANY

announce the removal of  
their New York Office from

11 JOHN STREET

to the

SILVERSMITHS BUILDING

15 Maiden Lane - - - NEW YORK CITY





## Mysteriously Constructed Clocks and Watches

Their Apparent Simplicity Arouses the Curiosity of the Beholder

It might be asserted that in some respect every piece of horological work is mysterious. That which we see in a clock and in a watch is really a movement, the intricacy of which is overlooked for the most part by those who possess or carry these contrivances. Regarding the watch especially, there are very few who are entirely familiar with the methods adopted to at-

complication, or more often its invisibility, the concealment, that is remarkable.

We see the hands move and we ask how and by what device are they moved? We see the contrivance on opening the mysterious watch in our first picture where the case is shown from the front and from the back. The mechanism usually located at the side of the stem winder operates a glass disk,

and consisting simply—at least for all those not previously informed—of a glass dial and two hands. No columns and no case for the movement. (Figs. 1 and 2.)

This clock, in my opinion, was the *ne plus ultra* of mystery. Fig. 3 explains diagrammatically the action of the minute hand. Suppose this to be in the position A B. Its point indicates XII o'clock. Why? Because under the counterweight of the part A there is a very small movement, operating, when working, a piece of platina, represented in the illustration by a black dot. In the position, A B, the black dot is as far removed as possible from the center of the dial. And in this position it has caused the center of gravity of the hand to be located below the center of the dial on the side opposite to the dot.

In the reverse position, E F, the point of the hand is at VI o'clock because the black dot is in the position nearest to the center and in this position the part F of the hand is heavier than the part E. This was the opposite of before.

In the two intermediate positions, G H and C D, there is an equilibrium between



FIG. 1.



FIG. 2.

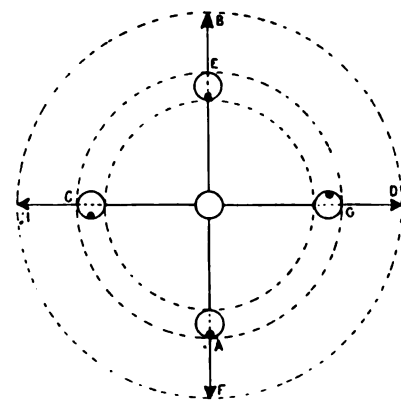


FIG. 3.

tain their marvelous regularity and which one can purchase nowadays for a few dollars.

If one opens a chronograph and repeating watch, says M. L. Reverchon, in the *Revue Internationale de l'Horologie*, one notes such a complication of parts, of lever arms, of springs, elongated like tentacles of steel, of releasing gears, etc., that most people quickly abandon any attempt to comprehend the manner in which all these parts work to insure, with precision, the result sought.

That which impresses them here is the complication. In the mysterious clocks, properly so-called, it is the absence of this

carrying the minute hand, and which is applied directly to another disk, bearing the figures.

The minute train is disposed in the small space seen from the rear in the center of the hands. This is the system perfected by the famous Robert Houdin in a large clock mounted on a pedestal of glass. In the Houdin clock the device was, if we can so speak of it, prolonged by a double column of glass, of which the interior, mobile part served itself to transmit the movement in an absolutely invisible manner.

Henri Robert in turn constructed a mysterious clock based on a different principle

the two parts, right and left of the hand, which allows it to remain horizontal.

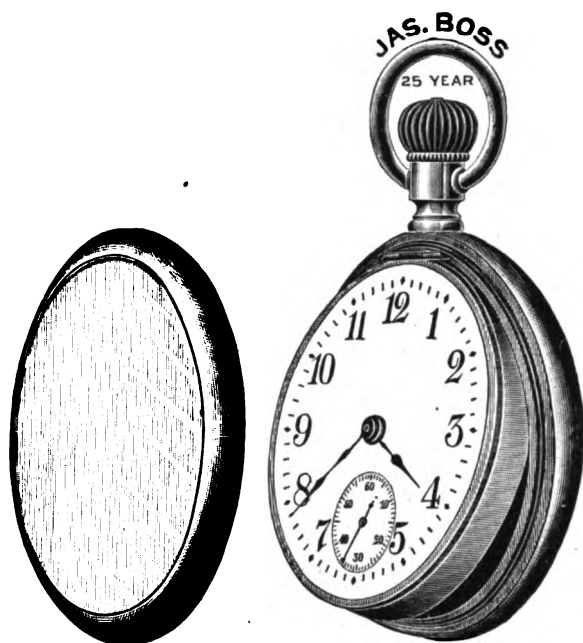
We can see in consequence that these positions, whatever they may be, are stable because if we turn the hand by manipulation the center of gravity is forcibly displaced, and if left to itself it will resume the position it has been forced to leave.

A small motion work, hidden under the central button, operates the hour hand.

It is very evident that the independent movement of this hand could be regulated in the same manner as is employed to control that of the minute hand.

This would be a great complication, be-





P. P. and S. F.  
18 Size, Swing Ring

F-04½

# Swing Ring Watch Cases

DUST AND DAMP PROOF

**JAS. BOSS**

**Stiffened Gold**

(Guaranteed for 25 Years)



F.0513  
Engine-Turned  
18 Size, Swing Ring

Artistic in model.

Correct in construction.

Perfect in finish.

Great variety in ornamentation.

The popular model for railroad men and all others requiring a strong serviceable case.

No jeweler's stock complete without this justly popular line.

We show a few staple styles of eighteen size.



F.3176  
Top and Bottom Engraved  
18 Size, Swing Ring

**The Keystone Watch Case Co.**

19th & Brown Streets

**Philadelphia**

New York  
Chicago

Boston

Cincinnati  
San Francisco



F.1412  
P. P., Locomotive Engraved  
18 Size, Swing Ring



cause the regular displacement of the large hand is already difficult to obtain and it required an expert to work it out in the manner in which it has been accomplished by Henri Robert.

The working principle of this system was known before the application of which we have just spoken. Unsuccessful efforts have even been made to employ it in horology. Mysterious clocks, in other words, are not things of yesterday. Fig. 4 represents a piece heretofore unpublished, and which has been specially photographed on request by M. Paul Garnier, the clever Parisian horologist and collector. It dates from the second half of the 16th century and is very beautiful. The engraving

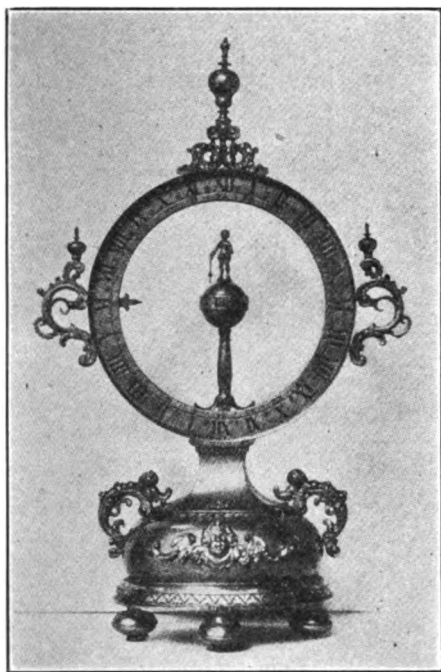


FIG. 4.

gives us, very well rendered, all the visible details.

The hours are inscribed on two concentric circles. Inside a set of Arabic figures, from one to 24 hours; outside a set of Roman figures, twice 12 hours. The index or pointer has the form of a fleur-de-lis, and may be seen at the left of the figure, indicating the hour. This index is, of course, made to move around the circumference of the dial.

It is for this purpose mounted on a wheel to which motion is imparted by mechanism placed on the pedestal of the clock. The quarters are shown in the center by a little man, very well made, costumed à la Valois and who points with his scepter to a circle bearing horizontally the divisions I to IIII.

The working of the clocks is very simple. The mechanism, located in the pedestal, causes the wheel carrying the index to revolve in 24 hours, and at the same time causes a vertical axis supporting the little man in the center, to make each hour a revolution. The same works control both movements. As a matter of fact it suffices that the number of teeth of the wheel carrying the pointer is 24 times greater than the leaves of a pinion mounted on the axis that supports the figure that indicates the quarters.

The size of the circular metal band that contains the circle of figures and sustains the three ornaments is 0.63 inches (16 millimeters). The thickness of the hour circle inside is only 0.31 of an inch (eight millimeters).

The piece is very curious. It is shown here in fair size to allow of an accurate idea as to its character. It is supposed to be of German origin.

The movement bears the signature Jo: Mies (or Jo: Mief).

We are indebted to M. Garnier for permission to publish a description of this interesting specimen of horological art of the 16th century. Creations of this description are far from being useless. Should the past really not always furnish the lessons for the future?

#### Odd Contrivance for Lighting a Candle.

**H**EAVERY sleepers or nervous people, when awakened during the night by the ringing of an alarm clock, are liable to do some damage in their half-awake condi-

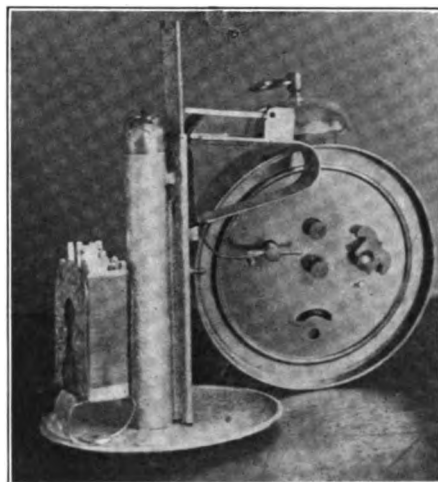


FIG. 1.

tion in the darkness. This consideration has suggested to a philanthropic inventor a contrivance by means of which, when it is

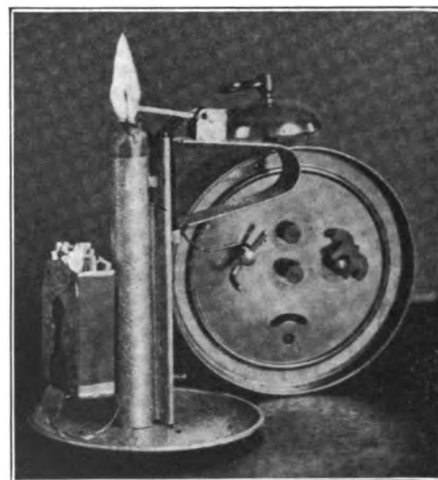


FIG. 2.

connected with the alarm clock, a night light can be in evidence while the alarm is ringing. This idea has been carried into

effect in various ways, but it has always been abandoned owing to unreliable working.

Felix Anderle, a clockmaker in Tetschen (Bohemia), has again taken up the idea and constructed an apparatus which, from its simplicity, may be relied upon for effective operation, and has, moreover, the great advantage over its predecessors of cheapness. Fig. 1 shows the contrivance before the lighting of the candle. The latter is forced upwards by a spring in the same case, and is provided with a cap, through an opening in which the wick can pass freely.

A slat in which the igniting surface of a match-box can easily be inserted is jerked

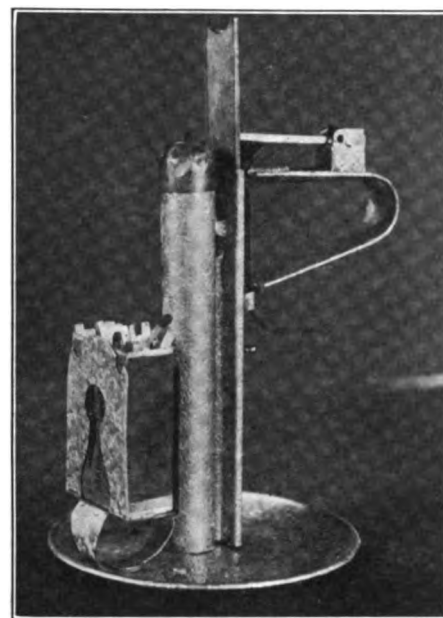


FIG. 3.

downward by a wire lever set in operation by the peculiarly constructed winding-up crank of the clock during the ringing of the alarm. By this means a match, the holder of which is pressed against the slat by a spring, is ignited. The burning match with its holder is then forced forward and lights the wick of the candle, as can be seen from Fig. 2.

Fig. 3 shows the candle ready to be placed alongside of the alarm clock.

The business of the late Axel F. Anderson, New London, Conn., will be discontinued.

Arthur B. Brinkley will continue the business of the old firm of Brinkley & Bevan, Haviland, Kans., which recently dissolved.

The Waltham Watch Co. has issued the following financial statement as of March 31, 1908: Assets—Real estate, \$1,170,067; machinery, \$2,624,226; merchandise, \$1,054,841; Eng. and Can. cases, \$84,035; supplies, \$1,297,224; watches in process, \$1,672,605; patent rights, \$4,501,000; due from agents and in office, \$102,597; accounts receivable, \$24,398; cash, \$110,822; value of insurance policies, \$35,729; miscellaneous, \$6,049; total, \$12,683,597. Liabilities—Capital stock, \$11,500,000; accounts payable, \$329,643; surplus, \$853,953; total, \$12,683,597. On March 31, 1907, the surplus was \$720,960.



# Excelsior Watch

**W**HAT shall the Jeweler sell to the two million persons who come to the watch-carrying age every year?

They need a reliable time-piece. They *must* have a popular-price article.

Every one is a possible customer for an Excelsior—the only watch that offers them real accuracy, dependability, and neatness with the advantage of low price.



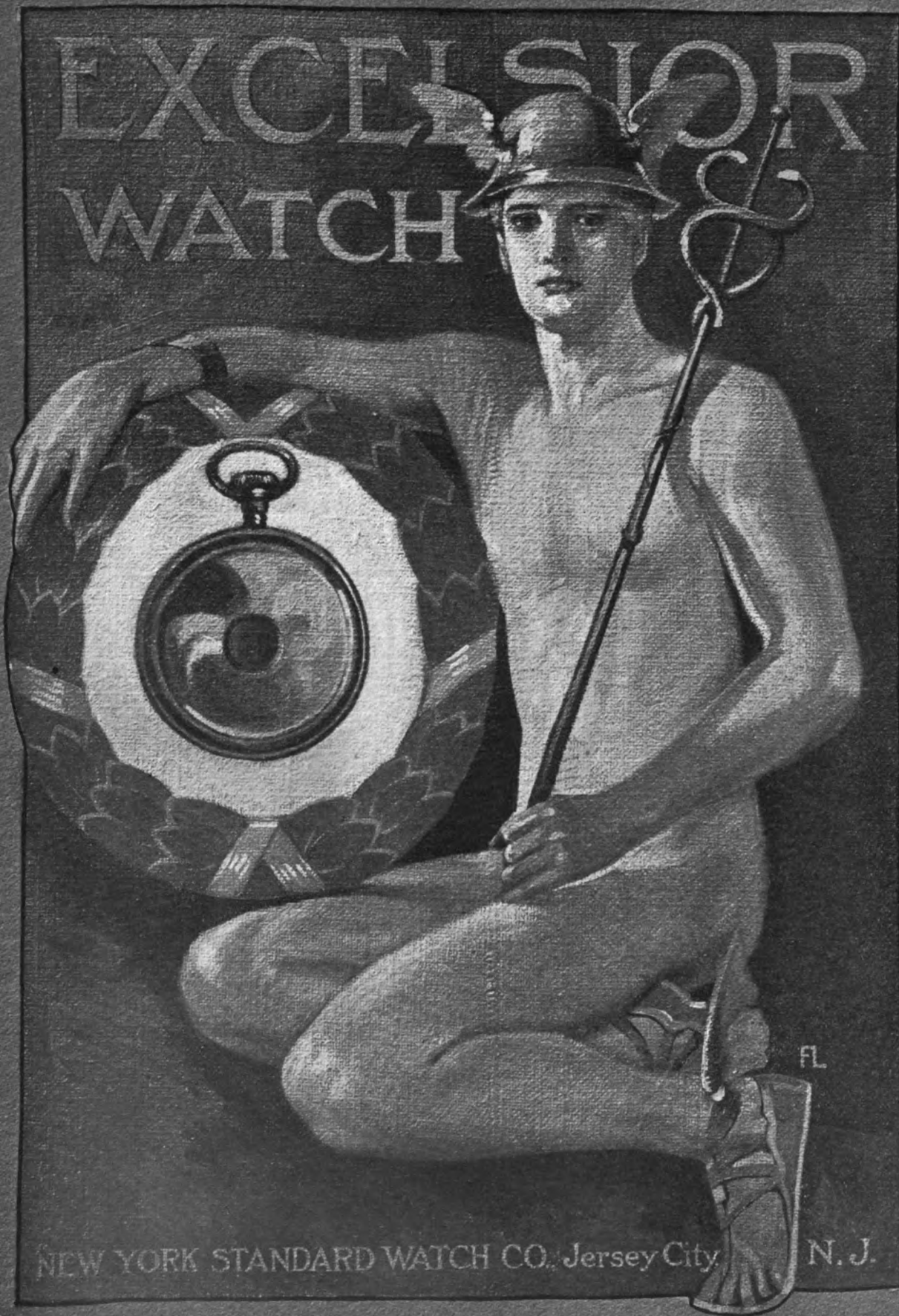
Every Excelsior movement has 7 jewels, quick train, cut expansion balance, Breguet hairspring, stem-wind and pendant-set (except 18-size hunting, lever-set)—cased and timed at the factory, and supplied *complete*, with a printed price ticket that *fixes* the retail price everywhere and assures you a rightful profit on every sale.

Made in 6, 12, 16 and 18 sizes, in plain polished, engine-turned and fancy engraved cases, of three grades—gold filled 20-year guarantee, retailing at \$9.00, open face; \$11.00, hunting. Gold-filled 10-year guarantee, \$6.50, open face; \$7.00, hunting. Silverode (wears like silver), \$4.50, open face; \$4.75, hunting.

Inquire of your jobber and write to the factory for literature.

**New York Standard Watch Company**  
Jersey City, N. J.









Lifting Watch so Dial Faces the Wearer

LOST—Friday morning, red enameled watch (Schumann make), set with fleur-de-lis of diamonds. Suitable reward if returned to Main Floor Superintendent, Macy's.

LOST—On May 8, lady's gold watch and chatelaine, between Erie Ferry, 23d St. and 19th St.; reward. Return to Adelaide McKain, care Jas. R. Keiser, 11 West 19th St.

\$15 REWARD for return of gold watch, with raised monogram, "M. C. B.," and gold chatelaine pin, lost Thursday, April 30, or Friday, May 1. T. Kirkpatrick & Co., 334 Fifth Ave.

LOST—Lady's open-faced gold watch, between 11 and 12 o'clock a. m., May 12, fleur-de-lis chatelaine, initials "V. M. D.," Mrs. V. M. Davis, 8 West 24th St.

The above advertisements were clipped from the Lost Column of one of the daily papers.



Showing Watch Worn with Dial Outward

# Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

## Dubois Safety Chatelaine Brooch Watch Case

Patents Pending in U. S. and Foreign Countries.

**MERITS**—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

**UTILITY**—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

**ARTISTIC AND PRACTICAL**—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed under Wachter Patent. Patented July 25, 1905; May 21, 1907.



Watch worn as Chatelaine, showing it lifted to read the time



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

**DUBOIS WATCH CASE CO.**  
21 and 23 Malden Lane NEW YORK CITY

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine



Side View Showing Watch Turned in Swivel Brooch



### The Only Permanent Flower Clock in the United States.

**A** HOROLOGICAL curiosity is the floral clock, which is one of the novelties of Water-Works Park, Detroit, Mich. This timepiece has been in operation 14 Summers and has attracted the attention of the thousands of visitors who go to the park yearly.

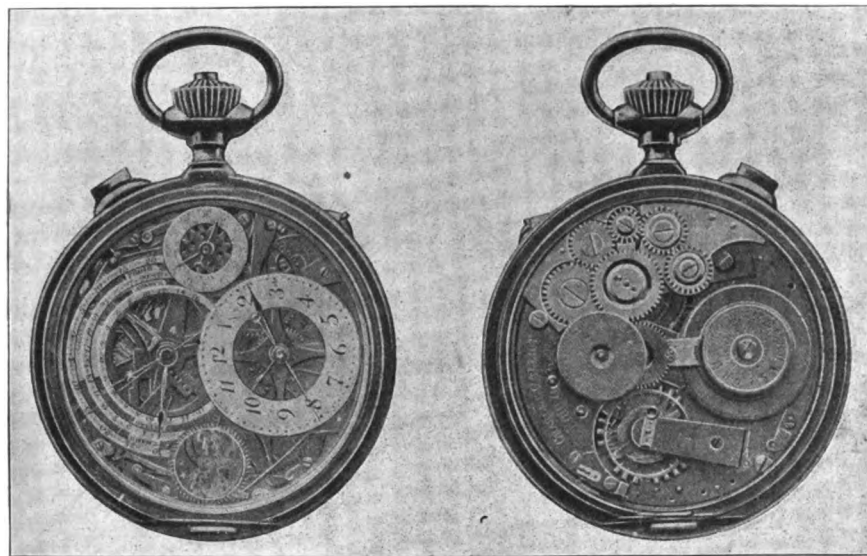
Not alone in its floral dial, but in the mechanism as well, the clock is unique. It is a water clock, operated by water from the pumping station near by, and its present good time-keeping qualities are the result of interesting experiment. During the Winter season it is dismantled and the mechanical parts are put away.

The dial is the front of a large mound, the flat space being 10 feet square. Inside the mound is a small chamber containing the mechanism. In a large iron frame there is hung a 24-inch wheel of galvanized iron, the rim consisting of a series of buckets. A jet of water from a reservoir strikes these buckets on one side so that they sink as filled, turning the wheel and emptying into a spillway.

Gear wheels set on the axle of this large wheel actuate a wheel series which move the hands, these smaller wheels being pinioned and hung on the frame as in an ordinary clock case. As at first built by Superintendent E. A. Scribner, the wheel was run by a water turbine, but this did not give good results, the water pressure varying. Albert Fischer, a model maker, was called upon to rebuild the clock, and he built the present device. By the substitu-

tion of colored plants forming the designs are embedded in the moss and held in place by a wire screen of fine mesh until they take firm root. After once being prepared for the season, only ordinary gardening attention is needed.

It has been customary to vary the design



FRONT AND BACK VIEW OF GALLIOT'S COMPLICATED WATCH.

from year to year. The entrance to the clock room is covered by a lid holding earth in which grass is planted so as to conceal the opening. Adjoining the floral clock is

### A Complicated Watch.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Revue Chronometrique*.)

**S**INCE the abolition of organized societies, which controlled and supervised the production of noteworthy horological

inventions of novel construction, apprentices and workmen have felt prompted to make individual efforts for the making of so-called masterpieces of complicated and automatic horological combinations. It is therefore most gratifying when a well-known workman produces from pure love of his art an object such as is illustrated herewith.

Charles Galliot, of Paris, set himself a task which took him six years to accomplish. The fruit of his labor consists of a complicated watch, in the construction of which nothing has been left to chance but the details of which have been laid out by design to its most minute parts and which have not been altered by file or graver.

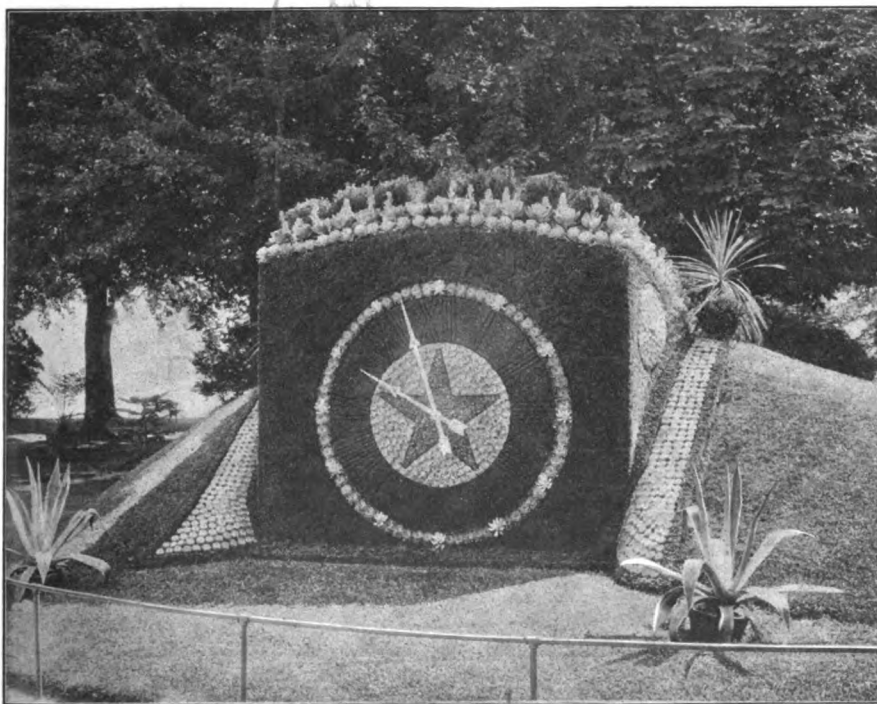
On the lower part of the dial are indicated in hours, the minutes and half dead beat seconds.

Shown on the dial to the right are the days of the week, the day of the month and the number of days in the month. The phases of the moon are shown on the dial to the left.

On the upper part of the dials are a metallic thermometer, from 20 degrees to +30 degrees; equation by gaining and losing of true time on mean time; perpetual date with resetting attachment from the first to the last day of each month.

On the movement side are shown the rewinding mechanism with setting hands' pushpiece; indicator of the development of the mainspring on the mainspring itself. Universal time is shown by a movable dial, divided into twice 12 hours, showing the time in the principal cities of the globe. The action of a fuse is shown by an auxiliary spring and the chronometer escapement beating half seconds.

The size of the case, which is made of gold, is 22 lines, or 65 millimeters.



BEAUTIFUL FLORAL CLOCK IN WATER-WORKS PARK, DETROIT, MICH.

tion of a reservoir for the direct jet from the stand-pipe, the pressure and consequent speed of the wheel is in this manner made uniform.

The face of the mound which is practically perpendicular, is renewed each Spring, the dirt being hammered hard, after which the surface is planted with moss. The vari-

a calendar flower bed which is changed each day to show the month, day of the month and day of the week.

Elmer E. Freeman, Carson, Ia., has been succeeded by Fred. D. Stitt & Co. The latter firm has also bought out the business of S. M. Johnson & Co., of that place.



# REPEATED TRIUMPH OF THE PATEK, PHILIPPE & CO. WATCHES

**RECORD of 1907-1908**

**Kew Observatory Trial of Watches and Chronometers**

The First, Second, Sixth, Seventh, Eighth and Ninth  
BEST RECORDS

**Geneva Astronomical Observatory Timing Contest**  
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers

4 First Prizes	out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece	
10 Second Prizes	out of 18
9 Third " "	" 17
12 Fourth " "	" 26
7 Honorable Mentions	" 18
10 Single Prizes	" 17

**19 Manufacturers Participated**

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

**68 Nassau Street, NEW YORK**

**GENEVA, SWITZERLAND**

## WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

### Dueber-Hampden Watches Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

**JULES JÜRGENSEN**  
**Watches and Chronometers**  
PARIS—"THE GRAND PRIX"—1900

**SOLE**  
RUDOLPH & SNEDEKER  
65 Nassau St., New York  
**AGENTS**

**Practical Course in Adjusting.** Published Price, \$2.50. Special Reduced Price, \$1.50. All jobbers, or Jewelers' Circular Publishing Co.

**WANTED WATCHMAKERS** everywhere to know about

**URICH Perfect Fitting  
CASE SCREW WASHER**

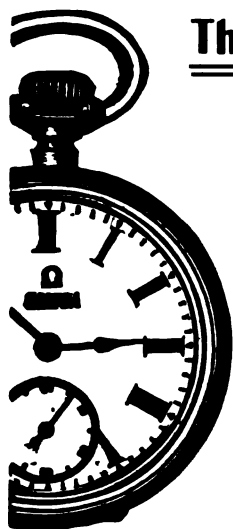
Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:

Single Dozen, . . . . . 15c  
4 Doz. Package, assorted, . . . . . 50c  
Gross, . . . . . \$1.50 Pat. app. for



For sale at all Jobbing and Material Houses.  
**S. URICH, P. O. Box 1942, New York City**





**The Favorite Movement with both Trade and Public**

## The Omega Movement

stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.



**Ω  
OMEGA**

**Adaptable, Interchangeable, and Suited to all Requirements**

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades—from seven jewels to twenty-one jewels—adjusted to heat, cold, and five positions.

**EDMOND E. ROBERT**  
3 Maiden Lane New York

**WESTERN SELLING AGENCY**  
Omega Watches  
Heyworth Building, Chicago

**CROSS & BEGUELIN**  
31 Maiden Lane New York

## Pointers for Watch- makers and Repairers

is the title of a little book issued by the manufacturers of

*New England Watches*

It contains illustrations of the escapement, and is brimful of information which every Repairer of Watches should know. It will be sent free upon request.

**The New England Watch Co.**

**Waterbury, Conn.**

Chicago

San Francisco



# Ball Watches

## THE RAILROAD STANDARD

### The Watch Inspector's Friend

WRITE TO-DAY FOR OUR DEALER'S PROPOSITION

Minneapolis, March 12, 1908.

Gentlemen:  
Your 18 size "Official" No. 548110 arrived just in time to aid me with my watch inspection work, as my electric clock was out of commission for 23 days, during which time your watch varied only 4 seconds.

Very respectfully,

L. L. WILLIAMSON.

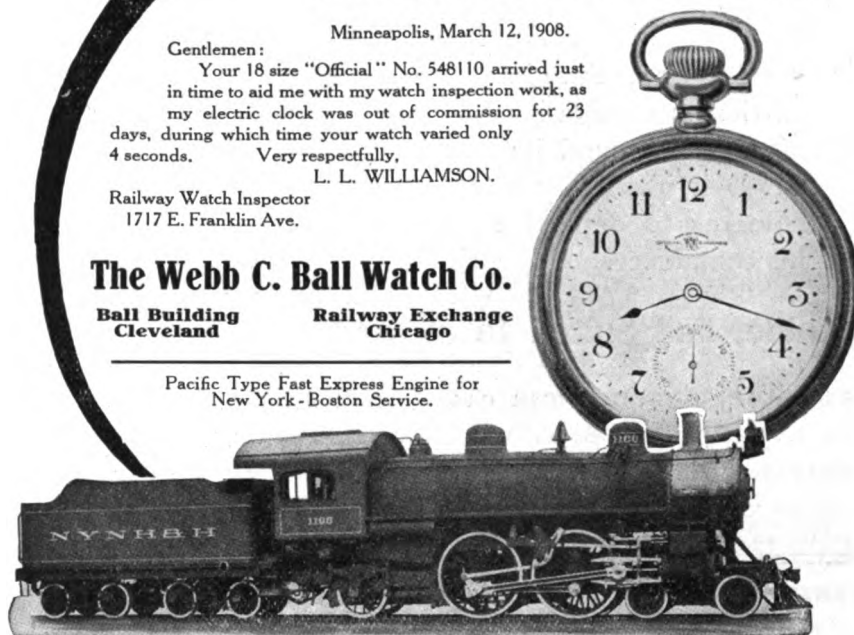
Railway Watch Inspector  
1717 E. Franklin Ave.

**The Webb C. Ball Watch Co.**

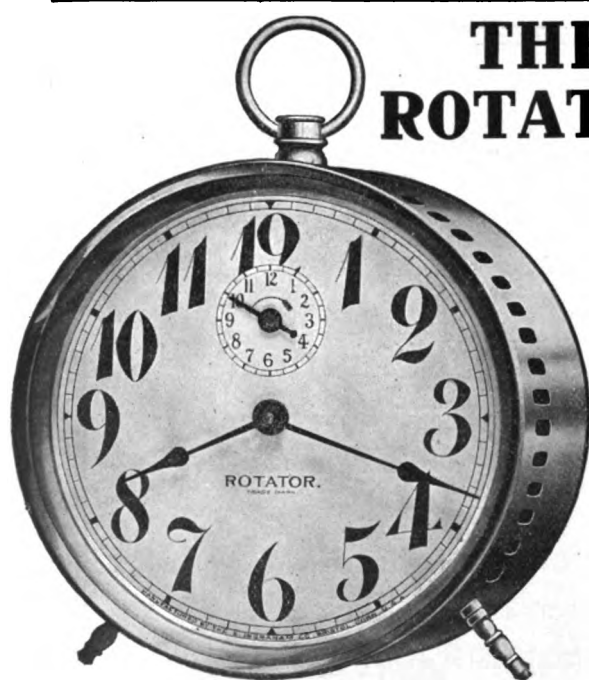
Ball Building  
Cleveland

Railway Exchange  
Chicago

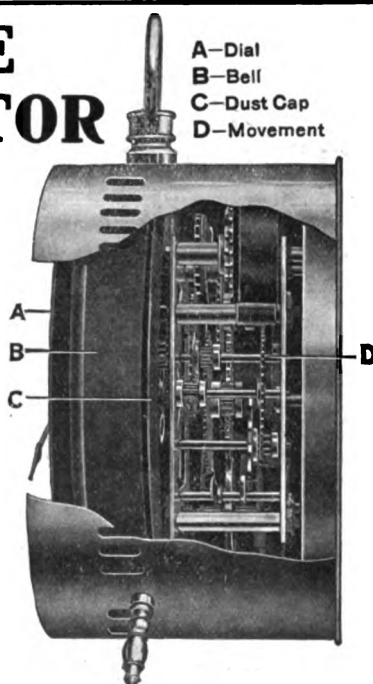
Pacific Type Fast Express Engine for  
New York - Boston Service.



## THE ROTATOR



FRONT VIEW



INTERIOR VIEW

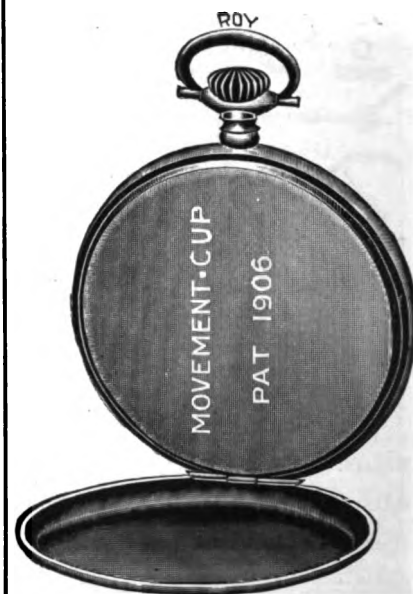
Q Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

Q Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

**THE E. INGRAHAM CO.**  
BRISTOL, CONN.

## THE Aegis Case

(PATENTED)



THE AEGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

**ROY WATCH CASE CO.**

21-23 MAIDEN LANE  
NEW YORK

San Francisco Office, 704 Market Street

## Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

## Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

**A. D. PAPAZIEN**  
71-73 Nassau St.  
Cochran B's, New York



## THE FINE ART OF DISPLAYING GOODS

NO ILLUSTRATION can do justice to the handsome Bronze Easel we give the Trade for displaying



WATCHES

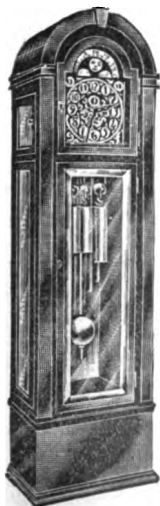


Size  $13\frac{1}{4} \times 9\frac{1}{4}$  in. Made of steel richly bronzed, with wood back, and support. Brass hooks. Very impressive. Ask for it.

**AMERICAN-SWISS WATCH CO.**

1 MAIDEN LANE  
NEW YORK

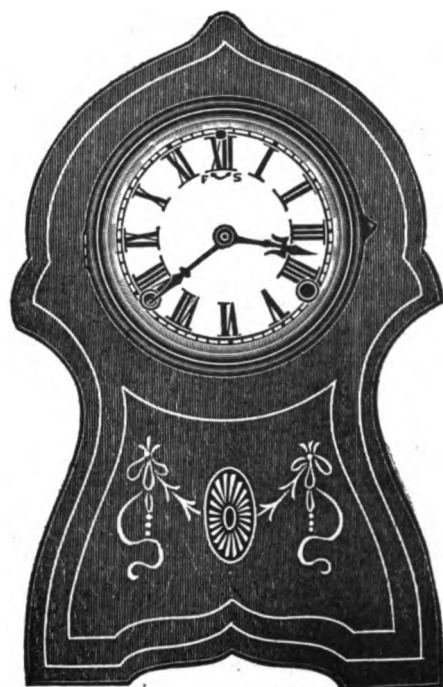
## HALL CLOCKS



ELLIOTT'S  
CELEBRATED  
TUBULAR  
CHIMES

**Harris &  
Harrington,**  
12 BARCLAY ST.,  
NEW YORK

Sole Agents to the Trade  
for  
**J. J. ELLIOTT & CO.**  
LONDON



**MANCHESTER**  
Height  $18\frac{1}{4}$  in. Width  $8\frac{1}{4}$  in.

## SESSIONS CLOCKS

**Superior Finish  
Popular Prices**

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

**The Sessions Clock  
Company**

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

**A.W.C.CO**

## Pedigree of a Watch Case.

If you drive a horse you love a standard bred animal. There is pride in pedigree, it means recognized excellence. With an

**A.W.C.CO** case there is the same pride of ownership for it means recognized excellence and elegance.

Some people like these old fashioned half-Hunter Watches. We carry them in stock in Jewel size, 12 size and 16 size, 14K. and 18K.

Sold by us directly to you.



C 372  
DEMI-HUNTER

**American Watch Case Co.**

9-11-13 Maiden Lane

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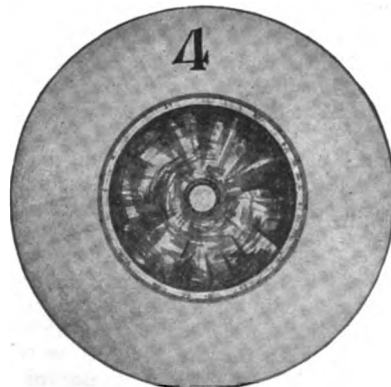


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# STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## Original Suggestions for Constructing Artistic Shelving

Written Expressly for the Jewelers' Circular-Weekly by C. W. Coumbe  
(Continued from issue of May 18.)

THE cruciform "break" in the shelving on the left-hand wall of this deplorable attempt at illustrating our discussion is built with the view of furnishing a niche wherein to dispose of a "grandfather's" clock (the kind that is "too tall for the shelf"). In Fig. 3 the writer has made a "try" at depicting a suggestion as to how to "group" a clock display in such a disposal of shelving. It is scarcely necessary to say this is a "rough" sketch. That fact is evident, if the clocks are not. The desired feature, however, is attained. The proof is there that the shelf line is broken and much to the advantage of the display.

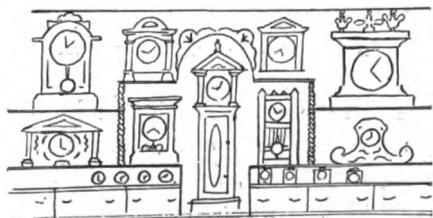


FIG. 3.

In or about the center of the right-hand wall of Fig. 2 are two lozenge, or diamond, squares, inserted to kill the monotony of that same wall shown in Fig. 1. The interruption in the tier of shelves is so diminutive that in fact if not in the illustration it would look somewhat "lost" or lonely in a real 50-foot long wall space. It aids, however, in showing the writer's intent, and at the same time proves his contention. It shows that a small breach in the rows of shelves is better than none at all. In Fig. 4 mild attempt has been made to suggest how to dispose of such diamond-shaped interruptions. The appearance would be enhanced by extending the width with one more "diamond" frame and adding two above and two below by extending the frame lines in both directions. In making or drawing for the pages of a trade journal to show such an extension of the plan it would become necessary to reduce the dimensions of the "lozenges" by a half and leave the decorative features and the bric-à-brac on the shelves even less recognizable than at present.

In the rear of our store (Fig. 2), posing

in the same wall as the doorway, a weak effort has been made to show a rectangular break in the shelving. The effect is so far from the desired aim that Fig. 5 has to come to the rescue and more clearly explain the disposal of such a "square deal." In that illustration it becomes clear a coffee "set" can be far better displayed when not posing each piece on the same plane. It proves that the separate pieces can be better examined separately because not obstructing so much on each other as when placed in a straight line, one after the other.

At this point, perhaps, it will be best to remind the retail jeweler who takes up this question of art shelving that the object of this article is not to illustrate pictorially how much can be done in this line of action. The diagrams are produced as examples solely to prove how much of an improvement so little a change in the conditions brings about. To obtain adequate "relief" in shelf disposition at least from two to three "breaks" in each wall are necessary. And while in these crude sketches diagonal and perpendicular features have been brought into play, the limit of selection possible is wide. In Fig. 3, for example, a slight archway suggests numerous possibilities in circle sections, or arcs, that could be brought into combination to form club-like outlines with three arcs or four-leaf shamrock openings in the shelving with four arcs.

It is likely to be claimed by some few readers that all such irregular disposal of shelves is impracticable and that such "breaches" in the regular lines of shelving weaken the sustaining power to the danger point. Of course, the columns of THE CIRCULAR-WEEKLY are not dedicated to carpentry, nor is there necessity to go into a cabinetmaker's discussion. Any expert cabinetmaker will, with the aid of iron straps bent to the desired angles and curves by his blacksmith, obtain the supports necessary for arch or angle. His art tells him how to set such artificial supports flush with his woodwork and entirely hidden from view. Indeed, the art effect in shelving would be still further improved by having short "flying" shelves (shelves detached entirely from their surroundings).

This, of course, necessitates their being sustained from the rear by brackets. Such fixtures (known as *consoles* to the trade) would furnish admirable offsets for large bowls, cases or other similar single pieces. But it is not necessary to dilate on the constructive side of our shelf proposition.

The jeweler may see this broken distribution of shelving at the back of the bar of any respectable café.

The expression has been made use of in

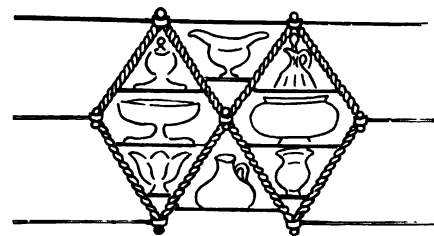


FIG. 4.

a former column in this article: "Let the shelves conform to the goods" and not the goods to the shelves. The crude outlines of clocks, bric-à-brac and table service in Figs. 3, 4 and 5 are intended to convey the suggestion that the shelves can be adapted to fit the goods "snugly." If they fail to convince, at least the fact remains indisputable that a broken "group" of shelves affords

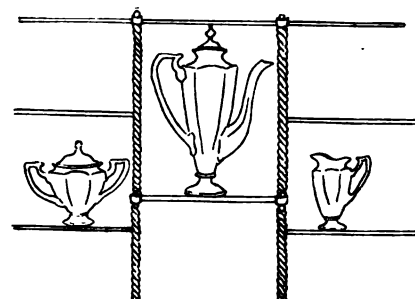


FIG. 5.

such fitting facilities as no straight-laced continuous tiers can ever do. And if this short disquisition tempts one of THE CIRCULAR-WEEKLY's retail readers to make a serious attempt at modifying his shelving facilities and breaking away from their present condition the writer's purpose will be attained. The defects in this description of methods will then be worthy of forgiveness and a start will be made toward improving a branch of store decoration, the sore need of which is so apparent that it seems strange those clever fixture men have not done it long since.

[THE END.]



## Storekeeping Department.

### An Interesting Window Display.

ONE of the prettiest and most attractive window displays ever seen in Council Bluffs was that shown by Emil H. Leffert for the Easter season. In the east window was properly laid the necessary silver and glass for a 10-course dinner. A rich background of black velvet was touched up with real Cluny centerpiece and doilies. Bride's roses, asparagus ferns and pink candle shades complete the decorations. Place cards are dainty water color sketches.

The theme of the whole was illustrated by a water color sketch of "The Girl at Home" "waiting for that little piece of silver to add to her collection," with the hint unobtrusively tucked away in a corner to "take home a spoon or a fork." The display was more than a mere advertisement. It was a lesson in proper table-laying.

The west window was purely Easter. A feature was a large purple cross on the rich white background. A chick hitched to a wagonload of wedding rings gave life to the scene. It was understood that chick had just arrived for the Spring weddings with its precious load of golden bonds. This window showed a variety of suitable gifts.

### Didn't Use His Own Goods.

ON his last visit to New York, William Jennings Bryan declined to answer one of a Washington correspondent's questions.

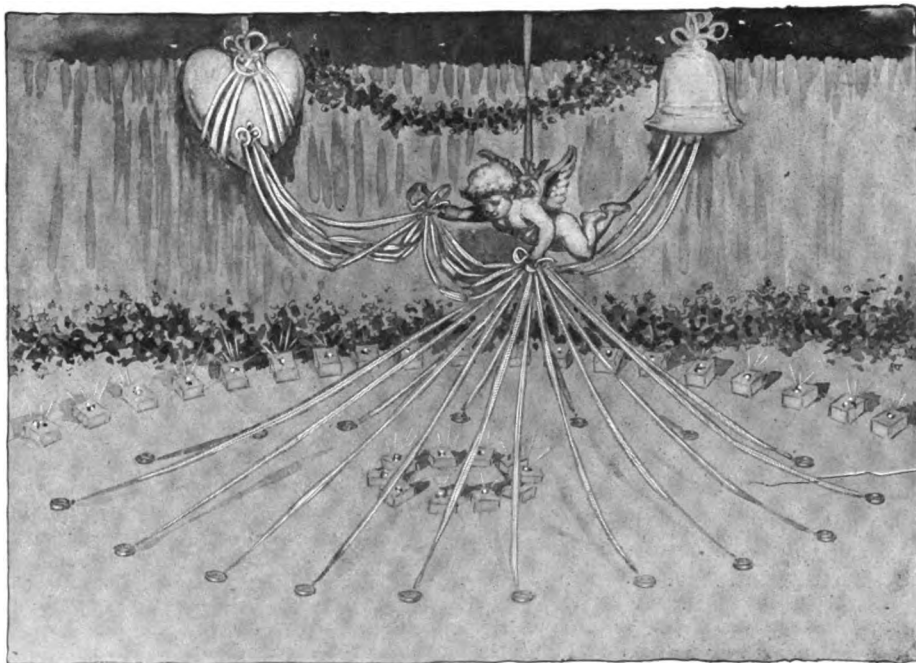
"I shouldn't know my business if I answered such a question as that," said Mr.

"There was, you know, a young fountain pen salesman who, to his great joy, succeeded on his first trip in persuading a stationer to order 500 pens. But all of a sudden the stationer's manner changed.

"I countermand that order," he barked, and hurried into his private office.

### An Original Window Display for the Month of June.

HERE is a dainty window display for the wedding month, designed chiefly to call attention to wedding rings. There is a Cupid suspended in the center of the window, a



AN ORIGINAL WINDOW DISPLAY FOR THE WEDDING SEASON.  
[Drawn expressly for THE JEWELERS' CIRCULAR—WEEKLY.]

"Later in the day his bookkeeper said to this stationer:

"May I ask, sir, why you so suddenly

plaster cast of which can easily be secured at a small outlay. The figure holds in its hands bands of ribbon, which are fastened to the heart and wedding bell on either side and drop gracefully so as to form a circle of wedding rings at the end of each band.

The heart and bell may be of white crêpe paper or other material, the paper probably being preferable. Displayed in the boxes, which, by the way, should be white, are engagement and other jeweled rings.

The garland in the high background and along the bottom of the window may be made of smilax, orange blossoms or any other floral effect appropriate to the nuptial season. More jewelry can be placed on either side of the window if desired, but simplicity is a desirable quality in this display.

### The Only Way.

(SUSIE M. BEST in Fame.)

HE who seeketh after fame  
Has to trumpet forth his name.

He that has some goods to sell  
To the world the news must tell.

He that hoes to build a trade  
Must not be of print afraid.

He that wants to catch the crowd  
Has to call his wares aloud.

He that would new ventures float  
Must induce folks to take note.

All this means, without disguise,  
He who'd win must advertise.

George H. Catlin, St. Joseph, Mo., has sold out.



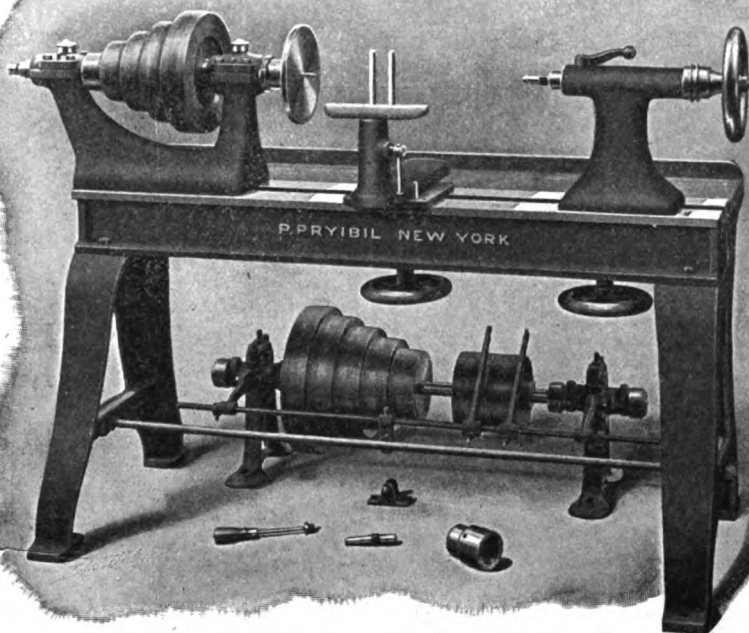
SILVER AND CUT GLASS DISPLAY BY E. H. LEFFERT, COUNCIL BLUFFS, IA.

Bryan, smiling. "Everyone must know his business, otherwise failure follows; and I'm sure you wouldn't want me to fail like the young salesman of fountain pens.

countermanded your order for those pens?

"The young salesman," the other answered, 'booked my order in lead pencil.'"—*Washington Star*.





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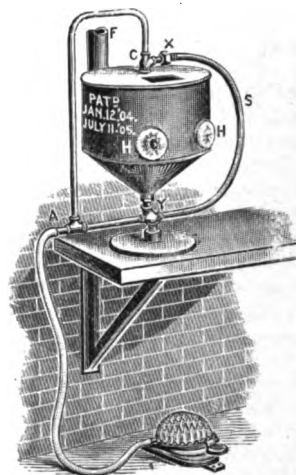
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# WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]  
No attention paid to communications unless accompanied by full name and address of the writer.

**QUESTION No. 2135.—Roman Coloring.**  
—Will you kindly answer the following in your magazine? My Roman coloring is unsatisfactory. I make the solution as follows: To one quart of hot sterilized water I add one ounce of cyanide of potassium, one ounce of bicarbonate of potassium, one-half ounce of carbonate of potassium and three 15-grain bottles of chloride of gold (Mallinckrodt's). The solution when finished remains white, although the color it gives to jewelry is quite good, but does not last long, soon becoming pale and brassy looking, while the solution may turn to a light blue color. My current is such that upon holding both wires you can hardly feel the current, although when brought together small sparks can be seen. What I desire to get is that rich yellow which is almost the color of the anode itself. M. A. H.

**ANSWER:**—If the gold plating appears brassy it is an indication that the current is too weak. The amount of current has a considerable effect upon the color of the deposit, a weak current producing a lighter shade, a medium current the rich yellow color, and a stronger current a redder color. The current should be strong enough in your case so that small bubbles will disengage from the anode when in use. Another cause of a pale plate is too much potassium, or the solution may have been overheated while working. During the plating the articles should be removed and scratch-brushed, then plated again, which operation may have to be repeated several times. The scratch-brushing should be done wet, with stale beer or bran water. When making another solution, try by dissolving the chloride of gold in part of the water; in another part of water dissolve a few ounces of potassium cyanide; add the cyanide solution, a little at a time, until the gold solution appears clear. Warm the solution, turn on the current and proceed to plate, moving the anode slowly about. With a good current and a rich solution this should produce a satisfactory Roman finish. If the pieces to be gilded are plain and polished, then it is more difficult to produce a rich color, and for that reason nearly all Roman gold finished articles are sand-blasted, or frosted, which assists very much in producing the rich yellow. For this reason also the scratch-brushing is resorted to, so that the surface may be somewhat dulled, which takes away the brassy appearance. The scratch-brushing is best done with a circular soft crimped brass wire brush attached to a lathe, but may also be done with a hand brush, there being no lathe which can be used.

**QUESTION No. 2136.—Frosting Names on Glass Tumblers.**—How can I put a name on glass tumblers in an economical way? I find it too slow to grind the name on the glass, and I desire some faster method. F. N.

**ANSWER:**—Names may be put on tumblers by the sand-blast method, which is both rapid and economical. A stencil with the name cut out as desired is made of thin sheet iron or copper and shaped to fit the glass. This stencil need not go all around the glass, but half-way around will be sufficient. The sand blast is directed on the stencil, which will frost the letters in a few moments. If the sand blast be in a room and no box around it a person can do over 1,000 in a day, but if the glasses have to be put in and out of one of the regular sand-blasting machines, more time will be required and a less amount of work will be turned out.

**QUESTION No. 2137.—Gold Polishing Powders.**—Please give me a formula for making a polishing powder, suitable for brightening up repaired gold jewelry. G. P.

**ANSWER:**—There are several powders used for polishing gold: (1) Good powdered gold rouge, moistened with alcohol, used with a cotton flannel buff; (2) 18 parts of chalk are mixed with five parts of talc, two parts of silica, five parts of alumina, two parts of carbonate of magnesia and two parts of jewelers' rouge; (3) rock alum (burned and finely powdered), five parts; levigated chalk, one part; mix and apply with a dry brush; (4) the gold workers' polishing powder is made with carbonate of lead, 2½ parts; carbonate of lime (chalk), 87 parts; carbonate of magnesia, 8½ parts; alumina, 21½ parts; silica, 13 parts; jewelers' rouge, 8½ parts; mix all well together.

**QUESTION No. 2138.—To Copper Lead Articles.**—Can you tell us how to prepare a copper solution for the purpose of covering lead in small articles? P. J. Co.

**ANSWER:**—To copper lead articles it is best to tumble the pieces so there will be a good polish of the lead. The copper plating is best performed in a revolving plating tub. The solution used in connection with the electric current should be prepared in a glazed earthen jar, and consists of water (as free from lime as possible). Half fill the jar, then dissolve blue vitriol in water by boiling and add it to the water in the jar, part of it at a time, until it stands at 15° B. Next add slowly sulphuric acid and keep stirring until the solution is 20° B. After the solution has cooled

it is ready for use. A pure soft copper anode should be used. Coppering by dipping, without the current, may be done, but the covering is light and thin and it is impossible to produce a durable deposit. This dipping solution is prepared with sulphate of copper, 3½ ounces; sulphuric acid, 3½ ounces; water, one to 1½ gallons. The articles are first made as clean as possible by tumbling or polishing, and are then immersed in the dipping solution in an earthen dipping basket; they are moved about until the articles are covered with the copper. By heating the solution the coppering process will be facilitated. Another method is to put the pieces into a tumbling barrel with sawdust and enough of the dipping to moisten well; tumble a short time, after which the pieces will be covered with copper.

**QUESTION No. 2139.—The Letters "N" and "V" on Regulator Index.**—Can you tell me what the significance of N and V on the regulator index may be? The letters usually put there are R and H. J. A. K.

**ANSWER:**—The letters "N" and "V" stand for "nach" and "vor," respectively, in place of R and A on the regulator index, and are the same as F and S, meaning "fast" and "slow" in English.

**QUESTION No. 2140.—Soldering Platinum.**—I have much trouble in making platinum soldered joints hold together. Can I use gold solder? If so, what kind of flux must I use? S. P.

**ANSWER:**—Platinum alone will not fuse with ordinary solder, and it is therefore necessary to cover the parts or edges to be soldered with fine or 18-kt. gold. The soldering can then be done with any solder and the usual flux may be used. To secure a fine layer of gold on the platinum, where the soldering is to be done, clean the parts of the platinum, then heat to a white heat and "sweat" on the fine strips of 18-kt. or fine gold. The gold should soak into the face of the platinum. The best way to join two edges or pieces of platinum together is by sweating them, heating the two parts and joining together without the use of any solder or flux. This requires some experience; the platinum must be melted together and at the same time retain its shape. This is being done very successfully by many gold workers and repairers.

**QUESTION No. 2141.—Anti-Oxidizer and Soldering Fluid.**—Please give me a formula for making anti-oxidizer for soldering jewelry or silverware, also for making a good soldering fluid for jewelers' use. A. O.

**ANSWER:**—One of the simplest anti-oxidizers for jewelry and silverware is made by moistening whitening with water. Use this as a wash for the pieces to be protected. When dry, the places to be soldered should be freed from the whitening and should not interfere with the boraxed joints. The flux is afterwards quickly removed by simply washing off. Jewelers' soldering fluid is made by adding to alcohol as much chloride of zinc as it will absorb. One of the best fluxes, suitable for any hard soldering, is borax moistened with water into a paste.

M. I. Kirkman has purchased the business of Geo. W. Gause, Pendleton, Ind.



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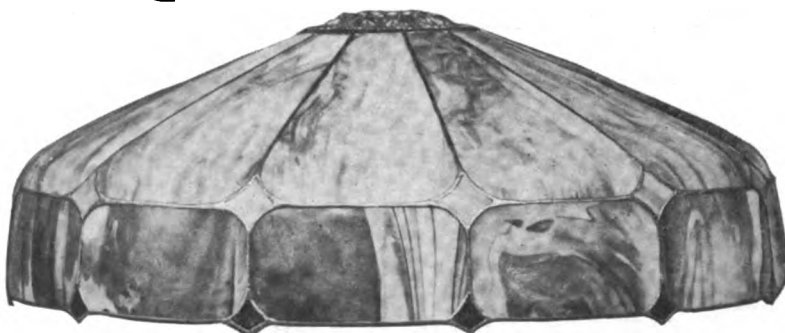
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## FIGURES OF OLD SÈVRES STYLE.

By the Commentator.

ONE thing often eclipses many. A single famous line from a great factory may cast into the shadow others hardly less meritorious. Such a factory may be versatile, may express a diversity of genius; but the busy world hits upon one item, and makes its classification. We are prone to making classifications and generalizations which are apt to be superficial and incomplete.

These reflections are suggested by the versatility of the great factory at Meissen; a versatility which few appreciate. What does Sèvres stand for in the public mind? Almost every one would say that the name is synonymous with splendid, historic types of painted porcelains. This is true so far as it goes; but Sèvres embraces a good deal more. It is an instance of the one line eclipsing others, a case of incomplete classification. To review the various creations emanating from this wonderful establishment would be an exhaustive undertaking. Let us confine ourselves to a single line, the "old Sèvres" bisque statuary. Especially is this interesting now because it is enjoying something of a revival. It cannot be called new, because it is distinctly "old Sèvres"; but as a trade revival it possesses elements of novelty, and to the majority of consumers it may be really new. There is a sense in which "old" and "new" are merely relative terms; and anything is new to us when we recognize it for the first time, whatever its actual chronology.

There is an attractiveness about the diminutive. We like products that are easily portable and that can be held in the hands. This statuary is not for the great gallery, the conservatory, the park or the garden. It is rather for the table, the shelf or the cabinet. The virtue of a sculpture is not to be judged by the bulk of the marble any more than a painting is gauged by the spread of canvas. It is the execution, the technique that counts, not the size. Here the technique and execution are remarkably fine. Indeed, the first thing that strikes the observer is the perfection of detail that characterizes these statues. Every element is wrought out with exquisite skill.

This illustrates in a general way the difference between French and American design. We aim at quick and bold results. The reader may remember the old Rogers Groups, popular some years ago. Modeled in bold and simple lines, they conveyed a homely message in a homely way. These

Sèvres statues introduce one into a different atmosphere. The themes are mainly classic, and are developed with rare dignity and beauty. There is grace in every pose, while the composition and *tout ensemble* are always charming. Each piece is invested with a certain "spirit" to which the sympathetic observer instantly responds.

Some interesting examples present bronze combinations. The writer has not always viewed combinations with favor. They have sometimes seemed to savor of the hybrid in art. It must be admitted, however, that where the bronze is appropriately placed, much of this objection disappears. For example, where the bronze is used for a helmet, breastplate, shield or spear, the effect seems natural and the note of discord is absent. The warmer tone of the bronze may even afford a pleasant relief from the cold whiteness of the statuary.

As one combination suggests another, the trade finds these statue pieces effectively combined as a setting for lamps. The grouping of lamp and statue has long been popular, although where both are wrought of the same substance the effect of contrast is lacking and the statuary loses emphasis. In the combinations referred to the contrast is present, yielding full value to the statuary as the decorative element. As the lamp serves to illuminate the statuary, the artistic effect is heightened.

It is hardly necessary to say that so far as commerce is concerned Sèvres is now the name of a style. Little or no genuine Sèvres ever reaches the market. That such perfect and charming examples and reproductions of this style are available is, however, a cause for congratulation. The jeweler who conducts an art department will find comparatively little that is new for that department. Art producers, like other producers, respond to market conditions. In the absence of the new we can always return to the old. This old Sèvres statuary carries the magic of a famous name, and presents it from an unfamiliar point of view.

A committee of the directors of the Illinois Manufacturers' Association has decided that 200 members of the association will go to Japan, China, Korea, the Philippines and other countries within the next six months to work for the extension of American trade. The committee will be transported to Japan in a special steamer.

### A Bronze Bust of Pope Innocent X.

A RECENT acquisition to the department of sculpture of the Metropolitan Museum of Art, New York, is a bronze bust by Algardi, showing Pope Innocent X, which is illustrated on this page. In speaking about this bust, the *Bulletin* of the Museum says:

"The bust is a life-size portrait of the Pope clad in ecclesiastical vestments, calotte on head, and about the shoulders an embroidered cope, the design of the orphrey embracing the olive branches, dove and *fleur-de-lis* of the Panfili family, of which he was a member. The face is bearded, dignified and benignant in expression, there

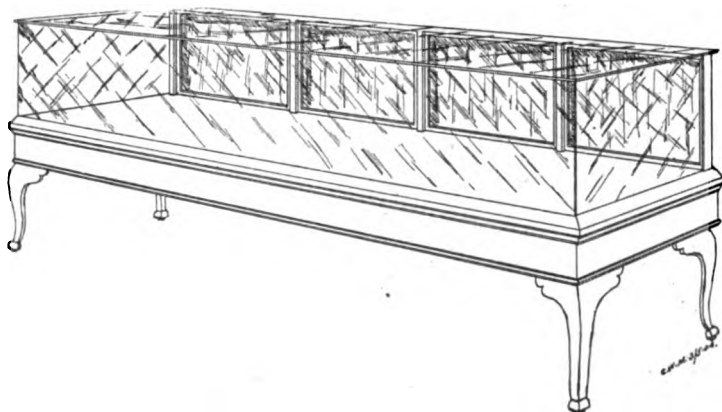


BRONZE BUST OF POPE INNOCENT.

being an especially kindly look about the eyes, which are directed slightly to the right. One feels instinctively that it is a good portrait, aside from the beauty and finish of the modeling.

"Alessandro Algardi was born in Bologna, Italy, in the year 1602. Having studied drawing with Lodovico Carracci, he turned to sculpture under the instruction of Cesare Conventi. At the age of 20 he went to Mantua and entered the employ of Bertazzuoli, architect to Duke Ferdinand, having unlimited opportunities of study among the art collections of the latter. Called to Rome in 1625, he executed a number of statues, among them 'San Giovanni,' 'Santa Madalena' and 'San Filippo Neri'; a group of the 'Decapitation of Saint Paul,' and, in 1640, a colossal relief in marble representing the 'Expulsion of Attila by Saint Leo,' placed above the high altar of Saint Peter's in Rome, and said to be the largest relief in the world."





"FOR A QUARTER OF A CENTURY"

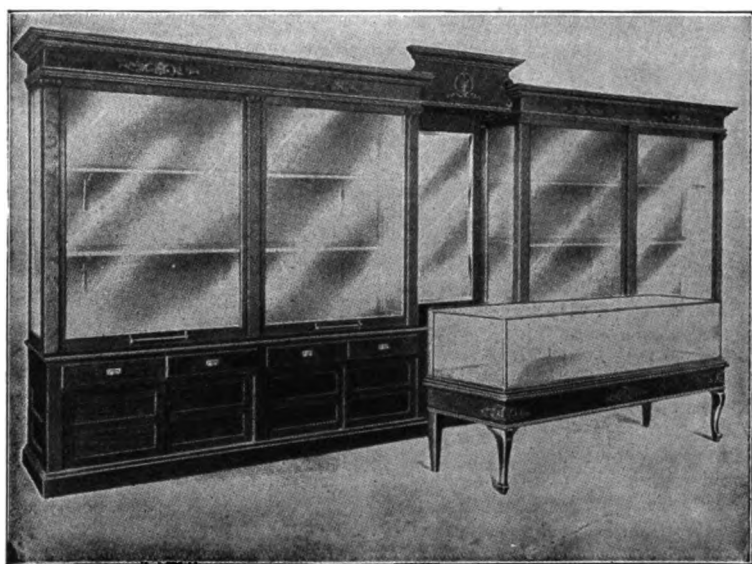
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## High-Grade Jewelry Fixtures

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Colonial Wall Case, No. 198.

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**JANITSCHKE Patent**  
Process Casting in Gold,  
Silver and Bronze is the  
highest degree of perfec-  
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It effects a large saving  
in metal and finishing  
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Janitschek Patented Dies  
save 50 per cent. of the  
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PROVIDENCE, R. I.

**We Do Our Own Smelting.**

### WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid,  
\$2.50. Published by The Jewelers' Circular Pub.  
Co., 11 John St., New York.



# LEMAIRE OPERA GLASSES

## LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

**SUSSFELD, LORSCH & CO., Importers**

37 MAIDEN LANE, NEW YORK

MARQUE DE FABRIQUE



All Genuine Glasses  
Bear This Mark  
Large Variety in All  
the Latest Styles



## Letters from Subscribers as to the Proposed Bill to Abolish Guarantees on Watch Cases.

MASON CITY, Ia., May 9, 1908.

Editor THE JEWELERS' CIRCULAR—WEEKLY:

In reference to the proposed Gold Filled Case Stamping Act, I wish to enter my protest against any support to any measure unless it compels the manufacturer to stamp his product with both outside and inside thickness of the gold thereon and the quality thereof.

I have had so much to contend with in meeting the competition of the "Cheap John" cases when trying to sell good goods that I am getting disgusted with the so-called filled goods and "cut" them out whenever possible.

The gold filled case proposition would be exactly on a parallel with the silver plated ware lines in case the various manufacturers making single, double, triple and quadruple plated goods would guarantee them all to wear for 25 years. For every factory we have, we have a different gold value and one and all "Warranted" to wear 25 years.

If the gold value was stamped in each and every case it would be as easy to sell cases as it now is to sell plated spoons. I never guarantee spoons to wear any certain length of time, and it will not be necessary to do so with watch cases. The public as a rule are very easily educated on subjects of this nature.

When the cases are stamped with their relative thickness and quality of gold, then it is up to the customer to pay for what he gets and get what he pays for, and the jeweler can go to bed with an easy conscience and not think that some of those "bum" cases that he was fool enough to sell were likely to come back on him and the factory out of existence. I am,

Yours very truly,

J. H. LEPPER.

BLACKSTONE, Va., May 7, 1908.

Editor THE JEWELERS' CIRCULAR—WEEKLY:

Within the past few months I have read carefully many articles and opinions from jewelers all over the country, both in your journal and others, regarding the proposed Vreeland bill, to regulate the stamping of all filled watch cases, and I find there is a vast difference of opinion on the subject, although I believe the majority of the contributors of articles on the subject possibly favor the bill. However, since considering the bill, if I construe its meaning and aim correctly, I as yet fail to see how either the legitimate retail jeweler or the consumer will derive any benefit from it should it become a law. On the contrary, the retailer will unquestionably suffer from other sources equally as great as he now does at the hands of the "fake" case manufacturer. \*

As I now see it the legitimate retailer and the purchaser are the ones who now suffer more and need protection the most, the jobber is scarcely to be considered in the matter at all. I infer from several opinions that some regard this bill as projected solely to benefit some manufacturers and large mail-order houses, who now have in

stock and on the market large quantities of inferior cases and fear the outcome when these cases will commence to be redeemed. Whether this be the cause or not I am not prepared to say or judge, though if such be the case they are not the people to have protection.

I am very much of the same opinion as a jeweler whose letter I see you have published in a recent issue, in which he says we could better afford to have "matters remain just as they are" than to have the Vreeland bill become a law, for it would be rather up-hill business to attempt to sell a filled case with no stamp at all; the retail jeweler has enough trouble already along this line, and should we attempt to educate our trade to buy cases without a quality stamp, we would undertake a task that would take a long time to accomplish with any degree of satisfaction, and our stocks of 20-and-25-year cases, which we now have, would be decidedly "dead" stock.

I wish to say that under the circumstances mentioned above I see no provision made where the case manufacturers offer to help us along this line. I should think they ought to agree to redeem such cases of their make as we now have, or give us new cases instead, stamped according to this proposed law, if there were any, so that we can be in a position to meet the issue with them on equal terms. I think such a provision should be made. I am in favor of a bill that will require the stamping of cases to be just what they are as to the fineness and thickness of the gold used, or the guarantee as to length of time they will wear. Either will do, only we wish the guarantee backed up by honest upright people.

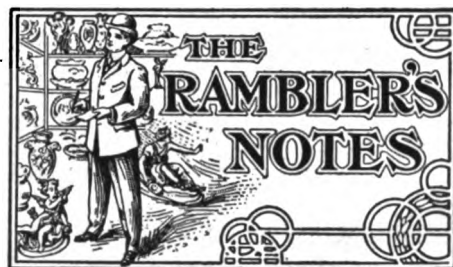
It is not the honest manufacturer to which this should apply, but to the maker of dishonest goods. As it now stands I will say that I am opposed to the enactment of the Vreeland bill. Yours very truly,

SAMUEL L. GRAY.

### The Metric Carat.

THOSE who have followed the proposal to establish a uniform metric carat will be interested in a recent letter sent by Charles Ed. Guillaume, of Sèvres to Ludwig Schröder, Berlin, the founder of the new metric system. In this letter, for the text of which we are indebted to the *Deutsche Goldschmiede Zeitung*, Mr. Guillaume says:

"I have the pleasure to say that I have read the article \* \* \* about the very interesting metric-carat. This article is now an international diplomatic question. The French government is now consulting all other governments for an opinion and advice as to how to bring the new measure over the entire universe. The reply from several governments have so far been very favorable. The United States, Italy, Belgium and Roumania accepted this reform without any objections. I sincerely hope that the question of the new metric carat system will be settled this year and will come into action in the most leading countries."



NOVELTIES IN  
ENGLISH CHINA.

DAINTY articles for the jeweler who carries a line of china are to be found at the salesrooms of John Davison, 12 Barclay St., New York, sole American agent for several leading British manufacturers. Among the offerings now on exhibition are afternoon coffee cups with gilded lining. These dainty cups are shown in a variety of patterns combining some pleasing color effects. Sugar and cream holders in a number of different patterns also come in new patterns. A dainty afternoon tea set is made up of four cups and saucers, sugar and cream holders, a small teapot and tray. A varied collection of Coalport urns in a number of sizes and shapes, embellished with hand-painted landscape scenes and flower patterns, are also among the articles which will appeal to the jeweler's clientele.

RICH CLOCKS IN  
NEW FORMS

INCLUDED in the display of clocks at the salesrooms of Harris & Harrington, 12 Barclay St., New York, is a mantel set finished in gold. The oblong base of the center piece is made of onyx and is embellished with a wreath in gilded effect. Resting on this base is a pedestal on which stand the figures of a man and woman. The woman has a spear slung across her back and holds on her arm a shield. The man holds a hunting horn in one hand. The figure of the woman rests one hand on his shoulder. The candelabra completing the clock set are finished in keeping with the central piece, each having four gracefully curved arms. Another clock seen at the same salesrooms has as a decorative scheme the figure of a woman standing beside an upright standard, on which is perched a cupid with one hand to his mouth as if about to impart to his companion some important secret. The clock is in the base of the standard and the whole rests on an oblong base.

A FINE BRONZE.

LE MINERAI is the name given a bronze statuette of a stalwart miner seen at the Fifth Ave. salesrooms of Tiffany & Co. The figure is represented as standing near a heap of coal on which lies a miner's pick. The figure of the man is rough clad and he is bareheaded and with sleeves rolled high showing sinewy arms. He holds a basket which is filled with coal. The figure is mounted on a square base.

THE RAMBLER.

Everett L. Miner, Concord Junction, Mass., is now at Foxboro, Mass.



# Nothing New Under the Sun?



Oh Yes, There Is! **"INVICTA" SAWS** Are New. Order a Gross and Try Them and Be Convinced

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## WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at our expense.

### WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.	12 K. 48c. per dwt.
20 K. 80c. " "	10 K. 40c. " "
18 K. 72c. " "	8 K. 32c. " "
16 K. 64c. " "	6 K. 24c. " "
14 K. 56c. " "	4 K. 16c. " "

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## WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

### PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 68c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 85c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

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'Phone 3788-R.

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# Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS  
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

## UNITED STATES SMELTING AND REFINING WORKS L & M. WOLLSTEIN

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### SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER.

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TELEPHONE  
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Our processes are strictly up to date and facilities most complete for doing all kinds of refining.  
Specialties: Prompt and good returns.

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# PLATINUM AMERICAN PLATINUM WORKS

NEW YORK OFFICE  
41 Cortlandt Street

NEWARK, N. J.



# THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,  
THE JEWELERS' WEEKLY.  
THE JEWELERS REVIEW

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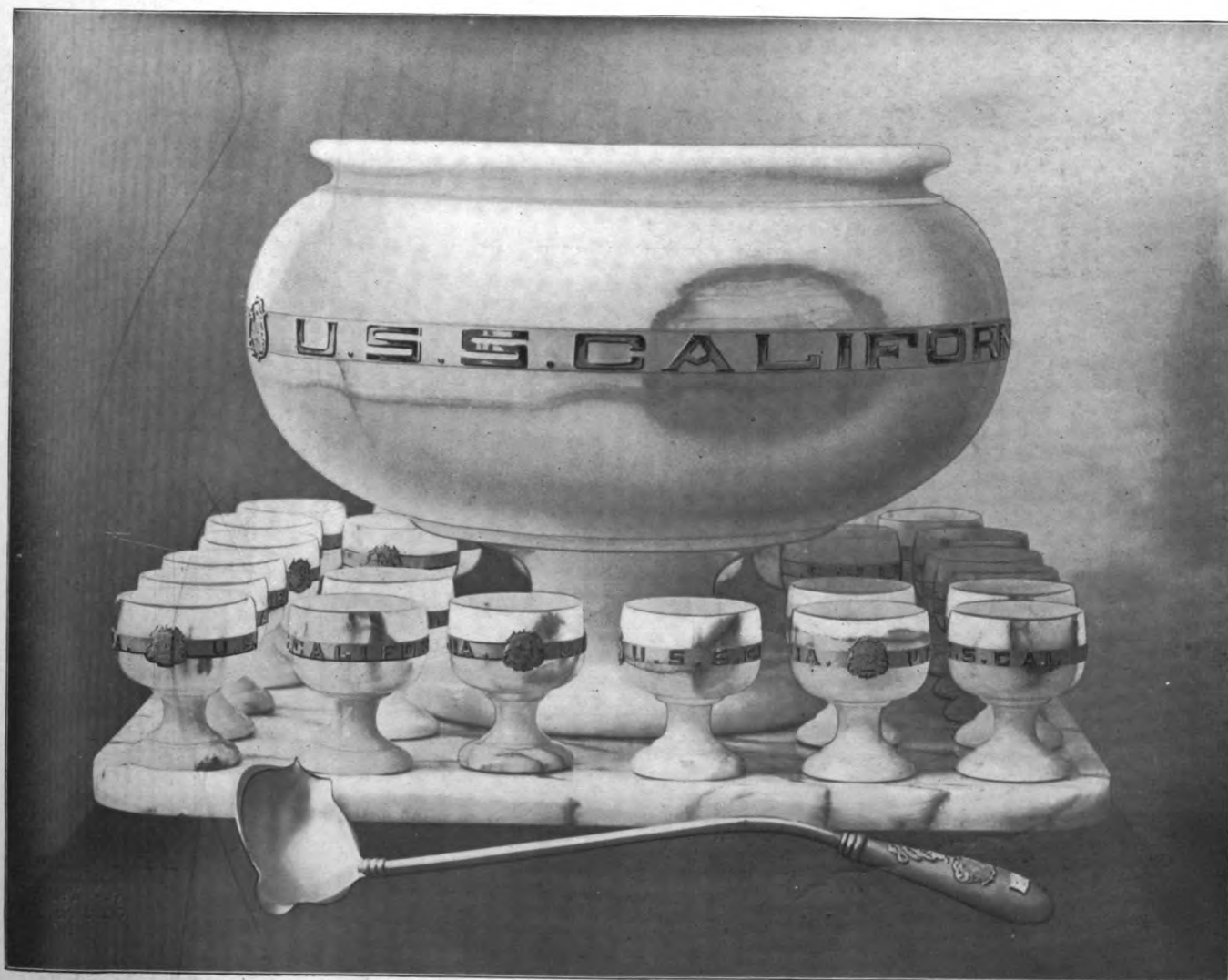
11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year.

WEDNESDAY, MAY 27, 1908.

Vol. LVI., No. 17.



Magnificent Onyx and Gold Punch Set Presented to the United States Cruiser "California."

(See Text on Page 39.)



# ALVIN SILVER

## "JUNE WEDDINGS"

The month of June has become the most popular month for weddings.

If your stock is appropriate for the occasion your sale is half made. Can you think of anything more appropriate for a wedding present than

"THE BRIDAL ROSE"

or

"ORANGE BLOSSOM"

patterns of Sterling Silver flat ware?

When you have wedding presents to furnish, or suggest, show these patterns—the full line of ounce goods and cutlery for large presents, or fancy pieces for more moderate gifts. You will be sure of pleasing your customer.



BRIDAL ROSE.



ORANGE BLOSSOM.



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SILVERSMITHS

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Experience has taught us that it is only by making the best cases exclusively that a uniformity of finish can be maintained.

By concentration of effort Fahys Cases, in each grade, are just a little better than other makes. The three best filled cases obtainable are:

# *Fahys*

**“Montauk,” “Bristol” and “Permanent”**  
20-year                      25-year                      Guaranteed permanently

There is just as much protection in a Fahys filled case as in a solid gold one.

There is more gold in a solid case, therefore it costs more.

Many a good movement is ruined by being poorly cased. If it's a Fahys Case it is kept free from dust and dampness, because it is so accurately made.

In making Fahys Cases, as much attention is paid to the material and the work which is not seen as is given to the outside—which everybody sees.

Be sure it's a Fahys, then you know you are protected.

**JOSEPH FAHYS & CO.**

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In a great measure, our success in selling diamonds, we believe, lies in our reputation for honesty.

A great many thousand retail jewelers in this country know we do not misrepresent, and when we make a statement it's the truth.

The fact is, we cut the diamonds we offer for sale in our own cutting works; market them in the least expensive way (no traveling salesmen); naturally others who have not these advantages have to charge more than we do for similar stones.

## J. R. WOOD & SONS

### DIAMOND CUTTERS

*Importers of Emeralds, Rubies and Sapphires*

2 Maiden Lane, Corner of 170 Broadway

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# GOOD ACCOUNTS

Paying Tellers Window

Our rings can always be depended on to give a good account of themselves

Through these rings good money may be made, and you can be assured of a perfectly satisfied customer as well, as you sell him the best ring obtainable.

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## J.R.WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Cor. of 170 Broadway

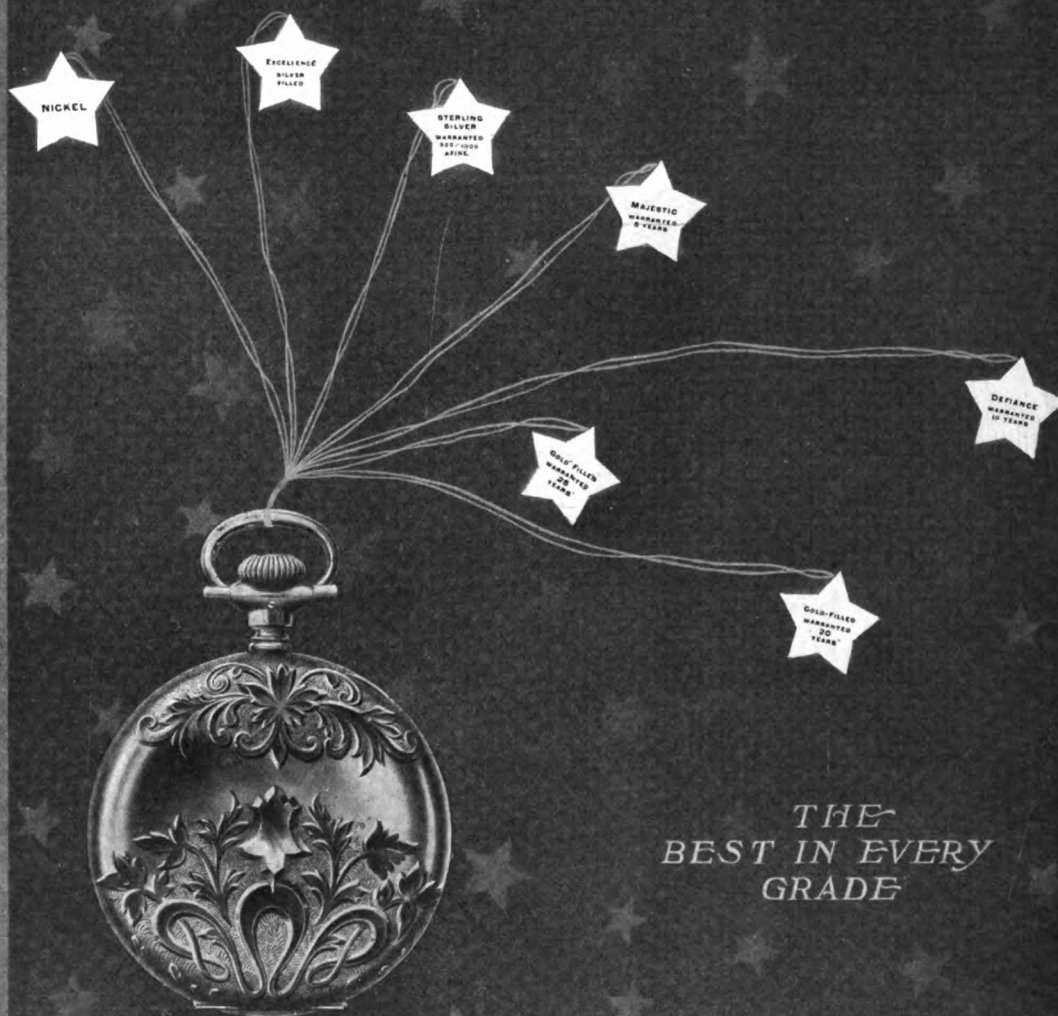
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# The Big Dipper

Will Dip Up Profits For You



THE  
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CHICAGO  
701 Heyworth Bldg.

*Ask your Jobber*

NEW YORK  
Maiden Lane

## STARWATCH CASE CO.

LUDINGTON, MICHIGAN

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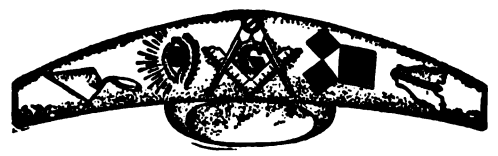




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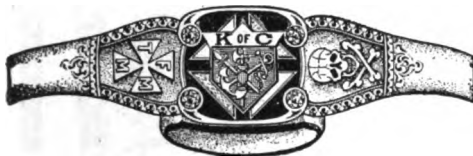
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No. 44.



No. 66.



No. 99.



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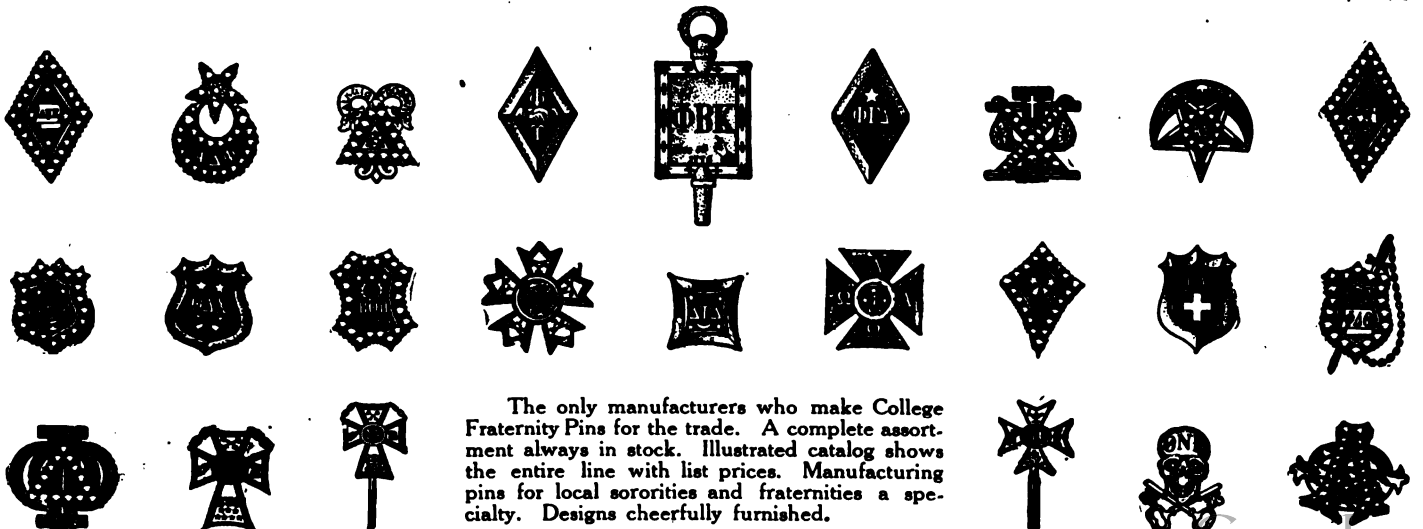
When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

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*The Special Manufacturers for the Retail Jewelry Trade*

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The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



# Quality—Intrinsic Value

must underlie all advertising if it is to bring any permanent results.

Real values must form the foundation for business success.

Trickery and chicanery will not win. It misses the point and the reaction will destroy and pull down.

Advertising may arouse interest but unless it is backed by satisfactory goods it is worse than useless, as it costs good money and does not build up.

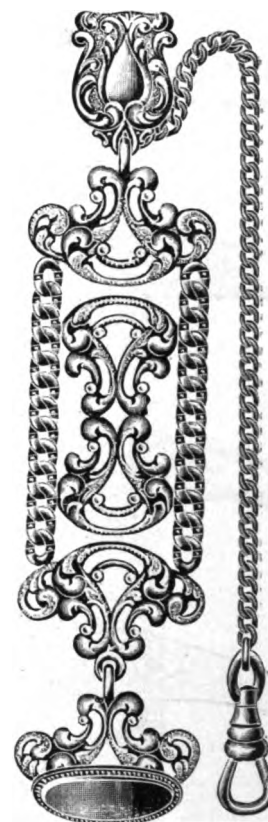
You may rest assured that unless we had the goods behind these ads. that have been proven in the open market, we would not dream of spending our good money to exploit them.

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We are now engaged in a publicity campaign to extend our market and let the balance of the jobbing trade in on what our customers already know.



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Genuine hand-cut shell cameo.

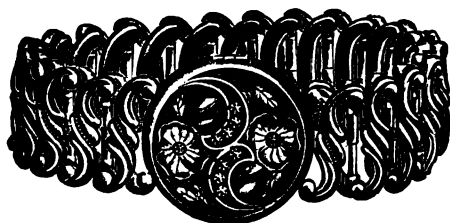
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7970 Polished

7971 Roman  
3/8 inch wide

7972 Old English

8110  
Genuine hand-cut shell cameo.

6109

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which pay both the wholesaler and retailer a better profit than before, MINERVA BRACELETS should be one of the most popular and easy selling lines on the market this season.

The price is fixed and your profit is assured.

The Minerva has been the most satisfactory adjustable bracelet yet produced, and at the new popular prices will be more desirable than ever.

For LESS MONEY THAN  
THE MINERVA, SEE THE

## NEW VESTA LINE

The lowest priced rolled plate adjustable bracelet made and superior in construction to any of its competitors.

Don't fail to see it.



This trade-mark appears inside the cover of every box containing

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BRACELETS**

Made by  
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Sold only by  
Fontneau & Cook Co.  
Sole Sales Agents

THE MINERVA GIRL

**FONTNEAU & COOK CO.**  
ATTLEBORO, MASS.

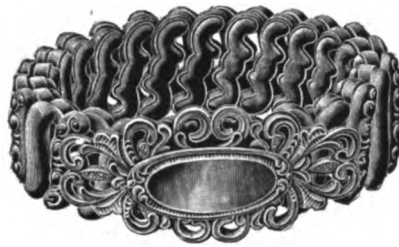
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**BEST IN THE WORLD FOR THE MONEY**

**D**esirable Patterns **F**ine Quality **B**est Sellers **C**arefully Made **O**ur Line Wins

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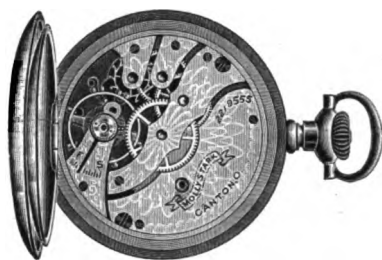
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THE BEST, THE SMALLEST,  
THE HANDSOMEST  
LADIES' AMERICAN WATCH



**“The Molly Stark”**

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



**“The Diadem”**

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15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



**“The 400”**

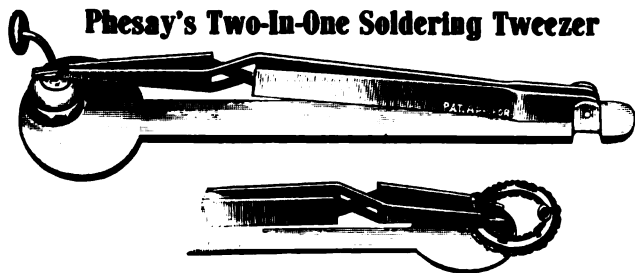
HUNTING ONLY

17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

**The Dueber-Hampden Watch Works**  
CANTON, OHIO



**Phesay's Two-In-One Soldering Tweezer****Price, each, 75c.**

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

**SAVES TROUBLE.**—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

**Improved Turning and Jewelling Attachment No. 33****New Features**

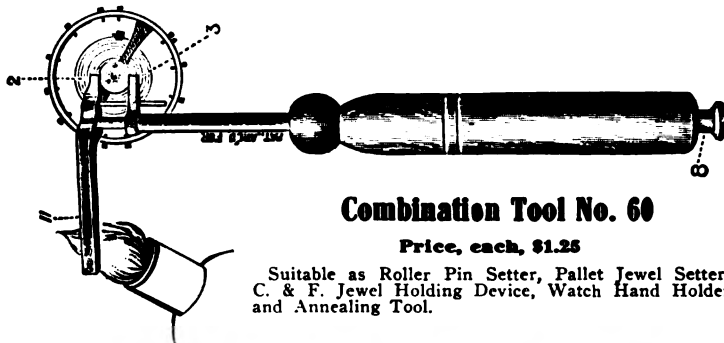
Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

**And Other Good Points**

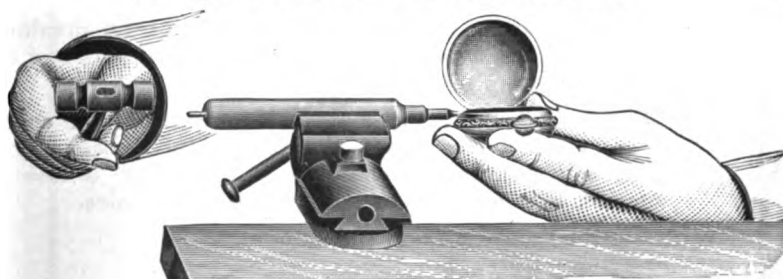
One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

**All Standard Tapers in Stock**

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, \$4.50**

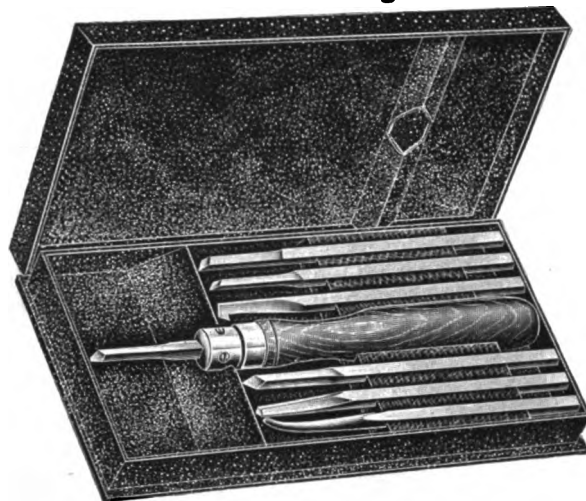
**Combination Tool No. 60****Price, each, \$1.25**

Suitable as Roller Pin Setter, Pallet Jewel Setter, C. & F. Jewel Holding Device, Watch Hand Holder and Annealing Tool.

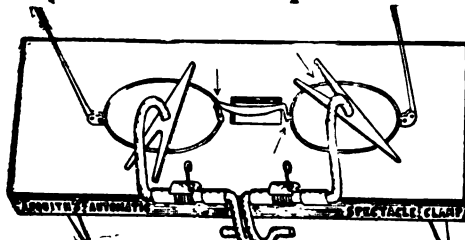
**The New Nilson's Patent Rivet Extractor****Price, \$1.00**

The most obstinate rivet will yield to this tool. Has two interchangeable points. The handle in vise remains stationary, the center is held in position by a stiff spring and when struck with a hammer permits only a slight advance of rivet. Leaves both hands free to use.

Rivet extractors innumerable have been sold with varying success; this is the best and appeals to the mechanic as something of merit.

**Guaranteed "E.F.B." Turning Gravers No. 33****Price, per set of 7, in case, \$3.00**

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

**Asquith's Automatic Spectacle Clamp****Price, each, 75c.**

Patented.

Makes the most dreaded job a pleasure. Press the two levers underneath resting the thumb on the asbestos directly above and the spectacle frames are put in or taken out instantly.

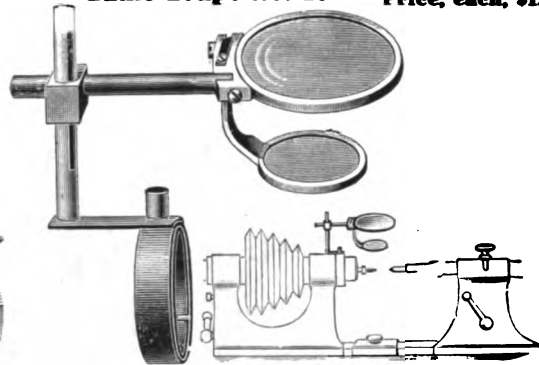
Holds rimless bridges perfectly.

It holds a frame for soldering the nose piece, or nose piece to eyewire, or soldering the eyewire by removing but one lens, this prevents getting the lens in wrong as they frequently are of a different strength.

Has adjustable spring tension just right for each job.

Has two pieces of fine graihed asbestos in each clamp making four clean surfaces by turning over.

Stands on feet so does not have to be held.

**Lathe Loupe No. 25****Price, each, \$1.25**

A most useful article, devised by a practical watchmaker. Easily applied to any make lathe. If great power is required, bring into action the two lenses; otherwise swing the small lens out of place. Rings of two different sizes are furnished with each loupe to meet all requirements.

A glance at the illustration will demonstrate the usefulness of the article, as it will enable anyone to inspect work without bending close to the work with ordinary eye-loupe.

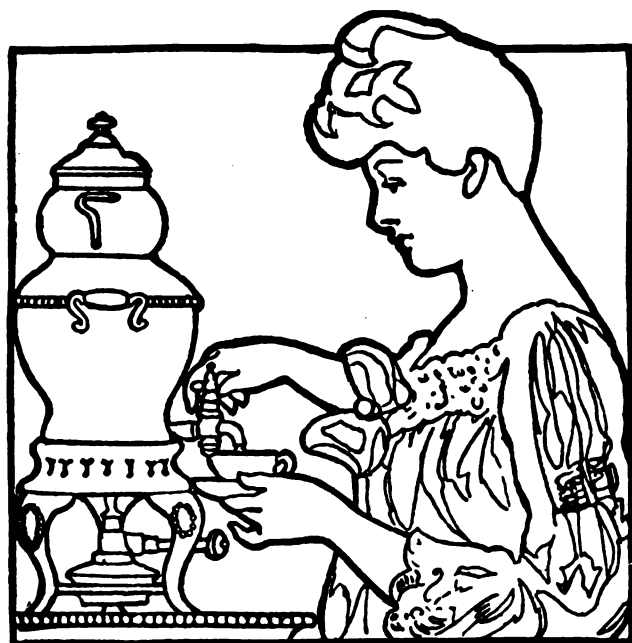
FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

**HAMMEL, RIGLANDER & CO.****47-49 Malden Lane  
New York**





**The Chas. M. Robbins Co.**  
MANUFACTURING JEWELERS  
ATTLEBORO. MASS.



## Are You Familiar With It?

The Sternau Coffee Machine will interest your customers and make new ones for you.

It makes the finest coffee, not by boiling, but by distilling. Thus the fine flavor and the wholesome properties of the coffee bean are retained.

The Sternau Coffee Machine is a salable and profitable article to stock. We are selling them throughout the country to progressive jewelers who are introducing a line of specialties into their stores to increase their sales.

Write for further information and booklet.

### S. STERNAU & CO.

Makers of  
STERNAUWARE  
Consisting of

Fancy Teakettles, Chafing-dishes and their  
Accessories, Coffee-machines,  
Candlesticks, etc.

New York Showrooms  
BROADWAY COR. PARK PLACE  
Opposite Post-office

Office and Factory  
195 PLYMOUTH STREET  
BROOKLYN, N. Y.





16th Year

WEDNESDAY, MAY 27, 1908

Vol. VI. No. I

We respectfully announce that our Sixth Annual Exhibition will take place August 24th to 29th, inclusive, at our offices. Our past displays have been remarkably successful. Good times are ahead of us again, and we intend to make this Exhibition more important to a greater number of Jewelers than the previous ones; for, to meet the great demand which has made it imperative to do so, we intend to incorporate into our stock a large line of inexpensive goods.

The founding of this establishment was due, not only to the attempt to create a need, but to satisfy one. It requires but a moment's thought to realize the advantage of dealing with a firm that manufactures its own mountings and imports all its materials—there is a wonderful saving—no middleman's profit. Add to this the attraction of distinctive and exclusive styles, qualities that cannot be bettered and prices always moderate, and you have the sum total of our ability to be of service to you.

## POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."



OUR FALL LINE ALL READYFULL OF BEST SELLERS

# GOLD RINGS

Gold Scarf Pins

Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

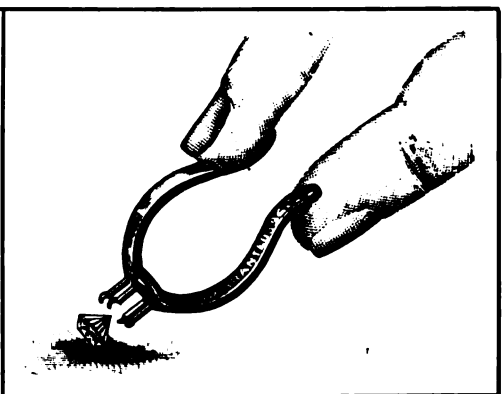
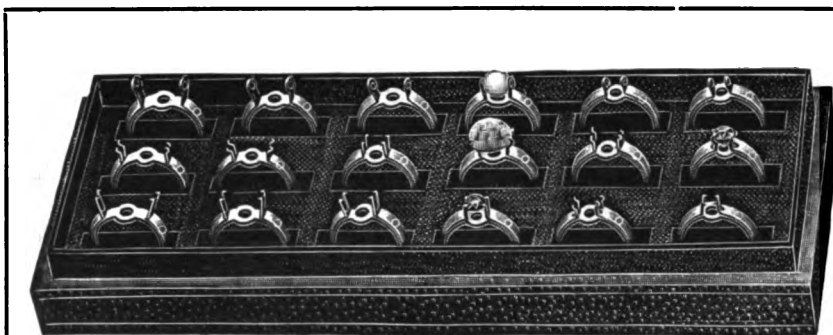
**OSTBY & BARTON CO.**

PROVIDENCE

RHODE ISLAND

New York Office  
9-13 MAIDEN LANEChicago Office  
103 STATE STREET

## ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS MEET A LONG-FELT WANT



### THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	\$6.00
" " 12	4.00
" " 9	2.00

**HAMMEL, RIGLANDER & CO.**

47 Maiden Lane, New York

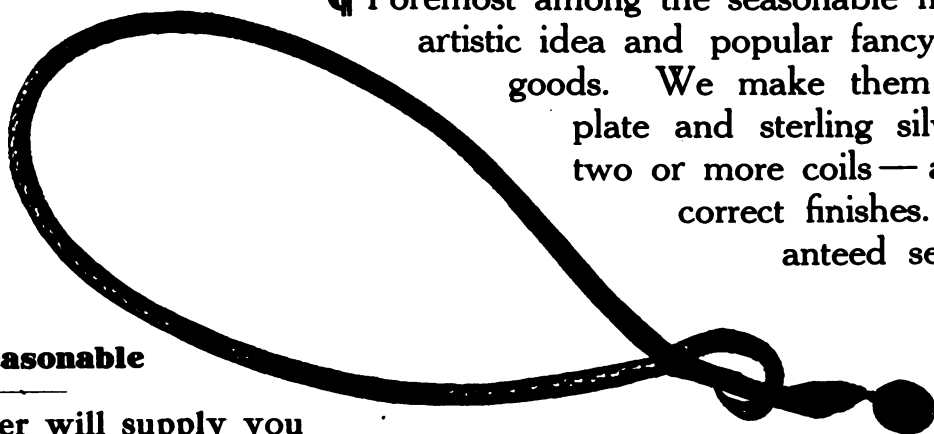
Selling Agents for United States and Canada



# Snake Bracelets and Necklaces



Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver—one, two or more coils—any of the correct finishes. A guaranteed seller.



**Prices  
Very Reasonable**

Your Jobber will supply you



Made by

**WHITING & DAVIS**

NEW YORK OFFICE  
7 Maiden Lane

Plainville, Norfolk Co., Mass.

SOLD DIRECT TO THE RETAIL TRADE ONLY

## FEATURES OF OUR LINE

The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH



296



624

SASH BROOCHES

in gold-filled, finished in rose or dark green (antique).

Sash  
Brooches



337



816

We use finest imitation stones and can furnish any stone or color required.

We Manufacture in GOLD-FILLED and STERLING SILVER

BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

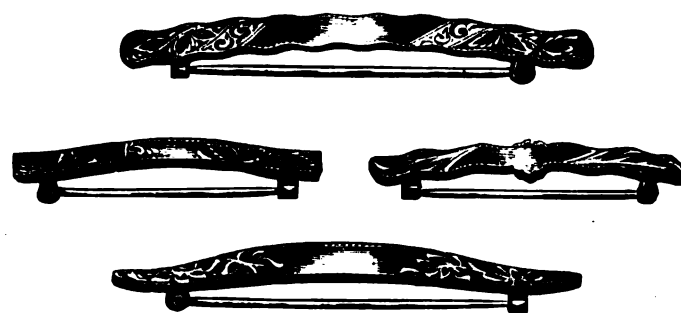
**C. RAY RANDALL & CO., North Attleboro, Mass.**

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.





*Silk Fobs Vest and Guards*  
*Lace, Veil, Chatelaine and Brooch Pins*  
*Ear Rings Crosses*  
*Link and Lever Buttons*  
*Studs and Pin Sets*

FOR SALE BY ALL JOBBERS  
 ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

**SMITH & CROSBY**  
 Manufacturers of the Original Line of  
**SOLID GOLD FRONTS**

The Finest Solid Gold Fronts made, all Hand Engraved  
 All are Stamped S. & C. and Guaranteed

*Factory: ATTLEBORO, MASS.*



## BATES & BACON

Attleboro, Massachusetts

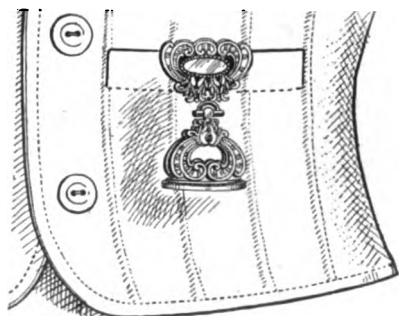
NEW YORK, 9 Maiden Lane  
 CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS,  
 LOCKETS AND BRACELETS

### **SOMETHING NEW!**

**FOBETTES!**

For Gents' Vests or Trousers, Ladies' Belts



F.822  
E.292



F.823



F.824  
E.121





3 inch

No. 4444  
(Actual size)

\$10.50 dozen

## Coasters

One of our many designs,  
new this Season, made in  
all sizes, from 3 inches to  
6 inches.

Prices \$10.50 to \$27.00  
per dozen

### Frank M. Whiting & Co.

#### SILVERSMITHS

320 Fifth Avenue, New York

North Attleboro, Mass.

## 14 Kt. *Hand Made Rings* 14 Kt. Chinese -- Egyptian -- Italian



CHINESE SEAL RING.  
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.  
Set with Jade, Turquoise Matrix,  
Coral, Baroque Pearl, Lapis Lazuli,  
Opal.



EGYPTIAN PIVOT RING.  
Set with Lapis Scarab, Topaz  
Scarab, Amethyst Scarab, Aventurine  
Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.  
Set with Coral, Jade, Lapis Lazuli,  
Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.  
Good Luck and Long Life.



CHINESE FLORAL DESIGN.  
Set with Jade, Coral, Lapis Lazuli,  
Opal Matrix, Baroque Pearl, Tur-  
quoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,  
With Smaller Scarab.

**RINGS**  
Made by Jewelers from the East  
Curious and Antique  
Designs in Silver Rings.

**VAN DUSEN & STOKES CO.**  
Oriental Jewelers

1123 Chestnut Street,

Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



# Frank W. Smith Co.

The productions of this Company, whether Hollow Ware, Flat Ware or pieces of Special Design, are readily distinguished from the commonplace for reason of

**Superior Workmanship, Individuality  
of Design, Excellent Finish**

Qualities that appeal to all who appreciate the highest art of the Silversmith.

**FRANK W. SMITH CO.** Manufacturers of Sterling Silverware  
GARDNER, MASS.



## R. BLACKINTON & CO.

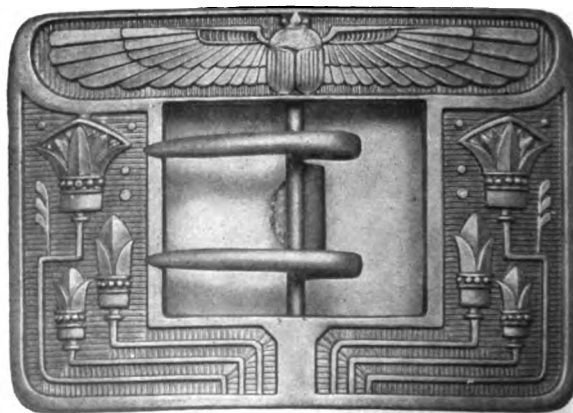
Established 1861

TRADE  MARK

SILVERSMITHS

**FACTORY, NORTH ATTLEBORO, MASS.**

Because of an unavoidable delay in equipping our new sample rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane, we will be unable to occupy these premises until about the first week in June, at which time our Mr. J. R. Morss will be pleased to greet the trade at the new address.



Here is another example from our leading line of Sterling Buckles and Belt Pins.



# An Attractive Page of Rings for Catalogs

Plates made and printed by our four-color process



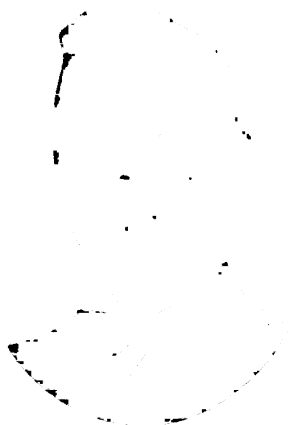
This is a sample of the class of work we are doing for the wide-awake advertiser  
Why not let us do something for you?

(Write us for particulars regarding our Catalog for Retail Jewelers)

PENINSULAR ENGRAVING COMPANY  
DETROIT, MICHIGAN

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H. F. GRUSCHOW  
Compiler of Jewelry Catalogs

¶ An interesting talk to the wide-awake Jeweler.

¶ Do you know the best method of advertising? The best and surest way to reach your trade and hold their attention?

¶ Newspaper advertising is good in certain respects, but not lasting. It leaves an impression like a fleeting shadow—forgotten almost before the paper is thrown away.

¶ The most satisfactory and lasting method is by catalog.

¶ We mean, of course, a catalog gotten up in such an artistic and attractive manner that compels the recipient to “sit up and take notice.”

¶ The impression your prospective customer receives of your establishment is formed quite often by the appearance of your advertising matter. You cannot afford to jeopardize your business by cheap advertising.

¶ It costs you just as much to mail a cheaply printed or poorly arranged piece of printed matter as a high class catalog.

¶ We have prepared a high grade catalog for the Jewelry Trade. We act as your advertising man in a measure. We sell this handsome catalog to you at a nominal price, cheaper by a good deal than you could even get up your own book for.

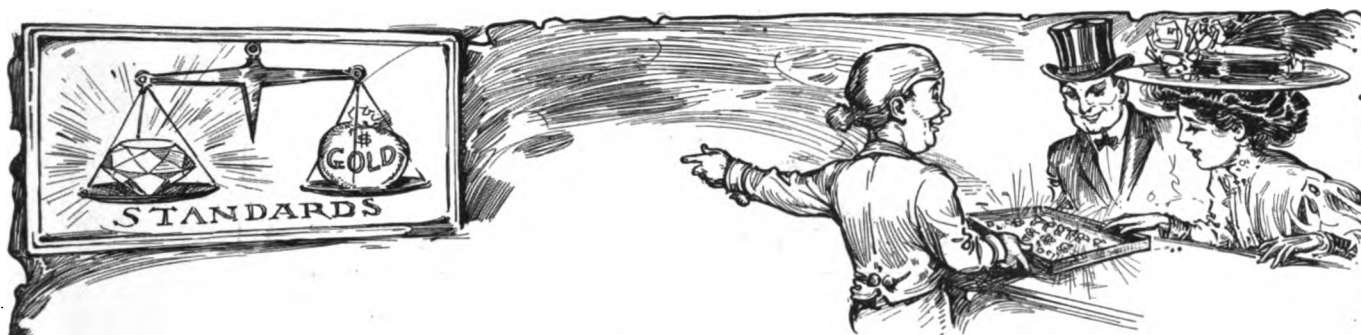
¶ The book contains twenty-four pages of beautiful color work of jewelry, and forty pages of fine half tones. You have the privilege of buying your goods direct from the manufacturers whenever you please. Our proposition is clean and legitimate. We have closed with many of the best jewelers in the country. Why not with you?

¶ Write for particulars to-day.

Peninsular Engraving Company  
Detroit, Michigan

\* See other side of this page





## FROM ALL REPORTS

and indications the prices on diamonds will be firmly upheld and they will maintain the standard which they always have held in the world's markets as a commodity whose value is intrinsic — and not subject to the ordinary fluctuation of trade and financial conditions.

It may take some time and effort to firmly re-establish this thought in the mind of the general buying public, but it is being gradually and effectively accomplished.

During this period, while sales generally may be light, there are always calls for some diamonds for special purposes, which we are in a position to fill promptly. Memo. packages on request at any time.

*Elk and  
Eagle Goods  
a Specialty*

## HENRY FREUND & BRO.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., NEW YORK

*"Sellers  
of  
Sellers"*



Our Trade-Mark "The Rose,"  stands for quality and excellence



SOLIDARITY.

## Mr. Retailer:

If you will order from your JOBBER a few "LEADERS" in SOLIDARITY GOLD CASES, you will be surprised at the attractive prices you can make to your customers in COMPLETE GOLD WATCHES.



SOLIDARITY.

It is almost impossible to "pick up" these LEADERS when trade conditions are normal.

THE TORTOISE won't get these Leaders, BECAUSE THE HARE **WON'T** go to sleep and let him.

## Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD

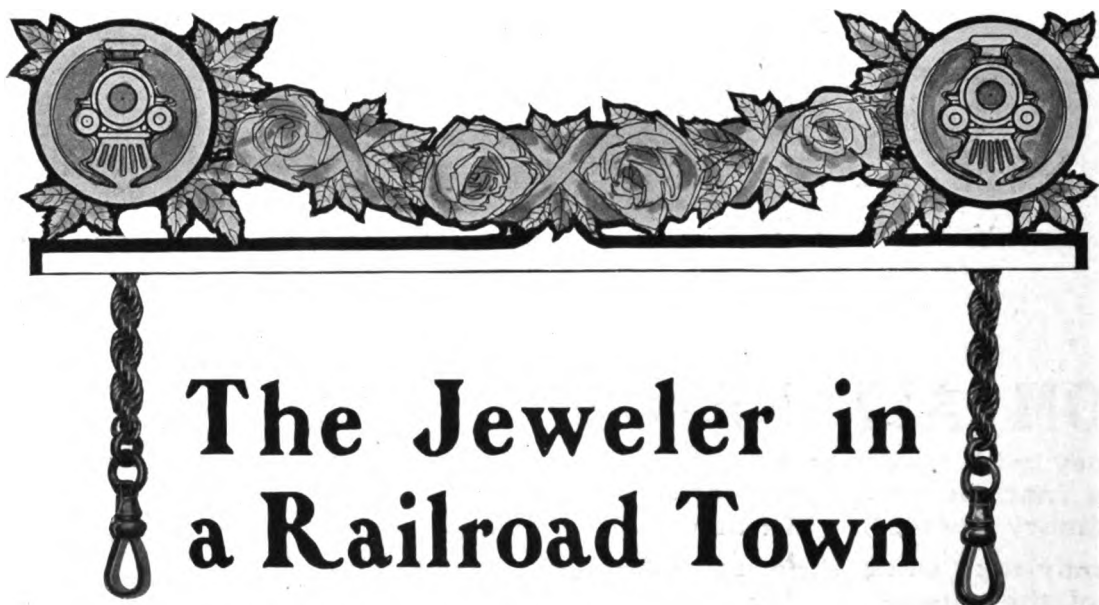
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FRANK E. HARMER

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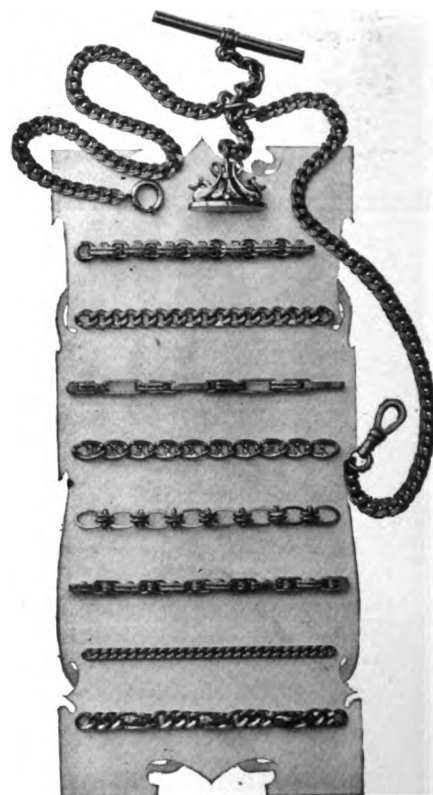




# The Jeweler in a Railroad Town

finds the Simmons line the very best line of watch chains to carry because, by reason of their exceptional durability and good wearing qualities, they most fully meet the exacting requirements of railroad men.

Simmons Chains are made for hard service, and for all men who want chains for every-day, year-in-and-year-out service, they are undoubtedly the best gold-filled chains made.



---

## R. F. SIMMONS COMPANY

Main Office and Works, Attleboro, Mass.

NEW YORK SALESROOMS  
9-13 Maiden Lane

CHICAGO SALESROOMS  
42 Madison St. (Heyworth Building)





# The Trade Are Cordially Invited

to our enlarged Warerooms, 9-19 Maiden Lane,  
18-22 John Street, New York, to inspect the  
largest and most complete line in

## Choice Sterling Silver Fine Silver Plate and Rich Cut Glass

ever regularly displayed. We are also showing our usual new assortment of our Cut Glass with Sterling Silver Mountings.

We shall be pleased to have you make our offices your headquarters while in New York, whether you purchase largely or not—that is

your privilege and our wish—and we offer you the freedom of our establishment.

Our facilities for producing in the best possible manner anything that can be made in Sterling Silver, Silver Plate or Cut Glass, which have been largely increased the past few months, are unsurpassed, and our combined force of several thousand experienced silver and cut glass workers are at your service.

---

## INTERNATIONAL SILVER CO.

**WAREROOMS:**

**9-19 Maiden Lane**

**18-22 John Street**

**FULTON SUBWAY STATION**

**NEW YORK**


**FACTORIES:**

THE BARBOUR SILVER CO.  
THE HOLMES & EDWARDS SILVER CO.  
MERIDEN BRITANNIA CO.  
THE MERIDEN CUT GLASS CO.  
1847 ROGERS BROS.  
ROGERS & BRO.  
ROGERS, SMITH & CO.

WILCOX SILVER PLATE CO.  
THE DERBY SILVER CO.  
THE MERIDEN SILVER PLATE CO.  
THE WM. ROGERS MFG. CO.  
THE ROGERS & HAMILTON CO.  
SIMPSON, HALL, MILLER & CO.  
THE WATROUS MFG. CO.

**GENERAL OFFICE, MERIDEN, CONN.**






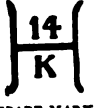
**Makers  
of  
Black Jewelry**

**A. J. HEDGES & CO.**

14 JOHN STREET, NEW YORK

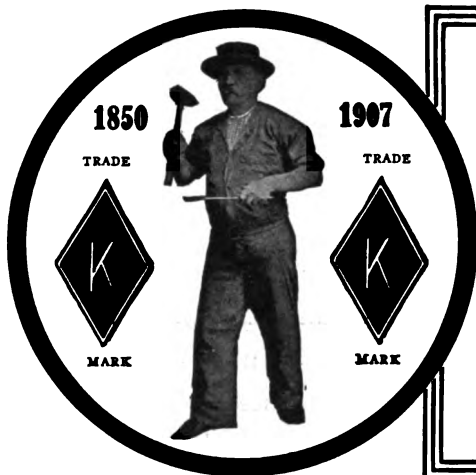


TRADE-MARK.



TRADE-MARK.

MAKERS OF  
14 Kt. JEWELRY



## SOLID GOLD CHAINS

bearing our trade mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

**WE SELL DIRECT TO YOU**

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. **SEND FOR CATALOGUE.**

**ALOIS KOHN & CO.**

16-18 MAIDEN LANE, NEW YORK

**Gold Chains of Every Description**



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

## The Comb House

**W**E beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

**SELECTION PACKAGES SENT  
TO RELIABLE JEWELERS**

**WAGNER COMB MANUFACTURING  
COMPANY** *Hartford Building*  
41 Union Square, New York



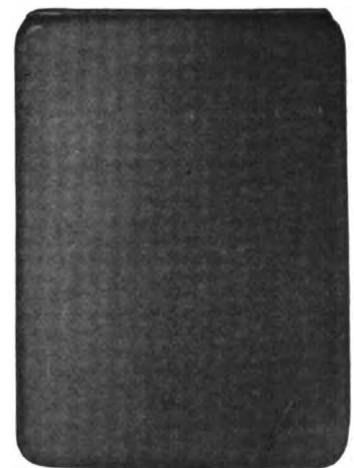
# The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes:  
Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open

Side View  
Closed

Order No.  
in 14-Kt. Gold  
2117

Front View  
Closed

Order No.  
in  
Sterling  
Silver  
2043

## PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

## KREMENTZ & CO.

Manufacturers of

**Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only**

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

BRANCH  
San Francisco Office  
722 Shreve Bldg.

Factory and Main Office  
NEWARK, N. J.

BRANCH  
New York Office  
1 Maiden Lane



## GOOD FORM IN WAISTCOAT BUTTONS

TRADE



MARK

**N**OW Waistcoat Buttons are the appropriate suggestion. Good form always characterizes the Durand showings. For semi-dress occasions: Gold, Jade, Bloodstone and black Mother-of-Pearl. For full dress: white Mother-of-Pearl, plain or jeweled with Diamonds. Three in a set. Appreciated where shown.

Prices: \$6.00 to \$80.00.

TRADE



MARK

DURAND &amp; CO.

49-51 FRANKLIN STREET  
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

*Fine Pearl and Diamond Goods*

338 Mulberry Street  
NEWARK, N. J.

## "THE BRACELET HOUSE"

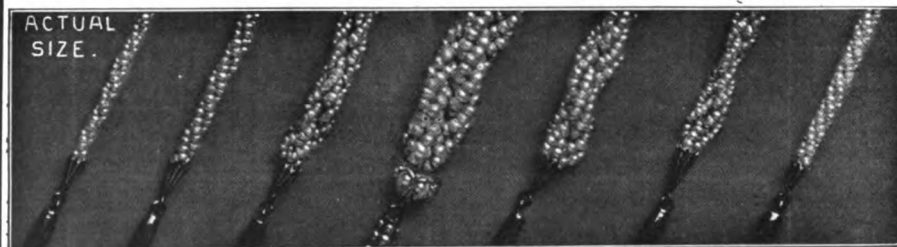
**G**OLD BRACELETS of every kind  
For WOMAN, MISS OR BABY

**KENT & WOODLAND**

16 John Street, New York

Factory: Newark, N. J.

San Francisco: Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

**OSMERS-DOUGHERTY CO.**

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK

Bet. 26th and 27th Sts.

Telephone, 913 Madison.

DEALERS IN

BAROQUES, PEARLS and  
FANCY STONES



DESIGNING  
AND  
SPECIAL ORDER WORK

## ROMAN JEWELRY



**T**HE TRUE Roman Color  
is a delight to the eye.

Its exact attainment is an artistic achievement. Add to perfection of color superior technique in execution, and you have the secret of the Roman Jewelry made here.

The numerous examples include interesting styles of

APPLIED WORK,  
VERMICELLI TRIM, and  
SHOTTED EFFECTS

These modes of decorative treatment are applied to all lines, producing results that are notably rich and varied.

In some instances the color tone is intensified and contrast introduced by artistic

CORAL  
COMBINATIONS

These creations are a credit to the dealer handling them, while they yield him good profit.

**Day, Clark & Co.**

14-Kt. Gold Jewelry

23 Maiden Lane  
NEW YORK



G. R. HOWE  
W. T. CARTER  
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON  
F. W. STANBROUGH  
H. L. FARROW



# CARTER, HOWE & CO.

MANUFACTURERS OF

## GOLD JEWELRY



### ARTISTIC—SALABLE—RELIABLE

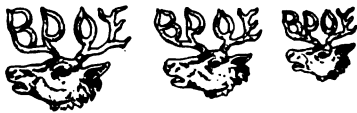
Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

WE ARE  
HEADQUARTERS  
FOR  
**Elk Jewelry**

Our B P O E Copyrighted  
Elk Leads the Herd



14k

10k

EVERYTHING IN GOLD JEWELRY

Brooches, Links, Fobs, Charms,  
Hat Pins, Barrettes, Buckles,  
Combs, Festoons, Emblems  
Scarfs, Pendants, etc.

**Chas. L. Trout & Co.**

2 Maiden Lane, New York

**Unique Gems**

I have just finished my Summer cutting of fine new cabochons and other fancy shapes in Semi-Precious, Ural, Ceylon, Brazil and Native Stones. Also some choice individual examples cut from rare mineral specimens suitable for fine Special Order and Arts and Crafts Work. Send for Sample Papers. Summer  
Louis J. Deacon, Cape May, N. J. H'dqtrs.

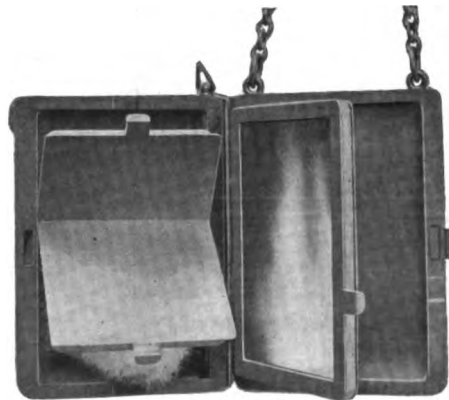
I. N. LEVINSON, President

ESTABLISHED 1865

H. S. MORRIS, Sec. and Treas.

## S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags  
Buckles  
Card Cases  
Chatelaines  
Vanity Cases  
Sash Pins  
Purses  
Hat Pins  
Cigarette Cases

**S. COTTLE COMPANY,**

31 East 17th Street.

NEW YORK

PARIS, 28 Rue D'Hauterville

## HILL & SCHMIDT

71 Nassau Street

NEW YORK

Makers of Artistic 14 kt. Jewelry

SPECIAL DESIGNS IN

**LA VALLIERES, HANDY PINS also**  
**New Style Ear Drops**



# DON'T BUY

**Coral Cameo Scarf Pins, or Brooches, till you have seen our beautiful line, also large assortment Shell Cameo Scarf Pins and Brooches; prices very low; workmanship the best.**

**We make a full line—Buttons, Scarf Pins, Brooches, Locket, Fobs, Neck and Lorgnette Chains, Veil Pins, Cuff Pins, etc., etc.**

## The Keller Jewelry Mfg. Co.

**64 Nassau Street, New York**

Factory: 251 N. J. R. R. Ave., Newark, N. J.



No. 56

THE  
ARCHIBALD-KLEMENT  
LINE OF

### SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver cork-screw tops. Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

**ARCHIBALD - KLEMENT CO.**

Sample Rooms: 341-347 Fifth Ave., N. Y.

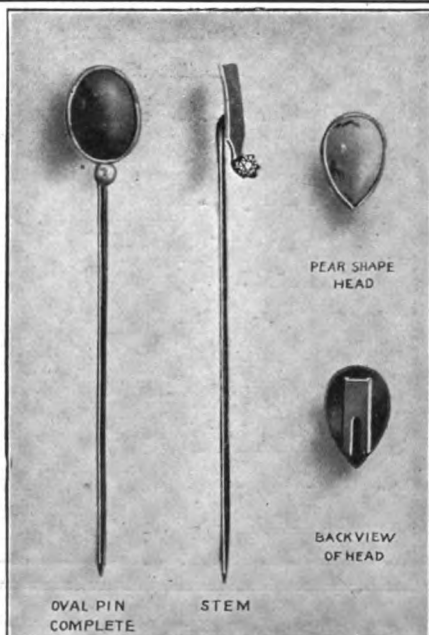
Factory: NEWARK, N. J.



**Be Up-to-Date** Have our  
line of  
**Pierced Goods.**



Write for Prices.  
**JOSEPH IRONS, Mgr.**  
Middletown Silver Co.  
35 Maiden Lane, New York City.



## Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

**ROTHSCHILD BROS. & CO.**

The Locket House 51-53 Maiden Lane, New York



**SNOW & WESTCOTT CO.**

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW

CHAS. E. WESTCOTT

**Makers of Fine Gold  
Jewelry**

ESTABLISHED 1834

## Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Locket. Hand Painted Miniatures. Etching on Silver.

**CHARLES A. JOHNSTON**

108 Fulton Street

NEW YORK





## The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

### A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

### A Good Article



### We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

### A Good Seller



Trade supplied by

**Enos Richardson & Co.**

23 Maiden Lane, New York.

## ENOS RICHARDSON & CO.

23 Maiden Lane



New York, N. Y.

## MANUFACTURERS OF 14 K. GOLD JEWELRY

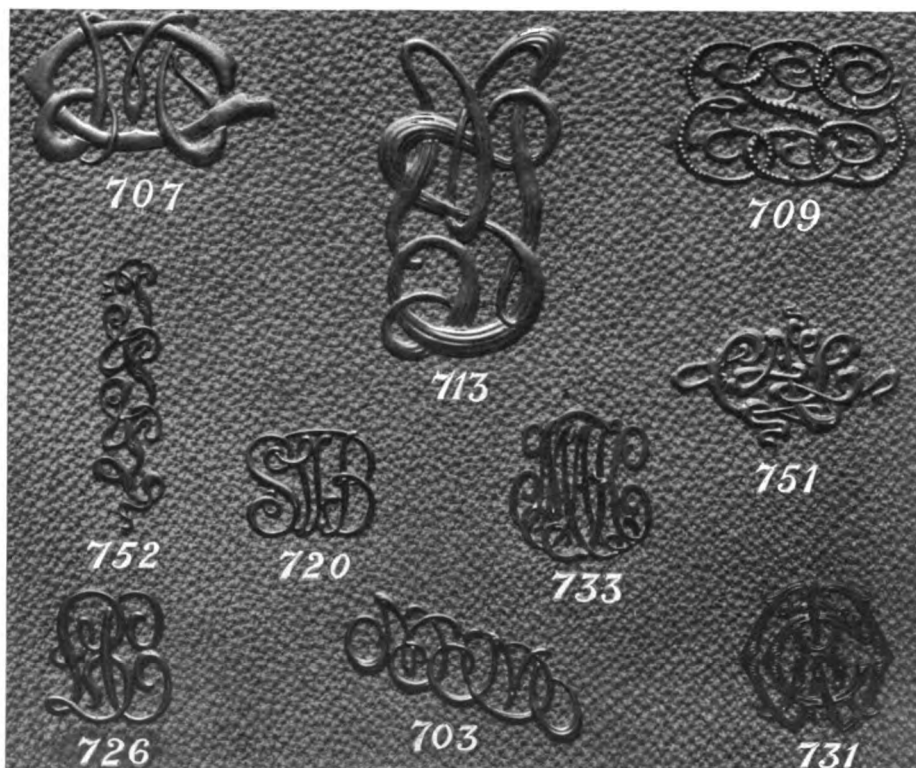
Handy Pins  
Safety Pins  
Brooches  
Flat Links

Dumb-Bell Links  
Fobs  
Tie Clasps  
Veil Pins

Hat Pins  
Scarf Pins  
Barrettes  
Belt Pins

**10 K. and 14 K. Neck Chains  
and Guard Chains**

**Plain and Jeweled Lorgnette Chains**



### MONOGRAMS.

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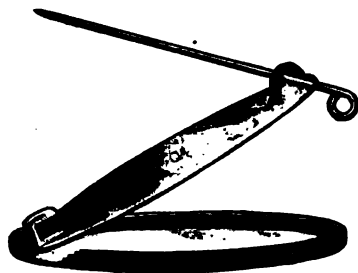
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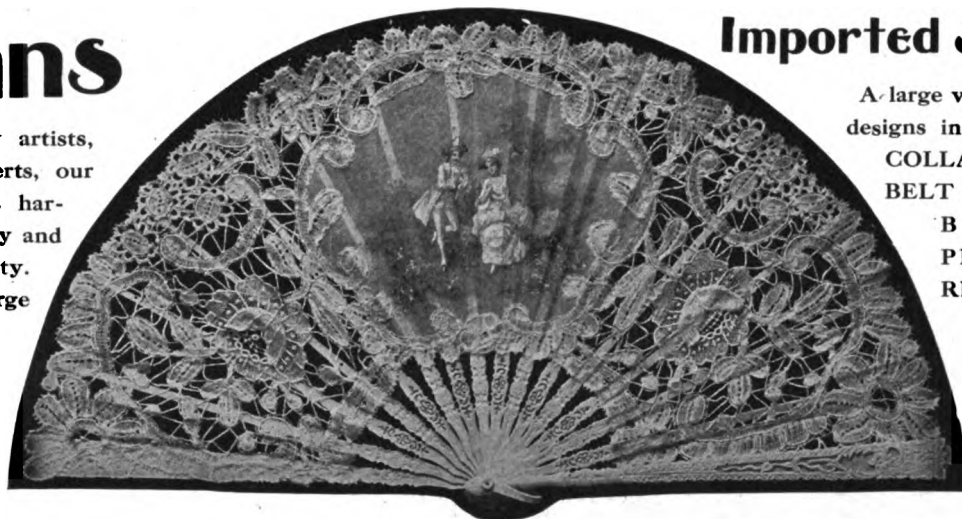
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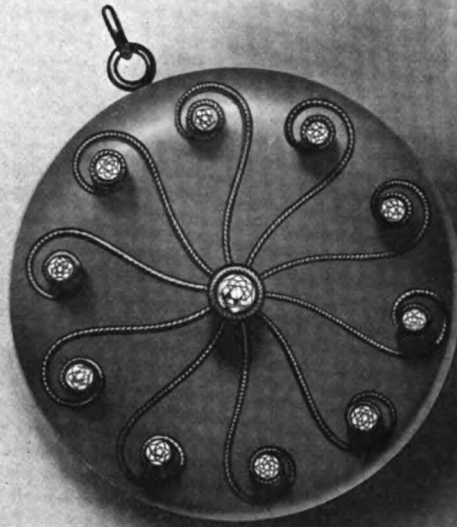
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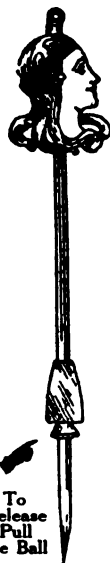
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\$1.25. M. OROHN

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To  
Release  
Pull  
the Ball

Pat. Mar. 12,  
1907.  
No. 847,164.

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14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

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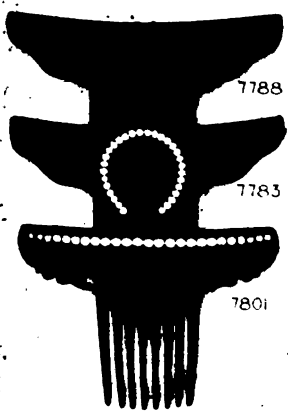
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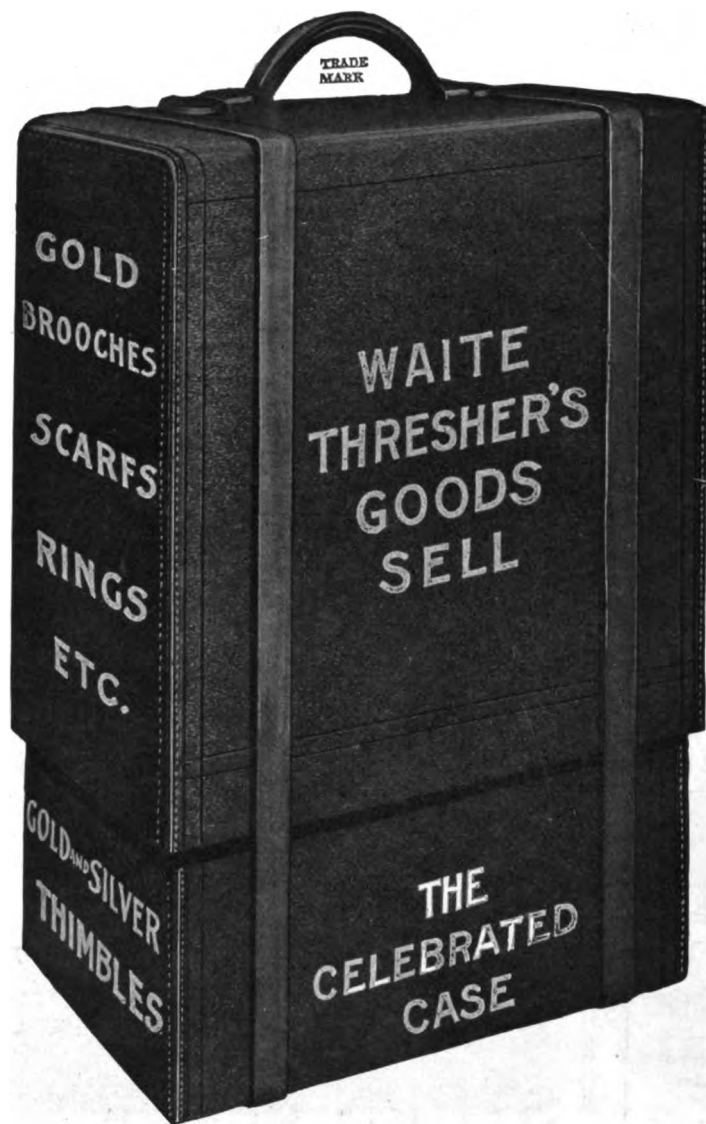
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See that Curve? (See cut)  
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Orange Knife.



Orange Knife.

Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

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1 doz. asst. sizes solid 10k gold, \$3.75.  
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

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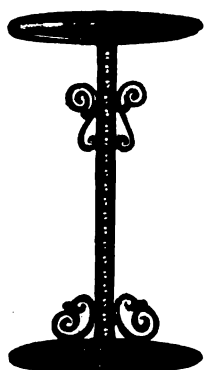
**YOU KNOW YOU' GET  
YOUR ORDERS  
FILLED PROMPTLY**



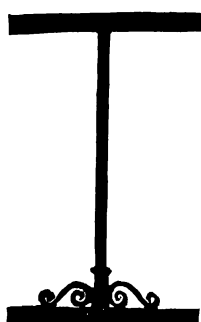


## Jewelry which gives Distinct Pleasure to its Wearer

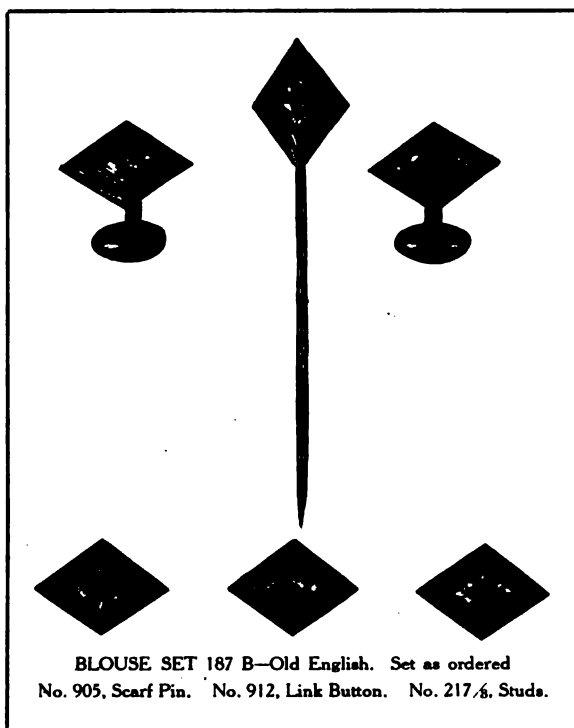
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



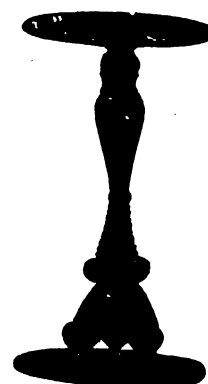
FASHION PIN  
No. 3968, 1 1/4 in. high  
" 3974, 2 " "  
" 3980, 2 1/4 " "  
Old English



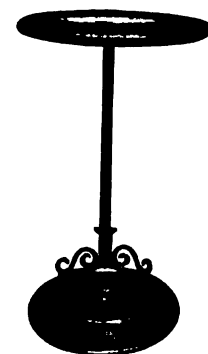
FASHION PIN  
No. 3995, 1 1/4 in. high  
" 3996, 2 " "  
" 3997, 2 1/4 " "  
Old English



BLOUSE SET 187 B—Old English. Set as ordered  
No. 905, Scarf Pin. No. 912, Link Button. No. 217 1/2, Studs.



FASHION PIN  
No. 3992, 1 1/4 in. high  
" 3993, 2 " "  
" 3994, 2 1/4 " "  
Rose Finish



FASHION PIN  
No. 4016, 1 1/4 in. high  
" 4017, 2 " "  
" 4018, 2 1/4 " "  
Old English. Set as ordered

### FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Locketts and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

## Theodore W. Foster & Bro. Co.

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# THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED  
THE HOROLOGICAL REVIEW  
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI.

WEDNESDAY, MAY 27, 1908.

No. 17.

## Beautiful Onyx Punch Set Made at San Diego, Cal., as a Present to the U. S. S. "California."

SAN DIEGO, Cal., May 20.—Once more has this city come to the fore with an evidence of the skill of its workers in precious metals, and again the product of their handiwork has to do with the navy. THE CIRCULAR-WEEKLY has already described and illustrated the magnificent jewel casket and key which the citizens of San Diego presented to Rear Admiral Evans, and now it is able to present a description and illustration of an onyx punch set which is the gift of the people of the State of California to the new cruiser bearing the name of their commonwealth.

The service consists of 28 pieces, including the bowl, a tray upon which the bowl and goblets stand, 24 goblets, punch ladle and electric lamp. The bowl stands 15 inches high, and with its depth of nine inches and diameter of 20 inches it has a capacity of about eight gallons. A heavy gold band, one inch in width, is wound about the middle of the bowl, and upon it is inscribed the following: "Presented May 7, 1908, by friends of the U. S. S. *California*." Between the beginning and ending of this inscription is the State seal, and just preceding the "U. S. S." is another State seal. These seals stand one and three-quarter inches high and one and one-half inches wide, and are made of rose gold. The band itself is satin finished and the letters are polished, applied and raised.

The tray upon which the bowl and goblets stand is also of onyx, one and one-half inches in thickness and 24 inches square, with onyx feet. The goblets are each three and three-quarters inches high, with a circumference at the top of 10½ inches. They are one and three-quarters inches in depth, and weigh 14 ounces each. About the middle of the bowl of each goblet is a satin finish gold band, three-eighths of an inch wide, bearing the inscription, in heavy gold applied raised letters, "U. S. S. *California*," and the State seal in rose gold. The letters are one-quarter of an inch high and the seal seven-eighths of an inch square.

The ladle is 18 inches in length, with a bowl four by five inches, and the whole is made of 14-karat gold. The handle is ornamented with the State seal and a rear admiral's flag with a blue field and two white stars. The flag is done in enamel. In raised gold, upon the handle, appear the figures "1908."

The punch bowl is chiseled out of one block of onyx and weighs 115 pounds. It rings like a bell when lightly struck, and is beautifully marked with spots of green and bronze, with zigzag lines of blue. The goblets show a wonderful similarity in coloring, running from a faint pink to a rich shade of old gold.

There is a special appropriateness in the gift, for the onyx is the product of the factory of the New Pedrara Onyx Co., of San Diego, and the gold used is all native metal. In the set the *California* will have something unique in the line of presentations from the people of a State to a naval vessel, and it will be something of which Californians can well be proud.

To the Ernsting Co., San Diego, belongs the credit for designing and finishing this work of art, and for the two days on which it was on exhibition in the concern's windows there was an admiring crowd before the display. The presentation occurred at San Francisco, where the *California* went from here with the other vessels of the fleet. San Diegans are naturally elated to think that their city should be honored above all others in being chosen as the place where this tribute should be manufactured.

### Platinum, Gold and Silver.

**S**MALL quantities of platinum change the characteristics of gold in many respects. With a small percentage it is noticeably lighter than that of pure gold, and

always safer to fuse them with the oxyhydrogen flame.

The alloys of platinum and gold have a somewhat limited application.

#### PLATINUM SILVER.

An addition of platinum to silver makes it harder, but also more brittle, and changes the white color to gray. An alloy which contains only a very small percentage of platinum is noticeably darker in color than pure silver. Such alloys are prepared under the name of "platine au titre," containing between 17 and 35 per cent. of platinum.

#### IMITATION PLATINUM.

Copper, five parts; nickel, four parts; zinc, one and a half parts; antimony, one part; lead, one part; iron, one part; tin, one part.

### Silver Service of the Hotel Patten and Daughter of the Jeweler Who Supplied It.

**A**S noted in a recent issue of THE CIRCULAR-WEEKLY, the silverware furnished to the new Hotel Patten, Chattanooga, Tenn., was made by the R. Wallace & Sons Mfg. Co., and was supplied by



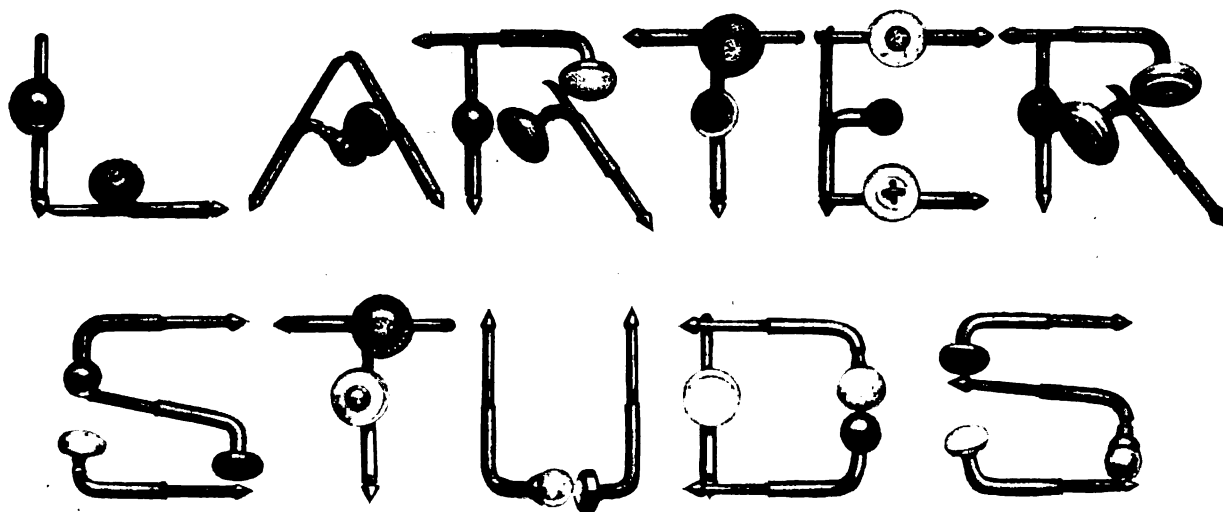
SILVER SERVICE OF HOTEL PATTEN AND DAUGHTER OF JEWELER WHO SUPPLIED IT.

the alloy is extremely elastic. Alloys containing more than 20 per cent. of platinum, however, almost entirely lose their elasticity. The melting point of the platinum is high and alloys containing 70 per cent. of platinum can be fused only in the flame of oxyhydrogen gas, like platinum itself.

Alloys with a smaller percentage of platinum can be prepared in furnaces, but sometimes require the strongest white heat. In order to avoid the chance of an imperfect alloy from too low a temperature, it is

the George W. Meyer Co., 822 Market St., Chattanooga. When the photograph of the service was made, the little daughter of W. A. Meyer was examining the service and got within the range of the camera, so the above picture was the result. This photograph obtained a great deal of prominence, owing to the fact that it was published in a recent issue of the *Chattanooga News*, together with an article upon the silver service and the firm which supplied it.





## HAMMERING AT FACTS.

If you have not purchased a line of Larter Shirt Studs for your stock, you have overlooked the most salable article of its kind in the jewelry market.

The Larter Shirt Stud is especially adapted for the coat shirt, soft bosom shirt, in fact, any style of shirt made, and all studs have stamped on the barrel of each our registered trade-mark, which is a guarantee that a new one will be given if an accident happens.

Prices are so attractive that no retail jeweler can afford to be without a line of these goods in his stock.

Made in 18K. gold, 14K. gold, 10K. gold and 14K. gold filled. These last two lines to be had from progressive jobbers.

## LARTER & SONS

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## REIGNING PARIS FASHIONS.

JEWELRY NOVELTIES SEEN IN FRANCE'S CAPITAL.

PARIS, May 15.—The Parisian jewelers are always endeavoring to put some novelty before the public, the prevalence of certain ideas originating with other trades often giving an impetus to their designs. Just now everything in lingerie neckwear is the rage, and not to be outdone certain Rue de la Paix jewelers have attempted to express lace and embroidery in precious stones. Diamonds, which are of course colorless, serve best their purpose. A reproduction of a lace *jabot* is an extreme novelty, the small diamonds of which this unique ornament was composed being so treated that the brooch gave the impression of pleatings, the stones being encrusted *a jour* upon a light invisible setting. The work was so deftly executed that the lightness of the lace meshes was admirably represented. The top was finished with a bow-knot. Another showed a cravat in diamonds, the ends being striped with emeralds and rubies simulating ribbon.

The Louis XV. bow-knot for the hair or corsage is never out of fashion, and this season the narrow ends are very long and straggling. An exquisite conceit was a horn of plenty in carved gold, filled with flowers made of gold and precious stones, while on each side of the cornucopia was poised a butterfly with folded wings in rubies and other colored gems. A splendid corsage ornament was a branch of oak leaves more than a foot long with a green and gold serpent twined about the trunk in the act of charming a bird in diamonds which fluttered above.

Enameled pine cones and leaves in white and brown picked out with topaz and amethysts is a favorite design.

Bracelets show great elaboration of workmanship, and to the great joy of the jeweler are still in favor because of the continuance of the popularity of the short or semi-long sleeve, which necessitates the ornamentation of the not always beautiful arm. Even when long sleeves are worn they are of some thin and transparent material such as tulle or lace, over which the bracelet is not out of place. The serpent remains a favorite, perhaps because its coils fill up the space between the hand and the elbow, and it may be adjusted on any part of the arm; when the glove is worn it holds it in place. A ram's head on a flexible link bracelet is stylish.

There are any number of bracelets consisting of tiny oblong plaques, one of dead gold showing a swallow in dark blue enamel on each plaque. Another was of white enamel with gold tracery, and it may be remarked that white enamel is very much used. Especially are the Spanish and Italian ladies addicted to the bracelet, and the other afternoon at the Ritz I noticed several whose arms were manacled with bracelets, both wide and narrow. A pretty fad is the wearing of from three to five very narrow bracelets on one arm. They consist of gold hoops with an edge of blue, green or red enamel, while between are embedded rows of pearls, diamonds or colored stones.

A fashion which obtains on the Continent is the wearing of bracelets by men; this is especially noticeable among the Germans

and Swedes, but of course they are of the heavy chain variety, solid and not easily broken. As it is impossible to wear a watch and chain with the trim officer's uniform, the military men substitute a watch bracelet for the sake of convenience. The automobilist is also inclined to the use of the watch bracelet, for when in motoring togs it is difficult to find one's timepiece. Although gold bracelets are employed for the purpose, many men prefer those of gun metal as being less conspicuous.

In Russia the bracelet rather than the engagement ring is exchanged between engaged couples, a miniature of the beloved object being set in the center. All over Europe the fashion of the bracelet as a masculine adornment is fast becoming popular.

The watch bracelet for ladies is less fashionable than it was, because of its being made very cheaply. Very ornate ones show colored enamel settings. Very small ones are in favor, and a favorite way of wearing them is dangling from the *sautoir* with other charms. The *sautoir* must match the decoration of the watch, and some of artistic workmanship consist of narrow links simulating an unbroken line of white, dark blue or emerald enamel with a delicate tracery in gold; others of black enamel were silver veined. A watch pendant from a chain of ruby enamel showed ivy leaves in green on a gold surface surrounding a gold-starred disk of translucent red enamel.

Necklaces and pendants are as fashionable as ever, and are worn beneath the high-necked *ruche* or the lace stock. As the fuchsia is one of the favorite flowers for Spring millinery, the goldsmiths have appropriated the idea, this graceful blossom taking the form of pendants, with sometimes the flower expressed in thick-set small rubies with diamond pistils. Sometimes the fuchsia is carved out of a piece of opal matrix and finished with ruby pistils and enameled green leaves. The plaques in front of necklaces are of beautifully tinted enamel, with upon the surface a device in scrolls of flowers.

As many as 15 rows of very small seed pearls formed a high dog collar, while in front was a couple of red clover blossoms in dusky red enamel with gold-veined petals, while on each side were four-leaved clovers in delicate sea green enamel gold, outlined and encrusted with very small diamonds. It was a striking ornament, most artistically executed.

At a well-known shop Byzantine forms and decorations were in favor. There were large irregular disks, crescents or plaques forming pendants and of translucent enamels deftly shaded, one of irregular shape showing the changeful coloring of mother-of-pearl framed in dull red gold elaborated with opals and moonstones. Many pendants were set with semi-precious stones, outlining and emphasizing the design. From two angles formed of chains depended a couple of big pear-shaped baroque pearls associated with two of olive.

A very showy necklace worn by the Princess Eulalie at the opera consisted of a diamond *riviere* with looped chains of smaller stones, while from them hung the great central ornament clasping them together and made of a single big emerald.

A tangle of similar chains depended upon the bust, and were fastened on the lace of the corsage. It was a remarkable and somewhat barbaric ornament in the taste of a Spanish princess.

The very light chain necklace in fine gold or silver is much liked; it is thrown over once and from it depends some rather inconspicuous but costly ornament, consisting of a pear-shaped pearl and one of opals. Aquamarine in an irregular-shaped heart, very large and diamond rimmed, makes a pretty and rather inexpensive pendant.

Tassels so fashionable on cloaks and gowns find their complement in jewels. For example, a necklace of small diamonds showed two tassels as long as the forefinger made of alternating strings of diamonds and emeralds pendant from the ends of the diamond cord, which was carelessly tied low down on the throat. Pearls threaded with tiny colored stones make pretty tassels.

Every woman wears a narrow cravat of satin or velvet, the ends weighted with tassels or pear-shaped drops or balls fashioned from baroque pearls or semi-precious stones. Plaques of gold often clamp the ribbon above.

While the gold chain-purse has undergone many developments, none is as grotesque as one in the shape of an elephant with a trunk of solid gold with tusks and proboscis. A howdah, gem-bedecked, ornaments the back and composes the clasp. The body of the beast is used for bills, while in the flexible legs and feet are stowed away gold coins. This bag might appeal probably to some semi-barbaric Indian printe. Very small heart-shaped gold purses and those of circular form, and no larger than a dollar, are used, the centers set with a semi-precious gem. The outer edge of these little purses are rimmed with small stones and clasped with a larger one of the same kind.

An exquisite example of fine enamel work shows a purse made of a butterfly with outstretched wings of pale blue and bronze spotted and veined with brown, the wings outlined with diamonds, while the glittering eyes are of rubies. Other coin purses are of netted silver forming pansies. Another is in the form of a swan in chain work, the head of repoussé silver with a fastening of brilliants.

COUNTESS DE MONTAIGU.

## The Early Home of Gem Cutting.

THE home of colored gem cutting was at Lisbon until the beginning of the 17th century, and the art, almost exclusively practiced by the Jews. The Jews brought this art to the west from Alexandria. The gem cutter's craft was carried to such a state of perfection that the work of the old Portuguese lapidaries is still famous. The Jews were, however, at this time expelled from the country and took their arts and crafts to other cities in which they settled.

E. F.

John H. Lott, Goshen, Ind., and Mrs. M. Sappe, Warsaw, were united in marriage about a week ago.

Jacob H. Greenberg, Sioux City, Ia., recently returned from a purchasing trip east, and is busy installing new fixtures in his store.



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## The Countries to Which We Exported Our Clocks, Watches and Jewelry in 1907.

WASHINGTON, D. C., May 21.—Our largest market for clocks was found in Great Britain, our exports amounting to \$332,484 as against \$334,020, in 1906. The second largest market was found in Canada, who had increased the value of her imports from \$254,825 in 1906 to \$300,563 last year, while the third market in importance was Australia, \$203,011, and New Zealand, \$54,661, or a total to British Australasia of \$258,672 as compared with \$190,313 in 1906.

Of the European countries aside from Great Britain the largest market is Germany, and her imports of American clocks during the past five years have more than trebled; in 1903 the value was \$9,595; 1904, \$10,542; 1905, \$13,116; 1906, \$29,268, and in 1907, \$30,849. Next comes Norway with an increase from \$8,867 to \$12,362 during the past two years. Portugal also shows an increase from \$7,204 to \$11,249. Other European countries showing an increase are Austria, \$100 to \$725; Azores, \$626 to \$1,567; Belgium, \$254 to \$379; Denmark, \$2,966 to \$3,322; France, \$754 to \$5,877; Italy, \$3,374 to \$4,697; Netherlands, \$210 to \$465; Russia, \$720 to \$2,223; Spain, \$96 to \$383, and Turkey, \$1,095 to \$1,288. The European countries showing decreased importations were Gibraltar, Greece, Malta, Sweden and Switzerland.

Of North American countries of course the Canadian imports stand first, and they are almost the only North American imports where there is an increase. The second largest market is found in Mexico, but there we find a value of only \$45,540 as against \$63,107 in the year previous. The Cuban imports, while still third in importance, show a decrease from \$34,999 to \$17,994. Of the Central American States Panama leads with \$4,374 as against \$6,405 last year, Costa Rica coming second with values reduced from \$2,127 to \$1,407.

The leading South American market is found in Brazil, whose imports of American clocks have increased from \$50,612 to \$60,049, and this takes the leading place from Argentina, who took \$51,102 worth in 1906 and only \$44,581 in 1907. Chile, the third market in importance, shows an increase from \$22,837 to \$23,605, while Uruguay, next on the list, shows a decrease from \$11,431 to \$10,395. The other countries showing an increasing market are Bolivia, \$86 to \$155; Colombia, \$3,281 to \$3,644; Ecuador, \$2,367 to \$3,397; British Guiana from \$888 to \$1,007.

The principal Asiatic market is in British India, the increase being from \$85,179 to \$102,743; next in importance is Japan, with an increase from \$40,639 to \$60,695; then China from \$20,160 to \$21,493, followed by Hong Kong from \$6,243 to \$16,797, Straits Settlements from \$3,856 to \$5,251. The other Asiatic markets are not very important.

The Philippine trade is steadily declining. In 1905 it was \$5,165; in 1906, \$4,837, and in 1907, \$2,214.

In Africa the principal market is still British South Africa, although the value of

the imports has been reduced from \$20,637 to \$14,318; British West Africa shows an increase from \$428 to \$1,073, and East Africa from \$701 to \$1,014. Other African markets are all small and unimportant.

It is interesting to note that out of a total of \$1,445,290 worth of clocks imported from the United States in 1907, \$1,025,623, or slightly more than 70 per cent. went to British Possessions.

Our largest market for watches is found in Canada, with a value of \$708,434 as against that of \$586,329 in 1906. The next most important market is Japan, with an increase from \$232,467 to \$352,470; third, Great Britain with \$291,502 as against \$182,860, and fourth, Germany with a jump from \$64,765 to \$120,818. This places Germany second among the European markets. Switzerland stands a very poor third with a value of \$3,933 as compared with \$2,572 in 1906, France following with an increase from \$1,849 to \$3,188.

Of the North American countries Canada was the leader, Mexico the next largest market stood a very poor second with a value reduced from \$14,253 to \$10,909, and Cuba third, with receipts reduced from \$12,579 to \$8,878. Panama is showing increases, the value last year being \$8,163 as compared with \$5,086 in 1906. The British West Indies also show values increased from \$4,979 to \$6,252.

In watches again Brazil has jumped from second to first of our South American markets with values increased from \$21,356 to \$36,533, while Chile now stands second with a value reduced from \$41,220 to \$28,910, and Argentina third with a reduction from \$26,318 to \$25,588. Other markets showing a reduced value are Colombia, \$1,899 to \$1,147; Ecuador, \$3,788 to \$3,240; British Guiana, \$927 to \$618; Peru from \$10,792 to \$2,914, and Venezuela from \$1,023 to \$275.

Most of the Asiatic markets show increased value. China has increased her receipt of American watches from \$8,920 to \$11,194; British India from \$12,247 to \$21,581; Japan, \$232,467 to \$352,470.

In the Oceanic markets Australia and New Zealand show a value of \$51,297 as against that of \$23,629 in 1906, while the African market shows no very marked changes.

Of the total export value last year for American watches of \$1,723,982, it appears that \$1,088,497 or 63 per cent. was shipped to British countries.

Our exports of table cutlery increased from \$63,683 in 1906 to \$74,999 last year. The principal market was found in Canada with a receipt of \$28,031 worth, the United Kingdom standing second, with \$9,491, Cuba third, \$8,134, and Brazil next with \$7,737.

Our leading market for ivory is Great Britain, which last year imported \$34,935 as compared with \$23,664 for the preceding year. Mexico increased her receipts from \$3,239 to \$4,611; Canada from \$1,270 to \$3,272; Hong Kong from \$1,055 to \$4,675, and Japan from \$300 to \$1,000.

Only two countries were open as markets for jewelers' ashes and sweepings—Germany \$90,955 and the United Kingdom, \$233,148, a total of \$324,103 as against \$88,958 in 1906.

More than 50 per cent. of our exports of jewelry are shipped to Canada, which received \$836,852 out of a total of \$1,287,111, and an increase from \$658,142 for 1906. The second market of importance is the United Kingdom, with an increase from \$70,445 to \$96,241, and the third, Mexico, with increase from \$66,687 to \$77,384. Other markets showing a marked increase are:

	1906.	1907.
Austria-Hungary .....	\$140	\$510
Azores .....	47	190
Belgium .....	152	2,648
France .....	26,510	88,169
Germany .....	26,498	32,730
Panama .....	1,450	6,937
Argentina .....	4,536	28,116
Ecuador .....	12,390	13,970
Peru .....	8,780	8,217

The countries showing the most marked decreases are:

	1906.	1907.
Italy .....	\$30,989	\$21,689
Spain .....	2,862	1,015
British Honduras.....	1,269	148
Guatemala .....	561	169
Nicaragua .....	1,608	719
Cuba .....	53,699	44,994
Dutch West Indies.....	2,012	1,968
Chile .....	12,148	7,846
Dutch Guiana.....	841	20
Uruguay .....	5,217	4,506
Venezuela .....	8,802	1,154
China .....	4,844	2,199
British India.....	10,555	1,644
British East Indies.....	600	.....
Hong Kong.....	3,127	1,988
Australasia .....	12,680	5,819
Philippine Islands.....	8,905	1,627

The most important market for the manufacture of gold and silver was Canada, with a value of \$378,231 as against \$321,350. The United Kingdom stood second with a value reduced from \$220,650 to \$193,238; Mexico stood third, with a value of \$59,499 as against \$45,676, and Italy fourth, with a large increase from \$11,400 to \$51,400.

Two important factors stand out from the above brief resume of the work of last year. First the steadily increasing markets found in Canada and Brazil, and next, the large preponderance of demand for American goods in the English-speaking countries of the world.

Instructions have gone out from the Treasury Department to all customs officials revoking instructions sent out in May, 1905, by which they were instructed to make advisory appraisements of all precious stones entered for immediate transportation to other ports; the practice will be discontinued at all customs ports of the United States.

In the Court of Chancery, May 12, exceptions were dismissed in the case of the Trenton Trust & Safe Deposit Co. against the Trenton Watch Co. Chancellor Pitney also confirmed the sale of the plant to Russell Lord Tarbox, of New York, for \$50,000. The exceptions were filed under a separate suit instituted by the Trenton Trust & Safe Deposit Co. for the foreclosure of a mortgage on the plant by Mrs. Olivia G. Moses, of this city; Isham Henderson, George McM. Godley and William C. Biddle, of New York.



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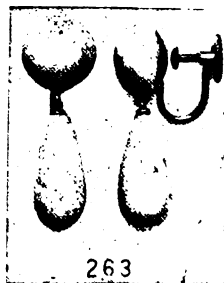
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## OPTOMETRY LAW IN EFFECT IN NEW YORK.

Governor Hughes Signs Willcox Bill Passed by Last Session of the New York Legislature—  
Full Text of the New Law.

ALBANY, N. Y., May 21.—Governor Hughes to-day signed Senator Willcox's bill defining optometry and regulating its practice through a State licensing board to be appointed by the regents. Governor Hughes wrote the following memorandum: "Approved.

"This bill provides for the regulation of the practice of optometry as therein defined.

"The Legislature last year passed a measure for the same purpose, which was disapproved upon the ground that it failed to provide for adequate supervision by the Board of Regents in accordance with the policy of the State. The defects then pointed out have been remedied in the present bill. Objections have been urged to giving legal recognition to the practice in question, but the fact remains that the practice exists and will continue, and unquestionably it forms a proper subject for regulation."

"(Signed) CHAS. E. HUGHES."

The bill reads:

AN ACT TO AMEND THE PUBLIC HEALTH LAW BY  
DEFINING OPTOMETRY AND REGULATING THE  
PRACTICE THEREOF.

The people of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Chapter 661 of the laws of 1893, entitled "An act in relation to the public health, constituting Chapter 25 of the general laws," is hereby amended by inserting a new article to be Article 18 thereof, and to read as follows:

### ARTICLE XIII.—OPTOMETRY.

Sec. 209-a. Definition; application of article.  
Sec. 209-b. State Board of Examiners.  
Sec. 209-c. Powers of board.  
Sec. 209-d. Examinations; certificates for practitioners.  
Sec. 209-e. Certificate to be recorded and displayed.  
Sec. 209-f. Fees.  
Sec. 209-g. Revocation of certificate.  
Sec. 209-h. Violations of article.  
Sec. 209-i. Construction of article.  
Sec. 209-a. Definition Application of Article.—The practice of optometry is defined to be the employment of any means, other than the use of drugs, for the measurement of the powers of vision and the adaptation of lenses for the aid thereof.

Sec. 209-b. State Board of Examiners.—The State Board of Regents is hereby authorized and directed on or before July 1, 1908, to appoint a Board of Examiners in Optometry. Such Board of Examiners shall consist of five persons, who shall possess sufficient knowledge of theoretical and practical optics to practice optometry, and who shall have been residents of this State actually engaged in the practice of optometry for at least five years.

The term of each member of said Board shall be three years, or until his successor is appointed, and vacancies shall be filled for the unexpired term only, but in the original appointment of the members of the Board two shall be appointed for the term of one year, two for two years and one for three years from July 1, 1908.

Sec. 209-c. Powers of Board.—Said Board of Examiners shall, subject to the approval of the Regents, make such rules and regulations not inconsistent with the law, as may be necessary for the proper performance of its duties; any member of the Board may, upon being duly designated by the Board, or a majority thereof, administer oaths or take testimony concerning any matter within the jurisdiction of the Board.

Sec. 209-d. Examinations; Certificates for Practitioners.—Every person desiring to commence or to continue the practice of optometry after Jan. 1, 1909, except as hereinafter provided, upon presentation of satisfactory evidence, verified by oath, that he is more than 21 years of age, of good moral character, has a preliminary education

equivalent to at least two years in a registered high school, and has also studied at least three years in a registered optometrist's office, or has graduated from a school of optometry, maintaining a standard satisfactory to said Board of Regents, shall take an examination before said Board of Examiners to determine his qualifications therefor. Every candidate successfully passing such examination shall be registered by said Board of Regents as possessing the qualifications required by this article, and shall receive from said Board of Regents a certificate thereof; but any person who shall submit to said Board of Examiners satisfactory proof as to his character, competency and qualifications, and that he has been continuously engaged in the practice of optometry in this State for more than two years next prior to the passage of this article, may upon the recommendation of said Board of Examiners receive from the Board of Regents a certificate of exemption from such examination, which certificate shall be registered and entitle him to practice optometry under this article. Every person entitled to a certificate of exemption as herein provided must make application therefor and present the evidence to entitle him thereto, on or before Jan. 1, 1909, or he shall be deemed to have waived his right to such certificate. Before any certificate is issued it shall be numbered and recorded in a book kept in the Regent's office, and its number shall be noted upon the certificate. A photograph of the person registered shall be filed with the record and a duplicate thereof affixed to the certificate. In all legal proceedings the record and photograph so kept in the Regent's office or certified copies thereof shall be prima facie evidence of the facts therein stated.

Sec. 209-e. Certificate to Be Recorded and Displayed.—Every person to whom a certificate of either registration or exemption shall be issued shall immediately cause the same to be recorded in the clerk's office in the county of his residence, and also in the clerk's office of each other county wherein he shall then practice or thereafter commence the practice of optometry; every person practicing optometry must also display his certificate of registration or exemption in a conspicuous place in the principal office wherein he practices optometry and, whenever required, exhibit such certificate to said Board of Examiners or its authorized representatives. And whenever practicing said profession of optometry outside of, or away from, said office or place of business, he shall deliver to each customer or person so fitted with glasses, a bill of purchase, which shall contain his signature, home post office address, and the number of his certificate of registration or exemption, together with a specification of the lenses furnished and the price charged therefor.

Sec. 209-f. Fees.—The fee for such examination shall be \$15; for a certificate of registration, \$10, and for a certificate of exemption, \$5, to be paid to the Board of Regents and constitute a fund for expenses made necessary by this article. Such fees shall be paid into the State treasury, and the legislature shall annually appropriate therefrom for act. The fee to be paid to the county clerk for pay all proper expenses incurred pursuant to this the education department an amount sufficient to recording a certificate shall be 50 cents.

Sec. 209-g. Revocation of Certificate.—The Board of Regents shall have power to revoke any certificate of registration or exemption granted by it under this act, if the holder of which is guilty of any fraud or deceit in his practice, has been convicted of crime, or is an habitual drunkard, or grossly incompetent to practice optometry. Proceedings for revocation of a certificate or the annulment of registration shall be begun by filing a written charge or charges against the accused. These charges may be preferred by any person or corporation, or the Regents may on their own motion direct the executive officer of the Board of Regents to prefer said charges. Said charges shall be filed with the executive officer of the Board of Regents, and a copy thereof filed with the secretary of the Board of Optometry Examiners. The Board of Optometry Examiners, when charges are preferred, shall designate three of their number as a committee to hear and determine said charges. A time and place for the hearing of said charges shall be fixed by said committee as soon as convenient, and a copy of the charges, together with a notice of the time and

place when they will be heard and determined, shall be served upon the accused or his counsel, at least 10 days before the date actually fixed for said hearing. Where personal service or service upon counsel cannot be effected, and such fact is certified on oath by any person duly authorized to make legal service, the Regents shall cause to be published for at least seven times, for at least 20 days prior to the hearing, in two daily papers in the county in which the optometrist was last known to practice, a notice to the effect that at a definite time and place a hearing will be had for the purpose of hearing charges against the optometrist upon an application to revoke his certificate. At said hearing the accused shall have the right to cross-examine the witnesses against him and to produce witnesses in his defense, and to appear personally or by counsel. The said committee shall make a written report of its findings and recommendations, to be signed by all its members, and the same shall be forthwith transmitted to the executive office of the Board of Regents. If the said committee shall unanimously find that said charges, or any of them, are maintained, and shall unanimously recommend that the certificate of the accused be revoked or his registration be annulled, the Regents may thereupon in their discretion, revoke said certificate or annul said registration, or do both. If the Regents shall annul such registration, they shall forthwith transmit to the clerk of the county or counties in which said accused is registered as an optometrist, a certificate under their seal certifying that such registration has been annulled, and said clerk shall, upon receipt of said certificate, file the same and forthwith mark said registration "Annulled." Any person who shall practice optometry after his registration has been marked "Annulled" shall be deemed to have practiced optometry without registration. Where the certificate of any person has been revoked, or his registration has been annulled as herein provided, the Regents may, after the expiration of one year, entertain an application for a new certificate, in like manner as original applications for certificates are entertained; and upon such new application they may in their discretion exempt the applicant from the necessity of undergoing any examination.

Sec. 209-h. Violations of Articles.—No person not a holder of a certificate of registration or exemption duly issued to him and recorded as above provided shall after Jan. 1, 1909, practice optometry within this State. No person shall falsely personate a registered optometrist of a like or different name, nor buy, sell, or fraudulently obtain a certificate of registration or exemption issued to another. Practicing or offering to practice optometry, or the public representation of being qualified to practice the same by any person not authorized to practice optometry, shall be sufficient evidence of a violation of this article. Any violations of the provisions of this article shall be a misdemeanor, and courts of special sessions shall have jurisdiction of all such violations.

Sec. 209-i. Construction of Article.—Nothing in this act shall be construed to apply to duly licensed physicians authorized to practice medicine under the laws of the State of New York, nor to persons who neither practice nor profess to practice optometry, who sell spectacles, eyeglasses or lenses either on prescription from such physicians or from such duly qualified optometrists, or as merchandise from permanently located and established places of business.

Sec. 2. Article 18 of the public health law renumbered as such article by Chapter 293 of the laws of 1903, is hereby renumbered as Article 14 of said law.

Sec. 3. This act shall take effect immediately.

A dinner was given Friday evening, May 22, by Alex. Martin at the Beaux Arts, Sixth Ave. and 40th St., New York, in the celebration of the signing of of the New York Optometry law by Gov. Hughes. Covers were laid for 10, those present including men who had been prominent in the long struggle that preceded the enactment of the law, together with the representatives of the optical press. Those present besides the host were A. Jay Cross, J. J. MacKeown, W. S. Georgan, P. A. Dilworth, E. Le Roy Ryer, Albert Cohen, F. B. Marchant, R. M. Lockwood and F. A. McGill.



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### Interesting Features of the Annual Meeting of the Jewelers of North Carolina.

RALEIGH, N. C., May 20.—The third annual meeting of the North Carolina Retail Jewelers' Association, which, as reported in the current issue of *THE JEWELERS' CIRCULAR—WEEKLY*, took place in the Chamber of Commerce, May 14, will long be remembered by the jewelers as well as the other merchants of this city, owing to the many successful and interesting features which marked the gathering. Before adjourning the jewelers elected their officers as follows: President, R. C. Bernau; vice-president, Fred W. Mahler; secretary and treasurer, Frank M. Jolly. These officers, with William Frazier and J. T. Burk, were designated to act as the executive committee of the organization. The delegates to the national convention elected are J. T. Burk, N. D. Wells, R. C. Bernau and B. F. Jolly.

Among the many resolutions passed at the evening session were those disapproving of any changes in the way of gold filled watch cases are now being stamped; condemning certain practices of watch factories in making one grade of movement for jewelers and nameless movements for catalogue houses; recommending that certain watch companies sell their watches through selling agents and watchmakers only; favoring a uniform stamping law, providing that nothing less than 10-karat gold be permitted to bear the words solid gold, and extending a vote of thanks to the Chamber of Commerce and the Merchants' Association as well as the Raleigh jewelers for the reception and entertainment tendered to the jewelers. The report of the committee on the question of adopting a certain journal as an official organ was tabled.

One of the most interesting social features of the meeting was the dinner, which took the shape of a barbecue given at Mahler's vineyard, a couple of miles from the city, and owned by the jewelers of that name. The pig which formed the principal element of the meal had been cooked for many hours in the woods nearby, and was served in a pavilion wherein about 40 of the members gathered. Many of the jewelers had never before participated in a barbecue, and Fred A. Olds, who is Secretary of the Commerce, when called upon by Major Johnson, the toastmaster, explained in the course of his address that the barbecue (that is, the real thing of that name) is to be had nowhere except in about 14 counties in North Carolina, and fortunately Wake was one of them. He said it was a return to primitive mode of cooking, primitive appetite and digestion and was a good thing to indulge in once in a while. His remarks in this regard as well as his statements as to the value of the barbecue as a drawing card and his tribute to the retail jewelers of the city were thoroughly indorsed and appreciated.

At the opening of the meeting President Bernau delivered a very able address in which he took up the reasons for the existence of the organization, showed what it was intended to accomplish, what it had accomplished and gave specific instances of the reforms that had been made simply because this and other organizations had been formed. He concluded by explaining the

good done by meetings which brought the jewelers together as fellow merchants, and then explained the desire of the organization to lift the craft above all other lines of business, because there was no business in which reliability, honesty and integrity was more important than in the jewelry trade, both as far as the merchant himself was concerned and the character of the work which did for his customers.

Among those who participated in the proceedings were: T. W. Blake, Fred H. Mahler, B. R. Jolly, Frank M. Jolly, Robert W. Wynne, Raleigh; T. D. Blackwood, Clayton; C. D. Hawley, Franklinton; J. T. Burke, Wilmington; C. F. Neese, Burlington; R. C. Bernau, Greensboro; A. L. Wilcox, W. H. Jones and S. M. Snider, Durham; N. D. Wells, Southern Pines; W. M. Green, Chalybeate Springs; R. G. Stone and C. E. Patrick, Lauringburg, and W. H. Leonard, Salisbury.

Among the visitors were: Charles D. Rood, Lancaster, Pa.; Mayor Johnson, Fred A. Olds, secretary of the Chamber of Commerce; C. S. Case, Southern Pines; C. S. Misscally and Mr. King, of the James Allan Jewelry Co., Charleston, S. C., and C. S. Gowdy, of the Western Union Times Service, Richmond, Va.

### The Forthcoming Convention of the American National Retail Jewelers' Association.

HASTINGS, Minn., May 21.—When asked about the programme for the coming convention of the American National Retail Jewelers' Association, to be held Aug. 4-7, I. M. Radabaugh, of this city, secretary of the association, said it was impossible to give the exact programme at present, but it could be announced that a number of important speakers had been arranged for. Among these speakers will be Congressman Edward B. Vreeland, who will talk on "Legislation That Affects the Jewelry Trade"; A. L. Sackett, of the Buck Silver Plate Co., on "Retail Organization and Its Benefits to the Manufacturer"; Mr. Duncan, of the Waltham Watch Co., who will give an illustrated lecture on watch construction; J. Rowland Stebbins, on "Salesmanship," etc. A number of other speakers are still to be selected, though it is the purpose of the officers of the national association, this year, to reserve ample time for the discussion of popular topics rather than crowd the programme with too many speeches at the expense of such discussion as will prove valuable to the members. The Cincinnati association, he said, had notified the officers that the local committee is planning trips to a number of different and interesting spots around Cincinnati, and it is safe to say that the entertainment of the members will be well looked after in every way.

The exhibition will be a notable feature of the convention, and this year will be on the same floor as the hall in which the members will meet. The convention, exhibition and headquarters of the association will all be at the Hotel Sinton, one of the finest hotels of the east, where a number of the members will probably also stop. Everything, said Mr. Radabaugh, points to a successful convention and a good attendance.

Speaking generally of the work of the

organization, Mr. Radabaugh said that the State associations are putting forth every effort to get new members and are meeting with much success. New members to the national organization are being added by the score, and it is expected that by the time the next annual meeting of the organization will be held it will be larger and stronger than even the most optimistic had anticipated. Among other work done by the national association, he said, was the forming of the new State association in Illinois, the reorganization of the South Dakota organization and the formation of the Virginia association at Richmond, June 18.

### Man Who Robbed Pittsburg Jewelers Last Winter Arrested and Held for Trial.

PITTSBURG, Pa., May 22.—Roman F. Krause, alias Robert Kent, probably the chief actor in a number of burglaries committed in the downtown section of this city last Winter, who admits that he robbed the store of Sol. Cerf & Co., 947 Liberty Ave., was arrested Wednesday, and has been held for court to answer the charge. The indications are that he will get a long term.

Krause stole about \$1,000 worth of goods at the Cerf store, cleaning out all of the show cases. Nothing was said about the robbery at the time, in the hope that the thief could be captured, as he has been after a long hunt. The stolen goods, however, have not been recovered. Krause gained access to the Cerf establishment by climbing up to the roof in the alley, and then cut through the skylight and fastening a rope to the frame, lowered himself into the store. The place is protected by the Holmes electric system, and when Krause cut through the skylight the signal was set off in the main office of the company and a watchman immediately responded, but the burglar remained hidden until the officer went away, and the next morning it was discovered that the store had been robbed.

Krause is suspected of having robbed a half dozen establishments in the downtown section, although the Cerf robbery is the only one he will admit committing. Detectives Morgan and McGowan have chased Krause all over the country, and finally got track of him in Chicago, and went there and brought him back to this city. Captain McGough, of the local detective bureau, believes this man also operated in Bridgeport, Conn.

William Mason, a former confederate of the man now in jail, appeared as a witness against Krause at a temporary hearing held before Magistrate Brady. After the hearing Krause said that he felt sore because the boy who "peached" on him had traveled with him for 12 years. He said he had risked his life for Mason. Mason said most of the loot Krause had stolen had been pawned.

The jewelry store of John Fuhrman, 95 N. Pearl St., Albany, N. Y., was entered early last week by thieves, who forced the rear door leading into an alley and got away with 31 plated bracelets and some other cheap jewelry. On John Ryan, who was later arrested by the police, was found a number of the missing bracelets, and he was locked up for examination.



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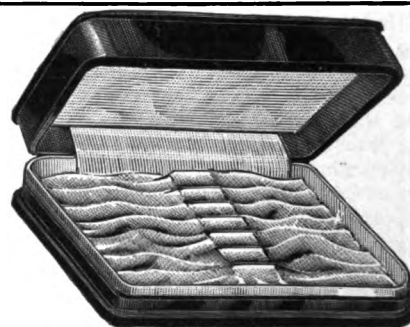
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**Interesting Work in Jewelry by Students of the Pratt Institute, Brooklyn, to be on Exhibition June 4 to 6.**

The work of all departments of Pratt Institute, Brooklyn, N. Y., will be on exhibition on Thursday, June 4, from 2 P. M. to 10 P. M.; Friday, June 5, from 10 A. M. to 10 P. M., and Saturday, June 6, from 10 P. M. to 6 P. M. The exhibition will comprise the work of the department of fine and applied arts, the department of science and technology, department of domestic science, department of domestic arts, department of libraries and department of kindergartens.

The entire enrollment of Pratt Institute in day and evening classes is nearly 4,000 students, men and women. Of this number about 1,700 are men and 1,900 are women. In addition, a large number of children attend the Saturday classes. The work on exhibition will be shown in eight buildings. The department of fine and applied arts has an enrollment of nearly 1,000 students. These students come from all parts of the country. The work of this department will be exhibited in 25 studios and will consist of all kinds of free hand and instrumental drawing, life drawing and painting, general applied design, interior decoration, stained glass, furniture and furniture design, architectural design, architectural construction, manual training in all of its phases, and work in jewelry, hammered metal and enameling.

The course in jewelry and metal chasing has met with very great success. The regular course covers three years, requiring the full time of the student from nine until 4.30 daily. All work is designed and modeled in wax, cast in plaster and then wrought in copper, silver or gold. In the work in jewelry, silver is used from the first, students making rings with various stone settings, scarf pins, pendants, chains, bracelets, buttons, buckles, brooches, etc., the work being plain, decorated, chased or set with stones.

In hammered metal work students make their own tools, and produce shallow and deep objects in copper and silver, including trays, bowls, spoons and the like, with decorative designs and repoussé chasing. Parts of objects such as handles and supports are also cast, chased and applied as needed in the design. Instruction is also given in enameling on copper, silver and gold.

At the exhibition a great many specimens of jewelry and silverware will be shown by the students. A great deal of stress is placed upon the matter of execution, and all students are required to do the work in a thoroughly workmanlike manner.

The course in jewelry, metal chasing, enameling, etc., is generally under the supervision of Walter Scott Perry, the director of the department of fine and applied arts, but immediately in charge of Carl F. Hamann, an expert jeweler as well as an artist of training, who directs the work of the art metal classes and teaches designing, modeling, jewelry, enameling, etc.; and Rudolph Hoffritz, who is the instructor in chasing, repoussé and hammered metal work in the evening classes.

A visit to the institute and an examination of the work done by the students will prove interesting and instructive to dealers

in artistic jewelry as well as manufacturers who are interested in the development of the artistic side of their craft.

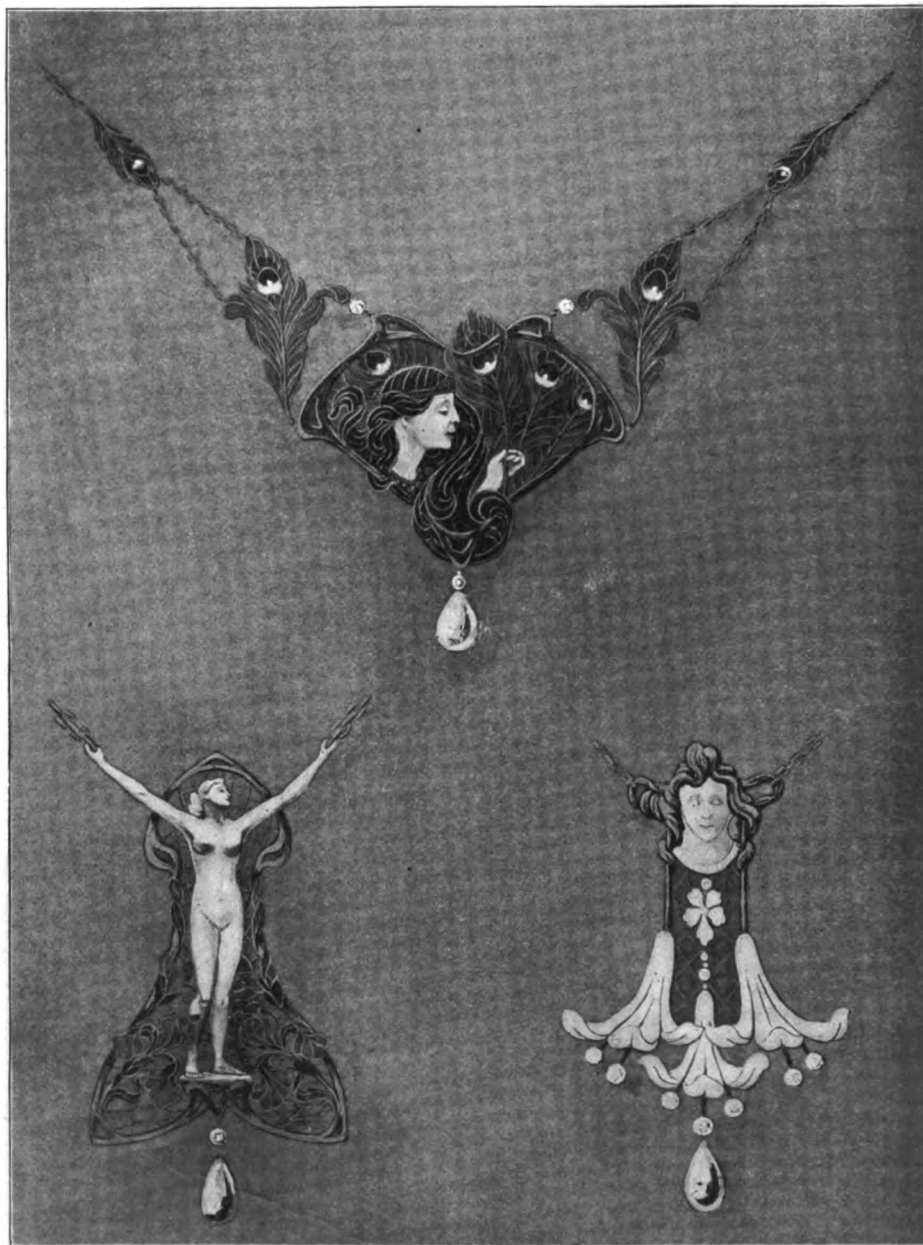
**Jewelry Designing by Students of the Cooper Union, New York.**

The course in jewelry designing at Cooper Union, New York, affords an excellent opportunity for young men to obtain a practical and valuable training which will be of great value to them if they enter the

May 15. The full course is three years.

The designs reproduced herewith show some of the work which is being done by pupils at the school. Each pupil is urged to do work along original lines. It is the idea of the course to develop the ability of the student in original work and create an artistic taste.

THE CIRCULAR-WEEKLY has offered a prize of five dollars to the student who produces the most artistic jewelry design



JEWELRY DESIGNS BY FRED. E. BAUER WHICH

WON THE CIRCULAR-WEEKLY'S PRIZE.

jewelry field either as working jewelers or as manufacturers.

The class meets three nights a week at 7.30 P. M. for two hours' work. The work begins with easy geometrical designs, and as the pupil advances the designs become more complicated. Original work on the part of the pupils is the aim of the instructor, Edward Ehrle, and the pupils are given every encouragement to that end.

The school year begins the second Monday after Sept. 15 and ends about

each year. Fred. E. Bauer won the prize with the designs herewith illustrated.

Dr. Theodore E. Roosevelt, Cotabato, Moro, P. I., is endeavoring to get some trace of a watch containing a Waltham 23-jewel movement which was stolen from him some time ago. The case number is 1,312,558 and the number of the movement, which is 16-size, is 11,004,079. Any jeweler who may come across this movement is requested to write to Dr. Roosevelt direct.



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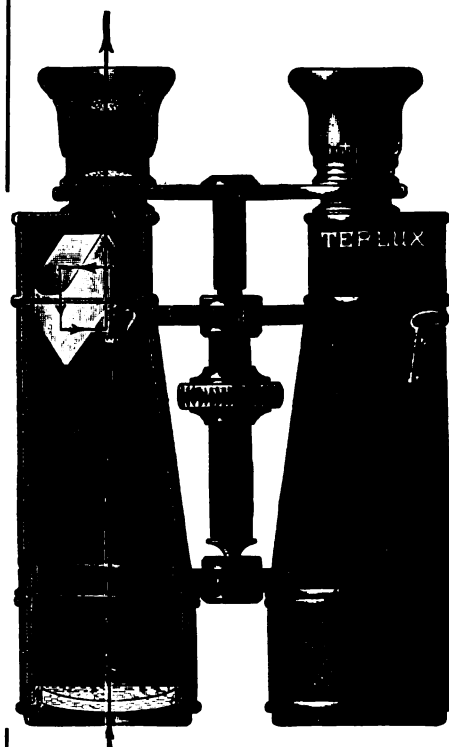
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### Poor Showing Made by American Manufacturers of Clocks, Watches and Jewelry In the Philippine Trade.

WASHINGTON, D. C., May 25.—The latest returns from the Philippine Islands show that during the past calendar year there is an increased growth, both in import and export values. Exclusive of the free importations for the railroads and those of gold and silver, the value of the imports last year was \$30,453,810, as compared with \$26,403,768 in 1906, and even an increase of more than \$400,000 over the hitherto banner year of 1905. The export trade is also increasing, amounting to \$33,097,867 as against \$32,642,892 in 1906, leaving a balance of trade in favor of the islands of \$2,644,057.

While general import conditions are highly favorable, this is not true in connection with the clock and watch, jewelry or gold and silver importations. The clock importations in 1905 were valued at \$14,187, in 1906 at \$13,149 and in 1907 at \$11,155. During 1905 and 1906 we led in this line of goods, but last year we allowed both Germany and Japan to get ahead of us, the former with a value increased from \$2,882 to \$3,518, and the latter with a reduction from \$3,543 to \$2,452. We stand third with steadily decreasing values; in 1905 our share of the trade was valued at \$4,785, in 1906 at \$4,076 and in 1907 at \$2,270.

The only other important factor in that business is France, whose share stands about the same thing. In 1905 it was valued at \$2,015, in 1906 at \$1,902, and in 1907 at \$2,020. The other contributors to that market were: United Kingdom, \$60; Spain, \$5; Italy, \$1; Austria, \$617; Belgium, \$29; Switzerland, \$13; China, \$122, and the British East Indies, \$48.

The total value of the importation of watches last year was \$26,614, as compared with \$56,760 in 1906 and \$81,413 in 1905. In this loss of trade the following countries share:

	1906.	1907.
United States.....	\$18,839	\$7,265
France.....	19,670	13,615
Switzerland.....	17,145	3,619
China.....	106	.....
Hong Kong.....	172	10
British East Indies.....	113	1

The only countries showing an increase are the United Kingdom, from \$77 to \$99; Germany, from \$97 to \$773; Italy, from \$595 to \$1,089, and Japan, from \$42 to \$138.

The trade in jewelry is steadily diminishing. In 1905 it was \$202,674, in 1906 it was reduced to \$91,324 and last year only amounted to \$28,928. The leading element in this trade has always been the inexpensive articles contributed by French manufacturers, but they stood last year with a value of only \$16,406, as compared with \$44,820 in 1906 and \$135,509 in 1905.

We now stand second with a value reduced from \$18,348 to \$5,944, while Germany, heretofore always second, now shows a value of only \$1,988, as against \$24,349 last year, and is exceeded by Hong Kong, showing an increase from \$263 to \$2,143. Spain has also suffered a reduction from \$863 to \$84, while Austria, Belgium and Switzerland have disappeared entirely from the market. Japan shows a decrease from \$1,328 to \$479 and China, from \$812 to \$784.

Of all other manufactures of gold and

silver there was a reduction from \$33,545 in 1906 to \$26,186 last year. In this field again France shows a decreasing market; in 1906 she led with a value of \$16,804, this year she stands second to the United States and her value has been reduced from \$16,804 to \$5,680; on the other hand, the United States has increased her share steadily; in 1905 she only contributed \$5,615, in 1906 \$8,718 and in 1907 \$12,755. Japan stands third in this market with a value decreased from \$3,215 to \$2,601. Countries showing an increased trade beside the United States are: United Kingdom, from \$305 to \$1,254; Spain, \$25 to \$134; China, \$814 to \$1,804, and the British East Indies, \$391 to \$442. New contributors, although to a limited extent, are Italy and Austria-Hungary.

The import trade on plated ware has recovered from its slight depression of 1906 when it was \$28,897 as compared with \$29,057; last year it increased to \$50,424. As usual, the United States was the leading market with a value increased from \$11,162 to \$17,779, but she will have to keep a sharp lookout if she continues to hold the lead, as France is running a close second, with a value increase from \$9,850 to \$17,388. Germany stands third with \$9,433 as against \$3,352 in 1906, while Japan comes fourth with an increase from \$1,396 to \$2,487, and the United Kingdom also shows a slight increase from \$1,138 to \$1,255. Other contributors to this market are: Spain, \$782; Italy, \$232; Austria, \$202; Belgium \$22, Switzerland, \$38; China, \$453; Hong Kong, \$40; British East Indies, \$306, and Australia, \$7.

Among the exports reported for the year are mother-of-pearl, \$83,814 as against \$70,429 in 1906; tortoise shell, an increase from \$12,967 in 1905 to \$17,941 in 1906 and still further to \$20,788 in 1907. None of this material is sent direct to the United States; practically all of both articles are shipped to the British East Indies first.

### Two Springfield, Ill., Jewelry Houses Among Victims of Swindler Who Offered Worthless Checks.

SPRINGFIELD, Ill., May 22.—John C. Pierik and Lochman Bros. have been victims of a bogus check swindler, who secured considerable money from Springfield business men earlier in the week. At both jewelry stores he ordered cut glass, asked it to be laid aside for him and he would call later. He called in both instances and gave checks signed by a well-known business man of Springfield. The checks were accepted and change was given him in both places, so that each store loses about \$10.

The cut glass was to be delivered, and was not sent from the store after the checks were found to be worthless.

The man had escaped, leaving no clue as to his identity or whereabouts.

James Claxton, a negro, was arrested recently in Dayton, O., accused by J. C. Martin, of that place, of stealing 46 clocks and a lot of other merchandise.

The Teague Jewelry Co., Teague, Tex., was recently incorporated with a capital stock of \$3,000. The incorporators were: D. M. Cave, James Allan, Jr., and J. K. Constantine.

### Death of L. L. Boyle.

CHICAGO, May 23.—L. L. Boyle, the western representative of the *Keystone* in Chicago since 1893, and widely known and liked in the jewelry trade, died here May 9. The body was removed to Trenton, Mo., where the burial took place on May 22.

Mr. Boyle was born at New Bethlehem, Pa., on Feb. 1, 1853. His father, the Rev. John T. Boyle, was a prominent Methodist preacher in those days, and when young Boyle was seven years old the family moved to St. Joseph, Mo.

Mr. Boyle's first venture in the newspaper business was in 1876, as proprietor and editor of the *Saturday Chronicle*, of St. Joseph. Two years later he ran the paper as a daily. After a few years he retired from the newspaper business and connected himself with the wholesale house of Baldwin & Co., in St. Joseph. He remained with this house for a number of years, covering west and southwest territory as salesman.

In 1893 he became western representative of the *Keystone*, and remained with this paper continuously until his health forbade further work. He is survived by a widow and one daughter and a brother and a sister, besides his mother, who is now 86 years of age.

In November of last year Mr. Boyle felt the necessity of a western trip, and went to California in an endeavor to regain his health. Unfortunately he returned to Chicago during the wet, chilly weather of April, which perhaps is the immediate cause of his death. He was a man of unblemished reputation and his loss is deeply felt among the trade here.

### Tragic Death of Emil F. Kvasnicka.

CHICAGO, May 25.—Emil F. Kvasnicka, a well-known jeweler at 603 Blue Island Ave., died, Friday, May 22, at his country home near North Judson, Ind. He was shot at 10 o'clock at night on May 21 while in his barnyard, after his return with his family from an entertainment in North Judson. Mr. Kvasnicka had recently acquired his farm at North Judson, and in the early part of the week he had run out to look things over. A disagreement occurred with his farm hand, Albert Roubick, and he discharged him. Suspicion therefore pointed to Roubick as the man who committed the deed, and he was arrested by Deputy Marshal Henry Kuester.

On the return from the entertainment on Thursday evening, Mrs. Kvasnicka went into the house and soon after heard the shot, and a few minutes later Kvasnicka staggered into the house crying, "My God! Albert Roubick has shot me."

When Roubick was arrested he seemed amazed at the charge and made a strong denial.

Mr. Kvasnicka was well known on the west side and had acquired a competence estimated at \$30,000 to \$50,000. He was 37 years old, married and had three children. He was prominent in Bohemian societies and charities.

Henry E. Volkman, Kankakee, Ill., has admitted his son into the business, and the firm style is now Henry E. Volkman & Son.



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## Reich Identified as the "Short Change" Man.

**Jewelers in Many Cities Recognize "Flimflammer" Under Arrest at Syracuse as the Man Who Swindled Them Out of Jewelry by His Clever Tricks—Some of the Stolen Jewelry Recovered in Buffalo Police of Many Places Want This Crook.**

SYRACUSE, N. Y., May 21.—The arrest of Samuel K. Reich, alias "Dr. R. Reich," alias "Grossman," etc., who is in jail in this city on the charge of swindling Adolph Roth out of about \$750 worth of diamonds by means of a "short change flimflam" game, as told in the last issue of THE CIRCULAR-WEEKLY, is evidently causing great satisfaction to jewelers in all parts of the country, if the information which is being sent to Chief of Police Cadin here is correct. After Reich had been brought here from Buffalo, where he was arrested Saturday afternoon, he was photographed and Chief Cadin sent a copy of this photograph to THE CIRCULAR-WEEKLY, which it has copied and sent to victims in other cities. A description of Reich was also sent out, and from the information given by the Pinkerton Detective Agency, who have worked for the Jewelers Security Alliance and have been looking for Reich, and from the information sent in by the police of other cities there is now no doubt that this criminal is a man who operated in Louisville, Cincinnati, Pittsburg, New York, Brooklyn, Providence, Indianapolis, Chicago and in Albany just before he came here.

While he did not meet with success in every city, particularly among the subscribers of THE CIRCULAR-WEEKLY who had been made aware of his methods, the police estimate that he has gotten at least \$12,000 worth of jewelry for which he has left little money in exchange. In almost every case the man seems to have given in payment for the goods he picked out one dollar less than the amount called for, made up of a few large bills and a number of one-dollar bills. When his attention was called to the mistake he would recount the money, admit the error, add a silver dollar to the roll and hand it back to the jeweler and immediately disappear. When the jeweler counted the money he found that all the large bills had disappeared and he had nothing but a number of one-dollar bills and a silver dollar.

In some cases where Reich felt that he was unable to trick the jeweler, he would ask that a clerk or messenger be sent with him to the bank so that he could get the money, and then trick the messenger. This is what he did with Mr. Roth, playing the game on Mr. Bebb, the jeweler's clerk.

The information that has come to the police shows that the man has been at work since Dec. 16, and perhaps even earlier than that date. Requests have also come from the police of other cities, particularly from New York and Brooklyn, to have him transferred there for trial, as the cases against him are believed to be stronger than the one in Syracuse. Reich claims to be an eye and ear specialist, and had in his possession when arrested a case containing eyeglasses and lenses. He is said to have operated also under the name of M. Gross as well as the aliases before mentioned. He insists that the Syracuse police have no

basis for their charge against him, but probably is not aware of the information that has been coming to the police within the last few days.

There is a report in this city that Reich worked a clever game by which he bought jewelry from H. J. Howe with a bad check, got the indorsement of the firm on the check, later paid for the jewelry, but cashed the check with the jeweler's indorsement at a hotel. The story, however, was branded as a fairy tale by Charles H. Howe, son of the jeweler.

James Tweedy, of the R. Simpson Co., Brooklyn, has identified Reich as the man who bought \$1,350 worth of diamonds last December, and shifted the money roll in



SAMUEL K. REICH, THE "SHORT CHANGE" EXPERT UNDER ARREST AT SYRACUSE, N. Y.

payment so Tweedy only received \$20 in one dollar bills. Detective Bushby accompanied Tweedy to Syracuse. He says Reich is unquestionably the thief who worked a Roumanian jeweler, of Brooklyn, for \$2000 worth of diamonds. Reich used the name of Stark in Brooklyn.

When Tweedy and Detective Bushby were looking Reich over in his cell, Bushby remarked that the prisoner seemed to have a large acquaintance among jewelers of the country.

"Yes," replied Reich, "they all seem to know me, but it's a funny thing, I never saw

one of them in my life." Reich to-day retained Attorney Joseph Bondy to defend him.

Detective Bushby and the New York department will try and discover the "fence" where Reich has been disposing of his ill-gotten diamonds.

T. A. Ackerman, a Rochester dealer, has identified Reich as the man who swindled him out of a \$400 stud on Dec. 20, substituting a roll containing \$24 for \$400. Ackerman was so impressed with Reich's cleverness that he preserved the \$24 roll intact.

ALBANY, May 20.—Two local jewelers are congratulating themselves that they were not the victims of "Reich" or "Grossman," under arrest at Syracuse. H. J. Pfantz, 298 S. Pearl St., suspected Reich (who operated here under the name of Grossman) from the start, and kept a close watch on the man and hung onto his diamonds. J. Peter Buenau, 271 S. Pearl St., also received a call from Reich.

"Grossman" walked into the Pfantz store last Wednesday. He said his name was Grossman, that he lived at 160 Green St., and that Pfantz must know his mother, who bought some earrings in the store. Pfantz did not remember any Mrs. Grossman, but he was too polite to say so. Grossman said his mother intended to buy him some diamonds for his bride. Pfantz showed some loose stones worth \$250. Grossman said they were not good enough and the jeweler agreed to send to New York for some. He did so and Grossman returned to the store the following day.

Grossman on his second visit picked out six stones worth \$771. Then he counted out \$770. Pfantz counted the money and found \$1 missing. Meanwhile he kept the diamonds within reach. Pfantz said he noticed that Grossman slipped the \$1 bills over one finger and the other bills on another. Pfantz insisted on taking all the money in sight and counting it before letting go of the diamonds. Grossman saw that he was up against it; he soon made an excuse and left the store, saying he would bring his bride in to see the stones before making the purchase.

Mr. Buenau said he was suspicious of Grossman as soon as he walked into the store. Grossman started in to work his game, but gave it up and left.

Mr. Pfantz notified the police and two detectives were sent out to look for Grossman, who was then on his way to Syracuse.

PITTSBURG, Pa., May 23.—David W. Bain, a son of J. Bain, of 1014 Wylie Ave., to-day identified a picture of the "short change" swindler furnished by THE CIRCULAR-WEEKLY and arrested in Buffalo under the name of Grossman for swindling Chas. Bebb, a clerk in the employ of Adolph Roth, Syracuse, N. Y., as the man who got from his father diamonds valued at \$925 a number of months ago. It was on young Bain the man successfully worked his game. Grossman gave the name of L. Stein in this city. A charge will be lodged against him and he will be brought to Pittsburg just as soon as the man is disposed of by the courts in the east.

"That's the man," said young Bain when a picture of the swindler was shown him by



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THE CIRCULAR-WEEKLY correspondent, "and an information will be made against him by the Pittsburg police. That fellow was the slickest individual I ever ran across. He came to our store and arranged for the purchase of diamonds valued at \$925. I accompanied him to the Second National Bank, where he went to have a check cashed. Father was suspicious of him and told me to be careful. When he arrived at the bank, however, he did not get a check cashed, but, exhibiting a \$500 bill, asked the cashier if it was good, and the banker said it was. Then he counted out the money before my eyes, rolled it up in my presence and handed it to me.

"He had counted out one \$500 bill, four \$100 bills and the rest in small bills and handed me the money after he had carefully rolled it up. I put it in my pocket, not considering it necessary to count it again, and went to the store, when I discovered that I had only 14 one-dollar bills and one silver dollar. After I received the money I gave Stein the diamonds.

"The jewelry consisted of a two-stone Tiffany ring, the diamonds being 1½ carats each, less about 1/32 carats. The other was a stud weighing 1½ carats plus 1/64 carats. We will endeavor to get the diamonds, but their recovery is doubtful. Stein had been in the store the day before he arranged to buy them, and told us what he wanted, and he received as fine stuff as any man would want to own."

In this connection it is also stated that Stein attempted to swindle a Fifth Ave. firm much in the same way, but a member of the firm accompanied the man to the bank and Stein lost his nerve and the deal fell through. It was then that Stein turned his attention to the Wylie Ave. dealer.

PHILADELPHIA, Pa., May 23.—Frank H. Layre, 146 N. 8th St., is convinced that Reich or Grossman is the man who assisted another in flimflaming him out of diamonds worth \$1,325 in February last in the same manner in which the Syracuse jeweler was fleeced. The Syracuse captive, he says, was in the store when the other man was examining diamonds and making his selections. He was waited upon by Mrs. Layre and George Shott, a boy, saying that he was about to be married, and that his fiancée had bought some jewelry of the Layre's and wished him to make what purchases he intended for her of them.

After the other man had gotten away with his diamonds Reich or Grossman said he would delay his purchase until his fiancée was able to accompany him to the store and left. Mr. Layre did not observe him closely, being engaged with the other man, but Mrs. Layre declares she can identify him. When shown photographs of Reich or Grossman Mrs. Layre was positive in her identification, as was the office boy, George Shott. Mr. Layre expressed a willingness to go to Syracuse or send his wife and Shott to identify Grossman.

Mr. Layre had sold a man \$1,325 worth of diamond jewelry in the latter part of February, and when paid discovered that the money handed him was only \$1,324. He called the customer's attention to the shortage of the dollar, and the latter said: "Oh, you must be mistaken. Let me count it."

He did so, and laughingly admitted that it was \$1 short. He then threw out a silver dollar and handed what appeared to be the same roll back to Mr. Layre and departed with the diamonds. When Mr. Layre again counted the money he found there was only \$325, and realized he had been flimflammed.

In the meantime the other man believed to be Grossman, had played his part in occupying the attention of Mrs. Layre and the boy and had also left almost immediately after the other.

The same week that Mr. Layre was robbed I. Press & Sons, 8th St., near Chestnut St., were robbed of a diamond ring worth \$85 in the same manner, and a Sansom St. jeweler, whose identity is unknown to the trade, is reported to have also been robbed of a considerable sum. It is believed that Grossman and his confederates were in all of these jobs and then left and perpetrated similar robberies in Baltimore and Washington.

LOUISVILLE, Ky., May 25.—Richard G. Taffee, a jeweler at 122 W. Market St., when shown THE CIRCULAR-WEEKLY's photograph of Samuel K. Reich, said: "Yes, I am positive that Reich is the man who flimflammed me out of jewelry worth \$560 last February. That is his picture."

MINNEAPOLIS, Minn., May 10.—The mysterious Mr. Moritz, supposed to be the man who short-changed Charles A. Johnson, of the Fisk & Johnson Jewelry Co., out of \$1,000 several months ago, has been discovered in Syracuse, N. Y., and is none other than S. K. Reich, whose arrest in Syracuse THE CIRCULAR-WEEKLY just announced. If the evidence against him is not strong enough in other cities he will be brought to this city for trial.

Mayor Haynes must be given credit for learning of Mr. Moritz's whereabouts. His Honor was in Cleveland on pleasure bent when he learned of the man's arrest and immediately notified Chief Corrington.

BUFFALO, N. Y., May 21.—Joseph Tweedy, a salesman in the employ of R. Simpson & Co., Brooklyn, to-day identified a pair of diamond earrings in the possession of the local police as belonging to the Brooklyn firm.

The earrings were obtained a year ago from the Brooklyn firm by swindling methods worked by Sam Reich, arrested in this city a few days ago on the request of the police of Syracuse.

Last February two men entered the store of Manual Brock, 315 Main St., and offered for sale a pair of diamond earrings. Brock recognized the gems as worth at least \$1,300 and questioned the men as to their ownership so closely that they ran out of his store. Brock turned the diamonds over to the police, who have held them awaiting a claimant. Tweedy to-day identified the earrings as part of the loot obtained from his firm in Brooklyn.

The man who is now held in Syracuse awaiting the action of the authorities is beyond doubt the same one who within the last two months has visited a large number of East Side jewelers in New York. A CIRCULAR-WEEKLY reporter called on a number of these jewelers, last week, and

showed a photograph of Reich, and in almost every instance the photograph was recognized at once as that of the man who had visited there and tried the "short-change" game.

J. Rabinowitz, 237 Madison St., when shown a photograph of Reich, said: "Yes, that's the same man. He came here and asked to see two pair of diamond earrings, a pin and gold chain valued in all at \$846. He paid over \$845, but I had been warned against this fellow and did not fall a victim to him. The jeweler told him it would be all right to take the goods and not mind the money being one dollar short. The man hesitated, and then decided that he would not make the purchase at that time and then went away.

At the store of Sam Davis, 154 Madison St., the photograph was also recognized. Mr. Davis said that the man came to his place and represented himself as a lawyer named Allen Lande. He said that he wished to purchase an 18-karat wedding ring and a pair of diamond earrings valued in all at \$575. The man took down the prices on a slip of paper and said that he would be around later with his fiancée to examine the articles. This was on Wednesday, May 6, and on Friday he returned and asked for a less expensive pair of earrings. In the meantime the jeweler had been making some investigation and learned that the man was not Allen Lande and that Lande had not visited the shop. When the customer returned to the jewelry store Mr. Davis questioned him and he evidently became frightened, because he said he would go to the bank to get some money to make the purchases with, but he did not return.

At the store of B. Blumenstock, 48 Rivington St., Reich called on May 12 and was successful in getting away with goods valued at \$814, for which he left in payment \$14. It was the same trick that he has practiced on jewelers throughout the country, and the deception was not discovered until after he had made his escape. At this place he obtained a pair of earrings and a brooch.

A man said to be the same one as shown in the photograph visited the store of J. Saron, 536 Second Ave., April 28, but in this instance he was unsuccessful in getting away with any of the jeweler's property. Mr. Saron said the man asked for a pair of earrings valued at \$500 to \$600, and that he gave the name of S. Phillip, 349 Second Ave. The man approved of the goods shown him and also asked for a chain, a watch and a wedding ring, the total value of which was \$1,023. He said that he had not the ready money with him, and asked the jeweler to go to the 23d St. Bank with him to get the money. The jeweler was suspicious and took no chances, never allowing his customer to get the jewelry in his hand. When they reached the bank the crook stated he would go up and see if the clerk was there, and returned almost immediately and stated that the clerk whom he knew was not in the bank at that time, but said that if the jeweler would come upstairs perhaps they could arrange a sale. The man then counted out the value of the goods in bills, but when he saw that the jeweler was familiar with his game he made an excuse and refused to make the purchase.

At the store of F. J. Rahskopff, 916



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Third Ave., the photograph was also shown and it was thought it was the man who called there recently. In this store the crook wore glasses and looked larger than the photograph would indicate. He was unsuccessful in working his trick.

At another Third Ave. store, that of J. Bendix, 800 Third Ave., Reich, whose photograph was recognized by the proprietor, called and wished to buy earrings and a solitaire diamond ring, valued in all at \$1,116. He repeated the trick of paying for the goods in bills one dollar short in amount and had almost succeeded in getting away when the jeweler noticed the fraud and started after him. The man evidently saw that he had been discovered, so deliberately turned around and returned to the store and gave up the \$1,100, saying that he had forgotten to pay it. He then took the jewelry and went away, but returned later with the goods, saying that he wanted better earrings and a smaller ring. He asked that his money be returned him, and this was done. To allay suspicion he bought a diamond ring and a plain ring valued at \$60. The second time he visited the store he was accompanied by a woman.

From what could be learned by visiting these jewelers it is evident that the same man has visited a number of other places on the East Side in New York, where he has been more or less successful in working his trick.

BROOKLYN, N. Y., May 23.—Reich, the alleged crook, is the man who visited the shop of the R. Simpson Co., 9 Myrtle Ave., some time ago, and bought \$1,320 worth of goods, consisting of diamonds, earrings and rings, and left \$20 in payment. Mr. Tweedy, of the concern, went to Syracuse last week and identified Reich. At the Myrtle Ave. store the photograph of the alleged crook was recognized at once. Mr. Tweedy returned from Syracuse Friday night. The earrings have been recovered.

The same man also visited the store of Henry Healy and asked the clerk to accompany him to the bank that he might get money to pay for the goods which he had selected. He evidently saw no opportunity to trick the salesman and did not purchase the goods.

Among the jewelers who have had the short-change trick tried upon them in the past five or six months are the following merchants, all of whom are believed to have been visited by Reich or his accomplices: Dec. 20, T. A. Ackerman, Rochester, N. Y., \$400; Jan. 28, J. Bain, Pittsburg, Pa., \$925; Jan. 29, Geo. G. Rekart, Cincinnati, O., \$825; Feb. 11, R. G. Tafel, Louisville, Ky., \$575; Feb. 26, F. Layre & Co., Philadelphia, Pa., \$1,385; Feb. 27, D. M. Saati, Providence, R. I., no loss; March 16, Fiske, Johnson Jewelry Co., Minneapolis, Minn., \$1,075; March 25, A. Sicillia, Chicago, Ill., \$2,113; April 28, A. J. Bendi, New York, no loss; J. Sovan, New York, no loss; F. J. Rahsokopff, New York, no loss; May 6, Mr. Davis, New York, no loss; May 12, B. Blumenstock, New York, \$814; J. Rabino-witz, New York, no loss; May 18, Mr. Roth, Syracuse, N. Y., \$600; Henry Healy, Brooklyn, N. Y., no loss, and Simpson's, Brooklyn, N. Y., \$1,370.

#### Developments in the Bankruptcy Examination of Geo. H. Carpenter and Maurice Dreshfield.

Charles Barry was taken from the Tombs prison, New York, last Wednesday on a writ of habeas corpus issued at the instance of Receiver Lesser to testify before Special Master Peter B. Olney in connection with the bankruptcy proceedings against George H. Carpenter instituted by Rudolph A. Breidenbach, 51 Maiden Lane, New York. Barry is being held in New York on a charge of grand larceny. Carpenter was associated with Maurice Dreshfield in transactions, by which \$182,594 worth of diamonds are alleged to have been obtained from Mr. Breidenbach by fraudulent means. Barry was present at a meeting when a contract was drawn up relative to the purchase of diamonds.

When Barry took the stand he was asked where he lived. His attorney said that since his client is being held for grand larceny on a separate charge that he had advised him not to answer any questions. The referee ruled that the question was proper and directed the witness to answer, but Barry declined on advice of counsel. He was questioned as to what his business was and as to whether he was acquainted with George H. Carpenter, Maurice C. Dreshfield or Oliver Ticer, and when he first met Mr. Carpenter, Mr. Dreshfield or Mr. Ticer, to all of which he declined to answer. He was then asked by the receiver if he had prepared or drawn up any agreement between Carpenter and Dreshfield, and if so if he drew up more than one agreement between Carpenter and Dreshfield, and if he suggested to Dreshfield that Dreshfield purchase a large amount of diamonds. He declined to answer all questions on advice of counsel. He was then taken from the stand and returned to the Tombs.

Mr. Carpenter then took the stand and Receiver Lesser resumed the examination. The witness testified relative to paying O. S. Ticer a check for \$3,000 and Dec. 14 one for \$2,000. Mr. Carpenter also stated that Ticer did not hold a position in the Monarch Corporation. He said that he was introduced to Dreshfield, but that he did not recall whether Barry or Ticer introduced him, and then explained that Ticer and Barry were dropped from the financial scheme and the matter was continued with Mr. Dreshfield. He said that he did not pay a consideration to anybody for bringing him in connection with Dreshfield. Mr. Carpenter was also questioned in regard to certain other check transactions.

That same afternoon the matter of the adjudication in bankruptcy of Maurice Dreshfield was continued before Referee Olney, with Mr. Dreshfield on the stand. Sol. Oppenheimer, attorney for R. A. Breidenbach, the petitioning creditor, resumed his examination of Dreshfield relative to the disposition of the diamonds obtained from R. A. Breidenbach. He first took up a package No. 107 and containing 44 diamonds, asked how that was disposed of. Mr. Cohen, attorney for Dreshfield, objected to the question, on the ground that Mr. Dreshfield was acting simply as Mr. Carpenter's agent, and that he had no property right to the diamonds.

The referee ruled that the witness answer the question, and Mr. Dreshfield testified that the goods were pledged with the People's Trust Co. as collateral for a loan, as were several other packages about which Mr. Oppenheimer questioned him. Other goods were either pledged or sold to men in Philadelphia and Washington. Mr. Dreshfield was questioned as to each separate transaction and testified accurately as to the disposition of every package of diamonds about which he was questioned. A statement showing George H. Carpenter's financial standing was mentioned in the examination, and Mr. Dreshfield was questioned about this paper. The paper showed that Mr. Carpenter owned \$245,000 worth of the preferred stock of the Monarch Fire Appliance Co. and \$245,000 worth of common stock, and that he also owned the same amount of the preferred and common stock of the Monarch Corporation.

The examination was adjourned until 10.30 A. M., May 29.

#### Jewelers Warned of New Trick Used by "Pennyweight" Thieves in Substituting Jewelry.

WILKES-BARRE, Pa., May 22.—A local jeweler, who, yesterday, in making an inventory of his stock, learned that he had been robbed, at the same time made a discovery that he thinks should be put before the jewelry trade, as it indicates that some pennyweight thieves who try the substitution game have added a new feature to their methods which makes their operations all the more difficult to detect. In brief, the game is to visit the jewelry store before operations are begun, learn about the tags the jeweler uses on his articles, and counterfeit these, so that when the substitution trick is played the cheap article put in the tray in place of a valuable one bears the jeweler's tag and other marks. Therefore the trick is not apparent until all the articles of the tray have been examined and compared with the stock book.

The pennyweighter who operated here, or his confederate, looked at a tray of diamonds in a local store and evidently noted not only the size and shape of the tag, but the registered number and weight of the stone, the stock marks and selling price of a ring that the jeweler had in stock. About 10 days later the thief came in, looked at this and other rings, and went away without buying anything. When the trays were put back in the case every one bore the proper tag, marks, etc., and the robbery was not discovered until yesterday, when the stock was checked up.

Then it was learned that in place of a valuable diamond ring there had been substituted a ring with a stone one-third the size and worth about one-fourth the value, which bore a counterfeit tag that required careful examination to differentiate from those which the jeweler usually used.

The Milwaukee, Wis., Jewelers' Association, at its annual banquet, elected the following officers: President, A. J. Stoessel; vice-president, George Durner; secretary, Frank Thomson; treasurer, Frank P. Wilde; directors, W. H. Upmeyer, E. F. Rohn and Theodore Schelle.



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W. A. Brown, representing Carter, Howe Co., was in Los Angeles, Cal., last week.

Traveling representatives in Toronto, Ont., recently, included: Charles Jacot, Frederick Speidel and Mr. Robertson, Peerless Jewelry Co.

Ernest Block, with Louis Stern & Co., left San Francisco, Cal., May 18, after a stay of two weeks. While here Mr. Block visited his son, who is on the United States battleship *Maine*.

Traveling representatives in San Francisco, Cal., last week, included: Isri Lederer, S. & B. Lederer Co.; M. Wild, Buffalo Box Co.; Mr. Kidder, H. A. Kirby Co.; Mr. Mayer, Mauser Mfg. Co.; Percy Roton, Durand & Co.; Mr. Brown, Carter, Howe & Co.

The following traveling representatives were in St. Louis, Mo., last week: Julius F. Schuman, Jr., William Kinschurf Co.; S. E. Dickson, Adelphi Silver Co.; T. H. Carmichael, Bride & Tinkler; W. K. Osborne, R. Wallace & Sons Mfg. Co.; Meyer Lehmann, Ludwig Lehmann; Mr. Curran, A. J. Hedges & Co.; Henry H. Jacobson, Jacobson Bros.; Frank L. Wood, Ludwig Nissen & Co.; J. A. Granbery, J. A. & S. W. Granbery; T. Lindenberg, Lissauer & Co.; Henry Freund, Henry Freund & Bro.; F. F. Gibson, Gibson, Krugler Co.; Joseph C. Wilson, William A. Rogers; S. Mendoza, Van Dusen & Stokes Co.; R. B. Carr, Link & Angell.

The following traveling representatives were in Omaha, Nebr., last week, calling on the trade: W. D. Sinnock, Ehrlich & Sinnock; W. U. Fry, Fry Bros.; Henry Freund, Henry Freund & Bro.; Henry E. Hart, Albert Lorsch & Co.; J. Rothschild, Kaffeman, Rothschild & Co.; Fred H. England, Frolichstein, England & Klein, Inc.; Mr. Schreiber, Arnstein Bros. & Co.; Thomas E. Rogers, Riker Bros.; A. C. Thomas, H. P. Sinclair & Co.; W. H. Wagner, Sigler Bros. Co.; Mr. Somes, Bates & Bacon; Mr. Emerson, S. O. Bigney & Co.; Arthur H. Moore, Moore & Son; George T. Johnson, C. O. Sweet & Son Co.; H. E. Decker, H. C. Fry Glass Co.; Donald Le Stage, H. D. Merritt Co.; J. K. Carlisle, Follmer, Clogg & Co.; Mr. Fox, Fox & Co.; F. E. Whiting, Whiting & Davis; Henry E. Hart, Albert Lorsch & Co.; F. L. Pettie, Waterbury Clock Co.; W. S. Willis, Gorham Co.; W. G. Knapp, Bigalke & Eckert Co.; G. S. Titus, Middletown Silver Co.; Charles Boss, American Cuckoo Clock Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: G. H. Thomas, Scharling & Co.; representatives of Edward Todd & Co. and Powell & Co.; A. H. Oakley, Thornton Bros.; Nat. Shiman, Shiman Bros.; Mr. Bennett, Waite, Mathewson & Co.; James Otis, Harvey & Otis; Mr. Vaslett, Fletcher-Barrows Co.; Alfred Clark, Oneida Community; Harry C. Fay, T. J. Smith Co.; Theodore Parker, Smith & Crosby; J. Rothschild, Kaffeman, Rothschild & Co.; Frank W. Bloomer, E. I. Franklin & Co.; Izri W. Lederer; D. H. Child, B. A. Ballou & Co.; George Southwick, W. E. Richards & Co.; B. Hyman, Hirsh & Hyman; W. D. Sinnock, Ehrlich & Sinnock; Mr. Gorman, Woodside Sterling Co.; L. E. Fay, R. F. Simmons Co.; Montague Mendoza, Van Dusen & Stokes Co.; Donald Le Stage, H. D. Merritt Co.; Mr. Finberg, Finberg Mfg. Co.; Fred H. England, Frolichstein, England & Klein; Mr. Rogers, C. H. Cooke Co.; Mr. Somes, Bates & Bacon; W. F. Adams, Simpson, Hall, Miller & Co.; George Southwick, Payton & Kelley Co.; Edgar Huhn, Potter & Buffinton Co.; E. A. Moore, Sykes & Strandberg.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: E. Warner, A. Tanzer & Co.; Charles W. Batty, Scofield, Batty & Co.; "Ty" Cobb, H. Jennings & Co.; Mr. Akers, Morgan Jewelry Co.; John Abel, Abel Bros. & Co.; A. C. Arnsthal, Weiss Mfg. Co.; S. H. Brower, Edwin Lowe & Co., Inc.; C. E. Bride, Bride & Tinkler; E. A. Reed, Reed & Barton; Mr. Smith, La Pierre Mfg. Co.; C. L. Krugler, Mandeville, Carrow & Crane; R. B. Carr, Link & Angell; Frank L. Wood, Ludwig

Nissen & Co.; William Matschke, A. Joralemon & Son; J. M. Morrow, American Watch Case Co.; Thomas F. Fleming, Jones & Woodland Co.; John H. Baker, Jacobson Bros.; Robert B. Steele, David Kaiser & Co.; J. P. Payne, Meriden Cutlery Co.; J. T. Griffith, Jr., Carter, Howe & Co.; F. C. Somes, Bates & Bacon; J. Hillinger, A. J. Hillinger & Co.; W. S. Sparrow, W. S. Sparrow & Co.; Nate Swift, Webster Co.; John Hoagland, F. T. Pearce Co.; William Moulton, F. W. Weaver & Co.; Harry Mix, Wightman & Hough Co.; J. A. Granbery, J. A. & S. W. Granbery; William H. Peer, Bristol Mfg. Co.; F. C. Winship, H. C. Fry Glass Co.

Among the traveling representatives who, recently, visited Pittsburg, Pa., were the following: J. Williams, Fera & Kadison; B. Hyman, Hirsh & Hyman; Millard E. Heise, Langfeld Bros. & Co.; Mr. Crane, Mandeville, Carrow & Crane; John S. Cunningham, E. L. Spencer Co.; Wm. Matschke, A. Joralemon & Son; Frank L. Wood, Ludwig Nissen & Co.; Charles Levy, Bristol Mfg. Co.; T. K. Benton, G. W. Parks Co.; Mr. Ettinger, Gattie, Ettinger & Hammel; Mr. Bliss, Wordley, Allsopp & Bliss Co.; W. H. Alger, North American Watch Co.; Robert B. Steele, David Kaiser & Co.; E. A. Reed, Reed & Barton; H. S. Wiltshire, Regnell, Bigney & Co.; John Hoagland, F. T. Pearce Co.; George E. Heywood, Horton, Angell Co.; J. W. McClannin, Wilcox Silver Plate Co.; Charles Jacot, Frederick Speidel; Mr. Gorman, Woodside Sterling Co.; L. H. Carpenter, Chas. E. Hancock Co.; Harry C. Kip, H. F. Barrows Co.; Charles T. Dougherty, Osmera-Dougherty Co.; W. R. Shute, Day, Clark & Co.; Col. John L. Shepherd, Keystone Watch Case Co.; J. F. Dean, Reed & Barton; Edwin F. Skinner, Roy Watch Case Co.; F. R. Truell, W. H. Saart Co.; A. P. Shattuck, W. & S. Blackinton Co.; H. N. Van Bergen, Snow & Westcott; H. J. Hildebrand, H. C. Lindol & Co.; G. L. Sweet, R. F. Simmons Co.; J. A. Granbery, J. A. & S. W. Granbery; Fred T. Barry, Louis Stern & Co.; John F. Schierloh, Keystone Watch Case Co.; R. H. Booth, Sturtevant & Whiting; F. F. Gibson, Gibson, Krugler Co.

### Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., May 20.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case watches, \$800.  
Auckland: 15 cases clocks, \$279.  
Batavia: 1 case watches, \$308.  
Bremen: 2 cases plated ware, \$510; 1 case silverware, \$150.  
Bluff: 14 cases clocks, \$148.  
Bombay: 45 cases clocks, \$840; 155 cases clocks, \$908.  
Burich: 1 case watches, \$210.  
Calcutta: 4 cases clocks, \$136.  
Genoa: 1 case jewelry, \$500.  
Glasgow: 20 cases clocks, \$1,270.  
Guayaquil: 1 case clocks, \$245.  
Hamburg: 5 cases clocks, \$603; 5 cases clocks, \$200.  
Havana: 8 cases plated ware, \$887; 2 cases silverware, \$354; 22 cases clocks, \$596; 8 cases plated ware, \$116; 4 cases clocks, \$305; 1 case optical goods, \$284.  
Havre: 1 case precious stones, \$17,970; 3 cases jewelry, \$495.  
Hobart: 3 cases plated ware, \$118; 1 case optical goods, \$135.  
Liverpool: 105 cases clocks, \$910; 1 case jewelry, \$700; 1 case jewelry, \$250; 122 cases clocks, \$1,582.  
London: 47 cases clocks, \$1,724; 1 case silverware, \$100; 10 cases optical goods, \$2,908; 2 cases optical goods, \$404; 5 cases thermometers, \$1,200.  
Maracaibo: 1 case plated ware, \$100.  
Melbourne: 46 cases clocks, \$511.  
Naples: 1 case jewelry, \$300.  
Para: 6 cases clocks, \$720.  
Puerto Cortez: 6 cases plated ware, \$690.  
Rome: 1 case jewelry, \$800.  
Santos: 104 cases clocks, \$1,802; 2 cases jewelry, \$2,384.  
Semerara: 17 cases clocks, \$190.  
Southampton: 2 cases scopes and views, \$940; 14 cases watches, \$2,227; 1 case optical goods, \$426; 11 cases watches, \$1,560.

Sydney: 22 cases plated ware, \$1,885; 4 cases optical goods, \$1,026; 4 cases scopes, \$500; 187 cases clocks, \$355; 1 case watches, \$175.  
Vera Cruz: 16 cases plated ware, \$2,998; 1 case optical goods, \$102.

### Chas. F. Wood & Co. Settle with Creditors and Business is Now Resumed.

Chas. F. Wood & Co., diamond importers, 1 Maiden Lane, New York, against whom a petition in bankruptcy was filed some time ago, consummated a settlement with all the creditors on Monday. The business is now in the hands of a corporation, which has succeeded the old partnership under the old style. The settlement is on the basis of 40 cents on the dollar, payable as follows: 15 per cent., with interest, Jan. 20, 1909, and 10 per cent., with interest, July 20, 1909, in unindorsed notes, bearing interest from Sept. 1, 1908, and payable by the corporation. The remaining 15 per cent. is in notes, payable in January, 1910, and made by the individual partners of the late firm and indorsed by friends.

The business has been incorporated as Charles F. Wood & Co., with a capital of \$100,000. The officers are: C. F. Wood, president; L. F. Reed, vice-president and secretary, and Oscar Jonassohn, treasurer.

The directors include, besides Messrs. Wood and Reid, H. A. Bliss, Arthur Henius, of Bruhl Bros. & Henius Co.; G. R. Whitehead, of Marchand Frères.

Receiver Whitehead has been relieved of his duties and the petition in bankruptcy has been withdrawn.

The corporation will move the business to 15 Maiden Lane about June 1.

### Importations at the Port of New York.

Weeks Ended May 18, 1907, and May 16, 1908.			
China, Glass and Earthen Ware: 1907. 1908.			
China .....	\$94,691	\$88,881	
Earthen ware.....	15,378	14,480	
Glass ware.....	51,109	21,128	
Optical glass .....	5,322	7,798	
Instruments:			
Musical .....	27,760	12,902	
Optical .....	17,513	4,086	
Philosophical .....	4,729	2,574	
Jewelry, etc.:			
Jewelry .....	20,623	4,920	
Precious stones .....	998,737	73,159	
Watches .....	48,452	16,156	
Metals, etc.:			
Bronzes .....	2,908	3,834	
Cutlery .....	49,232	24,258	
Dutch metal .....	5,245	5,291	
Platina .....	58,048	54,177	
Plated ware .....	.....	.....	
Silverware .....	388	100	
Miscellaneous:			
Alabaster ornaments ....	10	71	
Amber .....	8,034	5,586	
Beads .....	4,916	1,545	
Clocks .....	4,911	3,502	
Fans .....	11,462	3,617	
Fancy goods .....	10,575	7,336	
Ivory .....	130,939	4,894	
Ivory, manufactures of..	118	10	
Marble, manufactures of.	10,110	13,981	
Statuary .....	40,094	2,773	

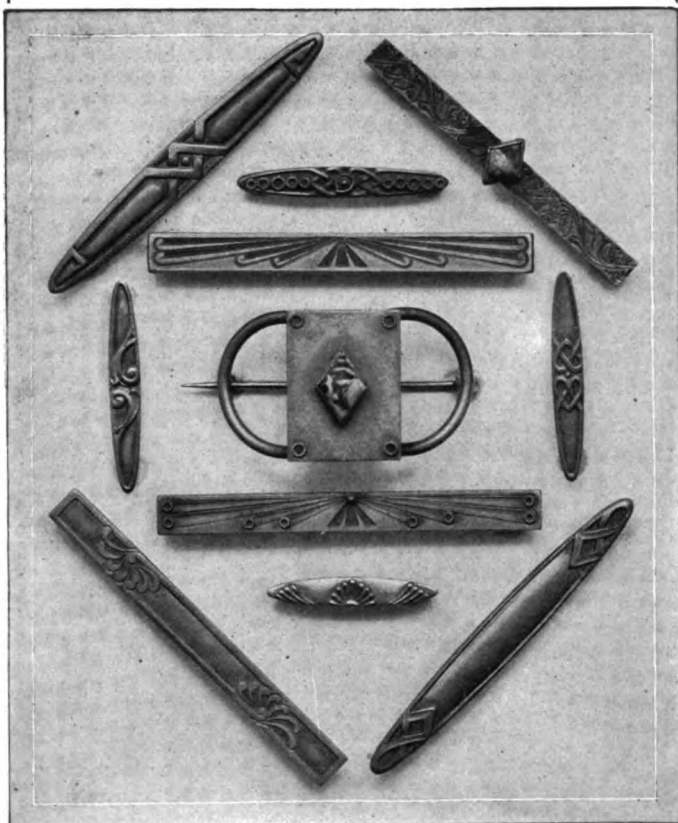
### Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	New York.
		.999 Basis.
May 19.....	24 3-8d.	54 1/2%
" 20.....	24 1-2d.	55%
" 21.....	24 11-16d.	55 1/2%
" 22.....	24 13-16d.	55 1/2%
" 23.....	24 7-16d.	55%
" 25.....	24 9-16d.	55 1/2%



## POTTER'S PINS



VEIL PINS      CUFF PINS      BOW PINS  
Gold-Filled — Rose, English or Green Finish

A FEW OF OUR  
**NEW DESIGNS**

**E. A. POTTER COMPANY**

PROVIDENCE,

RHODE ISLAND

Representatives:

LOUIS S. HODGES

HARRY E. FARQUHARSON

Keep In Touch With US. It Pays

# DO YOU KNOW

That we cut to order anything in Precious or Semi-Precious Stones? We supply the material or cut from that supplied by you.

## THE FAD IS

Drops and Buttons in all Semi-Precious stones for

## EAR RINGS

We have them in all sizes.

# HIMALAYA MINING COMPANY

MINERS AND CUTTERS OF

**PRECIOUS AND  
SEMI-PRECIOUS STONES**

IN ALL SIZES AND SHAPES

**15-17-19 MAIDEN LANE  
NEW YORK CITY**

LONDON :: PARIS :: OBERSTEIN :: PROVIDENCE



## Philadelphia.

William F. Nye was a visitor to this city's trade last week.

M. P. McGrath, watchmaker, has removed from Washington, D. C., to 1211 Green St., this city.

Charles F. Weber, 514 Race St., who has been critically ill, is reported to be slowly convalescing.

A. Emery, watchmaker, resigned his position last week with Louis Spoerhase, 4078 Lancaster Ave.

The White Jewelry Co. formally opened last week its new store at 703 Market St., Wilmington, Del.

George Moyer, head watchmaker for A. F. Williams, Trenton, N. J., is critically ill with typhoid fever.

John Woods, watchmaker, has resigned his position with T. F. Brennan, 1902 E. 3d St., Chester, Pa.

Ralph Allen, watchmaker, formerly with H. McLain, Atlantic City, has recovered from a serious illness.

The Sterling Clock Co., of this city, has been incorporated under Delaware laws, with a capital of \$25,000.

Max Polak, of the traveling force of M. Sickles & Sons, left Monday for a canvass of the coal regions of the State.

Frederick Hurlburt, of H. O. Hurlburt & Sons, returned Tuesday of last week from a six weeks' pleasure tour of Europe.

Clement Weaver, of the Bailey, Banks & Biddle Co., sailed on the *Adriatic* last week for his usual Summer tour of Europe.

Nathan Thomas, of the E. L. Thomas Co., Phoenixville, Pa., has purchased a 25-foot motor boat for recreation during the summer.

Miss Yetta Domstock, buyer of the jewelry department of Snellenberg's store, announced her safe arrival in Europe last week.

The wife of Louis Stern, of Louis Stern & Co., will sail June 16 on the *Kaiserin Victoria* for Europe, to remain throughout the Summer.

Julius Windner, manufacturing jeweler, 711 Sansom St., obtained judgment in the local courts last week against J. Willard Danfield for \$264.96 for want of a defense.

L. P. White, William G. Earle and Harry C. Barry were among the jewelers who frequented the Belmont Driving Park last week as interested spectators of the steeplechase.

The Philadelphia Horological Club will hold its regular monthly meeting to-morrow at Zeisse's, 5th and Minor Sts. Matters of interest to watchmakers will be discussed.

G. Harper and Mr. Dickson, of Harper & Taylor, Salisbury, Md., spent several days at Atlantic City last week on a short pleasure trip, stopping off in this city on their return.

Mrs. Walters, buyer of the jewelry department of Gimbel Bros. store, sails June 2 on the *Kaiser Wilhelm der Grosse* for Europe to make purchases for the Fall and Winter trade.

Formal presentation of the silver service given to the United States scout cruiser *Chester* by the people of Chester will be made July 10. The service was made by Tiffany & Co., New York.

Herman Donath, 2446 Kensington Ave.,

was presented last week with a gold-mounted and appropriately inscribed umbrella by the Pennsylvania Lodge I. O. B. A. upon his retirement as president of the lodge.

Henry Stephens, manager and buyer of the jewelry and silverware departments of Strawbridge & Clothier's store, sailed from New York yesterday on the *Kaiser Wilhelm II.* for Europe in the interests of his firm.

R. W. Broadbent, 925 Shipley St., Wilmington, Del., has purchased the property at 103 S. 9th St., Wilmington, to which he will remove after alterations and improvements are completed to make it an attractive retail store.

W. A. Schmidtman, manufacturing jeweler, has re-entered business in this city, opening last week an establishment at 929 Chestnut St. Mr. Schmidtman gave up his business at 720 Sansom St. about two years ago and has since been engaged in business at Atlantic City.

George K. Ware, Atlantic City, made the trip from the shore to this city last week especially to attend the baseball game in which "Rube" Waddell pitched against his old team mates, the Athletics, and was elated and well rewarded for the journey, he says, when Waddell triumphed.

Judge Lamorelle in the Orphan's Court, heard argument, last week, in the case of Florence Leggett, the woman who claimed a widow's share of the estate of the late Jacob Muhr, formerly of the old house of H. Muhr's Sons. Judge Lamorelle decided against the claimant and exceptions were filed.

Both the Bailey, Banks & Biddle Co. and J. E. Caldwell & Co. displayed in their show windows, last week, handsome trophies and prizes to be awarded at the fashionable horse show now being held at St. Martin's Green. Many novelties in the way of favors, etc., for dinners after the horse show meetings are finding a ready sale.

The deadlock between the retail jewelers of Kensington Ave. and N. Front St. over the movement to close Thursday evenings at 6 o'clock is still unbroken, and there appears to be little hope that the conflicting interests will be harmonized, despite the best efforts of others in the trade to end the differences among the Kensington jewelers.

Joseph Fussman, 114 N. King St., Gloucester, was robbed on a ferryboat from this city to Gloucester last week of two gold and two silver watches which he had taken to this city to be repaired for customers. Mr. Fussman had the watches in a pocket, and he believes that some crook, knowing him to be a jeweler, awaited a favorable opportunity to pick his pockets.

Suburban and out-of-town retail jewelers visiting this city last week to leave orders and make purchases of local wholesalers included: Howard Fitzsimmons, West Chester, Pa.; S. L. Diehl, Pen Argyle, Pa.; Mr. Harper, of Harper & Taylor, Salisbury, Md.; J. Fussman, Gloucester, N. J.; L. L. Bickings, Norristown, Pa.; O. O. Stillman, New Brunswick, N. J.; M. J. Stout, Summit Hill, Pa.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. S. Kratz, Souderton, Pa.; H. B. MacFarland, Downingtown, Pa.; C. S. Hunsberger, Souderton, Pa.; A. M. Kendall, Millville, N. J.; Capt. George Bowen, of

Thos. H. Bowen & Co., Bridgeton, N. J.; M. E. Hunter, Beverly, N. J.; H. B. Stratton, Mt. Holly, N. J.

## Rochester.

F. A. Ackerman, the Arcade jeweler, recently identified Samuel K. Reich, alias "Dr. R. Reich," alias "M. Gross" and "K. Grossman," who was arrested in Buffalo on complaint of the Syracuse police, as the man who at Christmas time last year swindled him out of a \$400 diamond.

Ray S. Coggsell, formerly of Rochester, Boston and New York, who was arrested in Toronto recently charged with forgery, by which he secured \$3,000 from D. W. Spencer, of Batavia, was arraigned in Genesee County, and the charge of forgery dismissed, as it could not hold. He was immediately rearrested on a New York warrant, charging him with grand larceny.

The old Manhattan Silver Plate Co.'s factory, on Broad St., Lyons, has been bought by W. G. Sisson, of that village. The property has not been occupied for the past three or four years. It was owned by the International Silver Co., and was known as factory "D." The factory was for many years owned and run by the Manhattan Silver Plate Co., but about seven years ago was sold to the International Silver Co., and run for about four years. It employed from 100 to 150 men. It was then closed.

Another robbery has occurred in the jewelry and pawnshop of Isadore Davis, 49 State St. A few days ago two men and a woman came to the shop and looked at gems, Davis showing them a tray. The trio disappeared and shortly after Davis went downstairs, where he found that the show case at the foot of the stairs had been broken into and diamonds, an emerald, a necklace, a valuable stickpin and several watch fobs and articles of smaller value taken, the whole amounting to over \$500. A glass cutter was used in breaking into the case and the one who handled it, the police say, was a person accustomed to using one.

## Harrisburg, Pa.

Robert T. Gorman, Tyrone, has placed three Nernst lights in front of his store.

W. W. Fisher, Sunbury, has presented a handsome clock to Mary Packer Hospital, that city.

Leonard M. Dell has retired from the firm of Wright & Dell, Orbisonia, Pa., George W. Wright continuing the business.

Proposals for furnishing a large assortment of supplies to the various State departments for the ensuing year will be opened Tuesday, June 2, by the Board of Public Grounds and Buildings. The schedule is quite large and embraces the following: Ten dozen cut glass paper weights, one dozen nickel-plated twine holders; 7½ dozen cut glass Capitol inkstands, 6½ dozen cut glass bankers' inkstands, 40 dozen German silver key chains of the "Bull Dog" type; seven dozen coin silver badges, one dozen flat base, air tight Syracuse watch glasses, German silver compasses, protectors, thumb tacks and rulers; 12 dozen Baccarat tumblers and two dozen silver thimbles.



# EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

## DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

## ARTHUR REICHMAN

DEALER IN

## AMERICAN BAROQUE PEARLS

65 Nassau St. New York

## "ASK YOUR JOBBER"



PATENT PENDING.

ONE OF THE NEW

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## LOCKET RINGS

They have the decided advantage of a PATENT INVISIBLE JOINT; also of being water-tight, which protects the contents of the locket.

Large Variety of Patterns.

## The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

- Diagram 1.** 1. Snap complete.  
**Diagram 2.** 2. Outside of snap.  
**Diagram 3.** 3. Inside of snap.

## The E. P. H. Patent NGN-PULL-CUT Neck Chain Snap

*Is a patented snap that insures the wearer against loss of*

**CHAIN or CHARM**  
for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co.,  
 51 Nassau St., New York  
 M. Sickles & Sons, Philadelphia  
 E. A. Cowan & Co., Boston  
 E. & J. Swigart, Cincinnati  
 Swartzchild & Co., Chicago  
 Nordman Brothers, San Francisco  
 Leonard Krower, New Orleans  
 A. Walker Co., Providence, R. I.  
 Bauman-Massa Jewelry Co., St. Louis  
 H. S. Meiskey Co., Lancaster, Pa.  
 The Edw. Lohman Jewelry Co., Denver, Col.

### PRICES.

14 Karat—Small, \$7 per doz. net  
 Large, \$7.50 per doz. net  
 10 Karat—Small, \$6 per doz. net  
 Large, \$6.50 per doz. net  
 Gold Filled—Small, \$2 per doz. net  
 Large, \$2.25 per doz. net

## DAVID BONNIST

COCKROFT BUILDING  
 71 NASSAU STREET, Cor. John Street  
 NEW YORK

## Diamond Cutting and Polishing

(References: Messrs. S. L. Van Wezel)

I have opened a new cutting factory at the above address, and make a SPECIALTY of EXTRA FINE WORK in

### Re-Cutting, Matching and Repairing

Special Arrangements for Out-of-Town Trade.  
 WRITE FOR INFORMATION

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 Formerly Parsons Horological Institute  
 PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA  
 We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information.



**Attleboro.****TRADE CONDITIONS.**

While on his last weekly circuit through the haunts of the jewelers, the representative of THE JEWELERS' CIRCULAR-WEEKLY heard by far the most optimistic words since last October. The manufacturers declare emphatically that the army of salesmen, now practically all on the road, are doing well. More help and more hours prevail in the shops. Findings and enamel and chemical dealers also report the best fortnight since last Fall.

Aldro A. French, of the D. E. Makepeace Co., has been visiting several days in Maine.

Charles Perry, salesman for the Chas. M. Robbins Co., has returned from an extended business trip.

Col. Sidney O. Bigney was one of the guests of honor at a big Republican banquet in Fall River to-day.

Homer M. Daggett, formerly of the Daggett Jewelry Co., has associated himself with the Belle Revenue Co., operating a mine of gold and silver in Sheldonville, Mass.

John Gray, salesman for the Standard Button Co., returned from a part of his circuit Sunday, and left the next day to visit some of the trade in northern New England.

Frank W. Weaver, of F. W. Weaver & Co., was last week elected sinking fund commissioner of the town for three years, to succeed the late Charles E. Bliss, of Bliss Bros.

All effort has now been abandoned to find Leroy D. Braman, the jobbing jeweler from this town, who mysteriously disappeared last Thanksgiving while on a business trip through Maine.

F. H. Sadler & Co., through Treasurer Frank H. Sadler, filed the following annual corporation report: Machinery, \$7,407; cash and debts receivable, \$42,610; merchandise \$60,244; patent rights, \$5,000; good will, \$5,000; miscellaneous, \$15,628; trade-marks, \$5,000; capital stock, \$60,000; surplus \$80,889.

The Fontneau & Cook Co., through Treasurer William A. Cook, filed last week with the Secretary of State the following annual corporation report: Machinery, \$40,379; cash and debts receivable, \$44,266; manufactures and merchandise, \$14,503; capital stock, \$30,000; accounts payable, \$38,652; surplus, \$30,496.

A Massachusetts certificate of incorporation has been issued to the Menard, Charette & Menard Co., of this town, with a capitalization of \$10,000, divided into 400 shares at \$25 each. The incorporators are: President, George A. Menard; treasurer, Henry A. Menard, Taunton; directors, the above and Thomas J. Charette.

Charles M. Robbins, of the Chas. M. Robbins Co., who has been an aspirant for the Republican nomination for Congress from the 14th Massachusetts district, has issued a statement that since the battle among the several aspirants has become "largely one of pocketbooks," he declines to participate, and while he remains receptive, he will drop his active canvass.

Unusually tragic circumstances attended the death of Mrs. Frank L. Briggs, at Boston last week. She was the bride of Proprietor Briggs, of the Briggs Hotel here, and only daughter of Mark E. Rowe, who

retired from the Horton, Angell Co. She passed away in Boston one week after her marriage, from appendicitis. The funeral was held at the Rowe home in this town.

The Attleboro Co-operative Bank elected to office last week Fred L. Torrey, of F. L. Torrey & Son; David E. Makepeace, of the D. E. Makepeace Co.; Aldro A. French, of the D. E. Makepeace Co.; Hon. Sidney O. Bigney, of S. O. Bigney & Co.; Thomas S. Carpenter, of the Horton, Angell Co.; Frank H. Sadler, of F. H. Sadler & Co.; David L. Low, of the D. F. Briggs Co., and Joseph Finberg, of Joseph Finberg & Co.

Joseph L. Sweet, of the R. F. Simmons Co., again displayed his public spirit last week by paying off the debt on the public library building. He gave the site and he and his wife and son, Harold E. Sweet, of the same company, gave considerably over \$10,000 toward the structure. An organization of women, including the wives of several jewelry manufacturers, was formed to raise the balance due, but its work is now needless.

**North Attleboro.****TRADE CONDITIONS.**

The steady increase which has been noticeable in the jewelry business for the past month continued the past week. Orders were received in numerous quantities and of good volume. On the whole it was a very encouraging week.

William F. Maintien, of Maintien Bros. & Elliot, has been in Maine on a pleasure trip the past week.

Charles E. Stanley, New York representative of the Estate of O. M. Draper, has been at the factory for several days.

Charles A. Joslin passed several days in town last week, calling on the jewelers in the interests of Marshall & Meyer, hub cutters and designers, New York.

Traveling salesmen who returned from trips, last week, included: James Baker, of F. M. Whiting & Co.; Fred S. Gilbert, William H. Bell, Howard Grant, of Riley & French, and J. J. Sommer.

Silas H. Dyar will conclude his duties with the T. I. Smith Co. June 1. For several years he has had charge of the tool room. Mr. Dyar is to engage in the manufacture of collar buttons. It is understood that he will be associated with a well-known local concern, which intends branching out on a larger scale.

The annual report of the H. F. Barrows Co. has been filed with the Commissioner of Corporations by Harry F. Barrows, as follows: Real estate, \$42,529; machinery, \$31,130; cash and debts receivable, \$133,797; merchandise, \$65,411; total, \$272,867; capital stock, \$175,000; accounts payable, \$25,000; profit and loss, \$72,867; total, \$272,867.

Cards were received Saturday in North Attleboro announcing the marriage of Roy C. McPherson, a traveling salesman, until lately with Riley & French, to Miss Helen Caroline, daughter of Mr. and Mrs. Edwin A. Roser, Chicago. The wedding took place in Chicago, May 19. Mr. and Mrs. McPherson will make their home in Providence after June 15.

The B. S. Freeman Co., through its treasurer, Joseph P. Burlingame, presented

the following report to the Commissioner of Corporations: Machinery, \$12,500; cash and debts receivable, \$25,832; manufactures and merchandise, \$14,166; good will, \$40,000; total, \$92,498. Capital stock, \$40,000; accounts payable \$4,611; floating debt, \$40,672; surplus \$7,215; total, \$92,498.

Arthur P. Watson announced Wednesday that he had acquired the controlling interest in the old-established concern of William Reed Co., Providence, and that he intended moving the concern to North Attleboro in the near future. He also stated in his original announcement that he would look after the financial end of the concern, and that a practical jeweler would be engaged for the manufacturing end. Mr. Watson is now engaged in the drug business. Subsequent developments, however, in the next two days caused a change in the plans, and at the present writing it is not definitely certain whether Mr. Watson will take over the holdings of William Reed, for which he had contracted and paid down a forfeit, owing to an unexpected complication. The Reed Co. originally was located in Attleboro Falls. The present concern was an outgrowth of the old firm of Whitney & Reed, which was started in Attleboro Falls by William Reed and Edwin Whitney.

**Canada Notes.**

B. F. Stewart, North Hatley, Que., was recently burned out.

J. Frooman is opening a jewelry store on Simpson St., Fort William, Ont.

Abraham Marks, Montreal, has assigned and a meeting of his creditors was called for May 26.

Leonard Laughton, for some years with Frank T. Proctor, Toronto, Ont., is opening an attractive store at 17 Dundas St., West Toronto.

Philip R. Lavelle, Montreal, has been appointed Canadian agent of the British United Manufacturers' Agency, representing a number of manufacturers of jewelry and fancy goods.

Out-of-town jewelers who called on the Toronto, Ont., trade, last week, included: N. McLeod, Cannington; F. W. Walker, Ingersoll; J. S. Smith, St. Catharines, and Jerry Smith, Richmond Hill, all Ontario.

W. T. A. Proctor, traveling representative of Austin & Co., Toronto, Ont., narrowly escaped being burned to death in a fire which destroyed the Queen's Hotel, Tillsonburg, Ont., on Wednesday morning, when three lives were lost. He was nearly suffocated by smoke before he succeeded in finding his way out by a back stairway.

J. J. Zock & Co., Toronto, Ont., all of whose stock which was not installed in the safes was recently destroyed by fire, have purchased part of the plant of the A. H. Welch Mfg. Co., the latter concern having gone out of business. Zock & Co., upon opening their safes, found that the damage done therein by fire was small, while that done by water was considerable. The concern carried a large amount of insurance, and the business will not be effected materially in any way by the fire. The firm has moved to new premises and is losing no time in equipping a strictly up-to-date factory.



# GORHAM SILVER

## GORHAM SPOONS AND FORKS.

¶ So long as May and June continue to be the most popular of "wedding months," so long will the Jeweler at this season of the year be called upon to meet insistent demands for suitable wedding gifts.

¶ None is more generally sought after than the set of Spoons and Forks destined to take its place among the most cherished of family heirlooms.

¶ No wider range of selection can be found than that offered by the various patterns of Gorham Silver Spoons, Forks and Serving Pieces. These are made in more than a score of distinctive designs varying from the least ostentatious to the most elaborately decorative, and put up in convenient chests holding complete sets, from the smallest combination to those containing every essential in flat silverware.

## THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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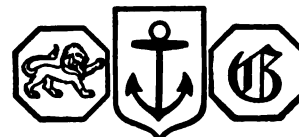
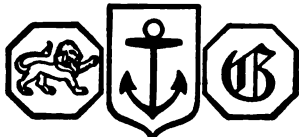
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137 Wabash Ave.

NEW YORK,  
23 Maiden Lane.

SAN FRANCISCO,  
Temporary Office:  
1103 Broadway, Oakland, Cal.

LONDON,  
Ely Place.

WORKS: Providence and New York.







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**THE JEWELERS' CIRCULAR PUBLISHING CO.**  
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## An Optometry Law ONE of the most important events in New York.

that has happened in the optical trade occurred last week when Governor Hughes, of New York, signed Senator Wilcox's bill defining optometry and regulating its practices through a State license board to be appointed by the Regents, this bill having been passed at the recent session of the Legislature. In his memorandum the Governor stated that the bill was the same as the bill passed the previous year and vetoed by him, but only because it failed to provide for adequate supervision by the Board of Regents in accordance with the policy of the State. As he pointed out these defects were remedied in the bill as passed by the last session of the Legislature, and he, therefore, approved of it. In speaking of the objections which had been urged to giving recognition to the practice of opticians, he said that the fact remains that the practice exists and conditions are such that it forms a proper subject for regulation.

Governor Hughes' attitude has been clearly that of a fair and intelligent man who has given thought to the measure, and his signing of the bill will not only be approved by optometrists throughout the country, but also by all who have studied the question carefully and realize that the measure is one that not only helps opticians, but safeguards the public and will do more toward protecting the eyes of this and the coming generation by eliminating the "fake" optician, peddler and incompetent, than the physicians ever could have hoped to do by any stretch of the medical practice act.

The victory is a most important one for the optical trade because, though optometrical laws have been on the statute books of other States, it has been to the Empire State that the trade and public look for a precedent which will aid them in getting uniform legislation throughout the country. It has been in New York also that the physicians have made the greatest fight against the bill and brought their heaviest guns to bear during the past dozen years, or since the fight for recognition by opticians and optometrists has been going on. The victory should be the subject of congratulation by the trade, because it is due absolutely to the merits of the cause in no way influenced by politics, trickery or misrepresentation, all of which means have been used against the optometry bill by physicians, who have opposed it from time to time.

## A Dangerous and NO more pleasing Clever Crook in news has been Custody. given to the trade for a long time than that

published in the last issue of THE JEWELERS' CIRCULAR—WEEKLY, telling of the arrest at Buffalo of the "short-change" swindler or "flim-flammer," who has been cleverly playing his tricks on jewelers in all parts of the country for more than six months. As told in another column, the man who has operated under the name of Reich and Grossman may be brought to Brooklyn to answer charges by New York and Brooklyn jewelers whom he swindled, and as the cases against him here seem to be solid in every way, there is little doubt that he will re-

To influence others with the merits of your goods, advertise. It is the modern and most successful means of direct communication between buyer and seller.

ceive a long term of imprisonment, even if he escapes at Syracuse. No matter what his term, the charges of the jewelers in other cities will still hang over his head, and if he gets his just deserts he will spend a good portion of the remainder of his life serving one sentence after another as fast as he is liberated from jail.

Despite this crook's cleverness in his practices and his quick change of base in his operation from one city to another, it was only a question of time when he would be captured owing to the publicity given to his acts by THE JEWELERS' CIRCULAR—WEEKLY and the notices sent out by the Jewelers Security Alliance, and the wonder is, therefore, that he was able to continue his work even as long as he did. However, the publicity given to his methods of procedure as well as the description of the man sent out served to protect a number of members of the trade on whom he called and who, while they did not have enough evidence against him to cause his arrest, were suspicious and on their guard and thus prevented him from working his game.

That the man Reich is the same man that has operated in various cities has been definitely established by THE JEWELERS' CIRCULAR—WEEKLY, which got one of the first photographs of him that were made by the police of Syracuse. Copies of this photograph (which appears in another column) were quickly struck off, sent to the various cities in which the man was supposed to have victims, and as our news columns show, were quickly identified by the jewelers who had been swindled as that of the "short-change" man who had called upon them, or the accomplice of their visitor.

This is only another of the many instances which emphasize the value of publicity as a means of protecting the trade from crime, as there is little doubt that had this thief's operations not been called to the attention of the trade continually he would have, before he was captured, three victims to every one he has succeeded in robbing. Even as it is the list is too large.

## Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 23, 1908.

The U. S. Assay Office reports:  
 Gold bars exchanged for gold coin...\$11,579,856.41  
 Gold bars paid depositors..... 43,530.19

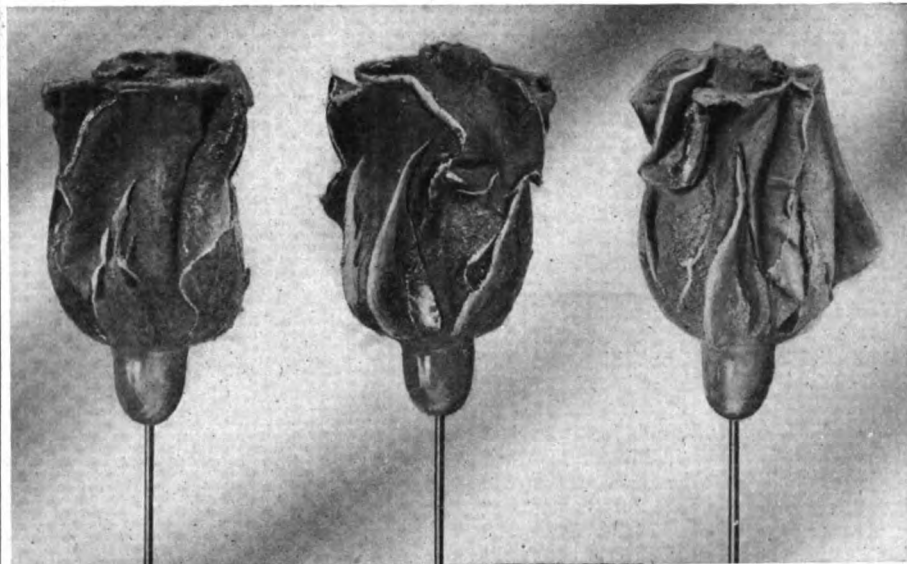
Total .....\$11,623,386.60  
 Of this the gold bars exchanged for gold coin are reported as follows:  
 May 18.....\$6,197,608.83  
 " 19..... 46,430.43  
 " 20..... 3,216,885.93  
 " 21..... 61,324.70  
 " 22..... 15,904.90  
 " 23..... 41,701.82

Total .....\$11,579,856.41  
 Over \$9,000,000 of the above was export.



## "HAT PINS made from Real Rosebuds"

AS IN NATURE, NO TWO ALIKE  
SAMPLES AND PRICES ON REQUEST



### CROSS & BEGUELIN

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NEW YORK



Trade-Mark

**O**UR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

*Ask to see it and look for  
our trade-mark—the im-  
print of originality and  
all that's good.*

85 Sprague Street  
PROVIDENCE, R.I.

## H. A. KIRBY

9-11-15 Maiden Lane  
NEW YORK CITY

### Lancaster, Pa.

Charles Reisner, of the H. S. Meiskey Co., is on a southern trip.

T. Wilson Dubbs spent several days last week in Philadelphia and Atlantic City.

John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, visited Philadelphia last week.

Paul Seibel, with M. F. Davis, Wilmington, Del., visited Lancaster friends last week.

Frank De Haven has gone to Cleveland, O., to attend the funeral of his father, a retired jeweler, who was in business many years in Chicago.

Two men one night last week attempted to enter Charles M. Jusek's house, 28 Pine St., but Mrs. Jusek heard them and they disappeared when she called to them.

G. William Reisner finished, last week, 17 sets of silver medals for the Athletic Association of the Williamson School, near Philadelphia, which holds a big meet on June 20.

While W. H. Rowland, of the International Silver Co., was at Aug. Zook's store last week one of his hands was severely cut in attempting to prevent a pair of duck shears from falling. Mr. Rowland sails for England, his old home, on May 30.

Charles Grebinger, a watchmaker in Lancaster nearly 20 years ago, who went to California, opened a small store at Los Angeles, failed, and then became a prospecting miner, has just been elected vice-president of a mining company operating from Sacramento.

C. S. Wiley, Pittsburg, and J. P. Archibald, Blairsville, representing the American National Retail Jewelers' Association and the Pennsylvania Retail Jewelers' Association, visited Lancaster last week and signed most of the local jewelers as members of these associations.

The baseball team of the Ezra F. Bowman Technical School last week defeated the Leola, Pa., team by a score of 21 to 3. J. E. Disher, of Charlotte, N. C., has entered the school as a student in engraving. A. P. McCormick has gone to his home, Parkersburg, W. Va., on a vacation.

Among the jewelers who lately visited Lancaster were J. E. Ressler, Rothsville, Pa.; George L. Hepp, Lititz, Pa.; E. P. Zane, Christiansburg, Pa.; S. R. Stibgen, Marietta, Pa.; B. Simmons, Columbia, Pa.; M. L. Cove, St. Joseph, Mo.; Benjamin P. Parker, Annapolis, Md.; De Lancy Porter, St. Paul, Minn.

The annual meeting of the stockholders of the Non-Retailing Co. was held last week, and the following directors were elected: A. F. Hostetter, John W. Eshleman, Milo B. Herr, Dr. A. G. Bowman, all of Lancaster; S. O. Frantz, Rohrerstown; M. L. Weidman, Ephrata; H. H. Shomo, Reading; Willis B. Musser, Philadelphia; E. E. Bruen, East Orange, N. J. The board organizes this week.

The police of Mt. Carmel, Pa., recently recovered a box of jewelry and watches in an outhouse in that town which had been secreted by two men named Schaum and Sliva, respectively. Both were apprehended in New York.



## New York Notes.

Jesse Crawford, Pittsburg, was in town last week.

William Gardner, of this city, has opened a repair shop at Lancaster, Pa.

Himan Rechtseit has sold out his business to Goldberg & Heishober.

A. O. Baumann has moved from 112 University Pl. to 53 W. 37th St.

E. D. Shaw, of Shaw & Brown Co., Washington, D. C., was in this city last week.

E. D. Guild, head of W. H. Wilmarth & Co., Attleboro, Mass., was a caller in town last week.

A. E. Silverman, formerly traveling for A. Schwob, has severed his connection with that concern.

Nicholas Gamse, 54 Maiden Lane, left the first of the week on a six months' western trip.

Oscar Uhl, of the Furstenwerth-Uhl Jewelry Co., St. Louis, was in town last week buying stock.

E. B. Hutzler, of Hutzler Bros., Baltimore, Md., called on his friends in the metropolis last week.

B. F. Rees and H. B. Zimmermann, of Zimmermann, Rees & Co., sailed yesterday for Europe on the *Kaiser Wilhelm II.*

Charles L. Trout, head of the firm of Chas. L. Trout & Co., spent a part of last week visiting the eastern factories.

Andrew Snyder, a Lancaster (Pa.) jeweler, was in town during the past week. He sails for Liverpool on the Cunard line.

Augustus Greene, head of A. A. Greene & Co., Providence, R. I., was in town last week on his way for a trip in the west.

Judge Hough, in the United States District Court, has granted a discharge in bankruptcy to J. W. Johnson, wholesale silver-plated ware dealer. The liabilities are \$59,600.

Mr. and Mrs. George E. Fahys entertained a coaching party on Tuesday afternoon of last week. They drove the coach "Squadron" from the Hotel Savoy to Van Courtlandt Park.

James F. Sears, Southampton, L. I., is seriously ill at the residence of his daughter at Infield, Mass. Mr. Sears has had two strokes of paralysis and can scarcely articulate a word.

I. Ira Foster, western representative for Milton Ernst, 12 Dutch St., will sail for Europe Saturday on the *Caledonia*. He will make an extended tour of the large jewelry centers of the Continent.

Alfred Schneider, employed by I. Lewkowitz, 290 Grand St., sails June 11 on the North German Lloyd line for Bremen. He is interested in a mine in Saxony and is going abroad on a business trip.

Valerian Holy is no longer a member of the firm of Holy & Slavik, 1365 First Ave. He has sold his interest in the business to his former partner, Chas. Slavik, who continues it under the old firm name.

M. & L. Hess have sold for William I. Rosenfeld, 1 Maiden Lane, the plot on the west side of Tenth Ave., 30.6 feet north of Isham St., running through to Sherman Ave. The property is two blocks north of the 207th St. subway station.

Abel King, of Emrich, King & Schorsch, returned last Thursday on the *Deutschland*

from a four months' trip. His many friends are glad to learn that he has regained his health. He expects to make his usual business trip for the firm in the near future.

Among the directors elected by the Montclair Riding and Driving Club, at the second annual meeting held at the Hotel Montclair, Montclair, N. J., last Thursday, was William A. Bryant, of M. B. Bryant & Co., and V. S. Mulford, of THE JEWELERS' CIRCULAR PUBLISHING CO.

The largest clock in the world, which has just been placed in position on the building of Colgate & Co., Jersey City, N. J., was started Monday by Mayor Wittmann. The clock faces New York from the Jersey shore, and will be visible for a long distance. It was made by the Seth Thomas Clock Co., and was described in a recent issue of THE JEWELERS' CIRCULAR—WEEKLY.

A number of young men in the Maiden Lane district attended the review and dance at the 14th Regiment, Brooklyn, Saturday night as guests of L. L. Squires, who is connected with F. H. Cutler & Co. Saturday night marked the anniversary of the regiment's departure for the Civil War and also for the Spanish-American War. Mr. Squires is quartermaster of the regiment.

A silver cup, made by the Gorham Co., will be presented for competition at the approaching exhibit of the Bulldog Club of America. The cup is a gift of the management of the Hotel St. Regis, and is rich and chaste in design. On its pedestal of onyx the cup stands about two feet high and is 15 inches in diameter at its top. It cost \$500 and is to become the absolute property of the exhibitor who wins it three times.

Fairchild & Co., manufacturers of gold pins, pencils, fountain pens and specialties in gold and silver, have been annoyed recently by the rumor to the effect that the concern had gone out of business since the fire that destroyed their former quarters at 19th St. and Fourth Ave. The rumor is absolutely untrue, as Fairchild & Co. have removed and rebuilt their plant at 29 and 31 E. 22d St., where they now have better facilities than ever before to produce the many lines which they make for the jewelry trade.

Two negroes entered the store of Isidor Cantro, 2096 Third Ave., Saturday, and asked to see some plain gold rings. While Mrs. Cantro's back was turned one of the negroes struck her on the head with his fist and the other seized two gold rings valued at \$24. Both men fled, and a crowd followed. Detective Gleason, of the E. 104th St. station, joined in the chase, and at 117th St., six blocks below the store, he caught one of the men. The negro drew a revolver and pointed it at Gleason, but the detective wrested it from him and felled him with a blackjack. The other negro escaped.

A decision was handed down in the United States Circuit Court recently by Judge Platt, reversing that of the Board of General Appraisers in regard to an importation of swords by Morimura Bros., and upon which duty was assessed by collector of customs at 35 per cent. ad valorem as swords under Par. 54 of the Tariff Act of 1897. The importers claimed that the assessment should have been made under Par. 449 as manufactures of bone. The Board of Appraisers overruled this protest and it

was appealed by Morimura Bros. to the Circuit Court. Judge Platt in his decision sustains the importers.

Burglars cut a hole in a jeweler's window at 1 W. 42d St., just off Fifth Ave., early last Friday, and got away with \$800 worth of jewels, according to a complaint made at the E. 51st St. station. Rinaldo & Tigner run the establishment under the trade name Mathieus, Jewelry. Matthew Rinaldo, whose turn it was to open the store, tells the police that he found a hole two feet in diameter cut in the show window. It was the custom of the firm to leave the day's exhibit, worth about \$800 in value, in the window all night. This jewelry had been taken out through the hole, apparently by the use of a hook. The robbery, Rinaldo said, had evidently been done between 3 and 5 o'clock.

The customs authorities have returned to G. M. Nelson, attorney for the Princess de Montglyn, as she is known, the two large diamonds which had been handed over to them until inquiry could be made as to whether the customs laws had been obeyed. The princess and her counsel appeared before Harrison Osborne, chief of the law division, last week, and stated the jewels originally had been given to one of her ancestors by Marie Antoinette, the Queen of France, and that they had been left to her by her father. She said she brought them to this country with her when she came over in May, 1905. Investigation verified this fact. It was said at the Custom House that the diamonds have been valued at between \$8,000 and \$9,000 and that they are not high-grade stones. It was also stated by the officials that although the diamonds had been returned, the investigation was not yet completed.

Ray S. Cogswell, Rochester, who was arrested in Batavia on Thursday night by central office detectives has been brought to New York and is held on a charge of grand larceny preferred by Herman Levy, 65 Nassau St., who says that Cogswell obtained a \$10,000 diamond necklace of him and then pawned it. According to the complainant, it appears that a year ago last March, while Roy Cogswell was staying at the Waldorf-Astoria Hotel, he wrote to the L. Sunderlin Co., jewelers, of Rochester, N. Y., telling them that he was staying at the Waldorf-Astoria and stating that he wanted to buy a diamond necklace to cost about \$10,000. They telegraphed back that they had no such article, and directed him to apply to Mr. Levy, at the same time telegraphing Mr. Levy as to their customer. Cogswell visited the office of Mr. Levy with his personal telegram from L. Sunderlin Co., and negotiated for the purchase of a diamond necklace and a diamond ring. The diamond necklace was valued at \$10,000 and the ring at \$7,000. Mr. Levy said that he would express the goods to L. Sunderlin Co., but Cogswell said that he wanted the necklace for a present and that the ring might be sent on to Rochester. Soon after, it is alleged, the necklace was pawned for \$4,500, and since that time efforts to collect the money have failed. The necklace has been recovered, and is now in keeping in the People's Trust Co. It is said that



1851

The Jeweler's Bank for half a century  
in the same location

1908

# THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

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C. H. IMHOFF, Vice-President

WILLIAM H. STRAWN, Cashier  
HENRY L. CADMUS, Assistant Cashier

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Capital and Surplus, \$12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

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William M. Ingraham, Attorney-at-Law, 44 Court St., Brooklyn  
Augustus D. Juilliard, of A. D. Juilliard & Co.  
Martin Joost, Vice-President Bond & Mortgage Guarantee Co.  
Clarence H. Kelsey, President  
John S. Kennedy, Retired, 31 Nassau St., New York  
Woodbury Langdon, of Joy, Langdon & Co.  
James D. Lynch, Retired, 129 East 21st St., New York  
Ranald H. Macdonald, of R. H. Macdonald & Co., Real Estate  
James H. Manning, President National Savings Bank, Albany  
Edgar L. Marston, of Blair & Co.

Wm. J. Matheson, of W. J. Matheson & Co., 182 Front St.  
Charles Matlack, 70 State St., Boston  
William H. Nichols, Chairman of Board, General Chemical Co.  
William A. Nash, President Corn Exchange Bank  
Robert Olyphant, of Ward & Olyphant  
Charles A. Peabody, President Mutual Life Insurance Co.  
William H. Porter, President Chemical National Bank  
Frederick Potter, 71 Broadway, New York  
Charles Richardson, 1307 Spruce St., Philadelphia  
Henry Roth, 1562 Myrtle Ave., Brooklyn  
Jacob H. Schiff, of Kuhn, Loeb & Co.  
James Speyer, of Speyer & Co.  
Sanford H. Steele, of Steele, Otis & Hall, Attorneys  
Ellis D. Williams, 560 Drexel Bldg., Philadelphia  
Louis Windmuller, of Louis Windmuller & Roelker

BRANCH BANKING OFFICES 1% Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

## The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, \$1,000,000

Surplus, \$1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President  
R. A. PARKER, Vice-President  
T. J. STEVENS, Cashier  
JOHN H. CARR, Asst. Cashier

Invites the Accounts of Jewelers  
Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

## THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over \$1,500,000.

Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.



## New York Notes.

(Continued from page 67.)

Cogswell went abroad soon after he obtained the necklace from Mr. Levy.

Emil Leiss will soon start a new store at 213 Washington St., Hoboken, N. J.

Leopold Stern, of Stern Bros. & Co., returned from London, Friday, on the *Lusitania*.

I. Ollendorff, of the I. Ollendorff Co., 54 Maiden Lane, is a juror in the City Court this week.

Edgar D. Smith, Chicago, is in town. He sails for Europe on the Hamburg-American line.

Ludwig Nissen, of Ludwig Nissen & Co., 182 Broadway, was the toastmaster at a recent dinner of the Merchants' Association of New York.

A special meeting of the Jewelers' 24-Karat Club of New York City will be held to-morrow at 2 p. m. at the club rooms, for the election of members and to transact any other business that may come before the meeting.

## Burglars Take Rochester Jewelers' Safe Into Back Yard and Break It Open.

ROCHESTER, N. Y., May 25.—Burglars last night broke into the jewelry store of David Goldman, 55 Joseph Ave., carried a 175-pound safe into the back yard, chiseled out the bottom and stole \$600 worth of jewelry.

The burglars entered the store by forcing a rear window. They then opened the rear door and pushed the safe through the store out on to a rear porch and from there to the yard. The bottom of the safe was made of a composition of cement and covered with a sheet of steel. This sheet was pried off and the holes chiseled through the cement. The work must have kept the burglars busy for at least an hour.

The safe contained six lady's gold watches, four gold-filled watches, three 14-karat gold neck chains, one 14-karat gold bracelet, 12 new gold watches, 36 lady's gold rings, 12 small gold rings, eight gold wedding rings, one silver ladle and a quantity of gold-filled link cuff buttons. The chiseling into the safe is similar to that used in getting into two safes in a Hudson St. store some time ago. Goldman and his family live above the store, but did not hear anything and did not know they had been robbed until they found the safe, empty and overturned in the yard at seven o'clock this morning.

An industrial exhibit which opened, May 4 at Cologne, Germany, included a special department covering an exhibition of jewelry, gems and semi-precious stones, which contains many interesting and instructive features. This exhibition will remain open until August.

Among the charters granted at the State department recently were the following store companies selling jewelry, etc.: McClintock Store Co., Kennerdell, capital \$25,000; Boggs & Buhl, Pittsburg, capital \$5,000; Famous Store Co., Brockwayville, capital \$25,000; Shaw-Phillips Co., Apollo, Pa., capital \$35,000. The Hooven Mercantile Co. has increased its capital stock from \$50,000. to \$100,000.

## Association Notes.

The boards of directors of the Minnesota Retail Jewelers' Association and the Minnesota State Association of Optometrists held a joint meeting in Minneapolis recently and outlined plans for the Summer meeting. The dates fixed upon are July 6, 7 and 8 and the meeting is to be held at the West Hotel, which will be convention headquarters. Plans are being made to furnish space for exhibitors, and it is hoped that a large number of manufacturers will make exhibits at this meeting. The only excursion as planned for will consist of a trip by chartered cars from Minneapolis to Stillwater—a visit through the State's prison, and from Stillwater the party will take the boat down the beautiful Lake St. Croix to Hastings, thence up the Mississippi river to St. Paul, arriving there in the evening. Lunch will be served on the boat and good music will be in evidence, and the usual good time is anticipated. The program for the meeting is not yet completed, but will consist largely of discussions of the current topics concerning the trade, and it is safe to say that it will be highly interesting and instructive to all those who attend.

The Tennessee Optical Society and the Tennessee Retail Jewelers' Association will hold their annual meeting at the same time in Chattanooga, July 7, 8 and 9. The Jewelers' Association will meet in the afternoon of the first day and the forenoon of the last day, while the Optical Society will meet in the forenoon of the first day and during all of the second day. The Chattanooga members are putting forth every effort to prepare a good program of entertainment, and the evenings of July 7 and 9 will be devoted especially to entertaining the visitors. Reduced railroad rates to Chattanooga will be in effect at this time, and a large attendance is expected by both organizations. Among the prominent speakers who will address the optical society are: Drs. S. W. Lane, C. E. Folsom and John L. Moore.

The North Dakota Retail Jewelers' Association is making strenuous efforts to have its forthcoming annual meeting, which will take place June 16 and 17, as successful and enjoyable as individual effort can make it. The meeting will take place at Jamestown, and delegates to attend the convention of the national association, which will be held in Cincinnati in August, will be elected, as will also officers for the ensuing year. Among the notable speakers expected to address the trade will be Governor Burke. Pierce Blewett, Mayor of Jamestown, has taken a particular interest in the meeting, and is giving the jewelers every aid possible in obtaining facilities for the entertainment of the members and otherwise making the gathering a success.

The suit of Henry Dobbins et al. to secure a share of \$400,000 paid by J. P. Morgan & Co. for control of the Boston Elevated St. Railway Co. in 1896 was decided adversely by the Supreme Court, full bench, a few days ago. Mr. Dobbins was one of the backers of the Meigs Elevated Railway project, whose charter preceded that of the Boston Elevated. He is a well-known Boston optician.



Peter Moller has begun business in Wau-paca, Wis.

P. P. Lenike will soon open a jewelry store in Dubuque, Ia.

Lee Horn will shortly open a retail jewelry store at Tacoma, Wash.

D. M. McDonald has opened a retail jewelry store in Carthage, N. C.

A Mr. Hawver has begun business at 220 South St., Springfield, Mo.

M. H. Tappan recently opened a retail jewelry store in Earlington, Ky.

N. H. Burger has opened a store in the Opera House building, Placerville, Cal.

M. Segel, Minneapolis, Minn., will shortly engage in the jewelry business in Stanley, Wis.

E. I. Jones, Kansas City, Mo., will soon open a watchmaking shop at 308 Brown Block, Omaha, Nebr.

W. M. Elmore has opened a store at 862 3d St., Santa Rosa, Cal., and is prepared to do all kinds of repair work.

Frederick R. Weigle recently opened a store at Melrose, Cal. Mr. Weigle is an expert watchmaker and jeweler.

Anderson & Bloomquist are about to start a department store in Boise City, Idaho, and will handle jewelry.

S. A. Noble has started in business at Amsterdam, Mo. He is a son of W. S. Noble, a jeweler of Drexel, Mo.

Carl Miller, a former student of the Kansas City Polytechnic Institute, has engaged in the jewelry business at Fruita, Colo.

R. L. Stewart has commenced business in the Savings & Trust building, corner of Main and Market Sts., Washington, N. C.

W. A. Schmidtman has entered the manufacturing jewelry business at Philadelphia, Pa., where he has opened an establishment at 929 Chestnut St.

H. B. Dorris, formerly with J. H. Ehrlich, Detroit, Mich., has opened a retail store and repair shop on the fourth floor of the Loyal Guard building, in the same city.

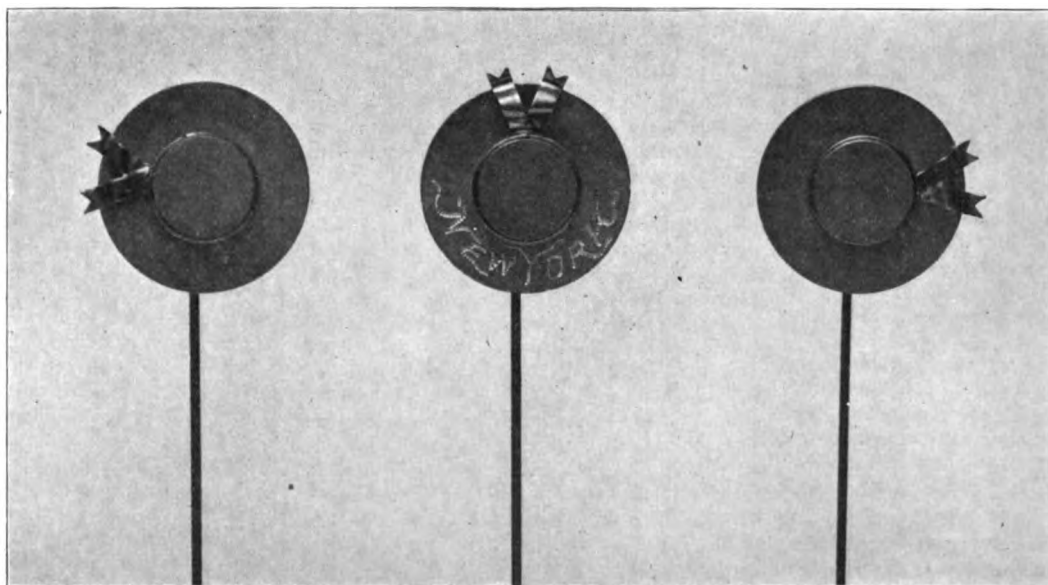
The Katlinsky Jewelry Co. has been incorporated in Chicago, Ill., with a capital stock of \$2,500 to manufacture and deal in jewelry. The incorporators are: L. A. Cohen, M. Feinberg and Sol. Salins.

Robert J. Taupert, Las Vegas, N. Mex., has sworn out a warrant for the arrest of Lyman J. Matlock, a watchmaker formerly in his employ. Matlock, who is accused of grand larceny by his former employer, is described as being five feet eight inches tall, with a florid complexion, smooth face, pointed nose and somewhat bald. He is about 38 or 40 years old, and has a prominent scar under the right cheek. A reward of \$50 has been offered by Mr. Taupert for Matlock's arrest. Any information regarding the accused should be sent to Ben Coles, chief of police, East Las Vegas, N. Mex.



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The Newest Fad. Sells at Sight. Be the First in Your Town



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PRICES { 3.00 per dozen—Without Engraving  
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The ANTIQUE Neck Chains,

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ATTLEBORO, MASS.

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9 MAIDEN LANE, ROOM 607

Manufacturers for Live Jobbers only



## Washington, D. C.

E. Lubber succeeds M. Kann in business at 505 4½ St., S. W.

Elmer D. Cole, 435 7th St., S. W., is spending his vacation in Vermont.

Andrew Nolte will continue the manufacturing business of the late S. A. Sawtell, at 626 E St., N. W. Mr. Nolte is a beneficiary under the will of his late employer, Mr. Sawtell.

D. N. Walford has concentrated his entire business at 909 Pennsylvania Ave., where he has a much larger establishment than heretofore. The store at 625 Pennsylvania Ave. has been given up.

The quarters of the optical firm of Dantzig & Co., composed of S. J. Dantzig and F. B. Ketchum, formerly at 1339 F St., are now located at 523 10th St., N. W., two doors below F St.

A. L. Saltzstein, formerly located at 708 7th St., N. W., purchased the entire optical and jewelry business of Chase & Co., at 742½ 9th St., N. W. Mr. Saltzstein purposes to continue the business at the same address with a much larger stock than has hitherto been carried.

Clarence H. Childs has removed from his former quarters, corner of G and 12th Sts., to new modern premises on the ground floor at 703 12th St., two doors from G St. The move was demanded by the great increase in the business. Mr. Childs makes a specialty of fine watch repairing.

Cole & Swan, 1514 14th St., N. W., would like to interview one of their ex-salesmen. He was known as Ralph Rossini and was also engaged in business as the hairdresser at the swell Cairo apartment house on Q St., between 16th and 17th Sts. Cassini, who was a fluent talker, made a number of good sales for Cole & Swan, and finally came to Mr. Cole with the statement that he had a good chance to sell quite a nice bill to ex-Senator Spooner. On the strength of his representation about \$3,000 worth of jewelry was given him to show Mr. Spooner. He never came back, and the matter was placed in the hands of the local police, who have, however, failed to produce the wily Italian, although on his track several times. The last time he was heard of was in New York, where he was assisting his brother-in-law in the laundry business. Getting wind of the fact that he was discovered, he got away and has not since been seen. About \$2,000 worth of the property Cassini had had been located and secured, but the man himself and about \$1,000 worth of gems are still unfound.

A few days ago S. M. Selinger, the jeweler at F and 9th Sts., N. W., was visited by a young man who gave his name as Carlton E. Burton, and stated that he was the private secretary of Senator Foraker, of Ohio. After being shown some rings he selected one valued at \$90 and proffered in payment therefor a check signed "Jos. Ben. Foraker," and drawn on the Columbia National Bank of Washington. As it was nearly closing time, Mr. Selinger, Jr., who is a close reader of THE CIRCULAR-WEEKLY, remembered that it was not wise to take a check of any kind from a stranger at that period of the day, and told Mr. "Burton" that he was very sorry, but the cash safe was locked, but if he would call for the

ring in the morning he could cash the check, deliver the ring and give him the change. The young man acquiesced, but after he had gone Mr. Selinger bethought himself to call up Senator Foraker on the 'phone. Mr. Foraker very promptly disavowed any knowledge either of Mr. "Burton" or of having signed any check as described. He invited Mr. Selinger to come over and see him, and the young jeweler accepted the invitation. While Mr. Selinger was still with the Senator a messenger arrived with some flowers, with the compliments of "C. E. Burton." It is hardly necessary to say that they had been paid for with a bogus check and the forger and swindler had pocketed the change. In appearance "Burton" is of a dark complexion, about 135 pounds in weight and about 5 feet 2 inches in height, smooth face. He was dressed in dark clothes and wore an odd scarfpin, the stones in which formed an inverted V.

## Norfolk, Va.

Charles Fries, formerly at 275 Church St., is now located at 92 Commercial Pl.

The Berman Optical Co., manufacturing optical goods, is now located at 202 Main St. George Marcus is in charge.

Harry Klammovitz, 600½ High St., Portsmouth, Va., was sold out, May 19, by the High Constable, who had seized the stock and fixtures on a judgment.

B. F. Salomonsky, manufacturing jeweler, is now comfortably settled in his new location at 231 Fenchurch St., Norfolk, Va., where he reports business steadily improving.

A. Weck, of the Paul-Gale-Greenwood Co., and president of the Virginia Optical Association, is putting new life into the association with a view of having a good representation at the national convention in August at Philadelphia.

The stockholders of the Paul-Gale-Greenwood Co. held their annual meeting last week, declared a dividend of three per cent. and elected officers as follows: Fred Greenwood, president; John L. Roper, vice-president; J. E. Cole, secretary and attorney, and D. P. Paul, general manager and treasurer. The officers, with the following, compose the board of directors: F. A. Porter, Fred Lewis, Dr. A. Weck, H. H. Trice and John B. Jenkins. General Manager Paul made the financial report for the past year, which showed an excellent increase in sales. This is the first meeting of the stockholders since this company has occupied its handsome building at the corner of City Hall Ave. and Granby St.

## Richmond, Va.

A. M. Meyer & Bro., a firm composed of A. M. and E. C. Meyer, established in 1880, located at 915 E. Main St., Richmond, Va., have secured the four-story building at 317 E. Broad St., to which location they will move June 5. The shop windows and door, about 30 feet, is arranged in a very fine manner for display purposes, the entire ground floor being arranged for their jewelry display, to which Meyer & Bro. will add a full line of cut glass ware. The

upper floors will be devoted to the repairing department and wholesale department.

H. Cohen, at 707 E. Main St., had a narrow escape from a swindler recently. A young man of about 35 years of age, giving the name of R. G. Gray, stating that he was the son of Attorney Gray, a prominent resident of Richmond, visited Mr. Cohen and desired to obtain a wedding present for a friend of his. He selected some silverware, and asking the jeweler to pack them up went out to get "some currency" from the bank. Shortly after 6 p. m. he returned with a check for \$50, and as the purchase amounted to \$25 he desired that Mr. Cohen would add \$6 to the bill for a present for his sister. He would therefore pay \$31. Mr. Cohen acquiesced in the arrangement, and the check, which was made out by "J. R. G. Graves" in favor of R. G. Gray was indorsed by the young man as R. G. Grey. The different spelling on the check made Mr. Cohen suspicious, and he promised to deliver the goods and change in the morning. His visitor was much disappointed, but Mr. Cohen was firm, and Mr. "Grey" or "Gray" departed minus the goods. Investigation proved him to be a fraud. The same individual caught Meyer Bros. for a diamond ring and \$10 in change.

## Newark.

Cohen Bros., Paterson, N. J., have opened a new store at 123 Main St.

O. W. Kohn, of Kohn & Co., returned from a trip abroad on the *Lusitania*, May 21.

George C. Moyer, manager of Mrs. William Foley's store, Trenton, N. J., has been removed from St. Francis Hospital to his home, 21 Cumberland Ave., after undergoing a serious operation.

The Ontario Novelty Co., Howell Township, has been incorporated with a capital stock of \$100,000. The incorporators are: T. L. Stedman, H. T. Crouse and C. J. O'Geran. The company is to deal in novelties, jewelry, etc.

The new two-story brick building just completed at 11-16 Governor St., to be occupied conjointly by the B. & M. Shanly Co. and the Pryor Mfg. Co., May 25, is as nearly perfect as the builder's art can make it. It is beautifully finished in weathered oak and is floored throughout with hard wood.

Frank C. Pacific, jeweler, at 91 Market St., Paterson, has on exhibition in his window the movements of the watch made expressly for the late P. T. Barnum, and carried by him for many years, up to the time of his death, and which was later carried by his son-in-law, Mr. Seeley. Mr. Pacific came into possession of the movement while in the employ of H. C. Reed, Bridgeport.

William H. Crane, for more than half a century employed by Riker Bros., of this city, died at the home of his son-in-law, Bloomfield, recently of apoplexy, following an illness of only a few days. Mr. Crane was born in Newark, 75 years ago. One son, Wm. H. Crane, survives him. The funeral was held at his late residence, and was conducted by the Rev. H. S. Potter, of the First Baptist Church.





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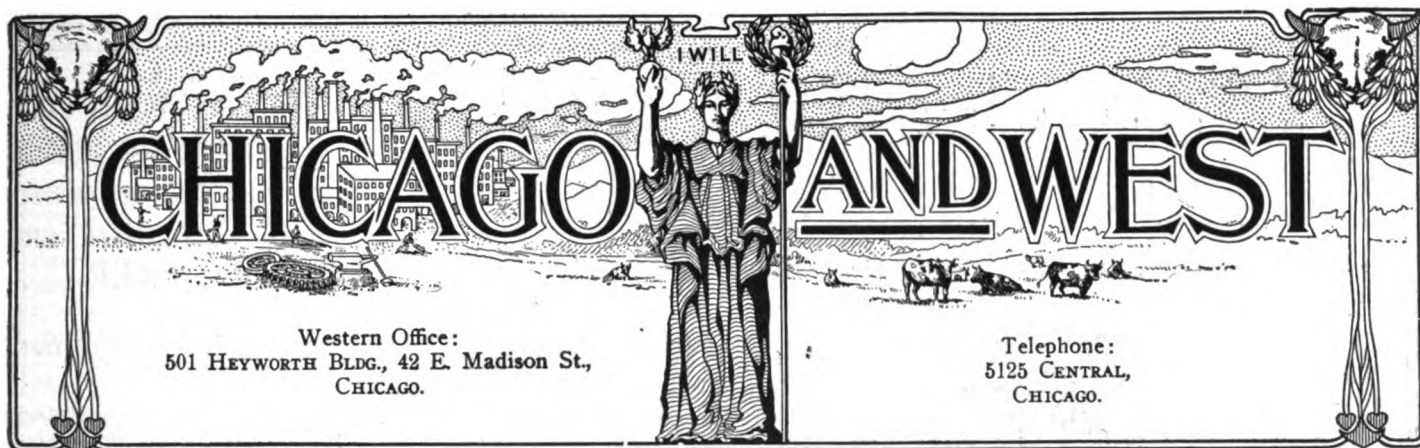
This explains the growing demand for **ILLINOIS WATCHES**, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

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Every one fully guaranteed.  
Price List sent on application.

**ILLINOIS WATCH COMPANY**  
**SPRINGFIELD**





Vol. LVI.

CHICAGO, WEDNESDAY, MAY 27, 1908.

No. 17.

### Chicago Notes.

H. E. Farquharson, representing E. A. Gilmore & Co., leaves, this week, on a western trip.

H. M. Carle, of the Keystone Watch Case Co., spent last week in Philadelphia on a business trip.

G. H. Miller, traveler for the Oneida Community, Ltd., leaves, this week, for a northwest trip.

Albert Cohn, representing the Lyons Mfg. Co., left here the early part of the week for a short western trip.

George Gubbins, with the Illinois Watch Case Co., left, last week, on a trip to Kansas City and Cincinnati.

H. E. Hackman, auditor of the Western Clock Co., LaSalle, Ill., left, last week, on a visit to the New York office.

Chas. J. Jacobs, of the Knickerbocker Silver Co., has returned from a week's visit to the trade in St. Louis.

A. Zlotnik, who was formerly located at 109 N. Clark St., has removed to larger quarters at 1107 Milwaukee Ave.

Chas. Wittstein, of New York, a brother of A. Wittstein, of the Schraeder-Wittstein Co., has been making a visit in Chicago.

W. E. Sanders, Walkerton, Ind., was a recent visitor to Chicago, buying a new stock of goods, as he was burned out a short time ago.

Allan Maxfield, for 10 years connected with the firm of Hyman, Berg & Co., in their diamond department, died recently at the age of 26 years.

L. Stanford, traveler from the Chicago office of the Alvin Mfg. Co., was in town a few days last week, after which he left on a trip to southern Wisconsin.

M. W. Wells, formerly of Benton Harbor, Mich., will open up a new store at St. Joseph, Mich., about June 1. He was in Chicago last week buying his opening stock.

M. A. Cohn, traveler for Rettig, Hess & Madsen, left, last week, on a trip through Iowa and Missouri. F. C. Emerson, of the same concern, has just returned from a Michigan trip.

H. C. Graffe, of Graffe & Stanek, left, last week, on a trip to New York, where he will attend to some personal matter, after which he will make a visit to the trade in Providence.

H. Oppenheimer, of the firm of Hirsch & Oppenheimer, who is now at Frankfort, Germany, sends a clipping from a local paper there, which states that the diamond

market is firm, the indication being toward a rise in prices rather than otherwise.

The "Camels" held their usual monthly meeting with a good attendance on the evening of May 21. The usual good time was enjoyed. The "Keeper" was greatly missed from the gathering.

The following out-of-town buyers were in Chicago during the past week: S. B. Turner, Cassopolis, Mich.; S. O. Adams, Palo, Ill.; R. A. Woodward, Sandwich, Ill.; Leslie H. Holbrook, Kenosha, Wis.; H. J. Crawford, Streator, Ill.; F. C. Mitchell, Bucyrus, O.; H. J. Durran, Naperville, Ill.; Mr. Johnson, of the Johnson Jewelry Co., Colorado Springs, Colo.; R. O. Nicoll, Kenosha, Wis.; George Wettstein, Cedar Rapids, Ia.

E. L. Johnson, of R. M. Johnson & Son, attended the convocation of the Oriental Consistory at Yankton, S. Dak., May 4, to May 8. This consistory presented Admiral Winfield Scott Schley with a 33d degree coat jewel, and also gave a combination diamond charm to Mrs. Schley. Mr. Johnson's firm was commissioned to make both charms. This concern will make a very large exhibit of Masonic goods at Wichita, Kan., during the reunion of the Wichita Consistory to dedicate the new Scottish Rite Temple, to be held there June 8 to 12.

### John Hellerich, Detroit, Mich., Gives Chattel Mortgage for Benefit of Creditors.

DETROIT, Mich., May 22.—John Hellerich, 39 Michigan Ave., has given a trust chattel mortgage for the benefit of his creditors to David W. Davis, also a Michigan Ave. jeweler. The amount of the debts listed is \$17,269.32, and the value of the assets is not definitely ascertainable as yet. Mr. Hellerich expressed himself as confident that with time he can net 100 cents on the dollar for his creditors.

Formerly Mr. Hellerich had two stores, but recently closed out the branch at 510 Gratiot Ave. He found himself overstocked and had an auction to dispose of goods quickly, but found creditors pressing for more money than he could raise.

DETROIT, Mich., May 25.—A petition in bankruptcy was filed to-day against John Hellerich, by the Jewelers Board of Trade of New York.

John C. Boyer has bought the business of B. A. St. John, Carmi, Ill.

### St. Louis.

N. S. Weiler, Cape Girardeau, was in St. Louis, last week.

H. C. Kionka, of H. C. Kionka & Co., visited the trade here last week.

A. L. Bauman, of the L. Bauman Jewelry Co., returned Monday of last week from New York.

Samuel H. Bauman, president of the Bauman-Massa Jewelry Co., is back, after a week's trip to West Baden.

Harvey Hubbard, Texas representative of the L. Bauman Co., has sent word to his friends here that his wife is seriously ill.

The pennants for the winners of the Post-Dispatch Public School Baseball League are on display in the Broadway windows of the Mermod, Jaccard & King Jewelry Co.

A. B. Bauer and S. L. Loewenstein, western and southern representatives of the Bauman-Massa Jewelry Co., have returned to the city, after three months' absence.

Mr. Maritz, of the E. Maritz Jewelry Mfg. Co., has just returned from a trip through southern Illinois. Samuel Kober, of the firm, departed Thursday for a week's trip through the northern part of the State.

St. Louis friends of Loren L. Boyd, Chicago manager for the Keystone Publishing Co., were notified Tuesday of his death in that city. He was about 50 years old, and for the past 15 years was well known in this city.

Charles S. Erber, one of the largest jewelers of Texarkana, Tex., was here last week with his manager, Mr. Arnold. Mr. Erber has returned to Texarkana, but Mr. Arnold will go east in several days on a combined business and pleasure trip.

Other out-of-town jewelers in this city last week were: R. G. Rutherford, Mt. Vernon, Ill.; George Tetley, Robert Tetley Jewelry Co., Farmington, Mo.; John R. Spradling, Flatriver, Mo.; Thomas H. Edwards, Clarksville, Mo.; Henry Altemueller, Washington, Mo.; E. Gibson, Marissa, Ill.; L. A. Holdener, Belleville, Ill.; George T. Brodnax, Memphis, Tenn.; C. I. Glines, Harrison, Ark.; E. L. Meyer, St. Charles, Mo.; J. B. Morris, Perry, Mo.

Leo Bauman, son of Samuel H. Bauman, president of the Bauman-Massa Jewelry Co., will be married, June 3, to Miss Aurelia Scharff, St. Louis. The ceremony will take place at 6 p. m. in the parlors of the Columbian Club, Vandeventer Ave. and Lindell Boulevard, with Miss Lucile Bernheimer and Elmer Samish as attendants. Rabbi



# A High Grade Catalog

ILLUSTRATING GOODS HANDLED BY YOU AND  
ARRANGED TO MEET YOUR LOCAL CONDITIONS

**Is Bound to Increase Your Business from 50 to 100 %**

AND MAKE YOUR STORE THE LEADING ONE OF ITS KIND IN YOUR COMMUNITY

We can make such  
a Catalog for you at  
a moderate expense.  
Full Particulars and  
Samples FREE.

## READ OUR CUSTOMERS' LETTERS

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

Columbus, Ohio, Jan. 17th. 1908  
The Arnstine Bros. Company,  
Cleveland, Ohio.

Gentlemen:

Replying to your inquiry of the 4th inst. concerning the Catalog, we are pleased to state that business was good. It is impossible for us to state positively how much the Catalog helped us, but we think that, considering the condition of the country, we did remarkably well.

Yours very truly,  
THE FRANK F. BONNET CO.



STORE OF THE FRANK F. BONNET CO., COLUMBUS, OHIO.

Galesburg, Ill., Jan. 16th. 1908.

(Extracts from Letter)

The Arnstine Bros. Company,  
Cleveland, Ohio.

Gentlemen:

In reply to yours of Jan. 15th, we wish to say that the Catalog which you furnished us last year we consider by far the best that you have ever gotten out, and we feel that it has done us considerable good, our business for December equalling that of the year before.

We used the 3,000 Catalogs, sending out to smaller towns and in the country tributary to Galesburg. The Circulars we sent out inside the city and a few in the country, and we really feel that we owe considerable of our December business to these Catalogs.

Yours truly,

CHAPMAN & ARMSTRONG.

This concern used The Arnstine Bros. Co.'s Catalogs in 1904, 1905, 1906, 1907, and have placed their order for 1908.



STORE OF CHAPMAN & ARMSTRONG, GALESBURG, ILL.

# THE ARNSTINE BROS. COMPANY

*Originators of Our Exclusive Catalog Method for the Retail Jeweler*

## CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

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Samuel Sale will officiate. After the wedding the couple will depart for a trip through the west. Mr. Bauman is junior member of the Bauman-Massa firm.

F. M. Brown, Pana, Ill., and Chief of Police Spears were in St. Louis last Wednesday, where they came to identify a man who robbed Mr. Brown's jewelry store a short time ago. All the stock, except two watches, was recovered. The burglar, Otis J. Coy, alias Otis J. Collins, refused to accompany the officer to Pana until requisition papers were issued. The accused says he did not steal the goods, but purchased them.

The first building in St. Louis which will be devoted entirely to retail purposes is being erected at Broadway and St. Charles St. by Wm. A. Gill, a jeweler, of 6th and Pine Sts. It will be known as the Gill building, and will be ready about July 1, costing in all \$150,000. Isaac Taylor, director of works of the St. Louis World's Fair, is architect of the building, which is to be six stories high and of fireproof construction. The exterior is of red brick and terra cotta. Besides being a successful jeweler Mr. Gill is known as an extensive real estate operator.

### San Francisco.

Geo. E. Bangle, Vallejo, Cal., was here last week.

Clarence Kline, Goldfield, Nev., was in San Francisco last week on business.

Mr. Sayle, Fairbanks, Alaska, arrived the last of the week and is visiting the trade here.

Moisha Oig, prominent in the Armenian colony, Fresno, Cal., visited the wholesalers here recently.

Nat. Solomon, of the American Jewelry Co., Bakersfield, Cal., was in San Francisco last week.

Mr. King, traveler for Nordman Bros., has just returned from spending his vacation at Glenwood, Cal.

Frank G. Will, Albany, Ore., after spending a week here, left last week for Chicago and other eastern points.

Louis Hammersmith, Hammersmith & Co., is erecting a bungalow on Ocean Boulevard, where he will take up his residence.

S. Sturmer and W. H. Wagner, both of Sacramento, and J. D. Perkins, were among out-of-town jewelers in this city during the past week.

A. W. Huggins, president of A. I. Hall & Sons, returned last week from New York, where he has been for the past six weeks on business for his company.

Julius A. Young is at present on his way from New York and is expected to arrive Thursday of this week. Mr. Young is calling on the trade throughout the northwest on his return trip.

Peter Johnson, of Peter Johnson & Co., has purchased the store of H. Grinnell, on 3d St., and will run it in conjunction with his other establishments. This makes the third store to be acquired by Mr. Johnson in the city.

The baseball team of the San Francisco Wholesale Jewelers met its first defeat about a week ago, when it crossed bats with the crack team of the hospital corps at the United States barracks at the Presidio. The score was 8 to 3.

R. Coulter, with Radke & Co., is at present enjoying his vacation, which he is spending in the Santa Cruz Mountains, near Santa Cruz, Cal. Mr. Cullum, with this company, will leave this week for Shasta County, Cal., where he will spend his vacation.

Murray Cohn, of L. B. Cohn & Son, Los Angeles, left, May 18, for that city, after a two weeks' stay here. Mrs. Cohn, who accompanied her husband, will remain longer.

Mr. Van Ness, of H. C. Van Ness & Co., is in Butte, Mont., this week looking after business interests there.

One of the pleasing incidents of the commencement exercises of the University of California, held at Berkeley, May 13, was the presentation to Mrs. Phoebe A. Hearst of a beautiful loving cup by the board of regents of that university. The cup, which is of hammered silver and has an appropriate inscription engraved on it, is the work of Shreve & Co.

The handsome medals which were awarded to the victors of the Army and Navy boxing and wrestling bouts, held here last week, were made by Hammersmith & Co., who also built a beautiful loving cup, which was presented as a trophy to the winner of the wrestling matches. This cup was over 10 inches high, of silver and was of very handsome appearance.

### Indianapolis.

Elmer Stokes, employed by George S. Kern at the latter's shop, in the State Life building, has been ill for several days.

During part of last week H. L. Rost, Columbus, was the guest of his brother, Carl L. Rost, N. Illinois St. He was in the city on a stock-buying trip.

The Baldwin-Miller Co. spent most of last week invoicing stock. The entire force of clerks and road salesmen were in the house during the week.

A small stock of jewelry, mostly of special French designs, has been put in by the Archibald-Cleaver Co., dealing in ladies' furnishings, E. Washington St.

L. Markowitz, of I. Groh's Jewelry Co., has returned home after a six weeks' business trip through Texas and the southwest. He reports a successful trip.

The new quarters of the Burton Jewelry Co., 58 Monument Pl., are almost ready for occupancy, and the company expects to move within the next 10 days.

J. P. Mullally has been notified that he has been appointed a member of the grand marshal's staff for the Elks' reunion, which will be held in this city June 2 and 3.

I. Grohs, of I. Grohs' Jewelry Co., will spend part of this week in Crawfordsville, where he will attend a convention. He will then make a short business trip through that section of the State.

Burton E. Chapman, of the Elgin National Watch Co., is making his headquarters in this city for a couple weeks, and is visiting cities and towns in the immediate vicinity in the interests of his company.

The Indianapolis Retail Jewelers' Association will have its monthly meeting next Monday night in the directors' room at the Commercial Club. There is no special program, but plans for a Summer's outing may be brought up.

Indiana jewelers in the city last week were: A. G. Craig, Bicknell; J. A. Pickett, New Castle; L. E. Fisher, Columbus; C. Van Meter and J. Harry Smith, Greenfield; J. W. Thompson, Danville, and John L. Wanner, Daleville.

Action was brought in the Federal Court here a few days ago to have George A. Fogas, of the Fogas Jewelry Co., declared a bankrupt. The action was brought by the Clemens-Oskamp Co., Cincinnati. For many years Mr. Fogas conducted a retail business on Massachusetts Ave., but last January organized the present company, taking J. T. and F. C. Fogas into partnership. The present action is said to be based on notes given by G. A. Fogas while he was in business as an individual and which were endorsed by one of his brothers.

### Omaha.

H. J. Penfold has returned from a trip with the Governor to California.

W. A. Myers, York, Nebr., was in this city purchasing stock last week.

V. A. Hillyer, Gresham, Nebr., was in this city last week buying stock.

The administrator of the late A. B. Huberman is advertising the stock for sale.

Henry Holmes, with Fred Brodegaard & Co., has returned from a trip to Blair, Nebr.

Joseph P. Frenzer is receiving congratulations upon the arrival of a new baby girl at his home.

Fred Brodegaard & Co. have given an order for a \$1,200 electric sign, to be placed in front of their store.

Miss Ora Mertz, cashier for the C. B. Brown Co., has gone to New Boston, Ill., on a vacation.

Albert Edholm left Monday of last week with the Commercial Club on their trip through Colorado and Wyoming.

E. I. Jones, Kansas City, Mo., will soon open a watchmaking shop for the trade at 308 Brown Block. Mr. Jones is well known in this city, having formerly been for several years with S. W. Lindsay.

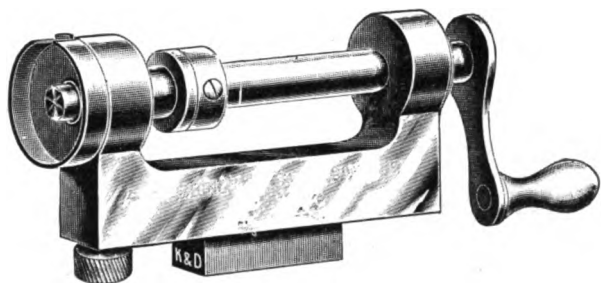
T. L. Combs & Co. have just closed a successful auction sale. Work was started last week of remodeling and decorating the establishment. Mr. Combs will add new fixtures and a complete new stock. Everything will be in readiness about June 1.

Jesse Parsons, alias George Palmer, alias Frank Lucas, alias Jesse Collins, a former bell boy at the Millard Hotel, this city, was arrested in Sioux City, Ia., Friday night, May 15, on request of the Omaha police, suspected of being implicated in the robbery of the Mawhinney & Ryan Co. on the night of May 5. The boy is also believed to be the Jesse Collins, for whom a big reward is offered as the robber of an agent of West, White & Christie, Pittsburg, in a small town in Ohio some time ago, when \$30,000 of jewelry was stolen. D. N. Jacoby, representing a Rhode Island jewelry firm, who was at the Home Hotel here, says he and other jewelry men of the country have circular letters describing the Ohio robber, whose name was given as Jesse Collins, and he believes he is the youth arrested for the Omaha robbery.

Sutton & Brown, Macon, Ga. have been succeeded by Sutton Bros.



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## Cincinnati.

Ed. Schildman, traveling salesman for the Oskamp, Nolting Co., is seriously ill at his home with typhoid fever.

A. M. Plaut, manager of the National Jewelry Co., is preparing for a business trip through Kentucky and Tennessee next week.

Walker, Laramore Co., Milledgeville, Ga., stated to Cincinnati friends the past week their intention of discontinuing business in that place.

C. E. Richter, of Richter & Phillips, has left on a much-needed rest for Big Fox river, in Kentucky, where he will spend a week in fishing.

Lee Horn, Tacoma, Wash., was here last week, buying the opening stock for the new retail jewelry store which he is about to open in that place.

The Miller Jewelry Co. has secured the contract to furnish medals for the field day exercises of the Cincinnati Public School Athletic League, June 5.

A. C. Tepfert, of A. & J. Plaut, is recovering from the general shake-up he received in the railroad accident which occurred at Canton, O., some time ago.

Albert Bros. have just completed improvements in their quarters by adding new wall decorations, electric fixtures and a complete burglar alarm system.

The 12-year-old son of Eugene Mahy, of E. Mahy & Co., is suffering from a broken shoulder and fractured collarbone which he received in a fall from his bicycle.

M. Loeb, of the Dueber-Hampden Watch Works, was here the past week. Just previous to this call Mr. Loeb celebrated his 50th birthday with an elaborate banquet to a party of friends in Canton, O.

"Steve" Leubuscher, of L. Gutmann & Sons, and his wife have gone to their Summer home in the Thousand Islands. L. Gutmann & Sons' employes have formed a baseball team and will play the Gustave Fox team June 6.

S. Lindenberg, of Lindenberg, Strauss & Co., and his wife leave, May 30, on a pleasure tour which will include Niagara Falls and eastern points, winding up at Atlantic City. S. Strauss, of this house, is spending a week at French Lick Springs.

The Homan Mfg. Co. made the six large and handsome loving cups, and the Gustave Fox Co. the five large gold medals given as prizes by the Automobile Club of Cincinnati in the third annual hill climbing contest on Stanley Ave., May 23.

Charles W. Hickok, representing Graff, Washbourne & Dunn, left, May 22, for the east, where he and his family expect to locate permanently in the near future. Mr. Hickok is gradually recovering from his recent illness, but will not resume business for some time.

Thieves entered the home of Anthony Herschede on Walnut Hills, last week, and secured about \$100 worth of jewelry, a revolver and two child's banks. The robbery took place in the daytime, when the family were away from home, and is thought to be the work of amateurs.

M. Schwab, of the M. Schwab Jewelry Co., has received letters from Senators Foraker and Dick and Congressman Kennedy, to the effect that the Vreeland bill

pertaining to guarantees on filled watch cases will not be passed at this session. Mr. Schwab has left as a delegate to the B'Nai Brith convention, held at St. Joseph, Mo.

Out-of-town jewelers here in the past week buying stock included: Frank Emmerling, Hillsboro, O.; Mr. Bancroft, Columbus, O.; H. Risinger, Lawrenceburg, Ind.; P. D. Freeman, Ashland, Ky.; J. Jashenosky, Hamilton, O.; Mr. Shire, of Shire & Fithian, Paris, Ky.; F. A. Schweeting, Oxford, O.; William Burns, Burns Jewelry Co., Birmingham, Ala.; Charles Sederberg, Milford, O.; Casper Fenzel, Middletown, O.; J. Krohme, Clarksburg, W. Va.; C. H. Bowen, Winchester, Ky.; Charles Taylor, Dennison, O.; J. W. Sparks, Sabina, O.; A. M. Stamm, Williamsburg, O.; George Horner & Son, Morrow, O.; M. A. Selbert, Frankfort, Ky.; E. B. Scott & Son, Batavia, O., and William Leive, Aurora, Ind.

## Los Angeles.

### TRADE CONDITIONS.

General observation of business conditions indicates a gradual improvement. While a considerable number of concerns complain that trade is dull, others report a moderate improvement and a few say that their sales have so increased as to nearly reach the total of the corresponding period, one year ago. Most retail jewelers look forward to the return of a fair degree of prosperity. The wholesalers are all preparing for an increased demand. Renewed activity in real estate is taken as evidence of an early return to normal conditions.

Philip Hoeffler, salesman for Geo. H. Curry, has been taking a vacation.

Jacobus Marx, of the Kossuth Marx Jewelry Co., has been calling on the jewelry trade here.

H. T. Anderson, salesman in the employ of J. G. Donovan & Co., is the happy father of a boy baby.

The Carl Entenmann Jewelry Co. is working a full force of men, having 39 people on its pay roll.

E. Gerson, 545 S. Broadway, intends to open an optical department in connection with his jewelry business at an early date.

The wholesale jewelers of Los Angeles have agreed to close their offices at one o'clock on Saturdays during May, June and July.

The Los Angeles High School graduating class was supplied with Star and Crescent pins, the alumni badge of the school, by the H. J. Whitley Co.

Both members of the firm of Hambricht & Walsh intend to start on the road soon, showing sample lines of silver toilet and novelty goods, and filled jewelry.

The Southwest Turquoise Co. has opened its new branch store at 531 S. Spring St. An additional saleswoman has been employed for each of the company's two stores.

Miss Wiedeman, of the H. J. Whitley Co., who has been ill, has again returned to her place in the office. Ira Lothrop, of the same company, has been spending a short vacation at Arrowhead Springs.

J. Wiesenberger, 453 S. Broadway, reports that his business, during the past month, has been approximately equal to that of one year ago. Included in his recent sales have been a number of valuable diamonds.

Samuel C. Park, manager of the Boyd Park Jewelry Co., Salt Lake City, Utah, and his son, Boyd Park, are here on a pleasure trip. They have been the guests of Clem Glass, manager of the H. J. Whitley Co., who entertained them with automobile trips in the country.

R. H. Gilmore, of Gilmore & Lee, wholesalers, after returning from a trip through the southern towns, has gone to Santa Barbara and other points north of Los Angeles. Hoyt T. Brown, of the same firm, has been taking a business trip through some of the southern California towns.

John F. Wooster, well known for a number of years in connection with the California Optical Co., contracted a severe cold in San Francisco, recently, and has, on his physician's advice, been spending several weeks in the dry climate of the Imperial Valley, near the line of old Mexico. His health is reported to be improving.

## Minneapolis and St. Paul.

P. M. Vermaas, Chicago, vice-president of the F. L. Bosworth Co., Minneapolis, was in the latter city, last week.

Among the recent visitors in the Twin Cities were: W. C. Kayser, Millbank, S. Dak.; Nic. Kalers, Oakes, N. Dak.; I. Reiner, Hutchinson, Minn.; I. M. Radabaugh, Hastings, Minn.; Harry Thomas, Hampton, Ia.; P. J. Remboldt, Farmington, Minn.

The board of directors of the Retail Jewelers' Association of Minnesota met in Minneapolis, last week, to consider arrangements for the forthcoming meeting of the association. The date was not fixed, but it will be held in Minneapolis some time during July.

Julius Schneider, who is in business as a lapidary and dealer in and cutter of precious stones at 305 Nicollet Ave., Minneapolis, claims to have the only steam lapidary shop in the northwest. Mr. Schneider has been in business for 30 years. He was with Wendell & Co., Chicago, for many years, and with the Rentz Bros., Minneapolis, for nine years before starting in business for himself.

Anne E. Grout, White Bear, Minn., a suburb of St. Paul, has won a suit brought to enforce a contract with Theodore C. Loveland and James L. Record, of Iowa City, Ia., doing business as the Equitable Mfg. Co. The goods were sold as rolled gold plate, and a bond in the sum of \$300 was to be furnished. The goods are claimed by the defendant to have been only electroplated and were refused and shipped back to Iowa City, the carriage charges of \$10 being paid. A verdict for the defendant was promptly returned by the jury.

J. W. Brennan, recently indicted for burglary, having attempted to break into the store of J. G. Carter, Jr., New London, O., was captured at Norwalk, O., and pleaded guilty to the charge. He was sentenced to five years' imprisonment in the penitentiary.

Jewelers of Reading, Pa., recently held a meeting with a view to forming a local association of the Pennsylvania Retail Jewelers' Association. First Vice-President J. P. Archibald, Blairsville, and Secretary C. S. Wiley, Pittsburgh, of the State association, attended the meeting and explained the benefits to be derived by organization.



## Kansas City

### TRADE CONDITIONS.

Collections are fairly good and even the most pessimistic are inclined to take a hopeful view of the future. Crop conditions all through Kansas City territory are good and an abundant harvest is assured. Prices of cereal grains and live stock are high, and this means money for those who have reserved their stocks. The general opinion is that when the farmer begins to realize on his holdings he will resume buying, and when he does that trade will take on a brisker attitude.

F. S. Terry, Downs, Kans., has sold out his business to Austin Wolfert.

Mrs. A. E. Pittinger, wife of the manager of the Kansas City Horological and Optical School, is visiting in Medford, Okla.

The baseball club of the Kansas City Polytechnic Institute defeated the club of the Missman Engraving School, last Saturday. The score stood 18 to 11.

W. E. Crellin and L. White, traveling representatives of the Ward & Crellin Jewelry Co., are in town replenishing their trunks, preparatory to another business campaign in the interest of their house. They report business good in the territory recently covered by them.

The following were among the jewelers in town during the past week: C. B. Libby, Weir City, Kans.; J. B. Hayden and wife, Topeka, Kans.; Mrs. C. B. Bowen, Brunswick, Mo.; Mrs. J. W. Schmandt, Holden, Mo.; E. V. Lee, Louisburg, Kans.; F. R. Cullember, Eldon, Mo.; Percy Williams, Marceline, Mo.; A. B. McDonald, Chilli-cothe, Mo.

The local organizations of jewelers and opticians are making preparations to entertain the conventions of the opticians and jewelers of Missouri and Kansas, which will meet in this city, June 9, 10 and 11. Beyond the preparations made by the home organizations no programme has been announced as each organization will prepare its own programme.

The business of the late H. N. Konrad, recently killed in an automobile collision with a street car in this city, is being carried on by J. P. Telfer, as manager, under the direction of Judge Weiman, administrator. It is understood that as soon as the estate affairs are settled Mrs. Konrad will assume charge of the business, retaining Mr. Telfer as manager.

C. B. Libby, Wier, Kans., is in this city replenishing his stock. Mr. Libby is in the section of Kansas, including Weir City, Pittsburg, Frontenac and Columbus, that has been seriously affected by a suspension of business in the coal mines, awaiting a settlement of the disputes over time, wages, etc., between the miners and operators. It is expected a settlement will be reached in a day or two, thus restoring business in the affected cities and towns to its normal condition.

## Pacific Northwest.

G. R. Hutchinson, who conducted a store in Lakeview, Ore., for several months, has moved to Pine Creek.

C. R. Johnson, Georgetown, Wash., has opened a store in the Arney block, at Kent, Wash. Mr. Johnson recently sold his business at Georgetown.

A fire which originated in the store of

Smith & Gunning, Goldendale, Wash., for a time threatened to destroy the entire business section of the town. The loss amounted to between \$26,000 and \$35,000. The loss to the jewelry stock was \$3,000, partly covered by insurance.

## Detroit.

William W. Bugg, Jackson, stopped off in Detroit Friday, on his way to his old home in Ontario.

E. A. Cress, Minden City, has been spending several weeks at Mt. Clemens, taking the mineral baths.

C. H. Gould, Rosebush, was in town last week buying stock, and also taking the State examination for undertaker. He combines the two lines of business.

Among the out-of-town jewelers who visited Detroit last week were: Frank Dyer, Caro; E. S. Barnes, Rochester; A. L. Blair, Middleton; O. F. Kleckner, Milan; F. W. Creswell, Holly.

John Connor and James Sullivan were convicted in recorder's court last week on the charge of robbing John Hellerich's store at 510 Gratiot Ave. some time ago. They were remanded for sentence.

The date for the annual convention of the Michigan Society of Optometrists has been set for July 7, 8 and 9. Optometrists throughout the State will be urged to push the consideration of a bill for a State licensing board.

The store of Harry Kahn, 130 Michigan Ave., was broken into last Friday night, the thieves entering by removing a pane from the rear door. Goods to the value of \$1,500 were taken, the thieves packing the loot in suit cases. Besides jewelry, a quantity of pawnbrokers' goods, including revolvers, razors and a rifle were taken. Kahn had been in business but a week.

The city service league has asked all the manufacturing jewelers of Detroit to submit figures on another lot of buttons, bearing the inscription, "In Detroit Life is Worth Living." A dozen firms will tender bids. So general was the laughter when it became public that the league, which exists for the encouragement of civic patriotism, had gone outside the city to purchase its insignia, that the officers hastily decided to do what they should have done at first, and will make their future purchases at home.

Since the special meeting of the Detroit Jewelers' Board of Trade, last week, at which it was decided to call the meeting to arrange for a national association of wholesalers at the Hotel Pontchartrain, June 10, the efforts of the local wholesalers having the matter in charge have been bent toward making the meeting a success. It is expected that St. Louis and other towns which are within 18 hours' journey will make up most of the attendance. Many persons in towns not readily accessible have written that they cannot come to the meeting, but desire to become members of the association. The formation of a local board in Minneapolis to act in co-operation with the national body came as a cheering bit of news to the Detroit merchants. Entertainment features will not be arranged for until it is known how long the meeting will last. The feeling is that this will be distinctly a business session, with the end of getting the organization started right.

## Pacific Coast Notes.

J. T. Lowe, Hollister, Cal., has installed a new safe in his store.

B. N. Porter, president of the Swastika Gem Co., Venice, Cal., left last week for a business trip through the south.

A. Hartung, a well-known watchmaker of Nevada City, Cal., has invented a micrometer to aid watchmakers and makers of other delicate instruments in mathematical calculations.

W. E. McVicar, who was arrested on the charge of burglary sworn to by Ed. Bennet, of the P. E. Anderson Jewelry Store, Arcata, Cal., was sentenced to 120 days in the county jail on the charge of petty larceny, to which the former charge was reduced.

The Ernsting Co., San Diego, is showing photographs of a handsome onyx punch set made by this concern for presentation to battleship *California*. The set is made of California marble from a mine owned by Mr. Ernsting. The work is considered a masterpiece.

A correspondent of a Los Angeles paper, writing from Reno, Nev., reports the discovery, in the Willow Creek district, of some fine specimens of fire opals, secured about 16 miles southeast of Rhodes Springs. The opals occur in a very hard jasper quartz matrix, and are of sufficient size to make them of commercial value. In quality, the correspondent says, they are not surpassed by the finest Australian fire opals. There is one other opal deposit in Nevada, near Battle Mountain, but the stones are not of as good quality as those just found.

Lon Nuthery, arrested several days ago, has confessed that he and John Carther robbed the store of B. Holland, Eureka. According to Nuthery's story they entered the store through the Salvation Army quarters and hastily put what goods they could in a sack. Carther carried the sack and started out first. A board broke beneath Nuthery, causing him to fall. He got up and went into the alley as quickly as possible and caught only a glimpse of Carther disappearing with the loot. Nuthery went back to their quarters and stayed around several days searching in vain for his partner. He moved into a barn near the Russ slaughter-house, where he was arrested a few days later. The loot consisted of \$1,500 worth of jewelry.

## Milwaukee.

The Louis Esser Co., Wells building, has disposed of its entire stock of cut glass to the Espenhain Dry Goods Co.

W. & E. Schmidt have won the first round in the battle of the jewelers who suffered damage to their street clocks in the recent raid, for payment of damages. On May 22 the common council committee on judiciary overrode the opinion of the city attorney, given the day before, and voted the firm \$250 as damages. They asked the city for \$530 for the destruction of their big clock.

The North Dakota State Board of Optometry recently examined candidates at Fargo, N. Dak. The next State convention of opticians will be held at Jamestown, June 15 to 17.



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Durand & Co. ....	26	Nissen, Ludwig, & Co. ....	52	Waltham Clock Co. ....	92
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Fontneau & Cook ....	8	Owanda Cut Glass Co. ....	98	Wittnauer, A., Co. ....	90
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## Special Notices.

### Situations Wanted.

WANTED, position as watchmaker; four years' experience; A1 references. R. L. Winchester, Phillips, Wis.

WANTED, position in jewelry store by first class engraver. Address "A. F., 8819," care Jewelers' Circular-Weekly.

WATCHMAKER and optician, good salesman; best reference. Address "L., 4396," care Jewelers' Circular-Weekly.

ENGRAVER, married, wants steady position; can do clock and jewelry repairing. "E. W.," 114 S. 7th St., Vincennes, Ind.

AN EXPERIENCED watchmaker and engraver wants position; has tools; can give good references. Address W. F. Lutz, Hornell, N. Y.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4386," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver, competent on railroad and other high grade watches; best references; no bad habits. 210 S. 7th St., Hannibal, Mo.

ENGRAVER on sterling silver or deposit ware wishes position; good references; employed six years with last concern. H. Muller, 309 E. 92d St., New York.

SALESMAN wishes position with manufacturing or wholesale concern; eight years' with last employer; A1 references. "V., 4378," care Jewelers' Circular-Weekly.

FIRST CLASS diamond setter, can also do some jewelry work, wishes position; west preferred; references furnished. "E., 4277," care Jewelers' Circular-Weekly.

JEWELER, all around workman, desires position; 25 years' experience; can furnish best reference; New York or out-of-town. D. Russell, 3750 Third Ave., New York.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4258," care Jewelers' Circular-Weekly.

WATCHMAKER, 20 years' experience, desires position; accustomed to serve on trade; no objection to good clock repairing; not engraver. "W.," 1957 E. 59th St., Cleveland, O.

WANTED, a position by jeweler and clock repairer as assistant to watchmaker; first class salesman; A1 references. Address "M., 4352," care Jewelers' Circular-Weekly.

JEWELER and engraver, fine workman, 15 years' experience, wants position; best references as to character and ability; state salary. Address "A. B.," 916 Elmwood Ave., Columbia, S. C.

WANTED, position by graduate optician, mechanical experience, frame bending, etc., also watchmaker, with first class house; east or south. "O., 4341," care Jewelers' Circular-Weekly.

WANTED, a position as watchmaker; can do either fine or complicated watch work, also good hard solder, jewelry job; first class reference. Address "R.," 57 Hicks St., Brooklyn, N. Y.

BY AN EXPERT watchmaker and optician, over 20 years' experience; inspected Southern Pacific watches all winter; can do clock and jewelry work. Address A. E. Warren, Sidney, N. Y.

WOULD LIKE to learn of a good opening for a jeweler and optician, even a small town where there is no jeweler, but good surroundings. Address "P., 4312," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

WATCHMAKER, competent worker, experienced in wholesale and retail, wants position; age 23 years; eight years' experience; complete set of tools; will go to any State; salary, \$15; A1 references. Address "Spector," 481 S. Lincoln St., Chicago, Ill.

FIRST CLASS, experienced manufacturer of cheap and fine jewelry, has all models which can be used in that line, also designs, is looking for a position as a foreman and take charge of factory; the right party for a big factory. Address "R., 4333," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, 28, wishes to branch out as salesman in jewelry line; experienced colorer; thorough knowledge of all kinds of jewelry. "B. C., 4233," care Jewelers' Circular-Weekly.

WANT TO HEAR from manufacturers of lines suitable for department stores and jobbers, who wish representative in Philadelphia, Baltimore and Washington. Address "H., 4288," care Jewelers' Circular-Weekly.

SALESMAN, whose only fault is several changes, wants position; acquainted with best trade east and west; ability and integrity unquestioned; best references. Address "M., 4289," care Jewelers' Circular-Weekly.

YOUNG MAN, of ability and good character, desires position with jewelry firm; five years' experience and commanding, neat appearance; A1 references. Address "Honest, 4382," care Jewelers' Circular-Weekly.

ENGRAVER, salesman, window dresser and useful young man, desires permanent position where he can learn jewelry repairing at living expense by June 1. Address "Engraver, 4384," care Jewelers' Circular-Weekly.

WATCH, clock and jewelry repairer, with some knowledge of optics, wants position; also a musician with experience in music store. Address references. Address "B. B., 4387," care Jewelers' Circular-Weekly.

OFFICE MANAGER and confidential assistant desires a change; thorough manager, bookkeeper, correspondent and detail man and understands fully cost and credits. Address "W., 4329," care Jewelers' Circular-Weekly.

JEWELER, young man, looking for a position in store or factory; experienced in all sorts of work, also setting and in anything in Calderone's catalogue, Paris; salary, \$12. Joseph Siragasa, 427 E. 14th St., New York.

POSITION WANTED by first class German jeweler and diamond setter, one capable of doing fine cluster and all new and repair work; best of references. Address Robert Krumtinger, 341 Jefferson Ave., Memphis, Tenn.

BY GRADUATE optometrist with optical concern, bookkeeping and stenographic experience; reliable correspondent, capable of assuming responsibility; references furnished. Matilda Beck, 1407 Dwersey Boulevard, Chicago, Ill.

BOOKKEEPER, charge of stock, filling orders, selling; young woman, eight years in wholesale jewelry business, having entire charge; excellent reference, would leave town. Address "G., 4392," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver desires position; can also do some jewelry repairing; A1 references; eastern States preferred; will send samples of engraving if desired. Address "H. A. S., 4326," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER, 20 years' experience. German-American, order worker of platinum and gold, stone setter, all around man, wishes position in store or factory; A1 references. Address H. Fromann, 1226 N. 12th St., Philadelphia, Pa.

A THOROUGHLY competent watchmaker, with over 20 years' experience on American and foreign watches, wishes a steady position; am at present employed, but can make change at once. "R. R.," care Geo. Allers, 306 Central Ave., Jersey City, N. J.

JEWELER, young man, first class experience in fine platinum and gold work and also repairing; employed by one of the best houses on Fifth Ave., New York; A1 reference, wishes position in or out of town. Address "S., 4380," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker and adjuster, also an A1 salesman, able to produce results, 22 years' retail store experience, fine appearance and references, desires position with first class house only, south or west. Address "R. W.," 329 W. 29th St., New York.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; \$18 to \$20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, with extensive acquaintance among retail jewelers in Philadelphia and vicinity, wishes to hear from live manufacturer or jobber desiring his line pushed to the front in this territory. "X., 4368," care Jewelers' Circular-Weekly.

WATCHMAKER wants position; four years' experience on watch, clock and jewelry repairing; age 24; single; can wait on trade; have some tools; will go anywhere; good reference. Address "F., 4340," care Jewelers' Circular-Weekly.

### Side Lines Wanted.

TO MANUFACTURERS; I am in the market for a first class line of sterling flatware for Greater New York trade; must be up-to-date line in every respect; I maintain a large sample and salesroom in the heart of jewelry district; am thoroughly familiar with Greater New York trade; I will place your line in the forefront at no expense to you; commission basis only considered; all correspondence confidential; best of reference given and required. Address, "N., 4331," care Jewelers' Circular-Weekly.

### Help Wanted.

WANTED, designer for sterling silverware. R. Wallace & Sons Mfg. Co., Wallingford, Conn.

FIRST CLASS engraver wanted for southern city; salary, \$25. Address "G., 4281," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver, at once; must have good reference. Address "I., 4274," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver; wages, \$20 per week; regular job if satisfactory; give reference. The Little-Long Co., Charlotte, N. C.

ENGRAVING quickly learned by the wonderful method of a French-American professor; 30 years' experience. Address 30 E. 14th St., New York.

YOUNG MAN, bookkeeper, to keep factory books and make himself generally useful; reference. Untermeyer-Robbins Co., 38 Ferry St., New York.

SALESMAN to sell jewelers' boxes and trays, as a side line; good commission and will pay part of expense. "O., 4395," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver; permanent position and good salary to right man; sample of engraving and reference required. T. A. James, Petersburg, Va.

WANTED, a watchmaker, one familiar with railroad work; steady position; middle aged man preferred; western Massachusetts. "Western, 4371," care Jewelers' Circular-Weekly.

OMEGA WATCH CO., Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.

GOOD, experienced watchmaker and salesman, one who is fair jewelry repairer; references required; state full particulars and wages required in first letter; reply to all. E. H. Schaefer, Beaver Falls, Pa.

WANTED, optician and jewelry salesman for Malden Lane. Address "Permanent, 4365," care Jewelers' Circular-Weekly.

WANTED, for Canal Zone, Panama, first class, single man on railroad work and fair jeweler; \$30 and room free; don't answer unless you are game and A1; all particulars in first letter. Address F. W. Babcock, Nelson, Pa.

WANTED, watchmaker who understands all kinds of watch work and one who can engrave; good steady job for the right man and first class wages; give all particulars, reference, etc., in first letter. Apply Wolf Fink, Lead, S. Dak.

WANTED, at once, first class watchmaker and engraver; must be thoroughly competent to handle high grade railroad watch work, and good plain engraver; good salary and permanent position for the right man; none but first class men need apply. Address Brown's, Hannibal, Mo.

WANTED, first class combination man, of good address and mixing qualities; must be a thoroughly up to the present minute man, otherwise do not apply; a steady, good position; state only what you can do in first class manner. Address "I., 4353," care Jewelers' Circular-Weekly.



**HELP WANTED.—Continued.**

**WANTED, first class salesman to handle silver plated flatware; must be familiar with the trade; write giving full particulars. The Williams Bros. Mfg. Co., Glastonbury, Conn.**

**WANTED, first class, experienced watch case salesman, solid gold and filled; only those having an established trade and can show a record as a good salesman; give full details as to experience, annual sales, territory and class of trade you have been selling. Address Pennsylvania Watch Case Co., York, Pa.**

**WANTED, at once, a first class, all around stone setter, one who can do pearl, gypsy, cramp and cluster work; steady position and good salary to right man; none but first class setter need apply; give full particulars as to experience, salary desired, references, etc., in first letter. Carl Entenmann Jewelry Co., 217½ S. Spring St., Los Angeles, Cal.**

**AT ONCE, good, experienced watchmaker, one who is fair engraver and jewelry repairer; letters will not be answered unless references from last employer and sample of engraving are enclosed in first letter; position permanent and reliable; salary, \$20 per week to start; if satisfactory will raise. Address "R., 4369," care Jewelers' Circular-Weekly.**

**WANTED, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, \$30 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application. Hight & Fairfield Co., Butte, Mont.**

**WANTED, traveling salesman; we want a first class man, one who thoroughly understands the business and has acquaintance with the trade; all correspondence will be considered confidential; position open July 1. King & Elsie, Buffalo, N. Y.**

**Business Opportunities.**

**FOR SALE, in New York City, on account of ill health, good paying jewelry store; large repair trade. B. & L. Veit, 9-11-13 Maiden Lane, New York.**

**PRACTICAL MAN can make big money; a few hundred dollars will secure valuable lease, splendid fixtures and small stock. "Jeweler," 127 N. Salina St., Syracuse, N. Y.**

**FOR RENT, store and fixtures, new; good location, good business; small investment; for particulars, if you want the best in Iowa, write Lockwood & Son, Chariton, Ia.**

**\$7,000 WILL BUY jewelry and china business, or will take partner; average business \$18,000 cash sales in central New York; have other business the reason. "T., 4211," care Jewelers' Circular-Weekly.**

**FOR SALE, jewelry and optical business in thriving manufacturing city of 11,000; good opportunity; only jeweler and optician in the city; will assist man to start. P. O. Box 484, Chicopee Falls, Mass.**

**FOR SALE, old established jewelry store in South Brooklyn, N. Y.; price, \$1,000; a splendid opportunity for a good man; reason for selling, other business. Address "K., 4338," care Jewelers' Circular-Weekly.**

**IN NEW YORK CITY, busy street, exceptional opportunity; for sale, an old established jewelry store, watch and optical repairing business, in best locality; sell at a sacrifice. Address Box 4370, care Jewelers' Circular-Weekly.**

**WANTED, a young man who understands watch repairing to solicit and collect, one who would purchase an interest in an established business and who speaks Bohemian preferred. Address "N., 4356," care Jewelers' Circular-Weekly.**

**JEWELRY STORE, located over 16 years on one of the most prominent business streets, will be sold complete and cheap if taken at once; reduce stock to suit buyer; reason for selling is sickness. Inquire at L. Vahl, 667 3d St., Milwaukee, Wis.**

**NOT A CASE of wanting to sell, but must sell; plenty of work, low rent, up-to-date stock; just the place for a good watchmaker with about \$7,000 cash; will sell at inventory only; don't let this chance slip. Address Box 96, Rockville, Conn.**

**MONEY SAVED is money made; we are buying entire jewelry stocks for cash and are therefore able to sell you diamonds, watches, jewelry at 25 per cent. to 40 per cent. less than regular prices; jobs always on hand. Jacob Schoen & Co., 30 Maiden Lane, New York.**

**AN UNUSUAL opportunity to purchase at sacrifice a long established manufacturing jewelry business in New York City; special line; little competition; investigation solicited; \$2,000 cash; owner has other interests; must sell at once. Address "T., 4343," care Jewelers' Circular-Weekly.**

**FOR RENT, jewelry store in good Colorado town; two railroads, high school college with 800 students, only one competitor in business; established 20 years; safe, show cases, regulator; you don't have to buy any stock as I have business in other town. Enquire Lewis Jewelers' Supply Co., Denver, Colo.**

**DO YOU NEED MONEY? If you have a surplus stock of diamonds, watches and jewelry, send them to me and I will send you check; if my offer is not satisfactory return my check and I will return goods; all business strictly confidential. Emil Noel, 552 E. 46th Place, Phone Blue 995, Chicago, Ill.**

**A PROSPEROUS, well paying jewelry business, established 17 years in the best city in the west, with a first class stock of nice, clean goods, mostly diamonds and watches; stock will invoice about \$12,000; fixtures, \$1,000; store located in the center of the main business street; a real snap for the right party; poor health the reason for wanting to retire; for full particulars address Box 1304, Salt Lake City, Utah.**

**JEWELRY and optical business within 25 miles of New York City, sales will run over \$4,500, and repairs over \$3,400 yearly, established 20 years; price, \$6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.**

**DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.**

**WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.**

**DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.**

**UNEXCEPTIONAL OPPORTUNITY to secure an old established and highly profitable jewelry business in a Pacific northwest seaport of 15,000 inhabitants; splendid location; stock of best quality and up-to-date amounts to about \$15,000; cash business in 1907, \$30,000; watch repairs average \$250 per month, and jewelry manufacturing and repairing about as much; have fine manufacturing jewelry equipment; rent low and includes furnished flat over store; best town of its size on the coast; only those in a position to handle a proposition of this size need investigate; write for further details. Address "S. J., 4308," care Jewelers' Circular-Weekly.**

**To Let.**

**FOR RENT or for sale, complete light office, two new safes, counters, desk, etc. Enquire Room 42, 35 Maiden Lane, New York.**

**WILL RENT room and fixtures if some wideawake jeweler wants the best paying business in Iowa, music and jewelry; ask us for particulars. Lockwood & Son, Chariton, Ia.**

**TO LET, cheapest and best located office at 51-53 Maiden Lane, New York, ninth floor; six windows; north and west light. Inquire H. A. Groen & Bro., 28 Maiden Lane, New York.**

**FOR RENT, part of office, corner Broadway and John St., New York, with entire use of fine burglar proof Herring safe; Holmes protection; particularly well suited for manufacturer of fine jewelry. Ingomar Goldsmith & Co.**

**TO LET, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 89 ft.; well lighted and specially adapted for manufacturing jewelers. Address Cyrus Carrier & Sons, 865 Market St., Newark, N. J.**

**For Sale.**

**THREE fine jewelry show cases and other fixtures, very cheap. Address "K., 4379," care Jewelers' Circular-Weekly.**

**ONE, STARK'S Wig-Wag pivot polisher, also one Stark's rotary pinion leaf polisher in perfect condition, for sale, cheap. Room 29-529 Broadway, New York.**

**FIXTURES, deliver by September, modern oak wall cases, cloth lined, sash on weights, adjustable shelves, big bargain; quick sale. Information sent by R. Brandt, Athens, Ga.**

**FOR SALE, two 10 ft. counter cases, mahogany trimming, also one table 5 1-2 by 6 1-2, mirror top for showing cut glass, etc. International Silver Co., 9-19 Maiden Lane, New York.**

**Lost.**

**16 SIZE gold hunting polished case, No. 13860, 20 jewel movement, Jules Jurgensen, No. 13860, E. R. Montfort's name engraved on inside of front lid; reward will be given. Refer to Clemens-Oskamp Co., Cincinnati, O.**

**Wanted to Purchase.**

**WANTED, traveler's trunk with grips, second hand, good condition; state price. "Jewelry, 4367," care Jewelers' Circular-Weekly.**

**Miscellaneous.**

**PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.**

**10 TO 20 PER CENT. SAVED!**

**M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5389 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5284.**

Tel. 4457  
4458 } Cort.

**JOHN M. RICHARD**

2 MAIDEN LANE  
Room 302, NEW YORK

**American Pearls and Baroques**

**MATCHED PAIRS FOR EARRINGS**

The Largest and Finest Assortment in the Market, Mounted and Unmounted.



**Connecticut.**

Chas. D. Morris, Wallingford, left, May 19, on a short business trip.

Robert M. Wilcox, Meriden, left recently on a 10 days' hunting trip with a party of New York friends.

The R. Wallace & Sons Mfg. Co., Wallingford, has just received by transfer from Albert S. Jones 15 acres of land in Quinipiac.

P. P. Luce, a traveling representative in the employ of the American Silver Co., Bristol, is at present sojourning at Martha's Vineyard.

T. P. Ford, until recently in the employ of the McKenney Jewelry Co., Portland, Me., is now associated in business with C. H. Case & Co., Hartford.

The Bradley & Hubbard Mfg. Co., Meriden, has been awarded the contract to install the lighting fixtures in the new State Arsenal and Armory in Hartford.

The Wm. L. Gilbert Clock Co., Winsted, closed its factory on Wednesday in honor of the late Henry Gay, the well-known banker of Winsted, whose funeral was held on that day. Several other large manufacturing concerns also closed to do homage to the deceased.

B. Solomon, New Britain, was recently made the defendant in a suit brought against him by Samuel Mendelsohn, Boston, Mass., who alleges that Solomon is indebted to him for jewelry. The defendant says he paid for the jewelry by delivering a diamond valued at \$125.

John Whalen, Middletown, is the owner of a pair of eyeglasses which are reputed to be 250 years old. The glasses have been handed down in his family for several generations. The frames are of brass and present a most unique appearance in comparison with the attractive frames of the present day.

Extensive alterations and improvements are now being made in the establishment of Simons & Co., at the corner of Church and Center Sts., New Haven. The building will be built out to the sidewalk line with a new front, and an addition will be placed in the rear. The jewelers will occupy the first floor of the building.

Joseph Bauer, who was recently taken into custody on a charge of being implicated in the robbery of the jewelry store of Parker, Kolb & Co., Bridgeport, was released last Wednesday, after having established his innocence. Bauer secured several witnesses from Jamestown, N. Y., who swore that the accused was in that town on the night of the robbery.

Jonathan W. Pond, at one time a well-known clockmaker, died Tuesday, of last week, at his home in New Haven. The deceased was born at Plymouth, April 28, 1826, and spent his early days in that village. Later he went to Terryville, where he learned the trade of clockmaking. He became an expert in his line and for several years had charge of the old factory of Chauncey Jerome, in New Haven.

Chas. Henry Bolles, well known in the jewelry trade, died, May 19, at his home in Hartford, after a prolonged illness. Mr. Bolles had been confined to his bed for the past seven weeks. He had suffered for several years from heart disease. Mr.

Bolles learned the jewelry trade with L. T. Weller & Co., and had been engaged in business in Virginia before the Civil War and afterwards in Hartford. In 1873 he married Miss Harriet Knox, of Farmington, by whom he is survived.

The general store of Klebam & Gelman, Bridgeport, was broken into, about a week ago, by burglars, who, dynamiting the safe, escaped with the entire day's receipts, amounting to about \$2,000 and \$50 worth of postage stamps. The store was thoroughly ransacked and a large amount of jewelry, chiefly gold-plated ware, was taken. It is supposed that the intruders hid themselves on the roof of an adjoining building and waited until the store was closed for the night, after which they broke through the skylight and in some manner lowered themselves into the store.

**Pittsburg.**

J. Bain spent a few days of last week in Latrobe on business.

Carl H. Leighner, Butler, and F. C. Leitzel, Scottsdale, Pa., were in Pittsburg last week on business.

C. C. Marsh, of the Marsh, Brown & Mather Co., whose illness was recently noted, is said to be holding his own, although he has given up active interest in the management of the firm.

The Pittsburg Chamber of Commerce held a house-warming in its new quarters in the Keenan building, Thursday evening, at which time announcement was made that E. Z. Smith had been elected president of the chamber by the board of directors.

The Jewelers' Duckpin League will give a banquet either this week or next, the exact date to be decided upon in a few days. The E. P. Roberts & Son team No. 1 wins the championship, and is therefore entitled to the handsome cup presented by an eastern house. It must be played for, however, for the next three years.

Believing that there will be a general revival in business following the Presidential nominations, a number of jewelers as well as the railroad and manufacturing interests have advised their employees to take their vacations early. Everybody appears to be preparing for general activity all along the line, in this section, and considerable significance is attached to it.

The members of the Pittsburg Credit Association held a meeting last week, which was attended by a number of Pittsburg jewelers, who are just now taking a deep interest in the deliberations of this body. The association is making a special effort to bring to justice those persons who attempt to swindle, especially those who fail under questionable circumstances.

Mrs. Augusta Wilhelmina Frederica Decker, the wife of Herman Decker, a retired manufacturing jeweler, died at her home, 619 Aitken Ave., East End, last Wednesday. The deceased, who was 74 years old, was born in Germany and came to this country as a young girl, was married to Mr. Decker over 50 years ago. Besides her husband, Mrs. Decker is survived by two children, a son and daughter. The funeral services were held Friday afternoon.

**Boston.**

Joseph Cowan will remove June 1 to the quarters in the Jewelers' building now occupied by Henry Cowan.

E. A. Cowan & Co. have purchased the good will and stock of the material department of Henry Cowan.

Henry M. Rich, jewelry auctioneer, will sell, to-day, the balance of the stock and the fixtures of the A. R. Grover store in Adams Sq.

Mr. Meyers, of Meyers & Franks, Hanover St., is serving as one of the jurors in the civil session of the Superior Court for Suffolk County.

The engagement of Sam Mendelsohn, of the Jewelers' building, to Miss Anna Doblin, of Brooklyn, N. Y., is announced. The wedding will take place July 5.

The New England Watchmakers' Club is taking the necessary steps to be incorporated in this State. The club is planning for a ladies' night entertainment in June.

The Gurney Bros. Co., Brockton, through Treasurer Sanford K. Gurney, filed last week the following annual corporation report: Cash and debts receivable, \$5,900; merchandise, \$15,095; capital stock, \$12,000; accounts payable, \$6,850; profit and loss, \$2,055.

The Chelsea Clock Co., through Treasurer Charles H. Pearson, last week filed with the Secretary of State the following annual corporation report: Real estate, \$19,000; machinery, \$60,000; cash and debts receivable, \$16,309; manufactures and merchandise, \$60,000; patent rights, \$1; capital stock, \$30,000; accounts payable, \$578; floating debt, \$116,500; profit and loss, \$8,232.

The E. Howard Clock Co. has recently installed watchman and secondary clock systems at the extensive Pyle's Pearl line plant, in Edgewater, N. J.; also a master and secondary clock system at Springfield, Mass., for the Union Trust Co., of that city. The company has shipped an astronomical regulator to Wesleyan University, Delaware, O., and a Westminster chiming clock to Port Washington, N. Y., for the garage of I. Guggenheim.

The case of John Wilson, of the Wilson Bros. Co., who was indicted a few months ago on account of the mysterious disappearance from the company's safe of the cash box, containing several thousands of dollars, was on the docket for Friday, May 22, but did not come up on that date, being postponed by the court, with no specified date. The application by Willard D. Lombard, treasurer of the company, for a receiver was refused by the court earlier in the week.

Henry Cowan, wholesale jeweler, who has been in business in this city for 30 years, will retire on account of ill-health, and his stock of diamonds and jewelry was sold at auction on Monday and Tuesday of the current week. Mr. Cowan has been one of the most widely known jobbers in the Boston trade. He is one of a trio of brothers, each of whom has been in the jewelry business from youth up, the other two being E. A. Cowan and Joseph Cowan. His many friends wish him a speedy return to his normal health.





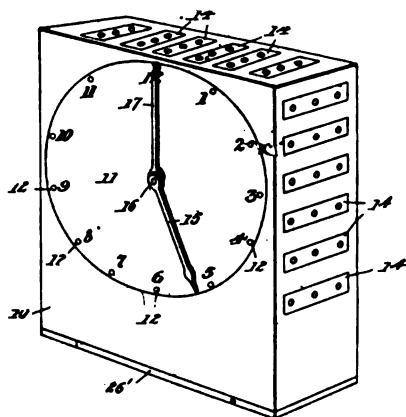
IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

## UNITED STATES PATENTS.

ISSUED MAY 19, 1908.

**887,807. AUTOMATIC CLASS-CALL.** JOHN E. HUGHES, Minneapolis, Kans. Filed April 5, 1907. Serial No. 866,574.

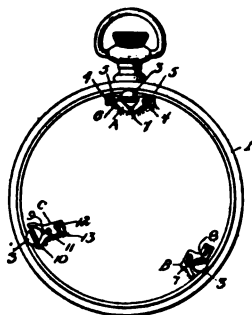
In combination, a casing, a clock mechanism carried thereby, a dial therefor, hands acting in conjunction with the dial, contacts carried by the dial and arranged in the path of movement of the hands, said contacts being arranged adjacent the peripheral edge of the dial, individual switchboards for each of said contacts, said switchboards having sockets, the switchboards being ar-



ranged in communication with each of the contacts, an electrical source, connections between the source and the switchboards, said connections having plugs and arranged for insertion in said sockets, a spring carried by the dial and arranged to hold the hands yieldably in engagement with the dial and connections between the source and the spring.

**887,819. WATCH-MOVEMENT FASTENER.** CARL KUMMER, Hampshire, Ill. Filed July 11, 1907. Serial No. 383,310.

The combination of a watch case, a movement, screws for holding said movement within said case,

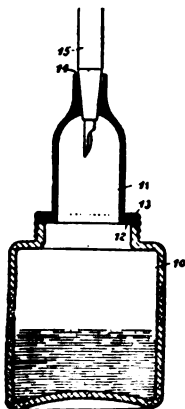


said screws being provided with flat sides, a plate slidably mounted upon the rear plate of the movement, said plate being provided at either end thereof with a slot through which passes a screw to hold the said plate in its adjusted position, notches formed upon the inner face of said plate said notches being adapted to engage the said screws and hold the same against movement.

**887,919. FOUNTAIN-PEN FILLER.** HAROLD

N. CARPENTER, New York. Filed May 23, 1907. Serial No. 375,289.

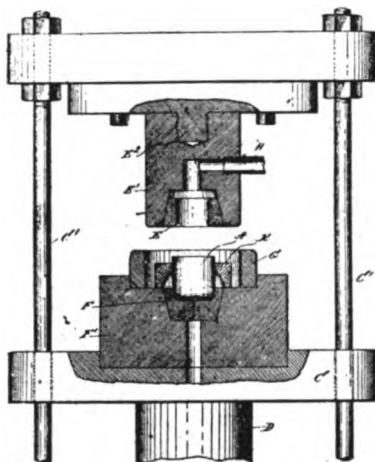
A device for filling fountain-pens, comprising an ink reservoir, a closure therefor having an aperture adapted to be closed by the insertion of the



pen to be filled, and means whereby the pressure of the air within the reservoir may be varied.

**887,950. PROCESS OF MAKING SEAMLESS HOLLOW WARE.** AUGUST G. LINDENBORG, Taunton, Mass., assignor to Reed & Barton. Filed Sept. 12, 1906. Serial No. 834,207.

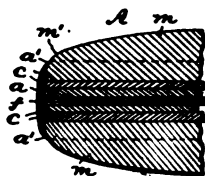
The process of forming seamless hollow ware which consists in first forming a cylindrical cup shaped blank, then reducing the diameter of the blank progressively from its open end towards its closed end, meanwhile maintaining liquid pressure on the inside of the blank, and lateral re-



straining pressure on the outside of the unreduced portion of the blank, and causing the region of said restraining pressure to move progressively in advance of the reducing pressure.

**888,056. JEWELRY.** FRANK P. BARNEY, Charley, Mass., assignor of one-half to Charles D. Lyons, Mansfield, Mass. Filed July 13, 1907. Serial No. 383,547.

As an improved article of manufacture a charm or other kindred article of jewelry, the same consisting of a pair of oppositely disposed ornamental members constituting the obverse and reverse sides of the article, each having a substantially piano-convex form cross-sectionally, suitable packing



material interposed between the adjacent plane or back faces of the members, and a seamless annular metal ring or band snugly encircling said members, the two edge portions of the band being materially thinner transversely than the center part

and bent over onto the convex surfaces of the respective members.

**888,057. BRACELET AND NECK-CHAIN.** FRANK P. BARNEY, Charley, Mass., assignor of one-half to Charles D. Lyons, Mansfield, Mass. Filed Nov. 6, 1907. Serial No. 400,734.

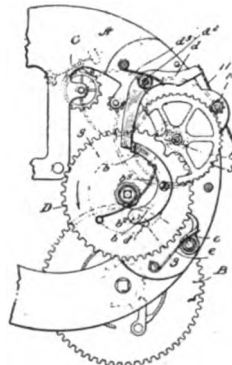
As an improved article of manufacture the solderless reversible bracelet or neck-chain herein described, the same comprising a plurality of units having annular side walls, a pair of oppositely disposed flat sheet-metal links mounted in



and extending outwardly from the side wall of each unit in the form of an elongated eye, a coupling member arranged flatwise in the plane of and movably mounted in the said eye portions of a pair of adjacent links, and means for detachably securing the ends of the bracelet together.

**888,271. CLOCK MOVEMENT.** GUSTAF SYLVAN, JOHANNES B. SYLVAN and EMIL W. SYLVAN, Columbia, S. C. Filed Sept. 13, 1907. Serial No. 392,726.

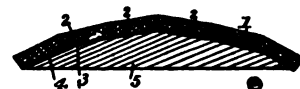
A spring motor transmission gear for clocks, etc., comprising a mainspring with winding mechanism, an escapement and gears connecting the mainspring and escapement, said gears having interposed in their train an intermediate spring,



arranged to be wound up at intervals by the mainspring and to transmit its power directly to the escapement, locking devices for holding the mainspring inactive during the action of the intermediate spring and a trip device for releasing the locking device when the intermediate spring becomes relaxed and for bringing the mainspring into winding action again, said trip device consisting of a stop bar connected to one of the outer convolutions of the intermediate spring and movable to or from the center of the same.

**888,346. IMITATION DIAMOND.** JAMES C. McDEARMON, Houston, Tex. Filed Aug. 6, 1907. Serial No. 387,380.

An imitation diamond comprising a convex-concave disk of transparent glass provided on op-



posite sides with facets disposed in approximately parallel relation.

DESIGNS.

**39,307. BADGE.** MICHAEL WOJTECKI, Chicago.



Filed March 20, 1908. Serial No. 422,374.



Term of patent 7 years.

- 39,308. BADGE OR SIMILAR ARTICLE.** WILLIAM J. BURNETT, Minneapolis, Minn. Filed March 30, 1908. Serial No. 424,290.



Term of patent 7 years.

- 39,309. RING.** WILLIAM J. CAREY, New York. Filed Nov. 13, 1907. Serial No. 401,960½.



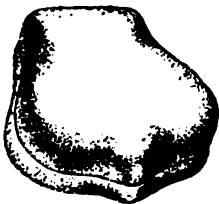
Term of patent 14 years.

- 39,310. BELT-BUCKLE.** FOREST E. MANN, Grand Rapids, Mich. Filed Nov. 16, 1907.



Serial No. 402,530. Term of patent 3½ years.

- 39,311. JEWELRY-CASE.** JOHN R. SUNDEE, Buffalo, N. Y., assignor to the Empire Jewelry Case Co., Buffalo, N. Y. Filed Dec. 23, 1907. Serial No. 407,853. Term of patent 7 years.



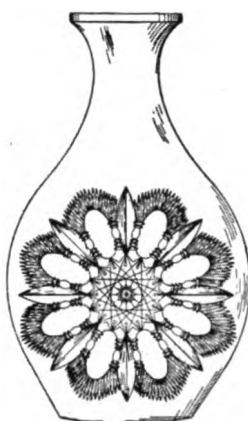
- 39,312. CLOCK-CASE.** LOUIS V. ARONSON, New-



ark, N. J. Filed Feb. 1, 1908. Serial No.

413,882. Term of patent 7 years.

- 39,313. GLASS VESSEL OR SIMILAR ARTICLE.** LOUIS HINSBERGER, Brooklyn, N. Y.



Filed March 18, 1908. Serial No. 421,963. Term of patent 7 years.

## UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED MAY 19, 1908.

- Ser. No. **33,074.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) WOLCOTT MFG. CO., Providence, R. I. Filed Feb. 29, 1908.



Particular description of goods.—Bracelets, lockets, chains, rings, pins, brooches and other articles of jewelry for personal wear.

- Ser. No. **33,587.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) WIENER BROS., New York. Filed March 24, 1908.

Coral

Particular description of goods.—Imitation stones for jewelry, set and unset.

TRADE MARKS REGISTERED MAY 19, 1908.

- 69,114.** CERTAIN PRECIOUS-METAL WARE. SAVARD & FILS, Paris, France.

Filed June 7, 1906. Serial No. 20,103. Published March 17, 1908.

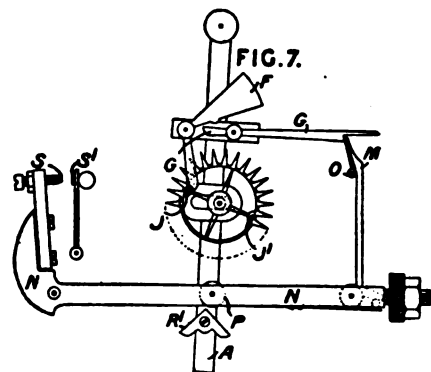
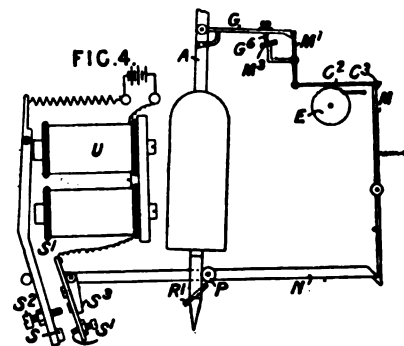
## BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF MAY 6, 1908.

- 919. ELECTRIC CLOCKS.** I. H. PARSONS, Leicestershire, and A. E. J. BALL, Leicester. Jan. 14.

The pendulum of an electric clock of the type described in Specification No. 24,620, A.D. 1904, is adapted to trip and receive an impulse from the gravity lever in one and the same swing. Fig. 7 shows a center seconds escape-wheel progressing with a second movement. Every half-minute, as the pendulum A swings to the left taking with it the bell-crank F and trip lever G, one of the pins J, J', on the escape-wheel engages the bell-crank and raises its weighted arm F. The trip lever then falls into position to free the catch M from the roller O during the return swing, freeing the weighted lever N, which falls just as the apex of



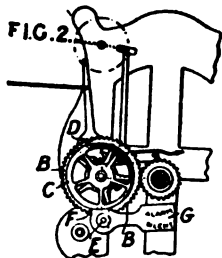
the pallet passes the roller P, the latter running down the surface R<sup>1</sup> and imparting an impulse to the pendulum. The weighted lever is restored by an electro-magnet the circuit of which is closed at S, S', as described in the previous Specification. In an alternative arrangement, a center escape-wheel progresses with a two-seconds movement, a click on the trip lever advancing the escape-wheel by two-second steps. In the arrangement shown in Fig. 4, as the pendulum swings to the right, the arm G engages the detent arm M<sup>1</sup> feeding the escape-wheel E through the space of a tooth by means of the click C<sup>2</sup>. When the arm G escapes from the detent, the table M<sup>2</sup> raises the screw G<sup>2</sup> allowing the click to return to a position ready to engage the next tooth on the return swing of the pendulum. When, however, the click enters a deeper cut tooth at prearranged intervals, the catch C<sup>3</sup> engages and turns the hook M to free the weighted lever N which falls, the roller P running along the pallet R<sup>1</sup> and imparting an impulse to the pendulum at or about its center of oscillation. The descent of the weighted lever closes the circuit of the electro-magnet U through the contacts S, S', the lever then being restored to its normal position, while the circuit is broken by the contact of the screw S<sup>2</sup> and insulating-stud S<sup>3</sup>. In the arrangement shown in Fig. 1, the nose G<sup>2</sup> of the trip lever G frees the weighted impulse lever every time the pendulum swings to the right. The pin G<sup>2</sup> acting on the incline G<sup>1</sup> raises the trip lever, permitting the restoration of the weighted lever by the electro-magnet. A cast-metal base with bridges and bars adapted for carrying the pivots of the



working parts is described, as are also various forms of angular impulse pallets with rollers or their equivalents.

**1,025. ALARM CLOCKS.** E. FATTORINI, J. E. FATTORINI, J. FATTORINI and E. J. FATTORINI, Yorkshire, Jan. 15.

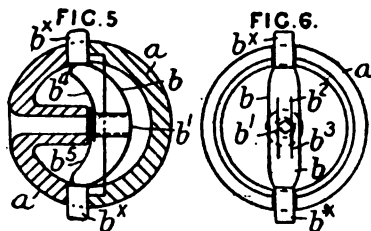
In alarm clocks of the type described in Specification No. 16,226, A.D. 1892, in which the alarm rings every 24 hours, an indicator plate is provided to show in which period of 12 hours the alarm will take place. A plate G, pivoted at E and



bearing the words "alarm" and "silent," has a cam F which bears against the cam C on the 24-hour-wheel B. When the step D on the cam C reaches the cam F, the word "alarm" is seen, indicating that the alarm will ring within the next 12 hours, after which the word "silent" is visible.

**1,213. HAT-PINS.** W. R. LIVSEY, Lancashire, Jan. 17.

A point-protector for hat-pins consists of a hollow head a containing a spring clip b formed of a strip which is bent so that the ends b^1, b^2 overlap. The bowed part of the clip is slit to form gripping-tongues b^3, b^4, which, where they meet, form an aperture b^5 which can be enlarged by com-



pressing the sides of the spring by means of the projecting wings b^x. Instead of having projecting wings, the sides of the head a may be made compressible. (Reference has been directed under Patents Act, 1902, to Specifications No. 4016, A.D. 1895, No. 5134, A.D. 1903, and No. 1560, A.D. 1906.)

Complete specifications accepted April 20, 1908, 1907.

**9,002. FOUNTAIN-PEN.** GOLDING.

**13,093. COLLAR BUTTON AND NECKTIE RETAINER.** WILLIS.

**16,500. SELF-WINDING CLOCK.** LAKE.

**18,953. MANUFACTURE OF CHAINS.** FESSLER.

**23,887. CLOCK-WORK.** HACKETT.

**24,708. WATCH PENDANT CLOSING DEVICE.** ROSENHAFT.

Applications filed April 21 to April 25, 1908.

**8,700. TELESCOPES AND OPERA-GLASSES.** J. H. BARTON, London.

**8,807. HAT-PIN SECURER.** SAMUEL LEIGHTON, Liverpool.

**8,889. MATCH-BOX HOLDER.** G. W. JOHNSON, London. Complete specification.

**8,995. SUGAR-SPRINKLING SPOON.** F. C. LLOYD, London.

**9,016. OPHTHALMOMETER.** C. S. GOWLAND, Surrey.

**9,066. EYEGLASSES.** A. R. WALTER, London.

S. W. Pennington, Reading, Pa., denies a previously published report that he had sold out to his former partner, the partnership having merely been dissolved. Mr. Pennington has opened quarters in room 3, 532 Penn St., in that city, where he deals in precious stones and conducts a manufacturing and repairing business.

## UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued May 19, 1891.

**452,374. SUSPENDER-BUCKLE.** C. R. HARRIS, Williamsport, Pa.

**452,384. WATCH.** PETER NISIUS, Springfield, Ill.

**452,392. SELF-WINDING CLOCK.** F. M. SCHMIDT, Brooklyn, N. Y.

**452,424. ELECTRIC SYNCHRONIZING DEVICE.** A. M. CHURCH, Chicago.

**452,450. CALENDAR AND WATCH CHARM.** E. A. CRESSON, Paris, France.

**452,481. INK-WELL.** W. C. PARSONS, Akron, O.

**452,506. HOLDER FOR MAINSPRINGS.** D. W. ELDRIDGE, Waltham, Mass., assignor to the American Waltham Watch Co., same place.

**452,582. CLASP.** J. H. PILKINGTON, Waterbury, Conn., assignor to the Smith & Griggs Mfg. Co., same place.

**452,652. CLOCK-MOVEMENT.** CHARLES STAHLBERG, New York, assignor to the Accurate Time Stamp Co., of West Virginia.

**452,747. EYEGLASS-HOLDER.** C. E. CARPENTER, Horseheads, assignor of one-half to J. M. Vangorden, Breesport, N. Y.

Designs issued May 21, 1901, for 7 years.

**34,521 and 34,522. BADGES.** E. L. LOGEE, Providence, R. I.

**34,524 and 34,525. SPOON HANDLES.** W. L. WILKS, Wallingford, Conn., assignor to S. L. & G. H. ROGERS CO., same place.

Design issued Nov. 15, 1904, for 3½ years.

**37,220. SPOON.** G. H. BARRET, JR., New York, assignor to W. R. PHELPS & CO., same place.

## Atlanta, Ga.

F. C. Rockwell, who conducted a trade repair shop in this city for the past three years, has sold his business and moved to Hot Springs, Ark., where he will open a shop.

Moses Greer is the inventor of a pinning and holding clamp for use in soldering jewelry on which he received a patent a short time ago. The device, which is as clever as it is useful, is being made for the trade by the Greer Mfg. Co., of this city.

In speaking of the man who is going around the country borrowing money on cluster jewelry and a chronometer, Schaul & Mayo, the jewelers and pawnbrokers at 21 Peachtree St., informed the correspondent of THE JEWELERS' CIRCULAR-WEEKLY that this man in November, 1906, bought from them a collection of jewelry, paying \$1,920 cash. They knew him but casually, and never had any credit dealings with him. Since that time they had had many inquiries from jewelers asking if he had made the purchase in question, and had replied in the affirmative. They said they had tried repeatedly to have the use of their name by him stopped, but without success. The man, when borrowing on the jewelry, generally shows the bill of sale from Schaul & Mayo.

Geo. H. Swinbourne, at one time a well-known optician, died recently at his home, 40½ Roswell Ave., Toronto, Ont., aged 86 years. The deceased was born in England.

The jewelry and optical societies of Kansas and Missouri will hold an annual meeting in Kansas City, Mo., June 9, 10 and 11. Among the societies which will be represented are: Missouri Society of Retail Jewelers, Kansas Retail Jewelry Society, Missouri Association of Opticians and the Kansas Association of Opticians.

## RECENT PUBLICATIONS

"HOW TO ADVERTISE A RETAIL STORE" including mail order advertising and general advertising. A complete and comprehensive manual for promoting publicity. By A. E. EDGAR. Illustrated with over 500 newspaper advertisements. Bound in cloth, 504 pages, quarto. Published by the Outing Press, Deposit, N. Y. Price, \$3.50.

ONE of the most exhaustive treatises on the subject of advertising has just been issued under the above-mentioned title by the Outing Press, of Deposit, N. Y. This book contains in all 504 pages of reading matter designed to be of practical help to the advertising merchant. Its purpose is to prove helpful to the advertiser of any line whatsoever. Twenty-one different lines, including jewelry, are treated specifically and examples of advertisements which have already appeared in the newspapers are illustrated and reviewed, the writer pointing out their strong points and showing wherein they are deficient.

The work is divided into nine parts. Part I treats of regular newspaper advertising and teaches the beginner, by means of a dummy, just how to construct an advertisement. Part II discusses supplementary aids to newspaper advertising, including store papers, booklets, circulars, mailing cards and almost every conceivable device which has been utilized by the enterprising storekeeper.

The remaining parts treat, respectively, of schemes and selling plans, sales advertising, mail-order advertising, general advertising, etc. Technical information is given on the selection of type, cuts, preparation of copy, etc., etc. Part IX contains a miscellaneous lot of useful information on advertising the neighborhood store, conducting an advertising campaign, and there is even incorporated in the work a list of the prominent trade papers, under the caption "What Shall a Business Man Read."

The chapter on mail-order advertising is well written and gives the home merchant many useful ideas for meeting the unwholesome mail-order competition of unscrupulous dealers.

For general information concerning the art of advertising in its broad sense this book is hardly surpassable.

A bulletin of the Merchants' Association of New York issued, May 14, prints an order of the Postmaster General of the United States, permitting a perforation or punching of postage and special delivery stamps as a means of an identification to prevent theft. The order absolutely forbids the use of such perforation for advertising purposes.

The following figures of interest to the trade have been published in the regular monthly statements of the Bureau of Statistics at the Custom House, showing the value of the goods held in warehouses in this city, for the month of April: Clocks, \$19,258; watches, etc., \$136,930; diamonds unset, \$6,107; precious stones, \$33,821; jewelry, \$4,759; manufactures of gold and silver, \$3,998.



# **ANNOUNCEMENT**

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THE  
ELGIN NATIONAL WATCH COMPANY

announce the removal of  
their New York Office from

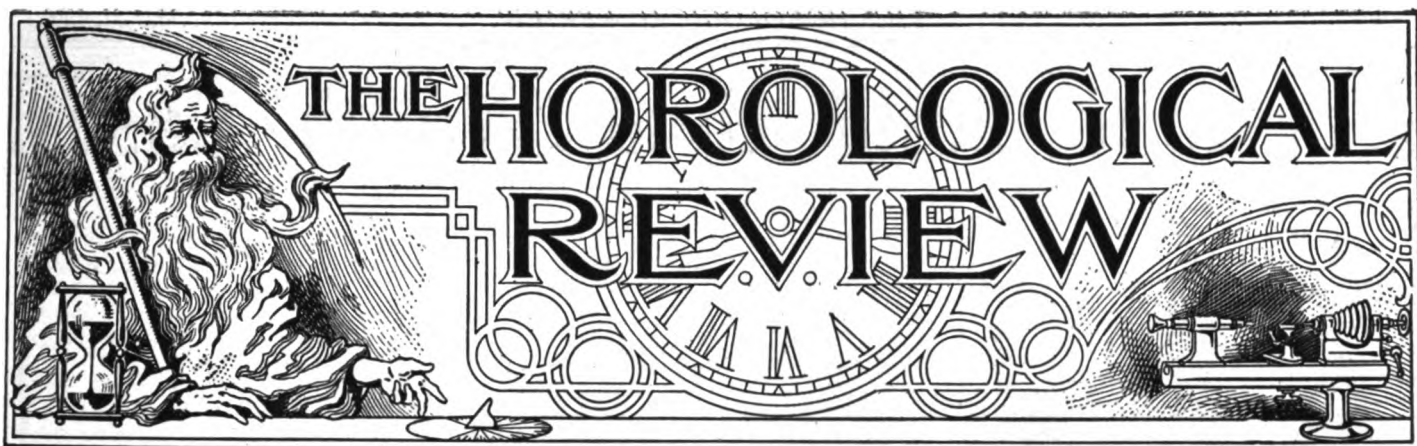
11 JOHN STREET

to the

SILVERSMITHS BUILDING

15 Maiden Lane - - - NEW YORK CITY





## A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(Continued from issue of May 13.)

**QUESTION:**—As the tests only lead us to locate and detect escapement errors, how is it proposed to make the subject more practical?

**ANSWER:**—When the explanation of the tests are completed, it is intended to illustrate their practical application by a series

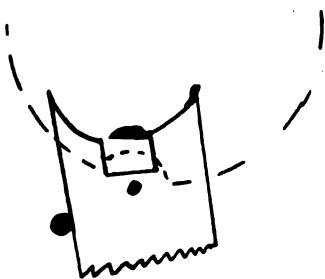


FIG. 64.

of escapement clinics, thereby giving practical instruction in the methods of detecting and correcting escapement defects.

TEST B.

**QUESTION:**—What is the nature of test B?

**ANSWER:**—It covers the action of the



FIG. 65.

roller jewel's depth in the notch, as expressed by the pallet and tooth action.

**QUESTION:**—How do we commence this test?

**ANSWER:**—We remove the hands, dial and balance, and observing Rule 1 we inspect the condition of the lock of the teeth on the pallet jewels. In this instance we shall again assume that the lockings are quite correct; follow this up with the instruction contained in Rule 11, namely, adjust the banking pins to the position of drop or first lock, then test the drop of each

tooth on each pallet jewel to find if the position of the bankings are quite correct. This ascertained, place under the lever a wedge of loosely rolled tissue paper or pith. We do this to give the lever a slow, stiff motion. Next replace the balance. All parts are now in position for test B. The balance being in position, place a finger on it and slowly rotate it, bringing the roller jewel into the notch of the lever (Fig. 64). Continue the rotating until the roller jewel pushes its way or rather scrapes its way out past the corner of the opposite notch (Fig. 65), and the following results will be found: First, as Fig. 65 shows, the lever is



FIG. 66.

not at rest against its bank, and, second, the tooth of the escape wheel will remain in contact with the face of the pallet jewel in the manner indicated in Fig. 66. These two points should be remembered, as they indicate a correct action under test B conditions. The action on the opposite side should next be investigated. Commence by releasing the tooth from the pallet, then again guide the roller jewel into the lever notch and out at the opposite side, exactly as we did before. If correct conditions are found, the results will be as already indicated, viz., the lever will not touch its banking, and the tooth will remain in contact with the pallet, as shown in Fig. 66.

**QUESTION:**—Will all escapements conform to the positions illustrated in Figs. 65 and 66?

**ANSWER:**—No; when they fail to conform, some error is present.

**QUESTION:**—Explain the nature of some of the errors as determined by test B.

**ANSWER:**—We assume that a tooth is

locked on the entering pallet jewel and that Rules I and II have been observed. Then commence by rotating the balance, bringing the roller jewel into the lever notch and out at the opposite side. The results obtained show that the lever is not at rest against its bank and that the tooth remains in contact with the pallet jewel exactly as Fig. 66 shows. Evidently this side of the escapement action is correct. In order to test the opposite side, first discharge the tooth caught on the entering pallet. The result is that another tooth becomes locked on the exit pallet; again we proceed to



FIG. 67.

bring the roller jewel into the notch of the lever and continue rotating it until it scrapes its way out by the opposite corner of the notch. The result obtained on this side of the escapement differs from the results obtained on the opposite side. We



FIG. 68.

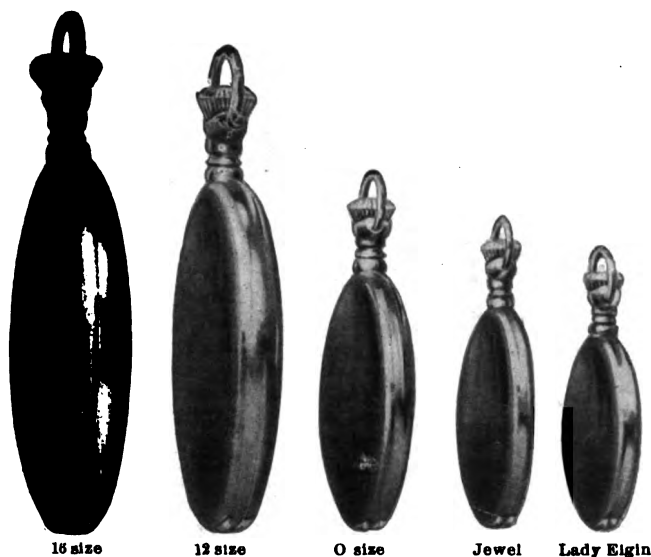
now find that the lever is at rest against its bank, and that the tooth in place of remaining in contact with the pallet jewel has been discharged, as Fig. 67 shows.

**QUESTION:**—What does this latter condition, as depicted in Fig. 67, tend to show?

**ANSWER:**—That some error is present. The following are the indications: (1) That the lock on the exit pallet is not deep enough; (2) the error might be due to an over-contact of one side of the lever notch (the side of exit) with the roller jewel; (3) that the roller jewel's action in the



# Keystone Solid Gold Watch Cases.



**Compact  
Slender  
Graceful  
Symmetrical**

- ⌚ 16 size, 12 size, 6 size, O Size, Jewel, Lady Elgin, 10 Ligne Waltham, Hunting and Open Face.
- ⌚ Bascine, Plain Polish, Satin Finish and Roman.
- ⌚ Juergensen, Engine Turned, Shield, Drop Shield and Spot.

**KEYSTONE 14K. SOLID GOLD CASES ASSAY  
585-THOUSANDTHS FINE**

(14K. GOLD ASSAYS 583 $\frac{1}{2}$ -THOUSANDTHS FINE)

Trade-Mark



in Back.

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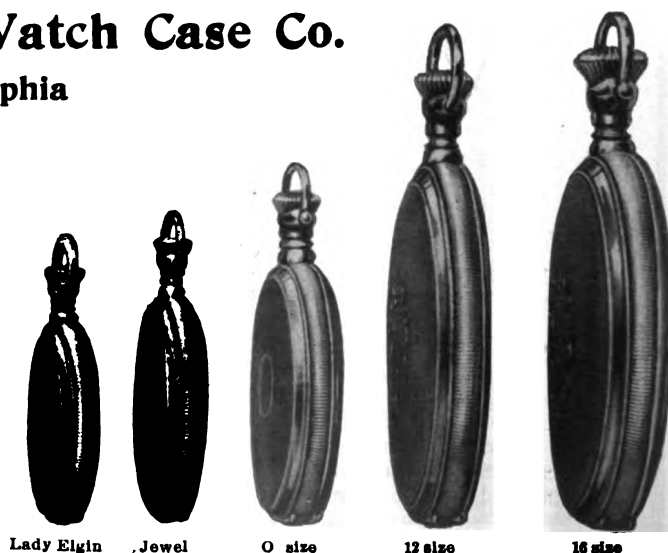
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fork is not quite correct. As promised, the remedy for such errors will be duly considered.

QUESTION:—Explain other faulty actions as revealed by test B.

ANSWER:—With another movement before us, we follow out test B's preparatory routine, then we start by bringing the roller jewel into the notch of the lever, guiding it out on the opposite side, and noting the effect on the lever on the pallet-tooth action. We assume that the lever is not at rest against its bank and that the escape wheel tooth has much more contact with the pallet than that indicated in Fig. 66. The contact as we now find it is about as shown in Fig. 68. A test on the opposite pallet produces similar results.

QUESTION:—What would the foregoing erroneous conditions indicate?

ANSWER:—They would indicate that the lock of the tooth on the pallet in both in-



Fig. 69.

stances was excessive, i. e., too deep; (2) that the acting length of the fork was too short; (3) the roller jewel is not depthing sufficiently in the lever notch.

QUESTION:—Is it difficult to locate the cause of such errors?

ANSWER:—No. The conditions of the pallet and tooth lock being easily observed, and in this instance considered as correct, then the error must be due to the fact that the roller jewel is not going deep enough into the lever notch, which means much the same as saying the acting length of the lever is too short.

QUESTION:—Explain the three main features of tooth and pallet action as revealed by test B.

ANSWER:—In Fig. 66 we have illustrated the correct effect and position of a tooth on a pallet when the lever is wedged. In Fig. 67 is shown too little contact of tooth and pallet, while in Fig. 68 is depicted an over-contact of pallet and tooth.

QUESTION:—Can the tooth and pallet assume other positions under test B conditions?

ANSWER:—Yes; innumerable intermediate positions will be found in actual practice, but the deductions to be made are controlled by the before-mentioned positions.

QUESTION:—Explain the peculiar differences between test A and test B.

ANSWER:—In test A (and also in test C and D) the escapement parts act in a natural routine manner; the lever strikes the roller jewel, pushing it out of its path; while in test B this is reversed, as the roller jewel pushes the lever.

QUESTION:—Why is it that in test B, when we find a correct action of the parts that the lever fails to touch, its banking and the tooth hangs on to the pallet's impulse face (Fig. 66)?

ANSWER:—The answer involves a technical explanation already given in one of our former series and printed in THE CIRCULAR-WEEKLY, Nov. 20, 1907. Briefly stated, the lever fails to reach its bank because of the freedom allowed to the roller jewels entering the lever notch. What these conditions are under normal conditions tests C and D will aid us to understand.

#### TEST C.

QUESTION:—What is the nature of test C?

ANSWER:—Test C determines the freedom of the roller jewel with each corner of the lever notch.

QUESTION:—How is test C made?

ANSWER:—Remove the wedge from under the lever, which we used in test B, and place it, or another one, under the balance. This is done, however, only for convenience and accuracy; otherwise all escapement parts act freely. Commence by faithfully following out Rules I, II and III and, having wedged the balance, guide the roller jewel into the lever notch and slowly cause unlocking of the tooth and pallet. The instant unlocking takes place, cease rotating the balance and the following will then be observed: (1) As the bankings have been adjusted for drop lock (Rule II), we find that the lever rests against its bank; (2) carefully maintaining the parts in their original position, take a fine broach or watch oiler and lift the lever off its banking. The extent to which we are able to lift the lever off its bank represents the freedom of the roller jewel from the corner K of the notch (Fig. 69). A like test made in a similar manner of the opposite action will, or ought to, show equal freedom between the corner of the notch and the roller jewel.

QUESTION:—Give examples of incorrect conditions as revealed by test C.

ANSWER:—With a movement before us in which we have followed out Rules I, II and III, commence rotating the balance, thereby causing a tooth to drop on to the pallet jewel. Immediately the tooth drops, cease rotating the balance; then, by means of a watch oiler, lift the lever off its banking and note the extent to which the lever can be thus lifted. In this instance we will assume that the extent of the lever's motion is correct. In like manner test the freedom on the opposite side between the corner of the lever notch and the roller jewel. As before, lifting the lever off its bank determines the freedom between the roller jewel and the corner of the notch. On this side, however, we are unable to lift the lever off its bank, consequently we conclude that there is no freedom between the roller jewel and corner of lever notch. The parts are in the position delineated in Fig. 70, viz., the lever touches its bank and the roller jewel touches the corner of the lever notch. We have, therefore, located an error on this side of the fork-roller jewel action.

QUESTION:—Having located the error, explain its significance.

ANSWER:—The error may signify any of the following: (1) an incorrect setting of the pallet jewel related to that side of the roller jewel's action in the notch; (2) an incorrect depthing of the roller jewel with

that side, i. e., its side of over-contact with the lever notch.

QUESTION:—Make a practical explanation of the foregoing.

ANSWER:—Our first statement defined the error as "an incorrect setting of the pallet jewel related to that side of the roller jewel's action in the notch." For the purpose of practical explanation we will assume that the want of freedom between the roller jewel and corner of the notch is due to a light lock on the entering pallet. The tooth having been discharged by this pallet drops onto the exit pallet. The fault, however, is always attributable to the tooth which discharged the pallet. In this instance, as already mentioned, we assume that it is too light. On the other hand, if we found the lock of the escape wheel tooth on the entering pallet to be quite correct, then as our second statement says, it would



Fig. 70.

be due to "an incorrect depthing of the roller jewel with that side, i. e., its side of over-contact with the lever notch," which, practically expressed, means the error could be due to one side of the lever notch being too long or to some defect in the setting of the roller jewel. Before deciding that the error is due to any apparent cause, have recourse to other tests to confirm the findings.

(To be continued.)

#### Novel Clock in Iola, Kans.

AT the Iola Electric Park, Iola, Kans., M. J. Cline, electrician, has invented a gravity clock which will prove a source of amusement and profit this season. It is 19 feet tall, 12 feet square at the base, and eight feet at the top. On each side is an oblong glass face in which the hour and minutes of the day are shown, the figures changing every minute. Below this is a miniature stage on which the programme of the evening's entertainment will be given.

Surmounting the clock is a model of the national Capitol surrounded by a terrace, 12 inches wide, at the four corners of which are stationed cannons and guards. At 8 o'clock, doors in the center of each side of the Capitol swing open and a horseman comes out, who signals the guards with a flag, whereupon a salute of eight guns is fired. At 10 and again at 11 o'clock, airships loaded with fireworks are set upward in place of the firing of the cannons, which is repeated a second time at 11 o'clock.

Isadore D. Braveman, trading as the Keystone Jewelry Co., Reading, Pa., through his counsel, has filed an application in the United States District Court, asking to be discharged as a voluntary bankrupt. The court will pass upon the application, June 2.





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Watch worn on chain as a pendant, pinned to garment as additional security



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Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.



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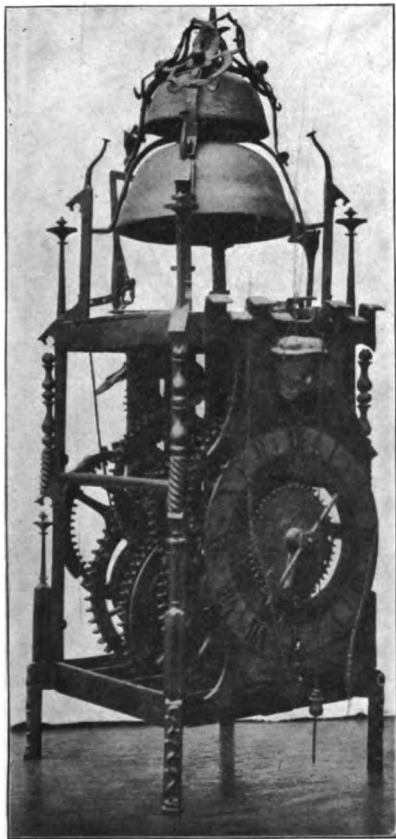
Watch especially adapted for outdoor sports, showing it worn as Chatelaine

Side View  
Showing Watch Turned in Swivel Brooch



### Movable Figure Heads on Old Public and Other Clocks.

MARTIN LUTHER, in the third sermon in his household collection of sermons, said: "If a powerful earthly king gave a wedding; spread a grand feast and invited many thereto, there would be a great gathering from all parts and Hans von Jena would be in all the alleys to see the king's ornaments and magnificence." Luther refers, in this passage, to the still existent, remarkable clock of the town hall at Jena, the exterior of which our illustra-



TWO INTERESTING OLD CLOCKS WITH MOVABLE FIGURE HEADS.

tion, reproduced from an old steel engraving, shows. It is known by the title "Snap-jack of Jena."

Above the hour dial is a fool's head, cast in bronze, supposed to be a likeness of the court fool, Klaus, of the Ernestine Prince Elector of Saxony. Before the striking of each hour an angel, standing on the right—the armorial angel of Jena—rings a bell and lifts his music book as often as strokes are rung. At the same time a man standing on the left offers the fool, as many times as there are strokes, a golden apple, but as soon as the snap-jack opens his mouth he quickly takes the apple away. Under the fool's head, between the two figures, the phases of the moon are displayed.

The clock was formerly so celebrated, says the *Deutsche Uhrmacher Zeitung*, that it was included in the seven wonders of the university city, and the designation "Hans von Jena" passed into the proverb applied to people "who wanted to hear and see everything, and stood always ready agape." In that section we may frequently hear it

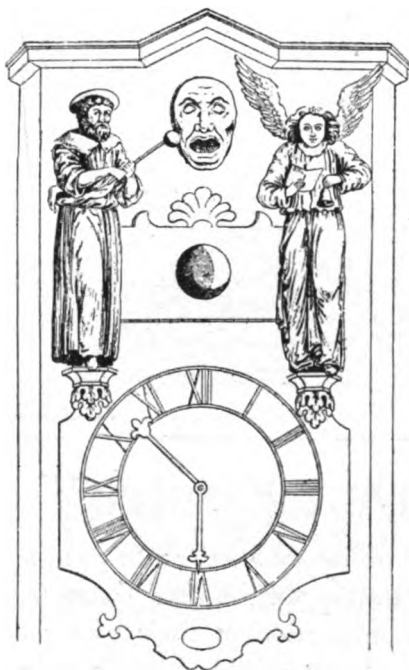
said, "You open your mouth like Hans von Jena."

The maker of the clock works, the mechanism of which presents nothing remarkable, is not known; its origin dates from the 16th century. It is first referred to in a description of the city dating from 1681. It is somewhat remarkable that the archives of the city of Jena contain nothing concerning the origin of the clock.

Another similar clock, with a movable figure head, is to be found on the Peter-Paul Church at Delitzsch, near Leipzig. Aloft beneath the roof of the tower stand figures of Adam and Eve. At the stroke of 12 on Peter-Paul's market days Eve hands Adam an apple. When this clock dates from no one could tell me.

In Lippstadt also there is a similar figure clock, with Adam and Eve and the apple of temptation.

On the town hall tower at Basle the



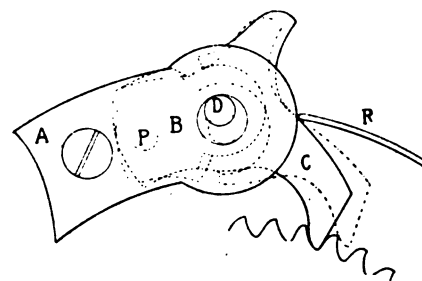
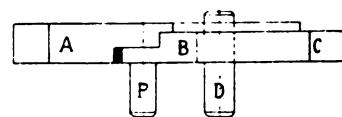
### Recoil Click-Work.

WE believe we can interest our readers, says the *Journal Suisse d'Horlogerie*, by giving a description of a new recoil click-work, adopted, since 1905, by the school of horology at Geneva, and the designer of which is M. J. Addor, the distinguished professor of the class of finishing and adjusting, of this establishment.

It is exceedingly simple, as we may convince ourselves by examining the accompanying illustrations, showing it in plan and in elevation.

A click C, represented in solid drawing in the position of test, is articulated, following the customary method, to a movable collar B, which bears on the heel a foot P, pivoting on the flat part of the bridge of the barrel.

The pivot of the collar is traversed in



RECOIL CLICK-WORK.

the center by a pin D, fitting into a corresponding hole in the bridge, a hole of which the radius is about three times that of the said pin. The click spring R presses on the click.

The plan indicates in the linear drawing the position of the click, which is drawn out during winding, the pressure of the spring bringing close to the ratchet the pin D, the movement of which, in this direction, is limited by the side of the hole which it traverses. But as soon as it ceases to act on the ratchet, the latter retrogresses, and throwing back the tooth of the click with which it engages, forces the pin D to the side of the hole, opposite to that against which it was supported.

A bridge, A, firmly fastened, keeps the mechanism in place.

An improved turning and jewelry attachment known as No. 33 is a very practical tool. It can be used with any tailstock spindle of an American lathe, and is very serviceable for boring out bushes and center wheels and any other watch attachment which may be fixed in split or step chucks or cemented on brass attachments. For jewelry operations it can be applied to plates or the bars of watch frames with good results. The attachment will appeal very strongly to watchmakers who own lathes which are not equipped with slide or swing rests. The device is furnished with two cutters, one burnisher and two blanks.

The death is reported of Cornelius Houghton, Waltham, Mass.



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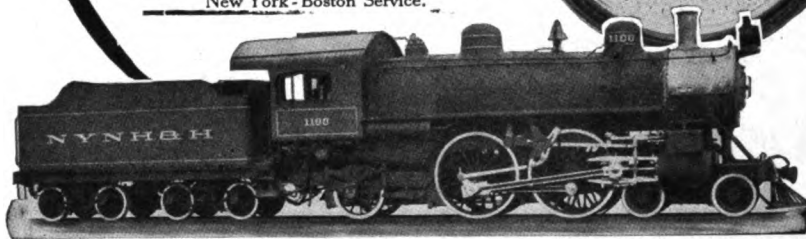
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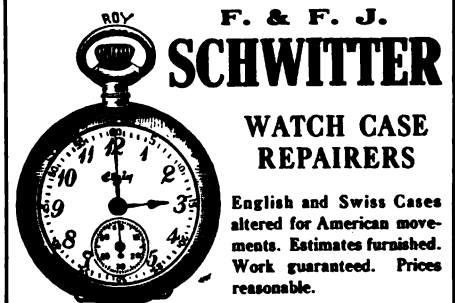
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## TRADE-MARKS

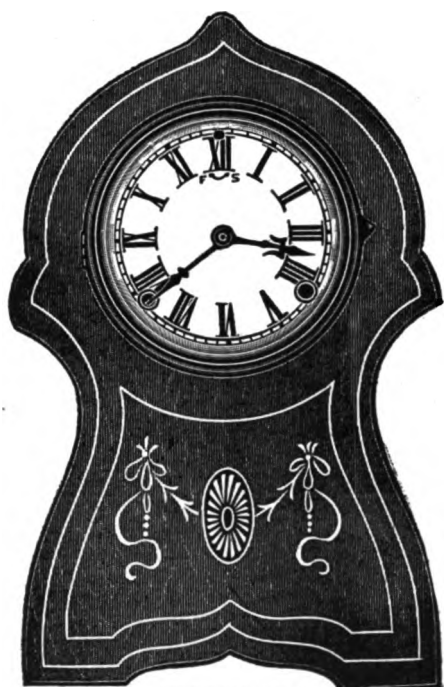
### *Manufacturers and Jobbers:*

We now have in preparation a supplement to the second edition of "*Trade-Marks of the Jewelry and Kindred Trades*," and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use*, or *has ever used*, together with such information (the kind and quality of goods upon which the marks are used, etc.) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

**The Jewelers' Circular Publishing Co., 11 John Street, New York**





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**AGENTS**









# STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

## THE RETAIL JEWELER IN MONTE CARLO

Written Expressly for the Jewelers' Circular-Weekly by Geo. Cecil

**A**LTHOUGH of late years the *haut monde* has not been so well represented at Monte Carlo as formerly, its place has been taken by many well-to-do persons, who, if they lack birth and breeding, at least are well provided with dollars. Consequently, the jewelers (in spite of alleged trade depression) have thriven exceedingly; and at the present moment, the little town by the sea is so well patronized by plutocrats, that the jewelry establishments are having almost as good a season as they could wish for. Under these circumstances, some account of the conditions under which they trade may not be out of place.

### Outrageous Designs.

In the first place, it should be noted that though the quality of the stones and the workmanship leave absolutely nothing to be desired, the barbaric nature of the designs appeals only to a certain class of customer, namely, the lower orders. But the jeweler is wise in his generation. Realizing that the gentfolk who visit the principality over which His Serene Highness, Prince Albert, pursues sole sway, have neither the means nor the inclination to patronize him, he caters for the trade of the wealthy—and especially for that of the sirens whose smallest wish is law to the misguided adorers who blindly follow in their train. Should Mimi sweetly breathe in Adolphe's asinine ear: "*Mon cher ami, je suis désolée! Car j'ai perdu mon petit,*" the foolish fellow promptly hies him to the most *chic* establishment in the place, and purchases for *la bien-aimée* a gold pen-holder profusely set with every stone known to the jeweler and tipped at either end with a large blob of gold. Or if Fifi needs a hat-pin, and drops Léon a broad him to that effect, the infatuated nincompoop at once makes a bee-line for the nearest *établissement*. Arrived there, the silly creature cheerfully pays 500 francs (\$105) for an enameled purple butterfly two inches in circumference, the wings of which are edged with rose diamonds. But these, after all, are mere trifles—they merely serve to whet the appetite for more important gawds.

The serious business of the jeweler's

life is to sell his *clientèle* flawless and gigantic pearls, sapphire earrings—the stones of which are as large as a dime, and diamond necklaces—each stone of which is worth a king's ransom. In this connection it is not every day in the week that the fortunate *propriétaire* succeeds in effecting a \$2,500 sale.

Fortunately, however, for his happiness, men with more money than brains flock to the establishment. And if they are accompanied by their temporary enslavers, there is no limit to the amount the blockheads are prepared to spend.

### The Inevitable Diamond.

The designs are, if anything, wrierder than ever. It is a common thing to see in "the Rooms" a stalwart German lass, upon whose balmy bosom there reposes a colossal diamond lizard, whose enormous emerald eyes reflect a thousand different lights. The bauble is suspended from the lady's neck by means of an invisible chain. Equally popular is the diamond monkey of the long-tailed variety, the beetle, in each of whose wings is set an enormous ruby, and the bird of Paradise pendant—which is composed principally of sapphires, amethysts, topaz, opals, rubies, chrysoprases—and the inevitable diamond. The last-named is in particular request with actresses and persons who perform in musical halls.

Nor is the snake bracelet any less popular than it was when, some years ago, it was first introduced to the startled gaze of the present scribe. When coiled round the wearer's arm, it reaches from the wrist to the elbow. The eyes usually are composed of sapphires, opals, or topaz, though the conscientious designer who has closely studied nature provides the reptile with stones which resemble the natural eyes. Frequently, these bracelets are made to order—so that the individual taste of the purchaser may be satisfied.

It is a common thing to see a lady with a bracelet of this description composed entirely of sapphires, rubies, or emeralds. Perhaps one of the most effective ever made is one which was specially ordered for a celebrated Russian *ballerina* a few days ago. The fangs were cut from dia-

monds—the forked tongue being covered with very fine rubies; the eyes consisted of two beryls, and the body was entirely composed of harlequin and fire opals. In this connection, it is interesting to note that at the moment the opal—especially the harlequin variety—is as popular with visitors to the Riviera as any stone. This means that its popularity will spread all over France, Italy, Russia, Austria, and Germany. For these countries are responsible for two-thirds of the wealthy persons who spend the early Spring on the Cote d'Azur.

### Model Window-dressing.

So well dressed are the windows of the jeweler's establishment, that they afford a most useful object lesson to those who are not above learning. Indeed, the Monte Carlo jeweler has a natural gift for displaying his wares to advantage. If it is proposed to place in the window a particularly fine tiara, a rope of pearls, a diamond collar, or some other large object, he takes care that the onlooker's attention shall not be diverted from the main object; the window is destitute of everything but one jewel.

Sometimes it is decided to devote the space to all the gew-gaws necessary to a fine lady. For this purpose a wax model, dressed in a \$750 evening gown, is decked out with diamond studded combs, earrings of priceless black pearls, a diamond collar four inches high, two or three ropes of pearls, and half a dozen brooches varying in price from \$125 to \$500. The fingers of the figure are loaded with the most expensive rings in the establishment. Of course, the *ensemble* is in the worst possible taste. But as it is the jeweler's object to display his wares rather than to pose as an *arbitrer elegantum*, he scarcely can be expected to do otherwise.

### The Effective Background.

In Monte Carlo it is customary to drape the window space with white, mauve, pale blue, or pale yellow velvet, these colors being considered to harmonize best with a mixed display of stones. But the jeweler who has an eye to originality is not satisfied to copy his fellows. He usually chooses a shade or a combination which, though unlikely to prove acceptable to his brother tradesmen, meets with the approval of his customers. For instance, he may line the front of the window with white velvet, the middle distance with blue velvet, while the background will be hung with a black curtain of the same material.

Against this are suspended diamond



## Storekeeping Department.

rings, bracelets, necklaces and earrings; the blue background serves to show up the sheen and luster of pearls, and the white velvet forms an effective contrast to the various colored stones.

### A Short Season Necessitates High Prices.

The Monte Carlo jeweler has often been blamed for the huge prices which he charges. But when it is borne in mind that the season only lasts from the end of November till the middle of April, it will be understood that the profit at which he aims constitutes fair trading. Besides, rent is exceedingly high—the landlord also having to make his living under the same conditions.

Nor does a sale at a comparatively enormous profit necessarily benefit the jeweler, for should he be so foolish as to trust one of the harpies who battens on the presents which she receives from her half-witted admirers, he may have to whistle long and loudly for his money before seeing the color of it.

In this connection, many jewelers combine the business of pawnbroking with the sale of \$2,500 rings—in the following manner: An abandoned Circe calls at the establishment, and gleefully informs the manager that during the day a *Monsieur* will purchase a certain trinket, the price of which is, say, \$600. She adds that her maid will return the gift to the manager on his buying it from her at a price which is arranged between them. In this way, both the jeweler and the lady fatten amazingly.

### Conservatism.

CONSERVATISM is not one of the shining characteristics of the successful merchant. The word is a good one to use to cover up a lot of deficiencies, just as charity makes up for a multitude of sins.

We have all of us seen the pompous, self-satisfied merchant, open to the opinions and criticisms of but one person in the universe, and that person himself. If we were to ask him what kind of a merchant he professes to be he would probably call himself a "conservative merchant, steering clear of all the fads and follies of the present day, carrying the goods that people call for." As a rule such a man is a fossil, not a conservative.

The merchant who has a well defined idea that certain goods will be the main sellers, but who is too faint-hearted, too uncertain of himself to back his own judgment, is also classed as a conservative.

Then there is the merchant who will not advertise, or who confines his advertising to the "card" stating that he is a dealer in so and so, is called conservative. To tell the truth, the greater percentage of such merchants are not conservative, but dead ones.

Here is a dealer lacking in ambition; his trade is just so big and the penny a foot from his eye keeps him from seeing the dollar two feet away. He will not increase his stock, keep up with the process-

sion, go after new trade—without doubt he reckons himself as a conservative.

These conservative merchants are the ones that make a town go dead. Their stores are great rest cures for overwrought nerves. Business drags along so quietly that the sounds from the store are like the hum of the lazy fly rather than the buzz of the busy bee. These are the stores where "Si" and "Bill" and "Jed" congregate and swap yarns and tobacco.

Lack of enthusiasm, lack of confidence, lack of energy, stinginess, laziness, retrogression—these mark the "conservative" store, and the merchant drifts along, with too little energy to get up and dig, satisfied with the left-over trade and the apples that the wind blows off.

But to be a live merchant, a get-there specimen of the craft, does not mean that

### The Store of W. E. Fellows, Flint, Mich.

THE attractive retail jewelry store of W. E. Fellows, 322 Saginaw St., Flint, Mich., is illustrated herewith. The store was remodeled a short time ago.

The main show room is 65 feet long and 20 feet wide. The furnishings and show cases are of mahogany and plate glass, the floor is of Mosaic tiles, and the interior furnishings have a base of green marble. The show cases are lined with dark green material.

The cut glass room is located at the rear of the large room at the left. This room is magnificently equipped with numerous mirrors and electric lights. The diamond office is located at the rear of the large room, at the right. The passage between these two rooms leads to the repair depart-



INTERIOR VIEW OF STORE OF W. E. FELLOWS, FLINT, MICH.

a man must be an extreme radical. Progressiveness, a different point of view, energy, thrift, business tact, advertising ability, clean stock, crowded aisles, special prices, premium schemes, may be termed "yellow" by the unenterprising, just as some progressive trade journals are termed "yellow." But that does not make it true.

Conservatism too often means "dead or dying." So if you're starting a new store or running an old one, take care that your store appears to the public as a "live" one. rather than as a "conservative business place."—*General Merchants' Review*.

The assets of the firm of O'Neill & Eber, San Francisco, Cal., have been transferred to the corporation of O'Neill & Eber, and an offer to settle at 60 per cent. has been made.

The Indiana Optical Co. was incorporated in Indianapolis, Ind., a short time ago, with a capital of \$8,000. The directors are: C. W. Connor, O. D. Conner, C. S. and E. R. Lockwood.

ment, which is partitioned off from the large show room by a door, which is itself a mirror.

There is one large show window 15 feet wide, the entrance to the store being through the vestibule at the left. There are two doors of mahogany and glass which swing to and fro at the outside of the vestibule. Inside of the vestibule is another large door of the same style which is left open during business hours. Between each wall case there is a mirror, at each side of which there is a bracket lamp and brass grill work at the top. The side wall, above the show cases, is green, to match the color of the lining in the cases.

Near the entrance is a mirror, nine by four feet, under which is a handsomely upholstered leather seat for the accommodation of customers. Directly across the room is the cashier's office and watchmaker's bench. Neither the seat nor the cashier's office are shown in the photograph. The ceiling is made of steel and enameled in white.



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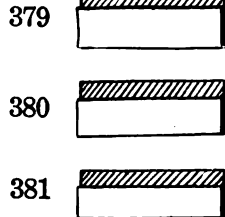
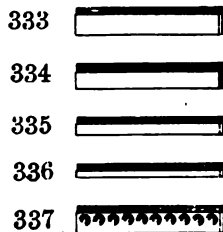
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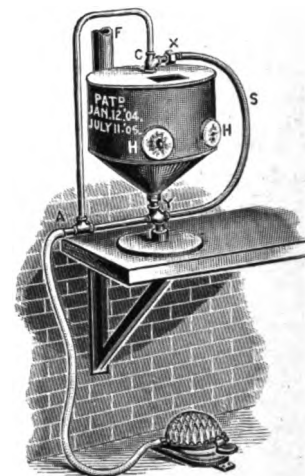
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# WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]  
No attention paid to communications unless accompanied by full name and address of the writer.

**QUESTION No. 2142.—Six-Karat Gold Alloy.**—How can I produce a six-karat (250/1000) gold, known as quarter gold alloy? S. K.

**ANSWER:**—A good alloy for six-karat gold (250/1000) is as follows: 250 parts fine gold, 225 parts fine silver, 225 parts copper, 300 parts yellow bronze. If the alloy is to be reddish, use red bronze in place of yellow. In melting this alloy the following should be observed: First melt the gold, silver and copper, make it very hot, and then pour into a previously warmed ingot and cut it into pieces. Next melt again; when everything is well heated and in liquid form, add the bronze, with some borax. When the metal is clear, pour it (not too fast) in a previously warmed ingot, or mould. A melting powder or flux is often used during the melting of the gold. This consists of three parts potash, three parts white sugar, nine parts of pulverized charcoal, all well pulverized and well mixed. When the gold is melted and stands clear, add enough of the powder or flux to cover the gold well. When the powder is well heated through, pour out the gold. The gold alloy is then well forged, heated to glowing red and cooled in alcohol. It can then be rolled and will work up well. For wire it is advisable to cast in a thin, flat mould and cut into strips. Work into wire by drawing or rolling.

**QUESTION No. 2143.—Cleaning Steel Stamps.**—We use steel letters and stamps for marking jewelry, and they become clogged with the metal. We want to know the best way to free the letters from the metal. C. & S.

**ANSWER:**—Very often the metal can be removed from the letters by placing the stamp in a hot potash solution for a short time; rinse off in cold water and scratch-brush with steel or brass wire brush. The metal sets in the stamp so solid at times that, in order to remove it, the steel must be heated red and cooled in a diluted solution of sulphuric acid. After this, scratch-brush clean.

**QUESTION No. 2144.—Tantalum.**—Please give me a little information concerning the chemical properties of tantalum. T. T.

**ANSWER:**—In its chemical properties, tantalum resembles gold and platinum. Boiling hydrochloric, nitric or sulphuric acid or aqua regia do not affect, neither do aqueous solutions of the alkalis. It is attacked, however, by fused alkali or hydrofluoric acid. The latter acts slowly under normal conditions, but if the metal is in contact with platinum the action is rapid.

Tantalum does not amalgamate with mercury. At a low red heat it rapidly absorbs nitrogen and hydrogen, forming compounds having a metallic appearance. It also combines rapidly with carbon.

**QUESTION No. 2145.—To Dissolve Sterling Silver.**—We tried to dissolve silver in nitric acid and to precipitate it with a copper wire, but the silver looks so dark that we are afraid to use it. Can you tell us how to make the gold flux for making matt gold? W. H. P.

**ANSWER:**—(1) Sterling silver contains a percentage of copper, and if this is dissolved with the silver it would cause the precipitate to look cloudy. The usual method for reducing silver is to take fine silver in thin sheets, softened by heating to a red heat, and then cut up into small pieces. Or use the granulated silver which comes in the form of small nuggets and is usually very pure. Take a large nickel bottle or jar and put into it six parts of nitric acid and one part of water. Set this in a jar or tub of hot water, and when the acid is warmed slowly add the pieces of silver. This cutting down should be done out of doors or where there is a good ventilation, and where the poisonous fumes cannot injure other articles. When the silver is all reduced it should be diluted one-half its volume with water. Prepare a strong solution of table salt and water, add this slowly to the nitrate silver solution, stirring with a glass rod, until the silver has settled to the bottom in a white curd, which is chloride of silver. Next fill the vessel with hot water, stir again and allow to settle. When the liquid becomes perfectly clear, pour off the top and fill up again with water. Stir and when settled pour off again. This should be repeated several times until the salt is all washed away. The chloride of silver is now ready to be dissolved with a cyanide solution, or put to the use which it is intended for. (2) A gold flux for Roman or matt gold, if this is what is desired, is composed of 11 parts of borax, 5½ parts of litharge, one part oxide of silver. The materials are prepared very fine and well mixed together.

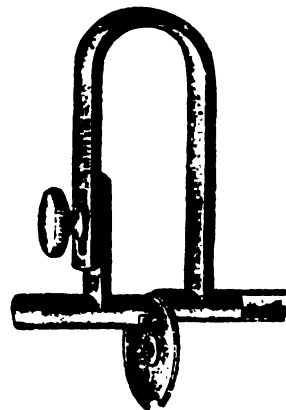
**QUESTION No. 2146.—Pendulum's Rotary Swing.**—Who invented the rotary or circular swing on the pendulum, and about when? R. B.

**ANSWER:**—The rotary swing of the pendulum was a French invention (the name of the inventor being unknown) and was first used on 400-day clocks. It was subsequently applied to cheap clocks going a month.

## Tool for Stretching the Barrel Cover.

It is sometimes necessary to stretch the cover of a barrel, either over its entire circumference to make it hold more firmly, or perhaps only at one side to make the barrel round or true.

The small tool shown in our illustration



TOOL FOR STRETCHING BARREL COVER.

serves very well for this operation. It is made of a very strong spring like a horse-shoe, one end having a small anvil or stake part, which is held in the vise.

The other end of the spring is fitted with a punch, which is secured by means of a special plate and the position can be regulated by a screw working in a groove.

The barrel cover is introduced between the punch and the stake or anvil. The beating out or stretching is effected by striking regular blows on the punch.

This little accessory insures more regular work than can be accomplished with the hammer alone, especially when the inside of the cover is recessed; in this case the punch is disposed so that it will not damage the raised edge of the cover.

## Old Cannon a Clock Weight.

THE most unique clock weight in Maine is that of the Baptist church at Cherryfield, an old smooth-bore cannon. The old cannon was one of the old smooth-bore type and was brought by Gleason R. Campbell from Boston on one of the return trips of lumber vessels. It was brought to fire salutes, as the stirring days of the Civil War were at hand. After announcing many Union victories during the war, at the surrender of Lee in 1865 it was taken out for a final and great salute. Robert L. Willey, a soldier of the war, who was at home on furlough, was in charge of the cannon, and through some mismanagement a premature discharge of the gun threw Mr. Willey high in the air, filled his face with powder and tore one arm off close to the shoulder.

The old gun was then spiked by the citizens and did no more salute service. When the Second Baptist Church building was built in 1873, a weight being wanted for the clock, the old gun was used. For 30 years it did clock duty until 1903, when it once more received a baptism of fire and fell in the ruins of the church conflagration that December. When the new clock was installed in the new church building in 1906 once more the old cannon mounted the tower to do clock duty.—Kennebec Journal.



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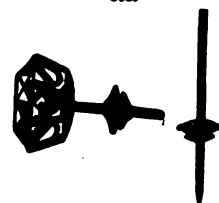
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## Early English Fuddling Cups, Piggins, Etc.

By Clement W. Coumbe.

(Continued from issue of May 13.)

STAFFORDSHIRE always was, and is probably ever will be the home of the potter. Nature had intended this drear spot for a potter's paradise, and from early days to Wedgwood's time it maintained its fictile reputation uninterrupted. An antediluvian forest of the "carboniferous" period in the world's geological history thrived here, and the giant ferns, thrusting their roots through the clay soil left coal deposits interspersed with potter's clay. Here were all the elements of "potting" evolution on the very earth's surface awaiting only the tread of inventive man to spring spontaneously into baked usefulness.

Remembering how sparsely Staffordshire and the surrounding counties were popu-

lated and the consequent small demand for such pots as kitchen utensils at that day, it may well be supposed that intervals were arrived at when the supply forbade further production. Pack horses were the sole means of transportation, hence there was little chance, with such fragile goods, of extending the area of sales much. But these hardy, practical artisans were not to be daunted by such limitations, and their inventive genius led them in experimenting on more fanciful lines than the kitchen required. Thus, to the fact of necessity being the mother of invention, we are indebted for a whole series of wares of the quaintest of unique styles, for it was the above condition that brought down to us these fuddling cups, candlesticks, piggins, cradles and other highly interesting relics.



FIG. 1.—FUDDLING CUP IN BRITISH MUSEUM.

lated and the consequent small demand for such pots as kitchen utensils at that day, it may well be supposed that intervals were arrived at when the supply forbade further production. Pack horses were the sole means of transportation, hence there was little chance, with such fragile goods, of extending the area of sales much. But these hardy, practical artisans were not to be daunted by such limitations, and their inventive genius led them in experimenting on more fanciful lines than the kitchen required. Thus, to the fact of necessity being the mother of invention, we are indebted for a whole series of wares of the quaintest of unique styles, for it was the above condition that brought down to us these fuddling cups, candlesticks, piggins, cradles and other highly interesting relics.

And it was this need for novelty to force extension of sales that brought in its natural train forms more and more extravagant in the line of puzzle-pigs to baulk thirsty sinners, until the limit was reached in the "fuddling cups." Of all earthenware products of that period (from the middle

of the 17th to end of the 18th centuries) probably the fuddling cups have by this time become the rarest. The complicated and fragile nature of their make-up neces-



FIG. 2.—SLIP DECORATED CANDLESTICK.

sitated the risk of short, if merry, and interesting lives.

But for many it is necessary to define what fuddling cups are. They consisted of a group of cups with intertwined handles or cups cemented together. As there was a hole in the side of each cup communicating with its neighbor it was a moral im-

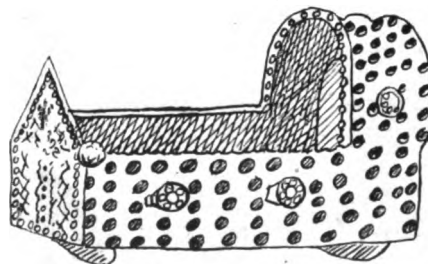


FIG. 4.—SLIP CRADLE, TUNSTALL MUSEUM.

possibility to empty any one without drinking the contents of the entire *bunch*—a feat of no small dimensions.

In Fig. 1 is a rough outline of a set of six fuddling cups in Staffordshire ware. As an inscription they bear, distributed over the six cups, the words: "my friend is He That Loves me well. But Ho He is I can-

not tall. I. M., 1770." This specimen is in the British Museum. It is in buff ware.

There is another set of fuddling cups in that national museum, consisting of trip-lets. These are quite small and are made of a light clay with lead glaze, showing several splashes of green as embellishment.

But in thus forcing out in new directions these early potters added ceramic utility and ornament in the shape of other household utensils when the demand for drinking vessels and kitchen ware fell off. They supplied the housewife with unique forms of candlesticks. Fig. 2 is typical of this "butressed" style, and dates from the "Commonwealth," 1651. It is in the British Museum. Another very similar candlestick is in the Jermyn St. Museum. It has decoration in white clay slip. Another in the British Museum has six nozzles. These

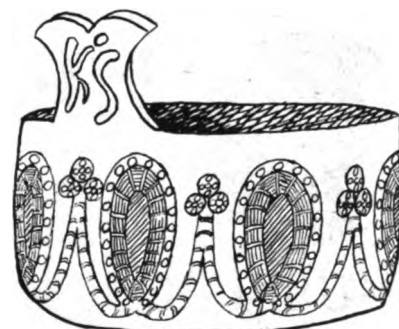


FIG. 3.—PIGIN IN MUSEUM OF PRACTICAL GEOLOGY.

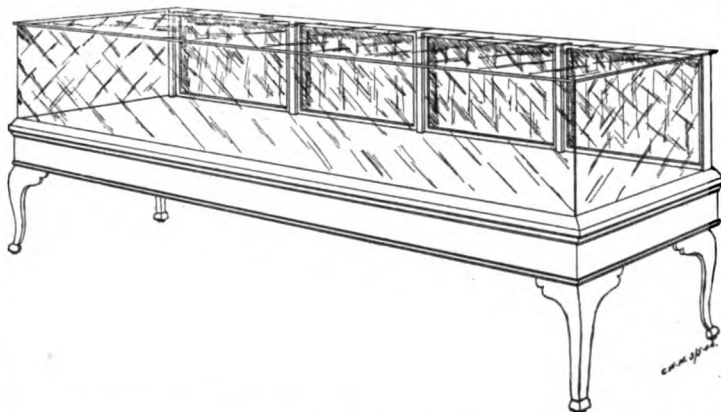
Staffordshire candlesticks were in common use during the 17th century.

Another quaint form of this early English earthenware was the "piffin," so called from its prototype, the wooden wash-tub of that period. Fig. 3 is one of these piggins, but, though its shape is typical, the delicacy of the ornamentation shows it to have emanated from other than the Staffordshire artisans. Another peculiar feature of this specimen is the fact that its body is in "marbled" clay, a mottled appearance created by pressing together slices of different colored clays and then forming the piece from this stratified body with surfaces exposed sectionally.

Fig. 3 is in the Museum of Practical Geology, London. Perhaps the best description is to quote from the catalogue of that Jermyn St. institution, as follows: "Height, 3½ inches; diameter, 4¼ inches. Body, fawn colored, painted dark brown and ornamented with indented pattern. Upright handle, bearing initials K. S. in brown slip."

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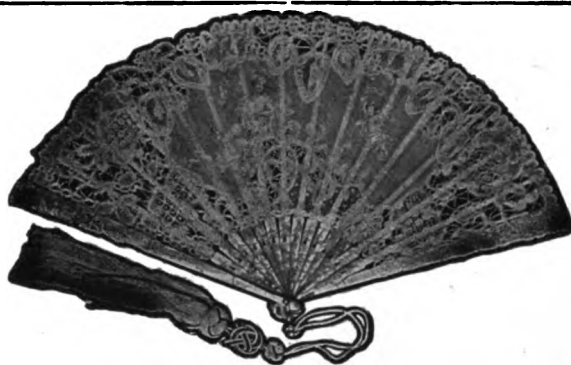
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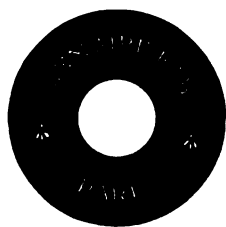
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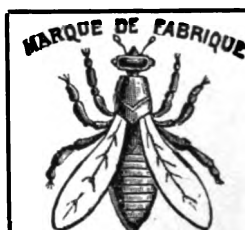
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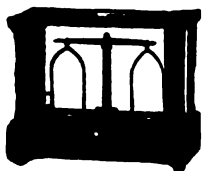
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which these "peasant potters" (as they are sometimes termed) brought their clay before the public was in the shape of a cradle. These slip cradles were used as christening presents, a most felicitous and appropriate device for such an occasion. Fig. 4 is representative of this cradle type. The blobs of slip covering the surface are in brown slip. It is in the Tunstall Museum.

But the fate of this slip decorated ware was sealed when Delft ware was successfully produced in Great Britain. Just when its popularity had brought it to the pitch that refinement in style and delicacy in manipulation was aimed at, Delft ware put

#### A Notable Work in Bronze Tablets.

THE accompanying photograph shows a bronze tablet which has just been completed and is to be erected by the Holland Society of New York on a public building in Zwolle, State of Overysel, Holland. It will be unveiled June 6, 1908.

The tablet commemorates the services of Baron Joan Derck Van Der Capellen in behalf of the United Colonies of America in their struggle for independence from the yoke of England.

The Society for the Study of Jurisprudence and History in Overysel has volunteered all assistance in their power toward



BRONZE TABLET CAST FOR THE HOLLAND SOCIETY.

in its appearance, and the fickle public taste greedily absorbed the new ware to the practical discarding of the quaint original "peasant potter" ware. Smothered in its youth so far as general usage was concerned the slip decorated Staffordshire was forced to retire to the seclusion of a few rustic sections, never again to obtain what at one time promised to be a steady advance to more improved and cultured style.

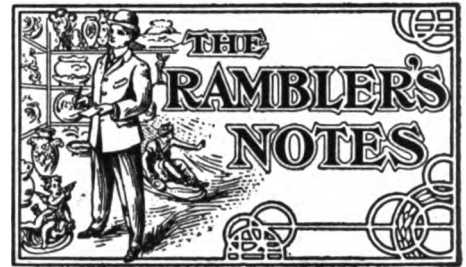
And thus the world lost a chance of one of its most original branches of the ceramic industry invigorating art circles with something having neither Oriental or Grecian or Egyptian standards—a style originating in the Staffordshire soil and smacking of naught ever dreamed of before or since.

[THE END.]

completing the erection of the tablet, and because of the international importance of the project will take part in the unveiling ceremonies, which will be attended by many prominent citizens of both countries.

The tablet is very skilfully executed. It bears the following inscription: "Erected by the Holland Society of New York, A. D. 1908, to Joan Derck Van Der Capellen tot den pol Ridder in de Ridderschap Van Overysel, 1741-1784—In grateful recognition of the services rendered by him during the War of the Revolution on behalf of the United Colonies of North America, 1775-1783, which materially contributed toward the establishment of their independence as a nation."

The tablet was cast by the Gorham Co.



#### NOVELTIES IN ENGLISH WARES.

AT the salesrooms of W. S. Pitcairn, 44 Murray St., New York, are to be seen reproductions of the "Old Leeds" design of 1780, as shown in a dinner set. Other novelties include a wide display of fine Royal Doulton ware. Among the offerings are plates with acid gold borders in different widths, leaving the centers plain. Other plates have the acid gold borders with attractive central decorative effects. Flowers and fruit subjects are used in the designs seen on other plates, while country scenes and landscapes are also shown.

#### ATTRACTIVE GERMAN POTTERY.

A NEW line recently added at the salesrooms of Charles Ahrenfeldt & Son, 50 Murray St., New York, is Thuringian ware, a German pottery, including many unique offerings which should prove attractive to visiting jewelers. The decorations employed on the pieces include hand-painted flowers in Dresden effects, which are also ornamented with lattice work. Among the latter are dainty basket-shaped bon-bon receivers, supported by four childish figures. Unique match holders are also shown, and in these the decoration is carried out by cleverly modeled figures of women dressed in Colonial style. The figures stand at one side of the holders, which are embellished with hand-painted floral designs. The line is the product of the firm of Schierholz, Plane, Germany.

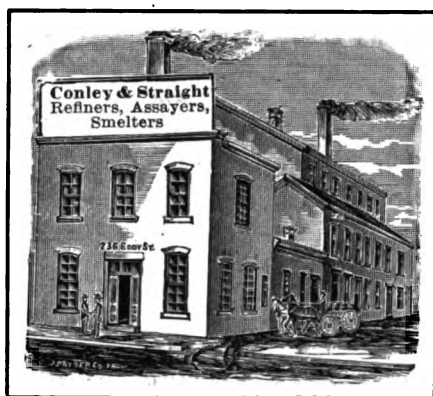
#### NEW BRONZES IN METROPOLITAN MUSEUM.

AMONG the recent accessions of bronzes at the Metropolitan Museum of Art is an especially interesting exhibit. It is the small figure of a female panther. The figure is mounted on a base 10 x 6 1/4 inches. The figure is complete except for the end of the tail, and is an excellent example of the naturalness and realism to which ancient art could attain. The panther is represented as lying on one side with her left fore and hind legs raised in the air and her head turned to one side. The mouth is open and the attitude is suggestive of pain. The body is covered with spots which are inlaid with silver. The bronze is representative of the period between the third and fifth centuries, B. C. The figure is said to have been found in Rome while digging for the foundations of the English Church in the Via Babrierno in a deposit of Roman bronzes found there in 1880.

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George W. Miller has removed from Minneapolis, Kans., to Junction City, Kans.





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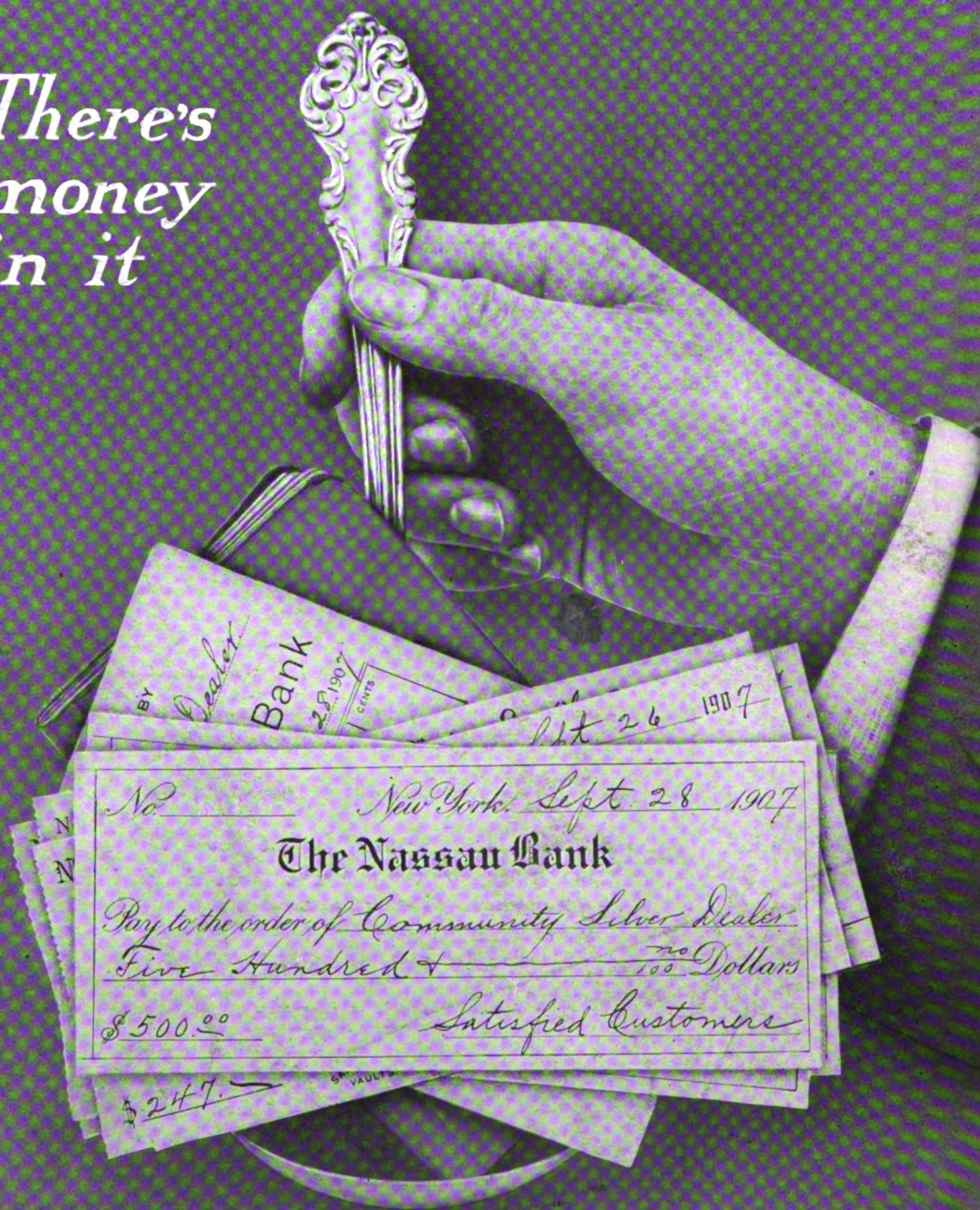
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